



Take advantage of these unique benefits

# #WeKnowCisco

No one knows Cisco better than Cisco. Our payment solutions are tightly aligned to the Cisco portfolio and product lifecycles.

#### #OneCisco

You deal with one organization. There's no need to work with a third party to complicate your transaction.

#### #BundledTech

Entire solutions can be bundled into ONE payment agreement, which may include licenses as well as third-party technology.

#### #LowFinancialRisk

No cash flow stress, no fluctuating foreign exchange rates, and no complicated billing and collecting. We do it all!

# #PaidPromptly

You get paid 100% up front following the customer's acceptance of the order.

# #LowerCosts

When your customers choose to lease their solution through Cisco Capital, they usually pay less than the actual solution cost AND you get paid 100%.

#### #ZeroInterest

A huge differentiator over your competition is the ability to offer 0% financing. If not 0%, we can offer below-market rates in most countries.

# #FlexibleTerms

Customers can add and remove technology as business needs evolve, pay for solutions on a consumption basis, and structure payments to suit their unique requirements.

# #RefreshOpportunities

A built-in refresh cycle helps ensure that your customers stay up-to-date with their technology needs as their businesses grow.

# #CustomerChoice

We give customers the power to choose what happens at end of their financing term: keep, return, or refresh their Cisco solution.

#### Let us help you sell more

Visit cs.co/partner-financing

Payment solutions, applicable lenders and availability of any referenced programs will vary by country. The applicable offer or program may be provided by an independent financing vendor or Cisco Capital depending upon the jurisdiction. Other restrictions may apply. Cisco Capital reserves the right to change or cancel the foregoing at any time without notice.

In California, loans offered by Cisco Capital will be made or arranged pursuant to California Financing law.

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