| xabeam | | | | | | |
|----------------|---------|---|------------------------------|----------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 2,501 to 5,000 users | ESMP-2501-5000-SAAS-1-YR | \$176.34 | | \$151.01 |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 5,001 to 7,500 users | ESMP-5001-7500-SAAS-1-YR | \$138.65 | 15.00% | \$118.74 |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 7,501 to 10,000 users | ESMP-7501-10000-SAAS-1-YR | \$117.11 | 15.00% | \$100.29 |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 10,001 to 15,000 users | ESMP-10001-15000-SAAS-1-YR | \$109.17 | 15.00% | \$93.49 |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 15,001 to 20,000 users | ESMP-15001-20000-SAAS-1-YR | \$100.38 | 15.00% | \$85.96 |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 20,001 to 30,000 users | ESMP-20001-30000-SAAS-1-YR | \$92.58 | 15.00% | \$79.28 |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 30,001 to 40,000 users | ESMP-30001-40000-SAAS-1-YR | \$84.75 | 15.00% | \$72.58 |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 40,001 to 50,000 users | ESMP-40001-50000-SAAS-1-YR | \$80.52 | 15.00% | \$68.96 |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 50,001 to 75,000 users | ESMP-50001-75000-SAAS-1-YR | \$74.27 | 15.00% | \$63.60 |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 75,001 to 100,000 users | ESMP-75001-100000-SAAS-1-YR | \$69.66 | 15.00% | \$59.66 |
| SaaS Cloud SMP | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 100,001 to 150,000 users | ESMP-100001-150000-SAAS-1-YR | \$64.59 | 15.00% | \$55.31 |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 2,501 to 5,000 users | ESMP-2501-5000-SAAS-2-YR | \$338.55 | | \$289.93 |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 5,001 to 7,500 users | ESMP-5001-7500-SAAS-2-YR | \$266.94 | 15.00% | \$228.60 |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 7,501 to 10,000 users | ESMP-7501-10000-SAAS-2-YR | \$226.01 | 15.00% | \$193.55 |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 10,001 to 15,000 users | ESMP-10001-15000-SAAS-2-YR | \$210.93 | 15.00% | \$180.64 |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 15,001 to 20,000 users | ESMP-15001-20000-SAAS-2-YR | \$194.23 | 15.00% | \$166.33 |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 20,001 to 30,000 users | ESMP-20001-30000-SAAS-2-YR | \$179.42 | | \$153.65 |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 30,001 to 40,000 users | ESMP-30001-40000-SAAS-2-YR | \$164.54 | 15.00% | \$140.91 |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 40,001 to 50,000 users | ESMP-40001-50000-SAAS-2-YR | \$156.47 | 15.00% | \$134.00 |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 50,001 to 75,000 users | ESMP-50001-75000-SAAS-2-YR | \$144.62 | 15.00% | \$123.85 |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 75,001 to 100,000 users | ESMP-75001-100000-SAAS-2-YR | \$135.86 | 15.00% | \$116.35 |

| Exabeam | | | | | | |
|----------------------|---------|---|--------------------------------|----------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud SMP | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 100,001 to 150,000 users | ESMP-100001-150000-SAAS-2-YR | \$126.22 | 15.00% | \$108.09 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 2,501 to 5,000 users | ESMP-2501-5000-SAAS-3-YR | \$486.61 | 15.00% | \$416.72 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 5,001 to 7,500 users | ESMP-5001-7500-SAAS-3-YR | \$384.86 | 15.00% | \$329.58 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 7,501 to 10,000 users | ESMP-7501-10000-SAAS-3-YR | \$326.71 | 15.00% | \$279.79 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 10,001 to 15,000 users | ESMP-10001-15000-SAAS-3-YR | \$305.27 | 15.00% | \$261.43 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 15,001 to 20,000 users | ESMP-15001-20000-SAAS-3-YR | \$281.54 | 15.00% | \$241.10 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 20,001 to 30,000 users | ESMP-20001-30000-SAAS-3-YR | \$260.47 | 15.00% | \$223.06 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 30,001 to 40,000 users | ESMP-30001-40000-SAAS-3-YR | \$239.33 | 15.00% | \$204.96 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 40,001 to 50,000 users | ESMP-40001-50000-SAAS-3-YR | \$227.89 | 15.00% | \$195.16 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 50,001 to 75,000 users | ESMP-50001-75000-SAAS-3-YR | \$211.04 | 15.00% | \$180.73 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 75,001 to 100,000 users | ESMP-75001-100000-SAAS-3-YR | \$198.60 | 15.00% | \$170.08 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 100,001 to 150,000 users | ESMP-100001-150000-SAAS-3-YR | \$184.91 | 15.00% | \$158.35 |
| SaaS Cloud SMP | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 150,001 to 300,000 users | ESMP-150001-300000-SAAS-3-YR | \$153.76 | 15.00% | \$131.68 |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 2,501 to 5,000 non- knowledge users | ESMP-NKU-2501-5000-SAAS-1-YR | \$58.19 | 15.00% | \$49.83 |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 5,001 to 7,500 non- knowledge users | ESMP-NKU-5001-7500-SAAS-1-YR | \$45.75 | 15.00% | \$39.18 |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 7,501 to 10,000 non- knowledge users | ESMP-NKU-7501-10000-SAAS-1-YR | \$38.65 | 15.00% | \$33.10 |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 10,001 to 15,000 non- knowledge users | ESMP-NKU-10001-15000-SAAS-1-YR | \$36.03 | 15.00% | \$30.86 |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 15,001 to 20,000 non- knowledge users | ESMP-NKU-15001-20000-SAAS-1-YR | \$33.13 | 15.00% | \$28.37 |

| Exabeam | | | | | | |
|----------------------|---------|---|--------------------------------------|----------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 20,001 to 30,000 non- knowledge users | ESMP-NKU-20001-30000-SAAS-1-YR | \$30.55 | | \$26.16 |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 30,001 to 40,000 non- knowledge users | ESMP-NKU-30001-40000-SAAS-1-YR | \$27.97 | 15.00% | \$23.95 |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 40,001 to 50,000 non- knowledge users | ESMP-NKU-40001-50000-SAAS-1-YR | \$26.57 | 15.00% | \$22.75 |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 50,001 to 75,000 non- knowledge users | ESMP-NKU-50001-75000-SAAS-1-YR | \$24.51 | 15.00% | \$20.99 |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 75,001 to 100,000 non- knowledge users | ESMP-NKU-75001-100000-SAAS-1- YR | \$22.99 | 15.00% | \$19.69 |
| SaaS Cloud SMP - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 100,001 to 150,000 non- knowledge users | ESMP-NKU-100001-150000-SAAS-1- YR | \$21.31 | 15.00% | \$18.25 |
| SaaS Cloud SMP - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 2,501 to 5,000 non- knowledge users | ESMP-NKU-2501-5000-SAAS-2-YR | \$111.72 | 15.00% | \$95.67 |
| SaaS Cloud SMP - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 5,001 to 7,500 non- knowledge users | ESMP-NKU-5001-7500-SAAS-2-YR | \$88.09 | 15.00% | \$75.44 |
| SaaS Cloud SMP - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 7,501 to 10,000 non- knowledge users | ESMP-NKU-7501-10000-SAAS-2-YR | \$74.58 | 15.00% | \$63.87 |
| SaaS Cloud SMP - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 10,001 to 15,000 non- knowledge users | ESMP-NKU-10001-15000-SAAS-2-YR | \$69.61 | 15.00% | \$59.61 |
| SaaS Cloud SMP - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 15,001 to 20,000 non- knowledge users | ESMP-NKU-15001-20000-SAAS-2-YR | \$64.10 | 15.00% | \$54.89 |
| SaaS Cloud SMP - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 20,001 to 30,000 non- knowledge users | ESMP-NKU-20001-30000-SAAS-2-YR | \$59.21 | 15.00% | \$50.71 |
| SaaS Cloud SMP - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 30,001 to 40,000 non- knowledge users | ESMP-NKU-30001-40000-SAAS-2-YR | \$54.30 | 15.00% | \$46.50 |
| SaaS Cloud SMP - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 40,001 to 50,000 non- knowledge users | ESMP-NKU-40001-50000-SAAS-2-YR | \$51.64 | 15.00% | \$44.22 |

| Exabeam | | | | | | |
|----------------------|---------|---|--------------------------------------|----------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud SMP - NKU | Exabeam | Hunter, Data Lake, Incident Responder, Case Manager) Subscription for 50,001 to 75,000 non- knowledge users | ESMP-NKU-50001-75000-SAAS-2-YR | \$47.72 | | \$40.87 |
| SaaS Cloud SMP - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 75,001 to 100,000 non- knowledge users | ESMP-NKU-75001-100000-SAAS-2- YR | \$44.83 | 15.00% | \$38.39 |
| SaaS Cloud SMP - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 100,001 to 150,000 non- knowledge users | ESMP-NKU-100001-150000-SAAS-2- YR | \$41.65 | 15.00% | \$35.67 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 2,501 to 5,000 non- knowledge users | ESMP-NKU-2501-5000-SAAS-3-YR | \$160.58 | 15.00% | \$137.52 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 5,001 to 7,500 non- knowledge users | ESMP-NKU-5001-7500-SAAS-3-YR | \$127.00 | 15.00% | \$108.76 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 7,501 to 10,000 non- knowledge users | ESMP-NKU-7501-10000-SAAS-3-YR | \$107.81 | 15.00% | \$92.33 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 10,001 to 15,000 non- knowledge users | ESMP-NKU-10001-15000-SAAS-3-YR | \$100.74 | 15.00% | \$86.27 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 15,001 to 20,000 non- knowledge users | ESMP-NKU-15001-20000-SAAS-3-YR | \$92.91 | 15.00% | \$79.57 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 20,001 to 30,000 non- knowledge users | ESMP-NKU-20001-30000-SAAS-3-YR | \$85.96 | 15.00% | \$73.61 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 30,001 to 40,000 non- knowledge users | ESMP-NKU-30001-40000-SAAS-3-YR | \$78.98 | 15.00% | \$67.64 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 40,001 to 50,000 non- knowledge users | ESMP-NKU-40001-50000-SAAS-3-YR | \$75.20 | 15.00% | \$64.40 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 50,001 to 75,000 non- knowledge users | ESMP-NKU-50001-75000-SAAS-3-YR | \$69.64 | 15.00% | \$59.64 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 75,001 to 100,000 non- knowledge users | ESMP-NKU-75001-100000-SAAS-3- YR | \$65.54 | 15.00% | \$56.13 |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 100,001 to 150,000 non- knowledge users | ESMP-NKU-100001-150000-SAAS-3- YR | \$61.02 | 15.00% | \$52.26 |

| Exabeam | | | | | | |
|----------------------|---------|---|--------------------------------------|----------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud SMP - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SMP Bundle (Advanced Analytics/Threat Hunter,Data Lake,Incident Responder,Case Manager) Subscription for 150,001 to 300,000 non- knowledge users | ESMP-NKU-150001-300000-SAAS-3- YR | \$50.74 | | \$43.45 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud Bundle Events per Second ("EPS") Overage Subscription for 2,501 to 5,000 users | OVRG-2501-5000-SAAS-1-YR | \$31.31 | 15.00% | \$26.81 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle Events per Second ("EPS") Overage Subscription for 5,001 to 7,500 users | SMPO-5001-7500-SAAS-1-YR | \$23.54 | 15.00% | \$20.16 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle Events per Second ("EPS") Overage Subscription for 7,501 to 10,000 users | SMPO-7501-10000-SAAS-1-YR | \$19.38 | 15.00% | \$16.60 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle Events per Second ("EPS") Overage Subscription for 10,001 to 15,000 users | SMPO-10001-15000-SAAS-1-YR | \$17.67 | 15.00% | \$15.13 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle Events per Second ("EPS") Overage Subscription for 15,001 to 20,000 users | SMPO-15001-20000-SAAS-1-YR | \$15.98 | 15.00% | \$13.68 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle Events per Second ("EPS") Overage Subscription for 20,001 to 30,000 users | SMPO-20001-30000-SAAS-1-YR | \$14.54 | 15.00% | \$12.45 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle Events per Second ("EPS") Overage Subscription for 30,001 to 40,000 users | SMPO-30001-40000-SAAS-1-YR | \$13.16 | 15.00% | \$11.27 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle Events per Second ("EPS") Overage Subscription for 40,001 to 50,000 users | SMPO-40001-50000-SAAS-1-YR | \$12.44 | 15.00% | \$10.65 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle Events per Second ("EPS") Overage Subscription for 50,001 to 75,000 users | SMPO-50001-75000-SAAS-1-YR | \$11.40 | 15.00% | \$9.76 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle Events per Second ("EPS") Overage Subscription for 75,001 to 100,000 users | SMPO-75001-100000-SAAS-1-YR | \$10.64 | 15.00% | \$9.11 |
| SaaS Cloud Overage | Exabeam | 1 Year Exabeam Software as a Service Cloud SMP Bundle Events per Second ("EPS") Overage Subscription for 100,001 to 150,000 users | SMPO-100001-150000-SAAS-1-YR | \$9.82 | 15.00% | \$8.41 |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 2,501 to 5,000 users | ESSB-2501-5000-SAAS-1-YR | \$167.52 | 15.00% | \$143.46 |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter, Data Lake, Case Manager) Subscription for 5,001 to 7,500 users | ESSB-5001-7500-SAAS-1-YR | \$131.72 | 15.00% | \$112.80 |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter, Data Lake, Case Manager) Subscription for 7,501 to 10,000 users | ESSB-7501-10000-SAAS-1-YR | \$111.25 | 15.00% | \$95.27 |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter, Data Lake, Case Manager) Subscription for 10,001 to 15,000 users | ESSB-10001-15000-SAAS-1-YR | \$103.71 | 15.00% | \$88.81 |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 15,001 to 20,000 users | ESSB-15001-20000-SAAS-1-YR | \$95.36 | 15.00% | \$81.66 |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter, Data Lake, Case Manager) Subscription for 20,001 to 30,000 users | ESSB-20001-30000-SAAS-1-YR | \$87.95 | 15.00% | \$75.32 |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter, Data Lake, Case Manager) Subscription for 30,001 to 40,000 users | ESSB-30001-40000-SAAS-1-YR | \$80.51 | 15.00% | \$68.95 |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 40,001 to 50,000 users | ESSB-40001-50000-SAAS-1-YR | \$76.49 | 15.00% | \$65.50 |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter, Data Lake, Case Manager) Subscription for 50,001 to 75,000 users | ESSB-50001-75000-SAAS-1-YR | \$70.56 | 15.00% | \$60.43 |

| xabeam CATEGORY | DDAND | BRADIOT DECOIDTION | DODUCT DADT NUMBED | MCDD | DID Construction | DID Contorner |
|--------------------|---------|---|------------------------------|----------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 75,001 to 100,000 users | ESSB-75001-100000-SAAS-1-YR | \$66.18 | | \$56.6 |
| SaaS Cloud SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 100,001 to 150,000 users | ESSB-100001-150000-SAAS-1-YR | \$61.36 | 15.00% | \$52.5 |
| SaaS Cloud SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 2,501 to 5,000 users | ESSB-2501-5000-SAAS-2-YR | \$321.62 | 15.00% | \$275.4 |
| SaaS Cloud SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 5,001 to 7,500 users | ESSB-5001-7500-SAAS-2-YR | \$253.59 | 15.00% | \$217.1 |
| SaaS Cloud SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 7,501 to 10,000 users | ESSB-7501-10000-SAAS-2-YR | \$214.71 | 15.00% | \$183.8 |
| SaaS Cloud SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 10,001 to 15,000 users | ESSB-10001-15000-SAAS-2-YR | \$200.38 | 15.00% | \$171.6 |
| SaaS Cloud SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 15,001 to 20,000 users | ESSB-15001-20000-SAAS-2-YR | \$184.52 | 15.00% | \$158.0 |
| SaaS Cloud SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 20,001 to 30,000 users | ESSB-20001-30000-SAAS-2-YR | \$170.45 | 15.00% | \$145.9 |
| SaaS Cloud SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 30,001 to 40,000 users | ESSB-30001-40000-SAAS-2-YR | \$156.31 | 15.00% | \$133.8 |
| SaaS Cloud SIEM | | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 40,001 to 50,000 users | ESSB-40001-50000-SAAS-2-YR | \$148.65 | 15.00% | \$127.3 |
| SaaS Cloud SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 50,001 to 75,000 users | ESSB-50001-75000-SAAS-2-YR | \$137.39 | 15.00% | \$117.6 |
| SaaS Cloud SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 75,001 to 100,000 users | ESSB-75001-100000-SAAS-2-YR | \$129.07 | 15.00% | \$110.5 |
| SaaS Cloud SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 100,001 to 150,000 users | ESSB-100001-150000-SAAS-2-YR | \$119.91 | 15.00% | \$102.6 |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 2,501 to 5,000 users | ESSB-2501-5000-SAAS-3-YR | \$462.28 | 15.00% | \$395.8 |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 5,001 to 7,500 users | ESSB-5001-7500-SAAS-3-YR | \$365.62 | 15.00% | \$313.1 |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 7,501 to 10,000 users | ESSB-7501-10000-SAAS-3-YR | \$310.37 | 15.00% | \$265.7 |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 10,001 to 15,000 users | ESSB-10001-15000-SAAS-3-YR | \$290.01 | 15.00% | \$248.3 |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 15,001 to 20,000 users | ESSB-15001-20000-SAAS-3-YR | \$267.46 | | \$229.0 |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 20,001 to 30,000 users | ESSB-20001-30000-SAAS-3-YR | \$247.45 | | \$211.9 |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 30,001 to 40,000 users | ESSB-30001-40000-SAAS-3-YR | \$227.36 | 15.00% | \$194.7 |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 40,001 to 50,000 users | ESSB-40001-50000-SAAS-3-YR | \$216.50 | 15.00% | \$185.4 |

| Exabeam | | | | | | |
|-----------------------|---------|---|--------------------------------------|----------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 50,001 to 75,000 users | ESSB-50001-75000-SAAS-3-YR | \$200.49 | | \$171.69 |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 75,001 to 100,000 users | ESSB-75001-100000-SAAS-3-YR | \$188.67 | 15.00% | \$161.57 |
| SaaS Cloud SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 100,001 to 150,000 users | ESSB-100001-150000-SAAS-3-YR | \$175.66 | 15.00% | \$150.43 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 2,501 to 5,000 non-knowledge users | ESSB-NKU-2501-5000-SAAS-1-YR | \$55.28 | 15.00% | \$47.34 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 5,001 to 7,500 non-knowledge users | ESSB-NKU-5001-7500-SAAS-1-YR | \$43.47 | 15.00% | \$37.23 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 7,501 to 10,000 non-knowledge users | ESSB-NKU-7501-10000-SAAS-1-YR | \$36.71 | 15.00% | \$31.44 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 10,001 to 15,000 non-knowledge users | ESSB-NKU-10001-15000-SAAS-1-YR | \$34.22 | 15.00% | \$29.31 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 15,001 to 20,000 non-knowledge users | ESSB-NKU-15001-20000-SAAS-1-YR | \$31.47 | 15.00% | \$26.95 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 20,001 to 30,000 non-knowledge users | ESSB-NKU-20001-30000-SAAS-1-YR | \$29.02 | 15.00% | \$24.85 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 30,001 to 40,000 non-knowledge users | ESSB-NKU-30001-40000-SAAS-1-YR | \$26.57 | 15.00% | \$22.75 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 40,001 to 50,000 non-knowledge users | ESSB-NKU-40001-50000-SAAS-1-YR | \$25.24 | 15.00% | \$21.61 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 50,001 to 75,000 non-knowledge users | ESSB-NKU-50001-75000-SAAS-1-YR | \$23.28 | 15.00% | \$19.94 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 75,001 to 100,000 non-knowledge users | ESSB-NKU-75001-100000-SAAS-1-YR | \$21.84 | 15.00% | \$18.70 |
| SaaS Cloud SIEM - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 100,001 to 150,000 non-knowledge users | ESSB-NKU-100001-150000-SAAS-1- YR | \$20.25 | 15.00% | \$17.34 |
| SaaS Cloud SIEM - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 2,501 to 5,000 non-knowledge users | ESSB-NKU-2501-5000-SAAS-2-YR | \$106.13 | 15.00% | \$90.89 |
| SaaS Cloud SIEM - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 5,001 to 7,500 non-knowledge users | ESSB-NKU-5001-7500-SAAS-2-YR | \$83.68 | 15.00% | \$71.66 |
| SaaS Cloud SIEM - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 7,501 to 10,000 non-knowledge users | ESSB-NKU-7501-10000-SAAS-2-YR | \$70.85 | 15.00% | \$60.67 |
| SaaS Cloud SIEM - NKU | | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 10,001 to 15,000 non-knowledge users | ESSB-NKU-10001-15000-SAAS-2-YR | \$66.13 | | \$56.63 |
| SaaS Cloud SIEM - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 15,001 to 20,000 non-knowledge users | ESSB-NKU-15001-20000-SAAS-2-YR | \$60.89 | 15.00% | \$52.14 |
| SaaS Cloud SIEM - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 20,001 to 30,000 non-knowledge users | ESSB-NKU-20001-30000-SAAS-2-YR | \$56.25 | 15.00% | \$48.17 |
| SaaS Cloud SIEM - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 30,001 to 40,000 non-knowledge users | ESSB-NKU-30001-40000-SAAS-2-YR | \$51.58 | 15.00% | \$44.17 |

| Exabeam | | | | | | |
|---------------------------|---------|---|--------------------------------------|--------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud SIEM - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 40,001 to 50,000 non-knowledge users | ESSB-NKU-40001-50000-SAAS-2-YR | \$49.05 | | \$42.01 |
| SaaS Cloud SIEM - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 50,001 to 75,000 non-knowledge users | ESSB-NKU-50001-75000-SAAS-2-YR | \$45.34 | 15.00% | \$38.83 |
| SaaS Cloud SIEM - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 75,001 to 100,000 non-knowledge users | ESSB-NKU-75001-100000-SAAS-2-YR | \$42.59 | 15.00% | \$36.47 |
| SaaS Cloud SIEM - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 100,001 to 150,000 non-knowledge users | ESSB-NKU-100001-150000-SAAS-2- YR | \$39.57 | | \$33.89 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 2,501 to 5,000 non-knowledge users | ESSB-NKU-2501-5000-SAAS-3-YR | \$152.55 | 5 15.00% | \$130.64 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 5,001 to 7,500 non-knowledge users | ESSB-NKU-5001-7500-SAAS-3-YR | \$120.65 | 5 15.00% | \$103.32 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 7,501 to 10,000 non-knowledge users | ESSB-NKU-7501-10000-SAAS-3-YR | \$102.42 | 2 15.00% | \$87.71 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 10,001 to 15,000 non-knowledge users | ESSB-NKU-10001-15000-SAAS-3-YR | \$95.70 | 15.00% | \$81.96 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 15,001 to 20,000 non-knowledge users | ESSB-NKU-15001-20000-SAAS-3-YR | \$88.26 | 5 15.00% | \$75.58 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 20,001 to 30,000 non-knowledge users | ESSB-NKU-20001-30000-SAAS-3-YR | \$81.66 | 5 15.00% | \$69.93 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 30,001 to 40,000 non-knowledge users | ESSB-NKU-30001-40000-SAAS-3-YR | \$75.03 | 8 15.00% | \$64.25 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 40,001 to 50,000 non-knowledge users | ESSB-NKU-40001-50000-SAAS-3-YR | \$71.45 | 5 15.00% | \$61.19 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 50,001 to 75,000 non-knowledge users | ESSB-NKU-50001-75000-SAAS-3-YR | \$66.16 | 5 15.00% | \$56.66 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 75,001 to 100,000 non-knowledge users | ESSB-NKU-75001-100000-SAAS-3-YR | \$62.26 | 5 15.00% | \$53.32 |
| SaaS Cloud SIEM - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for 100,001 to 150,000 non-knowledge users | ESSB-NKU-100001-150000-SAAS-3- YR | \$57.97 | 15.00% | \$49.64 |
| SaaS Cloud Essential SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake) Subscription for up to 500 Users | ESB-500-SAAS-1-YR | \$55,000.00 | 15.00% | \$47,100.63 |
| SaaS Cloud Essential SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for up to 1,000 Users | ESB-1000-SAAS-1-YR | \$75,000.00 | 15.00% | \$64,228.13 |
| SaaS Cloud Essential SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for up to 1,750 Users | ESB-1750-SAAS-1-YR | \$125,000.00 | 15.00% | \$107,046.88 |
| SaaS Cloud Essential SIEM | Exabeam | 1 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for up to 2,500 Users | ESB-2500-SAAS-1-YR | \$191,500.00 | 15.00% | \$163,995.81 |
| SaaS Cloud Essential SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake) Subscription for up to 500 Users | ESB-500-SAAS-2-YR | \$104,500.00 | 15.00% | \$89,491.19 |
| SaaS Cloud Essential SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for up to 1,000 Users | ESB-1000-SAAS-2-YR | \$142,500.00 | 15.00% | \$122,033.44 |

| Exabeam | | | | | | |
|---------------------------|---------|--|-------------------------------|--------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Essential SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for up to 1,750 Users | ESB-1750-SAAS-2-YR | \$237,500.00 | | \$203,389.06 |
| SaaS Cloud Essential SIEM | Exabeam | 2 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for up to 2,500 Users | ESB-2500-SAAS-2-YR | \$363,850.00 | 15.00% | \$311,592.04 |
| SaaS Cloud Essential SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake) Subscription for up to 500 Users | ESB-500-SAAS-3-YR | \$148,500.00 | 15.00% | \$127,171.69 |
| SaaS Cloud Essential SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for up to 1,000 Users | ESB-1000-SAAS-3-YR | \$202,500.00 | 15.00% | \$173,415.94 |
| SaaS Cloud Essential SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for up to 1,750 Users | ESB-1750-SAAS-3-YR | \$337,500.00 | 15.00% | \$289,026.56 |
| SaaS Cloud Essential SIEM | Exabeam | 3 Year Exabeam Software as a Service Cloud Essential SIEM Bundle (Advanced Analytics/Threat Hunter,Data Lake,Case Manager) Subscription for up to 2,500 Users | ESB-2500-SAAS-3-YR | \$517,050.00 | 15.00% | \$442,788.69 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 1 to 500 users | EFS-1-500-SAAS-1-MNTH | \$1,759.82 | 15.00% | \$1,507.07 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 501 to 1,000 users | EFS-501-1000-SAAS-1-MNTH | \$2,757.37 | 15.00% | \$2,361.34 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 1,001 to 2,500 users | EFS-1001-2500-SAAS-1-MNTH | \$4,394.55 | 15.00% | \$3,763.38 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 2,501 to 5,000 users | EFS-2501-5000-SAAS-1-MNTH | \$6,784.70 | 15.00% | \$5,810.25 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 5,001 to 7,500 users | EFS-5001-7500-SAAS-1-MNTH | \$8,630.05 | 15.00% | \$7,390.56 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 7,501 to 10,000 users | EFS-7501-10000-SAAS-1-MNTH | \$10,013.00 | 15.00% | \$8,574.88 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 10,001 to 15,000 users | EFS-10001-15000-SAAS-1-MNTH | \$12,955.80 | 15.00% | \$11,095.02 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 15,001 to 20,000 users | EFS-15001-20000-SAAS-1-MNTH | \$16,509.05 | 15.00% | \$14,137.94 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 20,001 to 30,000 users | EFS-20001-30000-SAAS-1-MNTH | \$21,324.60 | 15.00% | \$18,261.85 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 30,001 to 40,000 users | EFS-30001-40000-SAAS-1-MNTH | \$27,202.50 | 15.00% | \$23,295.54 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 40,001 to 50,000 users | EFS-40001-50000-SAAS-1-MNTH | \$33,168.00 | 15.00% | \$28,404.25 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 50,001 to 75,000 users | EFS-50001-75000-SAAS-1-MNTH | \$41,794.50 | 15.00% | \$35,791.76 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 75,001 to 100,000 users | EFS-75001-100000-SAAS-1-MNTH | \$54,955.25 | 15.00% | \$47,062.30 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Data Lake Frozen Retention for 1 Additional Month for 100,001 to 150,000 users | EFS-100001-150000-SAAS-1-MNTH | \$72,028.00 | 15.00% | \$61,682.98 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Essential Data Lake Frozen Retention for 10 Additional Months for up to 500 Users | EFS-500-SAAS-10-MNTH | \$11,000.00 | 15.00% | \$9,420.13 |

| Exabeam | | | | | | |
|--------------------------|---------|---|------------------------------|-------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Essential Data Lake Frozen Retention for 10 Additional Months for up to 1,000 Users | EFS-1000-SAAS-10-MNTH | \$15,000.00 | | \$12,845.63 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Essential Data Lake Frozen Retention for 10 Additional Months for up to 1,750 Users | EFS-1750-SAAS-10-MNTH | \$25,000.00 | 15.00% | \$21,409.38 |
| Data Lake Frozen Storage | Exabeam | 1 Year Exabeam Software as a Service Cloud Essential Data Lake Frozen Retention for 10 Additional Months for up to 2,500 Users | EFS-2500-SAAS-10-MNTH | \$38,300.00 | 15.00% | \$32,799.10 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 2,501 to 5,000 users | EEAT-2501-5000-SAAS-1-YR | \$71.17 | | \$60.95 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 5,001 to 7,500 users | EEAT-5001-7500-SAAS-1-YR | \$52.19 | 15.00% | \$44.69 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 7,501 to 10,000 users | EEAT-7501-10000-SAAS-1-YR | \$40.33 | 15.00% | \$34.54 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 10,001 to 15,000 users | EEAT-10001-15000-SAAS-1-YR | \$36.20 | 15.00% | \$31.00 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 15,001 to 20,000 users | EEAT-15001-20000-SAAS-1-YR | \$31.72 | | \$27.16 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 20,001 to 30,000 users | EEAT-20001-30000-SAAS-1-YR | \$27.78 | 15.00% | \$23.79 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 30,001 to 40,000 users | EEAT-30001-40000-SAAS-1-YR | \$23.85 | 15.00% | \$20.42 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 40,001 to 50,000 users | EEAT-40001-50000-SAAS-1-YR | \$21.69 | 15.00% | \$18.57 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 50,001 to 75,000 users | EEAT-50001-75000-SAAS-1-YR | \$18.60 | 15.00% | \$15.93 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 75,001 to 100,000 users | EEAT-75001-100000-SAAS-1-YR | \$16.32 | 15.00% | \$13.98 |
| SaaS Cloud Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 100,001 to 150,000 users | EEAT-100001-150000-SAAS-1-YR | \$13.86 | 15.00% | \$11.8 |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 2,501 to 5,000 users | EEAT-2501-5000-SAAS-2-YR | \$135.23 | 15.00% | \$115.8 |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 5,001 to 7,500 users | EEAT-5001-7500-SAAS-2-YR | \$99.18 | 15.00% | \$84.94 |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 7,501 to 10,000 users | EEAT-7501-10000-SAAS-2-YR | \$76.61 | 15.00% | \$65.63 |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 10,001 to 15,000 users | EEAT-10001-15000-SAAS-2-YR | \$68.78 | 15.00% | \$58.90 |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 15,001 to 20,000 users | EEAT-15001-20000-SAAS-2-YR | \$60.28 | 15.00% | \$51.62 |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 20,001 to 30,000 users | EEAT-20001-30000-SAAS-2-YR | \$52.78 | 15.00% | \$45.20 |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 30,001 to 40,000 users | EEAT-30001-40000-SAAS-2-YR | \$45.31 | 15.00% | \$38.80 |

| Exabeam | | | | | | |
|----------------------------|---------|---|--------------------------------|----------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 40,001 to 50,000 users | EEAT-40001-50000-SAAS-2-YR | \$41.19 | | \$35.27 |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 50,001 to 75,000 users | EEAT-50001-75000-SAAS-2-YR | \$35.34 | 15.00% | \$30.26 |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 75,001 to 100,000 users | EEAT-75001-100000-SAAS-2-YR | \$31.02 | 15.00% | \$26.56 |
| SaaS Cloud Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 100,001 to 150,000 users | EEAT-100001-150000-SAAS-2-YR | \$26.33 | | \$22.55 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 2,501 to 5,000 users | EEAT-2501-5000-SAAS-3-YR | \$192.16 | | \$164.56 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 5,001 to 7,500 users | EEAT-5001-7500-SAAS-3-YR | \$140.93 | 15.00% | \$120.69 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 7,501 to 10,000 users | EEAT-7501-10000-SAAS-3-YR | \$108.88 | 15.00% | \$93.24 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 10,001 to 15,000 users | EEAT-10001-15000-SAAS-3-YR | \$97.74 | 15.00% | \$83.70 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 15,001 to 20,000 users | EEAT-15001-20000-SAAS-3-YR | \$85.66 | 15.00% | \$73.36 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 20,001 to 30,000 users | EEAT-20001-30000-SAAS-3-YR | \$74.99 | 15.00% | \$64.22 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 30,001 to 40,000 users | EEAT-30001-40000-SAAS-3-YR | \$64.39 | 15.00% | \$55.14 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 40,001 to 50,000 users | EEAT-40001-50000-SAAS-3-YR | \$58.55 | 15.00% | \$50.14 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 50,001 to 75,000 users | EEAT-50001-75000-SAAS-3-YR | \$50.22 | 15.00% | \$43.01 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 75,001 to 100,000 users | EEAT-75001-100000-SAAS-3-YR | \$44.07 | 15.00% | \$37.74 |
| SaaS Cloud Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 100,001 to 150,000 users | EEAT-100001-150000-SAAS-3-YR | \$37.43 | 15.00% | \$32.05 |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 2,501 to 5,000 non-knowledge users | EEAT-NKU-2501-5000-SAAS-1-YR | \$23.49 | 15.00% | \$20.12 |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 5,001 to 7,500 non-knowledge users | EEAT-NKU-5001-7500-SAAS-1-YR | \$17.22 | 15.00% | \$14.75 |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 7,501 to 10,000 non-knowledge users | EEAT-NKU-7501-10000-SAAS-1-YR | \$13.31 | 15.00% | \$11.40 |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 10,001 to 15,000 non-knowledge users | EEAT-NKU-10001-15000-SAAS-1-YR | \$11.95 | 15.00% | \$10.23 |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 15,001 to 20,000 non-knowledge users | EEAT-NKU-15001-20000-SAAS-1-YR | \$10.47 | 15.00% | \$8.97 |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 20,001 to 30,000 non-knowledge users | EEAT-NKU-20001-30000-SAAS-1-YR | \$9.17 | 15.00% | \$7.85 |

| Exabeam | | | | | | |
|----------------------------|---------|---|--------------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 30,001 to 40,000 non-knowledge users | EEAT-NKU-30001-40000-SAAS-1-YR | \$7.87 | | \$6.74 |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 40,001 to 50,000 non-knowledge users | EEAT-NKU-40001-50000-SAAS-1-YR | \$7.16 | 15.00% | \$6.13 |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 50,001 to 75,000 non-knowledge users | EEAT-NKU-50001-75000-SAAS-1-YR | \$6.14 | 15.00% | \$5.26 |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 75,001 to 100,000 non-knowledge users | EEAT-NKU-75001-100000-SAAS-1-YR | \$5.39 | | \$4.62 |
| SaaS Cloud Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 100,001 to 150,000 non-knowledge users | EEAT-NKU-100001-150000-SAAS-1- YR | \$4.57 | 15.00% | \$3.91 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 2,501 to 5,000 non-knowledge users | EEAT-NKU-2501-5000-SAAS-2-YR | \$44.63 | 15.00% | \$38.22 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 5,001 to 7,500 non-knowledge users | EEAT-NKU-5001-7500-SAAS-2-YR | \$32.73 | 15.00% | \$28.03 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 7,501 to 10,000 non-knowledge users | EEAT-NKU-7501-10000-SAAS-2-YR | \$25.28 | 15.00% | \$21.65 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 10,001 to 15,000 non-knowledge users | EEAT-NKU-10001-15000-SAAS-2-YR | \$22.70 | 15.00% | \$19.44 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 15,001 to 20,000 non-knowledge users | EEAT-NKU-15001-20000-SAAS-2-YR | \$19.89 | 15.00% | \$17.03 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 20,001 to 30,000 non-knowledge users | EEAT-NKU-20001-30000-SAAS-2-YR | \$17.42 | 15.00% | \$14.92 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 30,001 to 40,000 non-knowledge users | EEAT-NKU-30001-40000-SAAS-2-YR | \$14.95 | 15.00% | \$12.80 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 40,001 to 50,000 non-knowledge users | EEAT-NKU-40001-50000-SAAS-2-YR | \$13.59 | 15.00% | \$11.64 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 50,001 to 75,000 non-knowledge users | EEAT-NKU-50001-75000-SAAS-2-YR | \$11.66 | 15.00% | \$9.99 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 75,001 to 100,000 non-knowledge users | EEAT-NKU-75001-100000-SAAS-2-YR | \$10.24 | 15.00% | \$8.77 |
| SaaS Cloud Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 100,001 to 150,000 non-knowledge users | EEAT-NKU-100001-150000-SAAS-2- YR | \$8.69 | 15.00% | \$7.44 |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 2,501 to 5,000 non-knowledge users | EEAT-NKU-2501-5000-SAAS-3-YR | \$63.41 | 15.00% | \$54.30 |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 5,001 to 7,500 non-knowledge users | EEAT-NKU-5001-7500-SAAS-3-YR | \$46.51 | 15.00% | \$39.83 |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 7,501 to 10,000 non-knowledge users | EEAT-NKU-7501-10000-SAAS-3-YR | \$35.93 | 15.00% | \$30.77 |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 10,001 to 15,000 non-knowledge users | EEAT-NKU-10001-15000-SAAS-3-YR | \$32.25 | 15.00% | \$27.62 |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 15,001 to 20,000 non-knowledge users | EEAT-NKU-15001-20000-SAAS-3-YR | \$28.27 | 15.00% | \$24.21 |

| Exabeam | | | | | | |
|---|---------|---|--------------------------------------|----------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 20,001 to 30,000 non-knowledge users | EEAT-NKU-20001-30000-SAAS-3-YR | \$24.75 | | \$21.20 |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 30,001 to 40,000 non-knowledge users | EEAT-NKU-30001-40000-SAAS-3-YR | \$21.25 | 15.00% | \$18.20 |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 40,001 to 50,000 non-knowledge users | EEAT-NKU-40001-50000-SAAS-3-YR | \$19.32 | 15.00% | \$16.55 |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 50,001 to 75,000 non-knowledge users | EEAT-NKU-50001-75000-SAAS-3-YR | \$16.57 | 15.00% | \$14.19 |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 75,001 to 100,000 non-knowledge users | EEAT-NKU-75001-100000-SAAS-3-YR | \$14.54 | 15.00% | \$12.45 |
| SaaS Cloud Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Subscription for 100,001 to 150,000 non-knowledge users | EEAT-NKU-100001-150000-SAAS-3- YR | \$12.35 | 15.00% | \$10.58 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 2,501 to 5,000 users | EEAT-DR-2501-5000-SAAS-1-YR | \$71.17 | 15.00% | \$60.95 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 5,001 to 7,500 users | EEAT-DR-5001-7500-SAAS-1-YR | \$52.19 | 15.00% | \$44.69 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 7,501 to 10,000 users | EEAT-DR-7501-10000-SAAS-1-YR | \$40.33 | 15.00% | \$34.54 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 10,001 to 15,000 users | EEAT-DR-10001-15000-SAAS-1-YR | \$36.20 | 15.00% | \$31.00 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 15,001 to 20,000 users | EEAT-DR-15001-20000-SAAS-1-YR | \$31.72 | 15.00% | \$27.16 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 20,001 to 30,000 users | EEAT-DR-20001-30000-SAAS-1-YR | \$27.78 | 15.00% | \$23.79 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 30,001 to 40,000 users | EEAT-DR-30001-40000-SAAS-1-YR | \$23.85 | 15.00% | \$20.42 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 40,001 to 50,000 users | EEAT-DR-40001-50000-SAAS-1-YR | \$21.69 | 15.00% | \$18.57 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 50,001 to 75,000 users | EEAT-DR-50001-75000-SAAS-1-YR | \$18.60 | 15.00% | \$15.93 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 75,001 to 100,000 users | EEAT-DR-75001-100000-SAAS-1-YR | \$16.32 | 15.00% | \$13.98 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 100,001 to 150,000 users | EEAT-DR-100001-150000-SAAS-1-YR | \$13.86 | 15.00% | \$11.87 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 2,501 to 5,000 users | EEAT-DR-2501-5000-SAAS-2-YR | \$135.23 | 15.00% | \$115.81 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 5,001 to 7,500 users | EEAT-DR-5001-7500-SAAS-2-YR | \$99.18 | 15.00% | \$84.94 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 7,501 to 10,000 users | EEAT-DR-7501-10000-SAAS-2-YR | \$76.61 | 15.00% | \$65.61 |
| SaaS Cloud Analytics - Disaster Recovery | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Disaster Recovery Subscription for 10,001 to 15,000 users | EEAT-DR-10001-15000-SAAS-2-YR | \$68.78 | 15.00% | \$58.90 |

| CATEGORY BI | BRAND | | | | | |
|---------------------------------------|--------|--|---------------------------------|-----------------------------|--|-----------------------|
| | SKAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Analytics - Disaster Ex | xabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-15001-20000-SAAS-2-YR | \$60.28 | 1 | \$51.62 |
| Recovery | | Hunter) Disaster Recovery Subscription for 15,001 to 20,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | Xabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-20001-30000-SAAS-2-YR | \$52.78 | 15.00% | \$45.20 |
| Recovery | | Hunter) Disaster Recovery Subscription for 20,001 to 30,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | Xabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-30001-40000-SAAS-2-YR | \$45.31 | 15.00% | \$38.80 |
| Recovery | | Hunter) Disaster Recovery Subscription for 30,001 to 40,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | xabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-40001-50000-SAAS-2-YR | \$41.19 | 15.00% | \$35.27 |
| Recovery | | Hunter) Disaster Recovery Subscription for 40,001 to 50,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | xabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-50001-75000-SAAS-2-YR | \$35.34 | 15.00% | \$30.26 |
| Recovery | | Hunter) Disaster Recovery Subscription for 50,001 to 75,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | abeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-75001-100000-SAAS-2-YR | \$31.02 | 15.00% | \$26.56 |
| Recovery | | Hunter) Disaster Recovery Subscription for 75,001 to 100,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | abeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-100001-150000-SAAS-2-YR | \$26.33 | 15.00% | \$22.55 |
| Recovery | | Hunter) Disaster Recovery Subscription for 100,001 to 150,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | Xabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-2501-5000-SAAS-3-YR | \$192.16 | 15.00% | \$164.56 |
| Recovery | | Hunter) Disaster Recovery Subscription for 2,501 to 5,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-5001-7500-SAAS-3-YR | \$140.93 | 15.00% | \$120.69 |
| Recovery | | Hunter) Disaster Recovery Subscription for 5,001 to 7,500 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | xabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-7501-10000-SAAS-3-YR | \$108.88 | 15.00% | \$93.24 |
| Recovery | | Hunter) Disaster Recovery Subscription for 7,501 to 10,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | xabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-10001-15000-SAAS-3-YR | \$97.74 | 15.00% | \$83.70 |
| Recovery | | Hunter) Disaster Recovery Subscription for 10,001 to 15,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-15001-20000-SAAS-3-YR | \$85.66 | 15.00% | \$73.36 |
| Recovery | | Hunter) Disaster Recovery Subscription for 15,001 to 20,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-20001-30000-SAAS-3-YR | \$74.99 | 15.00% | \$64.22 |
| Recovery | | Hunter) Disaster Recovery Subscription for 20,001 to 30,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-30001-40000-SAAS-3-YR | \$64.39 | 15.00% | \$55.14 |
| Recovery | | Hunter) Disaster Recovery Subscription for 30,001 to 40,000 users | | | | |
| | | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-40001-50000-SAAS-3-YR | \$58.55 | 15.00% | \$50.14 |
| Recovery | | Hunter) Disaster Recovery Subscription for 40,001 to 50,000 users | | | | |
| SaaS Cloud Analytics - Disaster Ex | | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-50001-75000-SAAS-3-YR | \$50.22 | 15.00% | \$43.01 |
| Recovery | | Hunter) Disaster Recovery Subscription for 50,001 to 75,000 users | | | | |
| | | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-75001-100000-SAAS-3-YR | \$44.07 | 15.00% | \$37.74 |
| Recovery | | Hunter) Disaster Recovery Subscription for 75,001 to 100,000 users | | | | |
| · · · · · · · · · · · · · · · · · · · | | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-DR-100001-150000-SAAS-3-YR | \$37.43 | 15.00% | \$32.05 |
| Recovery | | Hunter) Disaster Recovery Subscription for 100,001 to 150,000 users | | | | |
| | | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-2501-5000-SAAS-1-YR | \$35.59 | 15.00% | \$30.48 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 2,501 to 5,000 users | | | | <i></i> |
| | | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-5001-7500-SAAS-1-YR | \$26.10 | 15.00% | \$22.35 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 5,001 to 7,500 users | | <i>\$</i> 2 0.10 | 10.0070 | ¢22.55 |
| | | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-7501-10000-SAAS-1-YR | \$20.17 | 15.00% | \$17.27 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 7,501 to 10,000 users | | <i><i><i>q</i>=0.17</i></i> | | <i>Q</i> 1,.2/ |

| Exabeam | | | | | | |
|--------------------------------|---------|--|---------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Analytics - Insider | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-10001-15000-SAAS-1-YR | \$18.10 | | \$15.50 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 10,001 to 15,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-15001-20000-SAAS-1-YR | \$15.86 | 15.00% | \$13.58 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 15,001 to 20,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-20001-30000-SAAS-1-YR | \$13.89 | 15.00% | \$11.90 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 20,001 to 30,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-30001-40000-SAAS-1-YR | \$11.93 | 15.00% | \$10.22 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 30,001 to 40,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-40001-50000-SAAS-1-YR | \$10.85 | 15.00% | \$9.29 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 40,001 to 50,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-50001-75000-SAAS-1-YR | \$9.30 | 15.00% | \$7.96 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 50,001 to 75,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-75001-100000-SAAS-1-YR | \$8.16 | 15.00% | \$6.99 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 75,001 to 100,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-100001-150000-SAAS-1-YR | \$6.93 | 15.00% | \$5.93 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 100,001 to 150,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-2501-5000-SAAS-2-YR | \$67.62 | 15.00% | \$57.91 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 2,501 to 5,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-5001-7500-SAAS-2-YR | \$49.59 | 15.00% | \$42.47 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 5,001 to 7,500 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-7501-10000-SAAS-2-YR | \$38.31 | 15.00% | \$32.81 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 7,501 to 10,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-10001-15000-SAAS-2-YR | \$34.39 | 15.00% | \$29.45 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 10,001 to 15,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-15001-20000-SAAS-2-YR | \$30.14 | 15.00% | \$25.81 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 15,001 to 20,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-20001-30000-SAAS-2-YR | \$26.39 | 15.00% | \$22.60 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 20,001 to 30,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-30001-40000-SAAS-2-YR | \$22.66 | 15.00% | \$19.41 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 30,001 to 40,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-40001-50000-SAAS-2-YR | \$20.60 | 15.00% | \$17.64 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 40,001 to 50,000 users | | | | |
| SaaS Cloud Analytics - Insider | | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-50001-75000-SAAS-2-YR | \$17.67 | 15.00% | \$15.13 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 50,001 to 75,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-75001-100000-SAAS-2-YR | \$15.51 | 15.00% | \$13.28 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 75,001 to 100,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-100001-150000-SAAS-2-YR | \$13.17 | 15.00% | \$11.28 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 100,001 to 150,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-2501-5000-SAAS-3-YR | \$96.08 | 15.00% | \$82.28 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 2,501 to 5,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-5001-7500-SAAS-3-YR | \$70.47 | 15.00% | \$60.35 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 5,001 to 7,500 users | | | | |

| Exabeam | | | | | | |
|---|------------|--|---------------------------------|---------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-7501-10000-SAAS-3-YR | \$54.44 | | \$46.62 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 7,501 to 10,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-10001-15000-SAAS-3-YR | \$48.87 | 15.00% | \$41.85 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 10,001 to 15,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-15001-20000-SAAS-3-YR | \$42.83 | 15.00% | \$36.68 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 15,001 to 20,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-20001-30000-SAAS-3-YR | \$37.50 | 15.00% | \$32.11 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 20,001 to 30,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-30001-40000-SAAS-3-YR | \$32.20 | 15.00% | \$27.58 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 30,001 to 40,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-40001-50000-SAAS-3-YR | \$29.28 | 15.00% | \$25.07 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 40,001 to 50,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-50001-75000-SAAS-3-YR | \$25.11 | 15.00% | \$21.50 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 50,001 to 75,000 users | | | | |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-75001-100000-SAAS-3-YR | \$22.04 | 15.00% | \$18.87 |
| Threat Use Case | F 1 | Hunter) Insider Threat Use Case Subscription for 75,001 to 100,000 users | | ¢10 50 | 15.000/ | <u></u> |
| SaaS Cloud Analytics - Insider | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-IT-100001-150000-SAAS-3-YR | \$18.72 | 15.00% | \$16.03 |
| Threat Use Case | | Hunter) Insider Threat Use Case Subscription for 100,001 to 150,000 users | | | | *** ** |
| SaaS Cloud Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-CC-2501-5000-SAAS-1-YR | \$35.59 | 15.00% | \$30.48 |
| Compromised Credentials Use | | Hunter) Compromised Credentials Use Case Subscription for 2,501 to 5,000 users | | | | |
| Case | | | | ** < * * | | *** * * |
| SaaS Cloud Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-CC-5001-7500-SAAS-1-YR | \$26.10 | 15.00% | \$22.35 |
| Compromised Credentials Use | | Hunter) Compromised Credentials Use Case Subscription for 5,001 to 7,500 users | | | | |
| Case | F 1 | | | \$20.17 | 15.000/ | ¢17.07 |
| SaaS Cloud Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-CC-7501-10000-SAAS-1-YR | \$20.17 | 15.00% | \$17.27 |
| Compromised Credentials Use | | Hunter) Compromised Credentials Use Case Subscription for 7,501 to 10,000 users | | | | |
| Case | F 1 | | EEAT CC 10001 15000 CAAC 1 VD | ¢10.10 | 15.000/ | ¢15.50 |
| SaaS Cloud Analytics - Compromised Credentials Use | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 10,001 to 15,000 users | EEAT-CC-10001-15000-SAAS-1-YR | \$18.10 | 15.00% | \$15.50 |
| 1 | | Hunter) Compromised Credentials Use Case Subscription for 10,001 to 15,000 users | | | | |
| Case SaaS Cloud Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-CC-15001-20000-SAAS-1-YR | \$15.86 | 15.00% | \$13.58 |
| Compromised Credentials Use | Exabeam | Hunter) Compromised Credentials Use Case Subscription for 15,001 to 20,000 users | EEA1-CC-15001-20000-SAAS-1-YR | \$15.80 | 15.00% | \$13.38 |
| Compromised Credentials Use | | Hunter) Compromised Credentials Ose Case Subscription for 15,001 to 20,000 users | | | | |
| SaaS Cloud Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-CC-20001-30000-SAAS-1-YR | \$13.89 | 15.00% | \$11.90 |
| Compromised Credentials Use | Exabeam | Hunter) Compromised Credentials Use Case Subscription for 20,001 to 30,000 users | EEA1-CC-20001-50000-5AA5-1-1 K | \$13.69 | 15.0070 | \$11.90 |
| Compromised Credentials Use | | fruitter) Compromised Credentiais Ose Case Subscription for 20,001 to 50,000 users | | | | |
| SaaS Cloud Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-CC-30001-40000-SAAS-1-YR | \$11.93 | 15.00% | \$10.22 |
| Compromised Credentials Use | LAUCAIII | Hunter) Compromised Credentials Use Case Subscription for 30,001 to 40,000 users | LLAI-CC-50001-40000-5AA5-1-1 K | φ11.93 | 13.0070 | \$10.22 |
| Compromised Credentials Use | | Compromised Credentials Ose Case Subscription for 50,001 to 40,000 disers | | | | |
| SaaS Cloud Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat | EEAT-CC-40001-50000-SAAS-1-YR | \$10.85 | 15.00% | \$9.29 |
| Compromised Credentials Use | LAUCAIII | Hunter) Compromised Credentials Use Case Subscription for 40,001 to 50,000 users | LLAI-CC-40001-30000-3AA3-1-1K | \$10.6J | 15.0070 | φ9.29 |
| Case | | | | | | |
| Case | | 1 | | | | |

| Exabeam | | | | | | |
|---|---------|--|---------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 50,001 to 75,000 users | EEAT-CC-50001-75000-SAAS-1-YR | \$9.30 | | \$7.96 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 75,001 to 100,000 users | EEAT-CC-75001-100000-SAAS-1-YR | \$8.16 | 15.00% | \$6.99 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 100,001 to 150,000 users | EEAT-CC-100001-150000-SAAS-1-YR | \$6.93 | 15.00% | \$5.93 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 2,501 to 5,000 users | EEAT-CC-2501-5000-SAAS-2-YR | \$67.62 | 15.00% | \$57.91 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 5,001 to 7,500 users | EEAT-CC-5001-7500-SAAS-2-YR | \$49.59 | 15.00% | \$42.47 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 7,501 to 10,000 users | EEAT-CC-7501-10000-SAAS-2-YR | \$38.31 | 15.00% | \$32.81 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 10,001 to 15,000 users | EEAT-CC-10001-15000-SAAS-2-YR | \$34.39 | 15.00% | \$29.45 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 15,001 to 20,000 users | EEAT-CC-15001-20000-SAAS-2-YR | \$30.14 | 15.00% | \$25.81 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 20,001 to 30,000 users | EEAT-CC-20001-30000-SAAS-2-YR | \$26.39 | 15.00% | \$22.60 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 30,001 to 40,000 users | EEAT-CC-30001-40000-SAAS-2-YR | \$22.66 | 15.00% | \$19.41 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 40,001 to 50,000 users | EEAT-CC-40001-50000-SAAS-2-YR | \$20.60 | 15.00% | \$17.64 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 50,001 to 75,000 users | EEAT-CC-50001-75000-SAAS-2-YR | \$17.67 | 15.00% | \$15.13 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 75,001 to 100,000 users | EEAT-CC-75001-100000-SAAS-2-YR | \$15.51 | 15.00% | \$13.28 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 100,001 to 150,000 users | EEAT-CC-100001-150000-SAAS-2-YR | \$13.17 | 15.00% | \$11.28 |

| Exabeam | | | | | | |
|---|---------|--|---------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 2,501 to 5,000 users | EEAT-CC-2501-5000-SAAS-3-YR | \$96.08 | | \$82.28 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 5,001 to 7,500 users | EEAT-CC-5001-7500-SAAS-3-YR | \$70.47 | 15.00% | \$60.35 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 7,501 to 10,000 users | EEAT-CC-7501-10000-SAAS-3-YR | \$54.44 | 15.00% | \$46.62 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 10,001 to 15,000 users | EEAT-CC-10001-15000-SAAS-3-YR | \$48.87 | 15.00% | \$41.85 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 15,001 to 20,000 users | EEAT-CC-15001-20000-SAAS-3-YR | \$42.83 | 15.00% | \$36.68 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 20,001 to 30,000 users | EEAT-CC-20001-30000-SAAS-3-YR | \$37.50 | 15.00% | \$32.11 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 30,001 to 40,000 users | EEAT-CC-30001-40000-SAAS-3-YR | \$32.20 | 15.00% | \$27.58 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 40,001 to 50,000 users | EEAT-CC-40001-50000-SAAS-3-YR | \$29.28 | 15.00% | \$25.07 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 50,001 to 75,000 users | EEAT-CC-50001-75000-SAAS-3-YR | \$25.11 | 15.00% | \$21.50 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 75,001 to 100,000 users | EEAT-CC-75001-100000-SAAS-3-YR | \$22.04 | 15.00% | \$18.87 |
| SaaS Cloud Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Analytics Bundle (Advanced Analytics/Threat Hunter) Compromised Credentials Use Case Subscription for 100,001 to 150,000 users | EEAT-CC-100001-150000-SAAS-3-YR | \$18.72 | 15.00% | \$16.03 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 2,501 to 5,000 assets | EEA-2501-5000-SAAS-1-YR | \$11.32 | 15.00% | \$9.69 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 5,001 to 7,500 assets | EEA-5001-7500-SAAS-1-YR | \$9.98 | 15.00% | \$8.55 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 7,501 to 10,000 assets | EEA-7501-10000-SAAS-1-YR | \$8.76 | 15.00% | \$7.50 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 10,001 to 15,000 assets | EEA-10001-15000-SAAS-1-YR | \$7.61 | 15.00% | \$6.52 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 15,001 to 20,000 assets | EEA-15001-20000-SAAS-1-YR | \$6.63 | 15.00% | \$5.68 |

| Exabeam | | | | | | |
|-----------------------------|---------|--|-----------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 20,001 to 30,000 assets | EEA-20001-30000-SAAS-1-YR | \$5.72 | | \$4.90 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 30,001 to 40,000 assets | EEA-30001-40000-SAAS-1-YR | \$4.93 | 15.00% | \$4.22 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 40,001 to 50,000 assets | EEA-40001-50000-SAAS-1-YR | \$4.26 | 15.00% | \$3.65 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 50,001 to 75,000 assets | EEA-50001-75000-SAAS-1-YR | \$3.65 | 15.00% | \$3.13 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 75,001 to 100,000 assets | EEA-75001-100000-SAAS-1-YR | \$3.10 | | \$2.65 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 100,001 to 150,000 assets | EEA-100001-150000-SAAS-1-YR | \$2.50 | 15.00% | \$2.14 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 150,001 to 300,000 assets | EEA-150001-300000-SAAS-1-YR | \$2.00 | | \$1.71 |
| SaaS Cloud Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 300,001 to 750,000 assets | EEA-300001-750000-SAAS-1-YR | \$1.52 | 15.00% | \$1.30 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 2,501 to 5,000 assets | EEA-2501-5000-SAAS-2-YR | \$21.51 | 15.00% | \$18.42 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 5,001 to 7,500 assets | EEA-5001-7500-SAAS-2-YR | \$18.95 | 15.00% | \$16.23 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 7,501 to 10,000 assets | EEA-7501-10000-SAAS-2-YR | \$16.63 | 15.00% | \$14.24 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 10,001 to 15,000 assets | EEA-10001-15000-SAAS-2-YR | \$14.47 | 15.00% | \$12.39 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 15,001 to 20,000 assets | EEA-15001-20000-SAAS-2-YR | \$12.61 | 15.00% | \$10.80 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 20,001 to 30,000 assets | EEA-20001-30000-SAAS-2-YR | \$10.87 | 15.00% | \$9.31 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 30,001 to 40,000 assets | EEA-30001-40000-SAAS-2-YR | \$9.36 | 15.00% | \$8.02 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 40,001 to 50,000 assets | EEA-40001-50000-SAAS-2-YR | \$8.09 | 15.00% | \$6.93 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 50,001 to 75,000 assets | EEA-50001-75000-SAAS-2-YR | \$6.94 | 15.00% | \$5.94 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 75,001 to 100,000 assets | EEA-75001-100000-SAAS-2-YR | \$5.90 | 15.00% | \$5.05 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 100,001 to 150,000 assets | EEA-100001-150000-SAAS-2-YR | \$4.74 | 15.00% | \$4.06 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 150,001 to 300,000 assets | EEA-150001-300000-SAAS-2-YR | \$3.81 | 15.00% | \$3.26 |
| SaaS Cloud Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 300,001 to 750,000 assets | EEA-300001-750000-SAAS-2-YR | \$2.88 | 15.00% | \$2.47 |

| Exabeam | | | | | | |
|--|---------|---|-----------------------------|-------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 2,501 to 5,000 assets | EEA-2501-5000-SAAS-3-YR | \$30.56 | | \$26.17 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 5,001 to 7,500 assets | EEA-5001-7500-SAAS-3-YR | \$26.94 | 15.00% | \$23.07 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 7,501 to 10,000 assets | EEA-7501-10000-SAAS-3-YR | \$23.64 | 15.00% | \$20.24 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 10,001 to 15,000 assets | EEA-10001-15000-SAAS-3-YR | \$20.55 | | \$17.60 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 15,001 to 20,000 assets | EEA-15001-20000-SAAS-3-YR | \$17.91 | | \$15.34 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 20,001 to 30,000 assets | EEA-20001-30000-SAAS-3-YR | \$15.44 | | \$13.22 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 30,001 to 40,000 assets | EEA-30001-40000-SAAS-3-YR | \$13.31 | | \$11.40 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 40,001 to 50,000 assets | EEA-40001-50000-SAAS-3-YR | \$11.50 | | \$9.85 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 50,001 to 75,000 assets | EEA-50001-75000-SAAS-3-YR | \$9.86 | | \$8.44 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 75,001 to 100,000 assets | EEA-75001-100000-SAAS-3-YR | \$8.37 | | \$7.17 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 100,001 to 150,000 assets | EEA-100001-150000-SAAS-3-YR | \$6.74 | | \$5.77 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 150,001 to 300,000 assets | EEA-150001-300000-SAAS-3-YR | \$5.40 | | \$4.62 |
| SaaS Cloud Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 300,001 to 750,000 assets | EEA-300001-750000-SAAS-3-YR | \$4.10 | | \$3.51 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 1,500 Entities | EEA-1500-SAAS-1-YR | \$11,000.00 | | \$9,420.13 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 3,000 Entities | EEA-3000-SAAS-1-YR | \$15,000.00 | | \$12,845.63 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 5,250 Entities | EEA-5250-SAAS-1-YR | \$25,000.00 | | \$21,409.38 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 7,500 Entities | EEA-7500-SAAS-1-YR | \$38,300.00 | | \$32,799.16 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 1,500 Entities | EEA-1500-SAAS-2-YR | \$20,900.00 | | \$17,898.24 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 3,000 Entities | EEA-3000-SAAS-2-YR | \$28,500.00 | | \$24,406.69 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 5,250 Entities | EEA-5250-SAAS-2-YR | \$47,500.00 | | \$40,677.81 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 7,500 Entities | EEA-7500-SAAS-2-YR | \$72,770.00 | 15.00% | \$62,318.41 |

| Exabeam | | | | | | |
|--|---------|---|--------------------------------|--------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Essential Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 1,500 Entities | EEA-1500-SAAS-3-YR | \$29,700.00 | | \$25,434.34 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 3,000 Entities | EEA-3000-SAAS-3-YR | \$40,500.00 | 15.00% | \$34,683.19 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 5,250 Entities | EEA-5250-SAAS-3-YR | \$67,500.00 | 15.00% | \$57,805.31 |
| SaaS Cloud Essential Entity Analytics | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for up to 7,500 Entities | EEA-7500-SAAS-3-YR | \$103,410.00 | | \$88,557.74 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 2,501 to 5,000 assets | EEA-IT-2501-5000-SAAS-1-YR | \$5.66 | | \$4.85 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 5,001 to 7,500 assets | EEA-IT-5001-7500-SAAS-1-YR | \$4.99 | | \$4.27 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 7,501 to 10,000 assets | EEA-IT-7501-10000-SAAS-1-YR | \$4.38 | | \$3.75 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 10,001 to 15,000 assets | EEA-IT-10001-15000-SAAS-1-YR | \$3.81 | | \$3.26 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 15,001 to 20,000 assets | EEA-IT-15001-20000-SAAS-1-YR | \$3.32 | | \$2.84 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 20,001 to 30,000 assets | EEA-IT-20001-30000-SAAS-1-YR | \$2.86 | | \$2.45 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 30,001 to 40,000 assets | EEA-IT-30001-40000-SAAS-1-YR | \$2.47 | | \$2.12 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 40,001 to 50,000 assets | EEA-IT-40001-50000-SAAS-1-YR | \$2.13 | | \$1.82 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 50,001 to 75,000 assets | EEA-IT-50001-75000-SAAS-1-YR | \$1.83 | | \$1.57 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 75,001 to 100,000 assets | EEA-IT-75001-100000-SAAS-1-YR | \$1.55 | | \$1.33 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 100,001 to 150,000 assets | EEA-IT-100001-150000-SAAS-1-YR | \$1.25 | | \$1.07 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 150,001 to 300,000 assets | EEA-IT-150001-300000-SAAS-1-YR | \$1.00 | | \$0.86 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 300,001 to 750,000 assets | EEA-IT-300001-750000-SAAS-1-YR | \$0.76 | | \$0.65 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 2,501 to 5,000 assets | EEA-IT-2501-5000-SAAS-2-YR | \$10.76 | | \$9.21 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 5,001 to 7,500 assets | EEA-IT-5001-7500-SAAS-2-YR | \$9.48 | | \$8.12 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 7,501 to 10,000 assets | EEA-IT-7501-10000-SAAS-2-YR | \$8.32 | | \$7.13 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 10,001 to 15,000 assets | EEA-IT-10001-15000-SAAS-2-YR | \$7.24 | 15.00% | \$6.20 |

| Exabeam | | | | | | |
|--|---------|---|--------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 15,001 to 20,000 assets | EEA-IT-15001-20000-SAAS-2-YR | \$6.31 | | \$5.40 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 20,001 to 30,000 assets | EEA-IT-20001-30000-SAAS-2-YR | \$5.44 | 15.00% | \$4.66 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 30,001 to 40,000 assets | EEA-IT-30001-40000-SAAS-2-YR | \$4.68 | 15.00% | \$4.01 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 40,001 to 50,000 assets | EEA-IT-40001-50000-SAAS-2-YR | \$4.05 | | \$3.47 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 50,001 to 75,000 assets | EEA-IT-50001-75000-SAAS-2-YR | \$3.47 | 15.00% | \$2.97 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 75,001 to 100,000 assets | EEA-IT-75001-100000-SAAS-2-YR | \$2.95 | 15.00% | \$2.53 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 100,001 to 150,000 assets | EEA-IT-100001-150000-SAAS-2-YR | \$2.37 | 15.00% | \$2.03 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 150,001 to 300,000 assets | EEA-IT-150001-300000-SAAS-2-YR | \$1.91 | 15.00% | \$1.64 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 300,001 to 750,000 assets | EEA-IT-300001-750000-SAAS-2-YR | \$1.44 | 15.00% | \$1.23 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 2,501 to 5,000 assets | EEA-IT-2501-5000-SAAS-3-YR | \$15.28 | 15.00% | \$13.09 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 5,001 to 7,500 assets | EEA-IT-5001-7500-SAAS-3-YR | \$13.47 | 15.00% | \$11.54 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 7,501 to 10,000 assets | EEA-IT-7501-10000-SAAS-3-YR | \$11.82 | | \$10.12 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 10,001 to 15,000 assets | EEA-IT-10001-15000-SAAS-3-YR | \$10.28 | | \$8.80 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 15,001 to 20,000 assets | EEA-IT-15001-20000-SAAS-3-YR | \$8.96 | | \$7.67 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 20,001 to 30,000 assets | EEA-IT-20001-30000-SAAS-3-YR | \$7.72 | 15.00% | \$6.61 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 30,001 to 40,000 assets | EEA-IT-30001-40000-SAAS-3-YR | \$6.66 | | \$5.70 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 40,001 to 50,000 assets | EEA-IT-40001-50000-SAAS-3-YR | \$5.75 | | \$4.92 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 50,001 to 75,000 assets | EEA-IT-50001-75000-SAAS-3-YR | \$4.93 | | \$4.22 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 75,001 to 100,000 assets | EEA-IT-75001-100000-SAAS-3-YR | \$4.19 | | \$3.59 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 100,001 to 150,000 assets | EEA-IT-100001-150000-SAAS-3-YR | \$3.37 | 15.00% | \$2.89 |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 150,001 to 300,000 assets | EEA-IT-150001-300000-SAAS-3-YR | \$2.70 | 15.00% | \$2.31 |

| Exabeam | | | | | | |
|--|---------|---|--------------------------------|--------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Entity Analytics - Insider Threat Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Insider Threat Use Case Subscription for 300,001 to 750,000 assets | EEA-IT-300001-750000-SAAS-3-YR | \$2.05 | 15.00% | \$1.76 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 2,501 to 5,000 assets | EEA-CC-2501-5000-SAAS-1-YR | \$5.66 | 15.00% | \$4.85 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 5,001 to 7,500 assets | EEA-CC-5001-7500-SAAS-1-YR | \$4.99 | 15.00% | \$4.27 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 7,501 to 10,000 assets | EEA-CC-7501-10000-SAAS-1-YR | \$4.38 | 15.00% | \$3.75 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 10,001 to 15,000 assets | EEA-CC-10001-15000-SAAS-1-YR | \$3.81 | 15.00% | \$3.26 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 15,001 to 20,000 assets | EEA-CC-15001-20000-SAAS-1-YR | \$3.32 | 15.00% | \$2.84 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 20,001 to 30,000 assets | EEA-CC-20001-30000-SAAS-1-YR | \$2.86 | 15.00% | \$2.45 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 30,001 to 40,000 assets | EEA-CC-30001-40000-SAAS-1-YR | \$2.47 | 15.00% | \$2.12 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 40,001 to 50,000 assets | EEA-CC-40001-50000-SAAS-1-YR | \$2.13 | 15.00% | \$1.82 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 50,001 to 75,000 assets | EEA-CC-50001-75000-SAAS-1-YR | \$1.83 | 15.00% | \$1.57 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 75,001 to 100,000 assets | EEA-CC-75001-100000-SAAS-1-YR | \$1.55 | 15.00% | \$1.33 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 100,001 to 150,000 assets | EEA-CC-100001-150000-SAAS-1-YR | \$1.25 | 15.00% | \$1.07 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 150,001 to 300,000 assets | EEA-CC-150001-300000-SAAS-1-YR | \$1.00 | 15.00% | \$0.86 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 300,001 to 750,000 assets | EEA-CC-300001-750000-SAAS-1-YR | \$0.76 | 15.00% | \$0.65 |

| Exabeam | | | | | | |
|--|---------|---|--------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 2,501 to 5,000 assets | EEA-CC-2501-5000-SAAS-2-YR | \$10.76 | | \$9.21 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 5,001 to 7,500 assets | EEA-CC-5001-7500-SAAS-2-YR | \$9.48 | 15.00% | \$8.12 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 7,501 to 10,000 assets | EEA-CC-7501-10000-SAAS-2-YR | \$8.32 | 15.00% | \$7.13 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 10,001 to 15,000 assets | EEA-CC-10001-15000-SAAS-2-YR | \$7.24 | 15.00% | \$6.20 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 15,001 to 20,000 assets | EEA-CC-15001-20000-SAAS-2-YR | \$6.31 | 15.00% | \$5.40 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 20,001 to 30,000 assets | EEA-CC-20001-30000-SAAS-2-YR | \$5.44 | 15.00% | \$4.66 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 30,001 to 40,000 assets | EEA-CC-30001-40000-SAAS-2-YR | \$4.68 | 15.00% | \$4.01 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 40,001 to 50,000 assets | EEA-CC-40001-50000-SAAS-2-YR | \$4.05 | 15.00% | \$3.47 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 50,001 to 75,000 assets | EEA-CC-50001-75000-SAAS-2-YR | \$3.47 | 15.00% | \$2.97 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 75,001 to 100,000 assets | EEA-CC-75001-100000-SAAS-2-YR | \$2.95 | 15.00% | \$2.53 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 100,001 to 150,000 assets | EEA-CC-100001-150000-SAAS-2-YR | \$2.37 | 15.00% | \$2.03 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 150,001 to 300,000 assets | EEA-CC-150001-300000-SAAS-2-YR | \$1.91 | 15.00% | \$1.64 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 300,001 to 750,000 assets | EEA-CC-300001-750000-SAAS-2-YR | \$1.44 | 15.00% | \$1.23 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 2,501 to 5,000 assets | EEA-CC-2501-5000-SAAS-3-YR | \$15.28 | 15.00% | \$13.09 |

| Exabeam | | | | | | |
|--|---------|---|--------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 5,001 to 7,500 assets | EEA-CC-5001-7500-SAAS-3-YR | \$13.47 | | \$11.54 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 7,501 to 10,000 assets | EEA-CC-7501-10000-SAAS-3-YR | \$11.82 | 15.00% | \$10.12 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 10,001 to 15,000 assets | EEA-CC-10001-15000-SAAS-3-YR | \$10.28 | | \$8.80 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 15,001 to 20,000 assets | EEA-CC-15001-20000-SAAS-3-YR | \$8.96 | 15.00% | \$7.67 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 20,001 to 30,000 assets | EEA-CC-20001-30000-SAAS-3-YR | \$7.72 | | \$6.61 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 30,001 to 40,000 assets | EEA-CC-30001-40000-SAAS-3-YR | \$6.66 | 15.00% | \$5.70 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 40,001 to 50,000 assets | EEA-CC-40001-50000-SAAS-3-YR | \$5.75 | 15.00% | \$4.92 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 50,001 to 75,000 assets | EEA-CC-50001-75000-SAAS-3-YR | \$4.93 | 15.00% | \$4.22 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 75,001 to 100,000 assets | EEA-CC-75001-100000-SAAS-3-YR | \$4.19 | 15.00% | \$3.59 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 100,001 to 150,000 assets | EEA-CC-100001-150000-SAAS-3-YR | \$3.37 | 15.00% | \$2.89 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 150,001 to 300,000 assets | EEA-CC-150001-300000-SAAS-3-YR | \$2.70 | 15.00% | \$2.31 |
| SaaS Cloud Entity Analytics - Compromised Credentials Use Case | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Copromised Credentials Use Case Subscription for 300,001 to 750,000 assets | EEA-CC-300001-750000-SAAS-3-YR | \$2.05 | 15.00% | \$1.76 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 2,501 to 5,000 assets for non-knowledge users | EEA-NKU-2501-5000-SAAS-1-YR | \$3.74 | | \$3.20 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 5,001 to 7,500 assets for non-knowledge users | EEA-NKU-5001-7500-SAAS-1-YR | \$3.29 | | \$2.82 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 7,501 to 10,000 assets for non-knowledge users | EEA-NKU-7501-10000-SAAS-1-YR | \$2.89 | 15.00% | \$2.47 |

| Exabeam | | | | | | |
|--------------------------------------|---------|--|---------------------------------|--------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 10,001 to 15,000 assets for non-knowledge users | EEA-NKU-10001-15000-SAAS-1-YR | \$2.51 | | \$2.15 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 15,001 to 20,000 assets for non-knowledge users | EEA-NKU-15001-20000-SAAS-1-YR | \$2.19 | 15.00% | \$1.88 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 20,001 to 30,000 assets for non-knowledge users | EEA-NKU-20001-30000-SAAS-1-YR | \$1.89 | | \$1.62 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 30,001 to 40,000 assets for non-knowledge users | EEA-NKU-30001-40000-SAAS-1-YR | \$1.63 | | \$1.40 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 40,001 to 50,000 assets for non-knowledge users | EEA-NKU-40001-50000-SAAS-1-YR | \$1.41 | | \$1.21 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 50,001 to 75,000 assets for non-knowledge users | EEA-NKU-50001-75000-SAAS-1-YR | \$1.20 | 15.00% | \$1.03 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 75,001 to 100,000 assets for non-knowledge users | EEA-NKU-75001-100000-SAAS-1-YR | \$1.02 | 15.00% | \$0.87 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 100,001 to 150,000 assets for non-knowledge users | | \$0.83 | 15.00% | \$0.71 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 150,001 to 300,000 assets for non-knowledge users | | \$0.66 | 15.00% | \$0.57 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 300,001 to 750,000 assets for non-knowledge users | EEA-NKU-300001-750000-SAAS-1-YR | \$0.50 | 15.00% | \$0.43 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 2,501 to 5,000 assets for non-knowledge users | EEA-NKU-2501-5000-SAAS-2-YR | \$7.10 | 15.00% | \$6.08 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 5,001 to 7,500 assets for non-knowledge users | EEA-NKU-5001-7500-SAAS-2-YR | \$6.25 | 15.00% | \$5.35 |
| SaaS Cloud Entity Analytics - NKU | | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 7,501 to 10,000 assets for non-knowledge users | EEA-NKU-7501-10000-SAAS-2-YR | \$5.49 | 15.00% | \$4.70 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 10,001 to 15,000 assets for non-knowledge users | EEA-NKU-10001-15000-SAAS-2-YR | \$4.78 | 15.00% | \$4.09 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 15,001 to 20,000 assets for non-knowledge users | EEA-NKU-15001-20000-SAAS-2-YR | \$4.16 | 15.00% | \$3.56 |
| SaaS Cloud Entity Analytics - NKU | | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 20,001 to 30,000 assets for non-knowledge users | EEA-NKU-20001-30000-SAAS-2-YR | \$3.59 | 15.00% | \$3.07 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 30,001 to 40,000 assets for non-knowledge users | EEA-NKU-30001-40000-SAAS-2-YR | \$3.09 | 15.00% | \$2.65 |
| SaaS Cloud Entity Analytics - NKU | | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 40,001 to 50,000 assets for non-knowledge users | EEA-NKU-40001-50000-SAAS-2-YR | \$2.67 | | \$2.29 |
| SaaS Cloud Entity Analytics - NKU | | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 50,001 to 75,000 assets for non-knowledge users | EEA-NKU-50001-75000-SAAS-2-YR | \$2.29 | 15.00% | \$1.96 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 75,001 to 100,000 assets for non-knowledge users | EEA-NKU-75001-100000-SAAS-2-YR | \$1.95 | 15.00% | \$1.67 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 100,001 to 150,000 assets for non-knowledge users | EEA-NKU-100001-150000-SAAS-2-YR | \$1.56 | 15.00% | \$1.34 |

| Exabeam | | | | | | |
|--|---------|--|---------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Entity Analytics - NKU | | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 150,001 to 300,000 assets for non-knowledge users | | \$1.26 | | \$1.08 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 300,001 to 750,000 assets for non-knowledge users | EEA-NKU-300001-750000-SAAS-2-YR | \$0.95 | 15.00% | \$0.8 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 2,501 to 5,000 assets for non-knowledge users | EEA-NKU-2501-5000-SAAS-3-YR | \$10.08 | 15.00% | \$8.63 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 5,001 to 7,500 assets for non-knowledge users | EEA-NKU-5001-7500-SAAS-3-YR | \$8.89 | | \$7.6 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 7,501 to 10,000 assets for non-knowledge users | EEA-NKU-7501-10000-SAAS-3-YR | \$7.80 | | \$6.68 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 10,001 to 15,000 assets for non-knowledge users | EEA-NKU-10001-15000-SAAS-3-YR | \$6.78 | | \$5.8 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 15,001 to 20,000 assets for non-knowledge users | EEA-NKU-15001-20000-SAAS-3-YR | \$5.91 | | \$5.00 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 20,001 to 30,000 assets for non-knowledge users | EEA-NKU-20001-30000-SAAS-3-YR | \$5.10 | | \$4.37 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 30,001 to 40,000 assets for non-knowledge users | EEA-NKU-30001-40000-SAAS-3-YR | \$4.39 | | \$3.70 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 40,001 to 50,000 assets for non-knowledge users | EEA-NKU-40001-50000-SAAS-3-YR | \$3.81 | | \$3.20 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 50,001 to 75,000 assets for non-knowledge users | EEA-NKU-50001-75000-SAAS-3-YR | \$3.25 | | \$2.78 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 75,001 to 100,000 assets for non-knowledge users | EEA-NKU-75001-100000-SAAS-3-YR | \$2.76 | | \$2.30 |
| SaaS Cloud Entity Analytics - NKU | | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 100,001 to 150,000 assets for non-knowledge users | | \$2.22 | | \$1.90 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 150,001 to 300,000 assets for non-knowledge users | | \$1.78 | | \$1.52 |
| SaaS Cloud Entity Analytics - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Subscription for 300,001 to 750,000 assets for non-knowledge users | | \$1.35 | | \$1.10 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 2,501 to 5,000 assets | EEA-DR-2501-5000-SAAS-1-YR | \$11.32 | | \$9.69 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 5,001 to 7,500 assets | EEA-DR-5001-7500-SAAS-1-YR | \$9.98 | 15.00% | \$8.5 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 7,501 to 10,000 assets | EEA-DR-7501-10000-SAAS-1-YR | \$8.76 | | \$7.50 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 10,001 to 15,000 assets | EEA-DR-10001-15000-SAAS-1-YR | \$7.61 | 15.00% | \$6.52 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 15,001 to 20,000 assets | EEA-DR-15001-20000-SAAS-1-YR | \$6.63 | | \$5.6 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 20,001 to 30,000 assets | EEA-DR-20001-30000-SAAS-1-YR | \$5.72 | 15.00% | \$4.90 |

| Exabeam | | | | | | |
|--|------------|---|---------------------------------|----------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Entity Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-30001-40000-SAAS-1-YR | \$4.93 | | \$4.22 |
| Disaster Recovery | F 1 | 30,001 to 40,000 assets | EEA DD 40001 50000 GAAG 1 MD | ¢1.24 | 15.000/ | \$2 (1) |
| SaaS Cloud Entity Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-40001-50000-SAAS-1-YR | \$4.26 | 15.00% | \$3.65 |
| Disaster Recovery SaaS Cloud Entity Analytics - | Exabeam | 40,001 to 50,000 assets 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-50001-75000-SAAS-1-YR | \$3.65 | 15.00% | \$3.13 |
| Disaster Recovery | Exabeam | 50,001 to 75,000 assets | EEA-DR-30001-73000-SAAS-1-1 K | \$5.05 | 13.00% | \$5.12 |
| SaaS Cloud Entity Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-75001-100000-SAAS-1-YR | \$3.10 | 15.00% | \$2.65 |
| Disaster Recovery | Exabeam | 75,001 to 100,000 assets | EEA-DK-/3001-100000-SAAS-1-1 K | \$5.10 | 13.00% | \$2.03 |
| SaaS Cloud Entity Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-100001-150000-SAAS-1-YR | \$2.50 | 15.00% | \$2.14 |
| Disaster Recovery | Exabcalli | 100,001 to 150,000 assets | EEA-DK-100001-150000-5AA5-1-1K | \$2.50 | 15.0070 | φ2.1- |
| SaaS Cloud Entity Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-150001-300000-SAAS-1-YR | \$2.00 | 15.00% | \$1.71 |
| Disaster Recovery | LAdocalli | 150,001 to 300,000 assets | LEA-DR-150001-500000-5AA5-1-1R | φ2.00 | 15.0070 | φ1./1 |
| SaaS Cloud Entity Analytics - | Exabeam | 1 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-300001-750000-SAAS-1-YR | \$1.52 | 15.00% | \$1.30 |
| Disaster Recovery | Exabcalli | 300,001 to 750,000 assets | EEA-DR-500001-750000-5AA5-1-1R | \$1.32 | 15.0070 | \$1.30 |
| SaaS Cloud Entity Analytics - | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-2501-5000-SAAS-2-YR | \$21.51 | 15.00% | \$18.42 |
| Disaster Recovery | Exabeam | 2.501 to 5.000 assets | EEA-DK-2501-5000-5AA5-2-1 K | \$21.31 | 15.0070 | \$10.42 |
| SaaS Cloud Entity Analytics - | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-5001-7500-SAAS-2-YR | \$18.95 | 15.00% | \$16.23 |
| Disaster Recovery | Exabeam | 5,001 to 7,500 assets | EEA-DK-5001-7500-5AA5-2-1 K | \$10.95 | 15.0070 | \$10.23 |
| SaaS Cloud Entity Analytics - | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-7501-10000-SAAS-2-YR | \$16.63 | 15.00% | \$14.24 |
| Disaster Recovery | Exabeam | 7,501 to 10,000 assets | EEA-DK-7501-10000-SAAS-2-1K | \$10.05 | 15.0070 | \$14.24 |
| SaaS Cloud Entity Analytics - | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-10001-15000-SAAS-2-YR | \$14.47 | 15.00% | \$12.39 |
| Disaster Recovery | Exabeam | 10,001 to 15,000 assets | EEA-DK-10001-15000-5AA5-2-1K | \$14.47 | 15.0070 | \$12.35 |
| SaaS Cloud Entity Analytics - | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-15001-20000-SAAS-2-YR | \$12.61 | 15.00% | \$10.80 |
| Disaster Recovery | Exabeam | 12 Year Exadeant Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 15.001 to 20.000 assets | EEA-DR-13001-20000-SAAS-2-1R | \$12.01 | 13.00% | \$10.80 |
| SaaS Cloud Entity Analytics - | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-20001-30000-SAAS-2-YR | \$10.87 | 15.00% | \$9.3 |
| Disaster Recovery | Exabeam | 2 Year Exadeant Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 20,001 to 30,000 assets | EEA-DK-20001-30000-SAAS-2-1K | \$10.87 | 13.00% | \$9.5 |
| SaaS Cloud Entity Analytics - | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-30001-40000-SAAS-2-YR | ¢0.26 | 15.00% | \$8.02 |
| Disaster Recovery | Exabeam | 30,001 to 40,000 assets | EEA-DR-30001-40000-SAAS-2-1 K | \$9.36 | 13.00% | \$6.02 |
| SaaS Cloud Entity Analytics - | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-40001-50000-SAAS-2-YR | \$8.09 | 15.00% | \$6.93 |
| Disaster Recovery | Exabeam | 40,001 to 50,000 assets | EEA-DR-40001-50000-SAAS-2-YR | \$8.09 | 15.00% | \$0.93 |
| SaaS Cloud Entity Analytics - | Evolution | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-50001-75000-SAAS-2-YR | \$6.94 | 15.00% | \$5.94 |
| Disaster Recovery | Exabeam | | EEA-DR-50001-75000-SAAS-2-YR | \$0.94 | 15.00% | \$3.94 |
| SaaS Cloud Entity Analytics - | Exabeam | 50,001 to 75,000 assets 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-75001-100000-SAAS-2-YR | \$5.90 | 15.00% | \$5.05 |
| Disaster Recovery | Exabeam | 75,001 to 100,000 assets | EEA-DK-/3001-100000-SAAS-2-1 K | \$3.90 | 13.00% | \$3.0. |
| SaaS Cloud Entity Analytics - | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-100001-150000-SAAS-2-YR | \$4.74 | 15.00% | \$4.00 |
| Disaster Recovery | Exabeam | 12 Year Exadeant Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 100,001 to 150,000 assets | EEA-DR-100001-150000-SAAS-2-1 K | \$4.74 | 13.00% | \$4.00 |
| | Exabeam | 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-150001-300000-SAAS-2-YR | \$3.81 | 15.00% | \$3.20 |
| SaaS Cloud Entity Analytics - | Exabeam | | EEA-DR-130001-300000-SAAS-2-1 K | \$5.61 | 13.00% | \$5.20 |
| Disaster Recovery | English | 150,001 to 300,000 assets 2 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA DD 200001 750000 CAAC 2 VD | ¢ 2 .00 | 15.000/ | ¢0.44 |
| SaaS Cloud Entity Analytics - | Exabeam | | EEA-DR-300001-750000-SAAS-2-YR | \$2.88 | 15.00% | \$2.47 |
| Disaster Recovery | Evolution | 300,001 to 750,000 assets | EEA DD 2501 5000 CAAC 2 XD | \$20 51 | 15 000/ | \$0C 12 |
| SaaS Cloud Entity Analytics - | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for | EEA-DR-2501-5000-SAAS-3-YR | \$30.56 | 15.00% | \$26.17 |
| Disaster Recovery | | 2,501 to 5,000 assets | | | | |

| Exabeam | | | | | | |
|--|---------|--|--------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 5,001 to 7,500 assets | EEA-DR-5001-7500-SAAS-3-YR | \$26.94 | | \$23.07 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 7,501 to 10,000 assets | EEA-DR-7501-10000-SAAS-3-YR | \$23.64 | 15.00% | \$20.24 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 10,001 to 15,000 assets | EEA-DR-10001-15000-SAAS-3-YR | \$20.55 | 15.00% | \$17.60 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 15,001 to 20,000 assets | EEA-DR-15001-20000-SAAS-3-YR | \$17.91 | 15.00% | \$15.34 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 20,001 to 30,000 assets | EEA-DR-20001-30000-SAAS-3-YR | \$15.44 | | \$13.22 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 30,001 to 40,000 assets | EEA-DR-30001-40000-SAAS-3-YR | \$13.31 | 15.00% | \$11.40 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 40,001 to 50,000 assets | EEA-DR-40001-50000-SAAS-3-YR | \$11.50 | 15.00% | \$9.85 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 50,001 to 75,000 assets | EEA-DR-50001-75000-SAAS-3-YR | \$9.86 | 15.00% | \$8.44 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 75,001 to 100,000 assets | EEA-DR-75001-100000-SAAS-3-YR | \$8.37 | 15.00% | \$7.17 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 100,001 to 150,000 assets | EEA-DR-100001-150000-SAAS-3-YR | \$6.74 | 15.00% | \$5.77 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 150,001 to 300,000 assets | EEA-DR-150001-300000-SAAS-3-YR | \$5.40 | 15.00% | \$4.62 |
| SaaS Cloud Entity Analytics - Disaster Recovery | Exabeam | 3 Year Exabeam Software as a Service Cloud Entity Analytics Disaster Recovery Subscription for 300,001 to 750,000 assets | EEA-DR-300001-750000-SAAS-3-YR | \$4.10 | 15.00% | \$3.51 |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 2,501 to 5,000 users | ECM-2501-5000-SAAS-1-YR | \$16.19 | 15.00% | \$13.80 |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 5,001 to 7,500 users | ECM-5001-7500-SAAS-1-YR | \$11.87 | 15.00% | \$10.17 |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 7,501 to 10,000 users | ECM-7501-10000-SAAS-1-YR | \$9.17 | 15.00% | \$7.85 |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 10,001 to 15,000 users | ECM-10001-15000-SAAS-1-YR | \$8.24 | 15.00% | \$7.06 |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 15,001 to 20,000 users | ECM-15001-20000-SAAS-1-YR | \$7.22 | 15.00% | \$6.18 |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 20,001 to 30,000 users | ECM-20001-30000-SAAS-1-YR | \$6.31 | 15.00% | \$5.40 |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 30,001 to 40,000 users | ECM-30001-40000-SAAS-1-YR | \$5.42 | 15.00% | \$4.64 |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 40,001 to 50,000 users | ECM-40001-50000-SAAS-1-YR | \$4.93 | 15.00% | \$4.22 |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 50,001 to 75,000 users | ECM-50001-75000-SAAS-1-YR | \$4.24 | 15.00% | \$3.63 |

| Exabeam | | | | | | |
|-------------------------|---------|---|-----------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 75,001 to 100,000 users | ECM-75001-100000-SAAS-1-YR | \$3.72 | | \$3.19 |
| SaaS Cloud Case Manager | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 100,001 to 150,000 users | ECM-100001-150000-SAAS-1-YR | \$3.16 | 15.00% | \$2.71 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 2,501 to 5,000 users | ECM-2501-5000-SAAS-2-YR | \$30.77 | 15.00% | \$26.35 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 5,001 to 7,500 users | ECM-5001-7500-SAAS-2-YR | \$22.55 | 15.00% | \$19.31 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 7,501 to 10,000 users | ECM-7501-10000-SAAS-2-YR | \$17.44 | 15.00% | \$14.94 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 10,001 to 15,000 users | ECM-10001-15000-SAAS-2-YR | \$15.65 | 15.00% | \$13.40 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 15,001 to 20,000 users | ECM-15001-20000-SAAS-2-YR | \$13.71 | 15.00% | \$11.74 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 20,001 to 30,000 users | ECM-20001-30000-SAAS-2-YR | \$12.00 | 15.00% | \$10.28 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 30,001 to 40,000 users | ECM-30001-40000-SAAS-2-YR | \$10.31 | 15.00% | \$8.83 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 40,001 to 50,000 users | ECM-40001-50000-SAAS-2-YR | \$9.36 | 15.00% | \$8.02 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 50,001 to 75,000 users | ECM-50001-75000-SAAS-2-YR | \$8.05 | 15.00% | \$6.89 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 75,001 to 100,000 users | ECM-75001-100000-SAAS-2-YR | \$7.06 | 15.00% | \$6.05 |
| SaaS Cloud Case Manager | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 100,001 to 150,000 users | ECM-100001-150000-SAAS-2-YR | \$6.00 | 15.00% | \$5.14 |
| SaaS Cloud Case Manager | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 2,501 to 5,000 users | ECM-2501-5000-SAAS-3-YR | \$43.71 | 15.00% | \$37.43 |
| SaaS Cloud Case Manager | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 5,001 to 7,500 users | ECM-5001-7500-SAAS-3-YR | \$32.04 | 15.00% | \$27.44 |
| SaaS Cloud Case Manager | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 7,501 to 10,000 users | ECM-7501-10000-SAAS-3-YR | \$24.77 | 15.00% | \$21.21 |
| SaaS Cloud Case Manager | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 10,001 to 15,000 users | ECM-10001-15000-SAAS-3-YR | \$22.24 | 15.00% | \$19.05 |
| SaaS Cloud Case Manager | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 15,001 to 20,000 users | ECM-15001-20000-SAAS-3-YR | \$19.48 | 15.00% | \$16.68 |
| SaaS Cloud Case Manager | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 20,001 to 30,000 users | ECM-20001-30000-SAAS-3-YR | \$17.05 | 15.00% | \$14.60 |
| SaaS Cloud Case Manager | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 30,001 to 40,000 users | ECM-30001-40000-SAAS-3-YR | \$14.64 | 15.00% | \$12.54 |
| SaaS Cloud Case Manager | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 40,001 to 50,000 users | ECM-40001-50000-SAAS-3-YR | \$13.31 | 15.00% | \$11.40 |

| Exabeam | | | | | | |
|----------------------------------|---------|--|---------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Case Manager | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 50,001 to 75,000 users | ECM-50001-75000-SAAS-3-YR | \$11.44 | | \$9.80 |
| SaaS Cloud Case Manager | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 75,001 to 100,000 users | ECM-75001-100000-SAAS-3-YR | \$10.04 | 15.00% | \$8.60 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 2,501 to 5,000 non- knowledge users | ECN-NKU-2501-5000-SAAS-1-YR | \$5.34 | 15.00% | \$4.57 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 5,001 to 7,500 non- knowledge users | ECN-NKU-5001-7500-SAAS-1-YR | \$3.92 | | \$3.36 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 7,501 to 10,000 non- knowledge users | ECN-NKU-7501-10000-SAAS-1-YR | \$3.03 | | \$2.59 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 10,001 to 15,000 non-knowledge users | ECN-NKU-10001-15000-SAAS-1-YR | \$2.72 | 15.00% | \$2.33 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 15,001 to 20,000 non-knowledge users | ECN-NKU-15001-20000-SAAS-1-YR | \$2.38 | 15.00% | \$2.04 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 20,001 to 30,000 non-knowledge users | ECN-NKU-20001-30000-SAAS-1-YR | \$2.08 | | \$1.78 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 30,001 to 40,000 non-knowledge users | ECN-NKU-30001-40000-SAAS-1-YR | \$1.79 | 15.00% | \$1.53 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 40,001 to 50,000 non-knowledge users | ECN-NKU-40001-50000-SAAS-1-YR | \$1.63 | 15.00% | \$1.40 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 50,001 to 75,000 non-knowledge users | ECN-NKU-50001-75000-SAAS-1-YR | \$1.40 | 15.00% | \$1.20 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 75,001 to 100,000 non-knowledge users | ECN-NKU-75001-100000-SAAS-1-YR | \$1.23 | 15.00% | \$1.05 |
| SaaS Cloud Case Manager - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Case Manager Subscription for 100,001 to 150,000 non-knowledge users | ECN-NKU-100001-150000-SAAS-1-YR | \$1.04 | 15.00% | \$0.89 |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 2,501 to 5,000 non- knowledge users | ECN-NKU-2501-5000-SAAS-2-YR | \$10.15 | 15.00% | \$8.69 |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 5,001 to 7,500 non- knowledge users | ECN-NKU-5001-7500-SAAS-2-YR | \$7.44 | 15.00% | \$6.37 |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 7,501 to 10,000 non- knowledge users | ECN-NKU-7501-10000-SAAS-2-YR | \$5.76 | 15.00% | \$4.93 |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 10,001 to 15,000 non-knowledge users | ECN-NKU-10001-15000-SAAS-2-YR | \$5.16 | 15.00% | \$4.42 |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 15,001 to 20,000 non-knowledge users | ECN-NKU-15001-20000-SAAS-2-YR | \$4.52 | | \$3.87 |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 20,001 to 30,000 non-knowledge users | ECN-NKU-20001-30000-SAAS-2-YR | \$3.96 | | \$3.39 |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 30,001 to 40,000 non-knowledge users | ECN-NKU-30001-40000-SAAS-2-YR | \$3.40 | 15.00% | \$2.91 |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 40,001 to 50,000 non-knowledge users | ECN-NKU-40001-50000-SAAS-2-YR | \$3.09 | 15.00% | \$2.65 |

| Exabeam | | | | | | |
|----------------------------------|---------|--|---------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 50,001 to 75,000 non-knowledge users | ECN-NKU-50001-75000-SAAS-2-YR | \$2.66 | | \$2.28 |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 75,001 to 100,000 non-knowledge users | ECN-NKU-75001-100000-SAAS-2-YR | \$2.33 | 15.00% | \$2.00 |
| SaaS Cloud Case Manager - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Case Manager Subscription for 100,001 to 150,000 non-knowledge users | ECN-NKU-100001-150000-SAAS-2-YR | \$1.98 | 15.00% | \$1.70 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 2,501 to 5,000 non- knowledge users | ECN-NKU-2501-5000-SAAS-3-YR | \$14.42 | | \$12.35 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 5,001 to 7,500 non- knowledge users | ECN-NKU-5001-7500-SAAS-3-YR | \$10.57 | | \$9.05 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 7,501 to 10,000 non- knowledge users | ECN-NKU-7501-10000-SAAS-3-YR | \$8.17 | 15.00% | \$7.00 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 10,001 to 15,000 non-knowledge users | ECN-NKU-10001-15000-SAAS-3-YR | \$7.34 | | \$6.29 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 15,001 to 20,000 non-knowledge users | ECN-NKU-15001-20000-SAAS-3-YR | \$6.43 | 15.00% | \$5.51 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 20,001 to 30,000 non-knowledge users | ECN-NKU-20001-30000-SAAS-3-YR | \$5.63 | 15.00% | \$4.82 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 30,001 to 40,000 non-knowledge users | ECN-NKU-30001-40000-SAAS-3-YR | \$4.83 | 15.00% | \$4.14 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 40,001 to 50,000 non-knowledge users | ECN-NKU-40001-50000-SAAS-3-YR | \$4.39 | 15.00% | \$3.76 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 50,001 to 75,000 non-knowledge users | ECN-NKU-50001-75000-SAAS-3-YR | \$3.78 | 15.00% | \$3.24 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 75,001 to 100,000 non-knowledge users | ECN-NKU-75001-100000-SAAS-3-YR | \$3.31 | 15.00% | \$2.83 |
| SaaS Cloud Case Manager - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Case Manager Subscription for 100,001 to 150,000 non-knowledge users | ECN-NKU-100001-150000-SAAS-3-YR | \$2.81 | 15.00% | \$2.40 |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 2,501 to 5,000 users | IRR-2501-5000-SAAS-1-YR | \$24.28 | 15.00% | \$20.79 |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 5,001 to 7,500 users | IRR-5001-7500-SAAS-1-YR | \$17.81 | 15.00% | \$15.25 |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 7,501 to 10,000 users | IRR-7501-10000-SAAS-1-YR | \$13.76 | 15.00% | \$11.78 |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 10,001 to 15,000 users | IRR-10001-15000-SAAS-1-YR | \$12.35 | 15.00% | \$10.58 |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 15,001 to 20,000 users | IRR-15001-20000-SAAS-1-YR | \$10.82 | 15.00% | \$9.27 |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 20,001 to 30,000 users | IRR-20001-30000-SAAS-1-YR | \$9.47 | 15.00% | \$8.11 |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 30,001 to 40,000 users | IRR-30001-40000-SAAS-1-YR | \$8.14 | 15.00% | \$6.97 |

| Exabeam | | | | | | |
|-------------------------------|---------|---|-----------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 40,001 to 50,000 users | IRR-40001-50000-SAAS-1-YR | \$7.40 | | \$6.34 |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 50,001 to 75,000 users | IRR-50001-75000-SAAS-1-YR | \$6.35 | 15.00% | \$5.44 |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 75,001 to 100,000 users | IRR-75001-100000-SAAS-1-YR | \$5.57 | 15.00% | \$4.77 |
| SaaS Cloud Incident Responder | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 100,001 to 150,000 users | IRR-100001-150000-SAAS-1-YR | \$4.72 | 15.00% | \$4.04 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 2,501 to 5,000 users | IRR-2501-5000-SAAS-2-YR | \$46.12 | 15.00% | \$39.50 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 5,001 to 7,500 users | IRR-5001-7500-SAAS-2-YR | \$33.84 | 15.00% | \$28.98 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 7,501 to 10,000 users | IRR-7501-10000-SAAS-2-YR | \$26.15 | 15.00% | \$22.39 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 10,001 to 15,000 users | IRR-10001-15000-SAAS-2-YR | \$23.47 | 15.00% | \$20.10 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 15,001 to 20,000 users | IRR-15001-20000-SAAS-2-YR | \$20.57 | 15.00% | \$17.62 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 20,001 to 30,000 users | IRR-20001-30000-SAAS-2-YR | \$18.00 | 15.00% | \$15.41 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 30,001 to 40,000 users | IRR-30001-40000-SAAS-2-YR | \$15.47 | 15.00% | \$13.25 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 40,001 to 50,000 users | IRR-40001-50000-SAAS-2-YR | \$14.07 | 15.00% | \$12.05 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 50,001 to 75,000 users | IRR-50001-75000-SAAS-2-YR | \$12.06 | 15.00% | \$10.33 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 75,001 to 100,000 users | IRR-75001-100000-SAAS-2-YR | \$10.57 | 15.00% | \$9.05 |
| SaaS Cloud Incident Responder | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 100,001 to 150,000 users | IRR-100001-150000-SAAS-2-YR | \$8.97 | 15.00% | \$7.68 |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 2,501 to 5,000 users | IRR-2501-5000-SAAS-3-YR | \$65.55 | 15.00% | \$56.14 |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 5,001 to 7,500 users | IRR-5001-7500-SAAS-3-YR | \$48.08 | 15.00% | \$41.17 |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 7,501 to 10,000 users | IRR-7501-10000-SAAS-3-YR | \$37.16 | 15.00% | \$31.82 |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 10,001 to 15,000 users | IRR-10001-15000-SAAS-3-YR | \$33.35 | 15.00% | \$28.56 |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 15,001 to 20,000 users | IRR-15001-20000-SAAS-3-YR | \$29.23 | 15.00% | \$25.03 |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 20,001 to 30,000 users | IRR-20001-30000-SAAS-3-YR | \$25.58 | 15.00% | \$21.91 |

| Exabeam | | | | | | |
|--|---------|--|--------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 30,001 to 40,000 users | IRR-30001-40000-SAAS-3-YR | \$21.98 | | \$18.82 |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 40,001 to 50,000 users | IRR-40001-50000-SAAS-3-YR | \$19.99 | 15.00% | \$17.12 |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 50,001 to 75,000 users | IRR-50001-75000-SAAS-3-YR | \$17.14 | 15.00% | \$14.68 |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 75,001 to 100,000 users | IRR-75001-100000-SAAS-3-YR | \$15.03 | 15.00% | \$12.87 |
| SaaS Cloud Incident Responder | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 100,001 to 150,000 users | IRR-100001-150000-SAAS-3-YR | \$12.74 | 15.00% | \$10.91 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 2,501 to 5,000 non-knowledge users | IRR-NKU2501-5000-SAAS-1-YR | \$8.01 | 15.00% | \$6.86 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 5,001 to 7,500 non-knowledge users | IRR-NKU5001-7500-SAAS-1-YR | \$5.88 | | \$5.04 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 7,501 to 10,000 non-knowledge users | IRR-NKU7501-10000-SAAS-1-YR | \$4.54 | | \$3.89 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 10,001 to 15,000 non-knowledge users | IRR-NKU10001-15000-SAAS-1-YR | \$4.08 | 15.00% | \$3.49 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 15,001 to 20,000 non-knowledge users | IRR-NKU15001-20000-SAAS-1-YR | \$3.57 | | \$3.06 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 20,001 to 30,000 non-knowledge users | IRR-NKU20001-30000-SAAS-1-YR | \$3.13 | | \$2.68 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 30,001 to 40,000 non-knowledge users | IRR-NKU30001-40000-SAAS-1-YR | \$2.69 | | \$2.30 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 40,001 to 50,000 non-knowledge users | IRR-NKU40001-50000-SAAS-1-YR | \$2.44 | | \$2.09 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 50,001 to 75,000 non-knowledge users | IRR-NKU50001-75000-SAAS-1-YR | \$2.10 | | \$1.80 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 75,001 to 100,000 non-knowledge users | IRR-NKU75001-100000-SAAS-1-YR | \$1.84 | 15.00% | \$1.58 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 100,001 to 150,000 non-knowledge users | IRR-NKU100001-150000-SAAS-1-YR | \$1.56 | | \$1.34 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 2,501 to 5,000 non-knowledge users | IRR-NKU2501-5000-SAAS-2-YR | \$15.22 | | \$13.03 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 5,001 to 7,500 non-knowledge users | IRR-NKU5001-7500-SAAS-2-YR | \$11.17 | | \$9.57 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 7,501 to 10,000 non-knowledge users | IRR-NKU7501-10000-SAAS-2-YR | \$8.63 | 15.00% | \$7.39 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 10,001 to 15,000 non-knowledge users | IRR-NKU10001-15000-SAAS-2-YR | \$7.75 | | \$6.64 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 15,001 to 20,000 non-knowledge users | IRR-NKU15001-20000-SAAS-2-YR | \$6.79 | 15.00% | \$5.81 |

| Exabeam | | | | | | |
|--|---------|---|--------------------------------|-------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Incident Responder - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 20,001 to 30,000 non-knowledge users | IRR-NKU20001-30000-SAAS-2-YR | \$5.94 | | \$5.09 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 30,001 to 40,000 non-knowledge users | IRR-NKU30001-40000-SAAS-2-YR | \$5.11 | 15.00% | \$4.38 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 40,001 to 50,000 non-knowledge users | IRR-NKU40001-50000-SAAS-2-YR | \$4.64 | 15.00% | \$3.97 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 50,001 to 75,000 non-knowledge users | IRR-NKU50001-75000-SAAS-2-YR | \$3.98 | | \$3.41 |
| SaaS Cloud Incident Responder - NKU | | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 75,001 to 100,000 non-knowledge users | IRR-NKU75001-100000-SAAS-2-YR | \$3.49 | | \$2.99 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 100,001 to 150,000 non-knowledge users | IRR-NKU100001-150000-SAAS-2-YR | \$2.96 | | \$2.53 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 2,501 to 5,000 non-knowledge users | IRR-NKU2501-5000-SAAS-3-YR | \$21.63 | | \$18.52 |
| SaaS Cloud Incident Responder - NKU | | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 5,001 to 7,500 non-knowledge users | IRR-NKU5001-7500-SAAS-3-YR | \$15.87 | | \$13.59 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 7,501 to 10,000 non-knowledge users | IRR-NKU7501-10000-SAAS-3-YR | \$12.26 | | \$10.50 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 10,001 to 15,000 non-knowledge users | IRR-NKU10001-15000-SAAS-3-YR | \$11.01 | | \$9.43 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 15,001 to 20,000 non-knowledge users | IRR-NKU15001-20000-SAAS-3-YR | \$9.65 | | \$8.26 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 20,001 to 30,000 non-knowledge users | IRR-NKU20001-30000-SAAS-3-YR | \$8.44 | | \$7.23 |
| SaaS Cloud Incident Responder - NKU | | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 30,001 to 40,000 non-knowledge users | IRR-NKU30001-40000-SAAS-3-YR | \$7.25 | | \$6.21 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 40,001 to 50,000 non-knowledge users | IRR-NKU40001-50000-SAAS-3-YR | \$6.60 | | \$5.65 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 50,001 to 75,000 non-knowledge users | IRR-NKU50001-75000-SAAS-3-YR | \$5.66 | | \$4.85 |
| SaaS Cloud Incident Responder - NKU | | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 75,001 to 100,000 non-knowledge users | IRR-NKU75001-100000-SAAS-3-YR | \$4.96 | | \$4.25 |
| SaaS Cloud Incident Responder - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Incident Responder Subscription for 100,001 to 150,000 non-knowledge users | IRR-NKU100001-150000-SAAS-3-YR | \$4.20 | | \$3.60 |
| SaaS Essential Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 500 Users | ECC-500-SAAS-1-YR | \$11,000.00 | | \$9,420.13 |
| SaaS Essential Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 1,000 Users | ECC-1000-SAAS-1-YR | \$15,000.00 | | \$12,845.63 |
| SaaS Essential Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 1,750 Users | ECC-1750-SAAS-1-YR | \$25,000.00 | | \$21,409.38 |
| SaaS Essential Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 2,500 Users | ECC-2500-SAAS-1-YR | \$38,300.00 | 15.00% | \$32,799.16 |

| Exabeam | | | | | | |
|------------------------------------|---------|---|-----------------------------|--------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Essential Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 500 Users | ECC-500-SAAS-2-YR | \$20,900.00 | | \$17,898.24 |
| SaaS Essential Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 1,000 Users | ECC-1000-SAAS-2-YR | \$28,500.00 | 15.00% | \$24,406.6 |
| SaaS Essential Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 1,750 Users | ECC-1750-SAAS-2-YR | \$47,500.00 | 15.00% | \$40,677.8 |
| SaaS Essential Cloud Connectors | | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 2,500 Users | ECC-2500-SAAS-2-YR | \$72,770.00 | 15.00% | \$62,318.4 |
| SaaS Essential Cloud Connectors | | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 500 Users | ECC-500-SAAS-3-YR | \$29,700.00 | 15.00% | \$25,434.34 |
| SaaS Essential Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 1,000 Users | ECC-1000-SAAS-3-YR | \$40,500.00 | 15.00% | \$34,683.1 |
| SaaS Essential Cloud Connectors | | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 1,750 Users | ECC-1750-SAAS-3-YR | \$67,500.00 | 15.00% | \$57,805.3 |
| SaaS Essential Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for up to 2,500 Users | ECC-2500-SAAS-3-YR | \$103,410.00 | 15.00% | \$88,557.74 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 2,501 to 5,000 users | ECC-2501-5000-SAAS-1-YR | \$13.68 | 15.00% | \$11.7 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 5,001 to 7,500 users | ECC-5001-7500-SAAS-1-YR | \$10.03 | 15.00% | \$8.5 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 7,501 to 10,000 users | ECC-7501-10000-SAAS-1-YR | \$7.60 | 15.00% | \$6.5 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 10,001 to 15,000 users | ECC-10001-15000-SAAS-1-YR | \$7.10 | | \$6.0 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 15,001 to 20,000 users | ECC-15001-20000-SAAS-1-YR | \$6.27 | 15.00% | \$5.3 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 20,001 to 30,000 users | ECC-20001-30000-SAAS-1-YR | \$5.81 | 15.00% | \$4.9 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 30,001 to 40,000 users | ECC-30001-40000-SAAS-1-YR | \$4.96 | 15.00% | \$4.2 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 40,001 to 50,000 users | ECC-40001-50000-SAAS-1-YR | \$4.15 | 15.00% | \$3.5 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 50,001 to 75,000 users | ECC-50001-75000-SAAS-1-YR | \$3.58 | 15.00% | \$3.0 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 75,001 to 100,000 users | ECC-75001-100000-SAAS-1-YR | \$3.11 | 15.00% | \$2.6 |
| SaaS Cloud Connectors | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 100,001 to 150,000 users | ECC-100001-150000-SAAS-1-YR | \$2.72 | 15.00% | \$2.3 |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 2,501 to 5,000 users | ECC-2501-5000-SAAS-2-YR | \$27.37 | 15.00% | \$23.4 |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 5,001 to 7,500 users | ECC-5001-7500-SAAS-2-YR | \$20.06 | | \$17.1 |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 7,501 to 10,000 users | ECC-7501-10000-SAAS-2-YR | \$15.20 | | \$13.0 |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 10,001 to 15,000 users | ECC-10001-15000-SAAS-2-YR | \$14.19 | 15.00% | \$12.1 |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 15,001 to 20,000 users | ECC-15001-20000-SAAS-2-YR | \$12.54 | 15.00% | \$10.7 |

| Exabeam | | | | | | |
|-----------------------------|---------|---|-------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 20,001 to 30,000 users | ECC-20001-30000-SAAS-2-YR | \$11.62 | | \$9.95 |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 30,001 to 40,000 users | ECC-30001-40000-SAAS-2-YR | \$9.92 | 15.00% | \$8.50 |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 40,001 to 50,000 users | ECC-40001-50000-SAAS-2-YR | \$8.29 | 15.00% | \$7.10 |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 50,001 to 75,000 users | ECC-50001-75000-SAAS-2-YR | \$7.15 | 15.00% | \$6.12 |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 75,001 to 100,000 users | ECC-75001-100000-SAAS-2-YR | \$6.23 | 15.00% | \$5.34 |
| SaaS Cloud Connectors | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 100,001 to 150,000 users | ECC-100001-150000-SAAS-2-YR | \$5.43 | 15.00% | \$4.65 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 2,501 to 5,000 users | ECC-2501-5000-SAAS-3-YR | \$41.05 | 15.00% | \$35.15 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 5,001 to 7,500 users | ECC-5001-7500-SAAS-3-YR | \$30.10 | | \$25.78 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 7,501 to 1,000 users | ECC-7501-10000-SAAS-3-YR | \$22.80 | | \$19.53 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 10,001 to 15,000 users | ECC-10001-15000-SAAS-3-YR | \$21.29 | | \$18.23 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 15,001 to 20,000 users | ECC-15001-20000-SAAS-3-YR | \$18.81 | 15.00% | \$16.11 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 20,001 to 30,000 users | ECC-20001-30000-SAAS-3-YR | \$17.42 | 15.00% | \$14.92 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 30,001 to 40,000 users | ECC-30001-40000-SAAS-3-YR | \$14.88 | 15.00% | \$12.74 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 40,001 to 50,000 users | ECC-40001-50000-SAAS-3-YR | \$12.44 | 15.00% | \$10.65 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 50,001 to 75,000 users | ECC-50001-75000-SAAS-3-YR | \$10.73 | 15.00% | \$9.19 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 75,001 to 100,000 users | ECC-75001-100000-SAAS-3-YR | \$9.34 | 15.00% | \$8.00 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 100,001 to 150,000 users | ECC-100001-150000-SAAS-3-YR | \$8.15 | 15.00% | \$6.98 |
| SaaS Cloud Connectors | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 150,001 to 300,000 users | ECC-150001-300000-SAAS-3-YR | \$6.76 | 15.00% | \$5.79 |
| SaaS Cloud Connectors - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 2,501 to 5,000 non- knowledge users | ECC-NKU-2501-5000-SAAS-1-YR | \$4.51 | 15.00% | \$3.86 |
| SaaS Cloud Connectors - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 5,001 to 7,500 non- knowledge users | ECC-NKU-5001-7500-SAAS-1-YR | \$3.31 | 15.00% | \$2.83 |
| SaaS Cloud Connectors - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 7,501 to 10,000 non- knowledge users | ECC-NKU-7501-10000-SAAS-1-YR | \$2.51 | 15.00% | \$2.15 |
| SaaS Cloud Connectors - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 10,001 to 15,000 non- knowledge users | ECC-NKU-10001-15000-SAAS-1-YR | \$2.34 | 15.00% | \$2.00 |
| SaaS Cloud Connectors - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 15,001 to 20,000 non- knowledge users | ECC-NKU-15001-20000-SAAS-1-YR | \$2.07 | 15.00% | \$1.77 |

| Exabeam | | | | | | |
|-----------------------------|---------|---|---------------------------------|---------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Connectors - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 20,001 to 30,000 non- knowledge users | ECC-NKU-20001-30000-SAAS-1-YR | \$1.92 | | \$1.64 |
| SaaS Cloud Connectors - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 30,001 to 40,000 non- knowledge users | ECC-NKU-30001-40000-SAAS-1-YR | \$1.64 | 15.00% | \$1.40 |
| SaaS Cloud Connectors - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 40,001 to 50,000 non- knowledge users | ECC-NKU-40001-50000-SAAS-1-YR | \$1.37 | 15.00% | \$1.17 |
| SaaS Cloud Connectors - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 50,001 to 75,000 non- knowledge users | ECC-NKU-50001-75000-SAAS-1-YR | \$1.18 | 15.00% | \$1.01 |
| SaaS Cloud Connectors - NKU | | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 75,001 to 100,000 non- knowledge users | ECC-NKU-75001-100000-SAAS-1-YR | \$1.03 | 15.00% | \$0.88 |
| SaaS Cloud Connectors - NKU | Exabeam | 1 Year Exabeam Software as a Service Cloud Connectors Subscription for 100,001 to 150,000 non- knowledge users | ECC-NKU-100001-150000-SAAS-1-YR | \$0.90 | 15.00% | \$0.77 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 2,501 to 5,000 non- knowledge users | ECC-NKU-2501-5000-SAAS-2-YR | \$9.03 | 15.00% | \$7.73 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 5,001 to 7,500 non- knowledge users | ECC-NKU-5001-7500-SAAS-2-YR | \$6.62 | 15.00% | \$5.67 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 7,501 to 10,000 non- knowledge users | ECC-NKU-7501-10000-SAAS-2-YR | \$5.02 | 15.00% | \$4.30 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 10,001 to 15,000 non- knowledge users | ECC-NKU-10001-15000-SAAS-2-YR | \$4.68 | 15.00% | \$4.01 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 15,001 to 20,000 non- knowledge users | ECC-NKU-15001-20000-SAAS-2-YR | \$4.14 | 15.00% | \$3.55 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 20,001 to 30,000 non- knowledge users | ECC-NKU-20001-30000-SAAS-2-YR | \$3.83 | 15.00% | \$3.28 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 30,001 to 40,000 non- knowledge users | ECC-NKU-30001-40000-SAAS-2-YR | \$3.27 | 15.00% | \$2.80 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 40,001 to 50,000 non- knowledge users | ECC-NKU-40001-50000-SAAS-2-YR | \$2.74 | 15.00% | \$2.35 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 50,001 to 75,000 non- knowledge users | ECC-NKU-50001-75000-SAAS-2-YR | \$2.36 | 15.00% | \$2.02 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 75,001 to 100,000 non- knowledge users | ECC-NKU-75001-100000-SAAS-2-YR | \$2.06 | 15.00% | \$1.76 |
| SaaS Cloud Connectors - NKU | Exabeam | 2 Year Exabeam Software as a Service Cloud Connectors Subscription for 100,001 to 150,000 non- knowledge users | ECC-NKU-100001-150000-SAAS-2-YR | \$1.79 | 15.00% | \$1.53 |
| SaaS Cloud Connectors - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 2,501 to 5,000 non- knowledge users | ECC-NKU-2501-5000-SAAS-3-YR | \$13.55 | 15.00% | \$11.60 |
| SaaS Cloud Connectors - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 5,001 to 7,500 non- knowledge users | ECC-NKU-5001-7500-SAAS-3-YR | \$9.93 | 15.00% | \$8.50 |
| SaaS Cloud Connectors - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 7,501 to 10,000 non- knowledge users | ECC-NKU-7501-10000-SAAS-3-YR | \$7.52 | 15.00% | \$6.44 |
| SaaS Cloud Connectors - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 10,001 to 15,000 non- knowledge users | ECC-NKU-10001-15000-SAAS-3-YR | \$7.03 | 15.00% | \$6.02 |

| Exabeam | | | | | | |
|---------------------------------|---------|--|---------------------------------|--------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| SaaS Cloud Connectors - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 15,001 to 20,000 non- knowledge users | ECC-NKU-15001-20000-SAAS-3-YR | \$6.21 | | \$5.32 |
| SaaS Cloud Connectors - NKU | | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 20,001 to 30,000 non- knowledge users | ECC-NKU-20001-30000-SAAS-3-YR | \$5.75 | 5 15.00% | \$4.92 |
| SaaS Cloud Connectors - NKU | | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 30,001 to 40,000 non- knowledge users | ECC-NKU-30001-40000-SAAS-3-YR | \$4.91 | 15.00% | \$4.20 |
| SaaS Cloud Connectors - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 40,001 to 50,000 non- knowledge users | ECC-NKU-40001-50000-SAAS-3-YR | \$4.11 | 15.00% | \$3.52 |
| SaaS Cloud Connectors - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 50,001 to 75,000 non- knowledge users | ECC-NKU-50001-75000-SAAS-3-YR | \$3.54 | 15.00% | \$3.03 |
| SaaS Cloud Connectors - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 75,001 to 100,000 non- knowledge users | ECC-NKU-75001-100000-SAAS-3-YR | \$3.08 | 3 15.00% | \$2.64 |
| SaaS Cloud Connectors - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 100,001 to 150,000 non knowledge users | ECC-NKU-100001-150000-SAAS-3-YR | \$2.69 | 0 15.00% | \$2.30 |
| SaaS Cloud Connectors - NKU | Exabeam | 3 Year Exabeam Software as a Service Cloud Connectors Subscription for 150,001 to 300,000 non knowledge users | ECC-NKU-150001-300000-SAAS-3-YR | \$2.23 | 8 15.00% | \$1.91 |
| Exabeam Premium Plus Support | Exabeam | Exabeam Platinum Support for 1 Year | EXA-Platinum Support-1-YR | \$125,000.00 | 15.00% | \$107,046.88 |
| Exabeam Premium Plus Support | Exabeam | Exabeam Platinum Support for 2 Years | EXA-Platinum Support-2-YR | \$237,500.00 | 15.00% | \$203,389.06 |
| Exabeam Premium Plus Support | Exabeam | Exabeam Platinum Support for 3 Years | EXA-Platinum Support-3-YR | \$337,500.00 | 15.00% | \$289,026.56 |
| Exabeam Premium Support | Exabeam | Exabeam Premium Support for 1 Year | EXA-Premium Support-1-YR | \$85,000.00 | 15.00% | \$72,791.88 |
| Exabeam Premium Support | Exabeam | Exabeam Premium Support for 2 Years | EXA-Premium Support-2-YR | \$161,500.00 | 15.00% | \$138,304.56 |
| Exabeam Premium Support | Exabeam | Exabeam Premium Support for 3 Years | EXA-Premium Support-3-YR | \$229,500.00 | | \$196,538.06 |
| Deployment Services | Exabeam | Exabeam Base Deployment Services for Advanced Analytics/Threat Hunter | DS-BASE | \$82,800.00 | | \$81,752.58 |
| Deployment Services | Exabeam | Exabeam Standard Deployment Services for Advanced Analytics/Threat Hunter and Data Lake or Advanced Analytics/Threat Hunter and Incident Responder | DS-STANDARD | \$165,600.00 | | \$163,505.16 |
| Deployment Services | Exabeam | Exabeam Premium Deployment Services for Advanced Analytics/Threat Hunter, Data Lake and Incident Responder | DS-PREMIUM | \$248,000.00 | 2.00% | \$244,862.80 |
| Deployment Services | Exabeam | Exabeam Expansion Deployment Services | DS-EXPANSION | \$108,000.00 | 2.00% | \$106,633.80 |
| Deployment Services | Exabeam | Exabeam SaaS Essential Deployment Services for new customers | DS-SAAS-ESSENTIAL | \$10,000.00 | | \$9,873.50 |
| Deployment Services | Exabeam | Exabeam Custom Deployment Services for SaaS | DS-SAAS-CUSTOM | \$15,000.00 | | \$14,810.25 |
| Deployment Services | Exabeam | Exabeam Deployment Services for the migration of on-premise customers to SaaS | DS-SAAS-MIGRATION | \$10,000.00 | | \$9,873.50 |
| Deployment Services | Exabeam | Exabeam Custom Deployment Services | DS-CUSTOM | \$15,000.00 | | \$14,810.25 |
| Product Health Check - Single | Exabeam | Single Product Health Check to ensure applicable Exabeam product is running efficiently, data is | DS-HC-1-EXA | \$15,000.00 | | \$14,810.25 |
| Product | | ingested properly and system resources are running as expected | | | | |
| Product Health Check - Multiple | Exabeam | Multiple Product Health Check to ensure applicable Exabeam product(s) are running efficiently, | DS-HC-N-EXA | \$30,000.00 | 2.00% | \$29,620.50 |
| Products | | data is ingested properly and system resources are running as expected. | | | | - , |
| Security Design Workshop | Exabeam | Assist customers with scoping and design of Exabeam solutions. | DS-SDW-EXA | \$16,500.00 | 2.00% | \$16,291.28 |
| Travel & Expense | Exabeam | Travel and Expenses for on-site technical Services | DSS-TE-Onsite | \$500.00 | 2.00% | \$493.68 |

| Exabeam | | | | | | |
|---------------------------------|---------|--|---------------------|-------------|--|-----------------------|
| CATEGORY | BRAND | PRODUCT DESCRIPTION | PRODUCT PART NUMBER | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price |
| Advanced Analytics Training | Exabeam | Advanced Analytics Training for Security Analysts. Two (2) day onsite class. Expires one (1) year | EDU-2100-ONPREM | \$10,400.00 | 2.00% | \$10,268.44 |
| for Security Analysts | | from date of purchase. Maximum twelve (12) attendees. Courseware, lab access, and instructor | | | | |
| | | T&E are included | | | | |
| Data Lake Training for Security | Exabeam | Data Lake Training for Security Analysts. Two (2) day onsite class. Expires one (1) year from date | EDU-2200-ONPREM | \$10,400.00 | 2.00% | \$10,268.44 |
| Analysts | | of purchase. Maximum twelve (12) attendees. Courseware, lab access, and instructor T&E are | | | | |
| | | included. | | | | |
| Security Management Platform | Exabeam | Security Management Platform Training for Security Analysts. Five (5) day onsite class. Expires | EDU-2500-ONPREM | \$20,800.00 | 2.00% | \$20,536.88 |
| Training for Security Analysts | | one (1) year from date of purchase. Maximum twelve (12) attendees. Courseware, lab access, and | | | | |
| | | instructor T&E are included. Course bundles the following courses into one offering: | | | | |
| | | Advanced Analytics, Data Lake , Incident Responder for Security Analysts training. | | | | |