Tufin							
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DII	R Customer Price
Network Security Orchestration	Tufin. SecureApp	SecureApp Server base component (one per installation, centralized or distributed)	TF-SECAPP-SVR	\$15,000.00	5.00%	\$	14,356.88
Network Security Orchestration	Tufin. SecureApp	SecureApp - 10 Applications Connectivity Management Bundle	TF-SECAPP-ACM-10	\$20,000.00	5.00%	\$	19,142.50
Network Security Orchestration	Tufin. SecureApp	SecureApp - 50 Applications Connectivity Management Bundle	TF-SECAPP-ACM-50	\$75,000.00	5.00%	\$	71,784.38
Network Security Orchestration	Tufin. SecureApp	SecureApp - 100 Applications Connectivity Management Bundle	TF-SECAPP-ACM-100	\$120,000.00	5.00%	\$	114,855.00
Network Security Orchestration	Tufin. SecureApp	SecureApp - 500 Applications Connectivity Management Bundle	TF-SECAPP-ACM-500	\$500,000.00	5.00%	\$	478,562.50
Network Security Orchestration	Tufin. SecureApp	SecureApp - 1000 Applications Connectivity Management Bundle	TF-SECAPP-ACM-1000	\$700,000.00	5.00%	\$	669,987.50
Network Security Orchestration	Tufin. SecureApp	SecureApp - 5000 Applications Connectivity Management Bundle	TF-SECAPP-ACM-5000	\$2,500,000.00	5.00%	\$	2,392,812.50
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Single Firewall (Check Point, Cisco ASA, Juniper SRX, Palo Alto Networks, Fortinet, and Stonesoft)	TF-TSS-PROV-FW- MOD	\$945.00	5.00%	\$	904.48
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Firewall Cluster (Check Point, Cisco ASA, Juniper SRX, Palo Alto Networks, Fortinet, and Stonesoft)	TF-TSS-PROV-FW-CLS	\$1,415.00	5.00%	\$	1,354.33
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Single Virtual Firewall (Check Point, Cisco ASA, Juniper SRX, Palo Alto Networks, Fortinet, and Stonesoft)	TF-TSS-PROV-FWVS- MOD	\$675.00	5.00%	\$	646.06
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Virtual Firewall Cluster (Check Point, Cisco ASA, Juniper SRX, Palo Alto Networks, Fortinet, and Stonesoft)	TF-TSS-PROV-FWVS- CLS	\$995.00	5.00%	\$	952.34
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Router or Switch (Cisco IOS Router or Switch)	TF-TSS-PROV-RTR- SWITCH	\$195.00	5.00%	\$	186.64
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisining per Check Point Provider-1 MDS Server	TF-TSS-PROV-CP-MDS	\$4,350.00	5.00%	\$	4,163.49
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Vmware NSX (per CPU) * see note below	TF-TSS-PROV-NSX- CPU	\$285.00	5.00%	\$	272.78
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack Server base component (one per installation, centralized or distributed)	TF-SECTRK-SVR	\$4,995.00	5.00%	\$	4,780.84
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack per Single Firewall (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft)	TF-SECTRK-FW-MOD	\$1,650.00	5.00%	\$	1,579.26
Network Security Orchestration		SecureTrack per Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft)	TF-SECTRK-FW-CLS	\$2,450.00	5.00%	\$	2,344.96

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off		ustomer rice
				<u> </u>	MSRP		
Network Security Orchestration		SecureTrack per Single Virtual Firewall (Check Point, Cisco, Juniper Networks,	TF-SECTRK-FWVS-	\$1,155.00	5.00%	\$	1,105.48
	Operations, Auditing,	Fortinet, Palo Alto Networks, Stonesoft)	MOD				
	Monitoring and						
N-+1- C	Compliance SecureTrack - Firewall	SecureTrack per Virtual Firewall Cluster (Check Point, Cisco, Juniper Networks,	TE CECTRIC EVINC CLC	\$1,715.00	5.00%	\$	1,641.47
Network Security Orchestration	Operations, Auditing,	Fortinet, Palo Alto Networks, Stonesoft)	TF-SECTRK-FWVS-CLS	\$1,/15.00	5.00%	3	1,041.4/
	Monitoring and	Fortifiet, Paio Aito Networks, Stoffesort)					
	Compliance						
Network Security Orchestration		SecureTrack Advanced Monitoring, Policy Analysis, Unified Security Policy support,	TF-SECTRK-RTR-	\$495.00	5.00%	\$	473.78
Treework Security Stellestration	Operations, Auditing,	and Automatic Policy Generator per Cisco Router or Switch, Cisco Nexus Switch,	SWITCH	\$195.00	2.0070	Ψ	175.70
	Monitoring and	Juniper Networks M/MX Routers	5				
	Compliance	,					
Network Security Orchestration	SecureTrack - Firewall	SecureTrack Basic Monitoring per Cisco Router or Switch, Juniper Networks M/MX	TF-SECTRK-RTR-	\$125.00	5.00%	\$	119.64
•	Operations, Auditing,	Routers	SWITCH-BASIC				
	Monitoring and						
	Compliance						
Network Security Orchestration	SecureTrack - Firewall	SecureTrack per Check Point Provider-1 MDS Server	TF-SECTRK-CP-MDS	\$7,495.00	5.00%	\$	7,173.65
	Operations, Auditing,						
	Monitoring and						
	Compliance						
Network Security Orchestration		SecureTrack per Check Point Provider-1 MDS HA Server	TF-SECTRK-CP-	\$3,750.00	5.00%	\$	3,589.22
	Operations, Auditing,		MDSHA				
	Monitoring and						
N. 10 10 10 1	Compliance	a management	THE SECTION OF MAN	\$00 .	7 000/		0.5.6.63
Network Security Orchestration		SecureTrack per single (physical/virtual) F5 BIG-IP LTM	TF-SECTRK-F5-MOD	\$895.00	5.00%	\$	856.63
	Operations, Auditing,						
	Monitoring and Compliance						
Network Security Orchestration		SecureTrack for VMware NSX (per CPU) *see note below	TF-SECTRK-NSX-CPU	\$495.00	5.00%	\$	473.78
Network Security Orchestration	Operations, Auditing,	Secure track for viviware NSA (per CFO) see note below	II-SECTAK-NSA-CFU	\$493.00	3.0076	Ф	4/3./6
	Monitoring and						
	Compliance						
Network Security Orchestration		Base component for monitoring Cisco ACI environment**	TF-SECTRK-ACI-BASE	\$20,000.00	5.00%	\$	19,142.50
	Operations, Auditing,			4_0,00000		_	,
	Monitoring and						
	Compliance						
Network Security Orchestration	SecureTrack - Firewall	SecureTrack for Cisco ACI (per Leaf node)**	TF-SECTRK-ACI-LEAF	\$4,500.00	5.00%	\$	4,307.06
-	Operations, Auditing,	,					
	Monitoring and						
	Compliance					<u></u>	
Network Security Orchestration	For Blue Coat, F5,	SecureTrack per Blue Coat ProxySG	TF-SECTRK-	\$895.00	5.00%	\$	856.63
	Juniper Networks SA		BLUECOAT-MOD				
	and TOP devices:						

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR	Customer Price
Network Security Orchestration	For Blue Coat, F5, Juniper Networks SA and TOP devices:	SecureTrack per Linux iptables	TF-SECTRK-IPTABLES- MOD	\$895.00	5.00%	\$	856.63
Network Security Orchestration	For Blue Coat, F5, Juniper Networks SA and TOP devices:	SecureTrack per Juniper Networks SA SSL VPN device	TF-SECTRK- JUNIPERSA-MOD	\$895.00	5.00%	\$	856.63
Network Security Orchestration	For Blue Coat, F5, Juniper Networks SA and TOP devices:	SecureTrack per Generic TOP Device	TF-SECTRK-TOP-MOD	\$495.00	5.00%	\$	473.78
Network Security Orchestration		SecureTrack per Firewall OS Monitoring for Check Point SecurePlatform or Crossbeam C-Series	TF-SECTRK-CP-SPLAT- OS-MONITOR	\$850.00	5.00%	\$	813.56
		SecureTrack per Firewall OS Monitoring for Check Point Nokia IPSO	TF-SECTRK-CP-NOKIA- OS-MONITOR	\$850.00	5.00%	\$	813.56
		SecureTrack per Firewall OS Monitoring for Check Point GAIA	TF-SECTRK-CP-GAIA- OS-MONITOR	\$850.00	5.00%	\$	813.56
Network Security Orchestration	SecureChange - Network Change Automation	SecureChange Server base component (one per installation, centralized or distributed)	TF-SCWF-SVR	\$14,995.00	5.00%	\$	14,352.09
Network Security Orchestration	SecureChange - Network Change Automation	SecureChange per Single Firewall (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft). *SecureChange licenses do not include Provisioning licenses.	TF-SCWF-FW-MOD	\$2,245.00	5.00%	\$	2,148.75
Network Security Orchestration		SecureChange per Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft). * SecureChange licenses do not include Provisioning licenses.	TF-SCWF-FW-CLS	\$3,375.00	5.00%	\$	3,230.30
·	Change Automation	SecureChange per Single Virtual Firewall (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft). * SecureChange licenses do not include Provisioning licenses.	TF-SCWF-FWVS-MOD	\$1,575.00	5.00%	\$	1,507.47
Network Security Orchestration	SecureChange - Network Change Automation	SecureChange per Virtual Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft). * SecureChange licenses do not include Provisioning licenses.	TF-SCWF-FWVS-CLS	\$2,375.00	5.00%	\$	2,273.17
Network Security Orchestration	SecureChange - Network Change Automation	SecureChange per Cisco Router or Switch. * SecureChange licenses do not include Provisioning licenses.	TF-SCWF-RTR-SWITCH	\$680.00	5.00%	\$	650.85
Network Security Orchestration	SecureChange - Network Change Automation	SecureChange per Check Point Provider-1 MDS Server (R80.x versions, for MDS-level change automation). * SecureChange license does not include Provisioning licenses.	TF-SCWF-CP-MDS	\$10,250.00	5.00%	\$	9,810.53
Network Security Orchestration	SecureChange - Network Change Automation	SecureChange Federated Workflow (per federated site). * SecureChange licenses do not include Provisioning licenses.	TF-SCWF-FEDERATED	Call for Quote	5.00%	#	VALUE!
Network Security Orchestration	SecureChange - Network Change Automation	SecureChange for VMware NSX (per CPU) *see note below. * SecureChange licenses do not include Provisioning licenses.	TF-SCWF-NSX-CPU	\$695.00	5.00%	\$	665.20

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART	MSRP	DIR Customer	DI	R Customer
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Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation bundle base component	TF-ST-SC-BUNDLE- SVR	\$19,990.00	5.00%	\$	19,132.93
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation bundle per Single Firewall (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft). * ST-SC bundle licenses do not include Provisioning licenses.	TF-ST-SC-BUNDLE-FW- MOD	\$2,500,850.00	5.00%	\$	2,393,626.06
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation bundle per Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft). * ST-SC bundle licenses do not include Provisioning licenses.	TF-ST-SC-BUNDLE-FW- CLS	\$1,795.00	5.00%	\$	1,718.04
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation bundle per Single Virtual Firewall (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft). * ST-SC bundle licenses do not include Provisioning licenses.	TF-ST-SC-BUNDLE- FWVS-MOD	\$16,410.00	5.00%	\$	15,706.42
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation bundle per Virtual Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft). * ST-SC bundle licenses do not include Provisioning licenses.	TF-ST-SC-BUNDLE- FWVS-CLS	\$2,920.00	5.00%	\$	2,794.81
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation bundle per Cisco Router or Switch. * ST-SC bundle licenses do not include Provisioning licenses.	TF-ST-SC-BUNDLE- RTR-SWITCH	\$4,370.00	5.00%	\$	4,182.64
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation bundle per Check Point Provider-1 MDS Server (R80.x versions, for MDS-level change automation). * ST-SC bundle licenses do not include Provisioning licenses.	TF-ST-SC-BUNDLE-CP- MDS	\$5,925.00	5.00%	\$	5,670.97
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation Bundle for VMware NSX (per CPU) * see note below. * ST-SC bundle licenses do not include Provisioning licenses.	TF-ST-SC-BUNDLE- NSX-CPU	\$2,330.00	5.00%	\$	2,230.10
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle (including Provisioning) per single firewall (Check Point, Cisco, Juniper, Fortinet, Palo Alto Networks, Stonesoft)	TF-ST-SC-PROV- BUNDLE-FW-MOD	#REF!	5.00%		#REF!
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle (including Provisioning) per firewall cluster (Check Point, Cisco, Juniper, Fortinet, Palo Alto Networks, Stonesoft)	TF-ST-SC-PROV- BUNDLE-FW-CLS	#REF!	5.00%		#REF!
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle (including Provisioning) per single virtual firewall (Check Point, Cisco, Juniper, Fortinet, Palo Alto Networks, Stonesoft)	TF-ST-SC-PROV- BUNDLE-FWVS-MOD	#REF!	5.00%		#REF!
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle (including Provisioning) per virtual firewall cluster (Check Point, Cisco, Juniper, Fortinet, Palo Alto Networks, Stonesoft)	TF-ST-SC-PROV- BUNDLE-FWVS-CLS	#REF!	5.00%		#REF!
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle (including Provisioning) per Cisco router or switch	TF-ST-SC-PROV- BUNDLE-RTR-SWITCH	#REF!	5.00%		#REF!
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle per Check Point Provider-1 MDS Server (R80.x versions, for MDS-level change automation).	TF-ST-SC-PROV- BUNDLE-CP-MDS	\$20,925.00	5.00%	\$	20,027.84
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle for VMware NSX (per CPU) * see note below.	TF-ST-SC-PROV- BUNDLE-NSX-CPU	\$22,330.00	5.00%	\$	21,372.60
Network Security Orchestration	T-Series Appliances**	T-1100 Appliance with 1-Year Support and Advanced Replacement Program Warranty)	TF-T1100	\$18,450.00	5.00%	\$	17,658.96

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CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DII	R Customer Price
Network Security Orchestration	T-Series Appliances**	T-1100 XL Appliance with 1-Year Support and Advanced Replacement Program Warranty)	TF-T1100XL	\$22,750.00	5.00%	\$	21,774.59
Network Security Orchestration	SecureApp - Application Connectivity Management	SecureApp Server base component (one per installation, centralized or distributed) - Annual Subscription (including Software Support)	TS-SECAPP-SVR	\$6,000.00	5.00%	\$	5,742.75
Network Security Orchestration	SecureApp - Application Connectivity Management	SecureApp - 10 Applications Connectivity Management Bundle - Subscription (including Software Support)	TS-SECAPP-ACM-10	\$8,000.00	5.00%	\$	7,657.00
Network Security Orchestration	SecureApp - Application Connectivity Management	SecureApp - 50 Applications Connectivity Management Bundle - Annual Subscription (including Software Support)	TS-SECAPP-ACM-50	\$30,000.00	5.00%	\$	28,713.75
Network Security Orchestration	SecureApp - Application Connectivity Management	SecureApp - 100 Applications Connectivity Management Bundle - Annual Subscription (including Software Support)	TS-SECAPP-ACM-100	\$48,000.00	5.00%	\$	45,942.00
Network Security Orchestration	SecureApp - Application Connectivity Management	SecureApp - 500 Applications Connectivity Management Bundle - Annual Subscription (including Software Support)	TS-SECAPP-ACM-500	\$200,000.00	5.00%	\$	191,425.00
Network Security Orchestration	SecureApp - Application Connectivity Management	SecureApp - 1000 Applications Connectivity Management Bundle - Annual Subscription (including Software Support)	TS-SECAPP-ACM-1000	\$280,000.00	5.00%	\$	267,995.00
Network Security Orchestration	SecureApp - Application Connectivity Management	SecureApp - 5000 Applications Connectivity Management Bundle - Annual Subscription (including Software Support)	TS-SECAPP-ACM-5000	\$1,000,000.00	5.00%	\$	957,125.00
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Single Firewall (Check Point, Cisco ASA, Juniper SRX, Palo Alto Networks, Fortinet, and Stonesoft) - Subscription (including Software Support)	TS-TSS-PROV-FW- MOD	\$380.00	5.00%	\$	363.71
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Firewall Cluster (Check Point, Cisco ASA, Juniper SRX, Palo Alto Networks, Fortinet, and Stonesoft) - Subscription (including Software Support)	TS-TSS-PROV-FW-CLS	\$565.00	5.00%	\$	540.78
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Single Virtual Firewall (Check Point, Cisco ASA, Juniper SRX, Palo Alto Networks, Fortinet, and Stonesoft) - Subscription (including Software Support)	TS-TSS-PROV-FWVS- MOD	\$270.00	5.00%	\$	258.42
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Virtual Firewall Cluster (Check Point, Cisco ASA, Juniper SRX, Palo Alto Networks, Fortinet, and Stonesoft) - Subscription (including Software Support)	TS-TSS-PROV-FWVS- CLS	\$400.00	5.00%	\$	382.85

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CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR	Customer Price
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Router or Switch (Cisco IOS Router or Switch) - Subscription (including Software Support)	TS-TSS-PROV-RTR- SWITCH	\$80.00	5.00%	\$	76.57
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisining per Check Point Provider-1 MDS Server - Subscription (including Software Support)	TS-TSS-PROV-CP-MDS	\$1,740.00	5.00%	\$	1,665.40
Network Security Orchestration	Tufin Orchestration Suite - Change Provisioning	TOS Change Provisioning per Vmware NSX (per CPU) - Subscription (including Software Support)* see note below	TS-TSS-PROV-NSX- CPU	\$115.00	5.00%	\$	110.07
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack Server base component (one per installation, centralized or distributed) - Annual Subscription (including Software Support)	TS-SECTRK-SVR	\$2,000.00	5.00%	\$	1,914.25
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack per Single Firewall (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support)	TS-SECTRK-FW-MOD	\$660.00	5.00%	\$	631.70
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack per Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support)	TS-SECTRK-FW-CLS	\$980.00	5.00%	\$	937.98
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack per Single Virtual Firewall (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support)	TS-SECTRK-FWVS- MOD	\$460.00	5.00%	\$	440.28
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack per Check Point Provider-1 MDS HA Server - Annual Subscription (including Software Support)	TS-SECTRK-CP- MDSHA	\$1,500.00	5.00%	\$	1,435.69
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack per Virtual Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support)	TS-SECTRK-FWVS-CLS	\$690.00	5.00%	\$	660.42
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack Advanced Monitoring, Policy Analysis, Unified Security Policy support, and Automatic Policy Generator per Cisco Router or Switch, Cisco Nexus Switch, Juniper Networks M/MX Routers - Annual Subscription (including Software Support)	TS-SECTRK-RTR- SWITCH	\$200.00	5.00%	\$	191.43
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack Basic Monitoring per Cisco Router or Switch, Juniper Networks M/MX Routers - Annual Subscription (including Software Support)	TS-SECTRK-RTR- SWITCH-BASIC	\$50.00	5.00%	\$	47.86

Tufin CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART	MSRP	DIR Customer	DIR C	ustomer
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Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack per Check Point Provider-1 MDS Server - Annual Subscription (including Software Support)	TS-SECTRK-CP-MDS	\$3,000.00	5.00%	\$	2,871.38
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack per single (physical or virtual) F5 BIG-IP LTM - Annual Subscription (including Software Support)	TS-SECTRK-F5-MOD	\$360.00	5.00%	\$	344.57
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack for VMware NSX (per CPU) - Annual Subscription (including Software Support) *see note below	TS-SECTRK-NSX-CPU	\$200.00	5.00%	\$	191.43
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	Base component for monitoring Cisco ACI environment – Annual Subscription (including Software Support)**	TS-SECTRK-ACI-BASE	\$8,000.00	5.00%	\$	7,657.00
Network Security Orchestration	SecureTrack - Firewall Operations, Auditing, Monitoring and Compliance	SecureTrack for Cisco ACI (per Leaf node) - Annual Subscription (including Software Support) **	TS-SECTRK-ACI-LEAF	\$1,800.00	5.00%	\$	1,722.83
Network Security Orchestration		Tufin SecureTrack per public Cloud account (AWS, Azure) - Annual Subscription (including Software Support) ***	TS-SECTRK-CLOUD- ACCT	\$5,000.00	5.00%	\$	4,785.63
Network Security Orchestration		SecureTrack per Blue Coat ProxySG - Annual Subscription (including Software Support)	TS-SECTRK- BLUECOAT-MOD	\$360.00	5.00%	\$	344.57
Network Security Orchestration	For Blue Coat, IPTables, Juniper Networks SA SSL and TOP devices:	SecureTrack per Linux iptables - Annual Subscription (including Software Support)	TS-SECTRK-IPTABLES- MOD	\$360.00	5.00%	\$	344.57
Network Security Orchestration	For Blue Coat, IPTables, Juniper Networks SA SSL and TOP devices:	SecureTrack per Juniper Networks SA SSL VPN device - Annual Subscription (including Software Support)	TS-SECTRK- JUNIPERSA-MOD	\$360.00	5.00%	\$	344.57
Network Security Orchestration	For Blue Coat, IPTables, Juniper Networks SA SSL and TOP devices:	SecureTrack per Generic TOP Device - Annual Subscription (including Software Support)	TS-SECTRK-TOP-MOD	\$200.00	5.00%	\$	191.43
Network Security Orchestration	Firewall OS Monitoring:	SecureTrack per Firewall OS Monitoring for Check Point SecurePlatform or Crossbeam C-Series - Annual Subscription (including Software Support)	TS-SECTRK-CP-SPLAT- OS-MONITOR	\$340.00	5.00%	\$	325.42

Tufin CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART	MSRP	DIR Customer	DIR	Customer
CATEGORI	DNAND	TRODUCT DESCRIPTION	NUMBER	WSKI	Discount % off MSRP	Dik	Price
Network Security Orchestration	_	SecureTrack per Firewall OS Monitoring for Check Point Nokia IPSO - Annual Subscription (including Software Support)	TS-SECTRK-CP-NOKIA- OS-MONITOR	\$340.00	5.00%	\$	325.42
Network Security Orchestration	Firewall OS Monitoring:	SecureTrack per Firewall OS Monitoring for Check Point GAIA - Annual Subscription (including Software Support)	TS-SECTRK-CP-GAIA- OS-MONITOR	\$340.00	5.00%	\$	325.42
Network Security Orchestration		SecureChange Server base component (one per installation, centralized or distributed) - Annual Subscription (including Software Support)	TS-SCWF-SVR	\$6,000.00	5.00%	\$	5,742.75
Network Security Orchestration		SecureChange per Single Firewall (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support). *SecureChange licenses do not include Provisioning licenses.	TS-SCWF-FW-MOD	\$900.00	5.00%	\$	861.41
Network Security Orchestration		SecureChange per Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support). *SecureChange licenses do not include Provisioning licenses.	TS-SCWF-FW-CLS	\$1,350.00	5.00%	\$	1,292.12
Network Security Orchestration		SecureChange per Single Virtual Firewall (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support). *SecureChange licenses do not include Provisioning licenses.	TS-SCWF-FWVS-MOD	\$630.00	5.00%	\$	602.99
Network Security Orchestration		SecureChange per Virtual Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support). *SecureChange licenses do not include Provisioning licenses.	TS-SCWF-FWVS-CLS	\$950.00	5.00%	\$	909.27
Network Security Orchestration		SecureChange per Cisco Router or Switch, Cisco Nexus Switch, Juniper Networks M/MX Routers - Annual Subscription (including Software Support). *SecureChange licenses do not include Provisioning licenses.	TS-SCWF-RTR-SWITCH	\$270.00	5.00%	\$	258.42
Network Security Orchestration		SecureChange per Check Point Provider-1 MDS Server (R80.x versions, for MDS-level change automation) - Annual Subscription (including Software Support). * SecureChange license does not include Provisioning licenses.	TS-SCWF-CP-MDS	\$4,100.00	5.00%	\$	3,924.21
Network Security Orchestration		SecureChange for VMware NSX (per CPU) - Annual Subscription (including Software Support) *see note below. *SecureChange licenses do not include Provisioning licenses.	TS-SCWF-NSX-CPU	\$280.00	5.00%	\$	268.00
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation bundle base component - Annual Subscription (including Software Support)	TS-ST-SC-BUNDLE- SVR	\$8,000.00	5.00%	\$	7,657.00
Network Security Orchestration		Tufin Network Change Simulation bundle per Single Firewall(Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks, Stonesoft) - Annual Subscription (including Software Support). * ST-SC bundle licenses do not include Provisioning licenses.	TS-ST-SC-BUNDLE-FW- MOD	\$1,950.00	5.00%	\$	1,866.39
Network Security Orchestration		Tufin Network Change Simulation bundle per Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support). * ST-SC bundle licenses do not include Provisioning licenses.	TS-ST-SC-BUNDLE-FW- CLS	\$2,912.50	5.00%	\$	2,787.63
Network Security Orchestration		Tufin Network Change Simulation bundle per Single Virtual Firewall Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support). * ST-SC bundle licenses do not include Provisioning licenses.	TS-ST-SC-BUNDLE- FWVS-MOD	\$1,362.50	5.00%	\$	1,304.08

Tufin						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation bundle per Virtual Firewall Cluster (Check Point, Cisco, Juniper Networks, Fortinet, Palo Alto Networks) - Annual Subscription (including Software Support). * ST-SC bundle licenses do not include Provisioning licenses.	TS-ST-SC-BUNDLE- FWVS-CLS	\$2,050.00	5.00%	\$ 1,962.11
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation bundle per Cisco Router or Switch, Cisco Nexus Switch, Juniper Networks M/MX Routers - Annual Subscription (including Software Support). * ST-SC bundle licenses do not include Provisioning licenses.	TS-ST-SC-BUNDLE- RTR-SWITCH	\$587.50	5.00%	\$ 562.31
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation bundle per Check Point Provider-1 MDS Server (R80.x versions, for MDS-level change automation) Annual Subscription (including Software Support). * ST-SC bundle licenses do not include Provisioning licenses.	TS-ST-SC-BUNDLE-CP- MDS	\$8,875.00	5.00%	\$ 8,494.48
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Simulation Bundle for VMware NSX (per CPU) - Annual Subscription (including Software Support) * see note below.j * ST-SC bundle licenses do not include Provisioning licenses.	TS-ST-SC-BUNDLE- NSX-CPU	\$600.00	5.00%	\$ 574.28
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle (including Provisioning) per single firewall (Check Point, Cisco, Juniper, Fortinet, Palo Alto Networks, Stonesoft) - Annual Subscription (including Software Support) * see note below	TS-ST-SC-PROV- BUNDLE-FW-MOD	\$2,425.00	5.00%	\$ 2,321.03
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle (including Provisioning) per firewall cluster (Check Point, Cisco, Juniper, Fortinet, Palo Alto Networks, Stonesoft) - Annual Subscription (including Software Support) * see note below	TS-ST-SC-PROV- BUNDLE-FW-CLS	\$3,620.00	5.00%	\$ 3,464.79
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle (including Provisioning) per single virtual firewall (Check Point, Cisco, Juniper, Fortinet, Palo Alto Networks, Stonesoft) - Annual Subscription (including Software Support) * see note below	TS-ST-SC-PROV- BUNDLE-FWVS-MOD	\$1,700.00	5.00%	\$ 1,627.11
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle (including Provisioning) per virtual firewall cluster (Check Point, Cisco, Juniper, Fortinet, Palo Alto Networks, Stonesoft) - Annual Subscription (including Software Support) * see note below	TS-ST-SC-PROV- BUNDLE-FWVS-CLS	\$2,550.00	5.00%	\$ 2,440.67
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle (including provisioning) per Cisco router or switch - Annual Subscription (including Software Support) * see note below	TS-ST-SC-PROV- BUNDLE-RTR-SWITCH	\$687.50	5.00%	\$ 658.02
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning bundle per Check Point Provider-1 MDS Server (R80.x versions, for MDS-level change automation) - Annual Subscription (including Software Support)	TS-ST-SC-PROV- BUNDLE-CP-MDS	\$11,050.00	5.00%	\$ 10,576.23
Network Security Orchestration	Tufin Orchestration Suite - Bundles	"Tufin Network Change Automation & Provisioning bundle for VMware NSX (per CPU) - Annual Subscription (including Software Support) * see note below.	TS-ST-SC-PROV- BUNDLE-NSX-CPU	\$745.00	5.00%	\$ 713.06
Network Security Orchestration	Tufin Orchestration Suite - Bundles	Tufin Network Change Automation & Provisioning Bundle (including Provisioning) per Cloud (AWS) account - Annual Subscription (including Software Support) **	TS-ST-SC-PROV- CLOUD-ACCT	\$12,500.00	5.00%	\$ 11,964.06
Network Security Orchestration	Tufin Support	Annual Software Maintenance & Standard Support	TF-MNT-SUP-STD-1YR	price	5.00%	#VALUE!
Network Security Orchestration	Tufin Support	Annual Software Maintenance & Premium Support 24x7 Support with a maximum of Two Hours First-Response SLA	TF-MNT-SUP-PRM-1YR	30% of SW List price	5.00%	#VALUE!

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CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DI	R Customer Price
Network Security Orchestration	Tufin Support	Tufin Designated Support Engineer The Designated Support Engineer will serve as the central point of contact for personalized, in-depth technical support – responsible for troubleshooting, issue resolution, problem management, and liaising to Tufin engineering as it relates to TOS (up to 40 hrs/month); as defined in the attached Service Description Document	TF-MNT-SUP-DSE-1YR	\$80,000.00	5.00%	\$	76,570.00
Network Security Orchestration	Tufin	TCSE Custom - Onsite Instructor led course (price per student)	TF-TOS-TCSE- FUNDAMENTALS	\$900.00	5.00%	\$	861.41
Network Security Orchestration	Tufin	TCSE Automation - Onsite Instructor led 2 day course (price per student)	TF-TOS-TCSE- AUTOMATION	\$1,800.00	5.00%	\$	1,722.83
Network Security Orchestration	Tufin	TCSE Fundamentals and Automation Bundle - Instructor led 3 day course	TF-TOS-TCSE-BUNDLE	\$2,600.00	5.00%	\$	2,488.53
Network Security Orchestration	Tufin	TCSE Custom - Onsite Instructor led course (price per student)	TF-TOS-TCSE- CUSTOM	Call for Quote	5.00%		#VALUE!
Network Security Orchestration	Tufin	TCSE Fundamentals - Virtual Instructor led 1 day course (price per course)	TF-TOS-VTCSE- FUNDAMENTALS	\$5,000.00	5.00%	\$	4,785.63
Network Security Orchestration	Tufin	TCSE Automation - Virtual Instructor led 2 day course (price per course)	TF-TOS-VTCSE- AUTOMATION	\$9,000.00	5.00%	\$	8,614.13
Network Security Orchestration	Tufin	TCSE Fundamentals and Automation Bundle - Virtual Instructor led 3 day course (price per course)	TF-TOS-VTCSE- BUNDLE	\$13,250.00	5.00%	\$	12,681.91
Network Security Orchestration	Tufin	TCSE Custom - Virtual Instructor led course (price per course)	TF-TOS-VTCSE- CUSTOM	Call for Quote	5.00%		#VALUE!
Network Security Orchestration	Tufin	ProServ - Deployment Package for SecureTrack (up to 20 devices) Standard remote installation & first-time configuration of SecureTrack. (1) Install SecureTrack into Customer's network environment, (2) add devices to be monitored by SecureTrack and (3) configure and test the product's provided notifications and reports; as defined in the attached Service Description Document.	TF-PS-DEPLOY-ST-S	\$7,000.00	5.00%	\$	6,699.88
Network Security Orchestration	Tufin	ProServ - Deployment Package for SecureTrack (up to 40 devices) Standard remote installation & first-time configuration of SecureTrack. (1) Install SecureTrack into Customer's network environment, (2) add devices to be monitored by SecureTrack and (3) configure and test the product's provided notifications and reports; as defined in the attached Service Description Document.	TF-PS-DEPLOY-ST-M	\$10,000.00	5.00%	\$	9,571.25
Network Security Orchestration	Tufin	ProServ - Deployment Package for SecureTrack (up to 100 devices) Standard remote installation & first-time configuration of SecureTrack. (1) Install SecureTrack into Customer's network environment, (2) add devices to be monitored by SecureTrack and (3) configure and test the product's provided notifications and reports; as defined in the attached Service Description Document.	TF-PS-DEPLOY-ST-L	\$18,500.00	5.00%	\$	17,706.81

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART	MSRP	DIR Customer	DIR Custo	mer
			NUMBER		Discount % off MSRP	Price	
Network Security Orchestration	Tufin	ProServ - Deployment Package for SecureTrack & SecureChange (up to 20 devices & 2 workflows)	TF-PS-DEPLOY-SC-S	\$22,750.00	5.00%	\$ 21,7	774.59
		Standard remote installation & configuration of SecureTrack and SecureChange. (1) Install SecureTrack into Customer's network environment, (2) add devices to be monitored by SecureTrack, (3) SecureChange workflow(s) configured to serve defined					
		processes for handling access requests, (4) basic configuration of a Unified Security Policy matrix, and (5) configure and test the product's provided notifications and reports; as defined in the attached Service Description Document.					
Network Security Orchestration	Tufin	ProServ - Deployment Package for SecureTrack & SecureChange (up to 40 devices & 3 workflows)	TF-PS-DEPLOY-SC-M	\$37,500.00	5.00%	\$ 35,8	892.19
		Standard remote installation & configuration of SecureTrack and SecureChange. (1) Install SecureTrack into Customer's network environment, (2) add devices to be monitored by SecureTrack, (3) SecureChange workflow(s) configured to serve defined processes for handling access requests, (4) basic configuration of a Unified Security Policy matrix, and (5) configure and test the product's provided notifications and reports; as defined in the attached Service Description Document.					
Network Security Orchestration	Tufin	ProServ - Deployment Package for SecureTrack & SecureChange (up to 100 devices & 5 workflows)	TF-PS-DEPLOY-SC-L	\$72,500.00	5.00%	\$ 69,3	391.56
		Standard remote installation & configuration of SecureTrack and SecureChange. (1) Install SecureTrack into Customer's network environment, (2) add devices to be monitored by SecureTrack, (3) SecureChange workflow(s) configured to serve defined processes for handling access requests, (4) basic configuration of a Unified Security Policy matrix, and (5) configure and test the product's provided notifications and reports; as defined in the attached Service Description Document.					
Network Security Orchestration	Tufin	ProServ – Integration Package for ServiceNow (up to 5 integration points)	TF-PS-INTEGRATE- SNOW	\$35,000.00	5.00%	\$ 33,4	199.38
		Integration of SecureChange with ServiceNow. Integration is based on the pre- existence of a SecureChange access request workflow to process data from the ServiceNow request form, and is built on the use of the Tufin Third-Party Rest Integration Toolkit. Additional details as defined in the attached Service Description Document.					
Network Security Orchestration	Tufin	ProServ – Topology Package, 1 Year of Service	TF-PS-TOPOLOGY- PACK	\$45,000.00	5.00%	\$ 43,0	070.63
		Topology optimization assistance for the Topology feature of the Tufin Orchestration Suite for the duration of up to one (1) year from date of purchase. Allows for a Tufin technical to provide Customer ongoing optimization assistance of SecureTrack topology. Additional details as defined in the attached Service Description Document.					
Network Security Orchestration	Tufin	ProServ – technical Services for a Tufin solution as defined in a customized and agreed-upon SOW	TF-PS-DEPLOY- CUSTOM	Call for Quote	5.00%	#VALUI	E!

Tufin						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Network Security Orchestration	Tufin	ProServ – technical Services for a Tufin solution as defined in a customized and agreed-upon SOW	TF-PS-DEV-CUSTOM	Call for Quote	5.00%	#VALUE!
Network Security Orchestration	Tufin	A dedicated Tufin PS engineer for one half week (up to 2.5 consecutive days) – to provide ad-hoc services assistance; as defined in the attached Service Description Document.	TF-PS-EXPERT-PACK- LITE	\$10,000.00	5.00%	\$ 9,571.25
Network Security Orchestration	Tufin	A dedicated Tufin PS engineer for one week (up to 5 consecutive days) – to provide adhoc services assistance; as defined in the attached Service Description Document.	TF-PS-EXPERT-PACK-1- WEEK	\$15,000.00	5.00%	\$ 14,356.88
Network Security Orchestration	Tufin	Tufin Orchestration Suite Tune-Up: Analyze existing TOS deployment for overall health and perform remediation activities. This includes software updates, performance optimization, distributed architecture remediation, device connectivity troubleshooting, and backup configuration remediation. Also includes tweaks to optimize USP, topology, reporting, notifications, SecureChange workflows and SecureApp configuration; as defined in the attached Service Description Document.		\$12,500.00	5.00%	\$ 11,964.06