

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	Commvault Remote Appliance (1-Year Extension) - 4.5 TB Useable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-1105-EXT-11	\$833.33	22.00%	\$654.87
Backup Software	Commvault	Commvault Remote Appliance (1-Year Extension) - 14.5 TB Useable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-1115-EXT-11	\$1,250.00	22.00%	\$982.31
Backup Software	Commvault	Commvault HyperScale Appliance (1-Year Extension) - 72 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-13120-EXT-11	\$4,250.00	22.00%	\$3,339.86
Backup Software	Commvault	Commvault HyperScale Appliance (1-Year Extension) - 87 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-13144-EXT-11	\$5,083.33	22.00%	\$3,994.73
Backup Software	Commvault	Commvault HyperScale Appliance (1-Year Extension) - 29 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-1348-EXT-11	\$2,000.00	22.00%	\$1,571.70
Backup Software	Commvault	Commvault HyperScale Appliance (1-Year Extension) - 43 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-1372-EXT-11	\$2,820.83	22.00%	\$2,216.75
Backup Software	Commvault	Commvault HyperScale Appliance (1-Year Extension) - 58 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-1396-EXT-11	\$3,612.50	22.00%	\$2,838.88
Backup Software	Commvault	Commvault HyperScale Appliance (1-Year Extension) - 173 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-33288-EXT-11	\$9,666.67	22.00%	\$7,596.55
Backup Software	Commvault	Commvault HyperScale Appliance (1-Year Extension) - 260 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-33432-EXT-11	\$13,750.00	22.00%	\$10,805.44
Backup Software	Commvault	Commvault Remote Appliance - 4.5 TB Useable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-1105-31	\$833.33	22.00%	\$654.87
Backup Software	Commvault	Commvault Remote Appliance - 14.5 TB Useable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-1115-31	\$1,875.00	22.00%	\$1,473.47
Backup Software	Commvault	Commvault HyperScale Appliance - 72 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-13120-31	\$8,055.56	22.00%	\$6,330.46
Backup Software	Commvault	Commvault HyperScale Appliance - 87 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-13144-31	\$9,583.33	22.00%	\$7,531.06
Backup Software	Commvault	Commvault HyperScale Appliance - 29 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-1348-31	\$3,750.00	22.00%	\$2,946.94
Backup Software	Commvault	Commvault HyperScale Appliance - 43 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-1372-31	\$5,277.78	22.00%	\$4,147.54
Backup Software	Commvault	Commvault HyperScale Appliance - 58 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-1396-31	\$6,805.56	22.00%	\$5,348.15
Backup Software	Commvault	Commvault HyperScale Appliance - 173 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-33288-31	\$18,333.33	22.00%	\$14,407.25
Backup Software	Commvault	Commvault HyperScale Appliance - 260 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-33432-31	\$26,111.11	22.00%	\$20,519.42
Backup Software	Commvault	Commvault Remote Appliance - 14.5 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-E-1115-31	\$833.33	22.00%	\$654.87
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install - 120 TB Raw Capacity - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-E-13120-31	\$3,277.78	22.00%	\$2,575.84
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install - 144 TB Raw Capacity - Per Unit, Subscription	CN-CV-E-13144-31	\$3,916.67	22.00%	\$3,077.92

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install - 48 TB Raw Capacity - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-E-1348-31	\$2,083.33	22.00%	\$1,637.18
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install - 72 TB Raw Capacity - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-E-1372-31	\$2,500.00	22.00%	\$1,964.63
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install - 96 TB Raw Capacity - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-E-1396-31	\$2,777.78	22.00%	\$2,182.92
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install - 173 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-E-33288-31	\$7,500.00	22.00%	\$5,893.88
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install - 260 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment	CN-CV-E-33432-31	\$10,694.44	22.00%	\$8,404.23
Backup Software	Commvault	Commvault Remote Appliance (1-Year Extension) - 14.5 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-E-1115-EXT-11	\$833.33	22.00%	\$654.87
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install (1-Year Extension) - 120 TB Raw Capacity - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-E-13120-EXT-11	\$2,250.00	22.00%	\$1,768.16
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install (1-Year Extension) - 144 TB Raw Capacity - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-E-13144-EXT-11	\$2,708.33	22.00%	\$2,128.34
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install (1-Year Extension) - 48 TB Raw Capacity - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-E-1348-EXT-11	\$1,333.25	22.00%	\$1,047.73
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install (1-Year Extension) - 72 TB Raw Capacity - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-E-1372-EXT-11	\$1,666.75	22.00%	\$1,309.82
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install (1-Year Extension) - 96 TB Raw Capacity - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-E-1396-EXT-11	\$1,916.75	22.00%	\$1,506.28
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install (1-Year Extension) - 173 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-E-33288-EXT-11	\$5,166.67	22.00%	\$4,060.23
Backup Software	Commvault	Commvault HyperScale Appliance for Existing Install (1-Year Extension) - 260 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment	CN-E-33432-EXT-11	\$7,333.33	22.00%	\$5,762.90
Backup Software	Commvault	Commvault Platform Data Protection Client - Per Operating Instance, Platform	CN-PA-CLT	\$375.00	22.00%	\$294.69
Backup Software	Commvault	Commvault Platform Data Protection Client - Per Operating Instance, Platform	CN-PA-CLT-11	\$18.13	22.00%	\$14.25
Backup Software	Commvault	Commvault Platform Data Protection Client - Per Operating Instance, Platform	CN-PA-CLT-21	\$14.06	22.00%	\$11.05
Backup Software	Commvault	Commvault Platform Data Protection Client - Per Operating Instance, Platform	CN-PA-CLT-22	\$16.56	22.00%	\$13.01
Backup Software	Commvault	Commvault Platform Data Protection Client - Per Operating Instance, Platform	CN-PA-CLT-31	\$12.81	22.00%	\$10.07
Backup Software	Commvault	Commvault Platform Data Protection Client - Per Operating Instance, Platform	CN-PA-CLT-33	\$15.00	22.00%	\$11.79
Backup Software	Commvault	Commvault Platform Data Protection Client - Per Operating Instance, Platform	CN-PA-CLT-41	\$12.19	22.00%	\$9.58
Backup Software	Commvault	Commvault Platform Data Protection Client - Per Operating Instance, Platform	CN-PA-CLT-44	\$14.38	22.00%	\$11.30
Backup Software	Commvault	Commvault Platform Data Protection Client - Per Operating Instance, Platform	CN-PA-CLT-51	\$11.25	22.00%	\$8.84
Backup Software	Commvault	Commvault Platform Data Protection Client - Per Operating Instance, Platform	CN-PA-CLT-55	\$13.13	22.00%	\$10.32
Backup Software	Commvault	Commvault Data Platform - Per Stored TB, Platform	CN-PA-DP-B	\$700.00	22.00%	\$550.10
Backup Software	Commvault	Commvault Data Platform - Per Stored TB, Platform	CN-PA-DP-B-11	\$33.83	22.00%	\$26.59
Backup Software	Commvault	Commvault Data Platform - Per Stored TB, Platform	CN-PA-DP-B-21	\$26.25	22.00%	\$20.63
Backup Software	Commvault	Commvault Data Platform - Per Stored TB, Platform	CN-PA-DP-B-22	\$30.92	22.00%	\$24.30
Backup Software	Commvault	Commvault Data Platform - Per Stored TB, Platform	CN-PA-DP-B-31	\$23.92	22.00%	\$18.80
Backup Software	Commvault	Commvault Data Platform - Per Stored TB, Platform	CN-PA-DP-B-33	\$28.00	22.00%	\$22.00

**Appendix C Pricing Index
DIR-CPO-4764**

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CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	Commvault Data Platform - Per Stored TB, Platform	CN-PA-DP-B-41	\$22.75	22.00%	\$17.88
Backup Software	Commvault	Commvault Data Platform - Per Stored TB, Platform	CN-PA-DP-B-44	\$26.83	22.00%	\$21.08
Backup Software	Commvault	Commvault Data Platform - Per Stored TB, Platform	CN-PA-DP-B-51	\$21.00	22.00%	\$16.50
Backup Software	Commvault	Commvault Data Platform - Per Stored TB, Platform	CN-PA-DP-B-55	\$24.50	22.00%	\$19.25
Backup Software	Commvault	Commvault HyperScale (Add-On) - Per Available TB, Advanced Solution	CN-PA-SDDS-B	\$225.00	22.00%	\$176.82
Backup Software	Commvault	Commvault HyperScale (Add-On) - Per Available TB, Advanced Solution	CN-PA-SDDS-B-11	\$10.88	22.00%	\$8.55
Backup Software	Commvault	Commvault HyperScale (Add-On) - Per Available TB, Advanced Solution	CN-PA-SDDS-B-21	\$8.44	22.00%	\$6.63
Backup Software	Commvault	Commvault HyperScale (Add-On) - Per Available TB, Advanced Solution	CN-PA-SDDS-B-22	\$9.94	22.00%	\$7.81
Backup Software	Commvault	Commvault HyperScale (Add-On) - Per Available TB, Advanced Solution	CN-PA-SDDS-B-31	\$7.69	22.00%	\$6.04
Backup Software	Commvault	Commvault HyperScale (Add-On) - Per Available TB, Advanced Solution	CN-PA-SDDS-B-33	\$9.00	22.00%	\$7.07
Backup Software	Commvault	Commvault HyperScale (Add-On) - Per Available TB, Advanced Solution	CN-PA-SDDS-B-41	\$7.31	22.00%	\$5.74
Backup Software	Commvault	Commvault HyperScale (Add-On) - Per Available TB, Advanced Solution	CN-PA-SDDS-B-44	\$8.63	22.00%	\$6.78
Backup Software	Commvault	Commvault HyperScale (Add-On) - Per Available TB, Advanced Solution	CN-PA-SDDS-B-51	\$6.75	22.00%	\$5.30
Backup Software	Commvault	Commvault HyperScale (Add-On) - Per Available TB, Advanced Solution	CN-PA-SDDS-B-55	\$7.88	22.00%	\$6.19
Backup Software	Commvault	Commvault Platform Data Protection Foundation User - Per User, Platform	CN-PA-USR	\$35.00	22.00%	\$27.50
Backup Software	Commvault	Commvault Platform Data Protection Foundation User - Per User, Platform	CN-PA-USR-11	\$1.69	22.00%	\$1.33
Backup Software	Commvault	Commvault Platform Data Protection Foundation User - Per User, Platform	CN-PA-USR-21	\$1.31	22.00%	\$1.03
Backup Software	Commvault	Commvault Platform Data Protection Foundation User - Per User, Platform	CN-PA-USR-22	\$1.55	22.00%	\$1.22
Backup Software	Commvault	Commvault Platform Data Protection Foundation User - Per User, Platform	CN-PA-USR-31	\$1.20	22.00%	\$0.94
Backup Software	Commvault	Commvault Platform Data Protection Foundation User - Per User, Platform	CN-PA-USR-33	\$1.40	22.00%	\$1.10
Backup Software	Commvault	Commvault Platform Data Protection Foundation User - Per User, Platform	CN-PA-USR-41	\$1.14	22.00%	\$0.90
Backup Software	Commvault	Commvault Platform Data Protection Foundation User - Per User, Platform	CN-PA-USR-44	\$1.34	22.00%	\$1.05
Backup Software	Commvault	Commvault Platform Data Protection Foundation User - Per User, Platform	CN-PA-USR-51	\$1.05	22.00%	\$0.83
Backup Software	Commvault	Commvault Platform Data Protection Foundation User - Per User, Platform	CN-PA-USR-55	\$1.23	22.00%	\$0.97
Backup Software	Commvault	Commvault License SKU to accommodate special case and competitive response bids as required. Get Quote.	CS-CUSTOM LIC	\$0.00	22.00%	\$0.00
Backup Software	Commvault	Commvault Activate, Per Data Owner	CV-ACT-1U	\$82.60	22.00%	\$64.91
Backup Software	Commvault	Commvault Activate, Per Data Owner	CV-ACT-1U-11	\$3.99	22.00%	\$3.14
Backup Software	Commvault	Commvault Activate, Per Data Owner	CV-ACT-1U-21	\$3.10	22.00%	\$2.44
Backup Software	Commvault	Commvault Activate, Per Data Owner	CV-ACT-1U-22	\$3.65	22.00%	\$2.87
Backup Software	Commvault	Commvault Activate, Per Data Owner	CV-ACT-1U-31	\$2.82	22.00%	\$2.22
Backup Software	Commvault	Commvault Activate, Per Data Owner	CV-ACT-1U-33	\$3.30	22.00%	\$2.59
Backup Software	Commvault	Commvault Activate, Per Data Owner	CV-ACT-1U-41	\$2.68	22.00%	\$2.11
Backup Software	Commvault	Commvault Activate, Per Data Owner	CV-ACT-1U-44	\$3.17	22.00%	\$2.49
Backup Software	Commvault	Commvault Activate, Per Data Owner	CV-ACT-1U-51	\$2.48	22.00%	\$1.95
Backup Software	Commvault	Commvault Activate, Per Data Owner	CV-ACT-1U-55	\$2.89	22.00%	\$2.27
Backup Software	Commvault	Commvault Activate, Per Index Core Unit (4 Pack)	CV-ACT-4CR	\$11,825.00	22.00%	\$9,292.68
Backup Software	Commvault	Commvault Activate, Per Index Core Unit (4 Pack)	CV-ACT-4CR-11	\$571.54	22.00%	\$449.14
Backup Software	Commvault	Commvault Activate, Per Index Core Unit (4 Pack)	CV-ACT-4CR-21	\$443.44	22.00%	\$348.48
Backup Software	Commvault	Commvault Activate, Per Index Core Unit (4 Pack)	CV-ACT-4CR-22	\$522.27	22.00%	\$410.43
Backup Software	Commvault	Commvault Activate, Per Index Core Unit (4 Pack)	CV-ACT-4CR-31	\$404.02	22.00%	\$317.50
Backup Software	Commvault	Commvault Activate, Per Index Core Unit (4 Pack)	CV-ACT-4CR-33	\$473.00	22.00%	\$371.71

**Appendix C Pricing Index
DIR-CPO-4764**

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CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	Commvault Activate, Per Index Core Unit (4 Pack)	CV-ACT-4CR-41	\$384.31	22.00%	\$302.01
Backup Software	Commvault	Commvault Activate, Per Index Core Unit (4 Pack)	CV-ACT-4CR-44	\$453.29	22.00%	\$356.22
Backup Software	Commvault	Commvault Activate, Per Index Core Unit (4 Pack)	CV-ACT-4CR-51	\$354.75	22.00%	\$278.78
Backup Software	Commvault	Commvault Activate, Per Index Core Unit (4 Pack)	CV-ACT-4CR-55	\$413.88	22.00%	\$325.25
Backup Software	Commvault	Commvault Activate, Per 500 Data Owners	CV-ACT-500U	\$41,176.50	22.00%	\$32,358.55
Backup Software	Commvault	Commvault Activate, Per 500 Data Owners	CV-ACT-500U-11	\$1,750.00	22.00%	\$1,375.24
Backup Software	Commvault	Commvault Activate, Per 500 Data Owners	CV-ACT-500U-21	\$1,372.55	22.00%	\$1,078.62
Backup Software	Commvault	Commvault Activate, Per 500 Data Owners	CV-ACT-500U-22	\$1,612.75	22.00%	\$1,267.38
Backup Software	Commvault	Commvault Activate, Per 500 Data Owners	CV-ACT-500U-31	\$1,235.30	22.00%	\$970.76
Backup Software	Commvault	Commvault Activate, Per 500 Data Owners	CV-ACT-500U-33	\$1,441.18	22.00%	\$1,132.55
Backup Software	Commvault	Commvault Activate, Per 500 Data Owners	CV-ACT-500U-41	\$1,200.98	22.00%	\$943.79
Backup Software	Commvault	Commvault Activate, Per 500 Data Owners	CV-ACT-500U-44	\$1,406.86	22.00%	\$1,105.58
Backup Software	Commvault	Commvault Activate, Per 500 Data Owners	CV-ACT-500U-51	\$1,166.67	22.00%	\$916.83
Backup Software	Commvault	Commvault Activate, Per 500 Data Owners	CV-ACT-500U-55	\$1,372.55	22.00%	\$1,078.62
Backup Software	Commvault	Commvault Activate - Application Studio User, Per User	CV-ACT-ASU	\$3,000.00	22.00%	\$2,357.55
Backup Software	Commvault	Commvault Activate - Application Studio User, Per User	CV-ACT-ASU-11	\$145.00	22.00%	\$113.95
Backup Software	Commvault	Commvault Activate - Application Studio User, Per User	CV-ACT-ASU-21	\$112.50	22.00%	\$88.41
Backup Software	Commvault	Commvault Activate - Application Studio User, Per User	CV-ACT-ASU-22	\$132.50	22.00%	\$104.13
Backup Software	Commvault	Commvault Activate - Application Studio User, Per User	CV-ACT-ASU-31	\$102.50	22.00%	\$80.55
Backup Software	Commvault	Commvault Activate - Application Studio User, Per User	CV-ACT-ASU-33	\$120.00	22.00%	\$94.30
Backup Software	Commvault	Commvault Activate - Application Studio User, Per User	CV-ACT-ASU-41	\$97.50	22.00%	\$76.62
Backup Software	Commvault	Commvault Activate - Application Studio User, Per User	CV-ACT-ASU-44	\$115.00	22.00%	\$90.37
Backup Software	Commvault	Commvault Activate - Application Studio User, Per User	CV-ACT-ASU-51	\$90.00	22.00%	\$70.73
Backup Software	Commvault	Commvault Activate - Application Studio User, Per User	CV-ACT-ASU-55	\$105.00	22.00%	\$82.51
Backup Software	Commvault	Commvault Activate - Business Process User, Per User (10-Pack)	CV-ACT-BPU10	\$1,800.00	22.00%	\$1,414.53
Backup Software	Commvault	Commvault Activate - Business Process User, Per User (10-Pack)	CV-ACT-BPU10-11	\$87.00	22.00%	\$68.37
Backup Software	Commvault	Commvault Activate - Business Process User, Per User (10-Pack)	CV-ACT-BPU10-21	\$67.50	22.00%	\$53.04
Backup Software	Commvault	Commvault Activate - Business Process User, Per User (10-Pack)	CV-ACT-BPU10-22	\$79.50	22.00%	\$62.48
Backup Software	Commvault	Commvault Activate - Business Process User, Per User (10-Pack)	CV-ACT-BPU10-31	\$61.50	22.00%	\$48.33
Backup Software	Commvault	Commvault Activate - Business Process User, Per User (10-Pack)	CV-ACT-BPU10-33	\$72.00	22.00%	\$56.58
Backup Software	Commvault	Commvault Activate - Business Process User, Per User (10-Pack)	CV-ACT-BPU10-41	\$58.50	22.00%	\$45.97
Backup Software	Commvault	Commvault Activate - Business Process User, Per User (10-Pack)	CV-ACT-BPU10-44	\$69.00	22.00%	\$54.22
Backup Software	Commvault	Commvault Activate - Business Process User, Per User (10-Pack)	CV-ACT-BPU10-51	\$54.00	22.00%	\$42.44
Backup Software	Commvault	Commvault Activate - Business Process User, Per User (10-Pack)	CV-ACT-BPU10-55	\$63.00	22.00%	\$49.51
Backup Software	Commvault	Commvault Activate - eDiscovery for Files, Per TB	CV-ACT-ED-FT	\$1,275.00	22.00%	\$1,001.96
Backup Software	Commvault	Commvault Activate - eDiscovery for Files, Per TB	CV-ACT-ED-FT-11	\$54.19	22.00%	\$42.59
Backup Software	Commvault	Commvault Activate - eDiscovery for Files, Per TB	CV-ACT-ED-FT-21	\$42.50	22.00%	\$33.40
Backup Software	Commvault	Commvault Activate - eDiscovery for Files, Per TB	CV-ACT-ED-FT-22	\$49.94	22.00%	\$39.25
Backup Software	Commvault	Commvault Activate - eDiscovery for Files, Per TB	CV-ACT-ED-FT-31	\$38.25	22.00%	\$30.06
Backup Software	Commvault	Commvault Activate - eDiscovery for Files, Per TB	CV-ACT-ED-FT-33	\$44.63	22.00%	\$35.07
Backup Software	Commvault	Commvault Activate - eDiscovery for Files, Per TB	CV-ACT-ED-FT-41	\$37.19	22.00%	\$29.23
Backup Software	Commvault	Commvault Activate - eDiscovery for Files, Per TB	CV-ACT-ED-FT-44	\$43.56	22.00%	\$34.23

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DIR-CPO-4764**

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Backup Software	Commvault	Commvault Activate - eDiscovery for Files, Per TB	CV-ACT-ED-FT-51	\$36.13	22.00%	\$28.39
Backup Software	Commvault	Commvault Activate - eDiscovery for Files, Per TB	CV-ACT-ED-FT-55	\$42.50	22.00%	\$33.40
Backup Software	Commvault	Commvault Activate - eDiscovery for Mail and Cloud Apps, Per User	CV-ACT-ED-MB	\$19.60	22.00%	\$15.40
Backup Software	Commvault	Commvault Activate - eDiscovery for Mail and Cloud Apps, Per User	CV-ACT-ED-MB-11	\$0.83	22.00%	\$0.65
Backup Software	Commvault	Commvault Activate - eDiscovery for Mail and Cloud Apps, Per User	CV-ACT-ED-MB-21	\$0.65	22.00%	\$0.51
Backup Software	Commvault	Commvault Activate - eDiscovery for Mail and Cloud Apps, Per User	CV-ACT-ED-MB-22	\$0.77	22.00%	\$0.61
Backup Software	Commvault	Commvault Activate - eDiscovery for Mail and Cloud Apps, Per User	CV-ACT-ED-MB-31	\$0.59	22.00%	\$0.46
Backup Software	Commvault	Commvault Activate - eDiscovery for Mail and Cloud Apps, Per User	CV-ACT-ED-MB-33	\$0.69	22.00%	\$0.54
Backup Software	Commvault	Commvault Activate - eDiscovery for Mail and Cloud Apps, Per User	CV-ACT-ED-MB-41	\$0.57	22.00%	\$0.45
Backup Software	Commvault	Commvault Activate - eDiscovery for Mail and Cloud Apps, Per User	CV-ACT-ED-MB-44	\$0.67	22.00%	\$0.53
Backup Software	Commvault	Commvault Activate - eDiscovery for Mail and Cloud Apps, Per User	CV-ACT-ED-MB-51	\$0.56	22.00%	\$0.44
Backup Software	Commvault	Commvault Activate - eDiscovery for Mail and Cloud Apps, Per User	CV-ACT-ED-MB-55	\$0.65	22.00%	\$0.51
Backup Software	Commvault	Commvault Activate - File Optimization, Per TB	CV-ACT-FO-FT-11	\$24.59	22.00%	\$19.32
Backup Software	Commvault	Commvault Activate - File Optimization, Per TB	CV-ACT-FO-FT-21	\$19.28	22.00%	\$15.15
Backup Software	Commvault	Commvault Activate - File Optimization, Per TB	CV-ACT-FO-FT-22	\$22.66	22.00%	\$17.81
Backup Software	Commvault	Commvault Activate - File Optimization, Per TB	CV-ACT-FO-FT-31	\$17.36	22.00%	\$13.64
Backup Software	Commvault	Commvault Activate - File Optimization, Per TB	CV-ACT-FO-FT-33	\$20.25	22.00%	\$15.91
Backup Software	Commvault	Commvault Activate - File Optimization, Per TB	CV-ACT-FO-FT-41	\$16.87	22.00%	\$13.26
Backup Software	Commvault	Commvault Activate - File Optimization, Per TB	CV-ACT-FO-FT-44	\$19.77	22.00%	\$15.54
Backup Software	Commvault	Commvault Activate - File Optimization, Per TB	CV-ACT-FO-FT-51	\$16.39	22.00%	\$12.88
Backup Software	Commvault	Commvault Activate - File Optimization, Per TB	CV-ACT-FO-FT-55	\$19.28	22.00%	\$15.15
Backup Software	Commvault	Commvault Activate - Sensitive Data for Files, Per TB	CV-ACT-SD-FT	\$1,402.00	22.00%	\$1,101.76
Backup Software	Commvault	Commvault Activate - Sensitive Data for Files, Per TB	CV-ACT-SD-FT-11	\$59.59	22.00%	\$46.83
Backup Software	Commvault	Commvault Activate - Sensitive Data for Files, Per TB	CV-ACT-SD-FT-21	\$46.73	22.00%	\$36.72
Backup Software	Commvault	Commvault Activate - Sensitive Data for Files, Per TB	CV-ACT-SD-FT-22	\$54.91	22.00%	\$43.15
Backup Software	Commvault	Commvault Activate - Sensitive Data for Files, Per TB	CV-ACT-SD-FT-31	\$42.06	22.00%	\$33.05
Backup Software	Commvault	Commvault Activate - Sensitive Data for Files, Per TB	CV-ACT-SD-FT-33	\$49.07	22.00%	\$38.56
Backup Software	Commvault	Commvault Activate - Sensitive Data for Files, Per TB	CV-ACT-SD-FT-41	\$40.89	22.00%	\$32.13
Backup Software	Commvault	Commvault Activate - Sensitive Data for Files, Per TB	CV-ACT-SD-FT-44	\$47.90	22.00%	\$37.64
Backup Software	Commvault	Commvault Activate - Sensitive Data for Files, Per TB	CV-ACT-SD-FT-51	\$39.72	22.00%	\$31.21
Backup Software	Commvault	Commvault Activate - Sensitive Data for Files, Per TB	CV-ACT-SD-FT-55	\$46.73	22.00%	\$36.72
Backup Software	Commvault	Commvault Activate - Sensitive Data for Mail and Cloud Apps, Per User	CV-ACT-SD-MB	\$21.60	22.00%	\$16.97
Backup Software	Commvault	Commvault Activate - Sensitive Data for Mail and Cloud Apps, Per User	CV-ACT-SD-MB-11	\$0.92	22.00%	\$0.72
Backup Software	Commvault	Commvault Activate - Sensitive Data for Mail and Cloud Apps, Per User	CV-ACT-SD-MB-21	\$0.72	22.00%	\$0.57
Backup Software	Commvault	Commvault Activate - Sensitive Data for Mail and Cloud Apps, Per User	CV-ACT-SD-MB-22	\$0.85	22.00%	\$0.67
Backup Software	Commvault	Commvault Activate - Sensitive Data for Mail and Cloud Apps, Per User	CV-ACT-SD-MB-31	\$0.65	22.00%	\$0.51
Backup Software	Commvault	Commvault Activate - Sensitive Data for Mail and Cloud Apps, Per User	CV-ACT-SD-MB-33	\$0.76	22.00%	\$0.60
Backup Software	Commvault	Commvault Activate - Sensitive Data for Mail and Cloud Apps, Per User	CV-ACT-SD-MB-41	\$0.63	22.00%	\$0.50
Backup Software	Commvault	Commvault Activate - Sensitive Data for Mail and Cloud Apps, Per User	CV-ACT-SD-MB-44	\$0.74	22.00%	\$0.58
Backup Software	Commvault	Commvault Activate - Sensitive Data for Mail and Cloud Apps, Per User	CV-ACT-SD-MB-51	\$0.61	22.00%	\$0.48
Backup Software	Commvault	Commvault Activate - Sensitive Data for Mail and Cloud Apps, Per User	CV-ACT-SD-MB-55	\$0.72	22.00%	\$0.57
Backup Software	Commvault	Commvault Activate, Per Index Server (32 Cores)	CV-ACT-SVR	\$86,000.00	22.00%	\$67,583.10

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	Commvault Activate, Per Index Server (32 Cores)	CV-ACT-SVR-11	\$4,156.67	22.00%	\$3,266.52
Backup Software	Commvault	Commvault Activate, Per Index Server (32 Cores)	CV-ACT-SVR-21	\$3,225.00	22.00%	\$2,534.37
Backup Software	Commvault	Commvault Activate, Per Index Server (32 Cores)	CV-ACT-SVR-22	\$3,798.33	22.00%	\$2,984.92
Backup Software	Commvault	Commvault Activate, Per Index Server (32 Cores)	CV-ACT-SVR-31	\$2,938.33	22.00%	\$2,309.09
Backup Software	Commvault	Commvault Activate, Per Index Server (32 Cores)	CV-ACT-SVR-33	\$3,440.00	22.00%	\$2,703.32
Backup Software	Commvault	Commvault Activate, Per Index Server (32 Cores)	CV-ACT-SVR-41	\$2,795.00	22.00%	\$2,196.45
Backup Software	Commvault	Commvault Activate, Per Index Server (32 Cores)	CV-ACT-SVR-44	\$3,296.67	22.00%	\$2,590.69
Backup Software	Commvault	Commvault Activate, Per Index Server (32 Cores)	CV-ACT-SVR-51	\$2,580.00	22.00%	\$2,027.49
Backup Software	Commvault	Commvault Activate, Per Index Server (32 Cores)	CV-ACT-SVR-55	\$3,010.00	22.00%	\$2,365.41
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Perpetual	CV-BACK-TB	\$450.00	22.00%	\$353.63
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Perpetual	CV-BACK-TB	\$450.00	22.00%	\$353.63
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-11	\$20.83	22.00%	\$16.37
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-11	\$20.83	22.00%	\$16.37
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-21	\$15.00	22.00%	\$11.79
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-21	\$15.00	22.00%	\$11.79
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-22	\$17.63	22.00%	\$13.85
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-22	\$17.63	22.00%	\$13.85
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-31	\$13.50	22.00%	\$10.61
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-31	\$13.50	22.00%	\$10.61
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-33	\$15.75	22.00%	\$12.38
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-33	\$15.75	22.00%	\$12.38
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-41	\$13.13	22.00%	\$10.32
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-41	\$13.13	22.00%	\$10.32
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-44	\$15.38	22.00%	\$12.09
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-44	\$15.38	22.00%	\$12.09
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-51	\$12.76	22.00%	\$10.03
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-51	\$12.76	22.00%	\$10.03
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-55	\$15.00	22.00%	\$11.79
Backup Software	Commvault	Commvault Backup & Archive Storage Edition, Per TB, Subscription	CV-BACK-TB-55	\$15.00	22.00%	\$11.79
Backup Software	Commvault	Commvault Data Protection Snapshot & Replication, Per Front-End TB	CV-BR-DPSR	\$2,571.13	22.00%	\$2,020.52
Backup Software	Commvault	Commvault Data Protection Snapshot & Replication, Per Front-End TB	CV-BR-DPSR-11	\$109.27	22.00%	\$85.87
Backup Software	Commvault	Commvault Data Protection Snapshot & Replication, Per Front-End TB	CV-BR-DPSR-21	\$85.70	22.00%	\$67.35
Backup Software	Commvault	Commvault Data Protection Snapshot & Replication, Per Front-End TB	CV-BR-DPSR-22	\$100.70	22.00%	\$79.14
Backup Software	Commvault	Commvault Data Protection Snapshot & Replication, Per Front-End TB	CV-BR-DPSR-31	\$77.13	22.00%	\$60.61
Backup Software	Commvault	Commvault Data Protection Snapshot & Replication, Per Front-End TB	CV-BR-DPSR-33	\$89.99	22.00%	\$70.72
Backup Software	Commvault	Commvault Data Protection Snapshot & Replication, Per Front-End TB	CV-BR-DPSR-41	\$74.99	22.00%	\$58.93
Backup Software	Commvault	Commvault Data Protection Snapshot & Replication, Per Front-End TB	CV-BR-DPSR-44	\$87.85	22.00%	\$69.04
Backup Software	Commvault	Commvault Data Protection Snapshot & Replication, Per Front-End TB	CV-BR-DPSR-51	\$72.85	22.00%	\$57.25
Backup Software	Commvault	Commvault Data Protection Snapshot & Replication, Per Front-End TB	CV-BR-DPSR-55	\$85.70	22.00%	\$67.35
Backup Software	Commvault	Commvault Complete Backup & Recovery for Endpoints, Per User	CV-BR-EP	\$84.00	22.00%	\$66.01
Backup Software	Commvault	Commvault Complete Backup & Recovery for Endpoints, Per User	CV-BR-EP-11	\$4.06	22.00%	\$3.19
Backup Software	Commvault	Commvault Complete Backup & Recovery for Endpoints, Per User	CV-BR-EP-21	\$3.15	22.00%	\$2.48

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	Commvault Complete Backup & Recovery for Endpoints, Per User	CV-BR-EP-22	\$3.71	22.00%	\$2.92
Backup Software	Commvault	Commvault Complete Backup & Recovery for Endpoints, Per User	CV-BR-EP-31	\$2.87	22.00%	\$2.26
Backup Software	Commvault	Commvault Complete Backup & Recovery for Endpoints, Per User	CV-BR-EP-33	\$3.36	22.00%	\$2.64
Backup Software	Commvault	Commvault Complete Backup & Recovery for Endpoints, Per User	CV-BR-EP-41	\$2.73	22.00%	\$2.15
Backup Software	Commvault	Commvault Complete Backup & Recovery for Endpoints, Per User	CV-BR-EP-44	\$3.22	22.00%	\$2.53
Backup Software	Commvault	Commvault Complete Backup & Recovery for Endpoints, Per User	CV-BR-EP-51	\$2.52	22.00%	\$1.98
Backup Software	Commvault	Commvault Complete Backup & Recovery for Endpoints, Per User	CV-BR-EP-55	\$2.94	22.00%	\$2.31
Backup Software	Commvault	Commvault Complete Backup & Recovery - Per Front-End TB	CV-BR-FT	\$5,600.00	22.00%	\$4,400.76
Backup Software	Commvault	Commvault Complete Backup & Recovery - Per Front-End TB	CV-BR-FT-11	\$238.00	22.00%	\$187.03
Backup Software	Commvault	Commvault Complete Backup & Recovery - Per Front-End TB	CV-BR-FT-21	\$186.67	22.00%	\$146.69
Backup Software	Commvault	Commvault Complete Backup & Recovery - Per Front-End TB	CV-BR-FT-22	\$219.33	22.00%	\$172.36
Backup Software	Commvault	Commvault Complete Backup & Recovery - Per Front-End TB	CV-BR-FT-31	\$168.00	22.00%	\$132.02
Backup Software	Commvault	Commvault Complete Backup & Recovery - Per Front-End TB	CV-BR-FT-33	\$196.00	22.00%	\$154.03
Backup Software	Commvault	Commvault Complete Backup & Recovery - Per Front-End TB	CV-BR-FT-41	\$163.33	22.00%	\$128.35
Backup Software	Commvault	Commvault Complete Backup & Recovery - Per Front-End TB	CV-BR-FT-44	\$191.33	22.00%	\$150.36
Backup Software	Commvault	Commvault Complete Backup & Recovery - Per Front-End TB	CV-BR-FT-51	\$158.67	22.00%	\$124.69
Backup Software	Commvault	Commvault Complete Backup & Recovery - Per Front-End TB	CV-BR-FT-55	\$186.67	22.00%	\$146.69
Backup Software	Commvault	Commvault Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User	CV-BR-MB	\$27.00	22.00%	\$21.22
Backup Software	Commvault	Commvault Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User	CV-BR-MB-11	\$1.31	22.00%	\$1.03
Backup Software	Commvault	Commvault Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User	CV-BR-MB-21	\$1.01	22.00%	\$0.79
Backup Software	Commvault	Commvault Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User	CV-BR-MB-22	\$1.19	22.00%	\$0.94
Backup Software	Commvault	Commvault Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User	CV-BR-MB-31	\$0.92	22.00%	\$0.72
Backup Software	Commvault	Commvault Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User	CV-BR-MB-33	\$1.08	22.00%	\$0.85
Backup Software	Commvault	Commvault Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User	CV-BR-MB-41	\$0.88	22.00%	\$0.69
Backup Software	Commvault	Commvault Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User	CV-BR-MB-44	\$1.04	22.00%	\$0.82
Backup Software	Commvault	Commvault Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User	CV-BR-MB-51	\$0.81	22.00%	\$0.64
Backup Software	Commvault	Commvault Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User	CV-BR-MB-55	\$0.95	22.00%	\$0.75
Backup Software	Commvault	Commvault Complete Backup & Recovery for Physical Servers, Per Operating Instance.	CV-BR-OI	\$1,900.00	22.00%	\$1,493.12
Backup Software	Commvault	Commvault Complete Backup & Recovery for Physical Servers, Per Operating Instance.	CV-BR-OI-11	\$91.83	22.00%	\$72.16
Backup Software	Commvault	Commvault Complete Backup & Recovery for Physical Servers, Per Operating Instance.	CV-BR-OI-21	\$71.25	22.00%	\$55.99
Backup Software	Commvault	Commvault Complete Backup & Recovery for Physical Servers, Per Operating Instance.	CV-BR-OI-22	\$83.92	22.00%	\$65.95
Backup Software	Commvault	Commvault Complete Backup & Recovery for Physical Servers, Per Operating Instance.	CV-BR-OI-31	\$64.92	22.00%	\$51.02
Backup Software	Commvault	Commvault Complete Backup & Recovery for Physical Servers, Per Operating Instance.	CV-BR-OI-33	\$76.00	22.00%	\$59.72
Backup Software	Commvault	Commvault Complete Backup & Recovery for Physical Servers, Per Operating Instance.	CV-BR-OI-41	\$61.75	22.00%	\$48.53
Backup Software	Commvault	Commvault Complete Backup & Recovery for Physical Servers, Per Operating Instance.	CV-BR-OI-44	\$72.83	22.00%	\$57.23
Backup Software	Commvault	Commvault Complete Backup & Recovery for Physical Servers, Per Operating Instance.	CV-BR-OI-51	\$57.00	22.00%	\$44.79
Backup Software	Commvault	Commvault Complete Backup & Recovery for Physical Servers, Per Operating Instance.	CV-BR-OI-55	\$66.50	22.00%	\$52.26
Backup Software	Commvault	Commvault Select Backup & Recovery - Per Front-End TB	CV-BRS-FT	\$3,500.00	22.00%	\$2,750.48
Backup Software	Commvault	Commvault Select Backup & Recovery - Per Front-End TB	CV-BRS-FT-11	\$148.75	22.00%	\$116.90
Backup Software	Commvault	Commvault Select Backup & Recovery - Per Front-End TB	CV-BRS-FT-21	\$116.67	22.00%	\$91.69
Backup Software	Commvault	Commvault Select Backup & Recovery - Per Front-End TB	CV-BRS-FT-22	\$137.08	22.00%	\$107.72
Backup Software	Commvault	Commvault Select Backup & Recovery - Per Front-End TB	CV-BRS-FT-31	\$105.00	22.00%	\$82.51

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	Commvault Select Backup & Recovery - Per Front-End TB	CV-BRS-FT-33	\$122.50	22.00%	\$96.27
Backup Software	Commvault	Commvault Select Backup & Recovery - Per Front-End TB	CV-BRS-FT-41	\$102.08	22.00%	\$80.22
Backup Software	Commvault	Commvault Select Backup & Recovery - Per Front-End TB	CV-BRS-FT-44	\$119.58	22.00%	\$93.97
Backup Software	Commvault	Commvault Select Backup & Recovery - Per Front-End TB	CV-BRS-FT-51	\$99.17	22.00%	\$77.93
Backup Software	Commvault	Commvault Select Backup & Recovery - Per Front-End TB	CV-BRS-FT-55	\$116.67	22.00%	\$91.69
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per Socket.	CV-BR-SK	\$1,900.00	22.00%	\$1,493.12
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per Socket.	CV-BR-SK-11	\$91.83	22.00%	\$72.16
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per Socket.	CV-BR-SK-21	\$71.25	22.00%	\$55.99
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per Socket.	CV-BR-SK-22	\$83.92	22.00%	\$65.95
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per Socket.	CV-BR-SK-31	\$64.92	22.00%	\$51.02
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per Socket.	CV-BR-SK-33	\$76.00	22.00%	\$59.72
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per Socket.	CV-BR-SK-41	\$61.75	22.00%	\$48.53
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per Socket.	CV-BR-SK-44	\$72.83	22.00%	\$57.23
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per Socket.	CV-BR-SK-51	\$57.00	22.00%	\$44.79
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per Socket.	CV-BR-SK-55	\$66.50	22.00%	\$52.26
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per VM (10 Pack)	CV-BR-VM10	\$2,750.00	22.00%	\$2,161.09
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per VM (10 Pack)	CV-BR-VM10-11	\$132.92	22.00%	\$104.46
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per VM (10 Pack)	CV-BR-VM10-21	\$103.13	22.00%	\$81.04
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per VM (10 Pack)	CV-BR-VM10-22	\$121.46	22.00%	\$95.45
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per VM (10 Pack)	CV-BR-VM10-31	\$93.96	22.00%	\$73.84
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per VM (10 Pack)	CV-BR-VM10-33	\$110.00	22.00%	\$86.44
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per VM (10 Pack)	CV-BR-VM10-41	\$89.38	22.00%	\$70.24
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per VM (10 Pack)	CV-BR-VM10-44	\$105.42	22.00%	\$82.84
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per VM (10 Pack)	CV-BR-VM10-51	\$82.50	22.00%	\$64.83
Backup Software	Commvault	Commvault Complete Backup & Recovery for Virtualized Environments, Per VM (10 Pack)	CV-BR-VM10-55	\$96.25	22.00%	\$75.64
Backup Software	Commvault	Commvault Object Storage Edition, Per TB, Perpetual	CV-OBJ-TB	\$230.00	22.00%	\$180.75
Backup Software	Commvault	Commvault Object Storage Edition, Per TB, Perpetual	CV-OBJ-TB	\$230.00	22.00%	\$180.75
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 1 Year	CV-OBJ-TB-11	\$10.42	22.00%	\$8.19
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 1 Year	CV-OBJ-TB-11	\$10.42	22.00%	\$8.19
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 2 Year	CV-OBJ-TB-21	\$7.67	22.00%	\$6.03
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 2 Year	CV-OBJ-TB-21	\$7.67	22.00%	\$6.03
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 2 Year	CV-OBJ-TB-22	\$9.01	22.00%	\$7.08
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 2 Year	CV-OBJ-TB-22	\$9.01	22.00%	\$7.08
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 3 Year	CV-OBJ-TB-31	\$6.90	22.00%	\$5.42
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 3 Year	CV-OBJ-TB-31	\$6.90	22.00%	\$5.42
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 3 Year	CV-OBJ-TB-33	\$8.05	22.00%	\$6.33
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 3 Year	CV-OBJ-TB-33	\$8.05	22.00%	\$6.33
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 4 Year	CV-OBJ-TB-41	\$6.71	22.00%	\$5.27
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 4 Year	CV-OBJ-TB-41	\$6.71	22.00%	\$5.27
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 4 Year	CV-OBJ-TB-44	\$7.86	22.00%	\$6.18
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 4 Year	CV-OBJ-TB-44	\$7.86	22.00%	\$6.18
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 5 Year	CV-OBJ-TB-51	\$6.52	22.00%	\$5.12

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 5 Year	CV-OBJ-TB-51	\$6.52	22.00%	\$5.12
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 5 Year	CV-OBJ-TB-55	\$7.67	22.00%	\$6.03
Backup Software	Commvault	Commvault Object Storage Edition, Per TB. Monthly Rate, Subscription - 5 Year	CV-OBJ-TB-55	\$7.67	22.00%	\$6.03
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Per 20 Operating Instances	CV-ORC-ACM20	\$38,500.00	22.00%	\$30,255.23
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Per 20 Operating Instances	CV-ORC-ACM20-11	\$1,860.83	22.00%	\$1,462.33
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Per 20 Operating Instances	CV-ORC-ACM20-21	\$1,443.75	22.00%	\$1,134.57
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Per 20 Operating Instances	CV-ORC-ACM20-22	\$1,700.42	22.00%	\$1,336.28
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Per 20 Operating Instances	CV-ORC-ACM20-31	\$1,315.42	22.00%	\$1,033.72
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Per 20 Operating Instances	CV-ORC-ACM20-33	\$1,540.00	22.00%	\$1,210.21
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Per 20 Operating Instances	CV-ORC-ACM20-41	\$1,251.25	22.00%	\$983.29
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Per 20 Operating Instances	CV-ORC-ACM20-44	\$1,475.83	22.00%	\$1,159.78
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Per 20 Operating Instances	CV-ORC-ACM20-51	\$1,155.00	22.00%	\$907.66
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Per 20 Operating Instances	CV-ORC-ACM20-55	\$1,347.50	22.00%	\$1,058.93
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management Step-Up, Per CommCell	CV-ORC-ACMSTU	\$105,000.00	22.00%	\$82,514.25
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management Step-Up, Per CommCell	CV-ORC-ACMSTU-11	\$5,075.00	22.00%	\$3,988.19
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management Step-Up, Per CommCell	CV-ORC-ACMSTU-21	\$3,937.50	22.00%	\$3,094.28
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management Step-Up, Per CommCell	CV-ORC-ACMSTU-22	\$4,637.50	22.00%	\$3,644.38
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management Step-Up, Per CommCell	CV-ORC-ACMSTU-31	\$3,587.50	22.00%	\$2,819.24
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management Step-Up, Per CommCell	CV-ORC-ACMSTU-33	\$4,200.00	22.00%	\$3,300.57
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management Step-Up, Per CommCell	CV-ORC-ACMSTU-41	\$3,412.50	22.00%	\$2,681.71
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management Step-Up, Per CommCell	CV-ORC-ACMSTU-44	\$4,025.00	22.00%	\$3,163.05
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management Step-Up, Per CommCell	CV-ORC-ACMSTU-51	\$3,150.00	22.00%	\$2,475.43
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management Step-Up, Per CommCell	CV-ORC-ACMSTU-55	\$3,675.00	22.00%	\$2,888.00
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Unlimited Per CommCell	CV-ORC-ACMUNL	\$130,000.00	22.00%	\$102,160.50
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Unlimited Per CommCell	CV-ORC-ACMUNL-11	\$6,283.33	22.00%	\$4,937.75
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Unlimited Per CommCell	CV-ORC-ACMUNL-21	\$4,875.00	22.00%	\$3,831.02
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Unlimited Per CommCell	CV-ORC-ACMUNL-22	\$5,741.67	22.00%	\$4,512.09
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Unlimited Per CommCell	CV-ORC-ACMUNL-31	\$4,441.67	22.00%	\$3,490.49
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Unlimited Per CommCell	CV-ORC-ACMUNL-33	\$5,200.00	22.00%	\$4,086.42
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Unlimited Per CommCell	CV-ORC-ACMUNL-41	\$4,225.00	22.00%	\$3,320.22
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Unlimited Per CommCell	CV-ORC-ACMUNL-44	\$4,983.33	22.00%	\$3,916.15
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Unlimited Per CommCell	CV-ORC-ACMUNL-51	\$3,900.00	22.00%	\$3,064.82
Backup Software	Commvault	Commvault Orchestrate-Copy Data Management, Unlimited Per CommCell	CV-ORC-ACMUNL-55	\$4,550.00	22.00%	\$3,575.62
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB, Perpetual	CV-PRIM-TB	\$750.00	22.00%	\$589.39
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB, Perpetual	CV-PRIM-TB	\$750.00	22.00%	\$589.39
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 1 Year	CV-PRIM-TB-11	\$33.33	22.00%	\$26.19
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 1 Year	CV-PRIM-TB-11	\$33.33	22.00%	\$26.19
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 2 Year	CV-PRIM-TB-21	\$25.00	22.00%	\$19.65
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 2 Year	CV-PRIM-TB-21	\$25.00	22.00%	\$19.65
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 2 Year	CV-PRIM-TB-22	\$29.38	22.00%	\$23.09
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 2 Year	CV-PRIM-TB-22	\$29.38	22.00%	\$23.09
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 3 Year	CV-PRIM-TB-31	\$22.50	22.00%	\$17.68

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 3 Year	CV-PRIM-TB-31	\$22.50	22.00%	\$17.68
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 3 Year	CV-PRIM-TB-33	\$26.25	22.00%	\$20.63
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 3 Year	CV-PRIM-TB-33	\$26.25	22.00%	\$20.63
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 4 Year	CV-PRIM-TB-41	\$21.88	22.00%	\$17.19
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 4 Year	CV-PRIM-TB-41	\$21.88	22.00%	\$17.19
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 4 Year	CV-PRIM-TB-44	\$25.63	22.00%	\$20.14
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 4 Year	CV-PRIM-TB-44	\$25.63	22.00%	\$20.14
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 5 Year	CV-PRIM-TB-51	\$21.25	22.00%	\$16.70
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 5 Year	CV-PRIM-TB-51	\$21.25	22.00%	\$16.70
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 5 Year	CV-PRIM-TB-55	\$25.00	22.00%	\$19.65
Backup Software	Commvault	Commvault Primary Storage Edition, Per TB. Monthly Rate, Subscription - 5 Year	CV-PRIM-TB-55	\$25.00	22.00%	\$19.65
Backup Software	Commvault	Commvault Endpoint as a Service; Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-BR-A	\$15.00	22.00%	\$11.79
Backup Software	Commvault	Commvault Endpoint as a Service; Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-BR-B	\$14.25	22.00%	\$11.20
Backup Software	Commvault	Commvault Endpoint as a Service; Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-BR-C	\$13.50	22.00%	\$10.61
Backup Software	Commvault	Commvault Endpoint as a Service; Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-BR-D	\$12.75	22.00%	\$10.02
Backup Software	Commvault	Commvault Endpoint as a Service; Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-BR-E	\$12.00	22.00%	\$9.43
Backup Software	Commvault	Commvault Endpoint Enterprise as a Service: (Bundle); Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-E-A	\$11.00	22.00%	\$8.64
Backup Software	Commvault	Commvault Endpoint Enterprise Advanced as a Service: (Bundle); Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-EA-A	\$32.00	22.00%	\$25.15
Backup Software	Commvault	Commvault Endpoint Enterprise Advanced as a Service: (Bundle); Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-EA-B	\$30.40	22.00%	\$23.89
Backup Software	Commvault	Commvault Endpoint Enterprise Advanced as a Service: (Bundle); Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-EA-C	\$28.80	22.00%	\$22.63
Backup Software	Commvault	Commvault Endpoint Enterprise Advanced as a Service: (Bundle); Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-EA-D	\$27.20	22.00%	\$21.38
Backup Software	Commvault	Commvault Endpoint Enterprise Advanced as a Service: (Bundle); Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-EA-E	\$25.60	22.00%	\$20.12
Backup Software	Commvault	Commvault Endpoint Enterprise as a Service: (Bundle); Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-E-B	\$10.45	22.00%	\$8.21
Backup Software	Commvault	Commvault Endpoint Enterprise as a Service: (Bundle); Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-E-C	\$9.90	22.00%	\$7.78
Backup Software	Commvault	Commvault Endpoint Enterprise as a Service: (Bundle); Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-E-D	\$9.35	22.00%	\$7.35
Backup Software	Commvault	Commvault Endpoint Enterprise as a Service: (Bundle); Unlimited Storage - Per User, Software as a Service (SaaS), Subscription, Monthly Rate	HS-eSIM-E-E	\$8.80	22.00%	\$6.92

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	Metallic Endpoint Backup & Recovery, Prepaid Subscription - 1 Year, Tier A, Monthly Rate	MTL-EP-USR-A	\$8.33	22.00%	\$6.55
Backup Software	Commvault	Metallic Endpoint Backup & Recovery, Prepaid Subscription - 1 Year, Tier B, Monthly Rate	MTL-EP-USR-B	\$6.48	22.00%	\$5.09
Backup Software	Commvault	Metallic Endpoint Backup & Recovery, Prepaid Subscription - 1 Year, Tier C, Monthly Rate	MTL-EP-USR-C	\$5.55	22.00%	\$4.36
Backup Software	Commvault	Metallic Endpoint Backup & Recovery, Prepaid Subscription - 1 Year, Tier D, Monthly Rate	MTL-EP-USR-D	\$4.63	22.00%	\$3.64
Backup Software	Commvault	Metallic Office 365 Backup & Recovery, Prepaid Subscription - 1 Year, Tier A, Monthly Rate	MTL-O365-USR-A	\$3.60	22.00%	\$2.83
Backup Software	Commvault	Metallic Office 365 Backup & Recovery, Prepaid Subscription - 1 Year, Tier B, Monthly Rate	MTL-O365-USR-B	\$2.80	22.00%	\$2.20
Backup Software	Commvault	Metallic Office 365 Backup & Recovery, Prepaid Subscription - 1 Year, Tier C, Monthly Rate	MTL-O365-USR-C	\$2.40	22.00%	\$1.89
Backup Software	Commvault	Metallic Office 365 Backup & Recovery, Prepaid Subscription - 1 Year, Tier D, Monthly Rate	MTL-O365-USR-D	\$2.00	22.00%	\$1.57
Backup Software	Commvault	Metallic Core Backup & Recovery, Prepaid Subscription - 1 Year, Tier A, Monthly Rate	MTL-SVM-FT-A	\$180.00	22.00%	\$141.45
Backup Software	Commvault	Metallic Core Backup & Recovery, Prepaid Subscription - 1 Year, Tier B, Monthly Rate	MTL-SVM-FT-B	\$140.00	22.00%	\$110.02
Backup Software	Commvault	Metallic Core Backup & Recovery, Prepaid Subscription - 1 Year, Tier C, Monthly Rate	MTL-SVM-FT-C	\$120.00	22.00%	\$94.30
Backup Software	Commvault	Metallic Core Backup & Recovery, Prepaid Subscription - 1 Year, Tier D, Monthly Rate	MTL-SVM-FT-D	\$100.00	22.00%	\$78.59
Backup Software	Commvault	Commvault HyperScale X Appliance for Install - 88 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance.	CN-CV-E-23168-31	\$147,999.96	22.00%	\$116,305.77
Backup Software	Commvault	Commvault HyperScale X Appliance Single Node for Expansion of Model 43504. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 88 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistan	CN-CV-S-43504-31	\$135,000.00	22.00%	\$106,089.75
Backup Software	Commvault	CVLT Complete DP For Virtual Machines, Per VM (10-Pack)	CV-DP-VM10-11	\$1,764.00	22.00%	\$1,386.24
Backup Software	Commvault	CVLT Backup & Recovery For Non-Virtual and File (500GB Capped Operating Instance), Per Operating Instance	CV-BKRC-C-OI-11	\$1,201.32	22.00%	\$944.06
Backup Software	Commvault	CVLT Backup & Recovery For Mail and Cloud Applications, Per User	CV-BKRC-MB-11	\$13.32	22.00%	\$10.47
Backup Software	Commvault	CVLT Backup & Recovery For Endpoint Users, Per User	CV-BKRC-EP-11	\$41.40	22.00%	\$32.53
Backup Software	Commvault	CVLT eDiscovery For Mail and Cloud Applications, Per User	CV-ED-MB-11	\$3.00	22.00%	\$2.36
Backup Software	Commvault	CVLT eDiscovery For Non-Virtual and File, Per Front-End Terabyte	CV-ED-FT-11	\$1,151.76	22.00%	\$905.11
SUPPORT	Commvault	Commvault Resident Support Engineer - 10 Day. Rate for 10 contiguous days during normal business hours. Requires 10 'FXTRVL-CONS' for service to be delivered onsite.	BC-RSE-10	\$14,000.00	7.50%	\$13,047.13
SUPPORT	Commvault	Commvault Resident Support Engineer - 120 Day. Rate for 120 contiguous days during normal business hours. Requires 120 'FXTRVL-CONS' for service to be delivered onsite.	BC-RSE-120	\$128,160.00	7.50%	\$119,437.11
SUPPORT	Commvault	Commvault Resident Support Engineer - 20 Day. Rate for 20 contiguous days during normal business hours. Requires 20 'FXTRVL-CONS' for service to be delivered onsite.	BC-RSE-20	\$24,000.00	7.50%	\$22,366.50
SUPPORT	Commvault	Commvault Resident Support Engineer - 240 Day. Rate for 240 contiguous days during normal business hours. Requires 240 'FXTRVL-CONS' for service to be delivered onsite.	BC-RSE-240	\$236,160.00	7.50%	\$220,086.36
SUPPORT	Commvault	Commvault Resident Support Engineer - 60 Day. Rate for 60 contiguous days during normal business hours. Requires 60 'FXTRVL-CONS' for service to be delivered onsite.	BC-RSE-60	\$68,400.00	7.50%	\$63,744.53
SUPPORT	Commvault	Commvault HyperScale Appliance Fiber Channel HBA Card: (Add-On) Per Card	CN-CVS-FCC	\$3,500.00	7.50%	\$3,261.78
SUPPORT	Commvault	Commvault HyperScale Appliance SAS HBA Card: (Add-on) Per Card	CN-CVS-SAS	\$500.00	7.50%	\$465.97
SUPPORT	Commvault	Commvault Operational Intelligence Foundation Package (Bundle) - 1 Operational Intelligence Foundation Package	CN-MNT-STPK-1	\$2,500.00	7.50%	\$2,329.84
SUPPORT	Commvault	Commvault HyperScale Appliance On-Site Service - 04 hours response time, 24x7 (Add-on): 1-Year Extension	CN-OSS-4X4-24X7-11	\$87.50	7.50%	\$81.54
SUPPORT	Commvault	Commvault HyperScale Appliance On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years	CN-OSS-4X4-24X7-31	\$134.72	7.50%	\$125.55

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
TRAINING	Commvault	Commvault HyperScale Appliance Rack and Stack Service (Add-on)	CN-STD-RS	\$1,050.00	7.50%	\$978.53
TRAINING	Commvault	Commvault On-demand Learning Essentials includes one year access to Commvault Essentials vILT course, Filesystem and Virtualization eLearning titles and Essentials access to the Commvault On-demand learning library.	ED-OD-ESS	\$1,000.00	7.50%	\$931.94
TRAINING	Commvault	Commvault On-demand Learning technical includes one year access to all Essentials content.	ED-OD-PRO	\$2,500.00	7.50%	\$2,329.84
TRAINING	Commvault	Commvault On-demand Learning technical Plus includes one year access to all Commvault On-demand technical content, plus attendance in a public Commvault technical ILT/vILT course.	ED-OD-PROPLUS	\$7,000.00	7.50%	\$6,523.56
TRAINING	Commvault	Commvault Training Unit. Use toward any Education Services ILT, vILT, or WBT courses or offerings, including onsite (24 per day, up to 12 students, minimum 2 days).	ED-TR-UNIT	\$250.00	7.50%	\$232.98
SUPPORT	Commvault	Commvault Training Unit for Channel Partners only. Use toward any Education Services ILT, vILT, or WBT courses or offerings, including onsite (24 per day, up to 12 students, minimum 2 days).	ED-TR-UNIT-RS	\$250.00	7.50%	\$232.98
SUPPORT	Commvault	Enterprise Support Coverage in an Additional Theater - Enterprise Support TAM coverage at an additional DataCenter – Additional to Main Enterprise Support	ENTSUPPADDITIONAL-1	\$50,000.00	7.50%	\$46,596.88
SUPPORT	Commvault	Enterprise Support - 1 Year Subscription	ENTSUPPMAIN-1	\$90,000.00	7.50%	\$83,874.38
SUPPORT	Commvault	Price is per month. Enterprise Support	ENTSUPPMAIN-1-M	\$7,500.00	7.50%	\$6,989.53
SUPPORT	Commvault	Commvault Technical Account Manager (TAM). 1 year subscription.	ENTTAM-20	\$50,000.00	7.50%	\$46,596.88
SUPPORT	Commvault	Upgrade Commvault TAM to Enterprise Support. Provides full access to the Enterprise Support product.	ENTTAM-UPGRADE	\$40,000.00	7.50%	\$37,277.50
Services	Commvault	Upgrade Commvault SAM to Enterprise Support. Provides full access to the Enterprise Support product.	ENTUPGRADE	\$50,000.00	10.00%	\$45,337.50
Services	Commvault	Commvault Travel Expenses	FXTRVL-CARVE	\$0.00	10.00%	\$0.00
Services	Commvault	Commvault Travel Expenses	FXTRVL-CONS	\$500.00	10.00%	\$453.38
Services	Commvault	Commvault Travel Expenses for travel outside continental US	FXTRVL-OCONUS	\$1,000.00	10.00%	\$906.75
Services	Commvault	Commvault Cloud DR Module for Architecture Design Large: (Add-On) - Info gathering for up to (150) applications, DR to cloud design, and recommendations on DR config and automation.	IC-ADMOD-DR-LG	\$18,850.00	10.00%	\$17,092.24
Services	Commvault	Commvault Cloud DR Module for Architecture Design Small: (Add-On) - Info gathering for up to (25) applications, DR to cloud design, and recommendations on DR config and automation.	IC-ADMOD-DR-SM	\$8,175.00	10.00%	\$7,412.68
Services	Commvault	Commvault Cloud DR Module for Architecture Design Standard: (Add-On) - Info gathering for up to (75) applications, DR to cloud design, and recommendations on DR config and automation.	IC-ADMOD-DR-STND	\$13,400.00	10.00%	\$12,150.45
Services	Commvault	Commvault Advanced Services Services. REQUIRES CORRESPONDING quantity of 'FXTRVL-CONS' for service to be delivered onsite.	IC-CONSADVC	\$3,500.00	10.00%	\$3,173.63
Services	Commvault	Implementation of Migration Engagements. Price is Per-Day (8 Hours) and billed Per-Hour.	IC-CONS-AMIG	\$3,500.00	10.00%	\$3,173.63
Services	Commvault	Commvault Services Services. REQUIRES CORRESPONDING quantity of 'FXTRVL-CONS' for service to be delivered onsite.	IC-CONSDEP	\$2,500.00	10.00%	\$2,266.88
Services	Commvault	Commvault Conversion SKU	IC-CONSDEPUP	\$1,000.00	10.00%	\$906.75
Services	Commvault	Commvault Time and Material Proposal two (2) days of remote technical Services and (1) technical Services PM hour	IC-CONS-MED-MNT	\$4,625.00	10.00%	\$4,193.72
Services	Commvault	Implementation of Remote Migration Engagements. Price is Per-Day (8 Hours) and billed Per-Hour.	IC-CONS-MIG	\$2,200.00	10.00%	\$1,994.85
Services	Commvault	Commvault Remote design and deployment of workflows and custom reports. Price is Per-Day (8 Hours) and billed Per-Hour.	IC-CONS-PERS	\$2,200.00	10.00%	\$1,994.85
Services	Commvault	Commvault Project Management Services - Price per hour	IC-CONSPM	\$225.00	10.00%	\$204.02

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Services	Commvault	Commvault QuickStart is a packaged Time and Materials implementation and configuration service to be delivered over 5 contiguous days. Related travel is included.	IC-CONS-QS	\$14,500.00	10.00%	\$13,147.88
Services	Commvault	Commvault QuickStart Advanced is a packaged Time and Materials implementation and configuration to be delivered over 15 contiguous days. Related travel is included.	IC-CONS-QS-ADV	\$48,900.00	10.00%	\$44,340.08
Services	Commvault	Commvault QuickStart Plus is a packaged Time and Materials implementation and configuration service to be delivered over 10 contiguous days. Related travel is included.	IC-CONS-QS-PLUS	\$32,600.00	10.00%	\$29,560.05
Services	Commvault	Commvault QuickStart Base Remote is a packaged Time and Materials REMOTE implementation and configuration service to be delivered over 5 contiguous days.	IC-CONS-QS-R	\$8,000.00	10.00%	\$7,254.00
Services	Commvault	Commvault Time and Material two (2) days of remote technical Services	IC-CONS-SM-MNT	\$3,200.00	10.00%	\$2,901.60
Services	Commvault	Fixed Pricing Engagement - Commvault Services Service - Architecture Design net. For environments in the 100 TB to 1 PB data range, more than 2 CommCells OR up to 4000 clients. SOW required.	IC-CSAD-LG	\$55,000.00	10.00%	\$49,871.25
Services	Commvault	Fixed Pricing Engagement - Commvault Services Service - Architecture Design. For environments in the 25 to 50 TB data range OR 1 CommCell and 500 clients. SOW required.	IC-CSAD-SM	\$25,000.00	10.00%	\$22,668.75
Services	Commvault	Fixed Pricing Engagement - Commvault Services Service - Architecture Design net. For environments in the 50 to 250 TB data range OR up to 2 CommCells and 2000 clients. SOW required.	IC-CSAD-STND	\$40,000.00	10.00%	\$36,270.00
Services	Commvault	Fixed Pricing Engagement - Commvault Services Service - Health Assessment - For environments with 250 to 500TB of data OR over 3 CommCells and up to 4000 clients. SOW required.	IC-CSWELL-LG	\$56,000.00	10.00%	\$50,778.00
Services	Commvault	Fixed Pricing Engagement - Commvault Services Service - Health Assessment - For environments with up to 100 TB of data OR 1 CommCells and up to 500 clients. SOW required.	IC-CSWELL-SM	\$15,500.00	10.00%	\$14,054.63
SUPPORT	Commvault	Fixed Pricing Engagement - Commvault Services Service - Health Assessment - For environments with 100 to 250 TB of data OR 3 CommCells and up to 2000 clients. SOW required.	IC-CSWELL-STND	\$36,000.00	7.50%	\$33,549.75
Services	Commvault	Single Commvault Customer Support Incident Purchase	MAINT-INCIDENT	\$2,500.00	10.00%	\$2,266.88
SUPPORT	Commvault	An annual shared subscription that provides Managed Services to provide customer proactive management of Commvault CommCell assets on behalf of the customer. Please contact (managementservices@commvault.com) to quote.	MANAGED-SVC-1	\$0.00	7.50%	\$0.00
SUPPORT	Commvault	Commvault Microsoft Azure Annual Support Contract, limited to Azure edition program	MS-AZURE-1	\$5,000.00	7.50%	\$4,659.69
SUPPORT	Commvault	Commvault proactive Support Account Manager (SAM) desk coverage, including Operations Manager access.	PROSUPPMAIN-1	\$40,000.00	7.50%	\$37,277.50
Services	Commvault	Commvault Support Account Manager with Proactive Monitoring.	PROSUPPMAIN-1-M	\$3,333.33	10.00%	\$3,022.50
Services	Commvault	Commvault Base Architecture Design or Health Check is a packaged Time and Materials remote service recommended for single Commcell environments with less than 200TB of capacity and 1000 clients.	PS-ADHA-BASE	\$13,628.00	10.00%	\$12,357.19
Services	Commvault	Commvault Large Architecture Design or Health Check is a packaged Time and Materials service recommended for environments with more than 3 Commcells, 2PB capacity and 10000 clients. Please consult your technical Services Leader before quoting.	PS-ADHA-LARGE	\$52,400.00	10.00%	\$47,513.70
Services	Commvault	Commvault Medium Architecture Design or Health Check is a packaged Time and Materials service recommended for environments with less than 3 Commcells, 750TB capacity and 6500 clients.	PS-ADHA-MEDIUM	\$40,600.00	10.00%	\$36,814.05
Services	Commvault	Commvault Small Architecture Design or Health Check is a packaged Time and Materials service recommended for environments with less than 2 Commcells, 400TB capacity and 2500 clients.	PS-ADHA-SMALL	\$25,750.00	10.00%	\$23,348.81
Services	Commvault	Commvault Base QuickStart is a packaged Time and Materials remote implementation and configuration service to be delivered over 3 contiguous days.	PS-QS-BASE	\$7,500.00	10.00%	\$6,800.63

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Services	Commvault	Commvault Large Tier QuickStart is a packaged Time and Materials implementation and configuration service to be delivered over 15 days delivered in three blocks of 5 contiguous days.	PS-QS-LARGE	\$49,700.00	10.00%	\$45,065.48
Services	Commvault	Commvault Medium Tier QuickStart is a packaged Time and Materials implementation and configuration service to be delivered over 10 days delivered in two blocks of 5 contiguous days.	PS-QS-MEDIUM	\$29,750.00	10.00%	\$26,975.81
SOFTWARE MAINTENANCE	Commvault	Commvault Small Tier QuickStart is a packaged Time and Materials implementation and configuration service to be delivered over 5 contiguous days.	PS-QS-SMALL	\$15,850.00	7.50%	\$14,771.21
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-PREM-	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-PREM-15	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-PREM-16	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-PREM-16.5	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-PREM-17	\$0.00	7.50%	\$0.00

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-PREM-18	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault Maintenance Renewal (Customer Specific)	S-PREM-18-RNWL	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-PREM-19	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-PREM-20	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-PREM-21	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault Maintenance Renewal (Customer Specific)	S-PREM-21-RNWL	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-PREM-23	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault Maintenance Renewal (Customer Specific)	S-PREM-23-RNWL	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault Maintenance Renewal (Customer Specific)	S-PREM-RNWL	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault Maintenance Renewal (Customer Specific)	S-PREM-RNWL-VPA	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-STD-	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-STD-18	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-STD-19	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault Maintenance Renewal (Customer Specific)	S-STD-19-RNWL	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault New Maintenance (Customer Specific)	S-STD-23	\$0.00	7.50%	\$0.00
SOFTWARE MAINTENANCE	Commvault	Commvault Maintenance Renewal (Customer Specific)	S-STD-23-RNWL	\$0.00	7.50%	\$0.00
SUPPORT	Commvault	Commvault Maintenance Renewal (Customer Specific)	S-STD-RNWL	\$0.00	7.50%	\$0.00
SUPPORT	Commvault	An annual shared subscription that provides a Technical Account Manager to develop an understanding of a customer's specific technology and business needs to provide a central point of contact for strategic service activities, technical account leadership	TAM-50	\$90,000.00	7.50%	\$83,874.38
Services	Commvault	An annual subscription that provides a Technical Account Manager to develop an understanding of a customer's specific technology and business needs to provide a central point of contact for strategic service activities, technical account leadership, and i	TAM-YR	\$180,000.00	7.50%	\$167,748.75
Services	Commvault	Not to Exceed Travel Expenses - price per consultant per day. Not to exceed average of \$500 per day per engagement.	TRVL-CONS-NTE	\$500.00	10.00%	\$453.38

**Appendix C Pricing Index
DIR-CPO-4764**

Commvault						
CATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Backup Software	Commvault	CVLT Complete DP For Non-Virtual and File, Per Front-End Terabyte	CV-DP-FT-33	\$7,130.88	22.00%	\$5,603.80