

WE GET WHEN IT COMES TO SECURITY SOLUTIONS, THERE ARE MANY OPTIONS.



Security Technology Enablement Center (TEC)

When security technology is so critical to your business, why invest in IT without knowing how well it can deliver? The CDW Security Technology Enablement Center (TEC) offers opportunities to experiment with a range of hardware and software options and explore the potential of security solutions through bake-offs and proof-of-concept engagements.

WHY ENGAGE THE TEC?

A customized briefing at the TEC brings you together with the talent and expertise of our top security developers, architects, engineers and consultants to develop innovative technology solutions tailored to your business needs. A briefing provides access to CDW security subject matter experts and an array of security hardware and software products to:

- Help you understand new technologies and how they improve business performance.
- Review best practices and examine security architecture designs with a technology expert.
- Give you hands-on experience with CDW security technology solutions.

KEY BENEFITS OF THE TEC

- **Innovation.** Utilize defined and repeatable processes with pre-built use cases and test plans.
- **Cost.** Reduce the overall length of the vendor selection process by minimizing your research time and any mistakes made along the way.
- **Agility.** Enjoy faster time to value due to less time spent dealing with vendors and more time to focus business objectives.
- **Reduced Risk.** Because all testing is done on CDW infrastructure, you'll minimize exposure and the risks of testing in your own IT environment.
- **Experience.** Engagements are preferred onsite at the CDW Data Center, which encourages collaboration among an assembly of key stakeholders.

As a result, you will see firsthand how different security technology options work in your own environment while acquiring the knowledge you need to make sound IT investment decisions.

TEC SOLUTION BRIEFINGS

- **Bake-offs:** Discussion, education and demonstration of technologies that are of interest to your organization
 - > Evens the playing field for the comparison of competing products and technologies
 - > Validates specific requirements and expectations based on defined outcomes
 - > Utilizes test plans that are built on current best practices in the security landscape
 - > Provides defined deliverables and timelines based on a Statement of Work
 - > Paid engagements
- **Proofs of concept (POC):** Implementation of a solution design in order to validate that a set of specific requirements will be met
 - > Evaluation of a specific product or technology tailored to your organization's business needs
 - > Use of comparable client architecture and configurations to validate specific requirements and expectations
 - > Validates specific business cases for products, features or configurations prior to purchase and implementation
 - > Provides defined deliverables and timelines based on a Statement of Work
 - > Paid engagements

For more information, please contact your CDW account team.