

# WE GET DEVICE LIFECYCLE MANAGEMENT GOES BEYOND THE TECHNOLOGY.

## Modern Workspace Management Pillar 1: Discover and Design



Today, organizations rely on an increasing amount of ever-evolving technology to meet business outcomes. This can create serious strain on organizations without proper device management. CDW's Modern Workspace Management team understands this and has created a multi-pillar approach that makes device management feasible for all customers.

CDW's Discover and Design services work to address your business needs and end-user satisfaction. Our experts first assess your existing infrastructure, then develop a thorough plan for device procurement and implementation. Through the Modern Workspace Management framework, you can modernize your workplace and ensure your devices help drive outcomes.

The Modern Workspace Management Discover and Design pillar can help you address:



Agility



Cost



Experience

## Discover the Right Approach to Managing Your Devices

The Discover and Design pillar helps you early in your device journey, covering planning to financing.

**Roadmap Planning:** Review the latest device model outlooks and plan rollout and transition strategies while meeting with top partners to learn about product plans.

**Persona Planning/ Vendor Comparison:** Receive a competitive evaluation and mixed-fleet offerings to maximize the end-user experience, and determine the best devices based on job and technical needs.

**Technical Assessment/Proof of Concept:** Receive compatibility assessments, curated consultations and complimentary devices for testing and demonstration in your workplace.

**Design:** Customize devices for your organization, even if the device isn't currently on the market, and receive recommendations and options for all key technology features.

### Procurement Planning:

- Financing options allow for flexible payment
- Bill pay management permits consolidated invoicing to reduce your accounts payable work cycles
- Membership shipping for small businesses allows you to reduce shipping costs
- Leasing and financing options help you align your budget
- Preordering permits forecasting, helping you secure inventory and plan projects without taking inventory immediately
- Buy-and-hold assists you with space constraints and managing "use it or lose it" funds

## WHY CDW?

CDW's Modern Workspace Management team helps your organization with onsite and offsite services that enable you to design, orchestrate and manage customizable endpoint solutions to support key outcomes.

Our consultative approach considers your device needs, from procurement planning to financing. We aim to provide thoughtful, timely support throughout the device lifecycle journey, keeping you at the center.

Learn how the Modern Workspace Management team can help you by emailing [MWM@CDW.com](mailto:MWM@CDW.com)