

**Appendix C Pricing Index  
DIR-CPO-4764**

<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 1	CS.EPPPRO.SOLN.T1	\$59.97	10.00%	\$54.38
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 2	CS.EPPPRO.SOLN.T2	\$53.98	10.00%	\$48.95
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 3	CS.EPPPRO.SOLN.T3	\$48.58	10.00%	\$44.05
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 4	CS.EPPPRO.SOLN.T4	\$43.72	10.00%	\$39.64
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 5	CS.EPPPRO.SOLN.T5	\$39.35	10.00%	\$35.68
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 6	CS.EPPPRO.SOLN.T6	\$35.42	10.00%	\$32.12
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 7	CS.EPPPRO.SOLN.T7	\$31.87	10.00%	\$28.90
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 8	CS.EPPPRO.SOLN.T8	\$28.69	10.00%	\$26.01
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 9	CS.EPPPRO.SOLN.T9	\$25.82	10.00%	\$23.41
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 10	CS.EPPPRO.SOLN.T10	\$23.24	10.00%	\$21.07
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 11	CS.EPPPRO.SOLN.T11	\$20.92	10.00%	\$18.97
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 12	CS.EPPPRO.SOLN.T12	\$18.82	10.00%	\$17.07
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 13	CS.EPPPRO.SOLN.T13	\$16.94	10.00%	\$15.36
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 14	CS.EPPPRO.SOLN.T14	\$15.24	10.00%	\$13.82
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 15	CS.EPPPRO.SOLN.T15	\$13.72	10.00%	\$12.44
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 16	CS.EPPPRO.SOLN.T16	\$12.35	10.00%	\$11.20
Falcon Endpoint Protection Pro Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Pro Flexible Bundle Tier 17	CS.EPPPRO.SOLN.T17	\$11.11	10.00%	\$10.07
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 1	CS.EPPENT.SOLN.T1	\$103.96	10.00%	\$94.27
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 2	CS.EPPENT.SOLN.T2	\$93.57	10.00%	\$84.84
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 3	CS.EPPENT.SOLN.T3	\$84.21	10.00%	\$76.36
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 4	CS.EPPENT.SOLN.T4	\$75.79	10.00%	\$68.72
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 5	CS.EPPENT.SOLN.T5	\$68.21	10.00%	\$61.85
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 6	CS.EPPENT.SOLN.T6	\$61.39	10.00%	\$55.67
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 7	CS.EPPENT.SOLN.T7	\$55.25	10.00%	\$50.10
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 8	CS.EPPENT.SOLN.T8	\$49.73	10.00%	\$45.09
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 9	CS.EPPENT.SOLN.T9	\$44.75	10.00%	\$40.58
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 10	CS.EPPENT.SOLN.T10	\$40.28	10.00%	\$36.52
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 11	CS.EPPENT.SOLN.T11	\$36.25	10.00%	\$32.87
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 12	CS.EPPENT.SOLN.T12	\$32.63	10.00%	\$29.59
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 13	CS.EPPENT.SOLN.T13	\$29.36	10.00%	\$26.62
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 14	CS.EPPENT.SOLN.T14	\$26.43	10.00%	\$23.97
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 15	CS.EPPENT.SOLN.T15	\$23.79	10.00%	\$21.57
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 16	CS.EPPENT.SOLN.T16	\$21.40	10.00%	\$19.40
Falcon Endpoint Protection Enterprise Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Flexible Bundle Tier 17	CS.EPPENT.SOLN.T17	\$19.27	10.00%	\$17.47

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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 1	CS.EPPPRE.SOLN.T1	\$119.56	10.00%	\$108.41
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 2	CS.EPPPRE.SOLN.T2	\$107.60	10.00%	\$97.57
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 3	CS.EPPPRE.SOLN.T3	\$96.84	10.00%	\$87.81
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 4	CS.EPPPRE.SOLN.T4	\$87.16	10.00%	\$79.03
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 5	CS.EPPPRE.SOLN.T5	\$78.44	10.00%	\$71.13
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 6	CS.EPPPRE.SOLN.T6	\$70.60	10.00%	\$64.02
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 7	CS.EPPPRE.SOLN.T7	\$63.54	10.00%	\$57.61
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 8	CS.EPPPRE.SOLN.T8	\$57.18	10.00%	\$51.85
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 9	CS.EPPPRE.SOLN.T9	\$51.47	10.00%	\$46.67
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 10	CS.EPPPRE.SOLN.T10	\$46.32	10.00%	\$42.00
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 11	CS.EPPPRE.SOLN.T11	\$41.69	10.00%	\$37.80
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 12	CS.EPPPRE.SOLN.T12	\$37.52	10.00%	\$34.02
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 13	CS.EPPPRE.SOLN.T13	\$33.77	10.00%	\$30.62
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 14	CS.EPPPRE.SOLN.T14	\$30.39	10.00%	\$27.56
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 15	CS.EPPPRE.SOLN.T15	\$27.35	10.00%	\$24.80
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 16	CS.EPPPRE.SOLN.T16	\$24.61	10.00%	\$22.32
Falcon Endpoint Protection Premium Flexible Bundle	Crowdstrike	Falcon Endpoint Protection Premium Flexible Bundle Tier 17	CS.EPPPRE.SOLN.T17	\$22.16	10.00%	\$20.09
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 1	CS.EPPPROB.SOLN.T1	\$81.57	10.00%	\$73.96
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 2	CS.EPPPROB.SOLN.T2	\$73.42	10.00%	\$66.57
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 3	CS.EPPPROB.SOLN.T3	\$66.08	10.00%	\$59.92
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 4	CS.EPPPROB.SOLN.T4	\$59.47	10.00%	\$53.92
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 5	CS.EPPPROB.SOLN.T5	\$53.52	10.00%	\$48.53
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 6	CS.EPPPROB.SOLN.T6	\$48.17	10.00%	\$43.68
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 7	CS.EPPPROB.SOLN.T7	\$43.35	10.00%	\$39.31
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 8	CS.EPPPROB.SOLN.T8	\$39.02	10.00%	\$35.38
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 9	CS.EPPPROB.SOLN.T9	\$35.11	10.00%	\$31.84
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 10	CS.EPPPROB.SOLN.T10	\$31.61	10.00%	\$28.66
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 11	CS.EPPPROB.SOLN.T11	\$28.45	10.00%	\$25.80
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 12	CS.EPPPROB.SOLN.T12	\$25.60	10.00%	\$23.21
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 13	CS.EPPPROB.SOLN.T13	\$23.04	10.00%	\$20.89
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 14	CS.EPPPROB.SOLN.T14	\$20.74	10.00%	\$18.81
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 15	CS.EPPPROB.SOLN.T15	\$18.66	10.00%	\$16.92
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 16	CS.EPPPROB.SOLN.T16	\$16.80	10.00%	\$15.23
Falcon Endpoint Protection Pro Bundle	Crowdstrike	Falcon Endpoint Protection Pro Bundle Tier 17	CS.EPPPROB.SOLN.T17	\$15.11	10.00%	\$13.70
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 1	CS.EPPENTB.SOLN.T1	\$168.61	10.00%	\$152.89
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 2	CS.EPPENTB.SOLN.T2	\$151.75	10.00%	\$137.60
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 3	CS.EPPENTB.SOLN.T3	\$136.57	10.00%	\$123.83
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 4	CS.EPPENTB.SOLN.T4	\$122.91	10.00%	\$111.45
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 5	CS.EPPENTB.SOLN.T5	\$110.63	10.00%	\$100.31
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 6	CS.EPPENTB.SOLN.T6	\$99.56	10.00%	\$90.28
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 7	CS.EPPENTB.SOLN.T7	\$89.60	10.00%	\$81.24
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 8	CS.EPPENTB.SOLN.T8	\$80.65	10.00%	\$73.13

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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 9	CS.EPPENTB.SOLN.T9	\$72.58	10.00%	\$65.81
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 10	CS.EPPENTB.SOLN.T10	\$65.32	10.00%	\$59.23
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 11	CS.EPPENTB.SOLN.T11	\$58.79	10.00%	\$53.31
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 12	CS.EPPENTB.SOLN.T12	\$52.92	10.00%	\$47.99
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 13	CS.EPPENTB.SOLN.T13	\$47.62	10.00%	\$43.18
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 14	CS.EPPENTB.SOLN.T14	\$42.87	10.00%	\$38.87
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 15	CS.EPPENTB.SOLN.T15	\$38.58	10.00%	\$34.98
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 16	CS.EPPENTB.SOLN.T16	\$34.72	10.00%	\$31.48
Falcon Endpoint Protection Enterprise Bundle	Crowdstrike	Falcon Endpoint Protection Enterprise Bundle Tier 17	CS.EPPENTB.SOLN.T17	\$31.24	10.00%	\$28.33
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 1	CS.EPPPREB.SOLN.T1	\$184.20	10.00%	\$167.02
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 2	CS.EPPPREB.SOLN.T2	\$152.45	10.00%	\$138.23
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 3	CS.EPPPREB.SOLN.T3	\$137.20	10.00%	\$124.41
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 4	CS.EPPPREB.SOLN.T4	\$123.48	10.00%	\$111.97
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 5	CS.EPPPREB.SOLN.T5	\$111.13	10.00%	\$100.77
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 6	CS.EPPPREB.SOLN.T6	\$100.02	10.00%	\$90.69
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 7	CS.EPPPREB.SOLN.T7	\$97.47	10.00%	\$88.38
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 8	CS.EPPPREB.SOLN.T8	\$87.73	10.00%	\$79.55
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 9	CS.EPPPREB.SOLN.T9	\$78.95	10.00%	\$71.59
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 10	CS.EPPPREB.SOLN.T10	\$71.06	10.00%	\$64.43
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 11	CS.EPPPREB.SOLN.T11	\$63.95	10.00%	\$57.99
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 12	CS.EPPPREB.SOLN.T12	\$57.56	10.00%	\$52.19
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 13	CS.EPPPREB.SOLN.T13	\$51.80	10.00%	\$46.97
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 14	CS.EPPPREB.SOLN.T14	\$46.63	10.00%	\$42.28
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 15	CS.EPPPREB.SOLN.T15	\$41.96	10.00%	\$38.05
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 16	CS.EPPPREB.SOLN.T16	\$37.77	10.00%	\$34.25
Falcon Endpoint Protection Premium Bundle	Crowdstrike	Falcon Endpoint Protection Premium Bundle Tier 17	CS.EPPPREB.SOLN.T17	\$33.99	10.00%	\$30.82
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 1	CS.CONRES.SOLN.T1	\$7.99	10.00%	\$7.24
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 2	CS.CONRES.SOLN.T2	\$7.20	10.00%	\$6.53
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 3	CS.CONRES.SOLN.T3	\$6.48	10.00%	\$5.88
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 4	CS.CONRES.SOLN.T4	\$5.83	10.00%	\$5.29
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 5	CS.CONRES.SOLN.T5	\$5.25	10.00%	\$4.76
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 6	CS.CONRES.SOLN.T6	\$4.72	10.00%	\$4.28
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 7	CS.CONRES.SOLN.T7	\$4.25	10.00%	\$3.85
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 8	CS.CONRES.SOLN.T8	\$3.82	10.00%	\$3.46
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 9	CS.CONRES.SOLN.T9	\$3.44	10.00%	\$3.12
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 10	CS.CONRES.SOLN.T10	\$3.10	10.00%	\$2.81
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 11	CS.CONRES.SOLN.T11	\$2.79	10.00%	\$2.53
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 12	CS.CONRES.SOLN.T12	\$2.51	10.00%	\$2.28
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 13	CS.CONRES.SOLN.T13	\$2.26	10.00%	\$2.05
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 14	CS.CONRES.SOLN.T14	\$2.03	10.00%	\$1.84
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 15	CS.CONRES.SOLN.T15	\$1.83	10.00%	\$1.66
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 16	CS.CONRES.SOLN.T16	\$1.65	10.00%	\$1.50

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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Control and Respond	Crowdstrike	Falcon Control and Respond Tier 17	CS.CONRES.SOLN.T17	\$1.48	10.00%	\$1.34
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 1	CS.PREVENT.SOLN.T1	\$79.97	10.00%	\$72.51
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 2	CS.PREVENT.SOLN.T2	\$71.98	10.00%	\$65.27
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 3	CS.PREVENT.SOLN.T3	\$64.78	10.00%	\$58.74
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 4	CS.PREVENT.SOLN.T4	\$58.30	10.00%	\$52.86
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 5	CS.PREVENT.SOLN.T5	\$52.47	10.00%	\$47.58
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 6	CS.PREVENT.SOLN.T6	\$47.23	10.00%	\$42.83
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 7	CS.PREVENT.SOLN.T7	\$42.50	10.00%	\$38.54
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 8	CS.PREVENT.SOLN.T8	\$38.25	10.00%	\$34.68
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 9	CS.PREVENT.SOLN.T9	\$34.43	10.00%	\$31.22
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 10	CS.PREVENT.SOLN.T10	\$30.98	10.00%	\$28.09
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 11	CS.PREVENT.SOLN.T11	\$27.89	10.00%	\$25.29
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 12	CS.PREVENT.SOLN.T12	\$25.09	10.00%	\$22.75
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 13	CS.PREVENT.SOLN.T13	\$22.58	10.00%	\$20.47
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 14	CS.PREVENT.SOLN.T14	\$20.32	10.00%	\$18.43
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 15	CS.PREVENT.SOLN.T15	\$18.29	10.00%	\$16.58
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 16	CS.PREVENT.SOLN.T16	\$16.46	10.00%	\$14.93
Prevent	Crowdstrike	Falcon Prevent (NGAV) Application - Band 17	CS.PREVENT.SOLN.T17	\$14.82	10.00%	\$13.44
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 1	CS.INSIGHT.SOLN.T1	\$79.97	10.00%	\$72.51
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 2	CS.INSIGHT.SOLN.T2	\$71.98	10.00%	\$65.27
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 3	CS.INSIGHT.SOLN.T3	\$64.78	10.00%	\$58.74
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 4	CS.INSIGHT.SOLN.T4	\$58.30	10.00%	\$52.86
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 5	CS.INSIGHT.SOLN.T5	\$52.47	10.00%	\$47.58
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 6	CS.INSIGHT.SOLN.T6	\$47.23	10.00%	\$42.83
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 7	CS.INSIGHT.SOLN.T7	\$42.50	10.00%	\$38.54
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 8	CS.INSIGHT.SOLN.T8	\$38.25	10.00%	\$34.68
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 9	CS.INSIGHT.SOLN.T9	\$34.43	10.00%	\$31.22
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 10	CS.INSIGHT.SOLN.T10	\$30.98	10.00%	\$28.09
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 11	CS.INSIGHT.SOLN.T11	\$27.89	10.00%	\$25.29
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 12	CS.INSIGHT.SOLN.T12	\$25.09	10.00%	\$22.75
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 13	CS.INSIGHT.SOLN.T13	\$22.58	10.00%	\$20.47
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 14	CS.INSIGHT.SOLN.T14	\$20.32	10.00%	\$18.43
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 15	CS.INSIGHT.SOLN.T15	\$18.29	10.00%	\$16.58
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 16	CS.INSIGHT.SOLN.T16	\$16.46	10.00%	\$14.93
Insight	Crowdstrike	Falcon Insight (EDR) Application - Band 17	CS.INSIGHT.SOLN.T17	\$14.82	10.00%	\$13.44
Device Control	Crowdstrike	Falcon Device Control - Band 1	CS.DEVICE.SOLN.T1	\$12.29	10.00%	\$11.14
Device Control	Crowdstrike	Falcon Device Control - Band 2	CS.DEVICE.SOLN.T2	\$11.06	10.00%	\$10.03
Device Control	Crowdstrike	Falcon Device Control - Band 3	CS.DEVICE.SOLN.T3	\$9.95	10.00%	\$9.02
Device Control	Crowdstrike	Falcon Device Control - Band 4	CS.DEVICE.SOLN.T4	\$8.96	10.00%	\$8.12
Device Control	Crowdstrike	Falcon Device Control - Band 5	CS.DEVICE.SOLN.T5	\$8.07	10.00%	\$7.32
Device Control	Crowdstrike	Falcon Device Control - Band 6	CS.DEVICE.SOLN.T6	\$7.26	10.00%	\$6.58
Device Control	Crowdstrike	Falcon Device Control - Band 7	CS.DEVICE.SOLN.T7	\$6.53	10.00%	\$5.92

**Appendix C Pricing Index  
DIR-CPO-4764**

<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Device Control	Crowdstrike	Falcon Device Control - Band 8	CS.DEVICE.SOLN.T8	\$5.88	10.00%	\$5.33
Device Control	Crowdstrike	Falcon Device Control - Band 9	CS.DEVICE.SOLN.T9	\$5.29	10.00%	\$4.80
Device Control	Crowdstrike	Falcon Device Control - Band 10	CS.DEVICE.SOLN.T10	\$4.76	10.00%	\$4.32
Device Control	Crowdstrike	Falcon Device Control - Band 11	CS.DEVICE.SOLN.T11	\$4.28	10.00%	\$3.88
Device Control	Crowdstrike	Falcon Device Control - Band 12	CS.DEVICE.SOLN.T12	\$3.86	10.00%	\$3.50
Device Control	Crowdstrike	Falcon Device Control - Band 13	CS.DEVICE.SOLN.T13	\$3.47	10.00%	\$3.15
Device Control	Crowdstrike	Falcon Device Control - Band 14	CS.DEVICE.SOLN.T14	\$3.13	10.00%	\$2.84
Device Control	Crowdstrike	Falcon Device Control - Band 15	CS.DEVICE.SOLN.T15	\$2.81	10.00%	\$2.55
Device Control	Crowdstrike	Falcon Device Control - Band 16	CS.DEVICE.SOLN.T16	\$2.53	10.00%	\$2.29
Device Control	Crowdstrike	Falcon Device Control - Band 17	CS.DEVICE.SOLN.T17	\$2.28	10.00%	\$2.07
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 1	CS.FIREWALL.SOLN.T1	\$12.29	10.00%	\$11.14
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 2	CS.FIREWALL.SOLN.T2	\$11.06	10.00%	\$10.03
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 3	CS.FIREWALL.SOLN.T3	\$9.95	10.00%	\$9.02
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 4	CS.FIREWALL.SOLN.T4	\$8.96	10.00%	\$8.12
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 5	CS.FIREWALL.SOLN.T5	\$8.07	10.00%	\$7.32
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 6	CS.FIREWALL.SOLN.T6	\$7.26	10.00%	\$6.58
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 7	CS.FIREWALL.SOLN.T7	\$6.53	10.00%	\$5.92
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 8	CS.FIREWALL.SOLN.T8	\$5.88	10.00%	\$5.33
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 9	CS.FIREWALL.SOLN.T9	\$5.29	10.00%	\$4.80
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 10	CS.FIREWALL.SOLN.T10	\$4.76	10.00%	\$4.32
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 11	CS.FIREWALL.SOLN.T11	\$4.28	10.00%	\$3.88
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 12	CS.FIREWALL.SOLN.T12	\$3.86	10.00%	\$3.50
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 13	CS.FIREWALL.SOLN.T13	\$3.47	10.00%	\$3.15
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 14	CS.FIREWALL.SOLN.T14	\$3.13	10.00%	\$2.84
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 15	CS.FIREWALL.SOLN.T15	\$2.81	10.00%	\$2.55
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 16	CS.FIREWALL.SOLN.T16	\$2.53	10.00%	\$2.29
Falcon Firewall Management	Crowdstrike	Falcon Firewall Management Tier 17	CS.FIREWALL.SOLN.T17	\$2.28	10.00%	\$2.07
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 1	CS.SPOTLIGHT.SOLN.T1	\$39.10	10.00%	\$35.45
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 2	CS.SPOTLIGHT.SOLN.T2	\$35.19	10.00%	\$31.91
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 3	CS.SPOTLIGHT.SOLN.T3	\$31.67	10.00%	\$28.72
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 4	CS.SPOTLIGHT.SOLN.T4	\$28.11	10.00%	\$25.49
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 5	CS.SPOTLIGHT.SOLN.T5	\$24.94	10.00%	\$22.61
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 6	CS.SPOTLIGHT.SOLN.T6	\$22.13	10.00%	\$20.07
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 7	CS.SPOTLIGHT.SOLN.T7	\$19.64	10.00%	\$17.81
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 8	CS.SPOTLIGHT.SOLN.T8	\$17.43	10.00%	\$15.80
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 9	CS.SPOTLIGHT.SOLN.T9	\$15.47	10.00%	\$14.03
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 10	CS.SPOTLIGHT.SOLN.T10	\$13.73	10.00%	\$12.45
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 11	CS.SPOTLIGHT.SOLN.T11	\$12.18	10.00%	\$11.04
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 12	CS.SPOTLIGHT.SOLN.T12	\$10.81	10.00%	\$9.80
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 13	CS.SPOTLIGHT.SOLN.T13	\$9.60	10.00%	\$8.70
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 14	CS.SPOTLIGHT.SOLN.T14	\$8.52	10.00%	\$7.73
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 15	CS.SPOTLIGHT.SOLN.T15	\$7.56	10.00%	\$6.86

**Appendix C Pricing Index  
DIR-CPO-4764**

<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 16	CS.SPOTLIGHT.SOLN.T16	\$6.71	10.00%	\$6.08
Falcon Spotlight	Crowdstrike	Falcon Spotlight Application - Band 17	CS.SPOTLIGHT.SOLN.T17	\$5.95	10.00%	\$5.40
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 1	CS.DISC.SOLN.T1	\$24.00	10.00%	\$21.76
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 2	CS.DISC.SOLN.T2	\$21.59	10.00%	\$19.58
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 3	CS.DISC.SOLN.T3	\$19.43	10.00%	\$17.62
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 4	CS.DISC.SOLN.T4	\$17.49	10.00%	\$15.86
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 5	CS.DISC.SOLN.T5	\$15.74	10.00%	\$14.27
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 6	CS.DISC.SOLN.T6	\$14.17	10.00%	\$12.85
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 7	CS.DISC.SOLN.T7	\$12.75	10.00%	\$11.56
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 8	CS.DISC.SOLN.T8	\$11.48	10.00%	\$10.41
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 9	CS.DISC.SOLN.T9	\$10.33	10.00%	\$9.37
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 10	CS.DISC.SOLN.T10	\$9.30	10.00%	\$8.43
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 11	CS.DISC.SOLN.T11	\$8.36	10.00%	\$7.58
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 12	CS.DISC.SOLN.T12	\$7.53	10.00%	\$6.83
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 13	CS.DISC.SOLN.T13	\$6.77	10.00%	\$6.14
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 14	CS.DISC.SOLN.T14	\$6.09	10.00%	\$5.52
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 15	CS.DISC.SOLN.T15	\$5.49	10.00%	\$4.98
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 16	CS.DISC.SOLN.T16	\$4.94	10.00%	\$4.48
Discover	Crowdstrike	Falcon Discover - (Discovery Solution) - Band 17	CS.DISC.SOLN.T17	\$4.45	10.00%	\$4.04
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 1	CS.OW.SVC.T1	\$31.99	10.00%	\$29.01
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 2	CS.OW.SVC.T2	\$28.79	10.00%	\$26.11
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 3	CS.OW.SVC.T3	\$25.91	10.00%	\$23.49
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 4	CS.OW.SVC.T4	\$23.32	10.00%	\$21.15
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 5	CS.OW.SVC.T5	\$20.99	10.00%	\$19.03
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 6	CS.OW.SVC.T6	\$18.89	10.00%	\$17.13
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 7	CS.OW.SVC.T7	\$17.00	10.00%	\$15.41
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 8	CS.OW.SVC.T8	\$15.30	10.00%	\$13.87
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 9	CS.OW.SVC.T9	\$13.77	10.00%	\$12.49
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 10	CS.OW.SVC.T10	\$12.39	10.00%	\$11.23
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 11	CS.OW.SVC.T11	\$11.15	10.00%	\$10.11
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 12	CS.OW.SVC.T12	\$10.04	10.00%	\$9.10
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 13	CS.OW.SVC.T13	\$9.04	10.00%	\$8.20
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 14	CS.OW.SVC.T14	\$8.13	10.00%	\$7.37
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 15	CS.OW.SVC.T15	\$7.32	10.00%	\$6.64
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 16	CS.OW.SVC.T16	\$6.59	10.00%	\$5.98
Overwatch	Crowdstrike	Falcon Overwatch Service - Band 17	CS.OW.SVC.T17	\$5.92	10.00%	\$5.37
Falcon X	Crowdstrike	Falcon X Application - Band 1	CS.FALCONX.SOLN.T1	\$24.00	10.00%	\$21.76
Falcon X	Crowdstrike	Falcon X Application - Band 2	CS.FALCONX.SOLN.T2	\$21.60	10.00%	\$19.59
Falcon X	Crowdstrike	Falcon X Application - Band 3	CS.FALCONX.SOLN.T3	\$19.44	10.00%	\$17.63
Falcon X	Crowdstrike	Falcon X Application - Band 4	CS.FALCONX.SOLN.T4	\$17.49	10.00%	\$15.86
Falcon X	Crowdstrike	Falcon X Application - Band 5	CS.FALCONX.SOLN.T5	\$15.74	10.00%	\$14.27
Falcon X	Crowdstrike	Falcon X Application - Band 6	CS.FALCONX.SOLN.T6	\$14.17	10.00%	\$12.85

**Appendix C Pricing Index  
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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon X	Crowdstrike	Falcon X Application - Band 7	CS.FALCONX.SOLN.T7	\$12.75	10.00%	\$11.56
Falcon X	Crowdstrike	Falcon X Application - Band 8	CS.FALCONX.SOLN.T8	\$11.48	10.00%	\$10.41
Falcon X	Crowdstrike	Falcon X Application - Band 9	CS.FALCONX.SOLN.T9	\$10.33	10.00%	\$9.37
Falcon X	Crowdstrike	Falcon X Application - Band 10	CS.FALCONX.SOLN.T10	\$9.30	10.00%	\$8.43
Falcon X	Crowdstrike	Falcon X Application - Band 11	CS.FALCONX.SOLN.T11	\$8.37	10.00%	\$7.59
Falcon X	Crowdstrike	Falcon X Application - Band 12	CS.FALCONX.SOLN.T12	\$7.54	10.00%	\$6.84
Falcon X	Crowdstrike	Falcon X Application - Band 13	CS.FALCONX.SOLN.T13	\$6.78	10.00%	\$6.15
Falcon X	Crowdstrike	Falcon X Application - Band 14	CS.FALCONX.SOLN.T14	\$6.10	10.00%	\$5.53
Falcon X	Crowdstrike	Falcon X Application - Band 15	CS.FALCONX.SOLN.T15	\$5.49	10.00%	\$4.98
Falcon X	Crowdstrike	Falcon X Application - Band 16	CS.FALCONX.SOLN.T16	\$4.94	10.00%	\$4.48
Falcon X	Crowdstrike	Falcon X Application - Band 17	CS.FALCONX.SOLN.T17	\$4.45	10.00%	\$4.04
Falcon X Premium	Crowdstrike	Falcon X Premium Application - Band 11	CS.FALXPRE.SOLN.T11	\$21.25	10.00%	\$19.27
Falcon X Premium	Crowdstrike	Falcon X Premium Application - Band 12	CS.FALXPRE.SOLN.T12	\$12.55	10.00%	\$11.38
Falcon X Premium	Crowdstrike	Falcon X Premium Application - Band 13	CS.FALXPRE.SOLN.T13	\$11.30	10.00%	\$10.25
Falcon X Premium	Crowdstrike	Falcon X Premium Application - Band 14	CS.FALXPRE.SOLN.T14	\$10.17	10.00%	\$9.22
Falcon X Premium	Crowdstrike	Falcon X Premium Application - Band 15	CS.FALXPRE.SOLN.T15	\$9.15	10.00%	\$8.30
Falcon X Premium	Crowdstrike	Falcon X Premium Application - Band 16	CS.FALXPRE.SOLN.T16	\$8.24	10.00%	\$7.47
Falcon X Premium	Crowdstrike	Falcon X Premium Application - Band 17	CS.FALXPRE.SOLN.T17	\$7.41	10.00%	\$6.72
Falcon X Expansion Pack - 500 Files/Month	Crowdstrike	Falcon X Expansion Pack - up to 500 Files/Month	CS.FXE500.SOLN	\$7,000.00	10.00%	\$6,347.25
Falcon X Expansion Pack - 1000 Files/Month	Crowdstrike	Falcon X Expansion Pack - up to 1000 Files/Month	CS.FXE1000.SOLN	\$12,500.00	10.00%	\$11,334.38
Falcon X Expansion Pack - 5000 Files/Month	Crowdstrike	Falcon X Expansion Pack - up to 5000 Files/Month	CS.FXE5000.SOLN	\$30,000.00	10.00%	\$27,202.50
Falcon X Expansion Pack - 25000 Files/Month	Crowdstrike	Falcon X Expansion Pack - up to 25000 Files/Month	CS.FXE25000.SOLN	\$50,000.00	10.00%	\$45,337.50
Falcon X Premium RFI Pack	Crowdstrike	Falcon X Premium RFI Pack	CS.FXPRFI.SOLN	\$25,000.00	10.00%	\$22,668.75
Falcon X Premium Elite Dedicated	Crowdstrike	Falcon X Premium Elite Dedicated	CS.FXPED.SOLN	\$450,000.00	10.00%	\$408,037.50
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. <299 - Band 1	CS.FCSSD.SOLN.T1	\$276.56	10.00%	\$250.77
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 2	CS.FCSD.SOLN.T2	\$275.75	10.00%	\$250.04
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 3	CS.FCSD.SOLN.T3	\$237.69	10.00%	\$215.53
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 4	CS.FCSD.SOLN.T4	\$208.15	10.00%	\$188.74
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 5	CS.FCSD.SOLN.T5	\$183.79	10.00%	\$166.65
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 6	CS.FCSD.SOLN.T6	\$163.39	10.00%	\$148.15
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 7	CS.FCSD.SOLN.T7	\$148.50	10.00%	\$134.65
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 8	CS.FCSD.SOLN.T8	\$135.36	10.00%	\$122.74
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 9	CS.FCSD.SOLN.T9	\$125.14	10.00%	\$113.47
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 10	CS.FCSD.SOLN.T10	\$115.91	10.00%	\$105.10
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 11	CS.FCSD.SOLN.T11	\$104.07	10.00%	\$94.37
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 12	CS.FCSD.SOLN.T12	\$95.40	10.00%	\$86.50
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Standard. +300 - Band 13	CS.FCSD.SOLN.T13	\$85.53	10.00%	\$77.55
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. <299 - Band 1	CS.FCEXT.SOLN.T1	\$280.33	10.00%	\$254.19
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 2	CS.FCEXT.SOLN.T2	\$279.51	10.00%	\$253.45
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 3	CS.FCEXT.SOLN.T3	\$241.45	10.00%	\$218.93
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 4	CS.FCEXT.SOLN.T4	\$211.91	10.00%	\$192.15
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 5	CS.FCEXT.SOLN.T5	\$187.55	10.00%	\$170.06

**Appendix C Pricing Index  
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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 6	CS.FCEXT.SOLN.T6	\$167.14	10.00%	\$151.55
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 7	CS.FCEXT.SOLN.T7	\$152.26	10.00%	\$138.06
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 8	CS.FCEXT.SOLN.T8	\$139.12	10.00%	\$126.15
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 9	CS.FCEXT.SOLN.T9	\$128.90	10.00%	\$116.88
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 10	CS.FCEXT.SOLN.T10	\$119.67	10.00%	\$108.51
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 11	CS.FCEXT.SOLN.T11	\$107.83	10.00%	\$97.77
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 12	CS.FCEXT.SOLN.T12	\$99.17	10.00%	\$89.92
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended. +300 - Band 13	CS.FCEXT.SOLN.T13	\$89.28	10.00%	\$80.95
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. <299 - Band 1	CS.FCEXP.SOLN.T1	\$287.12	10.00%	\$260.35
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 2	CS.FCEXP.SOLN.T2	\$286.28	10.00%	\$259.58
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 3	CS.FCEXP.SOLN.T3	\$248.22	10.00%	\$225.07
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus.+300 - Band 4	CS.FCEXP.SOLN.T4	\$218.69	10.00%	\$198.30
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 5	CS.FCEXP.SOLN.T5	\$194.32	10.00%	\$176.20
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 6	CS.FCEXP.SOLN.T6	\$173.92	10.00%	\$157.70
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 7	CS.FCEXP.SOLN.T7	\$159.04	10.00%	\$144.21
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 8	CS.FCEXP.SOLN.T8	\$145.89	10.00%	\$132.29
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 9	CS.FCEXP.SOLN.T9	\$135.68	10.00%	\$123.03
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 10	CS.FCEXP.SOLN.T10	\$126.45	10.00%	\$114.66
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 11	CS.FCEXP.SOLN.T11	\$114.61	10.00%	\$103.92
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 12	CS.FCEXP.SOLN.T12	\$105.94	10.00%	\$96.06
Falcon Complete	Crowdstrike	Falcon Complete w/Threat Graph Extended Plus. +300 - Band 13	CS.FCEXP.SOLN.T13	\$96.06	10.00%	\$87.10
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended <299 - Band 1	CS.FCSEXT.HPS.SOLN.T1	\$91,963.53	10.00%	\$83,387.93
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 2	CS.FCEXT.HPS.SOLN.T2	\$306.66	10.00%	\$278.06
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 3	CS.FCEXT.HPS.SOLN.T3	\$268.60	10.00%	\$243.55
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 4	CS.FCEXT.HPS.SOLN.T4	\$239.07	10.00%	\$216.78



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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 5	CS.FCEXT.HPS.SOLN.T5	\$214.71	10.00%	\$194.69
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 6	CS.FCEXT.HPS.SOLN.T6	\$194.30	10.00%	\$176.18
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 7	CS.FCEXT.HPS.SOLN.T7	\$179.42	10.00%	\$162.69
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 8	CS.FCEXT.HPS.SOLN.T8	\$166.28	10.00%	\$150.77
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 9	CS.FCEXT.HPS.SOLN.T9	\$156.06	10.00%	\$141.51
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 10	CS.FCEXT.HPS.SOLN.T10	\$146.83	10.00%	\$133.14
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 11	CS.FCEXT.HPS.SOLN.T11	\$134.99	10.00%	\$122.40
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 12	CS.FCEXT.HPS.SOLN.T12	\$126.32	10.00%	\$114.54
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended +300 - Band 13	CS.FCEXT.HPS.SOLN.T13	\$116.44	10.00%	\$105.58
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite <299 - Band 1	CS.FCSEE.HPS.SOLN.T1	\$123,357.87	10.00%	\$111,854.75
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 2	CS.FCEE.HPS.SOLN.T2	\$411.36	10.00%	\$373.00
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 3	CS.FCEE.HPS.SOLN.T3	\$373.29	10.00%	\$338.48
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 4	CS.FCEE.HPS.SOLN.T4	\$343.76	10.00%	\$311.70
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 5	CS.FCEE.HPS.SOLN.T5	\$319.40	10.00%	\$289.62
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 6	CS.FCEE.HPS.SOLN.T6	\$299.00	10.00%	\$271.12
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 7	CS.FCEE.HPS.SOLN.T7	\$284.11	10.00%	\$257.62
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 8	CS.FCEE.HPS.SOLN.T8	\$270.97	10.00%	\$245.70
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 9	CS.FCEE.HPS.SOLN.T9	\$260.75	10.00%	\$236.44
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 10	CS.FCEE.HPS.SOLN.T10	\$251.52	10.00%	\$228.07
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 11	CS.FCEE.HPS.SOLN.T11	\$239.68	10.00%	\$217.33
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 12	CS.FCEE.HPS.SOLN.T12	\$231.01	10.00%	\$209.47

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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Elite +300 - Band 13	CS.FCEE.HPS.SOLN.T13	\$221.14	10.00%	\$200.52
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus <299 Band 1	CS.FCSEXP.HPS.SOLN.T1	\$98,054.63	10.00%	\$88,911.04
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 2	CS.FCEXP.HPS.SOLN.T2	\$326.98	10.00%	\$296.49
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 3	CS.FCEXP.HPS.SOLN.T3	\$288.92	10.00%	\$261.98
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 4	CS.FCEXP.HPS.SOLN.T4	\$259.39	10.00%	\$235.20
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 5	CS.FCEXP.HPS.SOLN.T5	\$235.02	10.00%	\$213.10
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 6	CS.FCEXP.HPS.SOLN.T6	\$214.62	10.00%	\$194.61
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 7	CS.FCEXP.HPS.SOLN.T7	\$199.73	10.00%	\$181.11
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 8	CS.FCEXP.HPS.SOLN.T8	\$186.59	10.00%	\$169.19
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 9	CS.FCEXP.HPS.SOLN.T9	\$176.38	10.00%	\$159.93
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 10	CS.FCEXP.HPS.SOLN.T10	\$167.14	10.00%	\$151.55
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 11	CS.FCEXP.HPS.SOLN.T11	\$155.30	10.00%	\$140.82
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 12	CS.FCEXP.HPS.SOLN.T12	\$146.63	10.00%	\$132.96
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Plus +300 Band 13	CS.FCEXP.HPS.SOLN.T13	\$136.76	10.00%	\$124.01
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select <299 - Band 1	CS.FCSES.HPS.SOLN.T1	\$110,706.25	10.00%	\$100,382.89
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 2	CS.FCES.HPS.SOLN.T2	\$369.16	10.00%	\$334.74
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 3	CS.FCES.HPS.SOLN.T3	\$331.10	10.00%	\$300.22
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 4	CS.FCES.HPS.SOLN.T4	\$301.57	10.00%	\$273.45
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 5	CS.FCES.HPS.SOLN.T5	\$277.21	10.00%	\$251.36
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 6	CS.FCES.HPS.SOLN.T6	\$256.80	10.00%	\$232.85
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 7	CS.FCES.HPS.SOLN.T7	\$241.92	10.00%	\$219.36

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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 8	CS.FCES.HPS.SOLN.T8	\$228.78	10.00%	\$207.45
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 9	CS.FCES.HPS.SOLN.T9	\$218.56	10.00%	\$198.18
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 10	CS.FCES.HPS.SOLN.T10	\$209.33	10.00%	\$189.81
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 11	CS.FCES.HPS.SOLN.T11	\$197.49	10.00%	\$179.07
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 12	CS.FCES.HPS.SOLN.T12	\$188.82	10.00%	\$171.21
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Extended Select +300 - Band 13	CS.FCES.HPS.SOLN.T13	\$178.94	10.00%	\$162.25
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard <299 - Band 1	CS.FCSSD.HPS.SOLN.T1	\$88,577.10	10.00%	\$80,317.29
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 2	CS.FCSD.HPS.SOLN.T2	\$295.38	10.00%	\$267.84
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 3	CS.FCSD.HPS.SOLN.T3	\$257.31	10.00%	\$233.32
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 4	CS.FCSD.HPS.SOLN.T4	\$227.77	10.00%	\$206.53
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 5	CS.FCSD.HPS.SOLN.T5	\$203.41	10.00%	\$184.44
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 6	CS.FCSD.HPS.SOLN.T6	\$183.01	10.00%	\$165.94
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 7	CS.FCSD.HPS.SOLN.T7	\$168.13	10.00%	\$152.45
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 8	CS.FCSD.HPS.SOLN.T8	\$154.99	10.00%	\$140.54
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 9	CS.FCSD.HPS.SOLN.T9	\$144.77	10.00%	\$131.27
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 10	CS.FCSD.HPS.SOLN.T10	\$135.53	10.00%	\$122.89
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 11	CS.FCSD.HPS.SOLN.T11	\$123.70	10.00%	\$112.16
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 12	CS.FCSD.HPS.SOLN.T12	\$115.03	10.00%	\$104.30
Falcon Complete	Crowdstrike	Falcon Complete with Server Threat Graph Standard +300 - Band 13	CS.FCSD.HPS.SOLN.T13	\$105.15	10.00%	\$95.34
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite <299 - Band 1	CS.FCSEE.SOLN.T1	\$94,284.48	10.00%	\$85,492.45
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 2	CS.FCEE.SOLN.T2	\$314.41	10.00%	\$285.09

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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 3	CS.FCEE.SOLN.T3	\$276.34	10.00%	\$250.57
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 4	CS.FCEE.SOLN.T4	\$246.81	10.00%	\$223.79
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 5	CS.FCEE.SOLN.T5	\$222.45	10.00%	\$201.71
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 6	CS.FCEE.SOLN.T6	\$202.05	10.00%	\$183.21
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 7	CS.FCEE.SOLN.T7	\$187.16	10.00%	\$169.71
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 8	CS.FCEE.SOLN.T8	\$174.02	10.00%	\$157.79
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 9	CS.FCEE.SOLN.T9	\$163.80	10.00%	\$148.53
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 10	CS.FCEE.SOLN.T10	\$154.57	10.00%	\$140.16
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 11	CS.FCEE.SOLN.T11	\$142.73	10.00%	\$129.42
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 12	CS.FCEE.SOLN.T12	\$134.06	10.00%	\$121.56
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Elite +300 - Band 13	CS.FCEE.SOLN.T13	\$124.19	10.00%	\$112.61
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select <299 - Band 1	CS.FCSES.SOLN.T1	\$90,067.28	10.00%	\$81,668.51
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 2	CS.FCES.SOLN.T2	\$300.34	10.00%	\$272.33
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 3	CS.FCES.SOLN.T3	\$262.28	10.00%	\$237.82
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 4	CS.FCES.SOLN.T4	\$232.75	10.00%	\$211.05
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 5	CS.FCES.SOLN.T5	\$208.39	10.00%	\$188.96
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 6	CS.FCES.SOLN.T6	\$187.98	10.00%	\$170.45
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 7	CS.FCES.SOLN.T7	\$173.09	10.00%	\$156.95
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 8	CS.FCES.SOLN.T8	\$159.95	10.00%	\$145.03
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 9	CS.FCES.SOLN.T9	\$149.74	10.00%	\$135.78
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 10	CS.FCES.SOLN.T10	\$140.51	10.00%	\$127.41

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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 11	CS.FCES.SOLN.T11	\$128.66	10.00%	\$116.66
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 12	CS.FCES.SOLN.T12	\$120.00	10.00%	\$108.81
Falcon Complete	Crowdstrike	Falcon Complete with Threat Graph Extended Select +300 - Band 13	CS.FCES.SOLN.T13	\$110.12	10.00%	\$99.85
Platform	Crowdstrike	Threat Graph Standard	CS.TG.STD	\$6.72	10.00%	\$6.09
Platform	Crowdstrike	Threat Graph Extended	CS.TG.EXT	\$9.29	10.00%	\$8.42
Platform	Crowdstrike	Threat Graph Extended Plus	CS.TG.EXP	\$13.92	10.00%	\$12.62
Platform	Crowdstrike	Threat Graph Extended Select	CS.TG.EXS	\$23.55	10.00%	\$21.35
Platform	Crowdstrike	Threat Graph Extended Elite	CS.TG.EXE	\$33.17	10.00%	\$30.08
Platform HPS	Crowdstrike	HPS Threat Graph Standard	CS.TG.STD.HPS	\$20.15	10.00%	\$18.27
Platform HPS	Crowdstrike	HPS Threat Graph Extended	CS.TG.EXT.HPS	\$27.87	10.00%	\$25.27
Platform HPS	Crowdstrike	HPS Threat Graph Extended Plus	CS.TG.EXP.HPS	\$41.77	10.00%	\$37.87
Platform HPS	Crowdstrike	HPS Threat Graph Extended Select	CS.TG.EXS.HPS	\$70.64	10.00%	\$64.05
Platform HPS	Crowdstrike	HPS Threat Graph Extended Elite	CS.TG.EXE.HPS	\$99.50	10.00%	\$90.22
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 1	CS.PREVGOV.SOLN.T1	\$79.97	10.00%	\$72.51
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 2	CS.PREVGOV.SOLN.T2	\$71.98	10.00%	\$65.27
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 3	CS.PREVGOV.SOLN.T3	\$64.78	10.00%	\$58.74
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 4	CS.PREVGOV.SOLN.T4	\$58.30	10.00%	\$52.86
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 5	CS.PREVGOV.SOLN.T5	\$52.47	10.00%	\$47.58
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 6	CS.PREVGOV.SOLN.T6	\$47.23	10.00%	\$42.83
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 7	CS.PREVGOV.SOLN.T7	\$42.50	10.00%	\$38.54
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 8	CS.PREVGOV.SOLN.T8	\$38.25	10.00%	\$34.68
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 9	CS.PREVGOV.SOLN.T9	\$34.43	10.00%	\$31.22
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 10	CS.PREVGOV.SOLN.T10	\$30.98	10.00%	\$28.09
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 11	CS.PREVGOV.SOLN.T11	\$27.89	10.00%	\$25.29
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 12	CS.PREVGOV.SOLN.T12	\$25.09	10.00%	\$22.75
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 13	CS.PREVGOV.SOLN.T13	\$22.58	10.00%	\$20.47
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 14	CS.PREVGOV.SOLN.T14	\$20.32	10.00%	\$18.43
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 15	CS.PREVGOV.SOLN.T15	\$18.29	10.00%	\$16.58
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 16	CS.PREVGOV.SOLN.T16	\$16.46	10.00%	\$14.93
Prevent Gov	Crowdstrike	Falcon Prevent (NGAV) on GovCloud - Band 17	CS.PREVGOV.SOLN.T17	\$14.82	10.00%	\$13.44
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 1	CS.INSGOV.SOLN.T1	\$79.97	10.00%	\$72.51
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 2	CS.INSGOV.SOLN.T2	\$71.98	10.00%	\$65.27
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 3	CS.INSGOV.SOLN.T3	\$64.78	10.00%	\$58.74
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 4	CS.INSGOV.SOLN.T4	\$58.30	10.00%	\$52.86
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 5	CS.INSGOV.SOLN.T5	\$52.47	10.00%	\$47.58
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 6	CS.INSGOV.SOLN.T6	\$47.23	10.00%	\$42.83
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 7	CS.INSGOV.SOLN.T7	\$42.50	10.00%	\$38.54
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 8	CS.INSGOV.SOLN.T8	\$38.25	10.00%	\$34.68
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 9	CS.INSGOV.SOLN.T9	\$34.43	10.00%	\$31.22

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<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 10	CS.INSGOV.SOLN.T10	\$30.98	10.00%	\$28.09
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 11	CS.INSGOV.SOLN.T11	\$27.89	10.00%	\$25.29
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 12	CS.INSGOV.SOLN.T12	\$25.09	10.00%	\$22.75
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 13	CS.INSGOV.SOLN.T13	\$22.58	10.00%	\$20.47
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 14	CS.INSGOV.SOLN.T14	\$20.32	10.00%	\$18.43
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 15	CS.INSGOV.SOLN.T15	\$18.29	10.00%	\$16.58
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 16	CS.INSGOV.SOLN.T16	\$16.46	10.00%	\$14.93
Insight Gov	Crowdstrike	Falcon Insight (EDR) on GovCloud - Band 17	CS.INSGOV.SOLN.T17	\$14.82	10.00%	\$13.44
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 1	CS.DISCGOV.SOLN.T1	\$24.00	10.00%	\$21.76
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 2	CS.DISCGOV.SOLN.T2	\$21.59	10.00%	\$19.58
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 3	CS.DISCGOV.SOLN.T3	\$19.43	10.00%	\$17.62
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 4	CS.DISCGOV.SOLN.T4	\$17.49	10.00%	\$15.86
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 5	CS.DISCGOV.SOLN.T5	\$15.74	10.00%	\$14.27
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 6	CS.DISCGOV.SOLN.T6	\$14.17	10.00%	\$12.85
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 7	CS.DISCGOV.SOLN.T7	\$12.75	10.00%	\$11.56
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 8	CS.DISCGOV.SOLN.T8	\$11.48	10.00%	\$10.41
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 9	CS.DISCGOV.SOLN.T9	\$10.33	10.00%	\$9.37
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 10	CS.DISCGOV.SOLN.T10	\$9.30	10.00%	\$8.43
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 11	CS.DISCGOV.SOLN.T11	\$8.36	10.00%	\$7.58
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 12	CS.DISCGOV.SOLN.T12	\$7.53	10.00%	\$6.83
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 13	CS.DISCGOV.SOLN.T13	\$6.77	10.00%	\$6.14
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 14	CS.DISCGOV.SOLN.T14	\$6.09	10.00%	\$5.52
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 15	CS.DISCGOV.SOLN.T15	\$5.49	10.00%	\$4.98
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 16	CS.DISCGOV.SOLN.T16	\$4.94	10.00%	\$4.48
Discover Gov	Crowdstrike	Falcon Discover on GovCloud - Band 17	CS.DISCGOV.SOLN.T17	\$4.45	10.00%	\$4.04
Platform Gov	Crowdstrike	Threat Graph Standard on GovCloud	CS.TG.STD.GOV	\$7.18	10.00%	\$6.51
Platform Gov	Crowdstrike	Threat Graph Extended on GovCloud	CS.TG.EXT.GOV	\$10.52	10.00%	\$9.54
Platform Gov	Crowdstrike	Threat Graph Extended Plus on GovCloud	CS.TG.EXP.GOV	\$16.81	10.00%	\$15.24
Platform Gov	Crowdstrike	Threat Graph Extended Select on GovCloud	CS.TG.EXS.GOV	\$30.46	10.00%	\$27.62
Platform Gov	Crowdstrike	Threat Graph Extended Elite on GovCloud	CS.TG.EXE.GOV	\$44.51	10.00%	\$40.36
Platform Gov	Crowdstrike	HPS Threat Graph Standard on GovCloud	CS.TG.STD.HPSGOV	\$21.57	10.00%	\$19.56
Platform Gov	Crowdstrike	HPS Threat Graph Extended on GovCloud	CS.TG.EXT.HPSGOV	\$31.57	10.00%	\$28.63
Platform Gov	Crowdstrike	HPS Threat Graph Extended Plus on GovCloud	CS.TG.EXP.HPSGOV	\$50.44	10.00%	\$45.74
Platform Gov	Crowdstrike	HPS Threat Graph Extended Select on GovCloud	CS.TG.EXS.HPSGOV	\$91.39	10.00%	\$82.87
Platform Gov	Crowdstrike	HPS Threat Graph Extended Elite on GovCloud	CS.TG.EXE.HPSGOV	\$133.52	10.00%	\$121.07
Sandbox	Crowdstrike	Falcon Sandbox Private Cloud - Up to 1000 files per month	CS.FSPC1K.SOLN	\$18,000.00	10.00%	\$16,321.50
Sandbox	Crowdstrike	Falcon Sandbox Private Cloud - Up to 250 files per month	CS.FSPC250.SOLN	\$6,000.00	10.00%	\$5,440.50
Sandbox	Crowdstrike	Falcon Sandbox Private Cloud - Up to 25000 files/month	CS.FSPC25K.SOLN	\$75,000.00	10.00%	\$68,006.25
Sandbox	Crowdstrike	Falcon Sandbox Private Cloud - Up to 500 files per month	CS.FSPC500.SOLN	\$10,000.00	10.00%	\$9,067.50
Sandbox	Crowdstrike	Falcon Sandbox Private Cloud - Up to 5000 files/month	CS.FSPC5K.SOLN	\$45,000.00	10.00%	\$40,803.75
Sandbox	Crowdstrike	Falcon Sandbox Full Standalone (On Premise) Sample Size up to 5000 files per month	CS.FSSK.SOLN	\$24,999.00	10.00%	\$22,667.84

**Appendix C Pricing Index  
DIR-CPO-4764**

<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Sandbox	Crowdstrike	Falcon Sandbox Full Standalone (On Premise) Sample Size up to 25000 files per month	CS.FS25K.SOLN	\$49,999.00	10.00%	\$45,336.59
Sandbox	Crowdstrike	Falcon Sandbox Full Standalone (On Premise) Sample Size Unlimited	CS.FSNOL.SOLN	\$99,999.00	10.00%	\$90,674.09
Sandbox	Crowdstrike	Remote SSH access for intallation/upgrades. Price is per hour.	CS.FSSP.SVC	\$450.00	10.00%	\$408.04
Sandbox	Crowdstrike	Remote Installation and configuration session. Price is per session.	CS.FSINST.SVC	\$10,000.00	10.00%	\$9,067.50
Sandbox	Crowdstrike	Falcon Sandbox Bridge	CS.FSBR.SOLN	\$4,999.00	10.00%	\$4,532.84
Search Engine	Crowdstrike	Falcon MalQuery	RR.IPM.ENT.100	\$100,000.00	10.00%	\$90,675.00
Serch Engine	Crowdstrike	Falcon MalQuery - 5 Searches per Month	RR.IPM.ENT.5	\$0.00	10.00%	\$0.00
Support	Crowdstrike	CrowdStrike University Annual LMS Subscription	RR.PSO.ENT.UANN	\$500.00	10.00%	\$453.38
Support	Crowdstrike	CrowdStrike University Training Credit	NR.PSO.ENT.CRE	\$500.00	10.00%	\$453.38
Support	Crowdstrike	CrowdStrike Falcon Certification Program Exam Voucher	NR.PSO.ENT.CPEV	\$250.00	10.00%	\$226.69
Support	Crowdstrike	CrowdStrike Extended Support - Year 1	CS.CES.Y1	\$10.00	10.00%	\$9.07
Support	Crowdstrike	CrowdStrike Extended Support - Year 2	CS.CES.Y2	\$20.00	10.00%	\$18.14
Support	Crowdstrike	Essential Support	RR.HOS.ENT.ESTL	12% of Net Application Total	10.00%	#VALUE!
Support	Crowdstrike	Express Support	RR.HOS.ENT.EXPS	12% of Net Application Total	10.00%	#VALUE!
Support	Crowdstrike	Elite Support	RR.HOS.ENT.ETLE	25% of Net Application Total	10.00%	#VALUE!
Support	Crowdstrike	Falcon X Premium Elite (30% of price of Falcon X Premium)	CS.FXPE.SOLN	30% of Falcon X Premium Total	10.00%	#VALUE!
Support	Crowdstrike	Falcon OverWatch Elite (25% of price of Falcon OverWatch)	CS.OWE.SVC	25% of Falcon OverWatch Total	10.00%	#VALUE!
Support	Crowdstrike	IR Retainer	NR.PSO.ENT.IRET.12M	\$425.00	10.00%	\$385.37
Falcon Complete	Crowdstrike	CROWDSTRIKE FALCON COMPLETE W HPS THREAT GRAPH STD - 1 Year	CS.FCSD.HPS.SOLN	\$203.42	10.00%	\$184.45
Falcon Complete	Crowdstrike	CROWDSTRIKE FALCON COMPLETE W THREAT GRAPH STD - 1 Year	CS.FCSD.SOLN	\$125.14	10.00%	\$113.47
Falcon Complete	Crowdstrike	CROWDSTRIKE FALCON COMPLETE W HPS THREAT GRAPH STD - 3 Year	CS.FCSD.HPS.SOLN	\$549.22	10.00%	\$498.01
Falcon Complete	Crowdstrike	CROWDSTRIKE FALCON COMPLETE W THREAT GRAPH STD - 3 Year	CS.FCSD.SOLN	\$337.87	10.00%	\$306.36
Falcon Complete	Crowdstrike	CROWDSTRIKE FALCON COMPLETE W HPS THREAT GRAPH STD - 5 Year	CS.FCSD.HPS.SOLN	\$915.37	10.00%	\$830.01

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DIR-CPO-4764**

<b>Crowdstrike</b>						
<b>CATEGORY</b>	<b>BRAND</b>	<b>PRODUCT DESCRIPTION</b>	<b>PRODUCT PART NUMBER</b>	<b>MSRP</b>	<b>DIR Customer Discount % off MSRP</b>	<b>DIR Customer Price</b>
Falcon Complete	Crowdstrike	CROWDSTRIKE FALCON COMPLETE W THREAT GRAPH STD - 5 Year	CS.FCSD.SOLN	\$563.12	10.00%	\$510.61