

WE GET IT OPTIMIZATION.

Key solutions to manage your telecom expenses

It's crucial for organizations to achieve cost savings and resource efficiencies. Operational expenses can be a key area for reducing expenditures, especially related to telecom operations.



Sources:
¹CDW Digital Direction Audit PDF
²CDW Sample Sales Email

The Complications of Capturing Telecom Expenses

It can be hard to achieve a holistic view of telecom expenses. Eighty-five percent of invoices likely contain errors, yet many organizations aren't aware and continue to pay inaccurate bills.¹ Using self-audits or Telecom Expense Management (TEM) solutions can reduce some risk, but many TEMs contain inaccurate data that only exacerbates the problem. CDW Telecom Expense Management can help.



Benefit from CDW Telecom Expense Management

Working with CDW to outsource telecom expense management, organizations can typically save 25% or more of their total telecom spend.¹ CDW helps organizations:

- Compare existing line items against current contracts, inventory and telecom needs
- Identify errors and duplicate charges
- Uncover savings and obtain credits other auditors miss
- Implement and project manage approved rate and service adjustments to 100% completion
- Conduct a first bill review to verify accurate carrier implementation
- Implement projects 40% faster
- Achieve a formal client approval process to ensure alignment on each audit finding
- Obtain a detailed and accurate final telecom expense report
- Achieve project management excellence by working with Project Management Institute-certified experts
- Rely on a single point of contact for all information and timelines

How CDW Telecom Expense Management Works

- There is no upfront cost. CDW provides a \$0 statement of work for auditing your telecom infrastructure.
- CDW, working with partners, reviews your invoices, contracts and services, with minimal effort required from your employees.
- CDW creates a baseline inventory and projected savings based on billing errors, contract inaccuracies and invoice optimizations.
- CDW presents the findings to your organizations. If your organizations accept the changes, only at that point are you charged a percentage of the savings implemented.

SAVINGS IN ACTION

CDW recently worked with an established manufacturing organization with 150 locations and 220 telecom invoices. Following the CDW Telecom Expense Audit, the organization achieved **\$1.6M in annual savings** and \$450,000 in one-time credits within six months, and **more than 36% savings** within the first year of engagement.²

To support IT optimization and control costs, you need IT Orchestration by CDW®. For more information on CDW Telecom Expense Management, call your account manager at **800.800.4239** or visit **CDW.com/WFH**.

