

CHALLENGES · SOLUTIONS · OUTCOMES





# COVER YOUR I.T. INVESTMENTS.

It's going to happen. Your equipment will fail. It will break — and your warranties may not cover it. Whether it's extending original manufacturer warranties or protecting your investments, CDW can build a custom maintenance plan for all your critical technology, so your organization stays up and running at a fraction of the cost.

# **CHALLENGES**

# **Critical Support for Your Critical Technology**

Manufacturers' original warranties only go so far. Also, a product failure or breakage with insufficient coverage can result in unplanned downtime and costly out-of-pocket expenses.

#### **Notebooks and Client Computing**

Notebooks last far longer than the one-year OEM support that they typically come with. In addition, manufacturers may restrict you to depot or carry-in repairs only, which can take weeks. A single service event on an out-of-warranty notebook, desktop or tablet can cost you time and money.

#### **Servers and Data Center Equipment**

Standard support for server and data center equipment only offers minimal coverage. When that warranty expires, typical repairs may cost up to \$150 per hour, plus parts. Add up the costs of a single service call (hourly rates, labor, parts, etc.), and it can exceed the cost of an extended service plan.



Manufacturers
Charge
Up To \$150
Per Hour
For Out-ofWarranty
Repairs



# **SOLUTIONS**

# **Coverage That Fits Your Unique Needs**

CDW's Support and Maintenance Services don't just extend your original manufacturers' warranties. They let you custom-build a plan that covers all your technology products. We'll make sure your organization is always on and always available **by resolving issues quickly and affordably.** 

# **Extended Support**

CDW offers expanded support on nearly every product we sell. We upgrade the level of service on your manufacturers' warranties, providing you with service calls and speedy response, onsite vs. depot repair and expanded accidental breakage coverage.

# Notebook support or warranty

- Expand the coverage of the manufacturer's support and guarantee repair times and costs
- Accidental damage protection to protect you in case of dropping, spills and more

### Upgraded level of service

- Expanded support staff hours, so we are there when you need us
- Repairs done onsite, eliminating the need to bring your equipment to a depot
- Contracted and reliable response times

# Coterminous support/maintenance agreements

- Support for multiple manufacturers' technology products
- Multiple SLA options in order to fit varying customer needs
- Budget your complete annual costs while maintaining the flexibility necessary to make changes as the need arises
- Combine the existing support plans for all your hardware; one common end date means no more lapse in coverage





# **Maintenance Contracts**

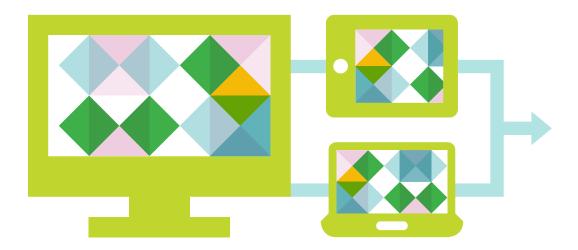
The cost of maintaining older equipment can add up quickly. CDW offers custom maintenance contracts to help protect your organization and your technology.

### Retainer contracts

 Get expert advice and support when you need it most by purchasing a designated block of time that guarantees you access to our experienced field service and support staff. They include systems engineers, network technicians, PC and printer repair technicians, and more.

# Break/fix maintenance agreements

• We offer annual maintenance agreements and contracts that cover equipment repair or replacement, whether it's in or out of warranty. This blends IT equipment manufacturer products into a single contract and provides you with a single toll-free number to cover all vendors, products and service levels.



# YOU and CDW

CDW's strong partnerships with the industry's leading manufacturers and our deep technology expertise give your organization the edge to meet any challenge. We offer both coterminous support contracts and retainer contracts supported by a network of more than 200 service partners.

And unlike most competitor support and maintenance services providers, CDW will create a custom agreement to cover your existing technology, not just new purchases — helping reduce risk for your organization.

# **THE CDW APPROACH**

CDW Support and Maintenance Services give you personalized service, designed and delivered by our experts and backed by our exclusive industry partnerships.

### **ASSESS**

We start by conducting an assessment of your existing systems to better understand them and to identify areas of opportunity for improvement.

# MANAGE

Our full lifecycle management support gives you more time to innovate and focus on critical tasks.



### **DESIGN**

Our expert solution architects and engineers work with you to identify the solutions to reach your organization's specific goals, aligning with your budgets and timelines.

# **DEPLOY**

We can implement your new solution to help ensure successful integration.



A Network of 200 Service Partners Nationwide



To learn more about your expanded coverage options call your account manager at 800.800.4239 or visit CDW.com/maintenance

