

**Appendix C Pricing Index
DIR-CPO-4764**

erwin						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Data Modeling	erwin	erwin DM Workgroup Edition - 3 Years On-Premise Node-Locked Subscription License	ER9WSAASYR003G	\$11,499.00	5.00%	\$11,005.98
Data Modeling	erwin	erwin Data Modeler Navigator Edition - 1 Year On-Premise Node-Locked Subscription License	ER9NSAASYR001G	\$599.00	5.00%	\$573.32
Data Modeling	erwin	erwin Data Modeler Navigator Edition - 3 Years On-Premise Node-Locked Subscription License	ER9NSAASYR003G	\$1,499.00	5.00%	\$1,434.73
Data Modeling	erwin	erwin Data Modeler Standard Edition - 1 Year On-Premise Concurrent Subscription License	ER9SCSAASYR001G	\$8,999.00	5.00%	\$8,613.17
Data Modeling	erwin	erwin Data Modeler Standard Edition - 3 Years On-Premise Concurrent Subscription License	ER9SCSAASYR003G	\$23,499.00	5.00%	\$22,491.48
Data Modeling	erwin	erwin Data Modeler Workgroup Edition - 1 Year On-Premise Concurrent Subscription License	ER9WCSAASYR001G	\$12,499.00	5.00%	\$11,963.11
Data Modeling	erwin	erwin Data Modeler Workgroup Edition - 3 Years On-Premise Concurrent Subscription License	ER9WCSAASYR003G	\$32,499.00	5.00%	\$31,105.61
Data Modeling	erwin	erwin Data Modeler Navigator Edition - 1 Year On-Premise Concurrent Subscription License	ER9NCSAASYR001G	\$1,799.00	5.00%	\$1,721.87
Data Modeling	erwin	erwin Data Modeler Navigator Edition - 3 Years On-Premise Concurrent Subscription License	ER9NCSAASYR003G	\$4,499.00	5.00%	\$4,306.11
Data Modeling	erwin	erwin Data Modeler Workgroup Edition - Upgrade from erwin Data Modeler (Standard Edition) Maintenance - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96WEUPGMSE0G4	\$3,006.00	5.00%	\$2,877.12
Data Modeling	erwin	erwin Data Modeler Workgroup Edition - Upgrade from erwin Data Modeler (Standard Edition) Maintenance - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96WEUPGMSE0G6	\$5,409.00	5.00%	\$5,177.09
Data Modeling	erwin	erwin Data Modeler Workgroup Edition Concurrent Use - Upgrade from Data Modeler Standard Edition -Product plus 1 Year Enterprise Maintenance Installation not Included	ER96SEUPWECL0G4	\$16,764.00	5.00%	\$16,045.24
Data Modeling	erwin	erwin Data Modeler Workgroup Edition Concurrent Use - Upgrade from Data Modeler Standard Edition -Product plus 3 Years Enterprise Maintenance Installation not Included	ER96SEUPWECL0G6	\$22,786.00	5.00%	\$21,809.05
Data Modeling	erwin	erwin Data Modeler Standard Edition, Concurrent User License - Upgrade from erwin Data Modeler Standard Edition Workstation License - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96SEUPGRCL0G4	\$10,759.00	5.00%	\$10,297.71
Data Modeling	erwin	erwin Data Modeler Standard Edition, Concurrent User License - Upgrade from erwin Data Modeler Standard Edition Workstation License - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96SEUPGRCL0G6	\$15,062.00	5.00%	\$14,416.22
Data Modeling	erwin	erwin Data Modeler Workgroup Edition, Concurrent User License - Upgrade from erwin Data Modeler Workgroup Edition Workstation License - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96WEUPGRCL0G4	\$15,057.00	5.00%	\$14,411.43
Data Modeling	erwin	erwin Data Modeler Workgroup Edition, Concurrent User License - Upgrade from erwin Data Modeler Workgroup Edition Workstation License - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96WEUPGRCL0G6	\$21,079.00	5.00%	\$20,175.24
Data Modeling	erwin	erwin Data Modeler Standard Edition - Upgrade from erwin Model Navigator Maintenance - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96SEUPGMNE0G4	\$4,356.00	5.00%	\$4,169.24
Data Modeling	erwin	erwin Data Modeler Standard Edition - Upgrade from erwin Model Navigator Maintenance - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96SEUPGMNE0G6	\$6,075.00	5.00%	\$5,814.53
Data Modeling	erwin	erwin Data Modeler Navigator Edition - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96NENPDT000G4	\$1,037.00	5.00%	\$992.54
Data Modeling	erwin	erwin Data Modeler Navigator Edition - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96NENPDT000G6	\$1,379.00	5.00%	\$1,319.88
Data Modeling	erwin	erwin Data Modeler Workgroup Edition - Upgrade from erwin Model Navigator Maintenance - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96WEUPGMNE0G4	\$6,433.00	5.00%	\$6,157.19

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Data Modeling	erwin	erwin Data Modeler Workgroup Edition - Upgrade from erwin Model Navigator Maintenance - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96WEUPGMNE0G6	\$8,836.00	5.00%	\$8,457.16
Data Modeling	erwin	erwin Data Modeler Standard Edition, Concurrent User License - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96SENPDTCL0G4	\$15,038.00	5.00%	\$14,393.25
Data Modeling	erwin	erwin Data Modeler Standard Edition, Concurrent User License - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96SENPDTCL0G6	\$19,341.00	5.00%	\$18,511.75
Data Modeling	erwin	erwin Data Modeler Workgroup Edition, Concurrent User License - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96WENPDTCL0G4	\$21,043.00	5.00%	\$20,140.78
Data Modeling	erwin	erwin Data Modeler Workgroup Edition, Concurrent User License - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96WENPDTCL0G6	\$27,065.00	5.00%	\$25,904.59
Data Modeling	erwin	erwin Data Modeler Navigator Edition, Concurrent User License - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96NENPDTCL0G4	\$2,994.00	5.00%	\$2,865.63
Data Modeling	erwin	erwin Data Modeler Navigator Edition, Concurrent User License - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96NENPDTCL0G6	\$3,851.00	5.00%	\$3,685.89
Data Modeling	erwin	erwin Data Modeler Navigator Edition, Concurrent User License - Upgrade from erwin Data Modeler Navigator Edition Workstation License - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96NEUPGRCL0G4	\$2,142.00	5.00%	\$2,050.16
Data Modeling	erwin	erwin Data Modeler Navigator Edition, Concurrent User License - Upgrade from erwin Data Modeler Navigator Edition Workstation License - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96NEUPGRCL0G6	\$2,999.00	5.00%	\$2,870.42
Data Modeling	erwin	erwin Data Modeler Workgroup Edition - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96WENPDT000G4	\$7,285.00	5.00%	\$6,972.66
Data Modeling	erwin	erwin Data Modeler Workgroup Edition - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96WENPDT000G6	\$9,688.00	5.00%	\$9,272.63
Data Modeling	erwin	erwin Data Modeler Standard Edition - Product plus 1 Year Enterprise Maintenance Installation not Included	ER96SENPDT000G4	\$5,208.00	5.00%	\$4,984.71
Data Modeling	erwin	erwin Data Modeler Standard Edition - Product plus 3 Years Enterprise Maintenance Installation not Included	ER96SENPDT000G6	\$6,927.00	5.00%	\$6,630.00
Data Modeling	erwin	erwin Data Modeler Workgroup Edition Concurrent Use - Upgrade from Data Modeler Standard Edition Concurrent Use -Product plus 1 Year Enterprise Maintenance Installation not Included	ER96SCUPWECL0G4	\$8,331.00	5.00%	\$7,973.81
Data Modeling	erwin	erwin Data Modeler Workgroup Edition Concurrent Use - Upgrade from Data Modeler Standard Edition Concurrent Use -Product plus 3 Year Enterprise Maintenance Installation not Included	ER96SCUPWECL0G6	\$14,353.00	5.00%	\$13,737.62
Data Modeling	erwin	erwin Web Portal for 1 Concurrent user - Product plus 1 Year Enterprise Maintenance Installation not Included	ER9EWP1001000G4	\$906.00	5.00%	\$867.16
Data Modeling	erwin	erwin Web Portal for 1 Concurrent user - Product plus 3 Years Enterprise Maintenance Installation not Included	ER9EWP3001000G6	\$1,204.00	5.00%	\$1,152.38
Data Modeling	erwin	erwin Web Portal for 15 Concurrent Users - Product plus 1 Year Enterprise Maintenance Installation not Included	ER9EWP1015000G4	\$9,670.00	5.00%	\$9,255.40
Data Modeling	erwin	erwin Web Portal for 15 Concurrent Users - Product plus 3 Years Enterprise Maintenance Installation not Included	ER9EWP3015000G6	\$12,848.00	5.00%	\$12,297.14

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CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Data Modeling	erwin	erwin Web Portal for Unlimited Concurrent Users - Product plus 1 Year Enterprise Maintenance Installation not Included	ER9EWPUNL1000G4	\$14,977.00	5.00%	\$14,334.86
Data Modeling	erwin	erwin Web Portal for Unlimited Concurrent Users - Product plus 3 Years Enterprise Maintenance Installation not Included	ER9EWPUNL3000G6	\$19,898.00	5.00%	\$19,044.87
Data Governance	erwin	erwin Mapping Manager (inc. Metadata Manager Module) - 1 Year On-Premise Subscription License	ER0ENTMAPMGR00G4	\$9,999.00	5.00%	\$9,570.29
Data Governance	erwin	erwin Mapping Manager (inc. Metadata Manager Module) - 3 Years On-Premise Subscription License	ER0ENTMAPMGR00G6	\$26,999.00	5.00%	\$25,841.42
Data Governance	erwin	erwin Mapping Manager (inc. Metadata Manager Module) - 5 Pack - 1 Year On-Premise Subscription License	ER0ENTMAPMGR05G4	\$44,999.00	5.00%	\$43,069.67
Data Governance	erwin	erwin Mapping Manager (inc. Metadata Manager Module) - 5 Pack - 3 Years On-Premise Subscription License	ER0ENTMAPMGR05G6	\$121,999.00	5.00%	\$116,768.29
Data Governance	erwin	erwin Mapping Manager (inc. Metadata Manager Module) - 10 Pack - 1 Year On-Premise Subscription License	ER0ENTMAPMGR10G4	\$84,999.00	5.00%	\$81,354.67
Data Governance	erwin	erwin Mapping Manager (inc. Metadata Manager Module) - 10 Pack - 3 Years On-Premise Subscription License	ER0ENTMAPMGR10G6	\$229,999.00	5.00%	\$220,137.79
Data Governance	erwin	erwin Mapping Manager (inc. Metadata Manager Module) - 25 Pack - 1 Year On-Premise Subscription License	ER0ENTMAPMGR25G4	\$199,999.00	5.00%	\$191,424.04
Data Governance	erwin	erwin Mapping Manager (inc. Metadata Manager Module) - 25 Pack - 3 Years On-Premise Subscription License	ER0ENTMAPMGR25G6	\$539,999.00	5.00%	\$516,846.54
Data Governance	erwin	erwin Reference Data Manager - 1 Year On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER0REFDATAMGR0G4	\$3,999.00	5.00%	\$3,827.54
Data Governance	erwin	erwin Reference Data Manager - 3 Years On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER0REFDATAMGR0G6	\$10,999.00	5.00%	\$10,527.42
Data Governance	erwin	erwin Lifecycle Manager (Add on) - 1 Year On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01LFCYCMGR00G4	\$3,999.00	5.00%	\$3,827.54
Data Governance	erwin	erwin Lifecycle Manager (Add on) - 3 Years On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01LFCYCMGR00G6	\$10,999.00	5.00%	\$10,527.42
Data Governance	erwin	erwin Data Quality - 1 Year On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER0DATAQUAL000G4	\$3,999.00	5.00%	\$3,827.54
Data Governance	erwin	erwin Data Quality - 3 Years On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER0DATAQUAL000G6	\$10,999.00	5.00%	\$10,527.42
Data Governance	erwin	erwin Business Glossary Manager - 1 Year On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ERBGLOSSMGR01G4	\$4,999.00	5.00%	\$4,784.67
Data Governance	erwin	erwin Business Glossary Manager - 3 Years On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ERBGLOSSMGR01G6	\$13,999.00	5.00%	\$13,398.79
Data Governance	erwin	erwin Business User Portal (Add On) - 50 User Pack - 1 Year On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01BUPORTAL50G4	\$4,999.00	5.00%	\$4,784.67
Data Governance	erwin	erwin Business User Portal (Add On) - 50 User Pack - 3 Years On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01BUPORTAL50G6	\$13,999.00	5.00%	\$13,398.79

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Data Governance	erwin	erwin Business User Portal (Add On) - Unlimited Licenses - 1 Year On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01BUPORTAL02G4	\$44,999.00	5.00%	\$43,069.67
Data Governance	erwin	erwin Business User Portal (Add On) - Unlimited Licenses - 3 Years On-Premise Subscription License (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01BUPORTAL02G6	\$121,499.00	5.00%	\$116,289.73
Data Governance	erwin	erwin Data Catalog Suite Bundle 1 - 1 Year On-Premise Subscription License (Includes (1) Mapping Manager (inc. Metadata Manager Module) License, (1) Reference Data Manager License, (1) Lifecycle Manager License & (1) Data Quality License)	ERDCATSUITED01G4	\$19,699.00	5.00%	\$18,854.41
Data Governance	erwin	erwin Data Catalog Suite Bundle 1 - 3 Years On-Premise Subscription License (Includes (1) Mapping Manager (inc. Metadata Manager Module) License, (1) Reference Data Manager License, (1) Lifecycle Manager License & (1) Data Quality License)	ERDCATSUITED01G6	\$53,499.00	5.00%	\$51,205.23
Data Governance	erwin	erwin Data Catalog Suite Bundle 2- 1 Year On-Premise Subscription License (Includes (5) Mapping Manager (inc. Metadata Manager Module) License, (5) Reference Data Manager License, (5) Lifecycle Manager License & (5) Data Quality License)	ERDCATSUITED02G4	\$92,999.00	5.00%	\$89,011.67
Data Governance	erwin	erwin Data Catalog Suite Bundle 2- 3 Years On-Premise Subscription License (Includes (5) Mapping Manager (inc. Metadata Manager Module) License, (5) Reference Data Manager License, (5) Lifecycle Manager License & (5) Data Quality License)	ERDCATSUITED02G6	\$252,499.00	5.00%	\$241,673.11
Data Governance	erwin	erwin Data Catalog Suite Bundle 3- 1 Year On-Premise Subscription License (Includes (10) Mapping Manager (inc. Metadata Manager Module) License, (10) Reference Data Manager License, (10) Lifecycle Manager License & (10) Data Quality License)	ERDCATSUITED03G4	\$174,999.00	5.00%	\$167,495.92
Data Governance	erwin	erwin Data Catalog Suite Bundle 3 - 3 Years On-Premise Subscription License (Includes (10) Mapping Manager (inc. Metadata Manager Module) License, (10) Reference Data Manager License, (10) Lifecycle Manager License & (10) Data Quality License)	ERDCATSUITED03G6	\$474,999.00	5.00%	\$454,633.42
Data Governance	erwin	erwin Data Catalog Suite Bundle 4- 1 Year On-Premise Subscription License (Includes (25) Mapping Manager (inc. Metadata Manager Module) License, (25) Reference Data Manager License, (25) Lifecycle Manager License & (25) Data Quality License)	ERDCATSUITED04G4	\$386,999.00	5.00%	\$370,406.42
Data Governance	erwin	erwin Data Catalog Suite Bundle 4- 3 Years On-Premise Subscription License (Includes (25) Mapping Manager (inc. Metadata Manager Module) License, (25) Reference Data Manager License, (25) Lifecycle Manager License & (25) Data Quality License)	ERDCATSUITED04G6	\$1,039,299.00	5.00%	\$994,739.06
Data Governance	erwin	erwin Data Literacy Suite Bundle 1 - 1 Year On-Premise Subscription License (Includes 1 Business Glossary Manager License, (1) 50 Business User Portal License Pack) (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01DATALIT001G4	\$8,999.00	5.00%	\$8,613.17
Data Governance	erwin	erwin Data Literacy Suite Bundle 1 - 3 Years On-Premise Subscription License (Includes 1 Business Glossary Manager License, (1) 50 Business User Portal License Pack) (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01DATALIT001G6	\$23,999.00	5.00%	\$22,970.04
Data Governance	erwin	erwin Data Literacy Suite Bundle 2- 1 Year On-Premise Subscription License (Includes 5 Business Glossary Manager Licenses, (1) 50 Business User Portal License Pack) (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01DATALIT002G4	\$25,499.00	5.00%	\$24,405.73

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Data Governance	erwin	erwin Data Literacy Suite Bundle 2- 3 Years On-Premise Subscription License (Includes 5 Business Glossary Manager Licenses, (1) 50 Business User Portal License Pack) (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01DATALIT002G6	\$68,999.00	5.00%	\$66,040.67
Data Governance	erwin	erwin Data Literacy Suite Bundle 3- 1 Year On-Premise Subscription License (Includes 10 Business Glossary Manager Licenses, (2) 50 Business User Portal License Pack) (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01DATALIT003G4	\$47,999.00	5.00%	\$45,941.04
Data Governance	erwin	erwin Data Literacy Suite Bundle 3- 3 Years On-Premise Subscription License (Includes 10 Business Glossary Manager Licenses, (2) 50 Business User Portal License Pack) (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01DATALIT003G6	\$129,999.00	5.00%	\$124,425.29
Data Governance	erwin	erwin Data Literacy Suite Bundle 4- 1 Year On-Premise Subscription License (Includes 25 Business Glossary Manager Licenses, (2) 50 Business User Portal License Pack) (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01DATALIT004G4	\$104,999.00	5.00%	\$100,497.17
Data Governance	erwin	erwin Data Literacy Suite Bundle 4- 3 Years On-Premise Subscription License (Includes 25 Business Glossary Manager Licenses, (2) 50 Business User Portal License Pack) (Requires erwin Mapping Manager (inc. Metadata Manager Module))	ER01DATALIT004G6	\$282,999.00	5.00%	\$270,865.42
Data Governance	erwin	erwin Data Intelligence Suite Bundle 1- 1 Year On-Premise Subscription License (Includes (1) Mapping Manager (inc. Metadata Manager Module), (1) Reference Data Manager, (1) Lifecycle Manager and (1) Data Quality, (1) Business Glossary Manager and (1) 50 Business User Portal License Pack)	ERDGOVSUITED01G4	\$28,699.00	5.00%	\$27,468.53
Data Governance	erwin	erwin Data Intelligence Suite Bundle 1- 3 Years On-Premise Subscription License (Includes (1) Mapping Manager (inc. Metadata Manager Module), (1) Reference Data Manager, (1) Lifecycle Manager and (1) Data Quality, (1) Business Glossary Manager and (1) 50 Business User Portal License Pack)	ERDGOVSUITED01G6	\$77,699.00	5.00%	\$74,367.66
Data Governance	erwin	erwin Data Intelligence Suite Bundle 2- 1 Year On-Premise Subscription License (Includes (5) Mapping Manager (inc. Metadata Manager Module), (5) Reference Data Manager, (5) Lifecycle Manager and (5) Data Quality, (5) Business Glossary Manager and (1) 50 Business User Portal License Pack)	ERDGOVSUITED02G4	\$118,999.00	5.00%	\$113,896.92
Data Governance	erwin	erwin Data Intelligence Suite Bundle 2- 3 Years On-Premise Subscription License (Includes (5) Mapping Manager (inc. Metadata Manager Module), (5) Reference Data Manager, (5) Lifecycle Manager and (5) Data Quality, (5) Business Glossary Manager and (1) 50 Business User Portal License Pack)	ERDGOVSUITED02G6	\$321,199.00	5.00%	\$307,427.59
Data Governance	erwin	erwin Data Intelligence Suite Bundle 3 - 1 Year On-Premise Subscription License (Includes (10) Mapping Manager (inc. Metadata Manager Module), (10) Reference Data Manager, (10) Lifecycle Manager and (10) Data Quality, (10) Business Glossary Manager and (2) 50 Business User Portal License Pack)	ERDGOVSUITED03G4	\$224,999.00	5.00%	\$215,352.17
Data Governance	erwin	erwin Data Intelligence Suite Bundle 3 - 3 Years On-Premise Subscription License (Includes (10) Mapping Manager (inc. Metadata Manager Module), (10) Reference Data Manager, (10) Lifecycle Manager and (10) Data Quality, (10) Business Glossary Manager and (2) 50 Business User Portal License Pack)	ERDGOVSUITED03G6	\$604,999.00	5.00%	\$579,059.67

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Data Governance	erwin	erwin Data Intelligence Suite Bundle 4- 1 Year On-Premise Subscription License (Includes (25) Mapping Manager (inc. Metadata Manager Module), (25) Reference Data Manager, (25) Lifecycle Manager and (25) Data Quality, (25) Business Glossary Manager and (5) 50 Business User Portal License Pack)	ERDGOVSUITED04G4	\$490,999.00	5.00%	\$469,947.42
Data Governance	erwin	erwin Data Intelligence Suite Bundle 4 - 3 Years On-Premise Subscription License (Includes (25) Mapping Manager (inc. Metadata Manager Module), (25) Reference Data Manager, (25) Lifecycle Manager and (25) Data Quality, (25) Business Glossary Manager and (5) 50 Business User Portal License Pack)	ERDGOVSUITED04G6	\$1,322,799.00	5.00%	\$1,266,083.99
Data Governance	erwin	erwin Business User Portal Unlimited User Pack (Data Literacy or Data Intelligence Add-on)- 1 Year On-Premise Subscription License (Requires Data Intelligence or Data Literacy Suite)	ER01BUPORTAL03G4	\$14,999.00	5.00%	\$14,355.92
Data Governance	erwin	erwin Business User Portal Unlimited User Pack (Data Literacy or Data Intelligence Add-on)- 3 Years On-Premise Subscription License (Requires Data Intelligence or Data Literacy Suite)	ER01BUPORTAL03G6	\$40,999.00	5.00%	\$39,241.17
Data Governance	erwin	erwin Web Portal for 1 Concurrent user - 1 Year On-Premise Subscription License	ER0SAASWPCC001G4	\$549.00	5.00%	\$525.46
Data Governance	erwin	erwin Web Portal for 1 Concurrent user - 3 Year On-Premise Subscription License	ER0SAASWPCC001G6	\$1,449.00	5.00%	\$1,386.87
Data Governance	erwin	erwin Web Portal for 15 Concurrent user - 1 Year On-Premise Subscription License	ER0SAASWPCC015G4	\$5,999.00	5.00%	\$5,741.79
Data Governance	erwin	erwin Web Portal for 15 Concurrent user - 3 Year On-Premise Subscription License	ER0SAASWPCC015G6	\$15,499.00	5.00%	\$14,834.48
Data Governance	erwin	erwin Web Portal for Unlimited Concurrent user - 1 Year On-Premise Subscription License	ER0SAASWPCCUNLG4	\$8,999.00	5.00%	\$8,613.17
Data Governance	erwin	erwin Web Portal for Unlimited Concurrent user - 3 Year On-Premise Subscription License	ER0SAASWPCCUNLG6	\$23,999.00	5.00%	\$22,970.04
technical Services	erwin	erwin Data Modeler Remote Installation - 1 Day Package	ERSERVDMRIN01DYC	\$2,178.00	10.00%	\$1,974.90
technical Services	erwin	erwin Data Modeler Remote Installation - 3 Day Package	ERSERVDMRIN03DYC	\$5,840.00	10.00%	\$5,295.42
technical Services	erwin	erwin Data Modeler Remote Installation - 5 Day Package	ERSERVDMRIN05DYC	\$2,178.00	10.00%	\$1,974.90
technical Services	erwin	erwin Data Modeler Onsite Installation - 5 Day Package	ERSERVDMOIN05DYC	\$5,840.00	10.00%	\$5,295.42
technical Services	erwin	erwin Data Modeler Remote On-Boarding Workshops - 1 Day Package	ERSERVDMROB01DYC	\$2,178.00	10.00%	\$1,974.90
technical Services	erwin	erwin Data Modeler Remote On-Boarding Workshops - 3 Day Package	ERSERVDMROB03DYC	\$5,840.00	10.00%	\$5,295.42
technical Services	erwin	erwin Data Modeler Remote On-Boarding Workshops - 5 Day Package	ERSERVDMROB05DYC	\$2,178.00	10.00%	\$1,974.90
technical Services	erwin	erwin Data Modeler On-Site On-Boarding Workshops - 5 Day Package	ERSERVDMOOB05DYC	\$5,840.00	10.00%	\$5,295.42
technical Services	erwin	erwin Data Modeler Remote Project Enablement - 1 Day Package	ERSERVDMRPE01DYC	\$2,178.00	10.00%	\$1,974.90
technical Services	erwin	erwin Data Modeler Remote Project Enablement - 3 Day Package	ERSERVDMRPE03DYC	\$5,840.00	10.00%	\$5,295.42
technical Services	erwin	erwin Data Modeler Remote Project Enablement - 5 Day Package	ERSERVDMRPE05DYC	\$2,178.00	10.00%	\$1,974.90
technical Services	erwin	erwin Data Modeler Onsite Project Enablement - 5 Day Package	ERSERVDMOPE05DYC	\$5,840.00	10.00%	\$5,295.42
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote Installation - 1 Day Package	ERSERVDIRIN01DYC	\$9,256.00	10.00%	\$8,392.88
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote Installation - 3 Day Package	ERSERVDIRIN03DYC	\$18,511.00	10.00%	\$16,784.85
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote Installation - 5 Day Package	ERSERVDIRIN05DYC	\$18,511.00	10.00%	\$16,784.85
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Onsite Installation - 5 Day Package	ERSERVDIIOIN05DYC	\$37,022.00	10.00%	\$33,569.70
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote On-Boarding Workshops - 1 Day Package	ERSERVDIROB01DYC	\$5,840.00	10.00%	\$5,295.42
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote On-Boarding Workshops - 3 Day Package	ERSERVDIROB03DYC	\$9,256.00	10.00%	\$8,392.88
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote On-Boarding Workshops - 5 Day Package	ERSERVDIROB05DYC	\$37,022.00	10.00%	\$33,569.70
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Onsite On-Boarding Workshops - 5 Day Package	ERSERVDIIOB05DYC	\$55,533.00	10.00%	\$50,354.55

**Appendix C Pricing Index
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erwin							
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote Project Enablement - 1 Day Package	ERSERVDIRAP01DYC	\$2,178.00	10.00%	\$1,974.90	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote Project Enablement - 3 Day Package	ERSERVDIRAP03DYC	\$5,840.00	10.00%	\$5,295.42	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote Project Enablement - 5 Day Package	ERSERVDIRAP05DYC	\$2,178.00	10.00%	\$1,974.90	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Onsite Project Enablement - 5 Day Package	ERSERVDIOAP05DYC	\$5,840.00	10.00%	\$5,295.42	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote Pilot - 5 Day Package	ERSERVDIRPI05DYC	\$2,178.00	10.00%	\$1,974.90	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote Pilot - 10 Day Package	ERSERVDIRPI10DYC	\$5,840.00	10.00%	\$5,295.42	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Remote Pilot - 15 Day Package	ERSERVDIRPI15DYC	\$2,178.00	10.00%	\$1,974.90	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) On-Site Pilot – 5 Day Package	ERSERVDIOPI05DYC	\$5,840.00	10.00%	\$5,295.42	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Automation 10 Day Assessment	ERSERVDIRAA10DYC	\$2,178.00	10.00%	\$1,974.90	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Automation 20 Assessment Day	ERSERVDIRAA20DYC	\$5,840.00	10.00%	\$5,295.42	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Onsite Automation Assessment - User Defined Package	ERSERVDIOAA05DYC	\$2,178.00	10.00%	\$1,974.90	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) & Automation Remote Project Enablement - 1 Day Package	ERSERVDIRPE01DYC	\$5,840.00	10.00%	\$5,295.42	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) & Automation Remote Project Enablement - 3 Day Package	ERSERVDIRPE03DYC	\$9,256.00	10.00%	\$8,392.88	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Automation Remote Project Enablement - 5 Day Package	ERSERVDIRPE05DYC	\$18,511.00	10.00%	\$16,784.85	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) Automation Onsite Project Enablement - 5 Day Package	ERSERVDIOPE05DYC	\$18,511.00	10.00%	\$16,784.85	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) 10 Day Quick Start	ERSERVDIRQS10DYC	\$37,022.00	10.00%	\$33,569.70	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) 20 Day Quick Start	ERSERVDIRQS20DYC	\$5,840.00	10.00%	\$5,295.42	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) 25 Day Quick Start	ERSERVDIRQS25DYC	\$9,256.00	10.00%	\$8,392.88	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) 40 Day Quick Start	ERSERVDIRQS40DYC	\$37,022.00	10.00%	\$33,569.70	
technical Services	erwin	erwin Data Intelligence Suite (DI Suite) User Defined Onsite Quick Start Package	ERSERVDIOQS05DYC	\$55,533.00	10.00%	\$50,354.55	
Online Training	erwin	erwin DM Standard Edition Online Product Training 1 Year Subscription License - 1 "Named" User Pack	NEDUVIDSE0001G4	\$1,500.00	10.00%	\$1,360.13	
Online Training	erwin	erwin DM Standard Edition Online Product Training 1 Year Subscription License - 10 "Named" User Pack	NEDUVIDSE0010G4	\$14,250.00	10.00%	\$12,921.19	
Online Training	erwin	erwin DM Standard Edition Online Product Training 1 Year Subscription License - 25 "Named" User Pack	NEDUVIDSE0025G4	\$33,750.00	10.00%	\$30,602.81	
Online Training	erwin	erwin DM Standard Edition Online Product Training 1 Year Subscription License - Enterprise User Pack (500 "Named" Users max.)	NEDUVIDSE0500G4	\$127,500.00	10.00%	\$115,610.63	
Online Training	erwin	erwin DM Workgroup Edition Online Product Training 1 Year Subscription License - 1 "Named" User Pack	NEDUVIDWE0001G4	\$2,000.00	10.00%	\$1,813.50	
Online Training	erwin	erwin DM Workgroup Edition Online Product Training 1 Year Subscription License - 10 "Named" User Pack	NEDUVIDWE0010G4	\$19,000.00	10.00%	\$17,228.25	
Online Training	erwin	erwin DM Workgroup Edition Online Product Training 1 Year Subscription License - 25 "Named" User Pack	NEDUVIDWE0025G4	\$45,000.00	10.00%	\$40,803.75	
Online Training	erwin	erwin DM Workgroup Edition Online Product Training 1 Year Subscription License - Enterprise User Pack (500 "Named" Users max.)	NEDUVIDWE0500G4	\$170,000.00	10.00%	\$154,147.50	
Online Training	erwin	erwin DM Standard Edition Online Product Training 1 Year Subscription License Renewal - 1 "Named" User Pack	REDUVIDSE0001G4	\$1,350.00	10.00%	\$1,224.11	

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CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Online Training	erwin	erwin DM Standard Edition Online Product Training 1 Year Subscription License Renewal - 10 "Named" User Pack	REDUVIDSE0010G4	\$12,825.00	10.00%	\$11,629.07
Online Training	erwin	erwin DM Standard Edition Online Product Training 1 Year Subscription License Renewal - 25 "Named" User Pack	REDUVIDSE0025G4	\$30,375.00	10.00%	\$27,542.53
Online Training	erwin	erwin DM Standard Edition Online Product Training 1 Year Subscription License Renewal - Enterprise User Pack (500 "Named" Users max.)	REDUVIDSE0500G4	\$114,750.00	10.00%	\$104,049.56
Online Training	erwin	erwin DM Workgroup Edition Online Product Training 1 Year Subscription License Renewal - 1 "Named" User Pack	REDUVIDWE0001G4	\$1,800.00	10.00%	\$1,632.15
Online Training	erwin	erwin DM Workgroup Edition Online Product Training 1 Year Subscription License Renewal - 10 "Named" User Pack	REDUVIDWE0010G4	\$17,100.00	10.00%	\$15,505.43
Online Training	erwin	erwin DM Workgroup Edition Online Product Training 1 Year Subscription License Renewal - 25 "Named" User Pack	REDUVIDWE0025G4	\$40,500.00	10.00%	\$36,723.38
Online Training	erwin	erwin DM Workgroup Edition Online Product Training 1 Year Subscription License Renewal - Enterprise User Pack (500 "Named" Users max.)	REDUVIDWE0500G4	\$153,000.00	10.00%	\$138,732.75
Online Training	erwin	erwin DM Standard to Workgroup Edition Online Product Training Upgrade (Monthly Co-term) Subscription License - 1 "Named" User Pack	NEDUVIDSW0001G4	\$42.00	10.00%	\$38.08
Online Training	erwin	erwin DM Standard to Workgroup Edition Online Product Training Upgrade (Monthly Co-term) Subscription License - 10 "Named" User Pack	NEDUVIDSW0010G4	\$396.00	10.00%	\$359.07
Online Training	erwin	erwin DM Standard to Workgroup Edition Online Product Training Upgrade (Monthly Co-term) Subscription License - 25 "Named" User Pack	NEDUVIDSW0025G4	\$938.00	10.00%	\$850.53
Online Training	erwin	erwin DM Standard to Workgroup Edition Online Product Training Upgrade (Monthly Co-term) Subscription License - Enterprise User Pack (500 "Named" Users max.)	NEDUVIDSW0500G4	\$3,542.00	10.00%	\$3,211.71