

**Appendix C Pricing Index  
DIR-CPO-4764**

**HCL**

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Digital Experience Software	HCL Software	CNTENT/COLLAB ACC AND WEBSPH PRTL SVR INTRANET PVU ANNUAL SW S&S RNWL	E045KLL	\$755.79	14.50%	\$ 651.05
Application Security Software	HCL Software	HCL APP SEC OPEN SOURCE ANALYZER CONSCAN PER CONCURRENT EVENT PER ANNUM	D20H6LL	\$39,536.84	14.50%	\$ 34,057.53
Application Security Software	HCL Software	HCL APP SECURITY ANALYZER CONCURRENT SCAN PER CONCURRENT EVENT PER ANNUM	D20H9LL	\$131,368.42	14.50%	\$ 113,162.40
Application Security Software	HCL Software	HCL APPLICA SECU OPEN SOURCE ANALYZER APPLICA INSTANCE PER ANNUM	D1SSCLL	\$1,578.95	14.50%	\$ 1,360.13
Application Security Software	HCL Software	HCL APPLICA SECU OPEN SOURCE ANALYZER PREMIUM INSTANCE PER ANNUM	D1SSDLL	\$322,105.26	14.50%	\$ 277,465.50
Application Security Software	HCL Software	HCL APPLICATION SECURITY ANALYZER APPLICATION INSTANCE PER ANNUM	D1STLLL	\$5,267.37	14.50%	\$ 4,537.38
Application Security Software	HCL Software	HCL APPLICATION SECURITY ANALYZER PER SCAN PER JOB PER ANNUM	D1M9PLL	\$214.74	14.50%	\$ 184.98
Application Security Software	HCL Software	HCL APPLICATION SECURITY ANALYZER PREMIUM PER INSTANCE PER ANNUM	D1M9RLL	\$1,073,684.21	14.50%	\$ 924,885.00
Application Security Software	HCL Software	HCL APPS SOURCE DEVELOPMENT AU TH USER SI ANNUAL SW S&S RNWL	E086NLL	\$1,126.32	14.50%	\$ 970.22
Application Security Software	HCL Software	HCL APPS SOURCE DEVELOPMENT AU TH USER SI FT LIC+S&S 12 MO	D0BRALL	\$2,652.63	14.50%	\$ 2,285.01
Application Security Software	HCL Software	HCL APPS SOURCE DEVELOPMENT FLOATING USER SI FT LIC+S&S 12 MO	D0BR9LL	\$10,631.58	14.50%	\$ 9,158.18
Application Security Software	HCL Software	HCL APPS SOURCE DEVELOPMENT FLOATING USER SI SUBSQ FT LIC+S&S 12 MO	E086VLL	\$10,631.58	14.50%	\$ 9,158.18
Application Security Software	HCL Software	HCL APPS SOURCE FOR ANALYSIS AUTHORIZED USER SI ANNUAL SW S&S RNWL	E086KLL	\$5,094.74	14.50%	\$ 4,388.67
Application Security Software	HCL Software	HCL APPS SOURCE FOR ANALYSIS AUTHORIZED USER SI FT LIC+S&S 12 MO	D0BR7LL	\$11,894.74	14.50%	\$ 10,246.28
Application Security Software	HCL Software	HCL APPS SOURCE FOR ANALYSIS AUTHORIZED USER SI LIC + SW S&S 12 MO	D0BQTLL	\$25,473.68	14.50%	\$ 21,943.35
Application Security Software	HCL Software	HCL APPS SOURCE REMED AU TH USER SI ANNUAL SW S&S RNWL	E086QLL	\$282.11	14.50%	\$ 243.01
Application Security Software	HCL Software	HCL APPS SOURCE REMED AU TH USER SI FT LIC+S&S 12 MO	D0BRCLL	\$662.11	14.50%	\$ 570.35
Application Security Software	HCL Software	HCL APPS SOURCE REMED AU TH USER SI LIC + SW S&S 12 MO	D0BR3LL	\$1,410.53	14.50%	\$ 1,215.05
Application Security Software	HCL Software	HCL APPSCAN SOURCE AUTOMATION INSTALL ANNUAL SW S&S RNWL	E086LLL	\$11,263.16	25.58%	\$ 8,444.91
Application Security Software	HCL Software	HCL APPSCAN SOURCE AUTOMATION INSTALL FT LIC+S&S 12 MO	D0BR8LL	\$26,526.32	14.50%	\$ 22,850.10
Application Security Software	HCL Software	HCL APPSCAN SOURCE AUTOMATION INSTALL LIC + SW S&S 12 MO	D0BQVLL	\$56,631.58	14.50%	\$ 48,783.15
Application Security Software	HCL Software	HCL APPSCAN SOURCE AUTOMATION INSTALL SUBSQ FT LIC+S&S 12 MO	E086ULL	\$26,526.32	14.50%	\$ 22,850.10
Application Security Software	HCL Software	HCL APPSCAN SOURCE DEVELOPMENT AU SINGLE INSTALL LIC + SW S&S 12 MO	D0BQZLL	\$5,663.16	14.50%	\$ 4,878.32
Application Security Software	HCL Software	HCL APPSCAN SOURCE DEVELOPMENT FLOATING USER SINGLE INSTALL ANNUAL SW S&S RNWL	E086MLL	\$4,536.84	14.50%	\$ 3,908.09
Application Security Software	HCL Software	HCL APPSCAN SOURCE DEVELOPMENT FLOATING USER SINGLE INSTALL LIC + SW S&S 12 MO	D0BQXLL	\$22,631.58	14.50%	\$ 19,495.13
Application Security Software	HCL Software	HCL AppScan Standard Consultant License, 1 Month License & S&S, Authorized User	TN100275M01	\$2,105.26	14.50%	\$ 1,813.50
Application Security Software	HCL Software	HCL AppScan Standard Consultant License, 1 Year Term License & S&S, Authorized User	TN100275Y01	\$22,105.26	14.50%	\$ 19,041.75
Application Security Software	HCL Software	HCL AppScan Standard Evaluation Version, 1 Year Term License & S&S, Authorized User	TN100274Y01	\$0.00	14.50%	\$ -
Application Security Software	HCL Software	HCL APPSEC ANALYZER PER APPINST MONTHLY SUBSCR PER MONTH	D1I11LL	\$438.95	14.50%	\$ 378.11
EndPoint Management Software	HCL Software	HCL BGFX STRTRKT FOR LIFECYCLE FTLRESOURCEVALUEUNIT SUBSQ FT LIC+S&S 12 MO	E0DUWLL	\$30.84	14.50%	\$ 26.57
EndPoint Management Software	HCL Software	HCL BigFix COMPLIANCE CLIENT DEVICE ANNUAL SW S&S RNWL	E0BDLLL	\$23.68	14.50%	\$ 20.40
EndPoint Management Software	HCL Software	HCL BigFix COMPLIANCE CLIENT DEVICE INITL FT LIC+S&S 12 MO	D0HTALL	\$48.95	14.50%	\$ 42.16
EndPoint Management Software	HCL Software	HCL BigFix COMPLIANCE CLIENT DEVICE LIC + SW S&S 12 MO	D0HSZLL	\$117.89	14.50%	\$ 101.56
EndPoint Management Software	HCL Software	HCL BigFix Compliance Client Device Monthly License	D18UULL	\$6.12	14.50%	\$ 5.27
EndPoint Management Software	HCL Software	HCL BigFix COMPLIANCE CLIENT DEVICE SUBSQ FT LIC+S&S 12 MO	E0BDWLL	\$48.95	14.50%	\$ 42.16

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EndPoint Management Software	HCL Software	HCL BigFix Compliance for GTS Internal Use Only Resource Value Unit Annual SW Subscription & Support Renewal	E0DUGLL	\$5.87	14.50%	\$ 5.06
EndPoint Management Software	HCL Software	HCL BigFix Compliance for GTS Internal Use Only Resource Value Unit License + SW Subscription & Support 12 Months	D0PUNLL	\$29.37	14.50%	\$ 25.30
EndPoint Management Software	HCL Software	HCL BigFix Compliance FTL MGD VIRT SRVR INITL FT LIC+S&S 12 MO	D11USLL	\$175.79	14.50%	\$ 151.43
EndPoint Management Software	HCL Software	HCL BigFix Compliance FTL MGD VIRT SRVR SUBSQ FT LIC+S&S 12 MO	E0IK7LL	\$175.79	14.50%	\$ 151.43
EndPoint Management Software	HCL Software	HCL BigFix Compliance Managed Virtual Server Monthly License	D18UYLL	\$21.98	14.50%	\$ 18.93
EndPoint Management Software	HCL Software	HCL BigFix Compliance MGD VIRT SRVR ANNUAL SW S&S RNWL	E0IJYLL	\$88.11	14.50%	\$ 75.89
EndPoint Management Software	HCL Software	HCL BigFix Compliance MGD VIRT SRVR LIC + SW S&S 12 MO	D11U9LL	\$440.00	14.50%	\$ 379.02
EndPoint Management Software	HCL Software	HCL BigFix Compliance PCI ADD-ON P CLIENT DEVICE ANNUAL SW S&S RNWL	E0LGBLL	\$3.80	14.50%	\$ 3.27
EndPoint Management Software	HCL Software	HCL BigFix Compliance PCI ADD-ON P CLIENT DEVICE LIC + SW S&S 12 MO	D1FTKLL	\$19.00	14.50%	\$ 16.37
EndPoint Management Software	HCL Software	HCL BigFix Compliance PCI ADD-ON PER MVS ANNUAL SW S&S RNWL	E0LG8LL	\$14.21	14.50%	\$ 12.24
EndPoint Management Software	HCL Software	HCL BigFix Compliance PCI ADD-ON PER MVS LIC + SW S&S 12 MO	D1FTELL	\$71.16	14.50%	\$ 61.30
EndPoint Management Software	HCL Software	HCL BigFix Compliance PCI ADD-ON PER RVU ANNUAL SW S&S RNWL	E0LG5LL	\$4.74	14.50%	\$ 4.08
EndPoint Management Software	HCL Software	HCL BigFix Compliance PCI ADD-ON PER RVU LIC + SW S&S 12 MO	D1FT7LL	\$23.68	14.50%	\$ 20.40
EndPoint Management Software	HCL Software	HCL BigFix Compliance Resource Value Unit Monthly License	D18UVLL	\$6.84	14.50%	\$ 5.89
EndPoint Management Software	HCL Software	HCL BigFix COMPLIANCE RVU ANNUAL SW S&S RNWL	E0BDKLL	\$30.11	14.50%	\$ 25.93
EndPoint Management Software	HCL Software	HCL BigFix COMPLIANCE RVU INITL FT LIC+S&S 12 MO	D0HT9LL	\$54.74	14.50%	\$ 47.15
EndPoint Management Software	HCL Software	HCL BigFix COMPLIANCE RVU LIC + SW S&S 12 MO	D0HSXLL	\$150.53	14.50%	\$ 129.67
EndPoint Management Software	HCL Software	HCL BigFix COMPLIANCE RVU SUBSQ FT LIC+S&S 12 MO	E0BDVLL	\$54.74	14.50%	\$ 47.15
EndPoint Management Software	HCL Software	HCL BigFix Inventory CLIENT DEVICE ANNUAL SW S&S RNWL	E0BDFLL	\$8.05	14.50%	\$ 6.94
EndPoint Management Software	HCL Software	HCL BigFix Inventory CLIENT DEVICE INITL FT LIC+S&S 12 MO	D0HT4LL	\$16.68	14.50%	\$ 14.37
EndPoint Management Software	HCL Software	HCL BigFix Inventory CLIENT DEVICE LIC + SW S&S 12 MO	D0HSMLL	\$40.32	14.50%	\$ 34.73
EndPoint Management Software	HCL Software	HCL BigFix Inventory Client Device Monthly License	D18Y1LL	\$2.08	14.50%	\$ 1.80
EndPoint Management Software	HCL Software	HCL BigFix Inventory CLIENT DEVICE SUBSQ FT LIC+S&S 12 MO	E0BDQLL	\$16.68	14.50%	\$ 14.37
EndPoint Management Software	HCL Software	HCL BigFix Inventory FTL MGD VIRT SRVR INITL FT LIC+S&S 12 MO	D11UQLL	\$30.21	14.50%	\$ 26.02
EndPoint Management Software	HCL Software	HCL BigFix Inventory FTL MGD VIRT SRVR SUBSQ FT LIC+S&S 12 MO	E0IK5LL	\$30.21	14.50%	\$ 26.02
EndPoint Management Software	HCL Software	HCL BigFix Inventory Managed Virtual Server Monthly License	D18Y5LL	\$3.78	14.50%	\$ 3.26
EndPoint Management Software	HCL Software	HCL BigFix Inventory MGD VIRT SRVR ANNUAL SW S&S RNWL	E0IJNLL	\$15.05	14.50%	\$ 12.97
EndPoint Management Software	HCL Software	HCL BigFix Inventory MGD VIRT SRVR LIC + SW S&S 12 MO	D11TPLL	\$75.26	14.50%	\$ 64.83
EndPoint Management Software	HCL Software	HCL BigFix Inventory Resource Value Unit Monthly License	D18Y2LL	\$1.39	14.50%	\$ 1.20
EndPoint Management Software	HCL Software	HCL BigFix Inventory RVU ANNUAL SW S&S RNWL	E0BDELL	\$5.34	14.50%	\$ 4.60
EndPoint Management Software	HCL Software	HCL BigFix Inventory RVU INITL FT LIC+S&S 12 MO	D0HT3LL	\$11.11	14.50%	\$ 9.57
EndPoint Management Software	HCL Software	HCL BigFix Inventory RVU LIC + SW S&S 12 MO	D0HSKLL	\$26.63	14.50%	\$ 22.94
EndPoint Management Software	HCL Software	HCL BigFix Inventory RVU SUBSQ FT LIC+S&S 12 MO	E0BDPLL	\$11.11	14.50%	\$ 9.57
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE CLIENT DEVICE ANNUAL SW S&S RNWL	E0BDDLL	\$23.68	14.50%	\$ 20.40
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE CLIENT DEVICE INITL FT LIC+S&S 12 MO	D0HT2LL	\$48.95	14.50%	\$ 42.16
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE CLIENT DEVICE LIC + SW S&S 12 MO	D0HSILL	\$117.89	14.50%	\$ 101.56
EndPoint Management Software	HCL Software	HCL BigFix Lifecycle Client Device Monthly License	D18UDLL	\$6.12	14.50%	\$ 5.27
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE CLIENT DEVICE SUBSQ FT LIC+S&S 12 MO	E0BDNLL	\$48.95	14.50%	\$ 42.16
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE frm BigFixSKfL CLIENTDEVICETRDUPLIC+SW S&S12MO	D0PUMLL	\$62.42	14.50%	\$ 53.77
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE frm BigFixStrktk RVUTRDUP LIC + SW S&S12MO	D0PUKLL	\$86.84	14.50%	\$ 74.81

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EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE FTL MGD VIRT SRVR INITL FT LIC+S&S 12 MO	D11W4LL	\$175.79	14.50%	\$ 151.43
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE FTL MGD VIRT SRVR SUBSQ FT LIC+S&S 12 MO	E0IL2LL	\$175.79	14.50%	\$ 151.43
EndPoint Management Software	HCL Software	HCL BigFix Lifecycle Managed Virtual Server From IBM BigFix Starterkit for Lifecycle Managed Virtual Server Trade Up Lic + SW S&S 12 Mo	D1I5FLL	\$260.00	14.50%	\$ 223.97
EndPoint Management Software	HCL Software	HCL BigFix Lifecycle Managed Virtual Server Monthly License	D18UHLL	\$21.98	14.50%	\$ 18.93
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE MGD VIRT SRVR ANNUAL SW S&S RNWL	E0IKZLL	\$88.11	14.50%	\$ 75.89
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE MGD VIRT SRVR LIC + SW S&S 12 MO	D11VULL	\$440.00	14.50%	\$ 379.02
EndPoint Management Software	HCL Software	HCL BigFix Lifecycle Resource Value Unit Monthly License	D18UELL	\$6.84	14.50%	\$ 5.89
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE RVU ANNUAL SW S&S RNWL	E0BDCLL	\$30.11	14.50%	\$ 25.93
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE RVU INITL FT LIC+S&S 12 MO	D0HT1LL	\$54.74	14.50%	\$ 47.15
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE RVU LIC + SW S&S 12 MO	D0HSGLL	\$150.53	14.50%	\$ 129.67
EndPoint Management Software	HCL Software	HCL BigFix LIFECYCLE RVU SUBSQ FT LIC+S&S 12 MO	E0BDMLL	\$54.74	14.50%	\$ 47.15
EndPoint Management Software	HCL Software	HCL BigFix Patch Add-On for Win 2008 ESU	TN100999Y01	\$10,526.32	14.50%	\$ 9,067.50
EndPoint Management Software	HCL Software	HCL BigFix Patch Add-On for Win 7 ESU	TN100998Y01	\$10,526.32	14.50%	\$ 9,067.50
EndPoint Management Software	HCL Software	HCL BigFix PATCH CLIENT DEVICE ANNUAL SW S&S RNWL	E0BDHLL	\$1.24	14.50%	\$ 1.07
EndPoint Management Software	HCL Software	HCL BigFix PATCH CLIENT DEVICE INITL FT LIC+S&S 12 MO	D0HT6LL	\$2.78	14.50%	\$ 2.39
EndPoint Management Software	HCL Software	HCL BigFix PATCH CLIENT DEVICE LIC + SW S&S 12 MO	D0HSRLL	\$6.27	14.50%	\$ 5.40
EndPoint Management Software	HCL Software	HCL BigFix Patch Client Device Monthly License	D18V5LL	\$0.35	14.50%	\$ 0.30
EndPoint Management Software	HCL Software	HCL BigFix PATCH CLIENT DEVICE SUBSQ FT LIC+S&S 12 MO	E0BDSLL	\$2.78	14.50%	\$ 2.39
EndPoint Management Software	HCL Software	HCL BigFix PATCH FTL MGD VIRT SRVR INITL FT LIC+S&S 12 MO	D11V1LL	\$17.58	14.50%	\$ 15.14
EndPoint Management Software	HCL Software	HCL BigFix PATCH FTL MGD VIRT SRVR SUBSQ FT LIC+S&S 12 MO	E0IKGLL	\$17.58	14.50%	\$ 15.14
EndPoint Management Software	HCL Software	HCL BigFix Patch Managed Virtual Server Monthly License	D18V9LL	\$2.20	14.50%	\$ 1.90
EndPoint Management Software	HCL Software	HCL BigFix PATCH MGD VIRT SRVR ANNUAL SW S&S RNWL	E0IJWLL	\$8.77	14.50%	\$ 7.55
EndPoint Management Software	HCL Software	HCL BigFix PATCH MGD VIRT SRVR LIC + SW S&S 12 MO	D11U5LL	\$43.79	14.50%	\$ 37.72
EndPoint Management Software	HCL Software	HCL BigFix Patch Resource Value Unit Monthly License	D18V6LL	\$0.79	14.50%	\$ 0.68
EndPoint Management Software	HCL Software	HCL BigFix PATCH RVU ANNUAL SW S&S RNWL	E0BDGLL	\$3.00	14.50%	\$ 2.58
EndPoint Management Software	HCL Software	HCL BigFix PATCH RVU INITL FT LIC+S&S 12 MO	D0HT5LL	\$6.35	14.50%	\$ 5.47
EndPoint Management Software	HCL Software	HCL BigFix PATCH RVU LIC + SW S&S 12 MO	D0HSPLL	\$15.00	14.50%	\$ 12.92
EndPoint Management Software	HCL Software	HCL BigFix PATCH RVU SUBSQ FT LIC+S&S 12 MO	E0BDRLL	\$6.35	14.50%	\$ 5.47
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for LIFECYCLE FTL MVS INITL FT LIC+S&S 12 MO	D11VKLL	\$95.37	14.50%	\$ 82.15
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for LIFECYCLE FTL MVS SUBSQ FT LIC+S&S 12 MO	E0IKSLL	\$95.37	14.50%	\$ 82.15
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for LIFECYCLE FTLCLIENTDEVICE INITL FT LIC+S&S 12 MO	D0PVNLL	\$29.89	14.50%	\$ 25.75
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for LIFECYCLE FTLCLIENTDEVICE SUBSQ FT LIC+S&S 12 MO	E0DUZLL	\$29.89	14.50%	\$ 25.75
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for LIFECYCLE MGD VIRT SRVR ANNUAL SW S&S RNWL	E0IKQLL	\$47.79	14.50%	\$ 41.17
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for LIFECYCLE MGD VIRT SRVR LIC + SW S&S 12 MO	D11VGLL	\$238.95	14.50%	\$ 205.83
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for LIFECYCLE PERCLIENTDEVICE ANNUAL SW S&S RNWL	E0DUTLL	\$14.58	14.50%	\$ 12.56
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for LIFECYCLE PERCLIENTDEVICE LIC + SW S&S 12 MO	D0PVFLL	\$72.84	14.50%	\$ 62.75
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for Lifecycle Resource Value Unit Initial Fixed Term License + SW Subscription & Support 12 Months	D0PVJLL	\$30.84	14.50%	\$ 26.57
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for LIFECYCLE RESOURCEVALUEUNIT ANNUAL SW S&S RNWL	E0DURLL	\$16.58	14.50%	\$ 14.28
EndPoint Management Software	HCL Software	HCL BigFix Starterkit for LIFECYCLE RESOURCEVALUEUNIT LIC + SW S&S 12 MO	D0PVBLL	\$82.95	14.50%	\$ 71.45

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Collaboration Software	HCL Software	HCL BUNDLE MAIL & SOCIAL COLLABORATION AU PER MONTHLY LICENSE (INCLUDES D1D0GLL, D1D3ILL, D18KCLL, & D1VC7LL)	TN100231M01	\$15.79	14.50%	\$ 13.60
Collaboration Software	HCL Software	HCL CEO COMMUNICATIONS USER ANNUAL SW S&S RNWL	E08BRLL	\$75.00	14.50%	\$ 64.61
Collaboration Software	HCL Software	HCL CEO COMMUNICATIONS USER LIC + SW S&S 12 MO	DOC1YLL	\$288.42	14.50%	\$ 248.45
Collaboration Software	HCL Software	HCL CEO MESSAGING AND PORTAL USER ANNUAL SW S&S RNWL	E03TILL	\$163.68	14.50%	\$ 141.00
Digital Experience Software	HCL Software	HCL CUSTOMER EXPERIENCE SUITE PA PER PVU ANNUAL SW S&S RNWL	E0DT6LL	\$531.58	14.50%	\$ 457.91
Digital Experience Software	HCL Software	HCL CUSTOMER EXPERIENCE SUITE PA PER PVU LIC + SW S&S 12 MO	D0PQ5LL	\$2,652.63	14.50%	\$ 2,285.01
Digital Experience Software	HCL Software	HCL DIGITAL EXPERIENCE MANAGER 20 AU ANNUAL SW S&S RNWL	E0M3YLL	\$1,778.95	14.50%	\$ 1,532.41
Digital Experience Software	HCL Software	HCL DIGITAL EXPERIENCE MANAGER 20 AU LIC + SW S&S 12 MO	D1JUJLL	\$8,873.68	14.50%	\$ 7,643.90
Digital Experience Software	HCL Software	HCL Digital Experience Manager 20 Authorized Users from WebSphere Portal Server 20 Authorized Users Trade Up License + SW Subscription & Support 12 Months	D1JULLL	\$5,494.74	14.50%	\$ 4,733.24
Digital Experience Software	HCL Software	HCL Digital Experience Manager Processor Value Unit (PVU) from WebSphere Portal Server Processor Value Unit Trade Up License + SW Subscription & Support 12 Months	D1JUELL	\$1,184.21	14.50%	\$ 1,020.09
Digital Experience Software	HCL Software	HCL DIGITAL EXPERIENCE MANAGER PVU ANNUAL SW S&S RNWL	E0M3WLL	\$388.42	14.50%	\$ 334.59
Digital Experience Software	HCL Software	HCL DIGITAL EXPERIENCE MANAGER PVU LIC + SW S&S 12 MO	D1JUCLL	\$1,936.84	14.50%	\$ 1,668.42
Digital Experience Software	HCL Software	HCL DIGITAL EXPR PATTERN FOR WCM PVU ANNUAL SW S&S RNWL	E0LWMLL	\$140.00	14.50%	\$ 120.60
Digital Experience Software	HCL Software	HCL DIGITAL EXPR PATTERN FOR WCM PVU LIC + SW S&S 12 MO	D1HX1LL	\$700.00	14.50%	\$ 602.99
Digital Experience Software	HCL Software	HCL DIGITAL EXPR PATTERN FOR WPS PVU ANNUAL SW S&S RNWL	E0LWPLL	\$197.89	14.50%	\$ 170.47
Digital Experience Software	HCL Software	HCL DIGITAL EXPR PATTERN FOR WPS PVU LIC + SW S&S 12 MO	D1HX7LL	\$991.58	14.50%	\$ 854.16
Digital Experience Software	HCL Software	HCL DIGITAL EXPR PATTERN FOR WPS PVU MONTHLY LICENSE	D1JEYLL	\$40.11	14.50%	\$ 34.55
Collaboration Software	HCL Software	HCL DOMINO COLLABORATION EXPRESS USER AU MONTHLY LICENSE	D18JWLL	\$4.16	14.50%	\$ 3.58
Collaboration Software	HCL Software	HCL DOMINO ENT CLIENT ACCESS PER AUTHORIZED USER MONTHLY LICENSE	D1D17LL	\$4.26	14.50%	\$ 3.67
Collaboration Software	HCL Software	HCL DOMINO ENTERPRISE SERVER PER PROCESSOR VALUE UNIT MONTHLY LICENSE	D1D1ALL	\$1.24	14.50%	\$ 1.07
Collaboration Software	HCL Software	HCL DOMINO MESSAGING CLIENT ACCESS LICENSE AU MONTHLY LICENSE	D18JQLL	\$2.63	14.50%	\$ 2.27
Collaboration Software	HCL Software	HCL DOMINO MESSAGING EXPRESS USER AU MONTHLY LICENSE	D18JVLL	\$2.79	14.50%	\$ 2.40
Collaboration Software	HCL Software	HCL DOMINO MESSAGING PROCESSOR VALUE UNIT PVU MONTHLY LICENSE	D18JRLL	\$0.48	14.50%	\$ 0.42
Collaboration Software	HCL Software	HCL DOMINO UTILITY EXPRESS PROC VALUE UNIT MONTHLY LICENSE	D18JXLL	\$0.79	14.50%	\$ 0.68
Collaboration Software	HCL Software	HCL DOMINO UTILITY SERVER PER PROCESSOR VALUE UNIT MONTHLY LICENSE	D1D1BLL	\$5.53	14.50%	\$ 4.76
Digital Experience Software	HCL Software	HCL DX Renewal, 12 Month S&S Renewal, Processor Value Unit	SN100251Y01	\$313.68	14.50%	\$ 270.21
Digital Experience Software	HCL Software	HCL DX, Perpetual License & 12 Month S&S, Processor Value Unit	PN100251Y01	\$1,567.37	14.50%	\$ 1,350.15
Digital Experience Software	HCL Software	HCL DXL Renewal, 12 Month S&S Renewal, Processor Value Unit	SN100252Y01	\$388.42	14.50%	\$ 334.59
Digital Experience Software	HCL Software	HCL DXL, Perpetual License & 12 Month S&S, Processor Value Unit	PN100252Y01	\$1,936.84	14.50%	\$ 1,668.42
Digital Experience Software	HCL Software	HCL EMPLOYEE EXPERIENCE SUITE PER PROCESSOR VALUE UNIT ANNUAL SW S&S RNWL	E0DAFLL	\$531.58	14.50%	\$ 457.91
Digital Experience Software	HCL Software	HCL EMPLOYEE EXPERIENCE SUITE PER PROCESSOR VALUE UNIT LIC + SW S&S 12 MO	D0NAHLL	\$2,652.63	14.50%	\$ 2,285.01
Collaboration Software	HCL Software	HCL IBMNotes Domino Complete Collaboration Authorized User Monthly License	D1VC7LL	\$7.89	14.50%	\$ 6.80
Digital Experience Software	HCL Software	HCL IWCMHE RED HAT ENTPR LNX X86 SEPT RED HAT PA PVU ANNUAL SW S&S RNWL	E0DGPLL	\$145.26	14.50%	\$ 125.13

**Appendix C Pricing Index  
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**HCL**

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Digital Experience Software	HCL Software	HCL IWCHEM RED HAT ENTPR LNX X86 SEPT RED HAT PA PVU LIC + SW S&S 12 MO	D0NPSLL	\$726.32	14.50%	\$ 625.66
Collaboration Software	HCL Software	HCL LOTUS CONNECTOR SAP SOLUTIONS PROCESSOR VALUE UNIT ANNUAL SW S&S RNWL	E020HLL	\$59.21	14.50%	\$ 51.00
Collaboration Software	HCL Software	HCL LOTUS CONNECTOR SAP SOLUTIONS PROCESSOR VALUE UNIT LIC+SW S&S 12 MO	D55J7LL	\$227.37	14.50%	\$ 195.86
Collaboration Software	HCL Software	HCL LOTUS DOMINO COLLABORATION EXPRESS USER (AU) ANNUAL SW S&S RNWL	E00ZZLL	\$48.00	14.50%	\$ 41.35
Collaboration Software	HCL Software	HCL LOTUS DOMINO COLLABORATION EXPRESS USER (AU) LIC + SW S&S 12 MO	D52VQLL	\$184.21	14.50%	\$ 158.68
Collaboration Software	HCL Software	HCL LOTUS DOMINO ENTERPRISE CLIENT ACCESS LICENSE AU ANNUAL SW S&S RNWL	E07UMLL	\$49.05	14.50%	\$ 42.25
Collaboration Software	HCL Software	HCL LOTUS DOMINO ENTERPRISE CLIENT ACCESS LICENSE AU LIC + SW S&S 12 MO	D0B7HLL	\$188.42	14.50%	\$ 162.31
Collaboration Software	HCL Software	HCL LOTUS DOMINO ENTERPRISE PROCESSOR VALUE UNIT (PVU) LIC + SW S&S 12 MO	D55JDLL	\$55.05	14.50%	\$ 47.42
Collaboration Software	HCL Software	HCL LOTUS DOMINO ENTERPRISE PROCESSOR VU ANNUAL SW S&S RNWL	E020KLL	\$14.32	14.50%	\$ 12.33
Collaboration Software	HCL Software	HCL LOTUS DOMINO MESSAGING CLIENT ACCESS LICENSE AU ANNUAL SW S&S RNWL	E07UNLL	\$30.32	14.50%	\$ 26.11
Collaboration Software	HCL Software	HCL LOTUS DOMINO MESSAGING CLIENT ACCESS LICENSE AU LIC + SW S&S 12 MO	D0B7JLL	\$116.84	14.50%	\$ 100.65
Collaboration Software	HCL Software	HCL LOTUS DOMINO MESSAGING EXPRESS USER (AU) ANNUAL SW S&S RNWL	E01B3LL	\$32.21	14.50%	\$ 27.75
Collaboration Software	HCL Software	HCL LOTUS DOMINO MESSAGING EXPRESS USER (AU) LIC + SW S&S 12 MO	D53V5LL	\$123.16	14.50%	\$ 106.09
Collaboration Software	HCL Software	HCL LOTUS DOMINO MESSAGING PROCESSOR VALUE UNIT (PVU) LIC + SW S&S 12 MO	D55J9LL	\$21.16	14.50%	\$ 18.23
Collaboration Software	HCL Software	HCL LOTUS DOMINO MESSAGING PROCESSOR VU ANNUAL SW S&S RNWL	E020ILL	\$5.47	14.50%	\$ 4.72
Collaboration Software	HCL Software	HCL LOTUS DOMINO UTILITY EXPRESS PROCESSOR VALUE UNIT LIC + SW S&S 12 MO	D55MVLL	\$34.74	14.50%	\$ 29.92
Collaboration Software	HCL Software	HCL LOTUS DOMINO UTILITY EXPRESS PROCESSOR VU ANNUAL SW S&S RNWL	E0227LL	\$9.00	14.50%	\$ 7.75
Collaboration Software	HCL Software	HCL LOTUS DOMINO UTILITY PROCESSOR VALUE UNIT (PVU) LIC + SW S&S 12 MO	D55MRLL	\$243.16	14.50%	\$ 209.46
Collaboration Software	HCL Software	HCL LOTUS DOMINO UTILITY PROCESSOR VU ANNUAL SW S&S RNWL	E0225LL	\$63.16	14.50%	\$ 54.41
Collaboration Software	HCL Software	HCL LOTUS ENTERPRISE INTEGRATOR PROCESSOR VALUE UNIT LIC + SW S&S 12 MO	D55N3LL	\$150.53	14.50%	\$ 129.67
Collaboration Software	HCL Software	HCL LOTUS ENTERPRISE INTEGRATOR PROCESSOR VU ANNUAL SW S&S RNWL	E022BLL	\$39.21	14.50%	\$ 33.78
Collaboration Software	HCL Software	HCL LOTUS PROTECTOR FOR MAIL SECURITY AUTHORIZED USER ANNUAL SW S&S RNWL	E057DLL	\$8.47	14.50%	\$ 7.30
Collaboration Software	HCL Software	HCL Lotus Protector for Mail Security Authorized User Initial Fixed Term License + SW Subscription & Support 12 Months	D0K20LL	\$16.32	14.50%	\$ 14.05
Collaboration Software	HCL Software	HCL LOTUS PROTECTOR FOR MAIL SECURITY AUTHORIZED USER LIC + SW S&S 12 MO	D04QYLL	\$32.63	14.50%	\$ 28.11
Collaboration Software	HCL Software	HCL LOTUS PROTECTOR FOR MAIL SECURITY FTL AU SUBSQ FT LIC+S&S 12 MO	E0CBDLL	\$16.32	14.50%	\$ 14.05
Collaboration Software	HCL Software	HCL LOTUS PROTECTOR FOR MAIL SECURITY PVU ANNUAL SW S&S RNWL	E0CB2LL	\$112.63	14.50%	\$ 97.02

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**HCL**

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Collaboration Software	HCL Software	HCL LOTUS PROTECTOR FOR MAIL SECURITY PVU LIC + SW S&S 12 MO	D0K0ULL	\$433.68	14.50%	\$ 373.58
Collaboration Software	HCL Software	HCL LOTUS WORKFLOW PER USER ANNUAL SW S&S RNWL	E00RMLL	\$25.58	14.50%	\$ 22.03
Collaboration Software	HCL Software	HCL LOTUS WORKFLOW PER USER LIC + SW S&S 12 MO	D52E1LL	\$128.42	14.50%	\$ 110.62
Application Security Software	HCL Software	HCL MOBFAST PL APPSC PER AU SGL INST ANNUAL SW S&S RNWL	E0J6ILL	\$1,126.32	14.50%	\$ 970.22
Application Security Software	HCL Software	HCL MOBFAST PL APPSC PER AU SGL INST LIC + SW S&S 12 MO	D13QZLL	\$5,663.16	14.50%	\$ 4,878.32
Application Security Software	HCL Software	HCL MOBFAST PL APPSC PER FU SGL INST ANNUAL SW S&S RNWL	E0J6JLL	\$4,526.32	14.50%	\$ 3,899.03
Application Security Software	HCL Software	HCL MOBFAST PL APPSC PER FU SGL INST LIC + SW S&S 12 MO	D13R1LL	\$22,631.58	14.50%	\$ 19,495.13
Collaboration Software	HCL Software	HCL NOTES DOMINO COMPLETE COLLABORATION AU ANNUAL SW S&S RNWL	E0NXRLL	\$86.32	14.50%	\$ 74.35
Collaboration Software	HCL Software	HCL NOTES DOMINO COMPLETE COLLABORATION AU LIC + SW S&S 12 MO	D1VCLLL	\$331.58	14.50%	\$ 285.63
Digital Experience Software	HCL Software	HCL PORTAL ENABLE PVU ANNUAL SW S&S RNWL	E024WLL	\$348.42	14.50%	\$ 300.13
Digital Experience Software	HCL Software	HCL PORTAL ENABLE PVU LIC + SW S&S 12 MO	D55UCLL	\$1,747.37	14.50%	\$ 1,505.21
Digital Experience Software	HCL Software	HCL PORTAL EXPRESS 20 AUTHORIZED USERS ANNUAL SW S&S RNWL	E035HLL	\$748.42	14.50%	\$ 644.70
Digital Experience Software	HCL Software	HCL PORTAL EXPRESS 20 AUTHORIZED USERS LIC + SW S&S 12 MO	D59VKLL	\$3,736.84	14.50%	\$ 3,218.96
Digital Experience Software	HCL Software	HCL PORTAL EXPRESS PVU ANNUAL SW S&S RNWL	E035GLL	\$127.37	14.50%	\$ 109.72
Digital Experience Software	HCL Software	HCL PORTAL EXPRESS PVU LIC + SW S&S 12 MO	D59VHLL	\$637.89	14.50%	\$ 549.49
Digital Experience Software	HCL Software	HCL PORTAL EXTEND PVU ANNUAL SW S&S RNWL	E023RLL	\$457.89	14.50%	\$ 394.44
Digital Experience Software	HCL Software	HCL PORTAL EXTEND PVU LIC + SW S&S 12 MO	D55RELL	\$2,284.21	14.50%	\$ 1,967.65
Digital Experience Software	HCL Software	HCL PORTAL SERVER 20 AUTHORIZED USERS ANNUAL SW S&S RNWL	E02VTLL	\$1,025.26	14.50%	\$ 883.17
Digital Experience Software	HCL Software	HCL PORTAL SERVER 20 AUTHORIZED USERS LIC + SW S&S 12 MO	D596TLL	\$5,126.32	14.50%	\$ 4,415.87
Digital Experience Software	HCL Software	HCL PORTAL SERVER PVU ANNUAL SW S&S RNWL	E02Z1LL	\$204.21	14.50%	\$ 175.91
Digital Experience Software	HCL Software	HCL PORTAL SERVER PVU LIC + SW S&S 12 MO	D59FLLL	\$1,021.05	14.50%	\$ 879.55
Collaboration Software	HCL Software	HCL Sametime Communicate Authorized User License + SW Subscription & Support 12 Months	D11DJLL	\$66.84	14.50%	\$ 57.58
Collaboration Software	HCL Software	HCL SAMETIME COMPLETE AUTHORIZED USER ANNUAL SW S&S RNWL	E0IDZLL	\$26.84	14.50%	\$ 23.12
Collaboration Software	HCL Software	HCL SAMETIME COMPLETE AUTHORIZED USER LIC + SW S&S 12 MO	D11HYLL	\$134.74	14.50%	\$ 116.06
Collaboration Software	HCL Software	HCL SAMETIME COMPLETE AUTHORIZED USER MONTHLY LICENSE	D1D3ILL	\$3.16	14.50%	\$ 2.72
Collaboration Software	HCL Software	HCL Sametime Conference Authorized User Annual SW Subscription & Support Renewal	E0IC7LL	\$17.89	14.50%	\$ 15.41
Collaboration Software	HCL Software	HCL Sametime Conference Authorized User License + SW Subscription & Support 12 Months	D11DNLL	\$89.47	14.50%	\$ 77.07
Collaboration Software	HCL Software	HCL SAMETIME FOR ACCELERATORS PER AUTHORIZED USER ANNUAL SW S&S RNWL	E0551LL	\$17.58	14.50%	\$ 15.14
Collaboration Software	HCL Software	HCL SAMETIME FOR ACCELERATORS PER AUTHORIZED USER LIC + SW S&S 12 MO	D04KYLL	\$87.89	14.50%	\$ 75.71
Collaboration Software	HCL Software	HCL SAMETIME FOR ACCELERATORS PROCESSOR VALUE UNIT ANNUAL SW S&S RNWL	E0550LL	\$84.74	14.50%	\$ 72.99
Collaboration Software	HCL Software	HCL SAMETIME FOR ACCELERATORS PROCESSOR VALUE UNIT LIC + SW S&S 12 MO	D04KWLL	\$424.21	14.50%	\$ 365.42
Application Security Software	HCL Software	HCL SEC APPS AUTO FTL PER FLOAT USR SINGL INST FT LIC+S&S 12 MO	D13UILL	\$26,526.32	14.50%	\$ 22,850.10
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS SCANNER INSTALL ANNUAL SW S&S RNWL	E0CRJLL	\$13,368.42	14.50%	\$ 11,515.73
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS SCANNER INSTALL FT LIC+S&S 12 MO	D0L7DLL	\$31,263.16	14.50%	\$ 26,930.48

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**HCL**

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS SCANNER INSTALL LIC + SW S&S 12 MO	D0L73LL	\$66,526.32	14.50%	\$ 57,306.60
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS SCANNER INSTALL MONTHLY LICENSE	D1BM4LL	\$2,684.21	14.50%	\$ 2,312.21
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS SCANNER INSTALL SUBSQ FT LIC+S&S 12 MO	E0CRQLL	\$31,263.16	14.50%	\$ 26,930.48
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS UR AUSI ANNUAL SW S&S RNWL	E047CLL	\$1,157.89	14.50%	\$ 997.43
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS UR AUSI FT LIC+S&S 12 MO	D040HLL	\$2,747.37	14.50%	\$ 2,366.62
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS UR AUSI LIC + SW S&S 12 MO	D61V2LL	\$5,831.58	14.50%	\$ 5,023.40
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS UR AUSI MONTHLY LICENSE	D1B19LL	\$236.84	14.50%	\$ 204.02
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS UR FUSI ANNUAL SW S&S RNWL	E06GFLL	\$2,210.53	14.50%	\$ 1,904.18
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS UR FUSI FT LIC+S&S 12 MO	D0L7KLL	\$5,200.00	14.50%	\$ 4,479.35
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS UR FUSI LIC + SW S&S 12 MO	D07YALL	\$11,052.63	14.50%	\$ 9,520.88
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS UR FUSI SUBSQ FT LIC+S&S 12 MO	E0CRXLL	\$5,200.00	14.50%	\$ 4,479.35
Application Security Software	HCL Software	HCL SEC APPS ENTP DYNAMIC ANALYSIS UR FUSI SYSZ SUBSQ FT LIC+S&S 12 MO	E0CRYLL	\$5,200.00	14.50%	\$ 4,479.35
Application Security Software	HCL Software	HCL SEC APPS ENTP REPORTING ONLY USER FUSI FT LIC+S&S 12 MO	D0L7GLL	\$1,589.47	14.50%	\$ 1,369.19
Application Security Software	HCL Software	HCL SEC APPS ENTP REPORTING ONLY USER FUSI SUBSQ FT LIC+S&S 12 MO	E0CRTLL	\$1,589.47	14.50%	\$ 1,369.19
Application Security Software	HCL Software	HCL SEC APPS ENTP SERVER BASIC PER INSTALL ANNUAL SW S&S RNWL	E0CRBLL	\$17,368.42	14.50%	\$ 14,961.38
Application Security Software	HCL Software	HCL SEC APPS ENTP SERVER BASIC PER INSTALL FT LIC+S&S 12 MO	D0L79LL	\$40,736.84	14.50%	\$ 35,091.23
Application Security Software	HCL Software	HCL SEC APPS ENTP SERVER BASIC PER INSTALL LIC + SW S&S 12 MO	D0L6CLL	\$86,736.84	14.50%	\$ 74,716.20
Application Security Software	HCL Software	HCL SEC APPS ENTP SERVER BASIC PER INSTALL MONTHLY LICENSE	D1BLYLL	\$3,515.79	14.50%	\$ 3,028.55
Application Security Software	HCL Software	HCL SEC APPS ENTP SERVER PER INSTALL ANNUAL SW S&S RNWL	E0CRDLL	\$40,210.53	14.50%	\$ 34,637.85
Application Security Software	HCL Software	HCL SEC APPS ENTP SERVER PER INSTALL FT LIC+S&S 12 MO	D0L7BLL	\$94,421.05	14.50%	\$ 81,335.48
Application Security Software	HCL Software	HCL SEC APPS ENTP SERVER PER INSTALL LIC + SW S&S 12 MO	D0L6GLL	\$201,052.63	14.50%	\$ 173,189.25
Application Security Software	HCL Software	HCL SEC APPS ENTP SERVER PER INSTALL MONTHLY LICENSE	D1BM0LL	\$8,136.84	14.50%	\$ 7,009.18
Application Security Software	HCL Software	HCL SEC APPS ENTP SERVER PER INSTALL SUBSQ FT LIC+S&S 12 MO	E0CRNLL	\$94,421.05	14.50%	\$ 81,335.48
Application Security Software	HCL Software	HCL SEC APPS SOURC FOR AUTO FLOAT USR SI ANNUAL SW S&S RNWL	E0J86LL	\$11,263.16	14.50%	\$ 9,702.23
Application Security Software	HCL Software	HCL SEC APPS SOURC FOR AUTO FLOAT USR SI LIC + SW S&S 12 MO	D13UKLL	\$56,631.58	14.50%	\$ 48,783.15
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR DEVELOPMENT AU SI SYSZ ANNUAL SW S&S RNWL	E08KKLL	\$1,126.32	14.50%	\$ 970.22
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR DEVELOPMENT AU SI SYSZ LIC + SW S&S 12 MO	D0CHTLL	\$5,663.16	14.50%	\$ 4,878.32
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR REMED AU SI SYSZ ANNUAL SW S&S RNWL	E08KNLL	\$282.11	14.50%	\$ 243.01
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR REMED FLOAT USER SI ANNUAL SW S&S RNWL	E08KTLL	\$2,252.63	14.50%	\$ 1,940.45
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR REMED FLOAT USER SI FT LIC+S&S 12 MO	D0CIGLL	\$5,315.79	14.50%	\$ 4,579.09
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR REMED FLOAT USER SI LIC + SW S&S 12 MO	D0C17LL	\$11,263.16	14.50%	\$ 9,702.23
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR SEC AU SI SYSZ ANNUAL SW S&S RNWL	E08KFLL	\$5,094.74	14.50%	\$ 4,388.67
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR SEC AU SI SYSZ LIC + SW S&S 12 MO	D0CHILL	\$25,473.68	14.50%	\$ 21,943.35
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR SEC FLOATUSER SI ANNUAL SW S&S RNWL	E08KGLL	\$9,200.00	14.50%	\$ 7,925.00
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR SEC FLOATUSER SI FT LIC+S&S 12 MO	D0CHHLL	\$21,578.95	14.50%	\$ 18,588.38
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR SEC FLOATUSER SI LIC + SW S&S 12 MO	D0CHKLL	\$46,000.00	14.50%	\$ 39,624.98
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR SEC FLOATUSER SI MONTHLY LICENSE	D1BE3LL	\$1,863.16	14.50%	\$ 1,604.95
Application Security Software	HCL Software	HCL SEC APPS SOURCE FOR SEC FLOATUSER SI SUBSQ FT LIC+S&S 12 MO	E08KELL	\$21,578.95	14.50%	\$ 18,588.38

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**HCL**

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Application Security Software	HCL Software	HCL SEC APPSCAN EENTERPRISE RPT ONLY USR FUSI ANNUAL SW S&S RNWL	E06GHLL	\$678.95	14.50%	\$ 584.85
Application Security Software	HCL Software	HCL SEC APPSCAN EENTERPRISE RPT ONLY USR FUSI LIC + SW S&S 12 MO	D07YELL	\$3,389.47	14.50%	\$ 2,919.74
Application Security Software	HCL Software	HCL SEC APPSCAN EENTERPRISE RPT ONLY USR FUSI MONTHLY LICENSE	D1BITLL	\$137.89	14.50%	\$ 118.78
Application Security Software	HCL Software	HCL SEC APPSCAN ENTP RPT ONLY USR FTL PER AUSI FT LIC+S&S 12 MO	D056BLL	\$1,004.21	14.50%	\$ 865.04
Application Security Software	HCL Software	HCL SEC APPSCAN ENTP RPT ONLY USR PER AUSI ANNUAL SW S&S RNWL	E05ELLL	\$426.32	14.50%	\$ 367.23
Application Security Software	HCL Software	HCL SEC APPSCAN ENTP RPT ONLY USR PER AUSI LIC + SW S&S 12 MO	D056CLL	\$2,136.84	14.50%	\$ 1,840.70
Application Security Software	HCL Software	HCL SEC APPSCAN SOURCEITION FOR AUTO INSTALL SYSZ ANNUAL SW S&S RNWL	E08K9LL	\$11,263.16	14.50%	\$ 9,702.23
Application Security Software	HCL Software	HCL SEC APPSCAN SOURCEITION FOR AUTO INSTALL SYSZ LIC + SW S&S 12 MO	D0CHBLL	\$56,631.58	14.50%	\$ 48,783.15
Application Security Software	HCL Software	HCL SEC APPSCAN STANDARD AUTH USR SINGLE INSTALL ANNUAL SW S&S RNWL	E0D71LL	\$5,252.63	14.50%	\$ 4,524.68
Application Security Software	HCL Software	HCL SEC APPSCAN STANDARD AUTH USR SINGLE INSTALL LIC + SW S&S 12 MO	D0N1KLL	\$26,210.53	14.50%	\$ 22,578.08
Application Security Software	HCL Software	HCL SEC APPSCAN STANDARD AUTH USR SINGLE INSTALL MONTHLY LICENSE	D1BI7LL	\$1,063.16	14.50%	\$ 915.82
Application Security Software	HCL Software	HCL SEC APPSCAN STANDARD FLT USR SINGLE INSTALL ANNUAL SW S&S RNWL	E046DLL	\$9,463.16	14.50%	\$ 8,151.68
Application Security Software	HCL Software	HCL SEC APPSCAN STANDARD FLT USR SINGLE INSTALL FT LIC+S&S 12 MO	D040CLL	\$22,210.53	14.50%	\$ 19,132.43
Application Security Software	HCL Software	HCL SEC APPSCAN STANDARD FLT USR SINGLE INSTALL LIC + SW S&S 12 MO	D61SYLL	\$47,368.42	14.50%	\$ 40,803.75
Application Security Software	HCL Software	HCL SEC APPSCAN STANDARD FLT USR SINGLE INSTALL MONTHLY LICENSE	D1BI5LL	\$1,915.79	14.50%	\$ 1,650.29
Application Security Software	HCL Software	HCL SEC APPSCAN STANDARD FLT USR SINGLE INSTALL SUBSQ FT LIC+S&S 12 MO	E04SDLL	\$22,210.53	14.50%	\$ 19,132.43
Application Security Software	HCL Software	HCL SEC APPSCAN STANDARD FTL AU SINGLE INSTALL FT LC+S&S 12 MO	D0N1PLL	\$12,210.53	14.50%	\$ 10,518.30
Application Security Software	HCL Software	HCL SEC APPSCAN STANDARD FTL AUSI SUBSQ FT LIC+S&S 12 MO	E0D73LL	\$12,210.53	14.50%	\$ 10,518.30
Application Security Software	HCL Software	HCL Security AppScan Enterprise Dynamic Analysis Users Authorized User Single Install from AppScan Enterprise Reporting Only User Per Floating User Single Install	D0L6SLL	\$4,705.26	14.50%	\$ 4,053.17
Application Security Software	HCL Software	HCL Security AppScan Enterprise Dynamic Analysis Users Floating User Single Install from AppScan Dynamic Analysis User Per Authorized User Single Install	D0L6RLL	\$7,200.00	14.50%	\$ 6,202.17
Application Security Software	HCL Software	HCL Security AppScan Enterprise Dynamic Analysis Users Floating User Single Install from AppScan Enterprise Reporting Only User per FUSI	D0L6ZLL	\$9,568.42	14.50%	\$ 8,242.36
Application Security Software	HCL Software	HCL Security AppScan Enterprise Reporting Only User Floating User Single Install FROM Security AppScan Enterprise Reporting Only User Authorized User Single Install	D0L77LL	\$1,873.68	14.50%	\$ 1,614.02
Application Security Software	HCL Software	HCL Security AppScan Enterprise Server Install from Security AppScan Enterprise Server Basic Per Install	D0L6ILL	\$150,526.32	14.50%	\$ 129,665.25
Application Security Software	HCL Software	HCL Security AppScan Source for Analysis Floating User Single Install FROM HCL Security AppScan Source for Analysis Authorized User Single Install	D0CHMLL	\$26,736.84	14.50%	\$ 23,031.45
Application Security Software	HCL Software	HCL Security AppScan Source for Development Authorized User FROM HCL Security AppScan Source for Remediation per Authorized User	D0CILLL	\$4,842.11	14.50%	\$ 4,171.05
Application Security Software	HCL Software	HCL Security AppScan Source for Development Floating User FROM HCL Security AppScan Source for Remediation Floating User	D0CIJLL	\$16,421.05	14.50%	\$ 14,145.30
Application Security Software	HCL Software	HCL Security AppScan Source for Development Floating User FROM Security AppScan Source Edition for Development Authorized User	D0CIKLL	\$19,052.63	14.50%	\$ 16,412.18
Application Security Software	HCL Software	HCL Security AppScan Source for Remediation Authorized User Single Install Subsequent Fixed Term License + SW Subscription & Support 12 Months	E086YLL	\$662.11	14.50%	\$ 570.35



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**HCL**

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Application Security Software	HCL Software	HCL Security AppScan Source for Remediation Floating User Single Install from Security AppScan Source for Remediation Authorized User Single Install	D0C19LL	\$10,210.53	14.50%	\$ 8,795.48
Application Security Software	HCL Software	HCL Security AppScan Standard Floating User Single Install from Security AppScan Standard Auth User Single Install	D053YLL	\$34,526.32	14.50%	\$ 29,741.40
Application Security Software	HCL Software	HCL SECURITY APPSCAN STD ED 12 MO CONSULTANT LICENSE TERM LIC + SW S&S	D03KCLL	\$0.00	14.50%	\$ -
Digital Experience Software	HCL Software	HCL WEB CONTENT MANAGER PVU MONTHLY LICENSE	D1D4DLL	\$29.16	14.50%	\$ 25.12
Digital Experience Software	HCL Software	HCL WEB EXPERIENCE FACTORY DESIGNER AUTH USER ANNUAL SW S&S RNWL	E08PCLL	\$1,610.53	14.50%	\$ 1,387.33
Digital Experience Software	HCL Software	HCL WEB EXPERIENCE FACTORY DESIGNER AUTH USER LIC + SW S&S 12 MO	D0CTDLL	\$8,115.79	14.50%	\$ 6,991.04
Digital Experience Software	HCL Software	HCL WEB EXPERIENCE FACTORY PROCESSOR VALUE UNIT ANNUAL SW S&S RNWL	E08P9LL	\$64.95	14.50%	\$ 55.95
Digital Experience Software	HCL Software	HCL WEB EXPERIENCE FACTORY PROCESSOR VALUE UNIT LIC + SW S&S 12 MO	D0CT7LL	\$325.26	14.50%	\$ 280.19
Digital Experience Software	HCL Software	HCL WEB EXPR PATTERN F PORTAL SVR F AIX PVU ANNUAL SW S&S RNWL	E0J1QLL	\$204.21	14.50%	\$ 175.91
Digital Experience Software	HCL Software	HCL WEB EXPR PATTERN F PORTAL SVR F AIX PVU LIC + SW S&S 12 MO	D12UHLL	\$1,021.05	14.50%	\$ 879.55
Digital Experience Software	HCL Software	HCL WEB EXPR PATTERN F WCM RH ENTPR LINUX X86 PVU ANNUAL SW S&S RNWL	E0AZSLL	\$148.42	14.50%	\$ 127.85
Digital Experience Software	HCL Software	HCL WEB EXPR PATTERN F WCM RH ENTPR LINUX X86 PVU LIC + SW S&S 12 MO	D0H8JLL	\$744.21	14.50%	\$ 641.07
Digital Experience Software	HCL Software	HCL WEB EXPR PATTERN F WEB CONT MANAGER F AIX PVU ANNUAL SW S&S RNWL	E0J1RLL	\$144.21	14.50%	\$ 124.22
Digital Experience Software	HCL Software	HCL WEB EXPR PATTERN F WEB CONT MANAGER F AIX PVU LIC + SW S&S 12 MO	D12UJLL	\$721.05	14.50%	\$ 621.12
Digital Experience Software	HCL Software	HCL WEB EXPR PATTERN F WPS RH ENTERPRISE LNX X86 PVU ANNUAL SW S&S RNWL	E0AZRLL	\$209.47	14.50%	\$ 180.44
Digital Experience Software	HCL Software	HCL WEB EXPR PATTERN F WPS RH ENTERPRISE LNX X86 PVU LIC + SW S&S 12 MO	D0H8GLL	\$1,044.21	14.50%	\$ 899.50
Digital Experience Software	HCL Software	HCL WORKPLACE WEB CONTENT MANAGEMENT PVU ANNUAL SW S&S RNWL	E026GLL	\$144.21	14.50%	\$ 124.22
Digital Experience Software	HCL Software	HCL WORKPLACE WEB CONTENT MANAGEMENT PVU LIC + SW S&S 12 MO	D55Y4LL	\$721.05	14.50%	\$ 621.12
Digital Experience Software	HCL Software	HCL WORKPLACE WEB CONTENT MANAGEMENT STAND ED PVU ANNUAL SW S&S RNWL	E026HLL	\$35.26	14.50%	\$ 30.38
Digital Experience Software	HCL Software	HCL WORKPLACE WEB CONTENT MANAGEMENT STAND ED PVU LIC + SW S&S 12 MO	D55Y6LL	\$176.84	14.50%	\$ 152.33
Digital Experience Software	HCL Software	HCL WPSHE RED HAT ENTPR LNX X86 SEPARAT RED HAT PA PVU ANNUAL SW S&S RNWL	E0DGKLL	\$206.32	14.50%	\$ 177.72
Digital Experience Software	HCL Software	HCL WPSHE RED HAT ENTPR LNX X86 SEPARAT RED HAT PA PVU LIC + SW S&S 12 MO	D0NPJLL	\$1,027.37	14.50%	\$ 884.99
Digital Experience Software	HCL Software	HCL WS PORTAL EXPRESS IDLE STANDBY SERVER INSTALL ANNUAL SW S&S RNWL	E091ZLL	\$1,157.89	14.50%	\$ 997.43
Digital Experience Software	HCL Software	HCL WS PORTAL EXPRESS IDLE STANDBY SERVER INSTALL LIC + SW S&S 12 MO	D0DK3LL	\$5,831.58	14.50%	\$ 5,023.40
Digital Experience Software	HCL Software	HCL WS PORTAL SVR WITH CUSTOM PATTERN PER PVU ANNUAL SW S&S RNWL	E0KZFLL	\$214.74	14.50%	\$ 184.98
Digital Experience Software	HCL Software	HCL WS PORTAL SVR WITH CUSTOM PATTERN PER PVU LIC + SW S&S 12 MO	D1DY7LL	\$1,073.68	25.68%	\$ 803.95
Collaboration Software	HCL Software	HCL XWORK SERVER FTL PER INSTALL INITL FT LIC+S&S 12 MO	D0YUTLL	\$1,115.79	14.50%	\$ 961.16

**Appendix C Pricing Index  
DIR-CPO-4764**

**HCL**

CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Collaboration Software	HCL Software	HCL XWORK SERVER FTL PER INSTALL INITL FT MONTHLY LICENSE	D19LNLL	\$92.95	14.50%	\$ 80.07
Collaboration Software	HCL Software	HCL XWORK SERVER FTL PER INSTALL SUBSQ FT LIC+S&S 12 MO	E0H51LL	\$1,115.79	14.50%	\$ 961.16
Collaboration Software	HCL Software	Kudos Boards for HCL Connections, 1 Month Term License & S&S, Authorized User	TN100273M01	\$5.81	14.50%	\$ 5.01