



FINANCING OPTIONS TO ADDRESS ECONOMIC CHALLENGES

As businesses look to alleviate the unanticipated strain of today's reality, there are several payment options that may help. From deferring new technology payments to providing short-term solutions to support a work-from-home staff, we have options for you as you address some of the most pressing issues quickly and without compromising your goals. Finance your total solution including hardware, services peripherals and software. Here are a few options to consider.

Relieve short-term needs

Support your employees working remotely and get them the technology and services they need during these unprecedented times with a short-term rental option. Available on new Lenovo equipment contracts for a rental period of 12-months, you can access a wide range of Lenovo configurations that may include software, services and installation. After 12 months, the rental devices can be extended, purchased or returned for an upgrade. Available for fair market value (FMV) transactions only.

Defer your payments for 90 days

Buy now and pay later. Preserve your cash flow and make no payments for 90 days followed by predictable, low monthly installments make it easy to budget for your Lenovo solution. Here are three options to choose from based on your business needs

FMV Payment Option for 15-month term:

- All the benefits of a short-term rental, with no payments for 90 days
- Payments 1 thru 3 at \$0 followed by 12-months of equal payments

\$1 Buy Out Payment Option for 39-month term

- In a \$1 Buy Out option, you own the equipment - a good option when you are confident you will use the equipment for an extended period beyond the finance term.
- Payments 1 thru 3 at \$0 followed by 36 months of equal payments

FMV Payment Option for 39-month term

- Maximize your purchasing power with our lowest cost option yet.
- *Even better, for transactions over \$10,000 your implied rate is less than 0%.
- Have the flexibility at the end of the lease term to return the equipment, continue leasing it or purchase for fair market value.
- Payments 1 thru 3 at \$0 followed by 36 months of equal payments

Ask your Lenovo Financial Services representative about this promotion and how to submit a credit application. For the majority of applicants, we have enough information to deliver an instant decision and send notification within minutes!

Questions?

Contact your Lenovo Financial Services Representative today.

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