

# Nutanix

| Part Number                       | Product Description and/or Service Description   | MSRP     | DIR Customer Discount % off MSRP* (2 Decimals) | DIR CUSTOMER PRICE (MSRP- DIR CUSTOMER DISCOUNT Plus Admin Fee) |
|-----------------------------------|--|----------|--|---|
| L-CORES-ADVREP-FED-MCW-1YR        | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 1YR              | \$137.00 | 25.00%   | \$103.52  |
| L-CORES-ADVREP-FED-MCW-2YR        | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 2YR              | \$257.00 | 25.00%   | \$194.20  |
| L-CORES-ADVREP-FED-MCW-3YR        | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR              | \$343.00 | 25.00%   | \$259.18  |
| L-CORES-ADVREP-FED-MCW-3YR-TPROMO | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR PROMO        | \$125.00 | 25.00%   | \$94.45   |
| L-CORES-ADVREP-FED-MCW-4YR        | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 4YR              | \$394.00 | 25.00%   | \$297.72  |
| L-CORES-ADVREP-FED-MCW-5YR        | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR              | \$428.00 | 25.00%   | \$323.41  |
| L-CORES-ADVREP-FED-MCW-5YR-TPROMO | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR PROMO        | \$156.00 | 25.00%   | \$117.88  |
| L-CORES-ADVREP-FED-PRD-1YR        | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 1YR       | \$119.00 | 25.00%   | \$89.92   |
| L-CORES-ADVREP-FED-PRD-2YR        | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 2YR       | \$224.00 | 25.00%   | \$169.26  |
| L-CORES-ADVREP-FED-PRD-3YR        | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR       | \$298.00 | 25.00%   | \$225.18  |
| L-CORES-ADVREP-FED-PRD-3YR-TPROMO | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR PROMO | \$108.00 | 25.00%   | \$81.61   |
| L-CORES-ADVREP-FED-PRD-4YR        | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 4YR       | \$343.00 | 25.00%   | \$259.18  |
| L-CORES-ADVREP-FED-PRD-5YR        | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR       | \$373.00 | 25.00%   | \$281.85  |
| L-CORES-ADVREP-FED-PRD-5YR-TPROMO | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR PROMO | \$136.00 | 25.00%   | \$102.77  |
| L-CORES-ADVREP-L3-MCW-14mo        | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 14mo     | \$111.00 | 25.00%   | \$83.87   |
| L-CORES-ADVREP-L3-MCW-1YR         | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 1YR      | \$111.00 | 25.00%   | \$83.87   |
| L-CORES-ADVREP-L3-MCW-26mo        | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 26mo     | \$208.00 | 25.00%   | \$157.17  |
| L-CORES-ADVREP-L3-MCW-2YR         | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 2YR      | \$208.00 | 25.00%   | \$157.17  |

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|----------------------------|---|----------|--------|----------|
| L-CORES-ADVREP-L3-MCW-38mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 38mo        | \$277.00 | 25.00% | \$209.31 |
| L-CORES-ADVREP-L3-MCW-3YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 3YR         | \$277.00 | 25.00% | \$209.31 |
| L-CORES-ADVREP-L3-MCW-4YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 4YR         | \$319.00 | 25.00% | \$241.04 |
| L-CORES-ADVREP-L3-MCW-50mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 50mo        | \$319.00 | 25.00% | \$241.04 |
| L-CORES-ADVREP-L3-MCW-5YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 5YR         | \$347.00 | 25.00% | \$262.20 |
| L-CORES-ADVREP-L3-MCW-62mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 62mo        | \$347.00 | 25.00% | \$262.20 |
| L-CORES-ADVREP-L3-MCW-6YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 6YR         | \$416.00 | 25.00% | \$314.34 |
| L-CORES-ADVREP-L3-MCW-74mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 74mo        | \$416.00 | 25.00% | \$314.34 |
| L-CORES-ADVREP-L3-MCW-7YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 7YR         | \$486.00 | 25.00% | \$367.23 |
| L-CORES-ADVREP-L3-MCW-86mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 86mo        | \$486.00 | 25.00% | \$367.23 |
| L-CORES-ADVREP-L3-PRD-14mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 14mo | \$96.00  | 25.00% | \$72.54  |
| L-CORES-ADVREP-L3-PRD-1YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 1YR  | \$96.00  | 25.00% | \$72.54  |
| L-CORES-ADVREP-L3-PRD-26mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 26mo | \$181.00 | 25.00% | \$136.77 |
| L-CORES-ADVREP-L3-PRD-2YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 2YR  | \$181.00 | 25.00% | \$136.77 |
| L-CORES-ADVREP-L3-PRD-38mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 38mo | \$241.00 | 25.00% | \$182.11 |
| L-CORES-ADVREP-L3-PRD-3YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 3YR  | \$241.00 | 25.00% | \$182.11 |
| L-CORES-ADVREP-L3-PRD-4YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 4YR  | \$277.00 | 25.00% | \$209.31 |
| L-CORES-ADVREP-L3-PRD-50mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 50mo | \$277.00 | 25.00% | \$209.31 |
| L-CORES-ADVREP-L3-PRD-5YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 5YR  | \$301.00 | 25.00% | \$227.44 |
| L-CORES-ADVREP-L3-PRD-62mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 62mo | \$301.00 | 25.00% | \$227.44 |
| L-CORES-ADVREP-L3-PRD-6YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 6YR  | \$361.00 | 25.00% | \$272.78 |
| L-CORES-ADVREP-L3-PRD-74mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 74mo | \$361.00 | 25.00% | \$272.78 |

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|-------------------------------|---|----------|--------|----------|
| L-CORES-ADVREP-L3-PRD-7YR     | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 7YR  | \$421.00 | 25.00% | \$318.12 |
| L-CORES-ADVREP-L3-PRD-86mo    | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 86mo | \$421.00 | 25.00% | \$318.12 |
| L-CORES-ADVREP-MCW-14mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 14mo                        | \$125.00 | 25.00% | \$94.45  |
| L-CORES-ADVREP-MCW-1YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 1YR                         | \$125.00 | 25.00% | \$94.45  |
| L-CORES-ADVREP-MCW-26mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 26mo                        | \$234.00 | 25.00% | \$176.82 |
| L-CORES-ADVREP-MCW-2YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 2YR                         | \$234.00 | 25.00% | \$176.82 |
| L-CORES-ADVREP-MCW-38mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 38mo                        | \$312.00 | 25.00% | \$235.76 |
| L-CORES-ADVREP-MCW-3YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 3YR                         | \$312.00 | 25.00% | \$235.76 |
| L-CORES-ADVREP-MCW-3YR-TPROMO | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 3YR PROMO                   | \$113.00 | 25.00% | \$85.39  |
| L-CORES-ADVREP-MCW-4YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 4YR                         | \$358.00 | 25.00% | \$270.51 |
| L-CORES-ADVREP-MCW-50mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 50mo                        | \$358.00 | 25.00% | \$270.51 |
| L-CORES-ADVREP-MCW-5YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 5YR                         | \$390.00 | 25.00% | \$294.69 |
| L-CORES-ADVREP-MCW-5YR-TPROMO | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 5YR PROMO                   | \$142.00 | 25.00% | \$107.30 |
| L-CORES-ADVREP-MCW-62mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 62mo                        | \$390.00 | 25.00% | \$294.69 |
| L-CORES-ADVREP-MCW-6YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 6YR                         | \$468.00 | 25.00% | \$353.63 |
| L-CORES-ADVREP-MCW-74mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 74mo                        | \$468.00 | 25.00% | \$353.63 |
| L-CORES-ADVREP-MCW-7YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 7YR                         | \$546.00 | 25.00% | \$412.57 |
| L-CORES-ADVREP-MCW-86mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 CPU core for 86mo                        | \$546.00 | 25.00% | \$412.57 |
| L-CORES-ADVREP-PRD-14mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 14mo                 | \$108.00 | 25.00% | \$81.61  |
| L-CORES-ADVREP-PRD-1YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 1YR                  | \$108.00 | 25.00% | \$81.61  |
| L-CORES-ADVREP-PRD-26mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 26mo                 | \$203.00 | 25.00% | \$153.39 |
| L-CORES-ADVREP-PRD-2YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 2YR                  | \$203.00 | 25.00% | \$153.39 |

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|-------------------------------|--|----------|--------|----------|
| L-CORES-ADVREP-PRD-38mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 38mo      | \$271.00 | 25.00% | \$204.77 |
| L-CORES-ADVREP-PRD-3YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 3YR       | \$271.00 | 25.00% | \$204.77 |
| L-CORES-ADVREP-PRD-3YR-TPROMO | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 3YR PROMO | \$99.00  | 25.00% | \$74.81  |
| L-CORES-ADVREP-PRD-4YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 4YR       | \$312.00 | 25.00% | \$235.76 |
| L-CORES-ADVREP-PRD-50mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 50mo      | \$312.00 | 25.00% | \$235.76 |
| L-CORES-ADVREP-PRD-5YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR       | \$339.00 | 25.00% | \$256.16 |
| L-CORES-ADVREP-PRD-5YR-TPROMO | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR PROMO | \$123.00 | 25.00% | \$92.94  |
| L-CORES-ADVREP-PRD-62mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 62mo      | \$339.00 | 25.00% | \$256.16 |
| L-CORES-ADVREP-PRD-6YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 6YR       | \$407.00 | 25.00% | \$307.54 |
| L-CORES-ADVREP-PRD-74mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 74mo      | \$407.00 | 25.00% | \$307.54 |
| L-CORES-ADVREP-PRD-7YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 7YR       | \$475.00 | 25.00% | \$358.92 |
| L-CORES-ADVREP-PRD-86mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 CPU core for 86mo      | \$475.00 | 25.00% | \$358.92 |
| L-CORES-AFS-FED-MCW-1YR       | License, AOS AFS entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 1YR                         | \$86.00  | 25.00% | \$64.98  |
| L-CORES-AFS-FED-MCW-2YR       | License, AOS AFS entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 2YR                         | \$161.00 | 25.00% | \$121.66 |
| L-CORES-AFS-FED-MCW-3YR       | License, AOS AFS entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR                         | \$215.00 | 25.00% | \$162.46 |
| L-CORES-AFS-FED-MCW-4YR       | License, AOS AFS entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 4YR                         | \$246.00 | 25.00% | \$185.88 |
| L-CORES-AFS-FED-MCW-5YR       | License, AOS AFS entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR                         | \$267.00 | 25.00% | \$201.75 |
| L-CORES-AFS-FED-PRD-1YR       | License, AOS AFS entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 1YR                  | \$75.00  | 25.00% | \$56.67  |
| L-CORES-AFS-FED-PRD-2YR       | License, AOS AFS entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 2YR                  | \$140.00 | 25.00% | \$105.79 |
| L-CORES-AFS-FED-PRD-3YR       | License, AOS AFS entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR                  | \$186.00 | 25.00% | \$140.55 |
| L-CORES-AFS-FED-PRD-4YR       | License, AOS AFS entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 4YR                  | \$215.00 | 25.00% | \$162.46 |
| L-CORES-AFS-FED-PRD-5YR       | License, AOS AFS entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR                  | \$233.00 | 25.00% | \$176.06 |

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|-------------------------|--|----------|--------|----------|
| L-CORES-AFS-L3-MCW-14mo | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 14mo        | \$69.00  | 25.00% | \$52.14  |
| L-CORES-AFS-L3-MCW-1YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 1YR         | \$69.00  | 25.00% | \$52.14  |
| L-CORES-AFS-L3-MCW-26mo | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 26mo        | \$130.00 | 25.00% | \$98.23  |
| L-CORES-AFS-L3-MCW-2YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 2YR         | \$130.00 | 25.00% | \$98.23  |
| L-CORES-AFS-L3-MCW-38mo | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 38mo        | \$174.00 | 25.00% | \$131.48 |
| L-CORES-AFS-L3-MCW-3YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 3YR         | \$174.00 | 25.00% | \$131.48 |
| L-CORES-AFS-L3-MCW-4YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 4YR         | \$199.00 | 25.00% | \$150.37 |
| L-CORES-AFS-L3-MCW-50mo | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 50mo        | \$199.00 | 25.00% | \$150.37 |
| L-CORES-AFS-L3-MCW-5YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 5YR         | \$216.00 | 25.00% | \$163.22 |
| L-CORES-AFS-L3-MCW-62mo | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 62mo        | \$216.00 | 25.00% | \$163.22 |
| L-CORES-AFS-L3-MCW-6YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 6YR         | \$259.00 | 25.00% | \$195.71 |
| L-CORES-AFS-L3-MCW-7YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 7YR         | \$302.00 | 25.00% | \$228.20 |
| L-CORES-AFS-L3-PRD-14mo | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 14mo | \$61.00  | 25.00% | \$46.09  |
| L-CORES-AFS-L3-PRD-1YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 1YR  | \$61.00  | 25.00% | \$46.09  |
| L-CORES-AFS-L3-PRD-26mo | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 26mo | \$113.00 | 25.00% | \$85.39  |
| L-CORES-AFS-L3-PRD-2YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 2YR  | \$113.00 | 25.00% | \$85.39  |
| L-CORES-AFS-L3-PRD-38mo | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 38mo | \$150.00 | 25.00% | \$113.34 |
| L-CORES-AFS-L3-PRD-3YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 3YR  | \$150.00 | 25.00% | \$113.34 |
| L-CORES-AFS-L3-PRD-4YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 4YR  | \$174.00 | 25.00% | \$131.48 |
| L-CORES-AFS-L3-PRD-50mo | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 50mo | \$174.00 | 25.00% | \$131.48 |
| L-CORES-AFS-L3-PRD-5YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 5YR  | \$189.00 | 25.00% | \$142.81 |
| L-CORES-AFS-L3-PRD-62mo | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 62mo | \$189.00 | 25.00% | \$142.81 |

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|------------------------------------|---|----------|--------|----------|
| L-CORES-AFS-L3-PRD-6YR             | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 6YR           | \$227.00 | 25.00% | \$171.53 |
| L-CORES-AFS-L3-PRD-7YR             | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 7YR           | \$265.00 | 25.00% | \$200.24 |
| L-CORES-AFS-MCW-14mo               | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 14mo                                 | \$78.00  | 25.00% | \$58.94  |
| L-CORES-AFS-MCW-1YR                | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 1YR                                  | \$78.00  | 25.00% | \$58.94  |
| L-CORES-AFS-MCW-26mo               | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 26mo                                 | \$146.00 | 25.00% | \$110.32 |
| L-CORES-AFS-MCW-2YR                | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 2YR                                  | \$146.00 | 25.00% | \$110.32 |
| L-CORES-AFS-MCW-38mo               | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 38mo                                 | \$195.00 | 25.00% | \$147.35 |
| L-CORES-AFS-MCW-3YR                | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 3YR                                  | \$195.00 | 25.00% | \$147.35 |
| L-CORES-AFS-MCW-4YR                | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 4YR                                  | \$224.00 | 25.00% | \$169.26 |
| L-CORES-AFS-MCW-50mo               | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 50mo                                 | \$224.00 | 25.00% | \$169.26 |
| L-CORES-AFS-MCW-5YR                | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 5YR                                  | \$243.00 | 25.00% | \$183.62 |
| L-CORES-AFS-MCW-62mo               | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 62mo                                 | \$243.00 | 25.00% | \$183.62 |
| L-CORES-AFS-MCW-6YR                | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 6YR                                  | \$292.00 | 25.00% | \$220.64 |
| L-CORES-AFS-MCW-7YR                | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 CPU core for 7YR                                  | \$340.00 | 25.00% | \$256.91 |
| L-CORES-AFS-PRD-14mo               | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 14mo                          | \$68.00  | 25.00% | \$51.38  |
| L-CORES-AFS-PRD-1YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 1YR                           | \$68.00  | 25.00% | \$51.38  |
| L-CORES-AFS-PRD-26mo               | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 26mo                          | \$127.00 | 25.00% | \$95.96  |
| L-CORES-AFS-PRD-2YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 2YR                           | \$127.00 | 25.00% | \$95.96  |
| L-CORES-AFS-PRD-38mo               | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 38mo                          | \$169.00 | 25.00% | \$127.70 |
| L-CORES-AFS-PRD-3YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 3YR                           | \$169.00 | 25.00% | \$127.70 |
| L-CORES-AFS-PRD-4YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 4YR                           | \$195.00 | 25.00% | \$147.35 |
| L-CORES-AFS-PRD-50mo               | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 50mo                          | \$195.00 | 25.00% | \$147.35 |
| L-CORES-AFS-PRD-5YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR                           | \$212.00 | 25.00% | \$160.19 |
| L-CORES-AFS-PRD-62mo               | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 62mo                          | \$212.00 | 25.00% | \$160.19 |
| L-CORES-AFS-PRD-6YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 6YR                           | \$254.00 | 25.00% | \$191.93 |
| L-CORES-AFS-PRD-7YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 CPU core for 7YR                           | \$297.00 | 25.00% | \$224.42 |
| L-CORES-DATAENC-FED-MCW-1YR        | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 1YR       | \$137.00 | 25.00% | \$103.52 |
| L-CORES-DATAENC-FED-MCW-2YR        | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 2YR       | \$257.00 | 25.00% | \$194.20 |
| L-CORES-DATAENC-FED-MCW-3YR        | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR       | \$343.00 | 25.00% | \$259.18 |
| L-CORES-DATAENC-FED-MCW-3YR-TPROMO | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR PROMO | \$125.00 | 25.00% | \$94.45  |

|                                    |  |          |        |          |
|------------------------------------|--|----------|--------|----------|
| L-CORES-DATAENC-FED-MCW-4YR        | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 4YR              | \$394.00 | 25.00% | \$297.72 |
| L-CORES-DATAENC-FED-MCW-5YR        | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR              | \$428.00 | 25.00% | \$323.41 |
| L-CORES-DATAENC-FED-MCW-5YR-TPROMO | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR PROMO        | \$156.00 | 25.00% | \$117.88 |
| L-CORES-DATAENC-FED-PRD-1YR        | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 1YR       | \$119.00 | 25.00% | \$89.92  |
| L-CORES-DATAENC-FED-PRD-2YR        | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 2YR       | \$224.00 | 25.00% | \$169.26 |
| L-CORES-DATAENC-FED-PRD-3YR        | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR       | \$298.00 | 25.00% | \$225.18 |
| L-CORES-DATAENC-FED-PRD-3YR-TPROMO | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR PROMO | \$108.00 | 25.00% | \$81.61  |
| L-CORES-DATAENC-FED-PRD-4YR        | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 4YR       | \$343.00 | 25.00% | \$259.18 |
| L-CORES-DATAENC-FED-PRD-5YR        | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR       | \$373.00 | 25.00% | \$281.85 |
| L-CORES-DATAENC-FED-PRD-5YR-TPROMO | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR PROMO | \$136.00 | 25.00% | \$102.77 |
| L-CORES-DATAENC-L3-MCW-14mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 14mo     | \$111.00 | 25.00% | \$83.87  |
| L-CORES-DATAENC-L3-MCW-1YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 1YR      | \$111.00 | 25.00% | \$83.87  |
| L-CORES-DATAENC-L3-MCW-26mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 26mo     | \$208.00 | 25.00% | \$157.17 |
| L-CORES-DATAENC-L3-MCW-2YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 2YR      | \$208.00 | 25.00% | \$157.17 |
| L-CORES-DATAENC-L3-MCW-38mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 38mo     | \$277.00 | 25.00% | \$209.31 |
| L-CORES-DATAENC-L3-MCW-3YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 3YR      | \$277.00 | 25.00% | \$209.31 |
| L-CORES-DATAENC-L3-MCW-4YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 4YR      | \$319.00 | 25.00% | \$241.04 |
| L-CORES-DATAENC-L3-MCW-50mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 50mo     | \$319.00 | 25.00% | \$241.04 |
| L-CORES-DATAENC-L3-MCW-5YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 5YR      | \$347.00 | 25.00% | \$262.20 |
| L-CORES-DATAENC-L3-MCW-62mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 62mo     | \$347.00 | 25.00% | \$262.20 |
| L-CORES-DATAENC-L3-MCW-6YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 6YR      | \$416.00 | 25.00% | \$314.34 |
| L-CORES-DATAENC-L3-MCW-74mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 74mo     | \$416.00 | 25.00% | \$314.34 |

|                             |   |          |        |          |
|-----------------------------|---|----------|--------|----------|
| L-CORES-DATAENC-L3-MCW-7YR  | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 7YR         | \$486.00 | 25.00% | \$367.23 |
| L-CORES-DATAENC-L3-MCW-86mo | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 86mo        | \$486.00 | 25.00% | \$367.23 |
| L-CORES-DATAENC-L3-PRD-14mo | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 14mo | \$96.00  | 25.00% | \$72.54  |
| L-CORES-DATAENC-L3-PRD-1YR  | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 1YR  | \$96.00  | 25.00% | \$72.54  |
| L-CORES-DATAENC-L3-PRD-26mo | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 26mo | \$181.00 | 25.00% | \$136.77 |
| L-CORES-DATAENC-L3-PRD-2YR  | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 2YR  | \$181.00 | 25.00% | \$136.77 |
| L-CORES-DATAENC-L3-PRD-38mo | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 38mo | \$241.00 | 25.00% | \$182.11 |
| L-CORES-DATAENC-L3-PRD-3YR  | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 3YR  | \$241.00 | 25.00% | \$182.11 |
| L-CORES-DATAENC-L3-PRD-4YR  | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 4YR  | \$277.00 | 25.00% | \$209.31 |
| L-CORES-DATAENC-L3-PRD-50mo | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 50mo | \$277.00 | 25.00% | \$209.31 |
| L-CORES-DATAENC-L3-PRD-5YR  | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 5YR  | \$301.00 | 25.00% | \$227.44 |
| L-CORES-DATAENC-L3-PRD-62mo | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 62mo | \$301.00 | 25.00% | \$227.44 |
| L-CORES-DATAENC-L3-PRD-6YR  | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 6YR  | \$361.00 | 25.00% | \$272.78 |
| L-CORES-DATAENC-L3-PRD-74mo | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 74mo | \$361.00 | 25.00% | \$272.78 |
| L-CORES-DATAENC-L3-PRD-7YR  | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 7YR  | \$421.00 | 25.00% | \$318.12 |
| L-CORES-DATAENC-L3-PRD-86mo | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 86mo | \$421.00 | 25.00% | \$318.12 |
| L-CORES-DATAENC-MCW-14mo    | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 14mo                        | \$125.00 | 25.00% | \$94.45  |
| L-CORES-DATAENC-MCW-1YR     | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 1YR                         | \$125.00 | 25.00% | \$94.45  |
| L-CORES-DATAENC-MCW-26mo    | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 26mo                        | \$234.00 | 25.00% | \$176.82 |
| L-CORES-DATAENC-MCW-2YR     | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 2YR                         | \$234.00 | 25.00% | \$176.82 |
| L-CORES-DATAENC-MCW-38mo    | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 38mo                        | \$312.00 | 25.00% | \$235.76 |
| L-CORES-DATAENC-MCW-3YR     | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 3YR                         | \$312.00 | 25.00% | \$235.76 |



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|--------------------------------|--|----------|--------|----------|
| L-CORES-DATAENC-MCW-3YR-TPROMO | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 3YR PROMO        | \$113.00 | 25.00% | \$85.39  |
| L-CORES-DATAENC-MCW-4YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 4YR              | \$358.00 | 25.00% | \$270.51 |
| L-CORES-DATAENC-MCW-50mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 50mo             | \$358.00 | 25.00% | \$270.51 |
| L-CORES-DATAENC-MCW-5YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 5YR              | \$390.00 | 25.00% | \$294.69 |
| L-CORES-DATAENC-MCW-5YR-TPROMO | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 5YR PROMO        | \$142.00 | 25.00% | \$107.30 |
| L-CORES-DATAENC-MCW-62mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 62mo             | \$390.00 | 25.00% | \$294.69 |
| L-CORES-DATAENC-MCW-6YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 6YR              | \$468.00 | 25.00% | \$353.63 |
| L-CORES-DATAENC-MCW-74mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 74mo             | \$468.00 | 25.00% | \$353.63 |
| L-CORES-DATAENC-MCW-7YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 7YR              | \$546.00 | 25.00% | \$412.57 |
| L-CORES-DATAENC-MCW-86mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 CPU core for 86mo             | \$546.00 | 25.00% | \$412.57 |
| L-CORES-DATAENC-PRD-14mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 14mo      | \$108.00 | 25.00% | \$81.61  |
| L-CORES-DATAENC-PRD-1YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 1YR       | \$108.00 | 25.00% | \$81.61  |
| L-CORES-DATAENC-PRD-26mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 26mo      | \$203.00 | 25.00% | \$153.39 |
| L-CORES-DATAENC-PRD-2YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 2YR       | \$203.00 | 25.00% | \$153.39 |
| L-CORES-DATAENC-PRD-38mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 38mo      | \$271.00 | 25.00% | \$204.77 |
| L-CORES-DATAENC-PRD-3YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 3YR       | \$271.00 | 25.00% | \$204.77 |
| L-CORES-DATAENC-PRD-3YR-TPROMO | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 3YR PROMO | \$99.00  | 25.00% | \$74.81  |
| L-CORES-DATAENC-PRD-4YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 4YR       | \$312.00 | 25.00% | \$235.76 |
| L-CORES-DATAENC-PRD-50mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 50mo      | \$312.00 | 25.00% | \$235.76 |
| L-CORES-DATAENC-PRD-5YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR       | \$339.00 | 25.00% | \$256.16 |
| L-CORES-DATAENC-PRD-5YR-TPROMO | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR PROMO | \$123.00 | 25.00% | \$92.94  |
| L-CORES-DATAENC-PRD-62mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 62mo      | \$339.00 | 25.00% | \$256.16 |

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|--------------------------------|---|------------|--------|------------|
| L-CORES-DATAENC-PRD-6YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 6YR  | \$407.00   | 25.00% | \$307.54   |
| L-CORES-DATAENC-PRD-74mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 74mo | \$407.00   | 25.00% | \$307.54   |
| L-CORES-DATAENC-PRD-7YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 7YR  | \$475.00   | 25.00% | \$358.92   |
| L-CORES-DATAENC-PRD-86mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 CPU core for 86mo | \$475.00   | 25.00% | \$358.92   |
| L-CORES-PRO-FED-MCW-1YR        | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 1YR                    | \$1,063.00 | 25.00% | \$803.23   |
| L-CORES-PRO-FED-MCW-2YR        | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 2YR                    | \$1,992.00 | 25.00% | \$1,505.21 |
| L-CORES-PRO-FED-MCW-3YR        | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR                    | \$2,657.00 | 25.00% | \$2,007.70 |
| L-CORES-PRO-FED-MCW-3YR-TPROMO | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR PROMO              | \$966.00   | 25.00% | \$729.93   |
| L-CORES-PRO-FED-MCW-4YR        | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 4YR                    | \$3,055.00 | 25.00% | \$2,308.43 |
| L-CORES-PRO-FED-MCW-5YR        | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR                    | \$3,321.00 | 25.00% | \$2,509.43 |
| L-CORES-PRO-FED-MCW-5YR-TPROMO | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR PROMO              | \$1,208.00 | 25.00% | \$912.80   |
| L-CORES-PRO-FED-PRD-1YR        | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 1YR             | \$924.00   | 25.00% | \$698.20   |
| L-CORES-PRO-FED-PRD-2YR        | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 2YR             | \$1,733.00 | 25.00% | \$1,309.50 |
| L-CORES-PRO-FED-PRD-3YR        | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR             | \$2,310.00 | 25.00% | \$1,745.49 |
| L-CORES-PRO-FED-PRD-3YR-TPROMO | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR PROMO       | \$840.00   | 25.00% | \$634.73   |
| L-CORES-PRO-FED-PRD-4YR        | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 4YR             | \$2,657.00 | 25.00% | \$2,007.70 |
| L-CORES-PRO-FED-PRD-5YR        | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR             | \$2,888.00 | 25.00% | \$2,182.25 |
| L-CORES-PRO-FED-PRD-5YR-TPROMO | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR PROMO       | \$1,050.00 | 25.00% | \$793.41   |
| L-CORES-PRO-L3-MCW-14mo        | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 14mo           | \$860.00   | 25.00% | \$649.84   |
| L-CORES-PRO-L3-MCW-1YR         | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 1YR            | \$860.00   | 25.00% | \$649.84   |
| L-CORES-PRO-L3-MCW-26mo        | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 26mo           | \$1,612.00 | 25.00% | \$1,218.07 |
| L-CORES-PRO-L3-MCW-2YR         | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 2YR            | \$1,612.00 | 25.00% | \$1,218.07 |

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|-------------------------|--|------------|--------|------------|
| L-CORES-PRO-L3-MCW-38mo | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 38mo        | \$2,149.00 | 25.00% | \$1,623.84 |
| L-CORES-PRO-L3-MCW-3YR  | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 3YR         | \$2,149.00 | 25.00% | \$1,623.84 |
| L-CORES-PRO-L3-MCW-4YR  | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 4YR         | \$2,472.00 | 25.00% | \$1,867.91 |
| L-CORES-PRO-L3-MCW-50mo | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 50mo        | \$2,472.00 | 25.00% | \$1,867.91 |
| L-CORES-PRO-L3-MCW-5YR  | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 5YR         | \$2,687.00 | 25.00% | \$2,030.36 |
| L-CORES-PRO-L3-MCW-62mo | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 62mo        | \$2,687.00 | 25.00% | \$2,030.36 |
| L-CORES-PRO-L3-MCW-6YR  | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 6YR         | \$3,224.00 | 25.00% | \$2,436.14 |
| L-CORES-PRO-L3-MCW-74mo | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 74mo        | \$3,224.00 | 25.00% | \$2,436.14 |
| L-CORES-PRO-L3-MCW-7YR  | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 7YR         | \$3,762.00 | 25.00% | \$2,842.66 |
| L-CORES-PRO-L3-MCW-86mo | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 86mo        | \$3,762.00 | 25.00% | \$2,842.66 |
| L-CORES-PRO-L3-PRD-14mo | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 14mo | \$748.00   | 25.00% | \$565.21   |
| L-CORES-PRO-L3-PRD-1YR  | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 1YR  | \$748.00   | 25.00% | \$565.21   |
| L-CORES-PRO-L3-PRD-26mo | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 26mo | \$1,402.00 | 25.00% | \$1,059.39 |
| L-CORES-PRO-L3-PRD-2YR  | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 2YR  | \$1,402.00 | 25.00% | \$1,059.39 |
| L-CORES-PRO-L3-PRD-38mo | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 38mo | \$1,869.00 | 25.00% | \$1,412.26 |
| L-CORES-PRO-L3-PRD-3YR  | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 3YR  | \$1,869.00 | 25.00% | \$1,412.26 |
| L-CORES-PRO-L3-PRD-4YR  | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 4YR  | \$2,149.00 | 25.00% | \$1,623.84 |
| L-CORES-PRO-L3-PRD-50mo | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 50mo | \$2,149.00 | 25.00% | \$1,623.84 |
| L-CORES-PRO-L3-PRD-5YR  | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 5YR  | \$2,336.00 | 25.00% | \$1,765.14 |
| L-CORES-PRO-L3-PRD-62mo | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 62mo | \$2,336.00 | 25.00% | \$1,765.14 |
| L-CORES-PRO-L3-PRD-6YR  | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 6YR  | \$2,803.00 | 25.00% | \$2,118.02 |
| L-CORES-PRO-L3-PRD-74mo | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 74mo | \$2,803.00 | 25.00% | \$2,118.02 |

|                            |  |            |        |            |
|----------------------------|--|------------|--------|------------|
| L-CORES-PRO-L3-PRD-7YR     | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 7YR  | \$3,270.00 | 25.00% | \$2,470.89 |
| L-CORES-PRO-L3-PRD-86mo    | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 86mo | \$3,270.00 | 25.00% | \$2,470.89 |
| L-CORES-PRO-MCW-14mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 14mo                        | \$966.00   | 25.00% | \$729.93   |
| L-CORES-PRO-MCW-1YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 1YR                         | \$966.00   | 25.00% | \$729.93   |
| L-CORES-PRO-MCW-26mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 26mo                        | \$1,811.00 | 25.00% | \$1,368.44 |
| L-CORES-PRO-MCW-2YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 2YR                         | \$1,811.00 | 25.00% | \$1,368.44 |
| L-CORES-PRO-MCW-38mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 38mo                        | \$2,415.00 | 25.00% | \$1,824.83 |
| L-CORES-PRO-MCW-3YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 3YR                         | \$2,415.00 | 25.00% | \$1,824.83 |
| L-CORES-PRO-MCW-3YR-TPROMO | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 3YR PROMO                   | \$878.00   | 25.00% | \$663.44   |
| L-CORES-PRO-MCW-4YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 4YR                         | \$2,777.00 | 25.00% | \$2,098.37 |
| L-CORES-PRO-MCW-50mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 50mo                        | \$2,777.00 | 25.00% | \$2,098.37 |
| L-CORES-PRO-MCW-5YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 5YR                         | \$3,019.00 | 25.00% | \$2,281.23 |
| L-CORES-PRO-MCW-5YR-TPROMO | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 5YR PROMO                   | \$1,098.00 | 25.00% | \$829.68   |
| L-CORES-PRO-MCW-62mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 62mo                        | \$3,019.00 | 25.00% | \$2,281.23 |
| L-CORES-PRO-MCW-65mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 65mo                        | \$3,271.00 | 25.00% | \$2,471.65 |
| L-CORES-PRO-MCW-6YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 6YR                         | \$3,623.00 | 25.00% | \$2,737.63 |
| L-CORES-PRO-MCW-74mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 74mo                        | \$3,623.00 | 25.00% | \$2,737.63 |
| L-CORES-PRO-MCW-7YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 7YR                         | \$4,227.00 | 25.00% | \$3,194.03 |
| L-CORES-PRO-MCW-86mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 CPU core for 86mo                        | \$4,227.00 | 25.00% | \$3,194.03 |
| L-CORES-PRO-PRD-14mo       | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 14mo                 | \$840.00   | 25.00% | \$634.73   |
| L-CORES-PRO-PRD-1YR        | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 1YR                  | \$840.00   | 25.00% | \$634.73   |
| L-CORES-PRO-PRD-26mo       | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 26mo                 | \$1,575.00 | 25.00% | \$1,190.11 |
| L-CORES-PRO-PRD-2YR        | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 2YR                  | \$1,575.00 | 25.00% | \$1,190.11 |
| L-CORES-PRO-PRD-38mo       | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 38mo                 | \$2,100.00 | 25.00% | \$1,586.81 |
| L-CORES-PRO-PRD-3YR        | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 3YR                  | \$2,100.00 | 25.00% | \$1,586.81 |
| L-CORES-PRO-PRD-3YR-TPROMO | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 3YR PROMO            | \$764.00   | 25.00% | \$577.30   |
| L-CORES-PRO-PRD-4YR        | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 4YR                  | \$2,415.00 | 25.00% | \$1,824.83 |
| L-CORES-PRO-PRD-50mo       | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 50mo                 | \$2,415.00 | 25.00% | \$1,824.83 |
| L-CORES-PRO-PRD-5YR        | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR                  | \$2,625.00 | 25.00% | \$1,983.52 |
| L-CORES-PRO-PRD-5YR-TPROMO | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR PROMO            | \$955.00   | 25.00% | \$721.62   |
| L-CORES-PRO-PRD-62mo       | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 62mo                 | \$2,625.00 | 25.00% | \$1,983.52 |

|                                |   |            |        |            |
|--------------------------------|---|------------|--------|------------|
| L-CORES-PRO-PRD-6YR            | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 6YR               | \$3,150.00 | 25.00% | \$2,380.22 |
| L-CORES-PRO-PRD-74mo           | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 74mo              | \$3,150.00 | 25.00% | \$2,380.22 |
| L-CORES-PRO-PRD-7YR            | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 7YR               | \$3,675.00 | 25.00% | \$2,776.92 |
| L-CORES-PRO-PRD-86mo           | License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 86mo              | \$3,675.00 | 25.00% | \$2,776.92 |
| L-CORES-STR-FED-MCW-1YR        | License, AOS STR entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 1YR              | \$857.00   | 25.00% | \$647.57   |
| L-CORES-STR-FED-MCW-2YR        | License, AOS STR entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 2YR              | \$1,607.00 | 25.00% | \$1,214.29 |
| L-CORES-STR-FED-MCW-3YR        | License, AOS STR entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR              | \$2,143.00 | 25.00% | \$1,619.30 |
| L-CORES-STR-FED-MCW-3YR-TPROMO | License, AOS STR entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR PROMO        | \$779.00   | 25.00% | \$588.63   |
| L-CORES-STR-FED-MCW-4YR        | License, AOS STR entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 4YR              | \$2,464.00 | 25.00% | \$1,861.86 |
| L-CORES-STR-FED-MCW-5YR        | License, AOS STR entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR              | \$2,677.00 | 25.00% | \$2,022.81 |
| L-CORES-STR-FED-MCW-5YR-TPROMO | License, AOS STR entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR PROMO        | \$974.00   | 25.00% | \$735.98   |
| L-CORES-STR-FED-PRD-1YR        | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 1YR       | \$745.00   | 25.00% | \$562.94   |
| L-CORES-STR-FED-PRD-2YR        | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 2YR       | \$1,397.00 | 25.00% | \$1,055.61 |
| L-CORES-STR-FED-PRD-3YR        | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR       | \$1,863.00 | 25.00% | \$1,407.73 |
| L-CORES-STR-FED-PRD-3YR-TPROMO | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR PROMO | \$677.00   | 25.00% | \$511.56   |
| L-CORES-STR-FED-PRD-4YR        | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 4YR       | \$2,143.00 | 25.00% | \$1,619.30 |
| L-CORES-STR-FED-PRD-5YR        | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR       | \$2,329.00 | 25.00% | \$1,759.85 |
| L-CORES-STR-FED-PRD-5YR-TPROMO | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR PROMO | \$847.00   | 25.00% | \$640.01   |
| L-CORES-STR-L3-MCW-14mo        | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 14mo     | \$693.00   | 25.00% | \$523.65   |
| L-CORES-STR-L3-MCW-1YR         | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 1YR      | \$693.00   | 25.00% | \$523.65   |
| L-CORES-STR-L3-MCW-26mo        | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 26mo     | \$1,300.00 | 25.00% | \$982.31   |
| L-CORES-STR-L3-MCW-2YR         | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 2YR      | \$1,300.00 | 25.00% | \$982.31   |
| L-CORES-STR-L3-MCW-38mo        | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 38mo     | \$1,734.00 | 25.00% | \$1,310.25 |
| L-CORES-STR-L3-MCW-3YR         | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 3YR      | \$1,734.00 | 25.00% | \$1,310.25 |

|                         |  |            |        |            |
|-------------------------|--|------------|--------|------------|
| L-CORES-STR-L3-MCW-4YR  | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 4YR         | \$1,994.00 | 25.00% | \$1,506.72 |
| L-CORES-STR-L3-MCW-50mo | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 50mo        | \$1,994.00 | 25.00% | \$1,506.72 |
| L-CORES-STR-L3-MCW-5YR  | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 5YR         | \$2,166.00 | 25.00% | \$1,636.68 |
| L-CORES-STR-L3-MCW-62mo | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 62mo        | \$2,166.00 | 25.00% | \$1,636.68 |
| L-CORES-STR-L3-MCW-6YR  | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 6YR         | \$2,599.00 | 25.00% | \$1,963.87 |
| L-CORES-STR-L3-MCW-74mo | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 74mo        | \$2,599.00 | 25.00% | \$1,963.87 |
| L-CORES-STR-L3-MCW-7YR  | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 7YR         | \$3,032.00 | 25.00% | \$2,291.06 |
| L-CORES-STR-L3-MCW-86mo | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 86mo        | \$3,032.00 | 25.00% | \$2,291.06 |
| L-CORES-STR-L3-PRD-14mo | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 14mo | \$603.00   | 25.00% | \$455.64   |
| L-CORES-STR-L3-PRD-1YR  | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 1YR  | \$603.00   | 25.00% | \$455.64   |
| L-CORES-STR-L3-PRD-26mo | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 26mo | \$1,130.00 | 25.00% | \$853.86   |
| L-CORES-STR-L3-PRD-2YR  | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 2YR  | \$1,130.00 | 25.00% | \$853.86   |
| L-CORES-STR-L3-PRD-38mo | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 38mo | \$1,508.00 | 25.00% | \$1,139.48 |
| L-CORES-STR-L3-PRD-3YR  | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 3YR  | \$1,508.00 | 25.00% | \$1,139.48 |
| L-CORES-STR-L3-PRD-4YR  | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 4YR  | \$1,734.00 | 25.00% | \$1,310.25 |
| L-CORES-STR-L3-PRD-50mo | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 50mo | \$1,734.00 | 25.00% | \$1,310.25 |
| L-CORES-STR-L3-PRD-5YR  | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 5YR  | \$1,884.00 | 25.00% | \$1,423.60 |
| L-CORES-STR-L3-PRD-62mo | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 62mo | \$1,884.00 | 25.00% | \$1,423.60 |
| L-CORES-STR-L3-PRD-6YR  | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 6YR  | \$2,261.00 | 25.00% | \$1,708.47 |
| L-CORES-STR-L3-PRD-74mo | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 74mo | \$2,261.00 | 25.00% | \$1,708.47 |
| L-CORES-STR-L3-PRD-7YR  | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 7YR  | \$2,638.00 | 25.00% | \$1,993.34 |
| L-CORES-STR-L3-PRD-86mo | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 86mo | \$2,638.00 | 25.00% | \$1,993.34 |
| L-CORES-STR-MCW-14mo    | System support bundle for 1 CPU core for 14mo  | \$779.00   | 25.00% | \$588.63   |

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|----------------------------|---|------------|--------|------------|
| L-CORES-STR-MCW-1YR        | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 1YR                 | \$779.00   | 25.00% | \$588.63   |
| L-CORES-STR-MCW-26mo       | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 26mo                | \$1,461.00 | 25.00% | \$1,103.97 |
| L-CORES-STR-MCW-2YR        | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 2YR                 | \$1,461.00 | 25.00% | \$1,103.97 |
| L-CORES-STR-MCW-38mo       | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 38mo                | \$1,948.00 | 25.00% | \$1,471.96 |
| L-CORES-STR-MCW-3YR        | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 3YR                 | \$1,948.00 | 25.00% | \$1,471.96 |
| L-CORES-STR-MCW-5YR-TPROMO | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 3YR                 | \$708.00   | 25.00% | \$534.98   |
| L-CORES-STR-MCW-4YR        | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 4YR                 | \$2,240.00 | 25.00% | \$1,692.60 |
| L-CORES-STR-MCW-50mo       | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 50mo                | \$2,240.00 | 25.00% | \$1,692.60 |
| L-CORES-STR-MCW-5YR        | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 5YR                 | \$2,434.00 | 25.00% | \$1,839.19 |
| L-CORES-STR-MCW-5YR-TPROMO | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 5YR<br>PROMO        | \$885.00   | 25.00% | \$668.73   |
| L-CORES-STR-MCW-62mo       | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 62mo                | \$2,434.00 | 25.00% | \$1,839.19 |
| L-CORES-STR-MCW-6YR        | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 6YR                 | \$2,921.00 | 25.00% | \$2,207.18 |
| L-CORES-STR-MCW-74mo       | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 74mo                | \$2,921.00 | 25.00% | \$2,207.18 |
| L-CORES-STR-MCW-7YR        | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 7YR                 | \$3,408.00 | 25.00% | \$2,575.17 |
| L-CORES-STR-MCW-86mo       | License, AOS STR entitlement & MCW 24/7<br>System support bundle for 1 CPU core for 86mo                | \$3,408.00 | 25.00% | \$2,575.17 |
| L-CORES-STR-PRD-14mo       | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 14mo         | \$677.00   | 25.00% | \$511.56   |
| L-CORES-STR-PRD-1YR        | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 1YR          | \$677.00   | 25.00% | \$511.56   |
| L-CORES-STR-PRD-26mo       | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 26mo         | \$1,270.00 | 25.00% | \$959.64   |
| L-CORES-STR-PRD-2YR        | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 2YR          | \$1,270.00 | 25.00% | \$959.64   |
| L-CORES-STR-PRD-38mo       | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 38mo         | \$1,694.00 | 25.00% | \$1,280.03 |
| L-CORES-STR-PRD-3YR        | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 3YR          | \$1,694.00 | 25.00% | \$1,280.03 |
| L-CORES-STR-PRD-3YR-TPROMO | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 3YR<br>PROMO | \$616.00   | 25.00% | \$465.47   |
| L-CORES-STR-PRD-4YR        | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 4YR          | \$1,948.00 | 25.00% | \$1,471.96 |
| L-CORES-STR-PRD-50mo       | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 50mo         | \$1,948.00 | 25.00% | \$1,471.96 |
| L-CORES-STR-PRD-5YR        | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 5YR          | \$2,117.00 | 25.00% | \$1,599.66 |
| L-CORES-STR-PRD-5YR-TPROMO | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 5YR<br>PROMO | \$770.00   | 25.00% | \$581.83   |
| L-CORES-STR-PRD-62mo       | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 62mo         | \$2,117.00 | 25.00% | \$1,599.66 |
| L-CORES-STR-PRD-6YR        | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 6YR          | \$2,540.00 | 25.00% | \$1,919.29 |
| L-CORES-STR-PRD-74mo       | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 74mo         | \$2,540.00 | 25.00% | \$1,919.29 |
| L-CORES-STR-PRD-7YR        | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 7YR          | \$2,964.00 | 25.00% | \$2,239.67 |
| L-CORES-STR-PRD-86mo       | License, AOS STR entitlement & Production 24/7<br>System support bundle for 1 CPU core for 86mo         | \$2,964.00 | 25.00% | \$2,239.67 |
| L-CORES-ULT-FED-MCW-1YR    | License, AOS ULT entitlement & Federal MCW 24/7<br>System support bundle for 1 CPU core for 1YR         | \$1,268.00 | 25.00% | \$958.13   |
| L-CORES-ULT-FED-MCW-2YR    | License, AOS ULT entitlement & Federal MCW 24/7<br>System support bundle for 1 CPU core for 2YR         | \$2,378.00 | 25.00% | \$1,796.88 |

|                                |   |            |        |            |
|--------------------------------|---|------------|--------|------------|
| L-CORES-ULT-FED-MCW-3YR        | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR              | \$3,171.00 | 25.00% | \$2,396.09 |
| L-CORES-ULT-FED-MCW-3YR-TPROMO | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 3YR PROMO        | \$1,153.00 | 25.00% | \$871.24   |
| L-CORES-ULT-FED-MCW-4YR        | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 4YR              | \$3,646.00 | 25.00% | \$2,755.01 |
| L-CORES-ULT-FED-MCW-5YR        | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR              | \$3,963.00 | 25.00% | \$2,994.54 |
| L-CORES-ULT-FED-MCW-5YR-TPROMO | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 CPU core for 5YR PROMO        | \$1,441.00 | 25.00% | \$1,088.86 |
| L-CORES-ULT-FED-PRD-1YR        | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 1YR       | \$1,103.00 | 25.00% | \$833.45   |
| L-CORES-ULT-FED-PRD-2YR        | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 2YR       | \$2,068.00 | 25.00% | \$1,562.63 |
| L-CORES-ULT-FED-PRD-3YR        | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR       | \$2,757.00 | 25.00% | \$2,083.26 |
| L-CORES-ULT-FED-PRD-3YR-TPROMO | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 3YR PROMO | \$1,003.00 | 25.00% | \$757.89   |
| L-CORES-ULT-FED-PRD-4YR        | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 4YR       | \$3,171.00 | 25.00% | \$2,396.09 |
| L-CORES-ULT-FED-PRD-5YR        | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR       | \$3,446.00 | 25.00% | \$2,603.88 |
| L-CORES-ULT-FED-PRD-5YR-TPROMO | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 CPU core for 5YR PROMO | \$1,253.00 | 25.00% | \$946.80   |
| L-CORES-ULT-L3-MCW-14mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 14mo     | \$1,026.00 | 25.00% | \$775.27   |
| L-CORES-ULT-L3-MCW-1YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 1YR      | \$1,026.00 | 25.00% | \$775.27   |
| L-CORES-ULT-L3-MCW-26mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 26mo     | \$1,924.00 | 25.00% | \$1,453.82 |
| L-CORES-ULT-L3-MCW-2YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 2YR      | \$1,924.00 | 25.00% | \$1,453.82 |
| L-CORES-ULT-L3-MCW-38mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 38mo     | \$2,565.00 | 25.00% | \$1,938.18 |
| L-CORES-ULT-L3-MCW-3YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 3YR      | \$2,565.00 | 25.00% | \$1,938.18 |
| L-CORES-ULT-L3-MCW-4YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 4YR      | \$2,950.00 | 25.00% | \$2,229.09 |
| L-CORES-ULT-L3-MCW-50mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 50mo     | \$2,950.00 | 25.00% | \$2,229.09 |
| L-CORES-ULT-L3-MCW-5YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 5YR      | \$3,207.00 | 25.00% | \$2,423.29 |
| L-CORES-ULT-L3-MCW-62mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 62mo     | \$3,207.00 | 25.00% | \$2,423.29 |



|                         |  |            |        |            |
|-------------------------|--|------------|--------|------------|
| L-CORES-ULT-L3-MCW-6YR  | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 6YR         | \$3,848.00 | 25.00% | \$2,907.65 |
| L-CORES-ULT-L3-MCW-74mo | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 74mo        | \$3,848.00 | 25.00% | \$2,907.65 |
| L-CORES-ULT-L3-MCW-7YR  | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 7YR         | \$4,490.00 | 25.00% | \$3,392.76 |
| L-CORES-ULT-L3-MCW-86mo | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 CPU core for 86mo        | \$4,490.00 | 25.00% | \$3,392.76 |
| L-CORES-ULT-L3-PRD-14mo | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 14mo | \$892.00   | 25.00% | \$674.02   |
| L-CORES-ULT-L3-PRD-1YR  | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 1YR  | \$892.00   | 25.00% | \$674.02   |
| L-CORES-ULT-L3-PRD-26mo | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 26mo | \$1,673.00 | 25.00% | \$1,264.16 |
| L-CORES-ULT-L3-PRD-2YR  | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 2YR  | \$1,673.00 | 25.00% | \$1,264.16 |
| L-CORES-ULT-L3-PRD-38mo | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 38mo | \$2,231.00 | 25.00% | \$1,685.80 |
| L-CORES-ULT-L3-PRD-3YR  | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 3YR  | \$2,231.00 | 25.00% | \$1,685.80 |
| L-CORES-ULT-L3-PRD-4YR  | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 4YR  | \$2,565.00 | 25.00% | \$1,938.18 |
| L-CORES-ULT-L3-PRD-50mo | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 50mo | \$2,565.00 | 25.00% | \$1,938.18 |
| L-CORES-ULT-L3-PRD-5YR  | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 5YR  | \$2,788.00 | 25.00% | \$2,106.68 |
| L-CORES-ULT-L3-PRD-62mo | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 62mo | \$2,788.00 | 25.00% | \$2,106.68 |
| L-CORES-ULT-L3-PRD-6YR  | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 6YR  | \$3,346.00 | 25.00% | \$2,528.32 |
| L-CORES-ULT-L3-PRD-74mo | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 74mo | \$3,346.00 | 25.00% | \$2,528.32 |
| L-CORES-ULT-L3-PRD-7YR  | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 7YR  | \$3,903.00 | 25.00% | \$2,949.20 |
| L-CORES-ULT-L3-PRD-86mo | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 CPU core for 86mo | \$3,903.00 | 25.00% | \$2,949.20 |
| L-CORES-ULT-MCW-14mo    | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 14mo                        | \$1,153.00 | 25.00% | \$871.24   |
| L-CORES-ULT-MCW-1YR     | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 1YR                         | \$1,153.00 | 25.00% | \$871.24   |
| L-CORES-ULT-MCW-26mo    | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 26mo                        | \$2,162.00 | 25.00% | \$1,633.66 |
| L-CORES-ULT-MCW-2YR     | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 2YR                         | \$2,162.00 | 25.00% | \$1,633.66 |
| L-CORES-ULT-MCW-38mo    | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 38mo                        | \$2,882.00 | 25.00% | \$2,177.71 |
| L-CORES-ULT-MCW-3YR     | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 3YR                         | \$2,882.00 | 25.00% | \$2,177.71 |

|                               |   |            |        |            |
|-------------------------------|---|------------|--------|------------|
| L-CORES-ULT-MCW-3YR-TPROMO    | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 3YR PROMO                          | \$1,048.00 | 25.00% | \$791.90   |
| L-CORES-ULT-MCW-4YR           | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 4YR                                | \$3,315.00 | 25.00% | \$2,504.90 |
| L-CORES-ULT-MCW-50mo          | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 50mo                               | \$3,315.00 | 25.00% | \$2,504.90 |
| L-CORES-ULT-MCW-5YR           | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 5YR                                | \$3,603.00 | 25.00% | \$2,722.52 |
| L-CORES-ULT-MCW-5YR-TPROMO    | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 5YR PROMO                          | \$1,310.00 | 25.00% | \$989.87   |
| L-CORES-ULT-MCW-62mo          | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 62mo                               | \$3,603.00 | 25.00% | \$2,722.52 |
| L-CORES-ULT-MCW-6YR           | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 6YR                                | \$4,324.00 | 25.00% | \$3,267.32 |
| L-CORES-ULT-MCW-74mo          | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 74mo                               | \$4,324.00 | 25.00% | \$3,267.32 |
| L-CORES-ULT-MCW-7YR           | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 7YR                                | \$5,044.00 | 25.00% | \$3,811.37 |
| L-CORES-ULT-MCW-86mo          | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 CPU core for 86mo                               | \$5,044.00 | 25.00% | \$3,811.37 |
| L-CORES-ULT-PRD-14mo          | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 14mo                        | \$1,003.00 | 25.00% | \$757.89   |
| L-CORES-ULT-PRD-1YR           | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 1YR                         | \$1,003.00 | 25.00% | \$757.89   |
| L-CORES-ULT-PRD-26mo          | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 26mo                        | \$1,880.00 | 25.00% | \$1,420.58 |
| L-CORES-ULT-PRD-2YR           | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 2YR                         | \$1,880.00 | 25.00% | \$1,420.58 |
| L-CORES-ULT-PRD-38mo          | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 38mo                        | \$2,506.00 | 25.00% | \$1,893.60 |
| L-CORES-ULT-PRD-3YR           | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 3YR                         | \$2,506.00 | 25.00% | \$1,893.60 |
| L-CORES-ULT-PRD-3YR-TPROMO    | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 3YR PROMO                   | \$911.00   | 25.00% | \$688.37   |
| L-CORES-ULT-PRD-4YR           | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 4YR                         | \$2,882.00 | 25.00% | \$2,177.71 |
| L-CORES-ULT-PRD-50mo          | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 50mo                        | \$2,882.00 | 25.00% | \$2,177.71 |
| L-CORES-ULT-PRD-5YR           | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR                         | \$3,133.00 | 25.00% | \$2,367.37 |
| L-CORES-ULT-PRD-5YR-TPROMO    | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR PROMO                   | \$1,139.00 | 25.00% | \$860.66   |
| L-CORES-ULT-PRD-62mo          | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 62mo                        | \$3,133.00 | 25.00% | \$2,367.37 |
| L-CORES-ULT-PRD-6YR           | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 6YR                         | \$3,760.00 | 25.00% | \$2,841.15 |
| L-CORES-ULT-PRD-74mo          | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 74mo                        | \$3,760.00 | 25.00% | \$2,841.15 |
| L-CORES-ULT-PRD-7YR           | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 7YR                         | \$4,386.00 | 25.00% | \$3,314.17 |
| L-CORES-ULT-PRD-86mo          | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 86mo                        | \$4,386.00 | 25.00% | \$3,314.17 |
| L-CORES-ULT-PRD-NFR-1YR       | NFR License, AOS ULT entitlement & Production 24/7 System support bundle for 1 CPU core for 1YR                     | \$150.00   | 25.00% | \$113.34   |
| L-FLASHTiB-ADVREP-FED-MCW-1YR | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 1YR | \$170.00   | 25.00% | \$128.46   |
| L-FLASHTiB-ADVREP-FED-MCW-2YR | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 2YR | \$318.00   | 25.00% | \$240.29   |
| L-FLASHTiB-ADVREP-FED-MCW-3YR | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 3YR | \$424.00   | 25.00% | \$320.39   |

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|--------------------------------------|--|----------|--------|----------|
| L-FLASHTiB-ADVREP-FED-MCW-3YR-TPROMO | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 3YR PROMO        | \$154.00 | 25.00% | \$116.37 |
| L-FLASHTiB-ADVREP-FED-MCW-4YR        | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 4YR              | \$488.00 | 25.00% | \$368.75 |
| L-FLASHTiB-ADVREP-FED-MCW-5YR        | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR              | \$530.00 | 25.00% | \$400.48 |
| L-FLASHTiB-ADVREP-FED-MCW-5YR-TPROMO | License Add On, AOS ADV Replication entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR PROMO        | \$193.00 | 25.00% | \$145.84 |
| L-FLASHTiB-ADVREP-FED-PRD-1YR        | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 1YR       | \$148.00 | 25.00% | \$111.83 |
| L-FLASHTiB-ADVREP-FED-PRD-2YR        | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 2YR       | \$277.00 | 25.00% | \$209.31 |
| L-FLASHTiB-ADVREP-FED-PRD-3YR        | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR       | \$369.00 | 25.00% | \$278.83 |
| L-FLASHTiB-ADVREP-FED-PRD-3YR-TPROMO | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR PROMO | \$134.00 | 25.00% | \$101.25 |
| L-FLASHTiB-ADVREP-FED-PRD-4YR        | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 4YR       | \$424.00 | 25.00% | \$320.39 |
| L-FLASHTiB-ADVREP-FED-PRD-5YR        | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR       | \$461.00 | 25.00% | \$348.34 |
| L-FLASHTiB-ADVREP-FED-PRD-5YR-TPROMO | License Add On, AOS ADV Replication entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR PROMO | \$168.00 | 25.00% | \$126.95 |
| L-FLASHTiB-ADVREP-L3-MCW-14mo        | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 14mo     | \$137.00 | 25.00% | \$103.52 |
| L-FLASHTiB-ADVREP-L3-MCW-1YR         | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 1YR      | \$137.00 | 25.00% | \$103.52 |
| L-FLASHTiB-ADVREP-L3-MCW-26mo        | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 26mo     | \$258.00 | 25.00% | \$194.95 |
| L-FLASHTiB-ADVREP-L3-MCW-2YR         | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 2YR      | \$258.00 | 25.00% | \$194.95 |
| L-FLASHTiB-ADVREP-L3-MCW-38mo        | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 38mo     | \$343.00 | 25.00% | \$259.18 |
| L-FLASHTiB-ADVREP-L3-MCW-3YR         | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 3YR      | \$343.00 | 25.00% | \$259.18 |
| L-FLASHTiB-ADVREP-L3-MCW-4YR         | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 4YR      | \$395.00 | 25.00% | \$298.47 |
| L-FLASHTiB-ADVREP-L3-MCW-50mo        | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 50mo     | \$395.00 | 25.00% | \$298.47 |
| L-FLASHTiB-ADVREP-L3-MCW-5YR         | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 5YR      | \$429.00 | 25.00% | \$324.16 |
| L-FLASHTiB-ADVREP-L3-MCW-62mo        | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 62mo     | \$429.00 | 25.00% | \$324.16 |
| L-FLASHTiB-ADVREP-L3-MCW-6YR         | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 6YR      | \$515.00 | 25.00% | \$389.15 |

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|-------------------------------|---|----------|--------|----------|
| L-FLASHTiB-ADVREP-L3-MCW-74mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 74mo        | \$515.00 | 25.00% | \$389.15 |
| L-FLASHTiB-ADVREP-L3-MCW-7YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 7YR         | \$601.00 | 25.00% | \$454.13 |
| L-FLASHTiB-ADVREP-L3-MCW-86mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 86mo        | \$601.00 | 25.00% | \$454.13 |
| L-FLASHTiB-ADVREP-L3-PRD-14mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 14mo | \$119.00 | 25.00% | \$89.92  |
| L-FLASHTiB-ADVREP-L3-PRD-1YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 1YR  | \$119.00 | 25.00% | \$89.92  |
| L-FLASHTiB-ADVREP-L3-PRD-26mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 26mo | \$224.00 | 25.00% | \$169.26 |
| L-FLASHTiB-ADVREP-L3-PRD-2YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 2YR  | \$224.00 | 25.00% | \$169.26 |
| L-FLASHTiB-ADVREP-L3-PRD-38mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 38mo | \$299.00 | 25.00% | \$225.93 |
| L-FLASHTiB-ADVREP-L3-PRD-3YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 3YR  | \$299.00 | 25.00% | \$225.93 |
| L-FLASHTiB-ADVREP-L3-PRD-4YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 4YR  | \$343.00 | 25.00% | \$259.18 |
| L-FLASHTiB-ADVREP-L3-PRD-50mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 50mo | \$343.00 | 25.00% | \$259.18 |
| L-FLASHTiB-ADVREP-L3-PRD-5YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 5YR  | \$373.00 | 25.00% | \$281.85 |
| L-FLASHTiB-ADVREP-L3-PRD-62mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 62mo | \$373.00 | 25.00% | \$281.85 |
| L-FLASHTiB-ADVREP-L3-PRD-6YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 6YR  | \$448.00 | 25.00% | \$338.52 |
| L-FLASHTiB-ADVREP-L3-PRD-74mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 74mo | \$448.00 | 25.00% | \$338.52 |
| L-FLASHTiB-ADVREP-L3-PRD-7YR  | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 7YR  | \$522.00 | 25.00% | \$394.44 |
| L-FLASHTiB-ADVREP-L3-PRD-86mo | License Add On, AOS ADV Replication entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 86mo | \$522.00 | 25.00% | \$394.44 |
| L-FLASHTiB-ADVREP-MCW-14mo    | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 14mo                        | \$154.00 | 25.00% | \$116.37 |
| L-FLASHTiB-ADVREP-MCW-1YR     | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 1YR                         | \$154.00 | 25.00% | \$116.37 |
| L-FLASHTiB-ADVREP-MCW-26mo    | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 26mo                        | \$289.00 | 25.00% | \$218.38 |
| L-FLASHTiB-ADVREP-MCW-2YR     | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 2YR                         | \$289.00 | 25.00% | \$218.38 |
| L-FLASHTiB-ADVREP-MCW-38mo    | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 38mo                        | \$386.00 | 25.00% | \$291.67 |

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|----------------------------------|--|----------|--------|----------|
| L-FLASHTiB-ADVREP-MCW-3YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR              | \$386.00 | 25.00% | \$291.67 |
| L-FLASHTiB-ADVREP-MCW-3YR-TPROMO | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR PROMO        | \$140.00 | 25.00% | \$105.79 |
| L-FLASHTiB-ADVREP-MCW-4YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 4YR              | \$444.00 | 25.00% | \$335.50 |
| L-FLASHTiB-ADVREP-MCW-50mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 50mo             | \$444.00 | 25.00% | \$335.50 |
| L-FLASHTiB-ADVREP-MCW-5YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 5YR              | \$482.00 | 25.00% | \$364.21 |
| L-FLASHTiB-ADVREP-MCW-5YR-TPROMO | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 5YR PROMO        | \$175.00 | 25.00% | \$132.23 |
| L-FLASHTiB-ADVREP-MCW-62mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 62mo             | \$482.00 | 25.00% | \$364.21 |
| L-FLASHTiB-ADVREP-MCW-6YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 6YR              | \$578.00 | 25.00% | \$436.75 |
| L-FLASHTiB-ADVREP-MCW-74mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 74mo             | \$578.00 | 25.00% | \$436.75 |
| L-FLASHTiB-ADVREP-MCW-7YR        | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 7YR              | \$675.00 | 25.00% | \$510.05 |
| L-FLASHTiB-ADVREP-MCW-86mo       | License Add On, AOS ADV Replication entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 86mo             | \$675.00 | 25.00% | \$510.05 |
| L-FLASHTiB-ADVREP-PRD-14mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 14mo      | \$134.00 | 25.00% | \$101.25 |
| L-FLASHTiB-ADVREP-PRD-1YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 1YR       | \$134.00 | 25.00% | \$101.25 |
| L-FLASHTiB-ADVREP-PRD-26mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 26mo      | \$252.00 | 25.00% | \$190.42 |
| L-FLASHTiB-ADVREP-PRD-2YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 2YR       | \$252.00 | 25.00% | \$190.42 |
| L-FLASHTiB-ADVREP-PRD-38mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 38mo      | \$335.00 | 25.00% | \$253.13 |
| L-FLASHTiB-ADVREP-PRD-3YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 3YR       | \$335.00 | 25.00% | \$253.13 |
| L-FLASHTiB-ADVREP-PRD-3YR-TPROMO | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 3YR PROMO | \$122.00 | 25.00% | \$92.19  |
| L-FLASHTiB-ADVREP-PRD-4YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 4YR       | \$386.00 | 25.00% | \$291.67 |
| L-FLASHTiB-ADVREP-PRD-50mo       | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 50mo      | \$386.00 | 25.00% | \$291.67 |
| L-FLASHTiB-ADVREP-PRD-5YR        | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR       | \$419.00 | 25.00% | \$316.61 |
| L-FLASHTiB-ADVREP-PRD-5YR-TPROMO | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR PROMO | \$152.00 | 25.00% | \$114.86 |

|                            |   |          |        |          |
|----------------------------|---|----------|--------|----------|
| L-FLASHTiB-ADVREP-PRD-62mo | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 62mo | \$419.00 | 25.00% | \$316.61 |
| L-FLASHTiB-ADVREP-PRD-6YR  | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 6YR  | \$503.00 | 25.00% | \$380.08 |
| L-FLASHTiB-ADVREP-PRD-74mo | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 74mo | \$503.00 | 25.00% | \$380.08 |
| L-FLASHTiB-ADVREP-PRD-7YR  | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 7YR  | \$587.00 | 25.00% | \$443.55 |
| L-FLASHTiB-ADVREP-PRD-86mo | License Add On, AOS ADV Replication entitlement & Production 24/7 System support bundle for 1 TiB of flash for 86mo | \$587.00 | 25.00% | \$443.55 |
| L-FLASHTiB-AFS-FED-MCW-1YR | License, AOS AFS entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 1YR                    | \$106.00 | 25.00% | \$80.10  |
| L-FLASHTiB-AFS-FED-MCW-2YR | License, AOS AFS entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 2YR                    | \$199.00 | 25.00% | \$150.37 |
| L-FLASHTiB-AFS-FED-MCW-3YR | License, AOS AFS entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 3YR                    | \$265.00 | 25.00% | \$200.24 |
| L-FLASHTiB-AFS-FED-MCW-4YR | License, AOS AFS entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 4YR                    | \$305.00 | 25.00% | \$230.47 |
| L-FLASHTiB-AFS-FED-MCW-5YR | License, AOS AFS entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR                    | \$331.00 | 25.00% | \$250.11 |
| L-FLASHTiB-AFS-FED-PRD-1YR | License, AOS AFS entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 1YR             | \$92.00  | 25.00% | \$69.52  |
| L-FLASHTiB-AFS-FED-PRD-2YR | License, AOS AFS entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 2YR             | \$173.00 | 25.00% | \$130.72 |
| L-FLASHTiB-AFS-FED-PRD-3YR | License, AOS AFS entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR             | \$231.00 | 25.00% | \$174.55 |
| L-FLASHTiB-AFS-FED-PRD-4YR | License, AOS AFS entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 4YR             | \$265.00 | 25.00% | \$200.24 |
| L-FLASHTiB-AFS-FED-PRD-5YR | License, AOS AFS entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR             | \$288.00 | 25.00% | \$217.62 |
| L-FLASHTiB-AFS-L3-MCW-14mo | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 14mo           | \$85.00  | 25.00% | \$64.23  |
| L-FLASHTiB-AFS-L3-MCW-1YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 1YR            | \$85.00  | 25.00% | \$64.23  |
| L-FLASHTiB-AFS-L3-MCW-26mo | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 26mo           | \$161.00 | 25.00% | \$121.66 |
| L-FLASHTiB-AFS-L3-MCW-2YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 2YR            | \$161.00 | 25.00% | \$121.66 |
| L-FLASHTiB-AFS-L3-MCW-38mo | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 38mo           | \$214.00 | 25.00% | \$161.70 |
| L-FLASHTiB-AFS-L3-MCW-3YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 3YR            | \$214.00 | 25.00% | \$161.70 |
| L-FLASHTiB-AFS-L3-MCW-4YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 4YR            | \$247.00 | 25.00% | \$186.64 |

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|----------------------------|--|----------|--------|----------|
| L-FLASHTiB-AFS-L3-MCW-50mo | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 50mo        | \$247.00 | 25.00% | \$186.64 |
| L-FLASHTiB-AFS-L3-MCW-5YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 5YR         | \$268.00 | 25.00% | \$202.51 |
| L-FLASHTiB-AFS-L3-MCW-62mo | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 62mo        | \$268.00 | 25.00% | \$202.51 |
| L-FLASHTiB-AFS-L3-MCW-6YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 6YR         | \$322.00 | 25.00% | \$243.31 |
| L-FLASHTiB-AFS-L3-MCW-7YR  | License, AOS AFS entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 7YR         | \$375.00 | 25.00% | \$283.36 |
| L-FLASHTiB-AFS-L3-PRD-14mo | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 14mo | \$75.00  | 25.00% | \$56.67  |
| L-FLASHTiB-AFS-L3-PRD-1YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 1YR  | \$75.00  | 25.00% | \$56.67  |
| L-FLASHTiB-AFS-L3-PRD-26mo | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 26mo | \$140.00 | 25.00% | \$105.79 |
| L-FLASHTiB-AFS-L3-PRD-2YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 2YR  | \$140.00 | 25.00% | \$105.79 |
| L-FLASHTiB-AFS-L3-PRD-38mo | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 38mo | \$187.00 | 25.00% | \$141.30 |
| L-FLASHTiB-AFS-L3-PRD-3YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 3YR  | \$187.00 | 25.00% | \$141.30 |
| L-FLASHTiB-AFS-L3-PRD-4YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 4YR  | \$214.00 | 25.00% | \$161.70 |
| L-FLASHTiB-AFS-L3-PRD-50mo | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 50mo | \$214.00 | 25.00% | \$161.70 |
| L-FLASHTiB-AFS-L3-PRD-5YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 5YR  | \$233.00 | 25.00% | \$176.06 |
| L-FLASHTiB-AFS-L3-PRD-62mo | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 62mo | \$233.00 | 25.00% | \$176.06 |
| L-FLASHTiB-AFS-L3-PRD-6YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 6YR  | \$280.00 | 25.00% | \$211.58 |
| L-FLASHTiB-AFS-L3-PRD-7YR  | License, AOS AFS entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 7YR  | \$326.00 | 25.00% | \$246.33 |
| L-FLASHTiB-AFS-MCW-14mo    | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 14mo                        | \$96.00  | 25.00% | \$72.54  |
| L-FLASHTiB-AFS-MCW-1YR     | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 1YR                         | \$96.00  | 25.00% | \$72.54  |
| L-FLASHTiB-AFS-MCW-26mo    | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 26mo                        | \$181.00 | 25.00% | \$136.77 |
| L-FLASHTiB-AFS-MCW-2YR     | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 2YR                         | \$181.00 | 25.00% | \$136.77 |
| L-FLASHTiB-AFS-MCW-38mo    | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 38mo                        | \$241.00 | 25.00% | \$182.11 |
| L-FLASHTiB-AFS-MCW-3YR     | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR                         | \$241.00 | 25.00% | \$182.11 |
| L-FLASHTiB-AFS-MCW-4YR     | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 4YR                         | \$277.00 | 25.00% | \$209.31 |
| L-FLASHTiB-AFS-MCW-50mo    | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 50mo                        | \$277.00 | 25.00% | \$209.31 |

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|---------------------------------------|--|----------|--------|----------|
| L-FLASHTiB-AFS-MCW-5YR                | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 5YR   | \$301.00 | 25.00% | \$227.44 |
| L-FLASHTiB-AFS-MCW-62mo               | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 62mo  | \$301.00 | 25.00% | \$227.44 |
| L-FLASHTiB-AFS-MCW-6YR                | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 6YR   | \$361.00 | 25.00% | \$272.78 |
| L-FLASHTiB-AFS-MCW-7YR                | License, AOS AFS entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 7YR   | \$421.00 | 25.00% | \$318.12 |
| L-FLASHTiB-AFS-PRD-14mo               | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 14mo                                 | \$84.00  | 25.00% | \$63.47  |
| L-FLASHTiB-AFS-PRD-1YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 1YR                                  | \$84.00  | 25.00% | \$63.47  |
| L-FLASHTiB-AFS-PRD-26mo               | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 26mo                                 | \$157.00 | 25.00% | \$118.63 |
| L-FLASHTiB-AFS-PRD-2YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 2YR                                  | \$157.00 | 25.00% | \$118.63 |
| L-FLASHTiB-AFS-PRD-38mo               | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 38mo                                 | \$210.00 | 25.00% | \$158.68 |
| L-FLASHTiB-AFS-PRD-3YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 3YR                                  | \$210.00 | 25.00% | \$158.68 |
| L-FLASHTiB-AFS-PRD-4YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 4YR                                  | \$241.00 | 25.00% | \$182.11 |
| L-FLASHTiB-AFS-PRD-50mo               | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 50mo                                 | \$241.00 | 25.00% | \$182.11 |
| L-FLASHTiB-AFS-PRD-5YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR                                  | \$262.00 | 25.00% | \$197.97 |
| L-FLASHTiB-AFS-PRD-62mo               | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 62mo                                 | \$262.00 | 25.00% | \$197.97 |
| L-FLASHTiB-AFS-PRD-6YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 6YR                                  | \$314.00 | 25.00% | \$237.27 |
| L-FLASHTiB-AFS-PRD-7YR                | License, AOS AFS entitlement & Production 24/7 System support bundle for 1 TiB of flash for 7YR                                  | \$367.00 | 25.00% | \$277.31 |
| L-FLASHTiB-DATAENC-FED-MCW-1YR        | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 1YR              | \$170.00 | 25.00% | \$128.46 |
| L-FLASHTiB-DATAENC-FED-MCW-2YR        | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 2YR              | \$318.00 | 25.00% | \$240.29 |
| L-FLASHTiB-DATAENC-FED-MCW-3YR        | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 3YR              | \$424.00 | 25.00% | \$320.39 |
| L-FLASHTiB-DATAENC-FED-MCW-3YR-TPROMO | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 3YR PROMO        | \$154.00 | 25.00% | \$116.37 |
| L-FLASHTiB-DATAENC-FED-MCW-4YR        | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 4YR              | \$488.00 | 25.00% | \$368.75 |
| L-FLASHTiB-DATAENC-FED-MCW-5YR        | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR              | \$530.00 | 25.00% | \$400.48 |
| L-FLASHTiB-DATAENC-FED-MCW-5YR-TPROMO | License Add On, AOS Data Encryption entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR PROMO        | \$193.00 | 25.00% | \$145.84 |
| L-FLASHTiB-DATAENC-FED-PRD-1YR        | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 1YR       | \$148.00 | 25.00% | \$111.83 |
| L-FLASHTiB-DATAENC-FED-PRD-2YR        | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 2YR       | \$277.00 | 25.00% | \$209.31 |
| L-FLASHTiB-DATAENC-FED-PRD-3YR        | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR       | \$369.00 | 25.00% | \$278.83 |
| L-FLASHTiB-DATAENC-FED-PRD-3YR-TPROMO | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR PROMO | \$134.00 | 25.00% | \$101.25 |
| L-FLASHTiB-DATAENC-FED-PRD-4YR        | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 4YR       | \$424.00 | 25.00% | \$320.39 |



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|---------------------------------------|---|----------|--------|----------|
| L-FLASHTiB-DATAENC-FED-PRD-5YR        | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR          | \$461.00 | 25.00% | \$348.34 |
| L-FLASHTiB-DATAENC-FED-PRD-5YR-TPROMO | License Add On, AOS Data Encryption entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR PROMO    | \$168.00 | 25.00% | \$126.95 |
| L-FLASHTiB-DATAENC-L3-MCW-14mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 14mo        | \$137.00 | 25.00% | \$103.52 |
| L-FLASHTiB-DATAENC-L3-MCW-1YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 1YR         | \$137.00 | 25.00% | \$103.52 |
| L-FLASHTiB-DATAENC-L3-MCW-26mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 26mo        | \$258.00 | 25.00% | \$194.95 |
| L-FLASHTiB-DATAENC-L3-MCW-2YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 2YR         | \$258.00 | 25.00% | \$194.95 |
| L-FLASHTiB-DATAENC-L3-MCW-38mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 38mo        | \$343.00 | 25.00% | \$259.18 |
| L-FLASHTiB-DATAENC-L3-MCW-3YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 3YR         | \$343.00 | 25.00% | \$259.18 |
| L-FLASHTiB-DATAENC-L3-MCW-4YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 4YR         | \$395.00 | 25.00% | \$298.47 |
| L-FLASHTiB-DATAENC-L3-MCW-50mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 50mo        | \$395.00 | 25.00% | \$298.47 |
| L-FLASHTiB-DATAENC-L3-MCW-5YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 5YR         | \$429.00 | 25.00% | \$324.16 |
| L-FLASHTiB-DATAENC-L3-MCW-62mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 62mo        | \$429.00 | 25.00% | \$324.16 |
| L-FLASHTiB-DATAENC-L3-MCW-6YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 6YR         | \$515.00 | 25.00% | \$389.15 |
| L-FLASHTiB-DATAENC-L3-MCW-74mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 74mo        | \$515.00 | 25.00% | \$389.15 |
| L-FLASHTiB-DATAENC-L3-MCW-7YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 7YR         | \$601.00 | 25.00% | \$454.13 |
| L-FLASHTiB-DATAENC-L3-MCW-86mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 86mo        | \$601.00 | 25.00% | \$454.13 |
| L-FLASHTiB-DATAENC-L3-PRD-14mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 14mo | \$119.00 | 25.00% | \$89.92  |
| L-FLASHTiB-DATAENC-L3-PRD-1YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 1YR  | \$119.00 | 25.00% | \$89.92  |
| L-FLASHTiB-DATAENC-L3-PRD-26mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 26mo | \$224.00 | 25.00% | \$169.26 |
| L-FLASHTiB-DATAENC-L3-PRD-2YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 2YR  | \$224.00 | 25.00% | \$169.26 |
| L-FLASHTiB-DATAENC-L3-PRD-38mo        | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 38mo | \$299.00 | 25.00% | \$225.93 |
| L-FLASHTiB-DATAENC-L3-PRD-3YR         | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 3YR  | \$299.00 | 25.00% | \$225.93 |

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|-----------------------------------|---|----------|--------|----------|
| L-FLASHTiB-DATAENC-L3-PRD-4YR     | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 4YR  | \$343.00 | 25.00% | \$259.18 |
| L-FLASHTiB-DATAENC-L3-PRD-50mo    | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 50mo | \$343.00 | 25.00% | \$259.18 |
| L-FLASHTiB-DATAENC-L3-PRD-5YR     | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 5YR  | \$373.00 | 25.00% | \$281.85 |
| L-FLASHTiB-DATAENC-L3-PRD-62mo    | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 62mo | \$373.00 | 25.00% | \$281.85 |
| L-FLASHTiB-DATAENC-L3-PRD-6YR     | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 6YR  | \$448.00 | 25.00% | \$338.52 |
| L-FLASHTiB-DATAENC-L3-PRD-74mo    | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 74mo | \$448.00 | 25.00% | \$338.52 |
| L-FLASHTiB-DATAENC-L3-PRD-7YR     | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 7YR  | \$522.00 | 25.00% | \$394.44 |
| L-FLASHTiB-DATAENC-L3-PRD-86mo    | License Add On, AOS Data Encryption entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 86mo | \$522.00 | 25.00% | \$394.44 |
| L-FLASHTiB-DATAENC-MCW-14mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 14mo                        | \$154.00 | 25.00% | \$116.37 |
| L-FLASHTiB-DATAENC-MCW-1YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 1YR                         | \$154.00 | 25.00% | \$116.37 |
| L-FLASHTiB-DATAENC-MCW-26mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 26mo                        | \$289.00 | 25.00% | \$218.38 |
| L-FLASHTiB-DATAENC-MCW-2YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 2YR                         | \$289.00 | 25.00% | \$218.38 |
| L-FLASHTiB-DATAENC-MCW-38mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 38mo                        | \$386.00 | 25.00% | \$291.67 |
| L-FLASHTiB-DATAENC-MCW-3YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR                         | \$386.00 | 25.00% | \$291.67 |
| L-FLASHTiB-DATAENC-MCW-3YR-TPROMO | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR PROMO                   | \$140.00 | 25.00% | \$105.79 |
| L-FLASHTiB-DATAENC-MCW-4YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 4YR                         | \$444.00 | 25.00% | \$335.50 |
| L-FLASHTiB-DATAENC-MCW-50mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 50mo                        | \$444.00 | 25.00% | \$335.50 |
| L-FLASHTiB-DATAENC-MCW-5YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 5YR                         | \$482.00 | 25.00% | \$364.21 |
| L-FLASHTiB-DATAENC-MCW-5YR-TPROMO | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 5YR PROMO                   | \$175.00 | 25.00% | \$132.23 |
| L-FLASHTiB-DATAENC-MCW-62mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 62mo                        | \$482.00 | 25.00% | \$364.21 |
| L-FLASHTiB-DATAENC-MCW-6YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 6YR                         | \$578.00 | 25.00% | \$436.75 |
| L-FLASHTiB-DATAENC-MCW-74mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 74mo                        | \$578.00 | 25.00% | \$436.75 |

|                                   |  |            |        |            |
|-----------------------------------|--|------------|--------|------------|
| L-FLASHTiB-DATAENC-MCW-7YR        | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 7YR              | \$675.00   | 25.00% | \$510.05   |
| L-FLASHTiB-DATAENC-MCW-86mo       | License Add On, AOS Data Encryption entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 86mo             | \$675.00   | 25.00% | \$510.05   |
| L-FLASHTiB-DATAENC-PRD-14mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 14mo      | \$134.00   | 25.00% | \$101.25   |
| L-FLASHTiB-DATAENC-PRD-1YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 1YR       | \$134.00   | 25.00% | \$101.25   |
| L-FLASHTiB-DATAENC-PRD-26mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 26mo      | \$252.00   | 25.00% | \$190.42   |
| L-FLASHTiB-DATAENC-PRD-2YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 2YR       | \$252.00   | 25.00% | \$190.42   |
| L-FLASHTiB-DATAENC-PRD-38mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 38mo      | \$335.00   | 25.00% | \$253.13   |
| L-FLASHTiB-DATAENC-PRD-3YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 3YR       | \$335.00   | 25.00% | \$253.13   |
| L-FLASHTiB-DATAENC-PRD-3YR-TPROMO | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 3YR PROMO | \$122.00   | 25.00% | \$92.19    |
| L-FLASHTiB-DATAENC-PRD-4YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 4YR       | \$386.00   | 25.00% | \$291.67   |
| L-FLASHTiB-DATAENC-PRD-50mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 50mo      | \$386.00   | 25.00% | \$291.67   |
| L-FLASHTiB-DATAENC-PRD-5YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR       | \$419.00   | 25.00% | \$316.61   |
| L-FLASHTiB-DATAENC-PRD-5YR-TPROMO | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR PROMO | \$152.00   | 25.00% | \$114.86   |
| L-FLASHTiB-DATAENC-PRD-62mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 62mo      | \$419.00   | 25.00% | \$316.61   |
| L-FLASHTiB-DATAENC-PRD-6YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 6YR       | \$503.00   | 25.00% | \$380.08   |
| L-FLASHTiB-DATAENC-PRD-74mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 74mo      | \$503.00   | 25.00% | \$380.08   |
| L-FLASHTiB-DATAENC-PRD-7YR        | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 7YR       | \$587.00   | 25.00% | \$443.55   |
| L-FLASHTiB-DATAENC-PRD-86mo       | License Add On, AOS Data Encryption entitlement & Production 24/7 System support bundle for 1 TiB of flash for 86mo      | \$587.00   | 25.00% | \$443.55   |
| L-FLASHTiB-PRO-FED-MCW-1YR        | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 1YR                         | \$1,316.00 | 25.00% | \$994.40   |
| L-FLASHTiB-PRO-FED-MCW-2YR        | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 2YR                         | \$2,467.00 | 25.00% | \$1,864.13 |
| L-FLASHTiB-PRO-FED-MCW-3YR        | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 3YR                         | \$3,289.00 | 25.00% | \$2,485.25 |
| L-FLASHTiB-PRO-FED-MCW-3YR-TPROMO | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 3YR PROMO                   | \$1,196.00 | 25.00% | \$903.73   |

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|-----------------------------------|---|------------|--------|------------|
| L-FLASHTiB-PRO-FED-MCW-4YR        | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 4YR              | \$3,783.00 | 25.00% | \$2,858.53 |
| L-FLASHTiB-PRO-FED-MCW-5YR        | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR              | \$4,112.00 | 25.00% | \$3,107.13 |
| L-FLASHTiB-PRO-FED-MCW-5YR-TPROMO | License, AOS PRO entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR PROMO        | \$1,495.00 | 25.00% | \$1,129.66 |
| L-FLASHTiB-PRO-FED-PRD-1YR        | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 1YR       | \$1,144.00 | 25.00% | \$864.44   |
| L-FLASHTiB-PRO-FED-PRD-2YR        | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 2YR       | \$2,145.00 | 25.00% | \$1,620.82 |
| L-FLASHTiB-PRO-FED-PRD-3YR        | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR       | \$2,860.00 | 25.00% | \$2,161.09 |
| L-FLASHTiB-PRO-FED-PRD-3YR-TPROMO | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR PROMO | \$1,040.00 | 25.00% | \$785.85   |
| L-FLASHTiB-PRO-FED-PRD-4YR        | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 4YR       | \$3,289.00 | 25.00% | \$2,485.25 |
| L-FLASHTiB-PRO-FED-PRD-5YR        | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR       | \$3,575.00 | 25.00% | \$2,701.36 |
| L-FLASHTiB-PRO-FED-PRD-5YR-TPROMO | License, AOS PRO entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR PROMO | \$1,300.00 | 25.00% | \$982.31   |
| L-FLASHTiB-PRO-L3-MCW-14mo        | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 14mo     | \$1,064.00 | 25.00% | \$803.99   |
| L-FLASHTiB-PRO-L3-MCW-1YR         | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 1YR      | \$1,064.00 | 25.00% | \$803.99   |
| L-FLASHTiB-PRO-L3-MCW-26mo        | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 26mo     | \$1,996.00 | 25.00% | \$1,508.23 |
| L-FLASHTiB-PRO-L3-MCW-2YR         | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 2YR      | \$1,996.00 | 25.00% | \$1,508.23 |
| L-FLASHTiB-PRO-L3-MCW-38mo        | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 38mo     | \$2,661.00 | 25.00% | \$2,010.72 |
| L-FLASHTiB-PRO-L3-MCW-3YR         | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 3YR      | \$2,661.00 | 25.00% | \$2,010.72 |
| L-FLASHTiB-PRO-L3-MCW-4YR         | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 4YR      | \$3,061.00 | 25.00% | \$2,312.97 |
| L-FLASHTiB-PRO-L3-MCW-50mo        | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 50mo     | \$3,061.00 | 25.00% | \$2,312.97 |
| L-FLASHTiB-PRO-L3-MCW-5YR         | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 5YR      | \$3,327.00 | 25.00% | \$2,513.96 |
| L-FLASHTiB-PRO-L3-MCW-62mo        | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 62mo     | \$3,327.00 | 25.00% | \$2,513.96 |
| L-FLASHTiB-PRO-L3-MCW-6YR         | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 6YR      | \$3,992.00 | 25.00% | \$3,016.46 |
| L-FLASHTiB-PRO-L3-MCW-74mo        | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 74mo     | \$3,992.00 | 25.00% | \$3,016.46 |

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|-------------------------------|--|------------|--------|------------|
| L-FLASHTiB-PRO-L3-MCW-7YR     | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 7YR         | \$4,658.00 | 25.00% | \$3,519.70 |
| L-FLASHTiB-PRO-L3-MCW-86mo    | License, AOS PRO entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 86mo        | \$4,658.00 | 25.00% | \$3,519.70 |
| L-FLASHTiB-PRO-L3-PRD-14mo    | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 14mo | \$926.00   | 25.00% | \$699.71   |
| L-FLASHTiB-PRO-L3-PRD-1YR     | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 1YR  | \$926.00   | 25.00% | \$699.71   |
| L-FLASHTiB-PRO-L3-PRD-26mo    | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 26mo | \$1,736.00 | 25.00% | \$1,311.77 |
| L-FLASHTiB-PRO-L3-PRD-2YR     | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 2YR  | \$1,736.00 | 25.00% | \$1,311.77 |
| L-FLASHTiB-PRO-L3-PRD-38mo    | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 38mo | \$2,314.00 | 25.00% | \$1,748.52 |
| L-FLASHTiB-PRO-L3-PRD-3YR     | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 3YR  | \$2,314.00 | 25.00% | \$1,748.52 |
| L-FLASHTiB-PRO-L3-PRD-4YR     | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 4YR  | \$2,661.00 | 25.00% | \$2,010.72 |
| L-FLASHTiB-PRO-L3-PRD-50mo    | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 50mo | \$2,661.00 | 25.00% | \$2,010.72 |
| L-FLASHTiB-PRO-L3-PRD-5YR     | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 5YR  | \$2,893.00 | 25.00% | \$2,186.02 |
| L-FLASHTiB-PRO-L3-PRD-62mo    | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 62mo | \$2,893.00 | 25.00% | \$2,186.02 |
| L-FLASHTiB-PRO-L3-PRD-6YR     | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 6YR  | \$3,472.00 | 25.00% | \$2,623.53 |
| L-FLASHTiB-PRO-L3-PRD-74mo    | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 74mo | \$3,472.00 | 25.00% | \$2,623.53 |
| L-FLASHTiB-PRO-L3-PRD-7YR     | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 7YR  | \$4,050.00 | 25.00% | \$3,060.28 |
| L-FLASHTiB-PRO-L3-PRD-86mo    | License, AOS PRO entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 86mo | \$4,050.00 | 25.00% | \$3,060.28 |
| L-FLASHTiB-PRO-MCW-14mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 14mo                        | \$1,196.00 | 25.00% | \$903.73   |
| L-FLASHTiB-PRO-MCW-1YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 1YR                         | \$1,196.00 | 25.00% | \$903.73   |
| L-FLASHTiB-PRO-MCW-26mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 26mo                        | \$2,243.00 | 25.00% | \$1,694.87 |
| L-FLASHTiB-PRO-MCW-2YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 2YR                         | \$2,243.00 | 25.00% | \$1,694.87 |
| L-FLASHTiB-PRO-MCW-38mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 38mo                        | \$2,990.00 | 25.00% | \$2,259.32 |
| L-FLASHTiB-PRO-MCW-3YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR                         | \$2,990.00 | 25.00% | \$2,259.32 |
| L-FLASHTiB-PRO-MCW-3YR-TPROMO | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR PROMO                   | \$1,087.00 | 25.00% | \$821.36   |
| L-FLASHTiB-PRO-MCW-4YR        | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 4YR                         | \$3,439.00 | 25.00% | \$2,598.59 |
| L-FLASHTiB-PRO-MCW-50mo       | License, AOS PRO entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 50mo                        | \$3,439.00 | 25.00% | \$2,598.59 |

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|-----------------------------------|--|------------|--------|------------|
| L-FLASHTiB-PRO-MCW-5YR            | License, AOS PRO entitlement & MCW 24/7<br>System support bundle for 1 TiB of flash for 5YR                  | \$3,738.00 | 25.00% | \$2,824.53 |
| L-FLASHTiB-PRO-MCW-5YR-TPROMO     | License, AOS PRO entitlement & MCW 24/7<br>System support bundle for 1 TiB of flash for 5YR<br>PROMO         | \$1,359.00 | 25.00% | \$1,026.89 |
| L-FLASHTiB-PRO-MCW-62mo           | License, AOS PRO entitlement & MCW 24/7<br>System support bundle for 1 TiB of flash for 62mo                 | \$3,738.00 | 25.00% | \$2,824.53 |
| L-FLASHTiB-PRO-MCW-65mo           | License, AOS PRO entitlement & MCW 24/7<br>System support bundle for 1 TiB of flash for 65mo                 | \$4,050.00 | 25.00% | \$3,060.28 |
| L-FLASHTiB-PRO-MCW-6YR            | License, AOS PRO entitlement & MCW 24/7<br>System support bundle for 1 TiB of flash for 6YR                  | \$4,486.00 | 25.00% | \$3,389.73 |
| L-FLASHTiB-PRO-MCW-74mo           | License, AOS PRO entitlement & MCW 24/7<br>System support bundle for 1 TiB of flash for 74mo                 | \$4,486.00 | 25.00% | \$3,389.73 |
| L-FLASHTiB-PRO-MCW-7YR            | License, AOS PRO entitlement & MCW 24/7<br>System support bundle for 1 TiB of flash for 7YR                  | \$5,233.00 | 25.00% | \$3,954.19 |
| L-FLASHTiB-PRO-MCW-86mo           | License, AOS PRO entitlement & MCW 24/7<br>System support bundle for 1 TiB of flash for 86mo                 | \$5,233.00 | 25.00% | \$3,954.19 |
| L-FLASHTiB-PRO-PRD-14mo           | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 14mo          | \$1,040.00 | 25.00% | \$785.85   |
| L-FLASHTiB-PRO-PRD-1YR            | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 1YR           | \$1,040.00 | 25.00% | \$785.85   |
| L-FLASHTiB-PRO-PRD-26mo           | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 26mo          | \$1,950.00 | 25.00% | \$1,473.47 |
| L-FLASHTiB-PRO-PRD-2YR            | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 2YR           | \$1,950.00 | 25.00% | \$1,473.47 |
| L-FLASHTiB-PRO-PRD-38mo           | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 38mo          | \$2,600.00 | 25.00% | \$1,964.63 |
| L-FLASHTiB-PRO-PRD-3YR            | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 3YR           | \$2,600.00 | 25.00% | \$1,964.63 |
| L-FLASHTiB-PRO-PRD-3YR-TPROMO     | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 3YR<br>PROMO  | \$945.00   | 25.00% | \$714.07   |
| L-FLASHTiB-PRO-PRD-4YR            | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 4YR           | \$2,990.00 | 25.00% | \$2,259.32 |
| L-FLASHTiB-PRO-PRD-50mo           | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 50mo          | \$2,990.00 | 25.00% | \$2,259.32 |
| L-FLASHTiB-PRO-PRD-5YR            | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 5YR           | \$3,250.00 | 25.00% | \$2,455.78 |
| L-FLASHTiB-PRO-PRD-5YR-TPROMO     | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 5YR<br>PROMO  | \$1,182.00 | 25.00% | \$893.15   |
| L-FLASHTiB-PRO-PRD-62mo           | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 62mo          | \$3,250.00 | 25.00% | \$2,455.78 |
| L-FLASHTiB-PRO-PRD-6YR            | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 6YR           | \$3,900.00 | 25.00% | \$2,946.94 |
| L-FLASHTiB-PRO-PRD-74mo           | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 74mo          | \$3,900.00 | 25.00% | \$2,946.94 |
| L-FLASHTiB-PRO-PRD-7YR            | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 7YR           | \$4,550.00 | 25.00% | \$3,438.09 |
| L-FLASHTiB-PRO-PRD-86mo           | License, AOS PRO entitlement & Production 24/7<br>System support bundle for 1 TiB of flash for 86mo          | \$4,550.00 | 25.00% | \$3,438.09 |
| L-FLASHTiB-STR-FED-MCW-1YR        | License, AOS STR entitlement & Federal MCW<br>24/7 System support bundle for 1 TiB of flash for<br>1YR       | \$1,062.00 | 25.00% | \$802.47   |
| L-FLASHTiB-STR-FED-MCW-2YR        | License, AOS STR entitlement & Federal MCW<br>24/7 System support bundle for 1 TiB of flash for<br>2YR       | \$1,989.00 | 25.00% | \$1,502.94 |
| L-FLASHTiB-STR-FED-MCW-3YR        | License, AOS STR entitlement & Federal MCW<br>24/7 System support bundle for 1 TiB of flash for<br>3YR       | \$2,652.00 | 25.00% | \$2,003.92 |
| L-FLASHTiB-STR-FED-MCW-3YR-TPROMO | License, AOS STR entitlement & Federal MCW<br>24/7 System support bundle for 1 TiB of flash for<br>3YR PROMO | \$964.00   | 25.00% | \$728.42   |
| L-FLASHTiB-STR-FED-MCW-4YR        | License, AOS STR entitlement & Federal MCW<br>24/7 System support bundle for 1 TiB of flash for<br>4YR       | \$3,050.00 | 25.00% | \$2,304.66 |

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|-----------------------------------|---|------------|--------|------------|
| L-FLASHTiB-STR-FED-MCW-5YR        | License, AOS STR entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR              | \$3,315.00 | 25.00% | \$2,504.90 |
| L-FLASHTiB-STR-FED-MCW-5YR-TPROMO | License, AOS STR entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR PROMO        | \$1,206.00 | 25.00% | \$911.28   |
| L-FLASHTiB-STR-FED-PRD-1YR        | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 1YR       | \$923.00   | 25.00% | \$697.44   |
| L-FLASHTiB-STR-FED-PRD-2YR        | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 2YR       | \$1,730.00 | 25.00% | \$1,307.23 |
| L-FLASHTiB-STR-FED-PRD-3YR        | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR       | \$2,307.00 | 25.00% | \$1,743.23 |
| L-FLASHTiB-STR-FED-PRD-3YR-TPROMO | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR PROMO | \$839.00   | 25.00% | \$633.97   |
| L-FLASHTiB-STR-FED-PRD-4YR        | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 4YR       | \$2,652.00 | 25.00% | \$2,003.92 |
| L-FLASHTiB-STR-FED-PRD-5YR        | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR       | \$2,883.00 | 25.00% | \$2,178.47 |
| L-FLASHTiB-STR-FED-PRD-5YR-TPROMO | License, AOS STR entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR PROMO | \$1,048.00 | 25.00% | \$791.90   |
| L-FLASHTiB-STR-L3-MCW-14mo        | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 14mo     | \$859.00   | 25.00% | \$649.08   |
| L-FLASHTiB-STR-L3-MCW-1YR         | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 1YR      | \$859.00   | 25.00% | \$649.08   |
| L-FLASHTiB-STR-L3-MCW-26mo        | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 26mo     | \$1,609.00 | 25.00% | \$1,215.80 |
| L-FLASHTiB-STR-L3-MCW-2YR         | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 2YR      | \$1,609.00 | 25.00% | \$1,215.80 |
| L-FLASHTiB-STR-L3-MCW-38mo        | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 38mo     | \$2,146.00 | 25.00% | \$1,621.57 |
| L-FLASHTiB-STR-L3-MCW-3YR         | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 3YR      | \$2,146.00 | 25.00% | \$1,621.57 |
| L-FLASHTiB-STR-L3-MCW-4YR         | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 4YR      | \$2,468.00 | 25.00% | \$1,864.88 |
| L-FLASHTiB-STR-L3-MCW-50mo        | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 50mo     | \$2,468.00 | 25.00% | \$1,864.88 |
| L-FLASHTiB-STR-L3-MCW-5YR         | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 5YR      | \$2,682.00 | 25.00% | \$2,026.59 |
| L-FLASHTiB-STR-L3-MCW-62mo        | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 62mo     | \$2,682.00 | 25.00% | \$2,026.59 |
| L-FLASHTiB-STR-L3-MCW-6YR         | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 6YR      | \$3,218.00 | 25.00% | \$2,431.60 |
| L-FLASHTiB-STR-L3-MCW-74mo        | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 74mo     | \$3,218.00 | 25.00% | \$2,431.60 |
| L-FLASHTiB-STR-L3-MCW-7YR         | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 7YR      | \$3,755.00 | 25.00% | \$2,837.37 |

|                               |  |            |        |            |
|-------------------------------|--|------------|--------|------------|
| L-FLASHTiB-STR-L3-MCW-86mo    | License, AOS STR entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 86mo        | \$3,755.00 | 25.00% | \$2,837.37 |
| L-FLASHTiB-STR-L3-PRD-14mo    | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 14mo | \$747.00   | 25.00% | \$564.45   |
| L-FLASHTiB-STR-L3-PRD-1YR     | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 1YR  | \$747.00   | 25.00% | \$564.45   |
| L-FLASHTiB-STR-L3-PRD-26mo    | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 26mo | \$1,400.00 | 25.00% | \$1,057.88 |
| L-FLASHTiB-STR-L3-PRD-2YR     | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 2YR  | \$1,400.00 | 25.00% | \$1,057.88 |
| L-FLASHTiB-STR-L3-PRD-38mo    | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 38mo | \$1,866.00 | 25.00% | \$1,410.00 |
| L-FLASHTiB-STR-L3-PRD-3YR     | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 3YR  | \$1,866.00 | 25.00% | \$1,410.00 |
| L-FLASHTiB-STR-L3-PRD-4YR     | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 4YR  | \$2,146.00 | 25.00% | \$1,621.57 |
| L-FLASHTiB-STR-L3-PRD-50mo    | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 50mo | \$2,146.00 | 25.00% | \$1,621.57 |
| L-FLASHTiB-STR-L3-PRD-5YR     | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 5YR  | \$2,333.00 | 25.00% | \$1,762.87 |
| L-FLASHTiB-STR-L3-PRD-62mo    | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 62mo | \$2,333.00 | 25.00% | \$1,762.87 |
| L-FLASHTiB-STR-L3-PRD-6YR     | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 6YR  | \$2,800.00 | 25.00% | \$2,115.75 |
| L-FLASHTiB-STR-L3-PRD-74mo    | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 74mo | \$2,800.00 | 25.00% | \$2,115.75 |
| L-FLASHTiB-STR-L3-PRD-7YR     | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 7YR  | \$3,266.00 | 25.00% | \$2,467.87 |
| L-FLASHTiB-STR-L3-PRD-86mo    | License, AOS STR entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 86mo | \$3,266.00 | 25.00% | \$2,467.87 |
| L-FLASHTiB-STR-MCW-14mo       | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 14mo                        | \$965.00   | 25.00% | \$729.18   |
| L-FLASHTiB-STR-MCW-1YR        | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 1YR                         | \$965.00   | 25.00% | \$729.18   |
| L-FLASHTiB-STR-MCW-26mo       | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 26mo                        | \$1,808.00 | 25.00% | \$1,366.17 |
| L-FLASHTiB-STR-MCW-2YR        | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 2YR                         | \$1,808.00 | 25.00% | \$1,366.17 |
| L-FLASHTiB-STR-MCW-38mo       | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 38mo                        | \$2,411.00 | 25.00% | \$1,821.81 |
| L-FLASHTiB-STR-MCW-3YR        | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR                         | \$2,411.00 | 25.00% | \$1,821.81 |
| L-FLASHTiB-STR-MCW-3YR-TPROMO | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR PROMO                   | \$877.00   | 25.00% | \$662.68   |
| L-FLASHTiB-STR-MCW-4YR        | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 4YR                         | \$2,773.00 | 25.00% | \$2,095.35 |
| L-FLASHTiB-STR-MCW-50mo       | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 50mo                        | \$2,773.00 | 25.00% | \$2,095.35 |
| L-FLASHTiB-STR-MCW-5YR        | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 5YR                         | \$3,014.00 | 25.00% | \$2,277.45 |



|                                   |  |            |        |            |
|-----------------------------------|--|------------|--------|------------|
| L-FLASHTiB-STR-MCW-5YR-TPROMO     | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 5YR PROMO         | \$1,096.00 | 25.00% | \$828.17   |
| L-FLASHTiB-STR-MCW-62mo           | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 62mo              | \$3,014.00 | 25.00% | \$2,277.45 |
| L-FLASHTiB-STR-MCW-6YR            | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 6YR               | \$3,617.00 | 25.00% | \$2,733.10 |
| L-FLASHTiB-STR-MCW-74mo           | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 74mo              | \$3,617.00 | 25.00% | \$2,733.10 |
| L-FLASHTiB-STR-MCW-7YR            | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 7YR               | \$4,220.00 | 25.00% | \$3,188.74 |
| L-FLASHTiB-STR-MCW-86mo           | License, AOS STR entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 86mo              | \$4,220.00 | 25.00% | \$3,188.74 |
| L-FLASHTiB-STR-PRD-14mo           | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 14mo       | \$839.00   | 25.00% | \$633.97   |
| L-FLASHTiB-STR-PRD-1YR            | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 1YR        | \$839.00   | 25.00% | \$633.97   |
| L-FLASHTiB-STR-PRD-26mo           | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 26mo       | \$1,573.00 | 25.00% | \$1,188.60 |
| L-FLASHTiB-STR-PRD-2YR            | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 2YR        | \$1,573.00 | 25.00% | \$1,188.60 |
| L-FLASHTiB-STR-PRD-38mo           | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 38mo       | \$2,097.00 | 25.00% | \$1,584.55 |
| L-FLASHTiB-STR-PRD-3YR            | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 3YR        | \$2,097.00 | 25.00% | \$1,584.55 |
| L-FLASHTiB-STR-PRD-3YR-TPROMO     | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 3YR PROMO  | \$763.00   | 25.00% | \$576.54   |
| L-FLASHTiB-STR-PRD-4YR            | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 4YR        | \$2,411.00 | 25.00% | \$1,821.81 |
| L-FLASHTiB-STR-PRD-50mo           | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 50mo       | \$2,411.00 | 25.00% | \$1,821.81 |
| L-FLASHTiB-STR-PRD-5YR            | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR        | \$2,621.00 | 25.00% | \$1,980.49 |
| L-FLASHTiB-STR-PRD-5YR-TPROMO     | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR PROMO  | \$953.00   | 25.00% | \$720.11   |
| L-FLASHTiB-STR-PRD-62mo           | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 62mo       | \$2,621.00 | 25.00% | \$1,980.49 |
| L-FLASHTiB-STR-PRD-6YR            | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 6YR        | \$3,145.00 | 25.00% | \$2,376.44 |
| L-FLASHTiB-STR-PRD-74mo           | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 74mo       | \$3,145.00 | 25.00% | \$2,376.44 |
| L-FLASHTiB-STR-PRD-7YR            | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 7YR        | \$3,669.00 | 25.00% | \$2,772.39 |
| L-FLASHTiB-STR-PRD-86mo           | License, AOS STR entitlement & Production 24/7 System support bundle for 1 TiB of flash for 86mo       | \$3,669.00 | 25.00% | \$2,772.39 |
| L-FLASHTiB-ULT-FED-MCW-1YR        | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 1YR       | \$1,570.00 | 25.00% | \$1,186.33 |
| L-FLASHTiB-ULT-FED-MCW-2YR        | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 2YR       | \$2,944.00 | 25.00% | \$2,224.56 |
| L-FLASHTiB-ULT-FED-MCW-3YR        | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 3YR       | \$3,926.00 | 25.00% | \$2,966.58 |
| L-FLASHTiB-ULT-FED-MCW-3YR-TPROMO | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 3YR PROMO | \$1,428.00 | 25.00% | \$1,079.03 |
| L-FLASHTiB-ULT-FED-MCW-4YR        | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 4YR       | \$4,514.00 | 25.00% | \$3,410.89 |
| L-FLASHTiB-ULT-FED-MCW-5YR        | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR       | \$4,907.00 | 25.00% | \$3,707.85 |
| L-FLASHTiB-ULT-FED-MCW-5YR-TPROMO | License, AOS ULT entitlement & Federal MCW 24/7 System support bundle for 1 TiB of flash for 5YR PROMO | \$1,784.00 | 25.00% | \$1,348.04 |

|                                   |  |            |        |            |
|-----------------------------------|--|------------|--------|------------|
| L-FLASHTiB-ULT-FED-PRD-1YR        | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 1YR          | \$1,365.00 | 25.00% | \$1,031.43 |
| L-FLASHTiB-ULT-FED-PRD-2YR        | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 2YR          | \$2,560.00 | 25.00% | \$1,934.40 |
| L-FLASHTiB-ULT-FED-PRD-3YR        | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR          | \$3,414.00 | 25.00% | \$2,579.70 |
| L-FLASHTiB-ULT-FED-PRD-3YR-TPROMO | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 3YR PROMO    | \$1,241.00 | 25.00% | \$937.73   |
| L-FLASHTiB-ULT-FED-PRD-4YR        | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 4YR          | \$3,926.00 | 25.00% | \$2,966.58 |
| L-FLASHTiB-ULT-FED-PRD-5YR        | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR          | \$4,267.00 | 25.00% | \$3,224.25 |
| L-FLASHTiB-ULT-FED-PRD-5YR-TPROMO | License, AOS ULT entitlement & Federal Production 24/7 System support bundle for 1 TiB of flash for 5YR PROMO    | \$1,552.00 | 25.00% | \$1,172.73 |
| L-FLASHTiB-ULT-L3-MCW-14mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 14mo        | \$1,270.00 | 25.00% | \$959.64   |
| L-FLASHTiB-ULT-L3-MCW-1YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 1YR         | \$1,270.00 | 25.00% | \$959.64   |
| L-FLASHTiB-ULT-L3-MCW-26mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 26mo        | \$2,382.00 | 25.00% | \$1,799.90 |
| L-FLASHTiB-ULT-L3-MCW-2YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 2YR         | \$2,382.00 | 25.00% | \$1,799.90 |
| L-FLASHTiB-ULT-L3-MCW-38mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 38mo        | \$3,176.00 | 25.00% | \$2,399.87 |
| L-FLASHTiB-ULT-L3-MCW-3YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 3YR         | \$3,176.00 | 25.00% | \$2,399.87 |
| L-FLASHTiB-ULT-L3-MCW-4YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 4YR         | \$3,653.00 | 25.00% | \$2,760.30 |
| L-FLASHTiB-ULT-L3-MCW-50mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 50mo        | \$3,653.00 | 25.00% | \$2,760.30 |
| L-FLASHTiB-ULT-L3-MCW-5YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 5YR         | \$3,970.00 | 25.00% | \$2,999.83 |
| L-FLASHTiB-ULT-L3-MCW-62mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 62mo        | \$3,970.00 | 25.00% | \$2,999.83 |
| L-FLASHTiB-ULT-L3-MCW-6YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 6YR         | \$4,764.00 | 25.00% | \$3,599.80 |
| L-FLASHTiB-ULT-L3-MCW-74mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 74mo        | \$4,764.00 | 25.00% | \$3,599.80 |
| L-FLASHTiB-ULT-L3-MCW-7YR         | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 7YR         | \$5,558.00 | 25.00% | \$4,199.76 |
| L-FLASHTiB-ULT-L3-MCW-86mo        | License, AOS ULT entitlement & Level 3 Partner MCW 24/7 System support bundle for 1 TiB of flash for 86mo        | \$5,558.00 | 25.00% | \$4,199.76 |
| L-FLASHTiB-ULT-L3-PRD-14mo        | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 14mo | \$1,105.00 | 25.00% | \$834.97   |

|                               |  |            |        |            |
|-------------------------------|--|------------|--------|------------|
| L-FLASHTiB-ULT-L3-PRD-1YR     | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 1YR  | \$1,105.00 | 25.00% | \$834.97   |
| L-FLASHTiB-ULT-L3-PRD-26mo    | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 26mo | \$2,071.00 | 25.00% | \$1,564.90 |
| L-FLASHTiB-ULT-L3-PRD-2YR     | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 2YR  | \$2,071.00 | 25.00% | \$1,564.90 |
| L-FLASHTiB-ULT-L3-PRD-38mo    | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 38mo | \$2,762.00 | 25.00% | \$2,087.04 |
| L-FLASHTiB-ULT-L3-PRD-3YR     | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 3YR  | \$2,762.00 | 25.00% | \$2,087.04 |
| L-FLASHTiB-ULT-L3-PRD-4YR     | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 4YR  | \$3,176.00 | 25.00% | \$2,399.87 |
| L-FLASHTiB-ULT-L3-PRD-50mo    | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 50mo | \$3,176.00 | 25.00% | \$2,399.87 |
| L-FLASHTiB-ULT-L3-PRD-5YR     | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 5YR  | \$3,452.00 | 25.00% | \$2,608.42 |
| L-FLASHTiB-ULT-L3-PRD-62mo    | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 62mo | \$3,452.00 | 25.00% | \$2,608.42 |
| L-FLASHTiB-ULT-L3-PRD-6YR     | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 6YR  | \$4,142.00 | 25.00% | \$3,129.80 |
| L-FLASHTiB-ULT-L3-PRD-74mo    | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 74mo | \$4,142.00 | 25.00% | \$3,129.80 |
| L-FLASHTiB-ULT-L3-PRD-7YR     | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 7YR  | \$4,833.00 | 25.00% | \$3,651.94 |
| L-FLASHTiB-ULT-L3-PRD-86mo    | License, AOS ULT entitlement & Level 3 Partner Production 24/7 System support bundle for 1 TiB of flash for 86mo | \$4,833.00 | 25.00% | \$3,651.94 |
| L-FLASHTiB-ULT-MCW-14mo       | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 14mo                        | \$1,427.00 | 25.00% | \$1,078.28 |
| L-FLASHTiB-ULT-MCW-1YR        | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 1YR                         | \$1,427.00 | 25.00% | \$1,078.28 |
| L-FLASHTiB-ULT-MCW-26mo       | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 26mo                        | \$2,677.00 | 25.00% | \$2,022.81 |
| L-FLASHTiB-ULT-MCW-2YR        | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 2YR                         | \$2,677.00 | 25.00% | \$2,022.81 |
| L-FLASHTiB-ULT-MCW-38mo       | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 38mo                        | \$3,569.00 | 25.00% | \$2,696.83 |
| L-FLASHTiB-ULT-MCW-3YR        | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR                         | \$3,569.00 | 25.00% | \$2,696.83 |
| L-FLASHTiB-ULT-MCW-3YR-TPROMO | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 3YR PROMO                   | \$1,298.00 | 25.00% | \$980.80   |
| L-FLASHTiB-ULT-MCW-4YR        | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 4YR                         | \$4,104.00 | 25.00% | \$3,101.09 |
| L-FLASHTiB-ULT-MCW-50mo       | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 50mo                        | \$4,104.00 | 25.00% | \$3,101.09 |
| L-FLASHTiB-ULT-MCW-5YR        | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 5YR                         | \$4,461.00 | 25.00% | \$3,370.84 |
| L-FLASHTiB-ULT-MCW-5YR-TPROMO | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 5YR PROMO                   | \$1,622.00 | 25.00% | \$1,225.62 |
| L-FLASHTiB-ULT-MCW-62mo       | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 62mo                        | \$4,461.00 | 25.00% | \$3,370.84 |
| L-FLASHTiB-ULT-MCW-6YR        | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 6YR                         | \$5,353.00 | 25.00% | \$4,044.86 |

|                               |   |            |        |            |
|-------------------------------|---|------------|--------|------------|
| L-FLASHTiB-ULT-MCW-74mo       | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 74mo             | \$5,353.00 | 25.00% | \$4,044.86 |
| L-FLASHTiB-ULT-MCW-7YR        | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 7YR              | \$6,245.00 | 25.00% | \$4,718.88 |
| L-FLASHTiB-ULT-MCW-86mo       | License, AOS ULT entitlement & MCW 24/7 System support bundle for 1 TiB of flash for 86mo             | \$6,245.00 | 25.00% | \$4,718.88 |
| L-FLASHTiB-ULT-PRD-14mo       | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 14mo      | \$1,241.00 | 25.00% | \$937.73   |
| L-FLASHTiB-ULT-PRD-1YR        | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 1YR       | \$1,241.00 | 25.00% | \$937.73   |
| L-FLASHTiB-ULT-PRD-26mo       | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 26mo      | \$2,327.00 | 25.00% | \$1,758.34 |
| L-FLASHTiB-ULT-PRD-2YR        | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 2YR       | \$2,327.00 | 25.00% | \$1,758.34 |
| L-FLASHTiB-ULT-PRD-38mo       | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 38mo      | \$3,103.00 | 25.00% | \$2,344.70 |
| L-FLASHTiB-ULT-PRD-3YR        | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 3YR       | \$3,103.00 | 25.00% | \$2,344.70 |
| L-FLASHTiB-ULT-PRD-3YR-TPROMO | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 3YR PROMO | \$1,128.00 | 25.00% | \$852.35   |
| L-FLASHTiB-ULT-PRD-4YR        | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 4YR       | \$3,569.00 | 25.00% | \$2,696.83 |
| L-FLASHTiB-ULT-PRD-50mo       | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 50mo      | \$3,569.00 | 25.00% | \$2,696.83 |
| L-FLASHTiB-ULT-PRD-5YR        | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR       | \$3,879.00 | 25.00% | \$2,931.07 |
| L-FLASHTiB-ULT-PRD-5YR-TPROMO | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR PROMO | \$1,411.00 | 25.00% | \$1,066.19 |
| L-FLASHTiB-ULT-PRD-62mo       | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 62mo      | \$3,879.00 | 25.00% | \$2,931.07 |
| L-FLASHTiB-ULT-PRD-6YR        | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 6YR       | \$4,655.00 | 25.00% | \$3,517.43 |
| L-FLASHTiB-ULT-PRD-74mo       | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 74mo      | \$4,655.00 | 25.00% | \$3,517.43 |
| L-FLASHTiB-ULT-PRD-7YR        | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 7YR       | \$5,431.00 | 25.00% | \$4,103.80 |
| L-FLASHTiB-ULT-PRD-86mo       | License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 86mo      | \$5,431.00 | 25.00% | \$4,103.80 |
| L-FLASHTiB-ULT-PRD-NFR-1YR    | NFR License, AOS ULT entitlement & Production 24/7 System support bundle for 1 TiB of flash for 1YR   | \$186.00   | 25.00% | \$140.55   |
| BEAM-MONTHLY                  | Beam Subscription Valid for 1 Month. Inclusive of Support   | \$0.03     | 25.00% | \$0.02     |
| C-CBL-1M-QSFP+-QSFP+-CM       | Cable 1m SFP+ to SFP+   | \$28.56    | 30.00% | \$20.14    |
| C-CBL-1M-SFP+-SFP+-CM         | Cable 1m SFP+ to SFP+ (CM Only) (To be selected for QUAD NIC or 2 x DUAL NIC Options ONLY)            | \$18.87    | 30.00% | \$13.31    |
| C-CBL-1M-SFP+-SFP+-CM         | Cable 1m SFP+ to SFP+   | \$18.87    | 30.00% | \$13.31    |
| C-CBL-1M-SFP+-SFP+-CM         | Cable 1m SFP+ to SFP+ (CM Only)   | \$18.87    | 30.00% | \$13.31    |
| C-CBL-1M-SFP28-CM             | Cable 1m SFP28 to SFP28   | \$37.43    | 30.00% | \$26.40    |
| C-CBL-3M-QSFP+-QSFP+-CM       | Cable 3m QSFP+ to QSFP+   | \$41.45    | 30.00% | \$29.23    |
| C-CBL-3M-SFP+-SFP+-CM         | Cable 3m SFP+ to SFP+ (CM Only) (To be selected for QUAD NIC or 2 x DUAL NIC Options ONLY)            | \$21.42    | 30.00% | \$15.11    |
| C-CBL-3M-SFP+-SFP+-CM         | Cable 3m SFP+ to SFP+   | \$21.42    | 30.00% | \$15.11    |
| C-CBL-3M-SFP+-SFP+-CM         | Cable 3m SFP+ to SFP+ (CM Only)   | \$21.42    | 30.00% | \$15.11    |
| C-CBL-3M-SFP28-CM             | Cable 3m SFP28 to SFP28   | \$44.92    | 30.00% | \$31.68    |
| C-CBL-5M-QSFP+-QSFP+-CM       | Cable 5m QSFP+ to QSFP+   | \$66.40    | 30.00% | \$46.83    |
| C-CBL-5M-SFP+-SFP+-CM         | Cable 5m SFP+ to SFP+ (CM Only) (To be selected for QUAD NIC or 2 x DUAL NIC Options ONLY)            | \$23.97    | 30.00% | \$16.90    |
| C-CBL-5M-SFP+-SFP+-CM         | Cable 5m SFP+ to SFP+ (CM Only)   | \$23.97    | 30.00% | \$16.90    |
| C-CBL-5M-SFP+-SFP+-CM         | Cable 5m SFP+ to SFP+   | \$23.97    | 30.00% | \$16.90    |

|                         |   |            |        |            |
|-------------------------|---|------------|--------|------------|
| C-CBL-5M-SFP28-CM       | Cable 5m SFP28 to SFP28   | \$83.52    | 30.00% | \$58.90    |
| C-GPU-M10-CM            | Config: Add Nvidia M10 GPU Card-(Nvidia GRID software licenses not included)                          | \$2,387.62 | 30.00% | \$1,683.87 |
| C-GPU-M60-CM            | Config: Add Nvidia M60 GPU Card-(Nvidia GRID software licenses not included)                          | \$4,512.43 | 30.00% | \$3,182.39 |
| C-GPU-M60-CM            | Config: Add Nvidia M60 GPU Card-(Nvidia GRID software licenses not included)                          | \$4,512.43 | 30.00% | \$3,182.39 |
| C-GPU-P40-CM            | Config: Add Nvidia P40 GPU Card   | \$5,848.18 | 30.00% | \$4,124.43 |
| C-GPU-V100-32GB-CM      | Config: Add Nvidia V100 GPU Card (GPU Memory: 32GB HBM2) (Nvidia GRID software licenses not included) | \$9,040.04 | 30.00% | \$6,375.49 |
| C-GPU-V100-CM           | Add Nvidia V100 GPU Card (GPU Memory: 16GB HBM2) (Nvidia GRID software licenses not included)         | \$8,517.29 | 30.00% | \$6,006.82 |
| C-HDD-10TB-A5-A-CM      | 10TB 3.5" HDD   | \$291.83   | 30.00% | \$205.81   |
| C-HDD-12TB-A5-A-CM      | 12TB 3.5" HDD   | \$392.45   | 30.00% | \$276.78   |
| C-HDD-12TB-B5-A-CM      | 12TB 3.5" HDD   | \$352.04   | 30.00% | \$248.28   |
| C-HDD-1TB-2.5-CM        | 1TB 2.5" HDD  | \$153.71   | 30.00% | \$108.40   |
| C-HDD-1TB-2.5-CM        | 1TB 2.5" HDD  | \$153.71   | 30.00% | \$108.40   |
| C-HDD-2TB-2.5-CM        | 2TB 2.5" HDD  | \$258.06   | 30.00% | \$182.00   |
| C-HDD-2TB-2.5-CM        | 2TB 2.5" HDD  | \$258.06   | 30.00% | \$182.00   |
| C-HDD-2TB-3.5-CM        | 2TB 3.5" HDD  | \$115.34   | 30.00% | \$81.34    |
| C-HDD-2TB-3.5-CM        | 2TB 3.5" HDD  | \$115.34   | 30.00% | \$81.34    |
| C-HDD-2TB-3.5-S-CM      | 2TB 3.5" HDD  | \$115.34   | 30.00% | \$81.34    |
| C-HDD-2TB-3.5-S-CM      | 2TB 3.5" HDD  | \$115.34   | 30.00% | \$81.34    |
| C-HDD-2TB-A5-A-CM       | 2TB 3.5" HDD  | \$115.41   | 30.00% | \$81.39    |
| C-HDD-2TB-SED-2.5-CM    | 2TB 2.5" HDD SED  | \$302.39   | 30.00% | \$213.26   |
| C-HDD-2TB-SED-2.5-CM    | 2TB 2.5" Self Encrypting HDD (SED)  | \$302.39   | 30.00% | \$213.26   |
| C-HDD-4TB-3.5-CM        | 4TB 3.5" HDD  | \$152.81   | 30.00% | \$107.77   |
| C-HDD-4TB-3.5-CM        | 4TB 3.5" HDD  | \$152.81   | 30.00% | \$107.77   |
| C-HDD-4TB-3.5-S-CM      | 4TB 3.5" HDD  | \$152.81   | 30.00% | \$107.77   |
| C-HDD-4TB-3.5-S-CM      | 4TB 3.5" HDD  | \$152.81   | 30.00% | \$107.77   |
| C-HDD-4TB-A5-A-CM       | 4TB 3.5" HDD  | \$153.36   | 30.00% | \$108.16   |
| C-HDD-4TB-SED-3.5-CM    | 4TB 3.5" HDD SED  | \$207.60   | 30.00% | \$146.41   |
| C-HDD-4TB-SED-3.5-CM    | 4TB 3.5" Self Encrypting HDD (SED)  | \$207.60   | 30.00% | \$146.41   |
| C-HDD-6TB-3.5-CM        | 6TB 3.5" HDD  | \$194.07   | 30.00% | \$136.87   |
| C-HDD-6TB-3.5-CM        | 6TB 3.5" HDD  | \$194.07   | 30.00% | \$136.87   |
| C-HDD-6TB-A5-A-CM       | 6TB 3.5" HDD  | \$194.15   | 30.00% | \$136.92   |
| C-HDD-6TB-SED-3.5-CM    | 6TB 3.5" HDD SED  | \$225.40   | 30.00% | \$158.96   |
| C-HDD-6TB-SED-3.5-CM    | 6TB 3.5" Self Encrypting HDD (SED)  | \$225.40   | 30.00% | \$158.96   |
| C-HDD-8TB-3.5-CM        | 8TB 3.5" HDD  | \$242.94   | 30.00% | \$171.33   |
| C-HDD-8TB-A5-A-CM       | 8TB 3.5" HDD  | \$245.82   | 30.00% | \$173.36   |
| C-HDD-8TB-SED-3.5-CM    | 8TB 3.5" Self Encrypting HDD (SED)  | \$284.81   | 30.00% | \$200.86   |
| C-HDE-4TB-A5-A-CM       | 4TB 3.5" Self Encrypting HDD (SED)  | \$170.34   | 30.00% | \$120.13   |
| C-HDE-6TB-A5-A-CM       | 6TB 3.5" Self Encrypting HDD (SED)  | \$226.01   | 30.00% | \$159.39   |
| C-HDE-8TB-A5-A-CM       | 8TB 3.5" Self Encrypting HDD (SED)  | \$287.49   | 30.00% | \$202.75   |
| C-MEM-16R4-26A-CM       | 16GB DDR4 2666MHz Memory Module   | \$152.13   | 30.00% | \$107.29   |
| C-MEM-32GB-2933-A-CM    | 32GB Memory Module (2933MHz DDR4 RDIMM)   | \$192.78   | 30.00% | \$135.96   |
| C-MEM-32GB-DDR4-2667-CM | 32GB DDR4 Memory Module   | \$320.01   | 30.00% | \$225.69   |
| C-MEM-32GB-DDR4-2667-CM | 24 x 32GB (768GB per node)  | \$320.01   | 30.00% | \$225.69   |
| C-MEM-32GB-DDR4-2667-CM | 32GB DDR4 Memory Module   | \$320.01   | 30.00% | \$225.69   |
| C-MEM-32GB-DDR4-2667-CM | 32GB DDR4 Memory Module   | \$320.01   | 30.00% | \$225.69   |
| C-MEM-32GB-DDR4-2667-CM | 32GB DDR4 Memory Module   | \$320.01   | 30.00% | \$225.69   |
| C-MEM-32R4-26A-CM       | 32GB DDR4 2666MHz Memory Module   | \$226.45   | 30.00% | \$159.70   |
| C-MEM-64GB-2933-A-CM    | 64GB Memory Module (2933MHz DDR4 RDIMM)   | \$347.00   | 30.00% | \$244.72   |
| C-MEM-64LR4-26A-CM      | 64GB DDR4 2666MHz Memory Module   | \$416.16   | 30.00% | \$293.50   |
| C-NIC-10G-2-A-CM        | 10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES)   | \$155.29   | 30.00% | \$109.52   |
| C-NIC-10G-2-A-CM        | 10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES)   | \$155.29   | 30.00% | \$109.52   |
| C-NIC-10G-2-CM          | 10GbE Dual SFP+ Network Adapter   | \$211.14   | 30.00% | \$148.91   |
| C-NIC-10G-2-MX-CM       | 10GbE, 2-port, SFP+ Network Adapter (Mellanox CX3)  | \$114.81   | 30.00% | \$80.97    |
| C-NIC-10G-2-MX-Q-CM     | 10GbE, 2-port, SFP+ Network Adapter (Mellanox CX3)  | \$113.73   | 30.00% | \$80.21    |
| C-NIC-10G-2-SI-CM       | 10GbE Dual SFP+ Network Adapter   | \$155.29   | 30.00% | \$109.52   |
| C-NIC-10G-2-SM-CM       | 10GbE Dual SFP+ Network Adapter   | \$176.87   | 30.00% | \$124.74   |

|                         |  |             |        |            |
|-------------------------|--|-------------|--------|------------|
| C-NIC-10G-4-S8-CM       | 10GbE, 4-port, SFP+ Network Adapter (Intel 82599ES)  | \$361.63    | 30.00% | \$255.04   |
| C-NIC-10G-4-S8-CM       | 10GbE, 4-port, SFP+ Network Adapter (Intel 82599ES)  | \$361.63    | 30.00% | \$255.04   |
| C-NIC-10G-4-S8-Q-CM     | 10GbE, 4-port, SFP+ Network Adapter (Intel 82599ES)  | \$492.63    | 30.00% | \$347.43   |
| C-NIC-10GBASE-T-2-CM    | 10GBase-T, 2-port Network Adapter (Intel X540)       | \$269.32    | 30.00% | \$189.94   |
| C-NIC-10GBASE-T-2-CM    | 10GBase-T, 2-port Network Adapter (Intel X540)       | \$269.32    | 30.00% | \$189.94   |
| C-NIC-10GBASET2-Q-CM    | 10GBase-T, 2-port Network Adapter (Intel X540)       | \$375.82    | 30.00% | \$265.05   |
| C-NIC-10GBT2-A-CM       | 10GBase-T, 2-port, Network Adapter (Intel X550-AT2)  | \$267.75    | 30.00% | \$188.83   |
| C-NIC-10GBT2-A-Q-CM     | 10GBase-T, 2-port, Network Adapter (Intel X550-AT2)  | \$361.44    | 30.00% | \$254.91   |
| C-NIC-10GSFP2-A-CM      | 10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES)  | \$195.51    | 30.00% | \$137.88   |
| C-NIC-10GSFP2-A-Q       | 10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES)  | \$0.00      | 30.00% | \$0.00     |
| C-NIC-10GSFP2-A-Q-CM    | 10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES)  | \$194.03    | 30.00% | \$136.84   |
| C-NIC-10GSFP2-B-CM      | 10GbE, 2-port, SFP+ Network Adapter (Mellanox CX4)   | \$116.79    | 30.00% | \$82.37    |
| C-NIC-10GSFP4-A-CM      | 10GbE, 4-port, SFP+ Network Adapter (Intel 82599ES)  | \$359.04    | 30.00% | \$253.21   |
| C-NIC-10GSFP4-A-Q-CM    | 10GbE, 4-port, SFP+ Network Adapter (Intel 82599ES)  | \$482.61    | 30.00% | \$340.36   |
| C-NIC-1G-2-SM-CM        | 1GbE Dual Base-T Network Adapter                     | \$83.19     | 30.00% | \$58.67    |
| C-NIC-1G-2-SM-CM        | NIC 1GbE Dual RJ45 SMC MicroLP                       | \$83.19     | 30.00% | \$58.67    |
| C-NIC-25GSFP2-A-CM      | 25GbE, 2-port, SFP28 Network Adapter (Mellanox CX4)  | \$237.89    | 30.00% | \$167.77   |
| C-NIC-25GSFP2-A-Q-CM    | 25GbE, 2-port, SFP28 Network Adapter (Mellanox CX4)  | \$215.02    | 30.00% | \$151.64   |
| C-NIC-40G-2-CM          | 40GbE, 2-port, QSFP+ Network Adapter (Mellanox CX3)  | \$330.99    | 30.00% | \$233.43   |
| C-NIC-40G-2-Q-CM        | 40GbE, 2-port, QSFP+ Network Adapter (Mellanox CX3)  | \$330.99    | 30.00% | \$233.43   |
| C-NIC-40QSFP282A-CM     | 40GbE, 2-port, QSFP28 Network Adapter (Mellanox CX4) | \$357.58    | 30.00% | \$252.18   |
| C-NIC-40QSFP28-Q-CM     | 40GbE, 2-port, QSFP28 Network Adapter (Mellanox CX4) | \$330.99    | 30.00% | \$233.43   |
| C-NVM-1.6TB-5-A-CM      | 1600GB 3.5" NVMe SSD                                 | \$667.42    | 30.00% | \$470.70   |
| C-NVM-1.6TB-A5-A-CM     | 1600GB 3.5" NVMe SSD                                 | \$667.50    | 30.00% | \$470.75   |
| C-NVME-1600GB-2.5-A-CM  | 1600GB 2.5" NVME                                     | \$1,296.93  | 30.00% | \$914.66   |
| C-NVME-1600GB-2.5-B-CM  | 1600GB 2.5" NVMe SSD                                 | \$661.74    | 30.00% | \$466.69   |
| C-SSD-1.92TB-A5-A-CM    | 1.92TB 3.5" SSD                                      | \$572.28    | 30.00% | \$403.60   |
| C-SSD-1.92TB-A5-B-CM    | 1.92TB 3.5" SSD                                      | \$465.81    | 30.00% | \$328.51   |
| C-SSD-1920GB-2.5        | C-SSD-1920GB-2.5                                     | \$10,895.00 | 30.00% | \$7,683.70 |
| C-SSD-1920GB-2.5        | C-SSD-1920GB-2.5                                     | \$10,895.00 | 30.00% | \$7,683.70 |
| C-SSD-1920GB-2.5        | C-SSD-1920GB-2.5                                     | \$10,895.00 | 30.00% | \$7,683.70 |
| C-SSD-1920GB-2.5        | C-SSD-1920GB-2.5                                     | \$10,895.00 | 30.00% | \$7,683.70 |
| C-SSD-1920GB-2.5-C-CM   | 1.92TB 2.5" SSD                                      | \$560.78    | 30.00% | \$395.49   |
| C-SSD-1920GB-2.5-E-CM   | 1.92TB 2.5" SSD                                      | \$560.78    | 30.00% | \$395.49   |
| C-SSD-1920GB-2.5-V-CM   | 1.92TB 2.5" SSD                                      | \$367.99    | 30.00% | \$259.52   |
| C-SSD-1920GB-3.5-C-CM   | 1.92TB 3.5" SSD                                      | \$569.47    | 30.00% | \$401.62   |
| C-SSD-1920GB-3.5-C-CM   | 1.92TB 3.5" SSD                                      | \$569.47    | 30.00% | \$401.62   |
| C-SSD-1920GB-3.5-E-CM   | 1.92TB 3.5" SSD                                      | \$569.47    | 30.00% | \$401.62   |
| C-SSD-1920GB-3.5-E-CM   | 1.92TB 3.5" SSD                                      | \$569.47    | 30.00% | \$401.62   |
| C-SSD-1920GB-3.5-V-CM   | 1.92TB 3.5" SSD                                      | \$378.58    | 30.00% | \$266.99   |
| C-SSD-1920GB-3.5-V-CM   | 1.92TB 3.5" SSD                                      | \$378.58    | 30.00% | \$266.99   |
| C-SSD-1920GB-SED-2.5-CM | 1920GB 2.5" SSD SED                                  | \$1,334.81  | 30.00% | \$941.37   |
| C-SSD-1920GB-SED-2.5-CM | 1920GB 2.5" SSD SED                                  | \$1,334.81  | 30.00% | \$941.37   |
| C-SSD-1920GB-SED-2.5-CM | 1920GB 2.5" SSD SED                                  | \$1,334.81  | 30.00% | \$941.37   |
| C-SSD-1920GB-SED-3.5-CM | 1920GB 3.5" SSD SED                                  | \$1,343.99  | 30.00% | \$947.85   |
| C-SSD-1920GB-SED-3.5-CM | 1920GB 3.5" SSD SED                                  | \$1,343.99  | 30.00% | \$947.85   |
| C-SSD-3.84TB-A5-A-CM    | 3.84TB 3.5" SSD                                      | \$725.42    | 30.00% | \$511.60   |
| C-SSD-3840GB-2.5-A-CM   | 3.84TB 2.5" SSD                                      | \$812.01    | 30.00% | \$572.67   |
| C-SSD-3840GB-3.5-A-CM   | 3.84TB 3.5" SSD                                      | \$723.52    | 30.00% | \$510.26   |
| C-SSD-3840GB-3.5-A-CM   | 3.84TB 3.5" SSD                                      | \$723.52    | 30.00% | \$510.26   |

|                        |  |             |        |             |
|------------------------|--|-------------|--------|-------------|
| C-SSD-480GB-2.5-D-CM   | 480GB 2.5" SSD   | \$165.23    | 30.00% | \$116.53    |
| C-SSD-480GB-3.5-C-CM   | 480GB 3.5-C" SSD   | \$284.22    | 30.00% | \$200.45    |
| C-SSD-480GB-3.5-D-CM   | 480GB 3.5" SSD   | \$173.85    | 30.00% | \$122.61    |
| C-SSD-480GB-3.5-E-CM   | 480GB 3.5" SSD   | \$173.85    | 30.00% | \$122.61    |
| C-SSD-480GB-3.5-E-CM   | 480GB 3.5" SSD   | \$173.85    | 30.00% | \$122.61    |
| C-SSD-960GB-2.5        | C-SSD-960GB-2.5  | \$6,365.00  | 30.00% | \$4,488.92  |
| C-SSD-960GB-2.5        | C-SSD-960GB-2.5  | \$6,365.00  | 30.00% | \$4,488.92  |
| C-SSD-960GB-2.5        | C-SSD-960GB-2.5  | \$6,365.00  | 30.00% | \$4,488.92  |
| C-SSD-960GB-2.5        | C-SSD-960GB-2.5  | \$6,365.00  | 30.00% | \$4,488.92  |
| C-SSD-960GB-2.5        | C-SSD-960GB-2.5  | \$6,365.00  | 30.00% | \$4,488.92  |
| C-SSD-960GB-2.5-C      | 960GB 2.5" SSD   | \$527.34    | 30.00% | \$371.91    |
| C-SSD-960GB-2.5-C-CM   | 960GB 2.5" SSD   | \$270.39    | 30.00% | \$190.69    |
| C-SSD-960GB-2.5-E      | 960GB 2.5" SSD   | \$6,365.00  | 30.00% | \$4,488.92  |
| C-SSD-960GB-2.5-E-CM   | 960GB 2.5" SSD   | \$270.39    | 30.00% | \$190.69    |
| C-SSD-960GB-2.5-V-CM   | 960GB 2.5" SSD   | \$388.38    | 30.00% | \$273.90    |
| C-SSD-960GB-3.5-C-CM   | 960GB 3.5" SSD   | \$279.57    | 30.00% | \$197.17    |
| C-SSD-960GB-3.5-C-CM   | 960GB 3.5" SSD   | \$279.57    | 30.00% | \$197.17    |
| C-SSD-960GB-3.5-E-CM   | 960GB 3.5" SSD   | \$279.57    | 30.00% | \$197.17    |
| C-SSD-960GB-3.5-E-CM   | 960GB 3.5" SSD   | \$279.57    | 30.00% | \$197.17    |
| C-SSD-960GB-3.5-V-CM   | 960GB 3.5" SSD   | \$401.74    | 30.00% | \$283.33    |
| C-SSD-960GB-3.5-V-CM   | 960GB 3.5" SSD   | \$401.74    | 30.00% | \$283.33    |
| C-SSD-960GB-A5-A-CM    | 960GB 3.5" SSD   | \$283.35    | 30.00% | \$199.83    |
| C-SSD-960GB-A5-B-CM    | 960GB 3.5" SSD   | \$404.80    | 30.00% | \$285.49    |
| C-SSD-960GB-SED-2.5-CM | 960GB 2.5" SSD SED   | \$716.59    | 30.00% | \$505.38    |
| C-SSD-960GB-SED-2.5-CM | 960GB 2.5" SSD SED   | \$716.59    | 30.00% | \$505.38    |
| C-SSD-960GB-SED-2.5-CM | 960GB 2.5" SSD SED   | \$716.59    | 30.00% | \$505.38    |
| C-SSD-960GB-SED-3.5-CM | 960GB 3.5" SSD SED   | \$725.77    | 30.00% | \$511.85    |
| C-SSD-960GB-SED-3.5-CM | 960GB 3.5" SSD SED   | \$725.77    | 30.00% | \$511.85    |
| C-SSE-1.92TB-A5-A-CM   | 1920GB 2.5" Self Encrypting SSD (SED)  | \$1,347.77  | 30.00% | \$950.51    |
| C-SSE-960GB-A5-A-CM    | 960GB 2.5" Self Encrypting SSD (SED)   | \$729.54    | 30.00% | \$514.51    |
| C-TPM-2.0-U-CM         | TPM 2.0 Module Unprovisioned   | \$39.10     | 30.00% | \$27.58     |
| C-XCVR-SR-SFP+-CM      | Transceiver, Ethernet, SR, SFP+ (CM Only) (To be selected for QUAD NIC or 2 x DUAL NIC Options ONLY) | \$90.78     | 30.00% | \$64.02     |
| C-XCVR-SR-SFP+-CM      | Transceiver, Ethernet, SR, SFP+ (CM Only)  | \$90.78     | 30.00% | \$64.02     |
| C-XCVR-SR-SFP+-CM      | Transceiver, Ethernet, SR, SFP+  | \$90.78     | 30.00% | \$64.02     |
| LIC-FLOW-14mo-1        | Flow License , 1 node, valid for 1 Year + 2 Month  | \$2,500.00  | 25.00% | \$1,889.06  |
| LIC-FLOW-26mo-1        | Flow License , 1 node, valid for 2 Year + 2 Month  | \$4,836.00  | 25.00% | \$3,654.20  |
| LIC-FLOW-38mo-1        | Flow License , 1 node, valid for 3 Year + 2 Month  | \$7,020.00  | 25.00% | \$5,304.49  |
| LIC-FLOW-50mo-1        | Flow License , 1 node, valid for 4 Year + 2 Month  | \$9,060.00  | 25.00% | \$6,845.96  |
| LIC-FLOW-62mo-1        | Flow License , 1 node, valid for 5 Year + 2 Month  | \$10,968.00 | 25.00% | \$8,287.70  |
| LIC-FLOW-GW-7YR-1      | Flow License , 1 node, valid for 7 Years   | \$15,804.00 | 25.00% | \$11,941.90 |
| LIC-FLOW-GW-86MO-1     | Flow License , 1 node, valid for 7 years + 2 Months  | \$15,804.00 | 25.00% | \$11,941.90 |
| LIC-PRS-PRO-30M-1      | Prism Pro, 1 node, valid for 30 months   | \$5,700.00  | 25.00% | \$4,307.06  |
| LIC-PRS-PRO-54M-1      | Prism Pro, 1 node, valid for 54 months   | \$9,562.00  | 25.00% | \$7,225.29  |
| LIC-PRS-PRO-66M-1      | Prism Pro, 1 node, valid for 66 months   | \$11,000.00 | 25.00% | \$8,311.88  |
| LIC-PRS-PRO-68M-1      | Prism Pro, 1 node, valid for 68 months   | \$11,000.00 | 25.00% | \$8,311.88  |
| LIC-PRS-PRO-98M-1      | Prism Pro, 1 node, valid for 98 months   | \$16,000.00 | 25.00% | \$12,090.00 |
| NX-1155-G5-2620v4-CM   | NX-1155-G5-2620v4-CM   | \$3,677.10  | 30.00% | \$2,593.27  |
| NX-1165-G5-2620v4-CM   | NX-1165-G5, 1 Node, CPU E5-2620v4, CM  | \$3,801.60  | 30.00% | \$2,681.08  |
| NX-1165-G5-2640v4-CM   | NX-1165-G5, 1 Node, CPU E5-2640v4, CM  | \$4,850.65  | 30.00% | \$3,420.92  |
| NX-1165-G6-4108-CM     | NX-1165-G6-4108  | \$5,376.19  | 30.00% | \$3,791.56  |
| NX-1165-G6-4114-CM     | NX-1165-G6-4114  | \$5,949.58  | 30.00% | \$4,195.94  |
| NX-1165S-G5-2609v4-CM  | NX-1165S-G5, 1 Node, CPU E5-2609v4, CM   | \$3,270.55  | 30.00% | \$2,306.56  |
| NX-1165S-G5-2620v4-CM  | NX-1165S-G5, 1 Node, CPU E5-2620v4, CM   | \$3,382.41  | 30.00% | \$2,385.44  |
| NX-1165S-G5-2650v4-CM  | NX-1165S-G5, 1 Node, CPU E5-2650v4, CM   | \$4,134.99  | 30.00% | \$2,916.20  |
| NX-1175S-G5-2620v4-CM  | NX-1175S-G5-2620v4-CM, 1 Node  | \$2,208.30  | 30.00% | \$1,557.40  |
| NX-1175S-G5-2650v4-CM  | NX-1175S-G5-2650v4-CM, 1 Node  | \$2,930.46  | 30.00% | \$2,066.71  |
| NX-1175S-G5-2695v4-CM  | NX-1175S-G5-2695v4-CM, 1 Node  | \$4,173.73  | 30.00% | \$2,943.52  |
| NX-1175S-G6-4108-CM    | NX-1175S-G6 with Intel Skylake 4108  | \$2,370.48  | 30.00% | \$1,671.78  |
| NX-1175S-G6-4116-CM    | NX-1175S-G6 with Intel Skylake 4116  | \$2,951.10  | 30.00% | \$2,081.26  |
| NX-1175S-G6-6140-CM    | NX-1175S-G6 with Intel Skylake 6140  | \$4,445.39  | 30.00% | \$3,135.11  |
| NX-1265-G5-2620v4-CM   | NX-1265-G5, 2 Node, CPU E5-2620v4, CM  | \$5,254.41  | 30.00% | \$3,705.67  |
| NX-1265-G5-2640v4-CM   | NX-1265-G5, 2 Node, CPU E5-2640v4, CM  | \$7,352.51  | 30.00% | \$5,185.36  |
| NX-1265-G6-4108-CM     | NX-1265-G6-4108-CM   | \$7,389.92  | 30.00% | \$5,211.74  |
| NX-1265-G6-4114-CM     | NX-1265-G6-4114-CM   | \$8,536.71  | 30.00% | \$6,020.51  |
| NX-1265S-G5-2609v4-CM  | NX-1265S-G5, 2 Node, CPU E5-2609v4, CM   | \$4,192.33  | 30.00% | \$2,956.64  |

|                       |   |             |        |             |
|-----------------------|---|-------------|--------|-------------|
| NX-1265S-G5-2620v4-CM | NX-1265S-G5, 2 Node, CPU E5-2620v4, CM  | \$4,416.04  | 30.00% | \$3,114.41  |
| NX-1265S-G5-2650v4-CM | NX-1265S-G5, 2 Node, CPU E5-2650v4, CM  | \$5,921.20  | 30.00% | \$4,175.93  |
| NX-1365-G5-2620v4-CM  | NX-1365-G5, 3 Node, CPU E5-2620v4, CM   | \$6,707.22  | 30.00% | \$4,730.27  |
| NX-1365-G5-2640v4-CM  | NX-1365-G5, 3 Node, CPU E5-2640v4, CM   | \$9,891.96  | 30.00% | \$6,976.30  |
| NX-1365-G6-4108-CM    | NX-1365-G6-4108-CM  | \$9,403.65  | 30.00% | \$6,631.92  |
| NX-1365-G6-4114-CM    | NX-1365-G6-4114-CM  | \$11,123.83 | 30.00% | \$7,845.08  |
| NX-1365S-G5-2609v4-CM | NX-1365S-G5, 3 Node, CPU E5-2609v4, CM  | \$5,203.02  | 30.00% | \$3,669.43  |
| NX-1365S-G5-2620v4-CM | NX-1365S-G5, 3 Node, CPU E5-2620v4, CM  | \$5,548.80  | 30.00% | \$3,913.29  |
| NX-1365S-G5-2650v4-CM | NX-1365S-G5, 3 Node, CPU E5-2650v4, CM  | \$7,787.70  | 30.00% | \$5,492.28  |
| NX-1465-G5-2620v4-CM  | NX-1465-G5, 4 Node, CPU E5-2620v4, CM   | \$8,365.02  | 30.00% | \$5,899.43  |
| NX-1465-G5-2640v4-CM  | NX-1465-G5, 4 Node, CPU E5-2640v4, CM   | \$12,491.94 | 30.00% | \$8,809.94  |
| NX-1465-G6-4108-CM    | NX-1465-G6-4108-CM  | \$11,417.38 | 30.00% | \$8,052.11  |
| NX-1465-G6-4114-CM    | NX-1465-G6-4114-CM  | \$13,710.96 | 30.00% | \$9,669.65  |
| NX-1465S-G5-2609v4-CM | NX-1465S-G5, 4 Node, CPU E5-2609v4, CM  | \$6,239.34  | 30.00% | \$4,400.29  |
| NX-1465S-G5-2620v4-CM | NX-1465S-G5, 4 Node, CPU E5-2620v4, CM  | \$6,701.40  | 30.00% | \$4,726.16  |
| NX-1465S-G5-2650v4-CM | NX-1465S-G5, 4 Node, CPU E5-2650v4, CM  | \$9,685.92  | 30.00% | \$6,831.00  |
| NX-3155G-G5-2650v4-CM | NX-3155G-G5-2650v4-CM   | \$5,463.12  | 30.00% | \$3,852.87  |
| NX-3155G-G5-2667v4-CM | NX-3155G-G5-2667v4-CM   | \$7,214.46  | 30.00% | \$5,088.00  |
| NX-3155G-G5-2680v4-CM | NX-3155G-G5-2680v4-CM   | \$6,561.66  | 30.00% | \$4,627.61  |
| NX-3155G-G5-2690v4-CM | NX-3155G-G5-2690v4-CM   | \$7,196.10  | 30.00% | \$5,075.05  |
| NX-3155G-G5-2695v4-CM | NX-3155G-G5-2695v4-CM   | \$7,941.72  | 30.00% | \$5,600.90  |
| NX-3155G-G6-4116-CM   | NX-3155G-G6 with Intel Skylake 4116   | \$5,662.70  | 30.00% | \$3,993.62  |
| NX-3155G-G6-5120-CM   | NX-3155G-G6 with Intel Skylake 5120   | \$6,809.49  | 30.00% | \$4,802.39  |
| NX-3155G-G6-6130-CM   | NX-3155G-G6 with Intel Skylake 6130   | \$7,511.03  | 30.00% | \$5,297.15  |
| NX-3155G-G6-6134-CM   | NX-3155G-G6 with Intel Skylake 6134   | \$8,215.68  | 30.00% | \$5,794.11  |
| NX-3155G-G6-6148-CM   | NX-3155G-G6 with Intel Skylake 6148   | \$9,950.13  | 30.00% | \$7,017.33  |
| NX-3155G-G6-6152-CM   | NX-3155G-G6 with Intel Skylake 6152   | \$11,157.72 | 30.00% | \$7,868.98  |
| NX-3155G-G6-8176-CM   | NX-3155G-G6 with Intel Skylake 8176   | \$21,648.23 | 30.00% | \$15,267.41 |
| NX-3160-G5-2620v4-CM  | NX-3160-G5, 1 Node, w/2620v4 CPU, CM  | \$3,870.91  | 30.00% | \$2,729.96  |
| NX-3160-G5-2640v4-CM  | NX-3160-G5, 1 Node, w/2640v4 CPU, CM  | \$4,919.96  | 30.00% | \$3,469.80  |
| NX-3160-G5-2650v4-CM  | NX-3160-G5, 1 Node, w/2650v4 CPU, CM  | \$5,376.07  | 30.00% | \$3,791.47  |
| NX-3160-G5-2680v4-CM  | NX-3160-G5, 1 Node, w/2680v4 CPU, CM  | \$6,538.05  | 30.00% | \$4,610.96  |
| NX-3160-G5-2695v4-CM  | NX-3160-G5, 1 Node, w/2695v4 CPU, CM  | \$7,902.04  | 30.00% | \$5,572.91  |
| NX-3160-G6-4108-CM    | NX-3160-G6-4108-CM  | \$5,081.62  | 30.00% | \$3,583.81  |
| NX-3160-G6-4114-CM    | NX-3160-G6-4114-CM  | \$5,655.02  | 30.00% | \$3,988.20  |
| NX-3160-G6-4116-CM    | NX-3160-G6-4116-CM  | \$6,291.39  | 30.00% | \$4,437.00  |
| NX-3160-G6-5120-CM    | NX-3160-G6-5120-CM  | \$7,438.18  | 30.00% | \$5,245.78  |
| NX-3160-G6-6126-CM    | NX-3160-G6-6126-CM  | \$7,896.47  | 30.00% | \$5,568.99  |
| NX-3160-G6-6130-CM    | NX-3160-G6-6130-CM  | \$8,139.72  | 30.00% | \$5,740.54  |
| NX-3160-G6-6138-CM    | NX-3160-G6-6138-CM  | \$9,625.33  | 30.00% | \$6,788.26  |
| NX-3160-G7-5220-CM    | NX-3160-G7, 1 Node with Intel Xeon Processor 5220   | \$7,713.24  | 30.00% | \$5,439.76  |
| NX-3160-G7-6230-CM    | NX-3160-G7, 1 Node with Intel Xeon Processor 6230   | \$8,385.42  | 30.00% | \$5,913.82  |
| NX-3170-G6-5120-CM    | NX-3170-G6 with Intel Skylake 5120  | \$6,216.97  | 30.00% | \$4,384.52  |
| NX-3170-G6-6128-CM    | NX-3170-G6 with Intel Skylake 6128  | \$6,497.15  | 30.00% | \$4,582.12  |
| NX-3170-G6-6144-CM    | NX-3170-G6 with Intel Skylake 6144  | \$9,053.37  | 30.00% | \$6,384.89  |
| NX-3170-G6-6148-CM    | NX-3170-G6 with Intel Skylake 6148  | \$9,357.60  | 30.00% | \$6,599.45  |
| NX-3170-G6-6150-CM    | NX-3170-G6 with Intel Skylake 6150  | \$9,950.39  | 30.00% | \$7,017.51  |
| NX-3170-G6-6152-CM    | NX-3170-G6 with Intel Skylake 6152  | \$10,565.20 | 30.00% | \$7,451.11  |
| NX-3170-G6-6154-CM    | NX-3170-G6 with Intel Skylake 6154  | \$10,332.65 | 30.00% | \$7,287.10  |
| NX-3170-G6-8176-CM    | NX-3170-G6 with Intel Skylake 8176  | \$21,055.70 | 30.00% | \$14,849.53 |
| NX-3170-G6-8180-CM    | NX-3170-G6 with Intel Skylake 8180  | \$23,727.04 | 30.00% | \$16,733.49 |
| NX-3175-G5-2650v4-CM  | NX-3175-G5-2650v4-CM  | \$4,702.20  | 30.00% | \$3,316.23  |
| NX-3175-G5-2667v4-CM  | NX-3175-G5-2667v4-CM  | \$6,453.54  | 30.00% | \$4,551.36  |
| NX-3175-G5-2680v4-CM  | NX-3175-G5-2680v4-CM  | \$5,807.97  | 30.00% | \$4,096.07  |
| NX-3175-G5-2690v4-CM  | NX-3175-G5-2690v4-CM  | \$6,500.81  | 30.00% | \$4,584.70  |
| NX-3175-G5-2695v4-CM  | Nutanix Hardware Platform * NX-3175-G5, 1 Node<br>Nutanix Software * Foundation - Hypervisor<br>Agnostic Installer * Controller VM * Prism Starter<br>Management * Acropolis Starter License<br>Entitlement Intel Xeon Processor 2.1GHz 18-core<br>Broadwell E5-2695 v4 45M Cache | \$7,171.94  | 30.00% | \$5,058.01  |
| NX-3175-G5-2699v4-CM  | NX-3175-G5-2699v4-CM  | \$10,571.04 | 30.00% | \$7,455.23  |
| NX-3260-G5-2620v4-CM  | NX-3260-G5, 2 Node, w/2620v4 CPU, CM  | \$5,323.73  | 30.00% | \$3,754.56  |
| NX-3260-G5-2640v4-CM  | NX-3260-G5, 2 Node, w/2640v4 CPU, CM  | \$7,421.83  | 30.00% | \$5,234.25  |
| NX-3260-G5-2650v4-CM  | NX-3260-G5, 2 Node, w/2650v4 CPU, CM  | \$8,334.04  | 30.00% | \$5,877.58  |
| NX-3260-G5-2680v4-CM  | NX-3260-G5, 2 Node, w/2680v4 CPU, CM  | \$10,658.02 | 30.00% | \$7,516.57  |



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|-----------------------|---|-------------|--------|-------------|
| NX-3260-G5-2695v4-CM  | NX-3260-G5, 2 Node, w/2695v4 CPU, CM  | \$13,385.99 | 30.00% | \$9,440.47  |
| NX-3260-G6-4108-CM    | NX-3260-G6-4108   | \$7,095.35  | 30.00% | \$5,004.00  |
| NX-3260-G6-4114-CM    | NX-3260-G6-4114   | \$8,242.14  | 30.00% | \$5,812.77  |
| NX-3260-G6-4116-CM    | NX-3260-G6-4116   | \$9,514.90  | 30.00% | \$6,710.38  |
| NX-3260-G6-5120-CM    | NX-3260-G6-5120   | \$11,808.47 | 30.00% | \$8,327.92  |
| NX-3260-G6-6126-CM    | NX-3260-G6-6126   | \$12,725.04 | 30.00% | \$8,974.33  |
| NX-3260-G6-6130-CM    | NX-3260-G6-6130   | \$13,211.55 | 30.00% | \$9,317.45  |
| NX-3260-G6-6138-CM    | NX-3260-G6-6138   | \$16,182.77 | 30.00% | \$11,412.90 |
| NX-3260-G7-5220-CM    | NX-3260-G7, 1 Node with Intel Xeon Processor 5220   | \$12,322.62 | 30.00% | \$8,690.53  |
| NX-3260-G7-6230-CM    | NX-3260-G7, 1 Node with Intel Xeon Processor 6230   | \$13,740.42 | 30.00% | \$9,690.43  |
| NX-3360-G5-2620v4-CM  | NX-3360-G5, 3 Node, w/2620v4 CPU, CM  | \$6,857.46  | 30.00% | \$4,836.22  |
| NX-3360-G5-2640v4-CM  | NX-3360-G5, 3 Node, w/2640v4 CPU, CM  | \$9,952.14  | 30.00% | \$7,018.75  |
| NX-3360-G5-2650v4-CM  | NX-3360-G5, 3 Node, w/2650v4 CPU, CM  | \$11,334.24 | 30.00% | \$7,993.47  |
| NX-3360-G5-2680v4-CM  | NX-3360-G5, 3 Node, w/2680v4 CPU, CM  | \$14,777.99 | 30.00% | \$10,422.18 |
| NX-3360-G5-2695v4-CM  | NX-3360-G5, 3 Node, w/2695v4 CPU, CM  | \$18,869.93 | 30.00% | \$13,308.02 |
| NX-3360-G6-4108-CM    | NX-3360-G6-4108   | \$9,109.08  | 30.00% | \$6,424.18  |
| NX-3360-G6-4114-CM    | NX-3360-G6-4114   | \$10,829.26 | 30.00% | \$7,637.34  |
| NX-3360-G6-4116-CM    | NX-3360-G6-4116   | \$12,738.41 | 30.00% | \$8,983.76  |
| NX-3360-G6-5120-CM    | NX-3360-G6-5120   | \$16,178.77 | 30.00% | \$11,410.08 |
| NX-3360-G6-6126-CM    | NX-3360-G6-6126   | \$17,553.61 | 30.00% | \$12,379.68 |
| NX-3360-G6-6130-CM    | NX-3360-G6-6130   | \$18,283.39 | 30.00% | \$12,894.36 |
| NX-3360-G6-6138-CM    | NX-3360-G6-6138   | \$22,740.22 | 30.00% | \$16,037.54 |
| NX-3360-G7-5220-CM    | NX-3360-G7, 1 Node with Intel Xeon Processor 5220   | \$16,933.02 | 30.00% | \$11,942.01 |
| NX-3360-G7-6230-CM    | NX-3360-G7, 1 Node with Intel Xeon Processor 6230   | \$19,095.42 | 30.00% | \$13,467.04 |
| NX-3460-G5-2620v4-CM  | NX-3460-G5, 4 Node, w/2620v4 CPU, CM  | \$8,467.02  | 30.00% | \$5,971.37  |
| NX-3460-G5-2640v4-CM  | NX-3460-G5, 4 Node, w/2640v4 CPU, CM  | \$12,592.92 | 30.00% | \$8,881.16  |
| NX-3460-G5-2650v4-CM  | NX-3460-G5, 4 Node, w/2650v4 CPU, CM  | \$14,435.04 | 30.00% | \$10,180.31 |
| NX-3460-G5-2680v4-CM  | NX-3460-G5, 4 Node, w/2680v4 CPU, CM  | \$18,897.95 | 30.00% | \$13,327.78 |
| NX-3460-G5-2695v4-CM  | NX-3460-G5, 4 Node, w/2695v4 CPU, CM  | \$24,353.89 | 30.00% | \$17,175.58 |
| NX-3460-G6-4108-CM    | NX-3460-G6-4108   | \$11,187.36 | 30.00% | \$7,889.89  |
| NX-3460-G6-4114-CM    | NX-3460-G6-4114   | \$13,416.39 | 30.00% | \$9,461.91  |
| NX-3460-G6-4116-CM    | NX-3460-G6-4116   | \$15,961.91 | 30.00% | \$11,257.14 |
| NX-3460-G6-5120-CM    | NX-3460-G6-5120   | \$20,549.07 | 30.00% | \$14,492.23 |
| NX-3460-G6-6126-CM    | NX-3460-G6-6126-CM  | \$22,382.19 | 30.00% | \$15,785.04 |
| NX-3460-G6-6130-CM    | NX-3460-G6-6130   | \$23,355.21 | 30.00% | \$16,471.26 |
| NX-3460-G6-6138-CM    | NX-3460-G6-6138   | \$29,297.66 | 30.00% | \$20,662.17 |
| NX-3460-G7-5220-CM    | NX-3460-G7, 1 Node with Intel Xeon Processor 5220   | \$21,543.42 | 30.00% | \$15,193.50 |
| NX-3460-G7-6230-CM    | NX-3460-G7, 1 Node with Intel Xeon Processor 6230   | \$24,430.02 | 30.00% | \$17,229.27 |
| NX-5155-G6-4108-CM    | NX-5155-G6 with Intel Skylake 4108  | \$4,466.05  | 30.00% | \$3,149.68  |
| NX-5155-G6-CM         | Nutanix Hardware Platform * NX-5155-G6, 1 Node (All Flash) Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Management * Starter License Entitlement | \$4,284.00  | 30.00% | \$3,021.29  |
| NX-6135C-G5-2609v4-CM | NX-6135C-G5, 1 Node, CPU E5-2609v4, CM  | \$3,531.97  | 30.00% | \$2,490.92  |
| NX-6135C-G5-2620v4-CM | NX-6135C-G5, 1 Node, CPU E5-2620v4, CM  | \$3,755.68  | 30.00% | \$2,648.69  |
| NX-6135-G5-2620v4-CM  | NX-6135-G5, 1 Node, CPU E5-2620v4, CM   | \$3,755.68  | 30.00% | \$2,648.69  |
| NX-6135-G5-2640v4-CM  | NX-6135-G5, 1 Node, CPU E5-2640v4, CM   | \$4,804.73  | 30.00% | \$3,388.54  |
| NX-6155-G5-2620v4-CM  | NX-6155-G5-2620v4-CM, 1 Node  | \$3,668.94  | 30.00% | \$2,587.52  |
| NX-6155-G5-2640v4-CM  | NX-6155-G5-2640v4-CM, 1 Node  | \$4,701.18  | 30.00% | \$3,315.51  |
| NX-6155-G5-2650v4-CM  | NX-6155-G5-2650v4-CM, 1 Node  | \$5,161.20  | 30.00% | \$3,639.94  |
| NX-6155-G5-2680v4-CM  | NX-6155-G5-2680v4-CM, 1 Node  | \$6,259.74  | 30.00% | \$4,414.68  |
| NX-6155-G5-2690v4-CM  | NX-6155-G5-2690v4-CM, 1 Node  | \$6,809.52  | 30.00% | \$4,802.41  |
| NX-6155-G5-2695v4-CM  | NX-6155-G5-2695v4-CM, 1 Node  | \$7,638.78  | 30.00% | \$5,387.25  |
| NX-6235C-G5-2609v4-CM | NX-6235C-G5, 2 Node, CPU E5-2609v4, CM  | \$4,815.28  | 30.00% | \$3,395.98  |
| NX-6235C-G5-2620v4-CM | NX-6235C-G5, 2 Node, CPU E5-2620v4, CM  | \$5,262.70  | 30.00% | \$3,711.52  |
| NX-6235-G5-2620v4-CM  | NX-6235-G5, 2 Node, CPU E5-2620v4, CM   | \$5,262.70  | 30.00% | \$3,711.52  |
| NX-6235-G5-2640v4-CM  | NX-6235-G5, 2 Node, CPU E5-2640v4, CM   | \$7,360.80  | 30.00% | \$5,191.20  |
| NX-8135-G5-2640v4-CM  | NX-8135-G5, 1 Node, CPU E5-2640v4, CM   | \$4,804.73  | 30.00% | \$3,388.54  |
| NX-8135-G5-2643v4-CM  | NX-8135-G5, 1 Node, CPU E5-2643v4, CM   | \$6,034.05  | 30.00% | \$4,255.51  |
| NX-8135-G5-2650v4-CM  | NX-8135-G5, 1 Node, CPU E5-2650v4, CM   | \$5,260.84  | 30.00% | \$3,710.21  |
| NX-8135-G5-2667v4-CM  | NX-8135-G5, 1 NDE, 2667v4, CM   | \$7,048.35  | 30.00% | \$4,970.85  |
| NX-8135-G5-2680v4-CM  | NX-8135-G5, 1 Node, CPU E5-2680v4, CM   | \$6,422.83  | 30.00% | \$4,529.70  |

|                      |  |             |        |             |
|----------------------|--|-------------|--------|-------------|
| NX-8135-G5-2690v4-CM | NX-8135-G5,1 NDE,2690v4,CM   | \$7,115.68  | 30.00% | \$5,018.33  |
| NX-8135-G5-2695v4-CM | NX-8135-G5, 1 Node, CPU E5-2695v4, CM  | \$7,786.82  | 30.00% | \$5,491.65  |
| NX-8135-G5-2699v4-CM | NX-8135-G5, 1 NDE, 2699v4, CM  | \$11,185.91 | 30.00% | \$7,888.86  |
| NX-8135-G6-3106-CM   | NX-8135-G6-3106-CM   | \$4,776.28  | 30.00% | \$3,368.47  |
| NX-8135-G6-4108-CM   | NX-8135-G6-4108-CM   | \$5,003.25  | 30.00% | \$3,528.54  |
| NX-8135-G6-4114-CM   | NX-8135-G6-4114-CM   | \$5,576.64  | 30.00% | \$3,932.93  |
| NX-8135-G6-4116-CM   | NX-8135-G6-4116-CM   | \$6,213.03  | 30.00% | \$4,381.74  |
| NX-8135-G6-5120-CM   | NX-8135-G6-5120-CM   | \$7,359.81  | 30.00% | \$5,190.51  |
| NX-8135-G6-6128-CM   | NX-8135-G6-6128-CM   | \$7,640.00  | 30.00% | \$5,388.11  |
| NX-8135-G6-6134-CM   | NX-8135-G6-6134-CM   | \$8,766.15  | 30.00% | \$6,182.33  |
| NX-8135-G6-6140-CM   | NX-8135-G6-6140-CM   | \$9,201.63  | 30.00% | \$6,489.45  |
| NX-8135-G6-6148-CM   | NX-8135-G6-6148-CM   | \$10,500.45 | 30.00% | \$7,405.44  |
| NX-8135-G6-6152-CM   | NX-8135-G6-6152-CM   | \$11,708.05 | 30.00% | \$8,257.10  |
| NX-8135-G7-5220-CM   | NX-8135-G7, 1 Node with Intel Xeon Processor 5220  | \$7,174.68  | 30.00% | \$5,059.94  |
| NX-8135-G7-6240-CM   | NX-8135-G7, 1 Node with Intel Xeon Processor 6240  | \$9,013.74  | 30.00% | \$6,356.94  |
| NX-8135-G7-6242-CM   | NX-8135-G7, 1 Node with Intel Xeon Processor 6242  | \$9,145.32  | 30.00% | \$6,449.74  |
| NX-8135-G7-6248-CM   | NX-8135-G7, 1 Node with Intel Xeon Processor 6248  | \$10,227.54 | 30.00% | \$7,212.97  |
| NX-8135-G7-6252-CM   | NX-8135-G7, 1 Node with Intel Xeon Processor 6252  | \$11,402.58 | 30.00% | \$8,041.67  |
| NX-8150-G5-2667v4-CM | NX-8150-G5-2667v4-CM, 1 Node   | \$7,437.84  | 30.00% | \$5,245.54  |
| NX-8150-G5-2680v4-CM | NX-8150-G5-2680v4-CM, 1 Node   | \$6,785.04  | 30.00% | \$4,785.15  |
| NX-8150-G5-2695v4-CM | NX-8150-G5-2695v4-CM, 1 Node   | \$8,165.10  | 30.00% | \$5,758.44  |
| NX-8150-G5-2699v4-CM | NX-8150-G5-2699v4-CM, 1 Node   | \$11,556.60 | 30.00% | \$8,150.29  |
| NX-8155-G6-4108-CM   | NX-8155-G6 with Intel Skylake 4108   | \$4,467.18  | 30.00% | \$3,150.48  |
| NX-8155-G6-4114-CM   | NX-8155-G6 with Intel Skylake 4114   | \$5,040.57  | 30.00% | \$3,554.86  |
| NX-8155-G6-5120-CM   | NX-8155-G6 with Intel Skylake 5120   | \$6,823.74  | 30.00% | \$4,812.44  |
| NX-8155-G6-6128-CM   | NX-8155-G6 with Intel Skylake 6128   | \$7,103.93  | 30.00% | \$5,010.05  |
| NX-8155-G6-6144-CM   | NX-8155-G6 with Intel Skylake 6144   | \$9,660.15  | 30.00% | \$6,812.82  |
| NX-8155-G6-6148-CM   | NX-8155-G6 with Intel Skylake 6148   | \$9,964.38  | 30.00% | \$7,027.38  |
| NX-8155-G6-6152-CM   | NX-8155-G6 with Intel Skylake 6152   | \$11,171.98 | 30.00% | \$7,879.04  |
| NX-8155-G6-6154-CM   | NX-8155-G6 with Intel Skylake 6154   | \$10,939.58 | 30.00% | \$7,715.14  |
| NX-8155-G6-8180-CM   | NX-8155-G6 with Intel Skylake 8180   | \$24,333.97 | 30.00% | \$17,161.53 |
| NX-8235-G5-2640v4-CM | NX-8235-G5, 2 Node, CPU E5-2640v4, CM  | \$7,360.80  | 30.00% | \$5,191.20  |
| NX-8235-G5-2643v4-CM | NX-8235-G5, 2 Node, CPU E5-2643v4, CM  | \$9,819.44  | 30.00% | \$6,925.16  |
| NX-8235-G5-2650v4-CM | NX-8235-G5, 2 Node, CPU E5-2650v4, CM  | \$8,273.02  | 30.00% | \$5,834.55  |
| NX-8235-G5-2667v4-CM | NX-8235-G5, 2 NDE, 2667v4, CM  | \$11,848.04 | 30.00% | \$8,355.83  |
| NX-8235-G5-2680v4-CM | NX-8235-G5, 2 Node, CPU E5-2680v4, CM  | \$10,597.00 | 30.00% | \$7,473.53  |
| NX-8235-G5-2690v4-CM | NX-8235-G5, 2 Node, CPU E5-2690v4, CM  | \$11,982.70 | 30.00% | \$8,450.80  |
| NX-8235-G5-2695v4-CM | NX-8235-G5, 2 Node, CPU E5-2695v4, CM  | \$13,324.96 | 30.00% | \$9,397.43  |
| NX-8235-G5-2699v4-CM | NX-8235-G5, 1 NDE, 2699v4, CM  | \$20,123.15 | 30.00% | \$14,191.85 |
| NX-8235-G6-3106-CM   | NX-8235-G6-3106-CM   | \$6,798.21  | 30.00% | \$4,794.44  |
| NX-8235-G6-4108-CM   | NX-8235-G6-4108-CM   | \$7,252.15  | 30.00% | \$5,114.58  |
| NX-8235-G6-4114-CM   | NX-8235-G6-4114-CM   | \$8,398.94  | 30.00% | \$5,923.35  |
| NX-8235-G6-4116-CM   | NX-8235-G6-4116-CM   | \$9,671.70  | 30.00% | \$6,820.97  |
| NX-8235-G6-5120-CM   | NX-8235-G6-5120-CM   | \$11,965.27 | 30.00% | \$8,438.51  |
| NX-8235-G6-6128-CM   | NX-8235-G6-6128-CM   | \$12,525.63 | 30.00% | \$8,833.70  |
| NX-8235-G6-6134-CM   | NX-8235-G6-6134-CM   | \$14,777.95 | 30.00% | \$10,422.15 |
| NX-8235-G6-6140-CM   | NX-8235-G6-6140-CM   | \$15,648.90 | 30.00% | \$11,036.39 |
| NX-8235-G6-6148-CM   | NX-8235-G6-6148-CM   | \$18,246.54 | 30.00% | \$12,868.37 |
| NX-8235-G6-6152-CM   | NX-8235-G6-6152-CM   | \$20,661.75 | 30.00% | \$14,571.70 |
| NX-8235-G7-5220-CM   | NX-8235-G7, 2 Node with Intel Xeon Processor 5220  | \$11,768.76 | 30.00% | \$8,299.92  |
| NX-8235-G7-6240-CM   | NX-8235-G7, 2 Node with Intel Xeon Processor 6240  | \$15,446.88 | 30.00% | \$10,893.91 |
| NX-8235-G7-6242-CM   | NX-8235-G7, 2 Node with Intel Xeon Processor 6242  | \$15,828.36 | 30.00% | \$11,162.95 |
| NX-8235-G7-6248-CM   | NX-8235-G7, 2 Node with Intel Xeon Processor 6248  | \$17,963.22 | 30.00% | \$12,668.56 |
| NX-8235-G7-6252-CM   | NX-8235-G7, 2 Node with Intel Xeon Processor 6252  | \$20,296.98 | 30.00% | \$14,314.45 |
| REN-SW-CALM-25VM-1YR | Nutanix Software Renewal * CALM Standard; for 25 VMs valid for 1YR * 24/7 System Support | \$6,250.00  | 17.00% | \$5,226.41  |
| REN-SW-CALM-25VM-2YR | Nutanix Software Renewal * CALM Standard; for 25 VMs valid for 2YR * 24/7 System Support | \$12,500.00 | 17.00% | \$10,452.81 |

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|-------------------------|--|-------------|--------|-------------|
| REN-SW-CALM-25VM-3YR    | Nutanix Software Renewal * CALM Standard; for 25 VMs valid for 3YR * 24/7 System Support | \$15,900.00 | 17.00% | \$13,295.98 |
| REN-SW-CALM-25VM-4YR    | Nutanix Software Renewal * CALM Standard; for 25 VMs valid for 4YR * 24/7 System Support | \$21,200.00 | 17.00% | \$17,727.97 |
| REN-SW-CALM-25VM-5YR    | Nutanix Software Renewal * CALM Standard; for 25 VMs valid for 5YR * 24/7 System Support | \$25,000.00 | 17.00% | \$20,905.63 |
| RLIC-FLOW-1YR-1         | Flow, 1 node, valid for 1 Year   | \$2,500.00  | 25.00% | \$1,889.06  |
| RLIC-FLOW-2YR-1         | Flow, 1 node, valid for 2 Year   | \$4,836.00  | 25.00% | \$3,654.20  |
| RLIC-FLOW-3YR-1         | Flow, 1 node, valid for 3 Year   | \$7,020.00  | 25.00% | \$5,304.49  |
| RLIC-FLOW-4YR-1         | Flow, 1 node, valid for 4 Year   | \$9,060.00  | 25.00% | \$6,845.96  |
| RLIC-FLOW-5YR-1         | Flow, 1 node, valid for 5 Year   | \$10,968.00 | 25.00% | \$8,287.70  |
| RS-NRDK-SSD-3840GB-1YR  | Support renewal for non-returned 1920GB SSD replacement, 1 yr (per drive)                | \$756.00    | 17.00% | \$632.19    |
| RS-NRDK-SSD-3840GB-2YR  | Support renewal for non-returned 1920GB SSD replacement, 2 yr (per drive)                | \$1,361.00  | 17.00% | \$1,138.10  |
| RS-NRDK-SSD-3840GB-3YR  | Support renewal for non-returned 1920GB SSD replacement, 3 yr (per drive)                | \$2,041.00  | 17.00% | \$1,706.74  |
| RS-NRDK-SSD-3840GB-4YR  | Support renewal for non-returned 1920GB SSD replacement, 4 yr (per drive)                | \$2,722.00  | 17.00% | \$2,276.20  |
| RS-NRDK-SSD-3840GB-5YR  | Support renewal for non-returned 1920GB SSD replacement, 5 yr (per drive)                | \$3,402.00  | 17.00% | \$2,844.84  |
| RS-NRNODE-1065-G5-1YR   | Support Renewal for non-returned 1065-G5 NODE replacement, 1 yr (per unit)               | \$361.00    | 17.00% | \$301.88    |
| RS-NRNODE-1065-G5-2YR   | Support Renewal for non-returned 1065-G5 NODE replacement, 2 yr (per unit)               | \$651.00    | 17.00% | \$544.38    |
| RS-NRNODE-1065-G5-3YR   | Support Renewal for non-returned 1065-G5 NODE replacement, 3 yr (per unit)               | \$976.00    | 17.00% | \$816.16    |
| RS-NRNODE-1065-G5-4YR   | Support Renewal for non-returned 1065-G5 NODE replacement, 4 yr (per unit)               | \$1,301.00  | 17.00% | \$1,087.93  |
| RS-NRNODE-1065-G5-5YR   | Support Renewal for non-returned 1065-G5 NODE replacement, 5 yr (per unit)               | \$1,627.00  | 17.00% | \$1,360.54  |
| RS-NRNODE-1065-G6-1YR   | Support Renewal for non-returned 1065-G6 NODE replacement, 1 yr (per unit)               | \$232.00    | 17.00% | \$194.00    |
| RS-NRNODE-1065-G6-2YR   | Support Renewal for non-returned 1065-G6 NODE replacement, 2 yr (per unit)               | \$418.00    | 17.00% | \$349.54    |
| RS-NRNODE-1065-G6-3YR   | Support Renewal for non-returned 1065-G6 NODE replacement, 3 yr (per unit)               | \$628.00    | 17.00% | \$525.15    |
| RS-NRNODE-1065-G6-4YR   | Support Renewal for non-returned 1065-G6 NODE replacement, 4 yr (per unit)               | \$837.00    | 17.00% | \$699.92    |
| RS-NRNODE-1065-G6-5YR   | Support Renewal for non-returned 1065-G6 NODE replacement, 5 yr (per unit)               | \$1,046.00  | 17.00% | \$874.69    |
| RS-NRNODE-1155-G5-1YR   | Support Renewal for non-returned 1155-G5 NODE replacement, 1 yr (per unit)               | \$361.00    | 17.00% | \$301.88    |
| RS-NRNODE-1155-G5-2YR   | Support Renewal for non-returned 1155-G5 NODE replacement, 2 yr (per unit)               | \$651.00    | 17.00% | \$544.38    |
| RS-NRNODE-1155-G5-3YR   | Support Renewal for non-returned 1155-G5 NODE replacement, 3 yr (per unit)               | \$976.00    | 17.00% | \$816.16    |
| RS-NRNODE-1155-G5-4YR   | Support Renewal for non-returned 1155-G5 NODE replacement, 4 yr (per unit)               | \$1,301.00  | 17.00% | \$1,087.93  |
| RS-NRNODE-1155-G5-5YR   | Support Renewal for non-returned 1155-G5 NODE replacement, 5 yr (per unit)               | \$1,627.00  | 17.00% | \$1,360.54  |
| RS-NRNODE-1175S-G6-14mo | Support Renewal for non-returned 1175S-G6 NODE replacement, 14mo (per unit)              | \$293.00    | 17.00% | \$245.01    |
| RS-NRNODE-1175S-G6-1YR  | Support Renewal for non-returned 1175S-G6 NODE replacement, 1 yr (per unit)              | \$293.00    | 17.00% | \$245.01    |
| RS-NRNODE-1175S-G6-26mo | Support Renewal for non-returned 1175S-G6 NODE replacement, 26mo (per unit)              | \$527.00    | 17.00% | \$440.69    |
| RS-NRNODE-1175S-G6-2YR  | Support Renewal for non-returned 1175S-G6 NODE replacement, 2 yr (per unit)              | \$527.00    | 17.00% | \$440.69    |
| RS-NRNODE-1175S-G6-38mo | Support Renewal for non-returned 1175S-G6 NODE replacement, 38mo (per unit)              | \$791.00    | 17.00% | \$661.45    |
| RS-NRNODE-1175S-G6-3YR  | Support Renewal for non-returned 1175S-G6 NODE replacement, 3 yr (per unit)              | \$791.00    | 17.00% | \$661.45    |
| RS-NRNODE-1175S-G6-4YR  | Support Renewal for non-returned 1175S-G6 NODE replacement, 4 yr (per unit)              | \$1,055.00  | 17.00% | \$882.22    |
| RS-NRNODE-1175S-G6-50mo | Support Renewal for non-returned 1175S-G6 NODE replacement, 50mo (per unit)              | \$1,055.00  | 17.00% | \$882.22    |

|                         |   |             |        |             |
|-------------------------|---|-------------|--------|-------------|
| RS-NRNODE-1175S-G6-5YR  | Support Renewal for non-returned 1175S-G6 NODE replacement, 5 yr (per unit) | \$1,318.00  | 17.00% | \$1,102.14  |
| RS-NRNODE-1175S-G6-62mo | Support Renewal for non-returned 1175S-G6 NODE replacement, 62mo (per unit) | \$1,318.00  | 17.00% | \$1,102.14  |
| RS-NRNODE-3060-G6-1YR   | Support Renewal for non-returned 3060-G6 NODE replacement, 1 yr (per unit)  | \$529.00    | 17.00% | \$442.36    |
| RS-NRNODE-3060-G6-2YR   | Support Renewal for non-returned 3060-G6 NODE replacement, 2 yr (per unit)  | \$952.00    | 17.00% | \$796.09    |
| RS-NRNODE-3060-G6-3YR   | Support Renewal for non-returned 3060-G6 NODE replacement, 3 yr (per unit)  | \$1,429.00  | 17.00% | \$1,194.97  |
| RS-NRNODE-3060-G6-4YR   | Support Renewal for non-returned 3060-G6 NODE replacement, 4 yr (per unit)  | \$1,905.00  | 17.00% | \$1,593.01  |
| RS-NRNODE-3060-G6-5YR   | Support Renewal for non-returned 3060-G6 NODE replacement, 5 yr (per unit)  | \$2,381.00  | 17.00% | \$1,991.05  |
| RS-NRNODE-3155G-G6-1YR  | Support Renewal for non-returned 3155G-G6 NODE replacement, 1 yr (per unit) | \$1,559.00  | 17.00% | \$1,303.67  |
| RS-NRNODE-3155G-G6-2YR  | Support Renewal for non-returned 3155G-G6 NODE replacement, 2 yr (per unit) | \$2,806.00  | 17.00% | \$2,346.45  |
| RS-NRNODE-3155G-G6-3YR  | Support Renewal for non-returned 3155G-G6 NODE replacement, 3 yr (per unit) | \$4,209.00  | 17.00% | \$3,519.67  |
| RS-NRNODE-3155G-G6-4YR  | Support Renewal for non-returned 3155G-G6 NODE replacement, 4 yr (per unit) | \$5,611.00  | 17.00% | \$4,692.06  |
| RS-NRNODE-3155G-G6-5YR  | Support Renewal for non-returned 3155G-G6 NODE replacement, 5 yr (per unit) | \$7,014.00  | 17.00% | \$5,865.28  |
| RS-NRNODE-3155G-G6-7YR  | Support Renewal for non-returned 3155G-G6 NODE replacement, 7 yr (per unit) | \$9,041.00  | 17.00% | \$7,560.31  |
| RS-NRNODE-3170-G6-1YR   | Support Renewal for non-returned 3170-G6 NODE replacement, 1 yr (per unit)  | \$1,538.00  | 17.00% | \$1,286.11  |
| RS-NRNODE-3170-G6-2YR   | Support Renewal for non-returned 3170-G6 NODE replacement, 2 yr (per unit)  | \$2,768.00  | 17.00% | \$2,314.67  |
| RS-NRNODE-3170-G6-3YR   | Support Renewal for non-returned 3170-G6 NODE replacement, 3 yr (per unit)  | \$4,152.00  | 17.00% | \$3,472.01  |
| RS-NRNODE-3170-G6-4YR   | Support Renewal for non-returned 3170-G6 NODE replacement, 4 yr (per unit)  | \$5,536.00  | 17.00% | \$4,629.34  |
| RS-NRNODE-3170-G6-5YR   | Support Renewal for non-returned 3170-G6 NODE replacement, 5 yr (per unit)  | \$6,920.00  | 17.00% | \$5,786.68  |
| RS-NRNODE-5155-G6-1YR   | Support Renewal for non-returned 5155-G6 NODE replacement, 1 yr (per unit)  | \$276.00    | 17.00% | \$230.80    |
| RS-NRNODE-5155-G6-2YR   | Support Renewal for non-returned 5155-G6 NODE replacement, 2 yr (per unit)  | \$498.00    | 17.00% | \$416.44    |
| RS-NRNODE-5155-G6-3YR   | Support Renewal for non-returned 5155-G6 NODE replacement, 3 yr (per unit)  | \$746.00    | 17.00% | \$623.82    |
| RS-NRNODE-5155-G6-4YR   | Support Renewal for non-returned 5155-G6 NODE replacement, 4 yr (per unit)  | \$995.00    | 17.00% | \$832.04    |
| RS-NRNODE-5155-G6-5YR   | Support Renewal for non-returned 5155-G6 NODE replacement, 5 yr (per unit)  | \$1,244.00  | 17.00% | \$1,040.26  |
| RS-NRNODE-8035-G6-1YR   | Support Renewal for non-returned 8035-G6 NODE replacement, 1 yr (per unit)  | \$710.00    | 17.00% | \$593.72    |
| RS-NRNODE-8035-G6-2YR   | Support Renewal for non-returned 8035-G6 NODE replacement, 2 yr (per unit)  | \$1,279.00  | 17.00% | \$1,069.53  |
| RS-NRNODE-8035-G6-3YR   | Support Renewal for non-returned 8035-G6 NODE replacement, 3 yr (per unit)  | \$1,918.00  | 17.00% | \$1,603.88  |
| RS-NRNODE-8035-G6-4YR   | Support Renewal for non-returned 8035-G6 NODE replacement, 4 yr (per unit)  | \$2,557.00  | 17.00% | \$2,138.23  |
| RS-NRNODE-8035-G6-5YR   | Support Renewal for non-returned 8035-G6 NODE replacement, 5 yr (per unit)  | \$3,196.00  | 17.00% | \$2,672.58  |
| RS-NRNODE-8155-G6-1YR   | Support Renewal for non-returned 8155-G6 NODE replacement, 1 yr (per unit)  | \$2,814.00  | 17.00% | \$2,353.14  |
| RS-NRNODE-8155-G6-2YR   | Support Renewal for non-returned 8155-G6 NODE replacement, 2 yr (per unit)  | \$5,065.00  | 17.00% | \$4,235.48  |
| RS-NRNODE-8155-G6-3YR   | Support Renewal for non-returned 8155-G6 NODE replacement, 3 yr (per unit)  | \$7,597.00  | 17.00% | \$6,352.80  |
| RS-NRNODE-8155-G6-4YR   | Support Renewal for non-returned 8155-G6 NODE replacement, 4 yr (per unit)  | \$10,130.00 | 17.00% | \$8,470.96  |
| RS-NRNODE-8155-G6-5YR   | Support Renewal for non-returned 8155-G6 NODE replacement, 5 yr (per unit)  | \$12,662.00 | 17.00% | \$10,588.28 |
| S-NRDK-HDD-10TB-6YR     | Support for non-returned 10TB HDD replacement, 6 yr (per drive)             | \$840.00    | 17.00% | \$702.43    |

|                         |   |            |        |            |
|-------------------------|---|------------|--------|------------|
| S-NRDK-HDD-10TB-74mo    | Support for non-returned 10TB HDD replacement, 6 yr (per drive)   | \$840.00   | 17.00% | \$702.43   |
| S-NRDK-HDD-10TB-7YR     | Support for non-returned 10TB HDD replacement, 7 yr (per drive)   | \$1,030.00 | 17.00% | \$861.31   |
| S-NRDK-HDD-10TB-86mo    | Support for non-returned 10TB HDD replacement, 6 yr (per drive)   | \$1,030.00 | 17.00% | \$861.31   |
| S-NRDK-HDD-1TB-6YR      | Support for non-returned 1TB HDD replacement, 6 yr (per drive)    | \$180.00   | 17.00% | \$150.52   |
| S-NRDK-HDD-1TB-7YR      | Support for non-returned 1TB HDD replacement, 7 yr (per drive)    | \$234.00   | 17.00% | \$195.68   |
| S-NRDK-HDD-2TB-7YR      | Support for non-returned 2TB HDD replacement, 7 yr (per drive)    | \$390.00   | 17.00% | \$326.13   |
| S-NRDK-HDD-2TB-8YR      | Support for non-returned 2TB HDD replacement, 8 yr (per drive)    | \$481.00   | 17.00% | \$402.22   |
| S-NRDK-HDD-2TB-98mo     | Support for non-returned 2TB HDD replacement, 98mo (per drive)    | \$481.00   | 17.00% | \$402.22   |
| S-NRDK-HDD-4TB-6YR      | Support for non-returned 4TB HDD replacement, 6 yr (per drive)    | \$360.00   | 17.00% | \$301.04   |
| S-NRDK-HDD-4TB-7YR      | Support for non-returned 4TB HDD replacement, 7 yr (per drive)    | \$234.00   | 17.00% | \$195.68   |
| S-NRDK-HDD-6TB-6YR      | Support for non-returned 6TB HDD replacement, 6 yr (per drive)    | \$390.00   | 17.00% | \$326.13   |
| S-NRDK-HDD-6TB-7YR      | Support for non-returned 6TB HDD replacement, 7 yr (per drive)    | \$390.00   | 17.00% | \$326.13   |
| S-NRDK-HDD-8TB-6YR      | Support for non-returned 8TB HDD replacement, 6 yr (per drive)    | \$615.00   | 17.00% | \$514.28   |
| S-NRDK-HDD-8TB-7YR      | Support for non-returned 8TB HDD replacement, 7 yr (per drive)    | \$750.00   | 17.00% | \$627.17   |
| S-NRDK-HDD-8TB-86mo     | Support for non-returned 8TB HDD replacement, 86mo (per drive)    | \$750.00   | 17.00% | \$627.17   |
| S-NRDK-HDD-E-2TB-8YR    | Support for non-returned 2TB HDD-E replacement, 8 yr (per drive)  | \$613.00   | 17.00% | \$512.61   |
| S-NRDK-HDD-E-2TB-98mo   | Support for non-returned 2TB HDD-E replacement, 98mo (per drive)  | \$613.00   | 17.00% | \$512.61   |
| S-NRDK-HDD-E-4TB-6YR    | 6YR Support for non-returned 4TB HDD replacement (per drive)      | \$275.30   | 17.00% | \$230.21   |
| S-NRDK-HDD-E-4TB-74mo   | 74mo Support for non-returned 4TB HDD replacement (per drive)     | \$275.30   | 17.00% | \$230.21   |
| S-NRDK-HDD-E-4TB-7YR    | 7YR Support for non-returned 4TB HDD replacement (per drive)      | \$321.19   | 17.00% | \$268.59   |
| S-NRDK-HDD-E-4TB-86mo   | 86mo Support for non-returned 4TB HDD replacement (per drive)     | \$321.19   | 17.00% | \$268.59   |
| S-NRDK-HDD-E-6TB-6YR    | 6YR Support for non-returned 6TB HDD replacement (per drive)      | \$412.96   | 17.00% | \$345.33   |
| S-NRDK-HDD-E-6TB-74mo   | 74mo Support for non-returned 6TB HDD replacement (per drive)     | \$412.96   | 17.00% | \$345.33   |
| S-NRDK-HDD-E-6TB-7YR    | 7YR Support for non-returned 6TB HDD replacement (per drive)      | \$481.78   | 17.00% | \$402.88   |
| S-NRDK-HDD-E-6TB-86mo   | 86mo Support for non-returned 6TB HDD replacement (per drive)     | \$481.78   | 17.00% | \$402.88   |
| S-NRDK-HDD-E-8TB-6YR    | 6YR Support for non-returned 8TB HDD replacement (per drive)      | \$550.61   | 17.00% | \$460.43   |
| S-NRDK-HDD-E-8TB-74mo   | 74mo Support for non-returned 8TB HDD replacement (per drive)     | \$550.61   | 17.00% | \$460.43   |
| S-NRDK-HDD-E-8TB-7YR    | 7YR Support for non-returned 8TB HDD replacement (per drive)      | \$642.38   | 17.00% | \$537.17   |
| S-NRDK-HDD-E-8TB-86mo   | 86mo Support for non-returned 8TB HDD replacement (per drive)     | \$642.38   | 17.00% | \$537.17   |
| S-NRDK-SSD-1920GB-6YR   | Support for non-returned 1920GB SSD replacement, 6 yr (per drive) | \$1,892.00 | 17.00% | \$1,582.14 |
| S-NRDK-SSD-1920GB-7YR   | Support for non-returned 1920GB SSD replacement, 7 yr (per drive) | \$2,328.00 | 17.00% | \$1,946.73 |
| S-NRDK-SSD-1920GB-8YR   | Support for non-returned 1920GB SSD replacement, 8Yr (per drive)  | \$2,797.00 | 17.00% | \$2,338.92 |
| S-NRDK-SSD-1920GB-98mo  | Support for non-returned 1920GB SSD replacement, 98mo (per drive) | \$2,797.00 | 17.00% | \$2,338.92 |
| S-NRDK-SSD-3840GB-A-6YR | Support for non-returned 3840GB SSD replacement, 6 yr (per drive) | \$3,624.00 | 17.00% | \$3,030.48 |

|                          |   |            |        |            |
|--------------------------|---|------------|--------|------------|
| S-NRDK-SSD-3840GB-A-7YR  | Support for non-returned 3840GB SSD replacement, 7 yr (per drive)   | \$4,711.00 | 17.00% | \$3,939.46 |
| S-NRDK-SSD-3840GB-A-86Mo | Support for non-returned 3840GB SSD replacement, 86mo (per drive)   | \$5,905.00 | 17.00% | \$4,937.91 |
| S-NRDK-SSD-3840GB-A-8YR  | Support for non-returned 3840GB SSD replacement, 8Yr (per drive)    | \$5,905.00 | 17.00% | \$4,937.91 |
| S-NRDK-SSD-3840GB-A-98mo | Support for non-returned 3840GB SSD replacement, 98mo (per drive)   | \$5,905.00 | 17.00% | \$4,937.91 |
| S-NRDK-SSD-480GB-6YR     | Support for non-returned 480GB SSD replacement, 6 yr (per drive)    | \$540.00   | 17.00% | \$451.56   |
| S-NRDK-SSD-480GB-7YR     | Support for non-returned 480GB SSD replacement, 7 yr (per drive)    | \$650.00   | 17.00% | \$543.55   |
| S-NRDK-SSD-480GB-8YR     | Support for non-returned 480GB SSD replacement, 8 yr (per drive)    | \$780.00   | 17.00% | \$652.26   |
| S-NRDK-SSD-960GB-7YR     | Support for non-returned 960GB SSD replacement, 7 yr (per drive)    | \$1,210.00 | 17.00% | \$1,011.83 |
| S-NRDK-SSD-960GB-86mo    | Support for non-returned 960GB SSD replacement, 86mo (per drive)    | \$1,210.00 | 17.00% | \$1,011.83 |
| S-NRDK-SSD-960GB-8YR     | Support for non-returned 960GB SSD replacement, 8Yr (per drive)     | \$1,487.00 | 17.00% | \$1,243.47 |
| S-NRDK-SSD-960GB-98mo    | Support for non-returned 960GB SSD replacement, 98mo (per drive)    | \$1,487.00 | 17.00% | \$1,243.47 |
| S-NRDK-SSD-E-1920GB-6YR  | Support for non-returned 1920GB SSD-E replacement, 6Yr (per drive)  | \$1,550.00 | 17.00% | \$1,296.15 |
| S-NRDK-SSD-E-1920GB-74mo | Support for non-returned 1920GB SSD-E replacement, 74mo (per drive) | \$1,550.00 | 17.00% | \$1,296.15 |
| S-NRDK-SSD-E-1920GB-7YR  | Support for non-returned 1920GB SSD-E replacement, 7Yr (per drive)  | \$1,908.00 | 17.00% | \$1,595.52 |
| S-NRDK-SSD-E-1920GB-86mo | Support for non-returned 1920GB SSD-E replacement, 86mo (per drive) | \$1,908.00 | 17.00% | \$1,595.52 |
| S-NRDK-SSD-E-1920GB-8YR  | Support for non-returned 1920GB SSD-E replacement, 8Yr (per drive)  | \$2,293.00 | 17.00% | \$1,917.46 |
| S-NRDK-SSD-E-1920GB-98mo | Support for non-returned 1920GB SSD-E replacement, 98mo (per drive) | \$2,293.00 | 17.00% | \$1,917.46 |
| S-NRDK-SSD-E-960GB-6YR   | Support for non-returned 960GB SSD-E replacement, 6Yr (per drive)   | \$833.00   | 17.00% | \$696.58   |
| S-NRDK-SSD-E-960GB-74mo  | Support for non-returned 960GB SSD-E replacement, 74mo (per drive)  | \$833.00   | 17.00% | \$696.58   |
| S-NRDK-SSD-E-960GB-7YR   | Support for non-returned 960GB SSD-E replacement, 7Yr (per drive)   | \$1,048.00 | 17.00% | \$876.36   |
| S-NRDK-SSD-E-960GB-86mo  | Support for non-returned 960GB SSD-E replacement, 86mo (per drive)  | \$1,048.00 | 17.00% | \$876.36   |
| S-NRDK-SSD-E-960GB-8YR   | Support for non-returned 960GB SSD-E replacement, 8Yr (per drive)   | \$1,279.00 | 17.00% | \$1,069.53 |
| S-NRDK-SSD-E-960GB-98mo  | Support for non-returned 960GB SSD-E replacement, 98mo (per drive)  | \$1,279.00 | 17.00% | \$1,069.53 |
| S-NRNODE-1065-G5-14mo    | Support for non-returned 1065-G5 NODE replacement, 14mo (per unit)  | \$361.00   | 17.00% | \$301.88   |
| S-NRNODE-1065-G5-1YR     | Support for non-returned 1065-G5 NODE replacement, 1 yr (per unit)  | \$361.00   | 17.00% | \$301.88   |
| S-NRNODE-1065-G5-26mo    | Support for non-returned 1065-G5 NODE replacement, 26mo (per unit)  | \$651.00   | 17.00% | \$544.38   |
| S-NRNODE-1065-G5-2YR     | Support for non-returned 1065-G5 NODE replacement, 2 yr (per unit)  | \$651.00   | 17.00% | \$544.38   |
| S-NRNODE-1065-G5-38mo    | Support for non-returned 1065-G5 NODE replacement, 38mo (per unit)  | \$976.00   | 17.00% | \$816.16   |
| S-NRNODE-1065-G5-3YR     | Support for non-returned 1065-G5 NODE replacement, 3 yr (per unit)  | \$976.00   | 17.00% | \$816.16   |
| S-NRNODE-1065-G5-4YR     | Support for non-returned 1065-G5 NODE replacement, 4 yr (per unit)  | \$1,301.00 | 17.00% | \$1,087.93 |
| S-NRNODE-1065-G5-50mo    | Support for non-returned 1065-G5 NODE replacement, 50mo (per unit)  | \$1,301.00 | 17.00% | \$1,087.93 |
| S-NRNODE-1065-G5-5YR     | Support for non-returned 1065-G5 NODE replacement, 5 yr (per unit)  | \$1,627.00 | 17.00% | \$1,360.54 |
| S-NRNODE-1065-G6-14mo    | Support for non-returned 1065-G6 NODE replacement, 14mo (per unit)  | \$232.00   | 17.00% | \$194.00   |
| S-NRNODE-1065-G6-1YR     | Support for non-returned 1065-G6 NODE replacement, 1 yr (per unit)  | \$232.00   | 17.00% | \$194.00   |

|                        |   |            |        |            |
|------------------------|---|------------|--------|------------|
| S-NRNODE-1065-G6-26mo  | Support for non-returned 1065-G6 NODE replacement, 26mo (per unit)  | \$418.00   | 17.00% | \$349.54   |
| S-NRNODE-1065-G6-2YR   | Support for non-returned 1065-G6 NODE replacement, 2 yr (per unit)  | \$418.00   | 17.00% | \$349.54   |
| S-NRNODE-1065-G6-38mo  | Support for non-returned 1065-G6 NODE replacement, 38mo (per unit)  | \$628.00   | 17.00% | \$525.15   |
| S-NRNODE-1065-G6-3YR   | Support for non-returned 1065-G6 NODE replacement, 3 yr (per unit)  | \$628.00   | 17.00% | \$525.15   |
| S-NRNODE-1065-G6-4YR   | Support for non-returned 1065-G6 NODE replacement, 4 yr (per unit)  | \$837.00   | 17.00% | \$699.92   |
| S-NRNODE-1065-G6-50mo  | Support for non-returned 1065-G6 NODE replacement, 50mo (per unit)  | \$837.00   | 17.00% | \$699.92   |
| S-NRNODE-1065-G6-5YR   | Support for non-returned 1065-G6 NODE replacement, 5 yr (per unit)  | \$1,046.00 | 17.00% | \$874.69   |
| S-NRNODE-1065-G6-62mo  | Support for non-returned 1065-G6 NODE replacement, 62mo (per unit)  | \$1,046.00 | 17.00% | \$874.69   |
| S-NRNODE-1155-G5-14mo  | Support for non-returned 1155-G5 NODE replacement, 14mo (per unit)  | \$361.00   | 17.00% | \$301.88   |
| S-NRNODE-1155-G5-1YR   | Support for non-returned 1155-G5 NODE replacement, 1 yr (per unit)  | \$361.00   | 17.00% | \$301.88   |
| S-NRNODE-1155-G5-26mo  | Support for non-returned 1155-G5 NODE replacement, 26mo (per unit)  | \$651.00   | 17.00% | \$544.38   |
| S-NRNODE-1155-G5-2YR   | Support for non-returned 1155-G5 NODE replacement, 2 yr (per unit)  | \$651.00   | 17.00% | \$544.38   |
| S-NRNODE-1155-G5-38mo  | Support for non-returned 1155-G5 NODE replacement, 38mo (per unit)  | \$976.00   | 17.00% | \$816.16   |
| S-NRNODE-1155-G5-3YR   | Support for non-returned 1155-G5 NODE replacement, 3 yr (per unit)  | \$976.00   | 17.00% | \$816.16   |
| S-NRNODE-1155-G5-4YR   | Support for non-returned 1155-G5 NODE replacement, 4 yr (per unit)  | \$1,301.00 | 17.00% | \$1,087.93 |
| S-NRNODE-1155-G5-50mo  | Support for non-returned 1155-G5 NODE replacement, 50mo (per unit)  | \$1,301.00 | 17.00% | \$1,087.93 |
| S-NRNODE-1155-G5-5YR   | Support for non-returned 1155-G5 NODE replacement, 5 yr (per unit)  | \$1,627.00 | 17.00% | \$1,360.54 |
| S-NRNODE-1155-G5-62mo  | Support for non-returned 1155-G5 NODE replacement, 62mo (per unit)  | \$1,627.00 | 17.00% | \$1,360.54 |
| S-NRNODE-1175S-G6-14mo | Support for non-returned 1175S-G6 NODE replacement, 14mo (per unit) | \$293.00   | 17.00% | \$245.01   |
| S-NRNODE-1175S-G6-1YR  | Support for non-returned 1175S-G6 NODE replacement, 1 yr (per unit) | \$293.00   | 17.00% | \$245.01   |
| S-NRNODE-1175S-G6-26mo | Support for non-returned 1175S-G6 NODE replacement, 26mo (per unit) | \$527.00   | 17.00% | \$440.69   |
| S-NRNODE-1175S-G6-2YR  | Support for non-returned 1175S-G6 NODE replacement, 2 yr (per unit) | \$527.00   | 17.00% | \$440.69   |
| S-NRNODE-1175S-G6-38mo | Support for non-returned 1175S-G6 NODE replacement, 38mo (per unit) | \$791.00   | 17.00% | \$661.45   |
| S-NRNODE-1175S-G6-3YR  | Support for non-returned 1175S-G6 NODE replacement, 3 yr (per unit) | \$791.00   | 17.00% | \$661.45   |
| S-NRNODE-1175S-G6-4YR  | Support for non-returned 1175S-G6 NODE replacement, 4 yr (per unit) | \$1,055.00 | 17.00% | \$882.22   |
| S-NRNODE-1175S-G6-50mo | Support for non-returned 1175S-G6 NODE replacement, 50mo (per unit) | \$1,055.00 | 17.00% | \$882.22   |
| S-NRNODE-1175S-G6-5YR  | Support for non-returned 1175S-G6 NODE replacement, 5 yr (per unit) | \$1,318.00 | 17.00% | \$1,102.14 |
| S-NRNODE-1175S-G6-62mo | Support for non-returned 1175S-G6 NODE replacement, 62mo (per unit) | \$1,318.00 | 17.00% | \$1,102.14 |
| S-NRNODE-3060-G6-14mo  | Support for non-returned 3060-G6 NODE replacement, 14mo (per unit)  | \$529.00   | 17.00% | \$442.36   |
| S-NRNODE-3060-G6-1YR   | Support for non-returned 3060-G6 NODE replacement, 1 yr (per unit)  | \$529.00   | 17.00% | \$442.36   |
| S-NRNODE-3060-G6-26mo  | Support for non-returned 3060-G6 NODE replacement, 26mo (per unit)  | \$952.00   | 17.00% | \$796.09   |
| S-NRNODE-3060-G6-2YR   | Support for non-returned 3060-G6 NODE replacement, 2 yr (per unit)  | \$952.00   | 17.00% | \$796.09   |
| S-NRNODE-3060-G6-38mo  | Support for non-returned 3060-G6 NODE replacement, 38mo (per unit)  | \$1,429.00 | 17.00% | \$1,194.97 |
| S-NRNODE-3060-G6-3YR   | Support for non-returned 3060-G6 NODE replacement, 3 yr (per unit)  | \$1,429.00 | 17.00% | \$1,194.97 |

|                        |   |            |        |            |
|------------------------|---|------------|--------|------------|
| S-NRNODE-3060-G6-4YR   | Support for non-returned 3060-G6 NODE replacement, 4 yr (per unit)  | \$1,905.00 | 17.00% | \$1,593.01 |
| S-NRNODE-3060-G6-50mo  | Support for non-returned 3060-G6 NODE replacement, 50mo (per unit)  | \$1,905.00 | 17.00% | \$1,593.01 |
| S-NRNODE-3060-G6-5YR   | Support for non-returned 3060-G6 NODE replacement, 5 yr (per unit)  | \$2,381.00 | 17.00% | \$1,991.05 |
| S-NRNODE-3060-G6-62mo  | Support for non-returned 3060-G6 NODE replacement, 62mo (per unit)  | \$2,381.00 | 17.00% | \$1,991.05 |
| S-NRNODE-3155G-G6-14mo | Support for non-returned 3155G-G6 NODE replacement, 14mo (per unit) | \$1,559.00 | 17.00% | \$1,303.67 |
| S-NRNODE-3155G-G6-1YR  | Support for non-returned 3155G-G6 NODE replacement, 1 yr (per unit) | \$1,559.00 | 17.00% | \$1,303.67 |
| S-NRNODE-3155G-G6-26mo | Support for non-returned 3155G-G6 NODE replacement, 26mo (per unit) | \$2,806.00 | 17.00% | \$2,346.45 |
| S-NRNODE-3155G-G6-2YR  | Support for non-returned 3155G-G6 NODE replacement, 2 yr (per unit) | \$2,806.00 | 17.00% | \$2,346.45 |
| S-NRNODE-3155G-G6-38mo | Support for non-returned 3155G-G6 NODE replacement, 38mo (per unit) | \$4,209.00 | 17.00% | \$3,519.67 |
| S-NRNODE-3155G-G6-3YR  | Support for non-returned 3155G-G6 NODE replacement, 3 yr (per unit) | \$4,209.00 | 17.00% | \$3,519.67 |
| S-NRNODE-3155G-G6-4YR  | Support for non-returned 3155G-G6 NODE replacement, 4 yr (per unit) | \$5,611.00 | 17.00% | \$4,692.06 |
| S-NRNODE-3155G-G6-50mo | Support for non-returned 3155G-G6 NODE replacement, 50mo (per unit) | \$5,611.00 | 17.00% | \$4,692.06 |
| S-NRNODE-3155G-G6-5YR  | Support for non-returned 3155G-G6 NODE replacement, 5 yr (per unit) | \$7,014.00 | 17.00% | \$5,865.28 |
| S-NRNODE-3155G-G6-62mo | Support for non-returned 3155G-G6 NODE replacement, 62mo (per unit) | \$7,014.00 | 17.00% | \$5,865.28 |
| S-NRNODE-3170-G6-14mo  | Support for non-returned 3170-G6 NODE replacement, 14mo (per unit)  | \$1,538.00 | 17.00% | \$1,286.11 |
| S-NRNODE-3170-G6-1YR   | Support for non-returned 3170-G6 NODE replacement, 1 yr (per unit)  | \$1,538.00 | 17.00% | \$1,286.11 |
| S-NRNODE-3170-G6-26mo  | Support for non-returned 3170-G6 NODE replacement, 26mo (per unit)  | \$2,768.00 | 17.00% | \$2,314.67 |
| S-NRNODE-3170-G6-2YR   | Support for non-returned 3170-G6 NODE replacement, 2 yr (per unit)  | \$2,768.00 | 17.00% | \$2,314.67 |
| S-NRNODE-3170-G6-38mo  | Support for non-returned 3170-G6 NODE replacement, 38mo (per unit)  | \$4,152.00 | 17.00% | \$3,472.01 |
| S-NRNODE-3170-G6-3YR   | Support for non-returned 3170-G6 NODE replacement, 3 yr (per unit)  | \$4,152.00 | 17.00% | \$3,472.01 |
| S-NRNODE-3170-G6-4YR   | Support for non-returned 3170-G6 NODE replacement, 4 yr (per unit)  | \$5,536.00 | 17.00% | \$4,629.34 |
| S-NRNODE-3170-G6-50mo  | Support for non-returned 3170-G6 NODE replacement, 50mo (per unit)  | \$5,536.00 | 17.00% | \$4,629.34 |
| S-NRNODE-3170-G6-5YR   | Support for non-returned 3170-G6 NODE replacement, 5 yr (per unit)  | \$6,920.00 | 17.00% | \$5,786.68 |
| S-NRNODE-3170-G6-62mo  | Support for non-returned 3170-G6 NODE replacement, 62mo (per unit)  | \$6,920.00 | 17.00% | \$5,786.68 |
| S-NRNODE-5155-G6-14mo  | Support for non-returned 5155-G6 NODE replacement, 14mo (per unit)  | \$276.00   | 17.00% | \$230.80   |
| S-NRNODE-5155-G6-1YR   | Support for non-returned 5155-G6 NODE replacement, 1 yr (per unit)  | \$276.00   | 17.00% | \$230.80   |
| S-NRNODE-5155-G6-26mo  | Support for non-returned 5155-G6 NODE replacement, 26mo (per unit)  | \$498.00   | 17.00% | \$416.44   |
| S-NRNODE-5155-G6-2YR   | Support for non-returned 5155-G6 NODE replacement, 2 yr (per unit)  | \$498.00   | 17.00% | \$416.44   |
| S-NRNODE-5155-G6-38mo  | Support for non-returned 5155-G6 NODE replacement, 38mo (per unit)  | \$746.00   | 17.00% | \$623.82   |
| S-NRNODE-5155-G6-3YR   | Support for non-returned 5155-G6 NODE replacement, 3 yr (per unit)  | \$746.00   | 17.00% | \$623.82   |
| S-NRNODE-5155-G6-4YR   | Support for non-returned 5155-G6 NODE replacement, 4 yr (per unit)  | \$995.00   | 17.00% | \$832.04   |
| S-NRNODE-5155-G6-50mo  | Support for non-returned 5155-G6 NODE replacement, 50mo (per unit)  | \$995.00   | 17.00% | \$832.04   |
| S-NRNODE-5155-G6-5YR   | Support for non-returned 5155-G6 NODE replacement, 5 yr (per unit)  | \$1,244.00 | 17.00% | \$1,040.26 |
| S-NRNODE-8035-G6-14mo  | Support for non-returned 8035-G6 NODE replacement, 14mo (per unit)  | \$710.00   | 17.00% | \$593.72   |



|                       |  |             |        |             |
|-----------------------|--|-------------|--------|-------------|
| S-NRNODE-8035-G6-1YR  | Support for non-returned 8035-G6 NODE replacement, 1 yr (per unit)   | \$710.00    | 17.00% | \$593.72    |
| S-NRNODE-8035-G6-26mo | Support for non-returned 8035-G6 NODE replacement, 26mo (per unit)   | \$1,279.00  | 17.00% | \$1,069.53  |
| S-NRNODE-8035-G6-2YR  | Support for non-returned 8035-G6 NODE replacement, 2 yr (per unit)   | \$1,279.00  | 17.00% | \$1,069.53  |
| S-NRNODE-8035-G6-38mo | Support for non-returned 8035-G6 NODE replacement, 38mo (per unit)   | \$1,918.00  | 17.00% | \$1,603.88  |
| S-NRNODE-8035-G6-3YR  | Support for non-returned 8035-G6 NODE replacement, 3 yr (per unit)   | \$1,918.00  | 17.00% | \$1,603.88  |
| S-NRNODE-8035-G6-4YR  | Support for non-returned 8035-G6 NODE replacement, 4 yr (per unit)   | \$2,557.00  | 17.00% | \$2,138.23  |
| S-NRNODE-8035-G6-50mo | Support for non-returned 8035-G6 NODE replacement, 50mo (per unit)   | \$2,557.00  | 17.00% | \$2,138.23  |
| S-NRNODE-8035-G6-5YR  | Support for non-returned 8035-G6 NODE replacement, 5 yr (per unit)   | \$3,196.00  | 17.00% | \$2,672.58  |
| S-NRNODE-8035-G6-62mo | Support for non-returned 8035-G6 NODE replacement, 62mo (per unit)   | \$3,196.00  | 17.00% | \$2,672.58  |
| S-NRNODE-8155-G6-14mo | Support for non-returned 8155-G6 NODE replacement, 14mo (per unit)   | \$2,814.00  | 17.00% | \$2,353.14  |
| S-NRNODE-8155-G6-1YR  | Support for non-returned 8155-G6 NODE replacement, 1 yr (per unit)   | \$2,814.00  | 17.00% | \$2,353.14  |
| S-NRNODE-8155-G6-26mo | Support for non-returned 8155-G6 NODE replacement, 26mo (per unit)   | \$5,065.00  | 17.00% | \$4,235.48  |
| S-NRNODE-8155-G6-2YR  | Support for non-returned 8155-G6 NODE replacement, 2 yr (per unit)   | \$5,065.00  | 17.00% | \$4,235.48  |
| S-NRNODE-8155-G6-38mo | Support for non-returned 8155-G6 NODE replacement, 38mo (per unit)   | \$7,597.00  | 17.00% | \$6,352.80  |
| S-NRNODE-8155-G6-3YR  | Support for non-returned 8155-G6 NODE replacement, 3 yr (per unit)   | \$7,597.00  | 17.00% | \$6,352.80  |
| S-NRNODE-8155-G6-4YR  | Support for non-returned 8155-G6 NODE replacement, 4 yr (per unit)   | \$10,130.00 | 17.00% | \$8,470.96  |
| S-NRNODE-8155-G6-50mo | Support for non-returned 8155-G6 NODE replacement, 50mo (per unit)   | \$10,130.00 | 17.00% | \$8,470.96  |
| S-NRNODE-8155-G6-5YR  | Support for non-returned 8155-G6 NODE replacement, 5 yr (per unit)   | \$12,662.00 | 17.00% | \$10,588.28 |
| S-NRNODE-8155-G6-62mo | Support for non-returned 8155-G6 NODE replacement, 62mo (per unit)   | \$12,662.00 | 17.00% | \$10,588.28 |
| S-NTNX-SUP-ACCESS-1YR | OEM-Direct-Access Uplift is an add-on support service to a customer's base OEM Support entitlement. Offering is for a 1YR term on a per NODE basis. The engagement level for this service enables the end-user to directly engage with Nutanix Support for SW related issues, 24x7, 365 days. HW Support is still delivered by the underlying OEM HW provider. | \$1,800.00  | 17.00% | \$1,505.21  |
| S-NTNX-SUP-ACCESS-2YR | OEM-Direct-Access Uplift is an add-on support service to a customer's base OEM Support entitlement. Offering is for a 2YR term on a per NODE basis. The engagement level for this service enables the end-user to directly engage with Nutanix Support for SW related issues, 24x7, 365 days. HW Support is still delivered by the underlying OEM HW provider. | \$3,240.00  | 17.00% | \$2,709.37  |
| S-NTNX-SUP-ACCESS-3YR | OEM-Direct-Access Uplift is an add-on support service to a customer's base OEM Support entitlement. Offering is for a 3YR term on a per NODE basis. The engagement level for this service enables the end-user to directly engage with Nutanix Support for SW related issues, 24x7, 365 days. HW Support is still delivered by the underlying OEM HW provider. | \$4,860.00  | 17.00% | \$4,064.05  |

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|--------------------------|--|-------------|--------|-------------|
| S-NTNX-SUP-ACCESS-4YR    | OEM-Direct-Access Uplift is an add-on support service to a customer's base OEM Support entitlement. Offering is for a 4YR term on a per NODE basis. The engagement level for this service enables the end-user to directly engage with Nutanix Support for SW related issues, 24x7, 365 days. HW Support is still delivered by the underlying OEM HW provider. | \$6,480.00  | 17.00% | \$5,418.74  |
| S-NTNX-SUP-ACCESS-5YR    | OEM-Direct-Access Uplift is an add-on support service to a customer's base OEM Support entitlement. Offering is for a 5YR term on a per NODE basis. The engagement level for this service enables the end-user to directly engage with Nutanix Support for SW related issues, 24x7, 365 days. HW Support is still delivered by the underlying OEM HW provider. | \$8,100.00  | 17.00% | \$6,773.42  |
| S-P-NSS-NTC              | PARTNER COURSE: Nutanix Support Specialist (Standalone Curriculum) DELIVERY: Instructor led, 5 Days FORMAT: By invite only enrollment (Support Readiness) FOCUS: Level 1/Level 2 Tech Support and Diagnostics, Prepare for NSS Certification PRICING: Per Student Seat   | \$4,000.00  | 5.00%  | \$3,828.50  |
| SW-CALM-25VM-54MO        | Calm Std, 25 VM, valid for 54 Months   | \$22,500.00 | 25.00% | \$17,001.56 |
| SW-CALM-25VM-75MO        | SW-CALM-25VM-75MO  | \$30,000.00 | 25.00% | \$22,668.75 |
| SW-ERA-FED-MCW-1YR       | Nutanix Era Software * Era VM * Database Management Control Plane * Era License Entitlement for term Support * 1YR Fed Mission Critical World Wide 24/7 System support   | \$1,888.00  | 25.00% | \$1,426.62  |
| SW-ERA-FED-MCW-2YR       | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 2YR Fed Mission Critical World Wide 24/7 System support  | \$3,775.00  | 25.00% | \$2,852.48  |
| SW-ERA-FED-MCW-3YR       | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 3YR Fed Mission Critical World Wide 24/7 System support  | \$5,663.00  | 25.00% | \$4,279.10  |
| SW-ERA-FED-MCW-4YR       | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 4YR Fed Mission Critical World Wide 24/7 System support  | \$7,550.00  | 25.00% | \$5,704.97  |
| SW-ERA-FED-MCW-5YR       | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 5YR Fed Mission Critical World Wide 24/7 System support  | \$9,438.00  | 25.00% | \$7,131.59  |
| SW-ERA-FED-MCW-PROMO-6MO | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 6 Month Production 24/7 System support   | \$944.00    | 25.00% | \$713.31    |
| SW-ERA-FED-PRD-1YR       | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 1YR Fed Production 24/7 System support   | \$1,750.00  | 25.00% | \$1,322.34  |
| SW-ERA-FED-PRD-2YR       | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 2YR Fed Production 24/7 System support   | \$3,500.00  | 25.00% | \$2,644.69  |
| SW-ERA-FED-PRD-3YR       | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 3YR Fed Production 24/7 System support   | \$5,250.00  | 25.00% | \$3,967.03  |

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|--------------------------|---|------------|--------|------------|
| SW-ERA-FED-PRD-4YR       | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 4YR Fed Production 24/7 System support              | \$7,000.00 | 25.00% | \$5,289.38 |
| SW-ERA-FED-PRD-5YR       | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 5YR Fed Production 24/7 System support              | \$8,750.00 | 25.00% | \$6,611.72 |
| SW-ERA-FED-PRD-PROMO-6MO | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 6 Month Production 24/7 System support              | \$875.00   | 25.00% | \$661.17   |
| SW-ERA-MCW-1YR           | Nutanix Era Software * Era VM * Database Management Control Plane * Era License Entitlement for term Support * 1YR Mission Critical World Wide 24/7 System support  | \$1,792.00 | 25.00% | \$1,354.08 |
| SW-ERA-MCW-2YR           | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 2YR Mission Critical World Wide 24/7 System support | \$3,583.00 | 25.00% | \$2,707.40 |
| SW-ERA-MCW-3YR           | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 3YR Mission Critical World Wide 24/7 System support | \$5,375.00 | 25.00% | \$4,061.48 |
| SW-ERA-MCW-4YR           | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 4YR Mission Critical World Wide 24/7 System support | \$7,167.00 | 25.00% | \$5,415.56 |
| SW-ERA-MCW-5YR           | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 5YR Mission Critical World Wide 24/7 System support | \$8,958.00 | 25.00% | \$6,768.89 |
| SW-ERA-MCW-PROMO-6MO     | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 6 Month Production 24/7 System support              | \$896.00   | 25.00% | \$677.04   |
| SW-ERA-PRD-1YR           | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 1YR Production 24/7 System support                  | \$1,667.00 | 25.00% | \$1,259.63 |
| SW-ERA-PRD-2YR           | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 2YR Production 24/7 System support                  | \$3,333.00 | 25.00% | \$2,518.50 |
| SW-ERA-PRD-3YR           | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 3YR Production 24/7 System support                  | \$5,000.00 | 25.00% | \$3,778.13 |
| SW-ERA-PRD-4YR           | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 4YR Production 24/7 System support                  | \$6,667.00 | 25.00% | \$5,037.75 |

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|----------------------|--|--------------|--------|--------------|
| SW-ERA-PRD-5YR       | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 5YR Production 24/7 System support     | \$8,333.00   | 25.00% | \$6,296.62   |
| SW-ERA-PRD-PROMO-6MO | Nutanix Era Software * Quantity per vCPU of Era managed Database * One Click DB Operations * Database Management Control Plane * Era License Entitlement for term Support * 6 Month Production 24/7 System support | \$833.00     | 25.00% | \$629.44     |
| SW-PRO-L3P-62MO      | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Starter Management * Acropolis Pro License Entitlement Support * 62MO Level 3 24/7 Partner support (Software only)           | \$42,119.00  | 25.00% | \$31,826.17  |
| SW-PRO-L3P-86MO      | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Starter Management * Acropolis Pro License Entitlement Support * 86MO Level 3 24/7 Partner support (Software only)           | \$55,286.00  | 25.00% | \$41,775.48  |
| SW-PRO-MCW-30MO      | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Basic Management * Pro License Entitlement Support * 33MO Mission Critical 24/7 System support (Software only)               | \$37,208.00  | 25.00% | \$28,115.30  |
| SW-PRO-MCW-33MO      | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Basic Management * Pro License Entitlement Support * 33MO Mission Critical 24/7 System support (Software only)               | \$40,929.00  | 25.00% | \$30,926.98  |
| SW-PRO-PRD-54MO      | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Starter Management * Acropolis Pro License Entitlement Support * 54MO Production 24/7 System support                         | \$55,660.00  | 25.00% | \$42,058.09  |
| SW-ULT-MCW-30MO      | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Basic Management * Ultimate License Entitlement Support * 30MO Mission Critical 24/7 System support (Software only)          | \$44,042.00  | 25.00% | \$33,279.24  |
| SW-ULT-MCW-33MO      | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Basic Management * Ultimate License Entitlement Support * 33MO Mission Critical 24/7 System support (Software only)          | \$48,446.00  | 25.00% | \$36,607.01  |
| SW-ULT-MCW-41MO      | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Starter Management * Acropolis Ultimate License Entitlement Support  | \$55,905.00  | 25.00% | \$42,243.22  |
| SW-ULT-MCW-8YR       | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Basic Management * Ultimate License Entitlement Support * 8YR Mission Critical 24/7 System support (Software only)           | \$132,640.00 | 25.00% | \$100,226.10 |
| SW-ULT-PRD-68MO      | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Starter Management * Acropolis Ultimate License Entitlement Support * 68MO Production 24/7 System support                    | \$73,030.00  | 25.00% | \$55,183.29  |
| SW-ULT-PRD-8YR       | Nutanix Software * Foundation - Hypervisor Agnostic Installer * Controller VM * Prism Basic Management * Ultimate License Entitlement Support * 8YR Production 24/7 System support (Software only)                 | \$116,850.00 | 25.00% | \$88,294.78  |
| SX-1165-G5-2609v4-CM | SX-1165-G5, 1 Node, CPU E5-2609v4, CM  | \$3,607.47   | 30.00% | \$2,544.17   |
| SX-1165-G5-2620v4-CM | SX-1165-G5, 1 Node, CPU E5-2620v4, CM  | \$3,831.19   | 30.00% | \$2,701.95   |
| SX-1165-G5-2640v4-CM | SX-1165-G5, 1 Node, CPU E5-2640v4, CM  | \$4,880.24   | 30.00% | \$3,441.79   |
| SX-1265-G5-2609v4-CM | SX-1265-G5, 2 Node, CPU E5-2609v4, CM  | \$4,836.59   | 30.00% | \$3,411.01   |
| SX-1265-G5-2620v4-CM | SX-1265-G5, 2 Node, CPU E5-2620v4, CM  | \$5,284.00   | 30.00% | \$3,726.54   |

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|---------------------------|--|-------------|--------|-------------|
| SX-1265-G5-2640v4-CM      | SX-1265-G5, 2 Node, CPU E5-2640v4, CM                        | \$7,382.10  | 30.00% | \$5,206.23  |
| SX-1365-G5-2609v4-CM      | SX-1365-G5, 3 Node, CPU E5-2609v4, CM                        | \$6,140.40  | 30.00% | \$4,330.52  |
| SX-1365-G5-2620v4-CM      | SX-1365-G5, 3 Node, CPU E5-2620v4, CM                        | \$6,736.82  | 30.00% | \$4,751.14  |
| SX-1365-G5-2640v4-CM      | SX-1365-G5, 3 Node, CPU E5-2640v4, CM                        | \$9,883.97  | 30.00% | \$6,970.67  |
| SX-1465-G5-2609v4-CM      | SX-1465-G5, 4 Node, CPU E5-2609v4, CM                        | \$7,294.79  | 30.00% | \$5,144.65  |
| SX-1465-G5-2620v4-CM      | SX-1465-G5, 4 Node, CPU E5-2620v4, CM                        | \$8,229.36  | 30.00% | \$5,803.76  |
| SX-1465-G5-2640v4-CM      | SX-1465-G5, 4 Node, CPU E5-2640v4, CM                        | \$12,385.84 | 30.00% | \$8,735.11  |
| U-AOS-SW-CM               | AOS extension to upgrade part qualified for NX-core platform | \$50,000.00 | 30.00% | \$35,262.50 |
| U-MEM-16R4-26A-CM         | UPG, MEM, 16GB, DDR4, 2666, RDM, CM                          | \$192.78    | 30.00% | \$135.96    |
| U-MEM-32GB-2933-A-CM      | Upgrade, 32GB Memory Module (2933MHz DDR4 RDIMM)             | \$276.42    | 30.00% | \$194.95    |
| U-MEM-32R4-26A-CM         | UPG, MEM, 32GB, DDR4, 2666, RDM, CM                          | \$256.02    | 30.00% | \$180.56    |
| U-MEM-64GB-2933-A-CM      | Upgrade, 64GB Memory Module (2933MHz DDR4 RDIMM)             | \$387.60    | 30.00% | \$273.35    |
| U-MEM-64LR4-26A-CM        | UPG, MEM, 64GB, DDR4, 2666, LRDM, CM                         | \$456.96    | 30.00% | \$322.27    |
| U-NODE-1065-G5-2620v4-CM  | U-NODE-1065-G5-2620v4  | \$2,000.22  | 30.00% | \$1,410.66  |
| U-NODE-1065-G5-2620v4-CM  | UPG, NDE, NX-1065-G5, 2620V4, CM                             | \$2,000.22  | 30.00% | \$1,410.66  |
| U-NODE-1065-G5-2640v4-CM  | U-NODE-1065-G5-2640v4  | \$3,001.86  | 30.00% | \$2,117.06  |
| U-NODE-1065-G5-2640v4-CM  | UPG, NDE, NX-1065-G5, 2640V4, CM                             | \$3,001.86  | 30.00% | \$2,117.06  |
| U-NODE-1065-G6-4108-CM    | SPR, NDE, 1U, G6, 4108                                       | \$2,687.70  | 30.00% | \$1,895.50  |
| U-NODE-1065-G6-4114-CM    | SPR, NDE, 1U, G6, 4114                                       | \$3,251.76  | 30.00% | \$2,293.30  |
| U-NODE-1065S-G5-2609v4-CM | UPG, NDE, NX-1065S-G5, 2609v4, CM                            | \$1,484.10  | 30.00% | \$1,046.66  |
| U-NODE-1065S-G5-2620v4-CM | UPG, NDE, NX-1065S-G5, 2620v4, CM                            | \$1,596.30  | 30.00% | \$1,125.79  |
| U-NODE-1065S-G5-2650v4-CM | UPG, NDE, NX-1065S-G5, 2650v4, CM                            | \$2,320.50  | 30.00% | \$1,636.53  |
| U-NODE-3060-G5-2620v4-CM  | UPG, NDE, NX-3060-G5, 2620V4, CM                             | \$1,994.10  | 30.00% | \$1,406.34  |
| U-NODE-3060-G5-2640v4-CM  | UPG, NDE, NX-3060-G5, 2640V4, CM                             | \$2,995.74  | 30.00% | \$2,112.75  |
| U-NODE-3060-G5-2650v4-CM  | UPG, NDE, NX-3060-G5, 2650V4, CM                             | \$3,442.50  | 30.00% | \$2,427.82  |
| U-NODE-3060-G5-2680v4-CM  | UPG, NDE, NX-3060-G5, 2680V4, CM                             | \$4,508.40  | 30.00% | \$3,179.55  |
| U-NODE-3060-G5-2695v4-CM  | UPG, NDE, NX-3060-G5, 2695V4, CM                             | \$5,848.68  | 30.00% | \$4,124.78  |
| U-NODE-3060-G6-4108-CM    | UPG, NDE, NX-3060-G6, 4108                                   | \$2,676.48  | 30.00% | \$1,887.59  |
| U-NODE-3060-G6-4114-CM    | UPG, NDE, NX-3060-G6, 4114                                   | \$3,238.50  | 30.00% | \$2,283.95  |
| U-NODE-3060-G6-4114-CM    | U-NODE-3060-G6 (Hybrid), 1 Node, CPU 4114, CM                | \$3,238.50  | 30.00% | \$2,283.95  |
| U-NODE-3060-G6-4116-CM    | UPG, NDE, NX-3060-G6, 4116                                   | \$3,850.50  | 30.00% | \$2,715.57  |
| U-NODE-3060-G6-4116-CM    | U-NODE-3060-G6 (Hybrid), 1 Node, CPU 4116, CM                | \$3,850.50  | 30.00% | \$2,715.57  |
| U-NODE-3060-G6-5120-CM    | UPG, NDE, NX-3060-G6, 5120                                   | \$4,866.42  | 30.00% | \$3,432.04  |
| U-NODE-3060-G6-5120-CM    | U-NODE-3060-G6 (Hybrid), 1 Node, CPU 5120, CM                | \$4,866.42  | 30.00% | \$3,432.04  |
| U-NODE-3060-G6-6126-CM    | U-NODE-3060-G6 (Hybrid), 1 Node, CPU 6126, CM                | \$5,295.84  | 30.00% | \$3,734.89  |
| U-NODE-3060-G6-6126-CM    | U-NODE-3060-G6 (Hybrid), 1 Node, CPU 6126, CM                | \$5,295.84  | 30.00% | \$3,734.89  |
| U-NODE-3060-G6-6130-CM    | UPG, NDE, NX-3060-G6, 6130                                   | \$5,525.34  | 30.00% | \$3,896.75  |
| U-NODE-3060-G6-6138-CM    | UPG, NDE, NX-3060-G6, 6138                                   | \$6,946.20  | 30.00% | \$4,898.81  |
| U-NODE-3060-G7-5220-CM    | NX-3060-G7 Upgrade, 1 Node with Intel Xeon Processor 5220    | \$9,999.00  | 30.00% | \$7,051.79  |
| U-NODE-3060-G7-6230-CM    | NX-3060-G7 Upgrade, 1 Node with Intel Xeon Processor 6230    | \$9,999.00  | 30.00% | \$7,051.79  |
| U-NODE-6035C-G5-2609v4-CM | UPG, NDE, NX-6035C-G5, 2609v4, CM                            | \$1,864.56  | 30.00% | \$1,314.98  |
| U-NODE-6035C-G5-2620v4-CM | UPG, NDE, NX-6035C-G5, 2620v4, CM                            | \$2,088.96  | 30.00% | \$1,473.24  |
| U-NODE-6035-G5-2620v4-CM  | UPG, NDE, NX-6035-G5, 2620v4, CM                             | \$2,088.96  | 30.00% | \$1,473.24  |
| U-NODE-6035-G5-2640v4-CM  | UPG, NDE, NX-6035-G5, 2640v4, CM                             | \$3,089.58  | 30.00% | \$2,178.93  |
| U-NODE-8035-G5-2640v4-CM  | UPG, NDE, NX-8035-G5, 2640v4, CM                             | \$3,089.58  | 30.00% | \$2,178.93  |
| U-NODE-8035-G5-2643v4-CM  | UPG, NDE, NX-8035-G5, 2643v4, CM                             | \$4,235.04  | 30.00% | \$2,986.76  |
| U-NODE-8035-G5-2650v4-CM  | UPG, NDE, NX-8035-G5, 2650v4, CM                             | \$3,537.36  | 30.00% | \$2,494.72  |
| U-NODE-8035-G5-2667v4-CM  | UPG, NDE, NX-8035-G5, 2667v4, CM                             | \$5,236.68  | 30.00% | \$3,693.17  |
| U-NODE-8035-G5-2680v4-CM  | UPG, NDE, NX-8035-G5, 2680v4, CM                             | \$4,603.26  | 30.00% | \$3,246.45  |
| U-NODE-8035-G5-2690v4-CM  | UPG, NDE, NX-8035-G5, 2690v4, CM                             | \$5,300.94  | 30.00% | \$3,738.49  |
| U-NODE-8035-G5-2695v4-CM  | UPG, NDE, NX-8035-G5, 2695v4, CM                             | \$5,942.52  | 30.00% | \$4,190.96  |
| U-NODE-8035-G5-2699v4-CM  | UPG, NDE, NX-8035-G5, 2699v4, CM                             | \$9,236.10  | 30.00% | \$6,513.76  |
| U-NODE-8035-G6-3106-CM    | UPG, NDE, NX-8035-G6, 3106                                   | \$2,545.92  | 30.00% | \$1,795.51  |

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|----------------------------|--|-------------|--------|-------------|
| U-NODE-8035-G6-4108-CM     | UPG,NDE,NX-8035-G6,4108                                    | \$2,749.92  | 30.00% | \$1,939.38  |
| U-NODE-8035-G6-4114-CM     | UPG,NDE,NX-8035-G6,4114                                    | \$3,311.94  | 30.00% | \$2,335.75  |
| U-NODE-8035-G6-4116-CM     | UPG,NDE,NX-8035-G6,4116                                    | \$3,923.94  | 30.00% | \$2,767.36  |
| U-NODE-8035-G6-5120-CM     | UPG,NDE,NX-8035-G6,5120                                    | \$4,939.86  | 30.00% | \$3,483.84  |
| U-NODE-8035-G6-6128-CM     | UPG,NDE,NX-8035-G6,6128                                    | \$5,204.04  | 30.00% | \$3,670.15  |
| U-NODE-8035-G6-6134-CM     | UPG,NDE,NX-8035-G6,6134                                    | \$6,262.80  | 30.00% | \$4,416.84  |
| U-NODE-8035-G6-6140-CM     | UPG,NDE,NX-8035-G6,6140                                    | \$6,715.68  | 30.00% | \$4,736.23  |
| U-NODE-8035-G6-6148-CM     | UPG,NDE,NX-8035-G6,6148                                    | \$7,985.38  | 30.00% | \$5,631.69  |
| U-NODE-8035-G6-6152-CM     | UPG,NDE,NX-8035-G6,6152                                    | \$9,192.98  | 30.00% | \$6,483.35  |
| U-NODE-8035-G7-5220-CM     | NX-8035-G7 Upgrade, 1 Node with Intel Xeon Processor 5220  | \$9,999.00  | 30.00% | \$7,051.79  |
| U-NODE-8035-G7-6240-CM     | NX-8035-G7 Upgrade, 1 Node with Intel Xeon Processor 6240  | \$9,999.00  | 30.00% | \$7,051.79  |
| U-NODE-8035-G7-6242-CM     | NX-8035-G7 Upgrade, 1 Node with Intel Xeon Processor 6242  | \$9,999.00  | 30.00% | \$7,051.79  |
| U-NODE-8035-G7-6248-CM     | NX-8035-G7 Upgrade, 1 Node with Intel Xeon Processor 6248  | \$9,999.00  | 30.00% | \$7,051.79  |
| U-NODE-8035-G7-6252-CM     | NX-8035-G7 Upgrade, 1 Node with Intel Xeon Processor 6252  | \$9,999.00  | 30.00% | \$7,051.79  |
| U-NODE-SX1065-G5-2609v4-CM | UPG,NDE,SX-1065-G5,2609v4, CM                              | \$1,775.82  | 30.00% | \$1,252.40  |
| U-NODE-SX1065-G5-2620v4-CM | UPG,NDE,SX-1065-G5,2620v4, CM                              | \$2,000.22  | 30.00% | \$1,410.66  |
| U-NODE-SX1065-G5-2640v4-CM | UPG,NDE,SX-1065-G5,2640v4, CM                              | \$3,001.86  | 30.00% | \$2,117.06  |
| X-AOS-SW-CM                | AOS extension to spare part qualified for NX-core platform | \$50,000.00 | 30.00% | \$35,262.50 |
| X-BEZEL-1U-A-CM            | SPR,BZL,1U,LOCK AND KEY,SFF,CM                             | \$143.82    | 30.00% | \$101.43    |
| X-BEZEL-1U-CM              | Spare, Bezel, 1U, w/Lock and Key                           | \$142.80    | 30.00% | \$100.71    |
| X-BEZEL-2U-A-CM            | Spare, Bezel, 2U, w/Lock and Key, SM (CM Only)             | \$157.08    | 30.00% | \$110.78    |
| X-BEZEL-SM-2U-2-CM         | Spare, Bezel, 2U, w/Lock and Key, SM                       | \$194.82    | 30.00% | \$137.40    |
| X-BEZEL-SM-2U-SX-CM        | Spare, Bezel, 2U, w/Lock and Key, SX, Blue                 | \$187.68    | 30.00% | \$132.36    |
| X-BLNK-1U-0-A-CM           | SPR,NDE,BLNK PNL,1U,SFF                                    | \$202.39    | 30.00% | \$142.74    |
| X-BLNK-1U-5-A-CM           | SPR,NDE,BLNK PNL,1U,LFF                                    | \$184.10    | 30.00% | \$129.84    |
| X-BLNK-2U-5-A-CM           | SPR,NDE,BLNK PNL,2U,LFF                                    | \$190.74    | 30.00% | \$134.52    |
| X-CBL-1M-QSFP+-QSFP+-CM    | SPR, X-CBL-1M-QSFP+-QSFP+-CM                               | \$62.22     | 30.00% | \$43.88     |
| X-CBL-1M-SFP+-SFP+-CM      | Spare, Cable, 1m, SFP+ to SFP+                             | \$48.96     | 30.00% | \$34.53     |
| X-CBL-1M-SFP28-CM          | SPR,CBL,SFP28,1M,CU  | \$70.38     | 30.00% | \$49.64     |
| X-CBL-3M-QSFP+-QSFP+-CM    | SPR, X-CBL-3M-QSFP+-QSFP+-CM                               | \$73.44     | 30.00% | \$51.79     |
| X-CBL-3M-SFP+-SFP+-CM      | Spare, Cable, 3m, SFP+ to SFP+                             | \$51.00     | 30.00% | \$35.97     |
| X-CBL-3M-SFP28-CM          | SPR,CBL,SFP28,3M,CU  | \$77.52     | 30.00% | \$54.67     |
| X-CBL-5M-QSFP+-QSFP+-CM    | SPR, X-CBL-5M-QSFP+-QSFP+-CM                               | \$103.02    | 30.00% | \$72.65     |
| X-CBL-5M-SFP+-SFP+-CM      | Spare, Cable, 5m, SFP+ to SFP+                             | \$54.06     | 30.00% | \$38.13     |
| X-CBL-5M-SFP28-CM          | SPR,CBL,SFP28,5M,CU  | \$116.28    | 30.00% | \$82.01     |
| X-CBL-GPU-PWR-CM           | Spare, Cable, 12V GPU Power Cable                          | \$41.82     | 30.00% | \$29.49     |
| X-CBL-NVME-60CM-CM         | X-CBL-NVME-60CM-CM   | \$46.92     | 30.00% | \$33.09     |
| X-CBL-PWR-A-CM             | SPR,PWR CBL,C13/C14,4FT                                    | \$37.74     | 30.00% | \$26.62     |
| X-CHASSIS-SM-2-CM          | Spare Chassis 2U SM CSE-827HD w/PSU & Fans (CM Only)       | \$1,129.14  | 30.00% | \$796.33    |
| X-CHS-1175S-4108-CM        | SPR,CHS,1U,3.5", 4108, SMC                                 | \$1,792.03  | 30.00% | \$1,263.83  |
| X-CHS-1175S-4116-CM        | SPR,CHS,1U,3.5", 4116, SMC                                 | \$2,396.92  | 30.00% | \$1,690.43  |
| X-CHS-1175S-6140-CM        | SPR,CHS,1U,3.5", 6140, SMC                                 | \$3,891.22  | 30.00% | \$2,744.28  |
| X-CHS-2620v4-6155-G5-CM    | Spare, Chassis, 2U 3.5", SYS-6028U, 2620v4 CPU, SMC        | \$2,662.20  | 30.00% | \$1,877.52  |
| X-CHS-2640v4-6155-G5-CM    | Spare, Chassis, 2U 3.5", SYS-6028U, 2620v4 CPU, SMC        | \$3,693.42  | 30.00% | \$2,604.78  |
| X-CHS-2650v4-3155G-G5-CM   | Spare, Chassis, 2U 3.5", SYS-6028U, 2650v4 CPU, SMC        | \$4,400.28  | 30.00% | \$3,103.30  |
| X-CHS-2650v4-6155-G5-CM    | Spare, Chassis, 2U 3.5", SYS-6028U, 2620v4 CPU, SMC        | \$4,154.46  | 30.00% | \$2,929.93  |
| X-CHS-2650v4-NX3175-CM     | Spare, Chassis, CSE-819UTS , 2650v4 CPU, SMC               | \$4,200.36  | 30.00% | \$2,962.30  |
| X-CHS-2660v3-NX3175-CM     | Spare, Chassis, CSE-819UTS , 2660v3 CPU, SMC               | \$4,641.00  | 30.00% | \$3,273.07  |
| X-CHS-2667v4-3155G-G5-CM   | X-CHS-2667v4-3155G-G5-CM                                   | \$6,151.62  | 30.00% | \$4,338.43  |
| X-CHS-2667v4-8150-G5-CM    | Spare, Chassis, SYS-2028U, 2667v4 CPU, SMC                 | \$6,436.20  | 30.00% | \$4,539.13  |
| X-CHS-2667v4-NX3175-CM     | Spare, Chassis, CSE-819UTS , 2667v4 CPU, SMC               | \$5,951.70  | 30.00% | \$4,197.44  |

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|--------------------------|--|-------------|--------|-------------|
| X-CHS-2680v3-NX3175-CM   | Spare, Chassis, CSE-819UTS , 2680v3 CPU, SMC         | \$5,462.10  | 30.00% | \$3,852.15  |
| X-CHS-2680v4-3155G-G5-CM | Spare, Chassis, 2U 3.5", SYS-6028U, 2680v4 CPU, SMC  | \$5,498.82  | 30.00% | \$3,878.04  |
| X-CHS-2680v4-6155-G5-CM  | Spare, Chassis, 2U 3.5", SYS-6028U, 2680v4 CPU, SMC  | \$5,249.79  | 30.00% | \$3,702.41  |
| X-CHS-2680v4-8150-G5-CM  | Spare, Chassis, SYS-2028U, 2680v4 CPU, SMC           | \$5,783.40  | 30.00% | \$4,078.74  |
| X-CHS-2680v4-NX3175-CM   | Spare, Chassis, CSE-819UTS , 2680v4 CPU, SMC         | \$5,297.88  | 30.00% | \$3,736.33  |
| X-CHS-2690v4-6155-G5-CM  | Spare, Chassis, SYS-2028U, 2690v4 CPU, SMC (CM Only) | \$5,942.65  | 30.00% | \$4,191.05  |
| X-CHS-2695v4-3155G-G5-CM | X-CHS-2695v4-3155G-G5-CM                             | \$6,878.88  | 30.00% | \$4,851.33  |
| X-CHS-2695v4-6155-G5-CM  | Spare, Chassis, SYS-2028U, 2695v4 CPU, SMC (CM Only) | \$6,632.04  | 30.00% | \$4,677.25  |
| X-CHS-2695v4-8150-G5-CM  | Spare, Chassis, SYS-2028U, 2680v4 CPU, SMC           | \$7,163.46  | 30.00% | \$5,052.03  |
| X-CHS-2695v4-NX3175-CM   | Spare, Chassis, CSE-819UTS , 2680v4 CPU, SMC         | \$6,677.94  | 30.00% | \$4,709.62  |
| X-CHS-2699v3-NX3175-CM   | Spare, Chassis, CSE-819UTS , 2680v4 CPU, SMC         | \$10,614.12 | 30.00% | \$7,485.61  |
| X-CHS-2699v4-8150-G5-CM  | Spare, Chassis, SYS-2028U, 2680v4 CPU, SMC           | \$10,554.96 | 30.00% | \$7,443.89  |
| X-CHS-2699v4-NX3175-CM   | Spare, Chassis, CSE-819UTS , 2680v4 CPU, SMC         | \$10,070.46 | 30.00% | \$7,102.19  |
| X-CHS-2U2N-5-A-CM        | SPR,CHS,2U2N,LFF,BT                                  | \$1,615.59  | 30.00% | \$1,139.39  |
| X-CHS-2U2N-827HD+-CM     | Spare, Chassis, CSE-827HD+, SMC                      | \$1,074.06  | 30.00% | \$757.48    |
| X-CHS-2U2N-827HD+-G5-CM  | Spare, Chassis, CSE-827HD+, SMC, G5                  | \$1,095.48  | 30.00% | \$772.59    |
| X-CHS-2U4N-0-B-CM        | SPR, X-CHS-2U4N-0-B-CM                               | \$1,756.47  | 30.00% | \$1,238.75  |
| X-CHS-2U4N-217HQ+-CM     | Spare, Chassis, CSE-217HQ+, SMC                      | \$1,159.74  | 30.00% | \$817.91    |
| X-CHS-2U4N-217HQ+-G5-CM  | Spare, Chassis, CSE-217HQ+, SMC, G5                  | \$1,180.14  | 30.00% | \$832.29    |
| X-CHS-2U4N-5-A-CM        | SPR,CHS,2U4N,LFF,BT                                  | \$1,747.39  | 30.00% | \$1,232.35  |
| X-CHS-2U4N-827HQ+-CM     | Spare, Chassis, CSE-827HQ+, SMC                      | \$1,082.22  | 30.00% | \$763.24    |
| X-CHS-2U4N-827HQ+-G5-CM  | Spare, Chassis, CSE-827HQ+, SMC, G5                  | \$1,104.66  | 30.00% | \$779.06    |
| X-CHS-3155G-4116-CM      | SPR,CHS,2U,3.5", 4116                                | \$4,612.34  | 30.00% | \$3,252.85  |
| X-CHS-3155G-5120-CM      | SPR,CHS,2U,3.5", 5120                                | \$5,759.13  | 30.00% | \$4,061.63  |
| X-CHS-3155G-6130-CM      | SPR,CHS,2U,3.5", 6130                                | \$6,460.67  | 30.00% | \$4,556.39  |
| X-CHS-3155G-6134-CM      | SPR,CHS,2U,3.5", 6134                                | \$7,165.31  | 30.00% | \$5,053.33  |
| X-CHS-3155G-6148-CM      | SPR,CHS,2U,3.5", 6148                                | \$8,899.76  | 30.00% | \$6,276.56  |
| X-CHS-3155G-6152-CM      | SPR,CHS,2U,3.5", 6152                                | \$10,107.36 | 30.00% | \$7,128.22  |
| X-CHS-3155G-8176-CM      | SPR,CHS,2U,3.5", 8176                                | \$20,597.86 | 30.00% | \$14,526.64 |
| X-CHS-3170-5120-CM       | SPR,CHS,1U,2.5", 5120, SMC                           | \$5,364.25  | 30.00% | \$3,783.14  |
| X-CHS-3170-6128-CM       | SPR,CHS,1U,2.5", 6128, SMC                           | \$5,644.43  | 30.00% | \$3,980.73  |
| X-CHS-3170-6144-CM       | SPR,CHS,1U,2.5", 6144, SMC                           | \$8,200.65  | 30.00% | \$5,783.51  |
| X-CHS-3170-6148-CM       | SPR,CHS,1U,2.5", 6148, SMC                           | \$8,504.88  | 30.00% | \$5,998.07  |
| X-CHS-3170-6150-CM       | SPR,CHS,1U,2.5", 6150, SMC                           | \$9,097.67  | 30.00% | \$6,416.13  |
| X-CHS-3170-6152-CM       | SPR,CHS,1U,2.5", 6152, SMC                           | \$9,712.48  | 30.00% | \$6,849.73  |
| X-CHS-3170-6154-CM       | SPR,CHS,1U,2.5", 6154, SMC                           | \$9,479.94  | 30.00% | \$6,685.73  |
| X-CHS-3170-8176-CM       | SPR,CHS,1U,2.5", 8176, SMC                           | \$20,202.98 | 30.00% | \$14,248.15 |
| X-CHS-3170-8180-CM       | SPR,CHS,1U,2.5", 8180, SMC                           | \$22,874.32 | 30.00% | \$16,132.11 |
| X-CHS-8155-4108-CM       | SPR,CHS,2U,3.5", 4108                                | \$3,416.81  | 30.00% | \$2,409.71  |
| X-CHS-8155-4114-CM       | SPR,CHS,2U,3.5", 4114                                | \$3,990.21  | 30.00% | \$2,814.10  |
| X-CHS-8155-5120-CM       | SPR,CHS,2U,3.5", 5120                                | \$5,773.37  | 30.00% | \$4,071.67  |
| X-CHS-8155-6128-CM       | SPR,CHS,2U,3.5", 6128                                | \$6,053.55  | 30.00% | \$4,269.27  |
| X-CHS-8155-6144-CM       | SPR,CHS,2U,3.5", 6144                                | \$8,609.79  | 30.00% | \$6,072.05  |
| X-CHS-8155-6148-CM       | SPR,CHS,2U,3.5", 6148                                | \$8,914.01  | 30.00% | \$6,286.61  |
| X-CHS-8155-6152-CM       | SPR,CHS,2U,3.5", 6152                                | \$10,121.61 | 30.00% | \$7,138.27  |
| X-CHS-8155-6154-CM       | SPR,CHS,2U,3.5", 6154                                | \$9,889.21  | 30.00% | \$6,974.37  |
| X-CHS-8155-8180-CM       | SPR,CHS,2U,3.5", 8180                                | \$23,283.61 | 30.00% | \$16,420.77 |
| X-DOM-64GB-G5-CM         | Spare, DOM, 64GB, Gen5                               | \$182.58    | 30.00% | \$128.76    |
| X-EAR-L-2U2N-A-CM        | SPR, X-EAR-L-2U2N-A                                  | \$85.68     | 30.00% | \$60.43     |
| X-EAR-L-2U4N-A-CM        | SPR,EAR,LT,2U4N,BT                                   | \$85.68     | 30.00% | \$60.43     |
| X-EAR-R-2U2N-A-CM        | SPR, X-EAR-R-2U2N-A                                  | \$72.42     | 30.00% | \$51.07     |
| X-EAR-R-2U4N-A-CM        | SPR,EAR,RT,2U4N,BT                                   | \$82.62     | 30.00% | \$58.27     |
| X-FAN-40-14.4K-SM-CM     | Spare, Fan, 40x56mm, 14.4K, SM                       | \$57.12     | 30.00% | \$40.28     |
| X-FAN-40-20.5K-A-CM      | SPR,FAN,40x40x56mm,20.5K                             | \$60.18     | 30.00% | \$42.44     |
| X-FAN-80-13.5K-SM-CM     | Spare, Fan, 80x80x38mm, 13.5K, SM                    | \$69.36     | 30.00% | \$48.92     |
| X-FAN-80-14.9K-A-CM      | SPR,FAN,80X80X38MM,14.9K                             | \$66.30     | 30.00% | \$46.76     |
| X-FAN-80-14.9K-A-CM      | Spare, Fan, 80x80x38mm, 14.9K                        | \$66.30     | 30.00% | \$46.76     |
| X-FAN-80-9.5K-SM-CM      | Spare, Fan, 80x80x38mm, 9.5K, SM                     | \$56.10     | 30.00% | \$39.56     |
| X-GPU-M10-CM             | Spare, NVIDIA M10, PCI-E, SMC                        | \$2,411.64  | 30.00% | \$1,700.81  |

|                       |   |            |        |            |
|-----------------------|---|------------|--------|------------|
| X-GPU-M60-CM          | Spare, NVIDIA M60, PCI-E, SMC   | \$4,536.46 | 30.00% | \$3,199.34 |
| X-GPU-P40-CM          | Spare, Nvidia P40 GPU Card  | \$5,872.21 | 30.00% | \$4,141.38 |
| X-GPU-V100-32GB-CM    | Spare Nvidia V100 GPU Card (GPU Memory: 16GB HBM2) (Nvidia GRID software licenses not included) | \$9,064.06 | 30.00% | \$6,392.43 |
| X-GPU-V100-CM         | Spare Nvidia V100 GPU Card-(Nvidia GRID software licenses not included)                         | \$8,541.34 | 30.00% | \$6,023.78 |
| X-HDD-10TB-A5-A-CM    | SPR, 10TB 3.5" HDD  | \$354.96   | 30.00% | \$250.34   |
| X-HDD-2TB-2.5-CM      | Spare, HDD, SATA, 2TB, 2.5", w/Carrier  | \$340.68   | 30.00% | \$240.26   |
| X-HDD-2TB-3.5-CM      | Spare, HDD, SATA, 2TB, 3.5", w/Carrier  | \$179.52   | 30.00% | \$126.61   |
| X-HDD-2TB-A5-A-CM     | Spare, 2TB 3.5" HDD   | \$186.66   | 30.00% | \$131.64   |
| X-HDD-4TB-3.5-S-CM    | Spare, 4TB 3.5" HDD   | \$214.20   | 30.00% | \$151.06   |
| X-HDD-4TB-A5-A-CM     | Spare, 4TB 3.5" HDD   | \$214.20   | 30.00% | \$151.06   |
| X-HDD-6TB-3.5-CM      | X-HDD-6TB-3.5-CM  | \$261.12   | 30.00% | \$184.15   |
| X-HDD-6TB-A5-A-CM     | Spare, 6TB 3.5" HDD   | \$261.12   | 30.00% | \$184.15   |
| X-HDD-8TB-3.5-CM      | Spare, HDD, SATA, 8TB, 3.5", w/Carrier  | \$316.20   | 30.00% | \$223.00   |
| X-HDD-8TB-A5-A-CM     | Spare, 8TB 3.5" HDD   | \$319.26   | 30.00% | \$225.16   |
| X-HDD-SAS-2TB-2.5-CM  | X-HDD-SAS-2TB-2.5-CM  | \$349.86   | 30.00% | \$246.74   |
| X-HDD-SATA-1TB-CM     | Spare, HDD, SATA, 1TB, Nutanix 2000 series  | \$205.02   | 30.00% | \$144.59   |
| X-HDD-SATA-4TB-3.5-CM | Spare, HDD, SATA, 4TB, 3.5", w/Carrier  | \$214.20   | 30.00% | \$151.06   |
| X-HDD-SED-2TB-2.5-CM  | X-HDD-SED-2TB-2.5-CM  | \$364.14   | 30.00% | \$256.81   |
| X-HDD-SED-2TB-3.5-CM  | X-HDD-SED-2TB-3.5-CM  | \$361.08   | 30.00% | \$254.65   |
| X-HDD-SED-4TB-3.5-CM  | X-HDD-SED-4TB-3.5-CM  | \$246.84   | 30.00% | \$174.08   |
| X-HDD-SED-6TB-3.5-CM  | X-HDD-SED-6TB-3.5-CM  | \$289.68   | 30.00% | \$204.30   |
| X-HDD-SED-8TB-3.5-CM  | Spare, 8TB 3.5" Self Encrypting HDD (SED)   | \$335.58   | 30.00% | \$236.67   |
| X-HDE-4TB-A5-A-CM     | Spare, 4TB 3.5" Self Encrypting HDD (SED)   | \$243.78   | 30.00% | \$171.93   |
| X-HDE-8TB-A5-A-CM     | Spare, 8TB 3.5" Self Encrypting HDD (SED)   | \$338.64   | 30.00% | \$238.83   |
| X-LSI3008-CTLR-CM     | X-LSI3008-CTLR-CM   | \$252.96   | 30.00% | \$178.40   |
| X-M.2-240GB-2280-CM   | SPR,M.2,240GB,22x80   | \$177.48   | 30.00% | \$125.17   |
| X-MEM-16R4-26A-CM     | Spare, 16GB DDR4 2666MHz Memory Module  | \$207.06   | 30.00% | \$146.03   |
| X-MEM-32R4-26A-CM     | Spare, 32GB DDR4 2666MHz Memory Module  | \$271.32   | 30.00% | \$191.35   |
| X-MEM-32R4-26A-CM     | X-MEM-32R4-26A-CM   | \$271.32   | 30.00% | \$191.35   |
| X-MEM-64LR4-26A-CM    | Spare, 64GB DDR4 2666MHz Memory Module  | \$471.24   | 30.00% | \$332.34   |
| X-NIC-10G-2-MX-CM     | Spare, 10GbE, 2-port, SFP+ Network Adapter (Mellanox CX3)                                       | \$187.68   | 30.00% | \$132.36   |
| X-NIC-10G-2-SI-CM     | Spare, 10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES)                                      | \$218.28   | 30.00% | \$153.94   |
| X-NIC-10G-4-S8-CM     | Spare, 10GbE, 4-port, SFP+ Network Adapter (Intel 82599ES)                                      | \$433.50   | 30.00% | \$305.73   |
| X-NIC-10G-4-S8-Q-CM   | Spare, 10GbE, 4-port, SFP+ Network Adapter (Intel 82599ES)                                      | \$563.04   | 30.00% | \$397.08   |
| X-NIC-10GBASET2-Q-CM  | Spare, 10GBase-T, 2-port Network Adapter (Intel X540)   | \$449.82   | 30.00% | \$317.24   |
| X-NIC-10GBASE-T-SM-CM | Spare, 10GBase-T, 2-port Network Adapter (Intel X540)   | \$341.70   | 30.00% | \$240.98   |
| X-NIC-10GBT2-A-CM     | Spare, 10GBase-T, 2-port, Network Adapter (Intel X550-AT2)                                      | \$341.70   | 30.00% | \$240.98   |
| X-NIC-10GBT2-A-Q-CM   | Spare, 10GBase-T, 2-port, Network Adapter (Intel X550-AT2)                                      | \$420.24   | 30.00% | \$296.37   |
| X-NIC-10GSFP2-A-CM    | Spare, 10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES)                                      | \$229.50   | 30.00% | \$161.85   |
| X-NIC-10GSFP2-A-Q-CM  | Spare, 10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES)                                      | \$268.26   | 30.00% | \$189.19   |
| X-NIC-10GSFP2-B-CM    | Spare, 10GbE, 2-port, SFP+ Network Adapter (Mellanox CX4)                                       | \$190.74   | 30.00% | \$134.52   |
| X-NIC-10GSFP4-A-CM    | Spare, 10GbE, 4-port, SFP+ Network Adapter (Intel 82599ES)                                      | \$433.50   | 30.00% | \$305.73   |
| X-NIC-10GSFP4-A-Q-CM  | Spare, 10GbE, 4-port, SFP+ Network Adapter (Intel 82599ES)                                      | \$535.50   | 30.00% | \$377.66   |
| X-NIC-10G-SM-CM       | Spare, NIC, 10 GbE, Dual SFP+ w/CDR, SMC (CM Only)  | \$272.34   | 30.00% | \$192.07   |
| X-NIC-1G-2-CM         | Spare, NIC, 1 GbE, Dual RJ45, SMC   | \$134.64   | 30.00% | \$94.95    |
| X-NIC-1G-2-SM-CM      | Spare, NIC, 1 GbE, Dual RJ45, SMC MicroLp   | \$110.16   | 30.00% | \$77.69    |
| X-NIC-25GSFP2-A-CM    | Spare, 25GbE, 2-port, SFP28 Network Adapter (Mellanox CX4)                                      | \$284.58   | 30.00% | \$200.70   |
| X-NIC-25GSFP2-A-Q-CM  | Spare, 25GbE, 2-port, SFP28 Network Adapter (Mellanox CX4)                                      | \$284.58   | 30.00% | \$200.70   |



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|------------------------|--|------------|--------|------------|
| X-NIC-40G-2-CM         | Spare, 40GbE, 2-port, QSFP+ Network Adapter (Mellanox CX3)       | \$404.94   | 30.00% | \$285.58   |
| X-NIC-40G-2-Q-CM       | Spare, 40GbE, 2-port, QSFP+ Network Adapter (Mellanox CX3)       | \$404.94   | 30.00% | \$285.58   |
| X-NIC-40GQSFP282A-CM   | Spare, 40GbE, 2-port, QSFP28 Network Adapter (Mellanox CX4)      | \$404.94   | 30.00% | \$285.58   |
| X-NIC-40GQSFP28-Q-CM   | Spare, 40GbE, 2-port, QSFP28 Network Adapter (Mellanox CX4)      | \$404.94   | 30.00% | \$285.58   |
| X-NODE-1UG4-2620v3-CM  | Spare, Node, 1U, Gen4, E5-2620v3                                 | \$1,740.12 | 30.00% | \$1,227.22 |
| X-NODE-1UG4-2630v3-CM  | Spare, Node, 1U, Gen4, E5-2630v3                                 | \$2,228.70 | 30.00% | \$1,571.79 |
| X-NODE-1UG4-2640v3-CM  | Spare, Node, 1U, Gen4, E5-2640v3                                 | \$2,790.72 | 30.00% | \$1,968.16 |
| X-NODE-1UG4-2660v3-CM  | Spare, Node, 1U, Gen4, E5-2660v3                                 | \$3,774.00 | 30.00% | \$2,661.61 |
| X-NODE-1UG4-2680v3-CM  | Spare, Node, 1U, Gen4, E5-2680v3                                 | \$4,247.28 | 30.00% | \$2,995.39 |
| X-NODE-1UG5-2609v4-CM  | Spare, Node, 1U, Gen5, E5-2609v4                                 | \$1,559.58 | 30.00% | \$1,099.89 |
| X-NODE-1UG5-2620v4-CM  | Spare, Node, 1U, Gen5, E5-2620v4                                 | \$1,782.96 | 30.00% | \$1,257.43 |
| X-NODE-1UG5-2640v4-CM  | Spare, Node, 1U, Gen5, E5-2640v4                                 | \$2,784.60 | 30.00% | \$1,963.84 |
| X-NODE-1UG5-2650v4-CM  | Spare, Node, 1U, Gen5, E5-2650v4                                 | \$3,232.38 | 30.00% | \$2,279.64 |
| X-NODE-1UG5-2680v4-CM  | Spare, Node, 1U, Gen5, E5-2680v4                                 | \$4,298.28 | 30.00% | \$3,031.36 |
| X-NODE-1UG5-2695v4-CM  | Spare, Node, 1U, Gen5, E5-2695v4                                 | \$5,637.54 | 30.00% | \$3,975.88 |
| X-NODE-1UG6-4108-CM    | SPR, NDE, 1U, G6, 4108   | \$2,378.64 | 30.00% | \$1,677.54 |
| X-NODE-1UG6-4114-CM    | SPR, NDE, 1U, G6, 4114   | \$2,940.66 | 30.00% | \$2,073.90 |
| X-NODE-1UG6-4116-CM    | SPR, NDE, 1U, G6, 4116   | \$3,552.66 | 30.00% | \$2,505.51 |
| X-NODE-1UG6-5120-CM    | SPR, NDE, 1U, G6, 5120   | \$4,568.58 | 30.00% | \$3,221.99 |
| X-NODE-1UG6-6126-CM    | SPR, NDE, 1U, G6, 6126   | \$4,998.00 | 30.00% | \$3,524.84 |
| X-NODE-1UG6-6130-CM    | SPR, NDE, 1U, G6, 6130   | \$5,228.52 | 30.00% | \$3,687.41 |
| X-NODE-1UG6-6138-CM    | SPR, NDE, 1U, G6, 6138   | \$6,648.36 | 30.00% | \$4,688.76 |
| X-NODE-1USG5-2609v4-CM | Spare, Node, 1U, Gen5, Single CPU, E5-2609v4                     | \$1,267.86 | 30.00% | \$894.16   |
| X-NODE-1USG5-2620v4-CM | Spare, Node, 1U, Gen5, Single CPU, E5-2620v4                     | \$1,379.04 | 30.00% | \$972.57   |
| X-NODE-1USG5-2650v4-CM | Spare, Node, 1U, Gen5, Single CPU, E5-2650v4                     | \$2,104.26 | 30.00% | \$1,484.03 |
| X-NODE-2UG4-2660v3-CM  | Spare, Node, 2U, Gen4, E5-2660v3                                 | \$3,910.68 | 30.00% | \$2,758.01 |
| X-NODE-2UG4-2680v3-CM  | Spare, Node, 2U, Gen4, E5-2680v3                                 | \$4,564.50 | 30.00% | \$3,219.11 |
| X-NODE-2UG4-2697v3-CM  | Spare, Node, 2U, Gen4, E5-2697v3                                 | \$6,643.26 | 30.00% | \$4,685.16 |
| X-NODE-2UG5-2609v4-CM  | Spare, Node, 2U, Gen5, E5-2609v4                                 | \$1,619.76 | 30.00% | \$1,142.34 |
| X-NODE-2UG5-2620v4-CM  | Spare, Node, 2U, Gen5, E5-2620v4                                 | \$1,844.16 | 30.00% | \$1,300.59 |
| X-NODE-2UG5-2640v4-CM  | Spare, Node, 2U, Gen5, E5-2640v4                                 | \$2,845.80 | 30.00% | \$2,007.00 |
| X-NODE-2UG5-2643v4-CM  | Spare, Node, 2U, Gen5, E5-2643v4                                 | \$3,990.24 | 30.00% | \$2,814.12 |
| X-NODE-2UG5-2650v4-CM  | Spare, Node, 2U, Gen5, E5-2650v4                                 | \$3,292.56 | 30.00% | \$2,322.08 |
| X-NODE-2UG5-2680v4-CM  | Spare, Node, 2U, Gen5, E5-2680v4                                 | \$4,358.46 | 30.00% | \$3,073.80 |
| X-NODE-2UG5-2690v4-CM  | Spare, Node, 2U, Gen5, E5-2690v4                                 | \$5,056.14 | 30.00% | \$3,565.84 |
| X-NODE-2UG5-2695v4-CM  | Spare, Node, 2U, Gen5, E5-2695v4                                 | \$5,697.72 | 30.00% | \$4,018.32 |
| X-NODE-2UG6-3106-CM    | SPR, NDE, 2U, G6, 3106   | \$2,209.32 | 30.00% | \$1,558.12 |
| X-NODE-2UG6-4108-CM    | SPR, NDE, 2U, G6, 4108   | \$2,413.32 | 30.00% | \$1,701.99 |
| X-NODE-2UG6-4114-CM    | SPR, NDE, 2U, G6, 4114   | \$2,975.34 | 30.00% | \$2,098.36 |
| X-NODE-2UG6-4116-CM    | SPR, NDE, 2U, G6, 4116   | \$3,586.32 | 30.00% | \$2,529.25 |
| X-NODE-2UG6-5120-CM    | SPR, NDE, 2U, G6, 5120   | \$4,602.24 | 30.00% | \$3,245.73 |
| X-NODE-2UG6-6128-CM    | SPR, NDE, 2U, G6, 6128   | \$4,867.44 | 30.00% | \$3,432.76 |
| X-NODE-2UG6-6134-CM    | SPR, X-NODE-2UG6-6134  | \$5,944.38 | 30.00% | \$4,192.27 |
| X-NODE-2UG6-6140-CM    | SPR, NDE, 2U, G6, 6140   | \$6,379.86 | 30.00% | \$4,499.40 |
| X-NODE-2UG6-6148-CM    | SPR, NDE, 2U, G6, 6148   | \$7,678.68 | 30.00% | \$5,415.39 |
| X-NODE-2UG6-6152-CM    | SPR, NDE, 2U, G6, 6152   | \$8,886.28 | 30.00% | \$6,267.05 |
| X-NODE-BLNK-2N-CM      | Spare, Blank Node Panel, For 2-Node Chassis                      | \$120.36   | 30.00% | \$84.88    |
| X-NODE-BLNK-4N-3.5-CM  | Spare, Blank Node Panel, For 4-Node Chassis with 3.5" Drive Bays | \$64.26    | 30.00% | \$45.32    |
| X-NODE-BLNK-4N-CM      | Spare, Blank Node Panel, For 4-Node Chassis                      | \$97.92    | 30.00% | \$69.06    |
| X-NVM-1.6TB-5-A-CM     | Spare, 1600GB 3.5" NVMe SSD                                      | \$736.44   | 30.00% | \$519.37   |
| X-NVME-1600GB-2.5-B-CM | Spare, 1600GB 2.5" NVMe SSD                                      | \$732.36   | 30.00% | \$516.50   |
| X-PKG-2U-0-A-CM        | SPR,PKG,SYS,2U,SFF   | \$164.22   | 30.00% | \$115.82   |
| X-PKG-2U-5-A-CM        | SPR,PKG,SYS,2U,IFF   | \$191.76   | 30.00% | \$135.24   |
| X-PKG-SM-10-CM         | X-PKG-SM-10-CM   | \$161.16   | 30.00% | \$113.66   |
| X-PKG-SM-13-CM         | Spare, System Packaging, SM, CSE-829U2T                          | \$195.84   | 30.00% | \$138.12   |
| X-PKG-SM-14-CM         | Spare, System Packaging, SM, CSE-819UTS                          | \$156.06   | 30.00% | \$110.06   |
| X-PKG-SM-5-CM          | Spare, System Packaging, SM, CSE-217HQ+                          | \$161.16   | 30.00% | \$113.66   |
| X-PKG-SM-6-CM          | Spare, System Packaging, SM, CSE-827HD+                          | \$184.62   | 30.00% | \$130.20   |
| X-PKG-SM-8-CM          | X-PKG-SM-8-CM  | \$136.68   | 30.00% | \$96.39    |
| X-PKG-SM-9-CM          | X-PKG-SM-9-CM  | \$177.48   | 30.00% | \$125.17   |
| X-PSU-1000-CM          | Spare, Power Supply, 1000W                                       | \$243.78   | 30.00% | \$171.93   |
| X-PSU-1200-CM          | SPR, Power Supply, 1200W   | \$251.94   | 30.00% | \$177.68   |
| X-PSU-1600-2T-CM       | Spare, Power Supply, 1600W, Titanium, 2U2N                       | \$359.04   | 30.00% | \$253.21   |

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|----------------------------|--|-------------|--------|-------------|
| X-PSU-1600-CM              | Spare, Power Supply, 1600W   | \$344.76    | 30.00% | \$243.14    |
| X-PSU-1620-NX2000-CM       | Spare, Power Supply, 1620W, Nutanix 2000 series  | \$288.66    | 30.00% | \$203.58    |
| X-PSU-1800-CM              | Spare, Power Supply, 1800W (NX-7110)   | \$336.60    | 30.00% | \$237.39    |
| X-PSU-2000-T-CM            | Spare, Power Supply, 2000W, Titanium   | \$368.54    | 30.00% | \$259.91    |
| X-PSU-2200-T-CM            | SPR, PWS, 2200W, TI  | \$455.94    | 30.00% | \$321.55    |
| X-PSU-500-CM               | SPR, Power Supply, 500W  | \$191.76    | 30.00% | \$135.24    |
| X-RAIL-2U-A-CM             | SPR,RAIL,2U,BT   | \$138.72    | 30.00% | \$97.83     |
| X-RAIL-NX2000-CM           | Spare, Rail, 2U, NX-2000, NX-3050  | \$130.56    | 30.00% | \$92.08     |
| X-RAIL-NX3175-CM           | Spare, Rail, 1U Chassis, NX-3175   | \$128.52    | 30.00% | \$90.64     |
| X-SSD-1.92TB-A5-A-CM       | Spare, 1.92TB 3.5" SSD   | \$599.29    | 30.00% | \$422.65    |
| X-SSD-1.92TB-A5-B-CM       | Spare, 1.92TB 3.5" SSD   | \$426.36    | 30.00% | \$300.69    |
| X-SSD-1200GB-2.5-C-CM      | Spare, SSD, SATA, 1200GB, S3610, w/2.5" Carrier  | \$673.20    | 30.00% | \$474.77    |
| X-SSD-1200GB-3.5-C-CM      | Spare, SSD, SATA, 1200GB, S3610, w/3.5" Carrier  | \$559.83    | 30.00% | \$394.82    |
| X-SSD-1920GB-2.5-C-CM      | Spare, SSD, SATA, 1920GB, w/2.5" Carrier   | \$1,061.81  | 30.00% | \$748.84    |
| X-SSD-1920GB-2.5-E-CM      | X-SSD-1920GB-2.5-E-CM  | \$596.48    | 30.00% | \$420.67    |
| X-SSD-1920GB-3.5-C-CM      | Spare, SSD, SATA, 1920GB, w/3.5" Carrier   | \$980.22    | 30.00% | \$691.30    |
| X-SSD-1920GB-3.5-E-CM      | X-SSD-1920GB-3.5-E-CM  | \$596.48    | 30.00% | \$420.67    |
| X-SSD-1920GB-SED-2.5-CM    | X-SSD-1920GB-SED-2.5-CM  | \$1,408.62  | 30.00% | \$993.43    |
| X-SSD-1920GB-SED-3.5-CM    | X-SSD-1920GB-SED-3.5-CM  | \$1,409.64  | 30.00% | \$994.15    |
| X-SSD-3.84TB-0-A-CM        | SPR, SSD, 3.84TB, 2.5 CAR  | \$935.28    | 30.00% | \$659.61    |
| X-SSD-3.84TB-5-A-CM        | SPR, SSD, 3.84TB, 3.5 CAR  | \$936.95    | 30.00% | \$660.78    |
| X-SSD-3.84TB-A5-A-CM       | Spare, 3.84TB 3.5" SSD   | \$938.84    | 30.00% | \$662.12    |
| X-SSD-3840GB-2.5-B-CM      | Spare, 3.84TB 2.5" SSD   | \$935.28    | 30.00% | \$659.61    |
| X-SSD-480GB-2.5-C-CM       | Spare, SSD, SATA, 480GB, S3610, w/2.5" Carrier   | \$303.62    | 30.00% | \$214.13    |
| X-SSD-480GB-2.5-E-CM       | X-SSD-480GB-2.5-E-CM   | \$238.68    | 30.00% | \$168.33    |
| X-SSD-480GB-3.5-C-CM       | Spare, SSD, SATA, 480GB, S3610, w/3.5" Carrier   | \$296.82    | 30.00% | \$209.33    |
| X-SSD-480GB-3.5-E-CM       | X-SSD-480GB-3.5-E-CM   | \$236.64    | 30.00% | \$166.89    |
| X-SSD-960GB-2.5-C-CM       | Spare, SSD, SATA, 960GB, w/2.5" Carrier  | \$490.38    | 30.00% | \$345.84    |
| X-SSD-960GB-2.5-E-CM       | X-SSD-960GB-2.5-E-CM   | \$343.74    | 30.00% | \$242.42    |
| X-SSD-960GB-3.5-E-CM       | X-SSD-960GB-3.5-E-CM   | \$342.72    | 30.00% | \$241.70    |
| X-SSD-960GB-A5-A-CM        | Spare, 960GB 3.5" SSD  | \$348.84    | 30.00% | \$246.02    |
| X-SSD-960GB-SED-2.5-CM     | X-SSD-960GB-SED-2.5-CM   | \$787.44    | 30.00% | \$555.34    |
| X-SSD-960GB-SED-3.5-CM     | X-SSD-960GB-SED-2.5-CM   | \$788.46    | 30.00% | \$556.06    |
| X-SSD-SED-400GB-2.5-CM     | X-SSD-960GB-SED-2.5-CM   | \$836.40    | 30.00% | \$589.87    |
| X-SSD-SED-400GB-3.5-CM     | X-SSD-960GB-SED-2.5-CM   | \$833.34    | 30.00% | \$587.71    |
| X-SSE-960GB-A5-A-CM        | Spare, 960GB 2.5" Self Encrypting SSD (SED)  | \$792.54    | 30.00% | \$558.94    |
| X-TPM-2.0-U-CM             | Spare TPM 2.0 Module Unprovisioned   | \$106.08    | 30.00% | \$74.81     |
| X-XCVR-SR-SFP+-CM          | Spare, XCVR, Ethernet, SR, SFP+  | \$108.12    | 30.00% | \$76.25     |
| S-GOLD-3361-3YR NUTANIX    | 3YR Basic 8/5 System support for Nutanix NX-3361   | \$44,550.00 | 17.00% | \$37,253.82 |
| S-GOLD-3450-3YR NUTANIX    | 3YR Basic 8/5 System support for Nutanix NX-3450   | \$42,768.00 | 17.00% | \$35,763.67 |
| S-GOLD-3450-5YR NUTANIX    | 5YR Basic 8/5 System support for Nutanix NX-3450   | \$71,280.00 | 17.00% | \$59,606.12 |
| S-GOLD-3361-5YR NUTANIX    | 5YR Basic 8/5 System support for Nutanix NX-3361   | \$74,250.00 | 17.00% | \$62,089.71 |
| S-GOLD-3400-1YR NUTANIX    | 1YR Gold Support for Nutanix Block with 4 node   | \$15,840.00 | 17.00% | \$13,245.80 |
| S-GOLD-3450-1YR NUTANIX    | 1YR Basic 8/5 System support for Nutanix NX-3450   | \$15,840.00 | 17.00% | \$13,245.80 |
| X-HDD-SATA-4TB-3.5 NUTANIX | Spare, HDD, SATA, 4TB, 3.5", w/Carrier (NX-1065-G5, SX-1065-G5, NX-1065S-G5, NX-8035-G5, NX-8150-G5, NX-6035C-G5, NX-3175-G5, NX-6155-G5, NX-3155G-G5, Some G4s) | \$1,024.00  | 17.00% | \$856.29    |
| S-GOLD-6180-5YR NUTANIX    | 5YR Basic 8/5 System support for Nutanix NX-6180   | \$44,550.00 | 17.00% | \$37,253.82 |
| S-GOLD-6220-1YR NUTANIX    | 1YR Basic 8/5 System support for Nutanix NX-6220   | \$8,250.00  | 17.00% | \$6,898.86  |
| X-GPU-K1 NUTANIX           | Spare, NVIDIA GRID K1, PCI-E, SMC (NX-3175-G5, NX-3155G-G5, Some G4s)  | \$4,300.00  | 17.00% | \$3,595.77  |
| X-GPU-K2-LEFT NUTANIX      | Spare, NVIDIA GRID K2-LEFT, PCI-E, SMC (NX-3175-G5, NX-3155G-G5, Some G4s)   | \$8,000.00  | 17.00% | \$6,689.80  |
| X-GPU-K2-RIGHT NUTANIX     | Spare NVIDIA GRID K2-RIGHT PCI-E SMC (NX-7110)   | \$8,000.00  | 17.00% | \$6,689.80  |

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| X-HDD-SATA-1TB NUTANIX           | Spare, HDD, SATA, 1TB, Nutanix 2000 series (NX-3060-G5, NX-8150-G5, Some G4s) | \$843.00    | 17.00% | \$704.94    |
| X-HDD-SATA-1TB-3.5 NUTANIX       | Spare HDD SATA 1TB 3.5" w/Carrier applies to Nutanix NX-1020 series (NX-1020) | \$895.00    | 17.00% | \$748.42    |
| REN-S-PLAT-3451-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-3451                | \$68,040.00 | 17.00% | \$56,896.75 |
| REN-S-PLAT-PLUS-6150-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-6150          | \$26,244.00 | 17.00% | \$21,945.89 |
| REN-S-PLAT-PLUS-6150-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-6150          | \$18,420.00 | 17.00% | \$15,403.26 |
| REN-S-PLAT-PLUS-6160-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-6160          | \$10,800.00 | 17.00% | \$9,031.23  |
| REN-S-PLAT-PLUS-6160-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-6160          | \$29,160.00 | 17.00% | \$24,384.32 |
| REN-S-PLAT-PLUS-6160-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-6160          | \$32,805.00 | 17.00% | \$27,432.36 |
| REN-S-PLAT-PLUS-6170-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-6170          | \$84,150.00 | 17.00% | \$70,368.33 |
| REN-S-PLAT-PLUS-6170-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-6170          | \$23,800.00 | 17.00% | \$19,902.16 |
| REN-S-PLAT-PLUS-6170-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-6170          | \$68,850.00 | 17.00% | \$57,574.09 |
| REN-S-PLAT-PLUS-6180-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-6180          | \$16,200.00 | 17.00% | \$13,546.85 |
| REN-S-PLAT-PLUS-6150-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-6150          | \$9,720.00  | 17.00% | \$8,128.11  |
| LIC-PRO-7110-1YR NUTANIX         | License, 1YR Pro entitlement for NX-7110                                      | \$5,260.00  | 25.00% | \$3,974.59  |
| LIC-PRO-7110-3YR NUTANIX         | License, 3YR Pro entitlement for NX-7110                                      | \$14,180.00 | 25.00% | \$10,714.76 |
| LIC-PRO2ULT-1020-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-1020                            | \$1,780.00  | 25.00% | \$1,345.01  |
| LIC-PRO2ULT-1050-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-1050                            | \$2,700.00  | 25.00% | \$2,040.19  |
| LIC-PRO2ULT-3050-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-3050                            | \$4,320.00  | 25.00% | \$3,264.30  |
| LIC-PRO2ULT-3051-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-3051                            | \$5,400.00  | 25.00% | \$4,080.38  |
| LIC-PRO2ULT-3060-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-3060                            | \$5,100.00  | 25.00% | \$3,853.69  |
| LIC-PRO2ULT-3061-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-3061                            | \$6,000.00  | 25.00% | \$4,533.75  |
| LIC-PRO2ULT-6020-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-6020                            | \$4,500.00  | 25.00% | \$3,400.31  |
| S-PLAT-1450-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-1450                        | \$56,700.00 | 17.00% | \$47,413.96 |
| S-PLAT-2100-1YR NUTANIX          | 1YR Platinum Support for Nutanix Block with 1 node                            | \$4,200.00  | 17.00% | \$3,512.15  |
| S-PLAT-2200-1YR NUTANIX          | 1YR Platinum Support for Nutanix Block with 2 node                            | \$8,400.00  | 17.00% | \$7,024.29  |
| S-PLAT-2300-1YR NUTANIX          | 1YR Platinum Support for Nutanix Block with 3 node                            | \$12,600.00 | 17.00% | \$10,536.44 |
| S-NRNODE-6060-1YR NUTANIX        | Support for non-returned 6060 NODE replacement, 1 yr (per unit)               | \$1,925.00  | 17.00% | \$1,609.73  |
| S-PLAT-2400-1YR NUTANIX          | 1YR Platinum Support for Nutanix Block with 4 node                            | \$16,800.00 | 17.00% | \$14,048.58 |
| LIC-PRO-1050-1YR NUTANIX         | License, 1YR Pro entitlement for NX-1050                                      | \$1,690.00  | 17.00% | \$1,413.22  |
| LIC-PRO-1050-3YR NUTANIX         | License, 3YR Pro entitlement for NX-1050                                      | \$4,560.00  | 17.00% | \$3,813.19  |
| LIC-PRO-3050-1YR NUTANIX         | License, 1YR Pro entitlement for NX-3050                                      | \$2,710.00  | 17.00% | \$2,266.17  |
| LIC-PRO-3050-3YR NUTANIX         | License, 3YR Pro entitlement for NX-3050                                      | \$7,300.00  | 17.00% | \$6,104.44  |
| S-GOLD-2300-1YR NUTANIX          | 1YR Gold Support for Nutanix Block with 3 node                                | \$9,900.00  | 17.00% | \$8,278.63  |
| S-GOLD-2400-1YR NUTANIX          | 1YR Gold Support for Nutanix Block with 4 node                                | \$13,200.00 | 17.00% | \$11,038.17 |
| S-GOLD-3100-1YR NUTANIX          | 1YR Gold Support for Nutanix Block with 1 node                                | \$3,960.00  | 17.00% | \$3,311.45  |
| S-GOLD-3150-1YR NUTANIX          | 1YR Basic 8/5 System support for Nutanix NX-3150                              | \$3,960.00  | 17.00% | \$3,311.45  |
| S-GOLD-3150-3YR NUTANIX          | 3YR Basic 8/5 System support for Nutanix NX-3150                              | \$10,692.00 | 17.00% | \$8,940.92  |
| S-GOLD-3150-5YR NUTANIX          | 5YR Basic 8/5 System support for Nutanix NX-3150                              | \$17,820.00 | 17.00% | \$14,901.53 |

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| S-GOLD-3151-1YR NUTANIX          | 1YR Basic 8/5 System support for Nutanix NX-3151   | \$4,950.00  | 17.00% | \$4,139.31  |
| S-GOLD-3151-3YR NUTANIX          | 3YR Basic 8/5 System support for Nutanix NX-3151   | \$13,365.00 | 17.00% | \$11,176.15 |
| A-SVC-7150S-24-1M-SH4 NUTANIX    | Arista Shared Service Contract for 7150S-24 SW and 24x7x4 Hour Replacement *12-months    | \$1,440.00  | 17.00% | \$1,204.16  |
| S-GOLD-2200-1YR NUTANIX          | 1YR Gold Support for Nutanix Block with 2 node   | \$6,600.00  | 17.00% | \$5,519.09  |
| A-SVC-7150S-52-CL-1M-SH4 NUTANIX | Arista Shared Service Contract for 7150S-52-CL SW and 24x7x4 Hour Replacement *12-months | \$3,000.00  | 17.00% | \$2,508.68  |
| A-SVC-7150S-64-CL-1M-SH4 NUTANIX | Arista Shared Service Contract for 7150S-64-CL SW and 24x7x4 Hour Replacement *12-months | \$3,600.00  | 17.00% | \$3,010.41  |
| C-CBL-1M-SFP+-SFP+ NUTANIX       | Cable 1m SFP+ to SFP+  | \$112.00    | 30.00% | \$78.99     |
| C-CBL-3M-SFP+-SFP+ NUTANIX       | Cable 3m SFP+ to SFP+  | \$134.00    | 30.00% | \$94.50     |
| C-CBL-5M-SFP+-SFP+ NUTANIX       | Cable 5m SFP+ to SFP+  | \$168.00    | 30.00% | \$118.48    |
| C-GPU-APEX NUTANIX               | Config: Add Teradici Apex GPU Card   | \$5,000.00  | 30.00% | \$3,526.25  |
| C-GPU-K1 NUTANIX                 | Config: Add Nvidia K1 GPU Card   | \$4,300.00  | 30.00% | \$3,032.58  |
| C-GPU-K2 NUTANIX                 | Config: Add Nvidia K2 GPU Card   | \$8,000.00  | 30.00% | \$5,642.00  |
| S-GOLD-6220-5YR NUTANIX          | 5YR Basic 8/5 System support for Nutanix NX-6220   | \$37,125.00 | 17.00% | \$31,044.85 |
| S-PLAT-PLUS-GPU-APEX-5YR NUTANIX | 5YR Mission Critical 24/7 support for GPU-APEX   | \$4,050.00  | 17.00% | \$3,386.71  |
| S-PLAT-PLUS-GPU-K1-1YR NUTANIX   | 1YR Mission Critical 24/7 support for GPU-K1   | \$774.00    | 17.00% | \$647.24    |
| S-PLAT-GPU-K1-1YR NUTANIX        | 1YR Production 24/7 support for GPU-K1   | \$602.00    | 17.00% | \$503.41    |
| REN-S-PLAT-1420-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-1420                           | \$8,330.00  | 17.00% | \$6,965.75  |
| REN-S-PLAT-1420-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-1420                           | \$22,491.00 | 17.00% | \$18,807.54 |
| REN-S-PLAT-1420-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-1420                           | \$37,485.00 | 17.00% | \$31,345.89 |
| REN-S-PLAT-1450-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-1450                           | \$12,600.00 | 17.00% | \$10,536.44 |
| REN-S-PLAT-1450-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-1450                           | \$34,020.00 | 17.00% | \$28,448.37 |
| REN-S-PLAT-1450-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-1450                           | \$56,700.00 | 17.00% | \$47,413.96 |
| REN-S-PLAT-2100-1YR NUTANIX      | 1YR Platinum Support Renewal for a Nutanix Block with 1 node                             | \$4,200.00  | 17.00% | \$3,512.15  |
| REN-S-PLAT-2200-1YR NUTANIX      | 1YR Platinum Support Renewal for a Nutanix Block with 2 node                             | \$8,400.00  | 17.00% | \$7,024.29  |
| REN-S-PLAT-2300-1YR NUTANIX      | 1YR Platinum Support Renewal for a Nutanix Block with 3 node                             | \$12,600.00 | 17.00% | \$10,536.44 |
| REN-S-PLAT-2400-1YR NUTANIX      | 1YR Platinum Support Renewal for a Nutanix Block with 4 node                             | \$16,800.00 | 17.00% | \$14,048.58 |
| REN-S-PLAT-3100-1YR NUTANIX      | 1YR Platinum Support Renewal for a Nutanix Block with 1 node                             | \$5,040.00  | 17.00% | \$4,214.57  |
| S-GOLD-3351-3YR NUTANIX          | 3YR Basic 8/5 System support for Nutanix NX-3351   | \$40,095.00 | 17.00% | \$33,528.44 |
| S-GOLD-3351-5YR NUTANIX          | 5YR Basic 8/5 System support for Nutanix NX-3351   | \$66,825.00 | 17.00% | \$55,880.74 |
| S-GOLD-3360-1YR NUTANIX          | 1YR Basic 8/5 System support for Nutanix NX-3360   | \$14,025.00 | 17.00% | \$11,728.06 |
| S-GOLD-3360-3YR NUTANIX          | 3YR Basic 8/5 System support for Nutanix NX-3360   | \$37,867.00 | 17.00% | \$31,665.33 |
| S-GOLD-3360-5YR NUTANIX          | 5YR Basic 8/5 System support for Nutanix NX-3360   | \$63,112.00 | 17.00% | \$52,775.83 |
| S-GOLD-3361-1YR NUTANIX          | 1YR Basic 8/5 System support for Nutanix NX-3361   | \$16,500.00 | 17.00% | \$13,797.71 |
| S-GOLD-3351-1YR NUTANIX          | 1YR Basic 8/5 System support for Nutanix NX-3351   | \$14,850.00 | 17.00% | \$12,417.94 |
| REN-S-GOLD-6180-1YR NUTANIX      | 1YR Basic 8/5 System support renewal for Nutanix NX-6180                                 | \$9,900.00  | 17.00% | \$8,278.63  |
| REN-S-GOLD-6180-3YR NUTANIX      | 3YR Basic 8/5 System support renewal for Nutanix NX-6180                                 | \$26,730.00 | 17.00% | \$22,352.29 |

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| REN-S-GOLD-6180-5YR NUTANIX  | 5YR Basic 8/5 System support renewal for Nutanix NX-6180       | \$44,550.00  | 17.00% | \$37,253.82 |
| S-PLAT-1450-3YR NUTANIX      | 3YR Production 24/7 System support for Nutanix NX-1450         | \$34,020.00  | 17.00% | \$28,448.37 |
| REN-S-GOLD-6220-1YR NUTANIX  | 1YR Basic 8/5 System support renewal for Nutanix NX-6220       | \$8,250.00   | 17.00% | \$6,898.86  |
| REN-S-GOLD-6220-3YR NUTANIX  | 3YR Basic 8/5 System support renewal for Nutanix NX-6220       | \$22,275.00  | 17.00% | \$18,626.91 |
| REN-S-GOLD-6220-5YR NUTANIX  | 5YR Basic 8/5 System support renewal for Nutanix NX-6220       | \$37,125.00  | 17.00% | \$31,044.85 |
| REN-S-GOLD-6250-1YR NUTANIX  | 1YR Basic 8/5 System support renewal for Nutanix NX-6250       | \$11,880.00  | 17.00% | \$9,934.35  |
| REN-S-GOLD-6250-3YR NUTANIX  | 3YR Basic 8/5 System support renewal for Nutanix NX-6250       | \$32,076.00  | 17.00% | \$26,822.75 |
| REN-S-GOLD-6250-5YR NUTANIX  | 5YR Basic 8/5 System support renewal for Nutanix NX-6250       | \$53,460.00  | 17.00% | \$44,704.59 |
| REN-S-GOLD-6260-1YR NUTANIX  | 1YR Basic 8/5 System support renewal for Nutanix NX-6260       | \$13,200.00  | 17.00% | \$11,038.17 |
| REN-S-GOLD-6260-3YR NUTANIX  | 3YR Basic 8/5 System support renewal for Nutanix NX-6260       | \$35,640.00  | 17.00% | \$29,803.06 |
| REN-S-GOLD-6260-5YR NUTANIX  | 5YR Basic 8/5 System support renewal for Nutanix NX-6260       | \$59,400.00  | 17.00% | \$49,671.77 |
| REN-S-GOLD-6270-1YR NUTANIX  | 1YR Basic 8/5 System support renewal for Nutanix NX-6270       | \$17,600.00  | 17.00% | \$14,717.56 |
| REN-S-PLAT-3460-1YR NUTANIX  | 1YR Production 24/7 System support renewal for Nutanix NX-3460 | \$23,800.00  | 17.00% | \$19,902.16 |
| REN-S-PLAT-3460-3YR NUTANIX  | 3YR Production 24/7 System support renewal for Nutanix NX-3460 | \$64,260.00  | 17.00% | \$53,735.82 |
| S-PLAT-PLUS-3261-1YR NUTANIX | 1YR Mission Critical 24/7 System support for Nutanix NX-3261   | \$18,000.00  | 17.00% | \$15,052.05 |
| S-PLAT-PLUS-3261-3YR NUTANIX | 3YR Mission Critical 24/7 System support for Nutanix NX-3261   | \$48,600.00  | 17.00% | \$40,640.54 |
| S-PLAT-PLUS-3261-5YR NUTANIX | 5YR Mission Critical 24/7 System support for Nutanix NX-3261   | \$81,000.00  | 17.00% | \$67,734.23 |
| S-PLAT-PLUS-3350-1YR NUTANIX | 1YR Mission Critical 24/7 System support for Nutanix NX-3350   | \$19,440.00  | 17.00% | \$16,256.21 |
| S-PLAT-PLUS-3350-3YR NUTANIX | 3YR Mission Critical 24/7 System support for Nutanix NX-3350   | \$52,488.00  | 17.00% | \$43,891.78 |
| S-PLAT-PLUS-3350-5YR NUTANIX | 5YR Mission Critical 24/7 System support for Nutanix NX-3350   | \$87,480.00  | 17.00% | \$73,152.96 |
| S-PLAT-PLUS-3351-1YR NUTANIX | 1YR Mission Critical 24/7 System support for Nutanix NX-3351   | \$24,300.00  | 17.00% | \$20,320.27 |
| REN-S-PLAT-3451-5YR NUTANIX  | 5YR Production 24/7 System support renewal for Nutanix NX-3451 | \$113,400.00 | 17.00% | \$94,827.92 |
| S-PLAT-PLUS-3351-3YR NUTANIX | 3YR Mission Critical 24/7 System support for Nutanix NX-3351   | \$65,610.00  | 17.00% | \$54,864.72 |
| S-PLAT-PLUS-3351-5YR NUTANIX | 5YR Mission Critical 24/7 System support for Nutanix NX-3351   | \$109,350.00 | 17.00% | \$91,441.20 |
| S-GOLD-6250-1YR NUTANIX      | 1YR Basic 8/5 System support for Nutanix NX-6250               | \$11,880.00  | 17.00% | \$9,934.35  |
| S-GOLD-6250-3YR NUTANIX      | 3YR Basic 8/5 System support for Nutanix NX-6250               | \$32,076.00  | 17.00% | \$26,822.75 |
| S-GOLD-6250-5YR NUTANIX      | 5YR Basic 8/5 System support for Nutanix NX-6250               | \$53,460.00  | 17.00% | \$44,704.59 |
| S-GOLD-6260-1YR NUTANIX      | 1YR Basic 8/5 System support for Nutanix NX-6260               | \$13,200.00  | 17.00% | \$11,038.17 |
| S-GOLD-6260-3YR NUTANIX      | 3YR Basic 8/5 System support for Nutanix NX-6260               | \$35,640.00  | 17.00% | \$29,803.06 |
| S-GOLD-6260-5YR NUTANIX      | 5YR Basic 8/5 System support for Nutanix NX-6260               | \$59,400.00  | 17.00% | \$49,671.77 |
| S-GOLD-6270-1YR NUTANIX      | 1YR Basic 8/5 System support for Nutanix NX-6270               | \$17,600.00  | 17.00% | \$14,717.56 |
| S-GOLD-6270-3YR NUTANIX      | 3YR Basic 8/5 System support for Nutanix NX-6270               | \$47,520.00  | 17.00% | \$39,737.41 |
| S-GOLD-6220-3YR NUTANIX      | 3YR Basic 8/5 System support for Nutanix NX-6220               | \$22,275.00  | 17.00% | \$18,626.91 |
| S-GOLD-6270-5YR NUTANIX      | 5YR Basic 8/5 System support for Nutanix NX-6270               | \$79,200.00  | 17.00% | \$66,229.02 |

|                               |  |             |        |             |
|-------------------------------|--|-------------|--------|-------------|
| S-GOLD-6280-1YR NUTANIX       | 1YR Basic 8/5 System support for Nutanix NX-6280   | \$19,800.00 | 17.00% | \$16,557.26 |
| S-GOLD-6280-3YR NUTANIX       | 3YR Basic 8/5 System support for Nutanix NX-6280   | \$53,460.00 | 17.00% | \$44,704.59 |
| S-GOLD-6280-5YR NUTANIX       | 5YR Basic 8/5 System support for Nutanix NX-6280   | \$89,100.00 | 17.00% | \$74,507.65 |
| S-GOLD-7110-1YR NUTANIX       | 1YR Basic 8/5 System support for Nutanix NX-7110   | \$7,700.00  | 17.00% | \$6,438.93  |
| S-GOLD-7110-3YR NUTANIX       | 3YR Basic 8/5 System support for Nutanix NX-7110   | \$20,790.00 | 17.00% | \$17,385.12 |
| S-GOLD-VDI-AMS-1YR NUTANIX    | 1YR GOLD System support renewal for Nutanix VDI-AMS  | \$6,600.00  | 17.00% | \$5,519.09  |
| S-GOLD-VDI-AMS-3YR NUTANIX    | 3YR GOLD System support renewal for Nutanix VDI-AMS  | \$17,820.00 | 17.00% | \$14,901.53 |
| S-GOLD-VDI-AMS-5YR NUTANIX    | 5YR GOLD System support renewal for Nutanix VDI-AMS  | \$29,700.00 | 17.00% | \$24,835.88 |
| S-GOLD-VDI-STR-1YR NUTANIX    | 1YR GOLD System support renewal for Nutanix VDI-STR  | \$5,280.00  | 17.00% | \$4,415.27  |
| S-PLAT-6150-1YR NUTANIX       | 1YR Production 24/7 System support for Nutanix NX-6150   | \$7,560.00  | 17.00% | \$6,321.86  |
| S-PLAT-6150-3YR NUTANIX       | 3YR Production 24/7 System support for Nutanix NX-6150   | \$20,412.00 | 17.00% | \$17,069.02 |
| S-PLAT-6150-5YR NUTANIX       | 5YR Production 24/7 System support for Nutanix NX-6150   | \$34,020.00 | 17.00% | \$28,448.37 |
| S-PLAT-6160-1YR NUTANIX       | 1YR Production 24/7 System support for Nutanix NX-6160   | \$8,400.00  | 17.00% | \$7,024.29  |
| S-PLAT-6160-3YR NUTANIX       | 3YR Production 24/7 System support for Nutanix NX-6160   | \$22,680.00 | 17.00% | \$18,965.58 |
| S-PLAT-6160-5YR NUTANIX       | 5YR Production 24/7 System support for Nutanix NX-6160   | \$37,800.00 | 17.00% | \$31,609.31 |
| S-PLAT-6170-1YR NUTANIX       | 1YR Production 24/7 System support for Nutanix NX-6170   | \$11,200.00 | 17.00% | \$9,365.72  |
| REN-S-GOLD-GPU-K1-1YR NUTANIX | 1YR Basic 8/5 support renewal for GPU-K1   | \$473.00    | 17.00% | \$395.53    |
| REN-S-GOLD-3261-1YR NUTANIX   | 1YR Basic 8/5 System support renewal for Nutanix NX-3261   | \$11,000.00 | 17.00% | \$9,198.48  |
| REN-S-GOLD-3261-3YR NUTANIX   | 3YR Basic 8/5 System support renewal for Nutanix NX-3261   | \$29,700.00 | 17.00% | \$24,835.88 |
| REN-S-GOLD-3261-5YR NUTANIX   | 5YR Basic 8/5 System support renewal for Nutanix NX-3261   | \$49,500.00 | 17.00% | \$41,393.14 |
| REN-S-GOLD-3300-1YR NUTANIX   | 1YR Gold Support Renewal for a Block with 3 node   | \$11,880.00 | 17.00% | \$9,934.35  |
| C-XCVR-SR-SFP+ NUTANIX        | Transceiver, 10G Ethernet, SR, SFP+  | \$850.00    | 30.00% | \$599.46    |
| X-BEZEL-NX2000 NUTANIX        | Spare, Bezel, Nutanix 2000 Series  | \$600.00    | 30.00% | \$423.15    |
| X-BEZEL-SM-2U-2 NUTANIX       | Spare, Bezel, 2U, w/Lock and Key, SM (NX-3060-G5, NX-1065-G5, NX-1065S-G5, NX-8035-G5, NX-8150-G5, NX-6035C-G5, NX-8150-G5, NX-6155-G5, NX-3155G-G5, Some G4s)                   | \$600.00    | 30.00% | \$423.15    |
| X-CBL-1M-SFP+-SFP+ NUTANIX    | Spare, Cable, 1m, SFP+ to SFP+ (NX-3060-G5, NX-1065-G5, SX-1065-G5, NX-1065S-G5, NX-8035-G5, NX-8150-G5, NX-6035C-G5, NX-8150-G5, NX-3175-G5, NX-6155-G5, NX-3155G-G5, Some G4s) | \$100.00    | 30.00% | \$70.53     |
| REN-S-GOLD-3161-3YR NUTANIX   | 3YR Basic 8/5 System support renewal for Nutanix NX-3161   | \$14,850.00 | 17.00% | \$12,417.94 |
| REN-S-GOLD-3161-5YR NUTANIX   | 5YR Basic 8/5 System support renewal for Nutanix NX-3161   | \$24,750.00 | 17.00% | \$20,696.57 |
| REN-S-GOLD-3200-1YR NUTANIX   | 1YR Gold Support Renewal for a Block with 2 node   | \$7,920.00  | 17.00% | \$6,622.90  |
| REN-S-GOLD-3250-1YR NUTANIX   | 1YR Basic 8/5 System support renewal for Nutanix NX-3250   | \$7,920.00  | 17.00% | \$6,622.90  |
| REN-S-GOLD-3250-3YR NUTANIX   | 3YR Basic 8/5 System support renewal for Nutanix NX-3250   | \$21,384.00 | 17.00% | \$17,881.84 |
| REN-S-GOLD-3250-5YR NUTANIX   | 5YR Basic 8/5 System support renewal for Nutanix NX-3250   | \$35,640.00 | 17.00% | \$29,803.06 |
| REN-S-GOLD-3251-1YR NUTANIX   | 1YR Basic 8/5 System support renewal for Nutanix NX-3251   | \$9,900.00  | 17.00% | \$8,278.63  |

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|------------------------------------|--|--------------|--------|-------------|
| REN-S-GOLD-3251-3YR NUTANIX        | 3YR Basic 8/5 System support renewal for Nutanix NX-3251   | \$26,730.00  | 17.00% | \$22,352.29 |
| REN-S-GOLD-3251-5YR NUTANIX        | 5YR Basic 8/5 System support renewal for Nutanix NX-3251   | \$44,550.00  | 17.00% | \$37,253.82 |
| REN-S-GOLD-1250-1YR NUTANIX        | 1YR Basic 8/5 System support renewal for Nutanix NX-1250   | \$4,950.00   | 17.00% | \$4,139.31  |
| REN-S-GOLD-3260-1YR NUTANIX        | 1YR Basic 8/5 System support renewal for Nutanix NX-3260   | \$9,350.00   | 17.00% | \$7,818.70  |
| REN-S-GOLD-3260-3YR NUTANIX        | 3YR Basic 8/5 System support renewal for Nutanix NX-3260   | \$25,245.00  | 17.00% | \$21,110.50 |
| REN-S-GOLD-3260-5YR NUTANIX        | 5YR Basic 8/5 System support renewal for Nutanix NX-3260   | \$42,075.00  | 17.00% | \$35,184.17 |
| REN-S-GOLD-3350-1YR NUTANIX        | 1YR Basic 8/5 System support renewal for Nutanix NX-3350   | \$11,880.00  | 17.00% | \$9,934.35  |
| REN-S-GOLD-3350-3YR NUTANIX        | 3YR Basic 8/5 System support renewal for Nutanix NX-3350   | \$32,076.00  | 17.00% | \$26,822.75 |
| REN-S-GOLD-3350-5YR NUTANIX        | 5YR Basic 8/5 System support renewal for Nutanix NX-3350   | \$53,460.00  | 17.00% | \$44,704.59 |
| X-CBL-3M-SFP+-SFP+ NUTANIX         | Spare, Cable, 3m, SFP+ to SFP+ (NX-3060-G5, NX-1065-G5, SX-1065-G5, NX-1065S-G5, NX-8035-G5, NX-8150-G5, NX-6035C-G5, NX-8150-G5, NX-3175-G5, NX-6155-G5, NX-3155G-G5, Some G4s) | \$120.00     | 30.00% | \$84.63     |
| X-CBL-5M-SFP+-SFP+ NUTANIX         | Spare, Cable, 5m, SFP+ to SFP+ (NX-3060-G5, NX-1065-G5, SX-1065-G5, NX-1065S-G5, NX-8035-G5, NX-8150-G5, NX-6035C-G5, NX-8150-G5, NX-3175-G5, NX-6155-G5, NX-3155G-G5, Some G4s) | \$150.00     | 30.00% | \$105.79    |
| X-CHASSIS-CPU-NX7110 NUTANIX       | Spare Chassis CSE- 218GTS-R1800NBP SMC (NX-7110)   | \$36,176.00  | 30.00% | \$25,513.12 |
| X-CHASSIS-EAR-LEFT-NX7110 NUTANIX  | Spare Left Ear NX-7110   | \$191.00     | 30.00% | \$134.70    |
| X-CHASSIS-EAR-RIGHT-NX7110 NUTANIX | Spare Right Ear NX-7110  | \$191.00     | 30.00% | \$134.70    |
| X-CHASSIS-NX2000 NUTANIX           | Spare, Chassis, Nutanix 2000 series (PSU & Fans only)  | \$4,000.00   | 30.00% | \$2,821.00  |
| X-CHASSIS-NX3050 NUTANIX           | Spare Chassis NX-3050 Series w/PSU & Fans (NX-1050,NX-3050,NX-3051,NX-3060,NX-3060-E,NX-3061,NX-3061-E)  | \$6,000.00   | 30.00% | \$4,231.50  |
| X-CHASSIS-SM-2 NUTANIX             | Spare Chassis 2U SM CSE-827HD w/PSU & Fans (NX-6020,NX-6050,NX-6070,NX-6060,NX-6060-E,NX-6080,NX-9040,NX-6035C)  | \$6,800.00   | 30.00% | \$4,795.70  |
| X-CHASSIS-SM-2-HQ NUTANIX          | Spare Chassis 2U SMC (NX-1020,NX-1065S)  | \$4,095.00   | 30.00% | \$2,888.00  |
| X-CBL-3M-QSA-SFP+ NUTANIX          | Spare Cable 3m SFP+ to SFP+ with QSA Adapter   | \$576.00     | 30.00% | \$406.22    |
| X-FAN-60-13K-SM NUTANIX            | Spare Fan 60x60x38mm 13K SM  | \$240.00     | 30.00% | \$169.26    |
| X-FAN-80-11K-SM NUTANIX            | Spare Fan 80x80x38mm 11K SM  | \$200.00     | 30.00% | \$141.05    |
| X-FAN-MODULE1-NX7110 NUTANIX       | Single rear fan module with foam. (FanC) Cable on right side.  | \$300.00     | 30.00% | \$211.58    |
| X-FAN-MODULE2-NX7110 NUTANIX       | Single front left fan module. (FanA) Cable on right side.  | \$300.00     | 30.00% | \$211.58    |
| X-FAN-MODULE3-NX7110 NUTANIX       | Dual fan module, center chassis. (Fan4 and Fan1). Left and right cables.   | \$392.00     | 30.00% | \$276.46    |
| X-FAN-MODULE4-NX7110 NUTANIX       | Front right fan module. (FanE) Cable on left side.   | \$300.00     | 30.00% | \$211.58    |
| X-FAN-NX2000 NUTANIX               | Spare, Fan, Nutanix 2000 series and 3050 series, NX-1050   | \$80.00      | 30.00% | \$56.42     |
| X-GPU-APEX NUTANIX                 | Spare Teradici APEX 2800 LP SMC (NX-7110)  | \$5,000.00   | 30.00% | \$3,526.25  |
| S-PLAT-PLUS-1150-5YR NUTANIX       | 5YR Mission Critical 24/7 System support for Nutanix NX-1150   | \$18,225.00  | 30.00% | \$12,853.18 |
| X-BEZEL-NX3050 NUTANIX             | Spare Bezel 2U w/Lock and Key NX-3050  | \$600.00     | 30.00% | \$423.15    |
| REN-S-PLAT-6270-3YR NUTANIX        | 3YR Production 24/7 System support renewal for Nutanix NX-6270   | \$60,480.00  | 17.00% | \$50,574.89 |
| REN-S-PLAT-6270-5YR NUTANIX        | 5YR Production 24/7 System support renewal for Nutanix NX-6270   | \$100,800.00 | 17.00% | \$84,291.48 |
| REN-S-PLAT-6280-1YR NUTANIX        | 1YR Production 24/7 System support renewal for Nutanix NX-6280   | \$25,200.00  | 17.00% | \$21,072.87 |

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| S-PLAT-PLUS-3360-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-3360         | \$22,950.00  | 17.00% | \$19,191.36  |
| S-PLAT-PLUS-3360-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-3360         | \$61,965.00  | 17.00% | \$51,816.68  |
| S-PLAT-PLUS-3360-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-3360         | \$103,275.00 | 17.00% | \$86,361.14  |
| S-PLAT-PLUS-3361-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-3361         | \$27,000.00  | 17.00% | \$22,578.08  |
| S-PLAT-PLUS-3361-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-3361         | \$72,900.00  | 17.00% | \$60,960.80  |
| S-PLAT-PLUS-3361-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-3361         | \$121,500.00 | 17.00% | \$101,601.34 |
| S-PLAT-PLUS-3450-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-3450         | \$25,920.00  | 17.00% | \$21,674.95  |
| LIC-PRO2ULT-6060-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-6060                   | \$7,200.00   | 25.00% | \$5,440.50   |
| LIC-PRO2ULT-6070-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-6070                   | \$9,600.00   | 25.00% | \$7,254.00   |
| LIC-PRO2ULT-6080-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-6080                   | \$10,800.00  | 25.00% | \$8,160.75   |
| LIC-PRO2ULT-7110-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-7110                   | \$8,400.00   | 25.00% | \$6,347.25   |
| LIC-ULT-1020-1YR NUTANIX         | License, 1YR Ultimate entitlement for NX-1020                        | \$1,680.00   | 25.00% | \$1,269.45   |
| LIC-ULT-1020-3YR NUTANIX         | License, 3YR Ultimate entitlement for NX-1020                        | \$4,520.00   | 25.00% | \$3,415.43   |
| LIC-ULT-1050-1YR NUTANIX         | License, 1YR Ultimate entitlement for NX-1050                        | \$2,540.00   | 25.00% | \$1,919.29   |
| LIC-ULT-1050-3YR NUTANIX         | License, 3YR Ultimate entitlement for NX-1050                        | \$6,840.00   | 25.00% | \$5,168.48   |
| LIC-PRO2ULT-6050-P NUTANIX       | License Upgrade PRO to ULT entitlement for NX-6050                   | \$6,480.00   | 25.00% | \$4,896.45   |
| LIC-ULT-3050-1YR NUTANIX         | License, 1YR Ultimate entitlement for NX-3050                        | \$4,060.00   | 25.00% | \$3,067.84   |
| LIC-ULT-3050-3YR NUTANIX         | License, 3YR Ultimate entitlement for NX-3050                        | \$10,940.00  | 25.00% | \$8,266.54   |
| LIC-ULT-3051-1YR NUTANIX         | License, 1YR Ultimate entitlement for NX-3051                        | \$5,070.00   | 25.00% | \$3,831.02   |
| LIC-ULT-3051-3YR NUTANIX         | License, 3YR Ultimate entitlement for NX-3051                        | \$13,670.00  | 25.00% | \$10,329.39  |
| LIC-ULT-3060-1YR NUTANIX         | License, 1YR Ultimate entitlement for NX-3060                        | \$4,790.00   | 25.00% | \$3,619.44   |
| LIC-ULT-3060-3YR NUTANIX         | License, 3YR Ultimate entitlement for NX-3060                        | \$12,910.00  | 25.00% | \$9,755.12   |
| LIC-ULT-3061-1YR NUTANIX         | License, 1YR Ultimate entitlement for NX-3061                        | \$5,630.00   | 25.00% | \$4,254.17   |
| REN-S-PLAT-PLUS-6180-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-6180 | \$43,740.00  | 17.00% | \$36,576.48  |
| REN-S-GOLD-6270-5YR NUTANIX      | 5YR Basic 8/5 System support renewal for Nutanix NX-6270             | \$79,200.00  | 17.00% | \$66,229.02  |
| REN-S-GOLD-6280-1YR NUTANIX      | 1YR Basic 8/5 System support renewal for Nutanix NX-6280             | \$19,800.00  | 17.00% | \$16,557.26  |
| REN-S-PLAT-6280-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-6280       | \$68,040.00  | 17.00% | \$56,896.75  |
| REN-S-PLAT-6280-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-6280       | \$113,400.00 | 17.00% | \$94,827.92  |
| REN-S-PLAT-7110-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-7110       | \$9,800.00   | 17.00% | \$8,195.01   |
| REN-S-PLAT-7110-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-7110       | \$26,460.00  | 17.00% | \$22,126.51  |
| REN-S-PLAT-7110-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-7110       | \$44,100.00  | 17.00% | \$36,877.52  |
| LIC-PRO-6080-3YR NUTANIX         | License, 3YR Pro entitlement for NX-6080                             | \$18,230.00  | 25.00% | \$13,775.04  |
| REN-S-PLAT-PLUS-1150-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-1150 | \$4,050.00   | 17.00% | \$3,386.71   |
| REN-S-PLAT-PLUS-1150-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-1150 | \$33,705.00  | 17.00% | \$28,184.96  |
| REN-S-PLAT-PLUS-1150-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-1150 | \$14,980.00  | 17.00% | \$12,526.65  |
| REN-S-PLAT-PLUS-1250-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-1250 | \$8,100.00   | 17.00% | \$6,773.42   |
| REN-S-PLAT-PLUS-1250-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-1250 | \$11,900.00  | 17.00% | \$9,951.08   |
| REN-S-PLAT-PLUS-1320-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-1320 | \$8,032.00   | 17.00% | \$6,716.56   |
| REN-S-PLAT-PLUS-1320-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-1320 | \$21,687.00  | 17.00% | \$18,135.21  |
| REN-S-PLAT-PLUS-1320-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-1320 | \$18,742.00  | 17.00% | \$15,672.53  |



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|----------------------------------|---|--------------|--------|--------------|
| REN-S-PLAT-PLUS-1350-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-1350  | \$12,150.00  | 17.00% | \$10,160.13  |
| S-PLAT-VDI-AMS-1YR NUTANIX       | 1YR PLAT System support renewal for Nutanix VDI-AMS                   | \$8,400.00   | 17.00% | \$7,024.29   |
| REN-S-PLAT-PLUS-3151-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3151  | \$47,520.00  | 17.00% | \$39,737.41  |
| S-PLAT-PLUS-3161-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-3161          | \$24,300.00  | 17.00% | \$20,320.27  |
| U-NODE-64GB-1050 NUTANIX         | Upgrade node, 64GB for NX-1050  | \$22,500.00  | 30.00% | \$15,868.13  |
| S-NRNODE-6060-3YR NUTANIX        | Support for non-returned 6060 NODE replacement, 3 yr (per unit)       | \$5,185.00   | 17.00% | \$4,335.83   |
| REN-S-PLAT-3451-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-3451        | \$25,200.00  | 17.00% | \$21,072.87  |
| S-PLAT-PLUS-3450-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-3450          | \$69,984.00  | 17.00% | \$58,522.37  |
| S-NRNODE-1020-1YR NUTANIX        | Support for non-returned 1020 NODE replacement, 1 yr (per unit)       | \$565.00     | 17.00% | \$472.47     |
| S-PLAT-3150-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3150                | \$22,680.00  | 17.00% | \$18,965.58  |
| S-PLAT-3260-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3260                | \$11,900.00  | 17.00% | \$9,951.08   |
| REN-S-GOLD-6280-3YR NUTANIX      | 3YR Basic 8/5 System support renewal for Nutanix NX-6280              | \$53,460.00  | 17.00% | \$44,704.59  |
| REN-S-GOLD-6280-5YR NUTANIX      | 5YR Basic 8/5 System support renewal for Nutanix NX-6280              | \$89,100.00  | 17.00% | \$74,507.65  |
| REN-S-GOLD-7110-1YR NUTANIX      | 1YR Basic 8/5 System support renewal for Nutanix NX-7110              | \$7,700.00   | 17.00% | \$6,438.93   |
| REN-S-GOLD-7110-3YR NUTANIX      | 3YR Basic 8/5 System support renewal for Nutanix NX-7110              | \$20,790.00  | 17.00% | \$17,385.12  |
| REN-S-GOLD-7110-5YR NUTANIX      | 5YR Basic 8/5 System support renewal for Nutanix NX-7110              | \$34,650.00  | 17.00% | \$28,975.20  |
| REN-S-GOLD-VDI-AMS-1YR NUTANIX   | 1YR GOLD System support renewal for Nutanix VDI-AMS                   | \$6,600.00   | 17.00% | \$5,519.09   |
| REN-S-GOLD-VDI-AMS-3YR NUTANIX   | 3YR GOLD System support renewal for Nutanix VDI-AMS                   | \$17,820.00  | 17.00% | \$14,901.53  |
| REN-S-GOLD-6270-3YR NUTANIX      | 3YR Basic 8/5 System support renewal for Nutanix NX-6270              | \$47,520.00  | 17.00% | \$39,737.41  |
| REN-S-GOLD-VDI-AMS-5YR NUTANIX   | 5YR GOLD System support renewal for Nutanix VDI-AMS                   | \$29,700.00  | 17.00% | \$24,835.88  |
| REN-S-GOLD-VDI-STR-1YR NUTANIX   | 1YR GOLD System support renewal for Nutanix VDI-STR                   | \$5,280.00   | 17.00% | \$4,415.27   |
| REN-S-GOLD-VDI-STR-3YR NUTANIX   | 3YR GOLD System support renewal for Nutanix VDI-STR                   | \$14,256.00  | 17.00% | \$11,921.22  |
| REN-S-GOLD-VDI-STR-5YR NUTANIX   | 5YR GOLD System support renewal for Nutanix VDI-STR                   | \$23,760.00  | 17.00% | \$19,868.71  |
| REN-S-NRDK-HDD-1TB-1YR NUTANIX   | Support renewal for non-returned 1TB HDD replacement 1 yr (per drive) | \$35.00      | 17.00% | \$29.27      |
| REN-S-NRDK-HDD-1TB-3YR NUTANIX   | Support renewal for non-returned 1TB HDD replacement 3 yr (per drive) | \$85.00      | 17.00% | \$71.08      |
| S-PLAT-3100-1YR NUTANIX          | 1YR Platinum Support for Nutanix Block with 1 node                    | \$5,040.00   | 17.00% | \$4,214.57   |
| S-PLAT-3150-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3150                | \$5,040.00   | 17.00% | \$4,214.57   |
| S-PLAT-3150-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-3150                | \$13,608.00  | 17.00% | \$11,379.35  |
| S-PLAT-PLUS-3451-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-3451          | \$32,400.00  | 17.00% | \$27,093.69  |
| S-PLAT-PLUS-3451-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-3451          | \$87,480.00  | 17.00% | \$73,152.96  |
| S-PLAT-PLUS-3451-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-3451          | \$145,800.00 | 17.00% | \$121,921.61 |
| S-PLAT-PLUS-3460-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-3460          | \$30,600.00  | 17.00% | \$25,588.49  |
| S-PLAT-PLUS-3460-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-3460          | \$82,620.00  | 17.00% | \$69,088.91  |
| S-PLAT-PLUS-3460-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-3460          | \$137,700.00 | 17.00% | \$115,148.18 |

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| S-PLAT-PLUS-3461-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-3461                          | \$36,000.00  | 17.00% | \$30,104.10  |
| S-PLAT-PLUS-3461-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-3461                          | \$97,200.00  | 17.00% | \$81,281.07  |
| S-PLAT-PLUS-3461-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-3461                          | \$162,000.00 | 17.00% | \$135,468.45 |
| LIC-ULT-6070-1YR NUTANIX         | License, 1YR Ultimate entitlement for NX-6070   | \$9,010.00   | 17.00% | \$7,534.39   |
| S-GOLD-6120-5YR NUTANIX          | 5YR Basic 8/5 System support for Nutanix NX-6120                                      | \$18,562.00  | 17.00% | \$15,522.01  |
| REN-S-NRDK-SSD-400GB-5YR NUTANIX | Support renewal for non-returned 400GB SSD replacement, 5 yr (per drive)              | \$770.00     | 17.00% | \$643.89     |
| REN-S-GOLD-3351-3YR NUTANIX      | 3YR Basic 8/5 System support renewal for Nutanix NX-3351                              | \$40,095.00  | 17.00% | \$33,528.44  |
| REN-S-GOLD-3351-5YR NUTANIX      | 5YR Basic 8/5 System support renewal for Nutanix NX-3351                              | \$66,825.00  | 17.00% | \$55,880.74  |
| REN-S-GOLD-3360-1YR NUTANIX      | 1YR Basic 8/5 System support renewal for Nutanix NX-3360                              | \$14,025.00  | 17.00% | \$11,728.06  |
| REN-S-GOLD-3360-3YR NUTANIX      | 3YR Basic 8/5 System support renewal for Nutanix NX-3360                              | \$37,867.00  | 17.00% | \$31,665.33  |
| S-NRDK-SSD-240GB-5YR NUTANIX     | Support for non-returned 240GB SSD replacement, 5 yr (per drive)                      | \$320.00     | 17.00% | \$267.59     |
| S-NRDK-SSD-400GB-1YR NUTANIX     | Support for non-returned 400GB SSD replacement, 1 yr (per drive)                      | \$175.00     | 17.00% | \$146.34     |
| S-NRDK-SSD-400GB-3YR NUTANIX     | Support for non-returned 400GB SSD replacement, 3 yr (per drive)                      | \$460.00     | 17.00% | \$384.66     |
| S-NRDK-SSD-400GB-5YR NUTANIX     | Support for non-returned 400GB SSD replacement, 5 yr (per drive)                      | \$770.00     | 17.00% | \$643.89     |
| S-NRDK-SSD-800GB-1YR NUTANIX     | Support for non-returned 800GB SSD replacement, 1 yr (per drive)                      | \$145.00     | 17.00% | \$121.25     |
| REN-S-GOLD-3351-1YR NUTANIX      | 1YR Basic 8/5 System support renewal for Nutanix NX-3351                              | \$14,850.00  | 17.00% | \$12,417.94  |
| S-NRDK-SSD-800GB-3YR NUTANIX     | Support for non-returned 800GB SSD replacement, 3 yr (per drive)                      | \$380.00     | 17.00% | \$317.77     |
| S-NRDK-SSD-800GB-5YR NUTANIX     | Support for non-returned 800GB SSD replacement, 5 yr (per drive)                      | \$635.00     | 17.00% | \$531.00     |
| S-NRMEM-16GB-1YR NUTANIX         | Support for non-returned 16GB MEM replacement, 1 yr (per unit)                        | \$45.00      | 17.00% | \$37.63      |
| S-NRMEM-16GB-3YR NUTANIX         | Support for non-returned 16GB MEM replacement, 3 yr (per unit)                        | \$110.00     | 17.00% | \$91.98      |
| S-NRMEM-16GB-5YR NUTANIX         | Support for non-returned 16GB MEM replacement, 5 yr (per unit)                        | \$185.00     | 17.00% | \$154.70     |
| S-NRMEM-32GB-1YR NUTANIX         | Support for non-returned 32GB MEM replacement, 1 yr (per unit)                        | \$75.00      | 17.00% | \$62.72      |
| S-NRMEM-32GB-3YR NUTANIX         | Support for non-returned 32GB MEM replacement, 3 yr (per unit)                        | \$190.00     | 17.00% | \$158.88     |
| S-NRMEM-32GB-5YR NUTANIX         | Support for non-returned 32GB MEM replacement, 5 yr (per unit)                        | \$320.00     | 17.00% | \$267.59     |
| A-SVC-7050S-52-1M-SH4 NUTANIX    | Arista Shared Service Contract for 7050S-52 SW and 24x7x4 Hour Replacement *12-months | \$2,040.00   | 17.00% | \$1,705.90   |
| S-PLAT-PLUS-6250-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-6250                          | \$52,488.00  | 17.00% | \$43,891.78  |
| S-GOLD-1420-1YR NUTANIX          | 1YR Basic 8/5 System support for Nutanix NX-1420                                      | \$6,545.00   | 17.00% | \$5,473.09   |
| X-PKG-GPU NUTANIX                | Spare System Packaging GPU (NX-7110)  | \$900.00     | 17.00% | \$752.60     |
| S-PLAT-PLUS-3450-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-3450                          | \$116,640.00 | 17.00% | \$97,537.28  |
| S-PLAT-PLUS-6120-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-6120                          | \$6,750.00   | 17.00% | \$5,644.52   |
| S-PLAT-PLUS-6120-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-6120                          | \$18,225.00  | 17.00% | \$15,240.20  |
| S-PLAT-PLUS-6120-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-6120                          | \$30,375.00  | 17.00% | \$25,400.33  |
| S-PLAT-PLUS-6150-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-6150                          | \$9,720.00   | 17.00% | \$8,128.11   |
| EDU-SAL-NPSE-ELRN NUTANIX        | FREE: Sales Engineer (NPSE) course, online, self-paced                                | \$0.00       | 17.00% | \$0.00       |
| EDU-SAL-NPSR-ELRN NUTANIX        | FREE: Sales Rep (NPSR) course, online, self-paced                                     | \$0.00       | 17.00% | \$0.00       |

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| FLEX-CST-CR-100 NUTANIX          | GSOFlex 1-100 Service Credits. Priced per credit. Redeemable value \$100 per credit. 0% discount.     | \$100.00     | 17.00% | \$83.62     |
| FLEX-CST-CR-2K NUTANIX           | GSOFlex 501-2000 Service Credits. Priced per credit. Redeemable value \$100 per credit. 15% discount. | \$85.00      | 17.00% | \$71.08     |
| FLEX-CST-CR-500 NUTANIX          | GSOFlex 101-500 Service Credits. Priced per credit. Redeemable value \$100 per credit. 10% discount.  | \$90.00      | 17.00% | \$75.26     |
| REN-S-PLAT-PLUS-6220-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-6220                                  | \$13,500.00  | 17.00% | \$11,289.04 |
| REN-S-PLAT-PLUS-6220-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-6220                                  | \$36,450.00  | 17.00% | \$30,480.40 |
| REN-S-PLAT-PLUS-6220-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-6220                                  | \$100,800.00 | 17.00% | \$84,291.48 |
| REN-S-PLAT-PLUS-6250-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-6250                                  | \$19,440.00  | 17.00% | \$16,256.21 |
| REN-S-PLAT-PLUS-6250-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-6250                                  | \$52,488.00  | 17.00% | \$43,891.78 |
| REN-S-PLAT-PLUS-6250-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-6250                                  | \$6,969.00   | 17.00% | \$5,827.65  |
| REN-S-PLAT-PLUS-6260-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-6260                                  | \$21,600.00  | 17.00% | \$18,062.46 |
| REN-S-PLAT-PLUS-6260-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-6260                                  | \$58,320.00  | 17.00% | \$48,768.64 |
| REN-S-PLAT-PLUS-6260-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-6260                                  | \$12,048.00  | 17.00% | \$10,074.84 |
| REN-S-PLAT-PLUS-6180-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-6180                                  | \$19,260.00  | 17.00% | \$16,105.69 |
| REN-S-PLAT-PLUS-6270-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-6270                                  | \$64,260.00  | 17.00% | \$53,735.82 |
| REN-S-PLAT-PLUS-6270-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-6270                                  | \$107,100.00 | 17.00% | \$89,559.70 |
| REN-S-PLAT-PLUS-6270-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-6270                                  | \$30,600.00  | 17.00% | \$25,588.49 |
| REN-S-PLAT-PLUS-6280-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-6280                                  | \$32,400.00  | 17.00% | \$27,093.69 |
| REN-S-PLAT-PLUS-6280-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-6280                                  | \$87,480.00  | 17.00% | \$73,152.96 |
| REN-S-PLAT-PLUS-6280-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-6280                                  | \$52,002.00  | 17.00% | \$43,485.37 |
| S-PLAT-3461-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3461  | \$28,000.00  | 17.00% | \$23,414.30 |
| C-HDD-5-1TB NUTANIX              | Config: Add additional 1TB HDD to each NX-1050 node   | \$0.00       | 17.00% | \$0.00      |
| S-GOLD-7110-5YR NUTANIX          | 5YR Basic 8/5 System support for Nutanix NX-7110  | \$34,650.00  | 17.00% | \$28,975.20 |
| REN-S-PLAT-GPU-APEX-1YR NUTANIX  | 1YR Production 24/7 support renewal for GPU-APEX  | \$700.00     | 17.00% | \$585.36    |
| REN-S-PLAT-PLUS-1250-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-1250                                  | \$32,130.00  | 17.00% | \$26,867.91 |
| X-SSD-SATA-400GB-3.5 NUTANIX     | Spare SSD SATA 400GB 3.5" w/Carrier (NX-6050,NX-6060)   | \$5,600.00   | 17.00% | \$4,682.86  |
| S-GOLD-GPU-K1-1YR NUTANIX        | 1YR Basic 8/5 support for GPU-K1  | \$473.00     | 17.00% | \$395.53    |
| S-GOLD-3350-1YR NUTANIX          | 1YR Basic 8/5 System support for Nutanix NX-3350  | \$11,880.00  | 17.00% | \$9,934.35  |
| REN-S-DR-PLAT-2000-1YR NUTANIX   | 1YR Platinum Support renewal for License, Replication and DR per node                                 | \$840.00     | 17.00% | \$702.43    |
| REN-S-PLAT-PLUS-1350-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-1350                                  | \$6,300.00   | 17.00% | \$5,268.22  |
| REN-S-PLAT-PLUS-1420-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-1420                                  | \$2,677.00   | 17.00% | \$2,238.57  |
| REN-S-PLAT-PLUS-1420-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-1420                                  | \$7,229.00   | 17.00% | \$6,045.07  |
| REN-S-PLAT-PLUS-1420-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-1420                                  | \$12,048.00  | 17.00% | \$10,074.84 |

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| REN-S-PLAT-PLUS-1450-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-1450 | \$16,200.00 | 17.00% | \$13,546.85 |
| REN-S-PLAT-PLUS-1450-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-1450 | \$43,740.00 | 17.00% | \$36,576.48 |
| REN-S-PLAT-PLUS-1450-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-1450 | \$12,600.00 | 17.00% | \$10,536.44 |
| REN-S-PLAT-PLUS-3150-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3150 | \$6,480.00  | 17.00% | \$5,418.74  |
| REN-S-PLAT-PLUS-3150-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3150 | \$5,250.00  | 17.00% | \$4,390.18  |
| REN-S-PLAT-PLUS-1350-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-1350 | \$32,805.00 | 17.00% | \$27,432.36 |
| REN-S-PLAT-PLUS-3150-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3150 | \$72,859.00 | 17.00% | \$60,926.52 |
| S-PLAT-PLUS-VDI-AMS-5YR NUTANIX  | 5YR PLAT-PLUS System support renewal for Nutanix VDI-AMS             | \$48,600.00 | 17.00% | \$40,640.54 |
| S-PLAT-PLUS-VDI-STR-1YR NUTANIX  | 1YR PLAT-PLUS System support renewal for Nutanix VDI-STR             | \$8,640.00  | 17.00% | \$7,224.98  |
| S-PLAT-PLUS-VDI-STR-3YR NUTANIX  | 3YR PLAT-PLUS System support renewal for Nutanix VDI-STR             | \$23,328.00 | 17.00% | \$19,507.46 |
| S-PLAT-PLUS-VDI-STR-5YR NUTANIX  | 5YR PLAT-PLUS System support renewal for Nutanix VDI-STR             | \$38,880.00 | 17.00% | \$32,512.43 |
| S-PLAT-VDI-AMS-3YR NUTANIX       | 3YR PLAT System support renewal for Nutanix VDI-AMS                  | \$22,680.00 | 17.00% | \$18,965.58 |
| S-PLAT-VDI-AMS-5YR NUTANIX       | 5YR PLAT System support renewal for Nutanix VDI-AMS                  | \$37,800.00 | 17.00% | \$31,609.31 |
| REN-S-PLAT-PLUS-7110-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-7110 | \$44,550.00 | 17.00% | \$37,253.82 |
| REN-S-PLAT-PLUS-7110-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-7110 | \$74,250.00 | 17.00% | \$62,089.71 |
| REN-S-PLAT-PLUS-7110-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-7110 | \$99,000.00 | 17.00% | \$82,786.28 |
| S-PLAT-3151-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-3151               | \$17,010.00 | 17.00% | \$14,224.19 |
| S-PLAT-3151-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3151               | \$28,350.00 | 17.00% | \$23,706.98 |
| S-PLAT-3160-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3160               | \$5,950.00  | 17.00% | \$4,975.54  |
| S-PLAT-3160-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-3160               | \$16,065.00 | 17.00% | \$13,433.95 |
| S-PLAT-3160-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3160               | \$26,775.00 | 17.00% | \$22,389.92 |
| S-PLAT-3161-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3161               | \$7,000.00  | 17.00% | \$5,853.58  |
| S-PLAT-3161-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-3161               | \$18,900.00 | 17.00% | \$15,804.65 |
| S-PLAT-3161-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3161               | \$31,500.00 | 17.00% | \$26,341.09 |
| S-PLAT-3200-1YR NUTANIX          | 1YR Platinum Support for Nutanix Block with 2 node                   | \$10,080.00 | 17.00% | \$8,429.15  |
| S-PLAT-3151-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3151               | \$6,300.00  | 17.00% | \$5,268.22  |
| S-PLAT-3250-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3250               | \$10,080.00 | 17.00% | \$8,429.15  |
| S-PLAT-3250-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-3250               | \$27,216.00 | 17.00% | \$22,758.70 |
| S-PLAT-3250-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3250               | \$45,360.00 | 17.00% | \$37,931.17 |
| S-PLAT-3251-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3251               | \$12,600.00 | 17.00% | \$10,536.44 |
| S-PLAT-3251-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-3251               | \$34,020.00 | 17.00% | \$28,448.37 |
| S-PLAT-3251-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3251               | \$56,700.00 | 17.00% | \$47,413.96 |
| S-PLAT-3260-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-3260               | \$32,130.00 | 17.00% | \$26,867.91 |
| S-PLAT-3260-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3260               | \$53,550.00 | 17.00% | \$44,779.85 |

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| S-PLAT-3261-1YR NUTANIX         | 1YR Production 24/7 System support for Nutanix NX-3261              | \$14,000.00 | 17.00% | \$11,707.15 |
| S-PLAT-3261-3YR NUTANIX         | 3YR Production 24/7 System support for Nutanix NX-3261              | \$37,800.00 | 17.00% | \$31,609.31 |
| S-COMP-GOLD-2000-1YR NUTANIX    | 1YR Gold Support for License, Post Process Compression per node     | \$660.00    | 17.00% | \$551.91    |
| S-COMP-GOLD-3000-1YR NUTANIX    | 1YR Gold Support for License, Post Process Compression per node     | \$792.00    | 17.00% | \$662.29    |
| S-COMP-PLAT-2000-1YR NUTANIX    | 1YR Platinum Support for License, Post Process Compression per node | \$840.00    | 17.00% | \$702.43    |
| LIC-PRO-3051-1YR NUTANIX        | License, 1YR Pro entitlement for NX-3051                            | \$3,380.00  | 25.00% | \$2,554.01  |
| LIC-PRO-3051-3YR NUTANIX        | License, 3YR Pro entitlement for NX-3051                            | \$9,120.00  | 25.00% | \$6,891.30  |
| LIC-PRO-3060-1YR NUTANIX        | License, 1YR Pro entitlement for NX-3060                            | \$3,190.00  | 25.00% | \$2,410.44  |
| LIC-PRO-3060-3YR NUTANIX        | License, 3YR Pro entitlement for NX-3060                            | \$8,610.00  | 25.00% | \$6,505.93  |
| LIC-PRO-3061-1YR NUTANIX        | License, 1YR Pro entitlement for NX-3061                            | \$3,760.00  | 25.00% | \$2,841.15  |
| LIC-PRO-3061-3YR NUTANIX        | License, 3YR Pro entitlement for NX-3061                            | \$10,130.00 | 25.00% | \$7,654.48  |
| LIC-PRO-6020-1YR NUTANIX        | License, 1YR Pro entitlement for NX-6020                            | \$2,820.00  | 25.00% | \$2,130.86  |
| LIC-PRO-6020-3YR NUTANIX        | License, 3YR Pro entitlement for NX-6020                            | \$7,600.00  | 25.00% | \$5,742.75  |
| LIC-PRO-6050-1YR NUTANIX        | License, 1YR Pro entitlement for NX-6050                            | \$4,060.00  | 25.00% | \$3,067.84  |
| LIC-PRO-6050-3YR NUTANIX        | License, 3YR Pro entitlement for NX-6050                            | \$10,940.00 | 25.00% | \$8,266.54  |
| LIC-PRO-6060-1YR NUTANIX        | License, 1YR Pro entitlement for NX-6060                            | \$4,510.00  | 25.00% | \$3,407.87  |
| LIC-PRO-6060-3YR NUTANIX        | License, 3YR Pro entitlement for NX-6060                            | \$12,160.00 | 25.00% | \$9,188.40  |
| REN-S-GOLD-GPU-K1-3YR NUTANIX   | 3YR Basic 8/5 support renewal for GPU-K1                            | \$1,277.00  | 17.00% | \$1,067.86  |
| S-PLAT-6120-5YR NUTANIX         | 5YR Production 24/7 System support for Nutanix NX-6120              | \$23,625.00 | 17.00% | \$19,755.82 |
| REN-S-GOLD-GPU-K1-5YR NUTANIX   | 5YR Basic 8/5 support renewal for GPU-K1                            | \$2,128.00  | 17.00% | \$1,779.49  |
| REN-S-GOLD-GPU-K2-1YR NUTANIX   | 1YR Basic 8/5 support renewal for GPU-K2                            | \$880.00    | 17.00% | \$735.88    |
| REN-S-GOLD-GPU-K2-3YR NUTANIX   | 3YR Basic 8/5 support renewal for GPU-K2                            | \$2,376.00  | 17.00% | \$1,986.87  |
| REN-S-GOLD-GPU-K2-5YR NUTANIX   | 5YR Basic 8/5 support renewal for GPU-K2                            | \$3,960.00  | 17.00% | \$3,311.45  |
| REN-S-PLAT-GPU-APEX-3YR NUTANIX | 3YR Production 24/7 support renewal for GPU-APEX                    | \$1,890.00  | 17.00% | \$1,580.47  |
| REN-S-PLAT-GPU-APEX-5YR NUTANIX | 5YR Production 24/7 support renewal for GPU-APEX                    | \$3,150.00  | 17.00% | \$2,634.11  |
| REN-S-PLAT-GPU-K1-1YR NUTANIX   | 1YR Production 24/7 support renewal for GPU-K1                      | \$602.00    | 17.00% | \$503.41    |
| REN-S-PLAT-GPU-K1-3YR NUTANIX   | 3YR Production 24/7 support renewal for GPU-K1                      | \$1,625.00  | 17.00% | \$1,358.87  |
| REN-S-PLAT-GPU-K1-5YR NUTANIX   | 5YR Production 24/7 support renewal for GPU-K1                      | \$2,709.00  | 17.00% | \$2,265.33  |
| REN-S-PLAT-GPU-K2-1YR NUTANIX   | 1YR Production 24/7 support renewal for GPU-K2                      | \$1,120.00  | 17.00% | \$936.57    |
| REN-S-PLAT-GPU-K2-3YR NUTANIX   | 3YR Production 24/7 support renewal for GPU-K2                      | \$3,024.00  | 17.00% | \$2,528.74  |
| LIC-PRO-6070-1YR NUTANIX        | License, 1YR Pro entitlement for NX-6070                            | \$6,010.00  | 25.00% | \$4,541.31  |
| S-PLAT-VDI-STR-1YR NUTANIX      | 1YR PLAT System support renewal for Nutanix VDI-STR                 | \$6,720.00  | 17.00% | \$5,619.43  |
| S-PLAT-VDI-STR-3YR NUTANIX      | 3YR PLAT System support renewal for Nutanix VDI-STR                 | \$18,144.00 | 17.00% | \$15,172.47 |
| S-NRNODE-1020-5YR NUTANIX       | Support for non-returned 1020 NODE replacement, 5 yr (per unit)     | \$2,525.00  | 17.00% | \$2,111.47  |
| S-NRNODE-1050-1YR NUTANIX       | Support for non-returned 1050 NODE replacement, 1 yr (per unit)     | \$765.00    | 17.00% | \$639.71    |
| S-NRNODE-1050-3YR NUTANIX       | Support for non-returned 1050 NODE replacement, 3 yr (per unit)     | \$2,055.00  | 17.00% | \$1,718.44  |
| S-NRNODE-1050-5YR NUTANIX       | Support for non-returned 1050 NODE replacement, 5 yr (per unit)     | \$3,425.00  | 17.00% | \$2,864.07  |
| S-NRNODE-3050-1YR NUTANIX       | Support for non-returned 3050 NODE replacement, 1 yr (per unit)     | \$1,705.00  | 17.00% | \$1,425.76  |
| S-NRNODE-3050-3YR NUTANIX       | Support for non-returned 3050 NODE replacement, 3 yr (per unit)     | \$4,595.00  | 17.00% | \$3,842.45  |
| S-NRNODE-3050-5YR NUTANIX       | Support for non-returned 3050 NODE replacement, 5 yr (per unit)     | \$7,655.00  | 17.00% | \$6,401.30  |

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|-------------------------------------|--|--------------|--------|--------------|
| S-NRNODE-3060-1YR NUTANIX           | Support for non-returned 3060 NODE replacement, 1 yr (per unit)                                    | \$1,915.00   | 17.00% | \$1,601.37   |
| S-NRNODE-3060-3YR NUTANIX           | Support for non-returned 3060 NODE replacement, 3 yr (per unit)                                    | \$5,160.00   | 17.00% | \$4,314.92   |
| S-NRNODE-1020-3YR NUTANIX           | Support for non-returned 1020 NODE replacement, 3 yr (per unit)                                    | \$1,515.00   | 17.00% | \$1,266.88   |
| S-NRNODE-3060-5YR NUTANIX           | Support for non-returned 3060 NODE replacement, 5 yr (per unit)                                    | \$8,600.00   | 17.00% | \$7,191.54   |
| S-NRNODE-6020-1YR NUTANIX           | Support for non-returned 6020 NODE replacement, 1 yr (per unit)                                    | \$955.00     | 17.00% | \$798.59     |
| S-NRNODE-6020-3YR NUTANIX           | Support for non-returned 6020 NODE replacement, 3 yr (per unit)                                    | \$2,570.00   | 17.00% | \$2,149.10   |
| S-NRNODE-6020-5YR NUTANIX           | Support for non-returned 6020 NODE replacement, 5 yr (per unit)                                    | \$4,280.00   | 17.00% | \$3,579.04   |
| S-NRNODE-6050-1YR NUTANIX           | Support for non-returned 6050 NODE replacement, 1 yr (per unit)                                    | \$1,765.00   | 17.00% | \$1,475.94   |
| S-NRNODE-6050-3YR NUTANIX           | Support for non-returned 6050 NODE replacement, 3 yr (per unit)                                    | \$4,755.00   | 17.00% | \$3,976.25   |
| S-NRNODE-6050-5YR NUTANIX           | Support for non-returned 6050 NODE replacement, 5 yr (per unit)                                    | \$7,925.00   | 17.00% | \$6,627.08   |
| REN-S-GOLD-1250-3YR NUTANIX         | 3YR Basic 8/5 System support renewal for Nutanix NX-1250   | \$13,365.00  | 17.00% | \$11,176.15  |
| REN-S-GOLD-1250-5YR NUTANIX         | 5YR Basic 8/5 System support renewal for Nutanix NX-1250   | \$22,275.00  | 17.00% | \$18,626.91  |
| S-PLAT-VDI-STR-5YR NUTANIX          | 5YR PLAT System support renewal for Nutanix VDI-STR  | \$30,240.00  | 17.00% | \$25,287.44  |
| U-DOM-64GB NUTANIX                  | Blank 64GB SATA DOM; field upgradeable.  | \$675.00     | 30.00% | \$476.04     |
| U-MEM-128GB NUTANIX                 | Upgrade, Memory Kit from 64GB to 128 GB per Node (4X16GB DIMMs) NX-1050                            | \$2,750.00   | 30.00% | \$1,939.44   |
| U-MEM-192GB-2000 NUTANIX            | Upgrade, Memory Kit to 192 GB per Node (12X16GB DIMMs) NX-2000                                     | \$8,600.00   | 30.00% | \$6,065.15   |
| U-MEM-256GB-3000 NUTANIX            | Upgrade, Memory Kit, from 128GB to 256 GB per Node (8X16GB DIMMs) NX-3000,3050,3051,6050,6070      | \$5,500.00   | 30.00% | \$3,878.88   |
| S-COMP-PLAT-3000-1YR NUTANIX        | 1YR Platinum Support for License, Post Process Compression per node                                | \$1,008.00   | 17.00% | \$842.91     |
| S-DR-GOLD-2000-1YR NUTANIX          | 1YR Gold Support for License, Replication and DR per node  | \$660.00     | 17.00% | \$551.91     |
| S-DR-GOLD-3000-1YR NUTANIX          | 1YR Gold Support for License, Replication and DR per node  | \$792.00     | 17.00% | \$662.29     |
| S-DR-PLAT-2000-1YR NUTANIX          | 1YR Platinum Support for License, Replication and DR per node                                      | \$840.00     | 17.00% | \$702.43     |
| S-DR-PLAT-3000-1YR NUTANIX          | 1YR Platinum Support for License, Replication and DR per node                                      | \$1,008.00   | 17.00% | \$842.91     |
| FLEX-CST-CR-MAX NUTANIX             | GSOFlex 2000+ Service Credits. Priced per credit. Redeemable value \$100 per credit. 20% discount. | \$80.00      | 9.00%  | \$73.35      |
| LIC-PRO-1020-1YR NUTANIX            | License, 1YR Pro entitlement for NX-1020   | \$1,120.00   | 25.00% | \$846.30     |
| REN-S-PLAT-3460-5YR NUTANIX         | 5YR Production 24/7 System support renewal for Nutanix NX-3460                                     | \$107,100.00 | 17.00% | \$89,559.70  |
| REN-S-PLAT-3461-1YR NUTANIX         | 1YR Production 24/7 System support renewal for Nutanix NX-3461                                     | \$28,000.00  | 17.00% | \$23,414.30  |
| REN-S-PLAT-3461-3YR NUTANIX         | 3YR Production 24/7 System support renewal for Nutanix NX-3461                                     | \$75,600.00  | 17.00% | \$63,218.61  |
| REN-S-PLAT-3461-5YR NUTANIX         | 5YR Production 24/7 System support renewal for Nutanix NX-3461                                     | \$126,000.00 | 17.00% | \$105,364.35 |
| REN-S-PLAT-6120-1YR NUTANIX         | 1YR Production 24/7 System support renewal for Nutanix NX-6120                                     | \$5,250.00   | 17.00% | \$4,390.18   |
| REN-S-PLAT-6120-3YR NUTANIX         | 3YR Production 24/7 System support renewal for Nutanix NX-6120                                     | \$14,175.00  | 17.00% | \$11,853.49  |
| REN-S-PLAT-PLUS-VDI-AMS-3YR NUTANIX | 3YR PLAT-PLUS System support renewal for Nutanix VDI-AMS   | \$29,160.00  | 17.00% | \$24,384.32  |
| REN-S-PLAT-PLUS-VDI-AMS-5YR NUTANIX | 5YR PLAT-PLUS System support renewal for Nutanix VDI-AMS   | \$48,600.00  | 17.00% | \$40,640.54  |
| REN-S-PLAT-PLUS-VDI-STR-1YR NUTANIX | 1YR PLAT-PLUS System support renewal for Nutanix VDI-STR   | \$8,640.00   | 17.00% | \$7,224.98   |
| REN-S-PLAT-PLUS-VDI-STR-3YR NUTANIX | 3YR PLAT-PLUS System support renewal for Nutanix VDI-STR   | \$23,328.00  | 17.00% | \$19,507.46  |

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| REN-S-PLAT-PLUS-VDI-STR-5YR NUTANIX | 5YR PLAT-PLUS System support renewal for Nutanix VDI-STR              | \$38,880.00  | 17.00% | \$32,512.43  |
| REN-S-PLAT-VDI-AMS-1YR NUTANIX      | 1YR PLAT System support renewal for Nutanix VDI-AMS                   | \$8,400.00   | 17.00% | \$7,024.29   |
| REN-S-PLAT-VDI-AMS-3YR NUTANIX      | 3YR PLAT System support renewal for Nutanix VDI-AMS                   | \$22,680.00  | 17.00% | \$18,965.58  |
| REN-S-PLAT-VDI-AMS-5YR NUTANIX      | 5YR PLAT System support renewal for Nutanix VDI-AMS                   | \$37,800.00  | 17.00% | \$31,609.31  |
| LIC-ULT-3061-3YR NUTANIX            | License, 3YR Ultimate entitlement for NX-3061                         | \$15,190.00  | 25.00% | \$11,477.94  |
| REN-S-PLAT-PLUS-VDI-AMS-1YR NUTANIX | 1YR PLAT-PLUS System support renewal for Nutanix VDI-AMS              | \$10,800.00  | 17.00% | \$9,031.23   |
| LIC-ULT-6020-1YR NUTANIX            | License, 1YR Ultimate entitlement for NX-6020                         | \$4,220.00   | 25.00% | \$3,188.74   |
| LIC-ULT-6020-3YR NUTANIX            | License, 3YR Ultimate entitlement for NX-6020                         | \$11,400.00  | 25.00% | \$8,614.13   |
| LIC-ULT-6050-1YR NUTANIX            | License, 1YR Ultimate entitlement for NX-6050                         | \$6,080.00   | 25.00% | \$4,594.20   |
| LIC-PRO-6070-3YR NUTANIX            | License, 3YR Pro entitlement for NX-6070                              | \$16,210.00  | 25.00% | \$12,248.68  |
| LIC-PRO-6080-1YR NUTANIX            | License, 1YR Pro entitlement for NX-6080                              | \$6,760.00   | 25.00% | \$5,108.03   |
| S-GOLD-3151-5YR NUTANIX             | 5YR Basic 8/5 System support for Nutanix NX-3151                      | \$22,275.00  | 17.00% | \$18,626.91  |
| S-GOLD-3160-1YR NUTANIX             | 1YR Basic 8/5 System support for Nutanix NX-3160                      | \$4,675.00   | 17.00% | \$3,909.35   |
| S-GOLD-3160-3YR NUTANIX             | 3YR Basic 8/5 System support for Nutanix NX-3160                      | \$12,622.00  | 17.00% | \$10,554.83  |
| S-GOLD-VDI-STR-3YR NUTANIX          | 3YR GOLD System support renewal for Nutanix VDI-STR                   | \$14,256.00  | 17.00% | \$11,921.22  |
| S-GOLD-VDI-STR-5YR NUTANIX          | 5YR GOLD System support renewal for Nutanix VDI-STR                   | \$23,760.00  | 17.00% | \$19,868.71  |
| S-NRDK-HDD-1TB-1YR NUTANIX          | Support for non-returned 1TB HDD replacement, 1 yr (per drive)        | \$35.00      | 17.00% | \$29.27      |
| U-MEM-96GB-2000 NUTANIX             | Upgrade, Memory Kit from 48GB to 96 GB per Node (6X8GB DIMMs) NX-2000 | \$1,800.00   | 30.00% | \$1,269.45   |
| U-NIC-1G-2-SM NUTANIX               | Upgrade NIC 1GbE Dual RJ45 SMC MicroLP                                | \$550.00     | 30.00% | \$387.89     |
| U-NODE-128GB-1050 NUTANIX           | Upgrade node, 128GB for NX-1050                                       | \$25,000.00  | 30.00% | \$17,631.25  |
| U-NODE-128GB-3050 NUTANIX           | Upgrade node, 128GB for NX-3050                                       | \$36,000.00  | 30.00% | \$25,389.00  |
| U-NODE-128GB-3051 NUTANIX           | Upgrade node, 128GB for NX-3051                                       | \$45,000.00  | 30.00% | \$31,736.25  |
| U-NODE-128GB-3060 NUTANIX           | Upgrade node, 128GB for NX-3060                                       | \$42,500.00  | 30.00% | \$29,973.13  |
| U-NODE-128GB-3061 NUTANIX           | Upgrade node, 128GB for NX-3061                                       | \$50,000.00  | 30.00% | \$35,262.50  |
| U-NODE-128GB-6020 NUTANIX           | Upgrade node, 128GB for NX-6020                                       | \$41,625.00  | 30.00% | \$29,356.03  |
| U-NODE-128GB-6050 NUTANIX           | Upgrade node, 128GB for NX-6050                                       | \$54,000.00  | 30.00% | \$38,083.50  |
| U-NODE-128GB-6060 NUTANIX           | Upgrade node, 128GB for NX-6060                                       | \$60,000.00  | 30.00% | \$42,315.00  |
| U-NODE-128GB-6070 NUTANIX           | Upgrade node, 128GB for NX-6070                                       | \$80,000.00  | 30.00% | \$56,420.00  |
| U-NODE-128GB-6080 NUTANIX           | Upgrade node, 128GB for NX-6080                                       | \$90,000.00  | 30.00% | \$63,472.50  |
| REN-S-PLAT-PLUS-3151-3YR NUTANIX    | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3151  | \$77,760.00  | 17.00% | \$65,024.86  |
| REN-S-PLAT-PLUS-3151-5YR NUTANIX    | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3151  | \$129,600.00 | 17.00% | \$108,374.76 |
| REN-S-PLAT-PLUS-3160-1YR NUTANIX    | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3160  | \$7,650.00   | 17.00% | \$6,397.12   |
| REN-S-PLAT-PLUS-3160-3YR NUTANIX    | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3160  | \$28,453.00  | 17.00% | \$23,793.11  |
| REN-S-GOLD-1320-3YR NUTANIX         | 3YR Basic 8/5 System support renewal for Nutanix NX-1320              | \$13,253.00  | 17.00% | \$11,082.49  |
| REN-S-GOLD-1320-5YR NUTANIX         | 5YR Basic 8/5 System support renewal for Nutanix NX-1320              | \$22,089.00  | 17.00% | \$18,471.37  |
| REN-S-GOLD-1350-1YR NUTANIX         | 1YR Basic 8/5 System support renewal for Nutanix NX-1350              | \$7,425.00   | 17.00% | \$6,208.97   |
| REN-S-GOLD-1350-3YR NUTANIX         | 3YR Basic 8/5 System support renewal for Nutanix NX-1350              | \$20,047.00  | 17.00% | \$16,763.80  |

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| REN-S-GOLD-1350-5YR NUTANIX   | 5YR Basic 8/5 System support renewal for Nutanix NX-1350               | \$33,412.00 | 17.00% | \$27,939.95 |
| REN-S-GOLD-1420-1YR NUTANIX   | 1YR Basic 8/5 System support renewal for Nutanix NX-1420               | \$6,545.00  | 17.00% | \$5,473.09  |
| REN-S-GOLD-1420-3YR NUTANIX   | 3YR Basic 8/5 System support renewal for Nutanix NX-1420               | \$17,671.00 | 17.00% | \$14,776.93 |
| REN-S-GOLD-1420-5YR NUTANIX   | 5YR Basic 8/5 System support renewal for Nutanix NX-1420               | \$29,452.00 | 17.00% | \$24,628.50 |
| REN-S-GOLD-1450-1YR NUTANIX   | 1YR Basic 8/5 System support renewal for Nutanix NX-1450               | \$9,900.00  | 17.00% | \$8,278.63  |
| REN-S-GOLD-1320-1YR NUTANIX   | 1YR Basic 8/5 System support renewal for Nutanix NX-1320               | \$4,908.00  | 17.00% | \$4,104.19  |
| LIC-ULT-6050-3YR NUTANIX      | License, 3YR Ultimate entitlement for NX-6050                          | \$16,410.00 | 25.00% | \$12,399.81 |
| LIC-ULT-6060-1YR NUTANIX      | License, 1YR Ultimate entitlement for NX-6060                          | \$6,760.00  | 25.00% | \$5,108.03  |
| LIC-ULT-6060-3YR NUTANIX      | License, 3YR Ultimate entitlement for NX-6060                          | \$18,230.00 | 25.00% | \$13,775.04 |
| S-GOLD-3451-1YR NUTANIX       | 1YR Basic 8/5 System support for Nutanix NX-3451                       | \$19,800.00 | 17.00% | \$16,557.26 |
| S-GOLD-3451-3YR NUTANIX       | 3YR Basic 8/5 System support for Nutanix NX-3451                       | \$53,460.00 | 17.00% | \$44,704.59 |
| S-GOLD-3451-5YR NUTANIX       | 5YR Basic 8/5 System support for Nutanix NX-3451                       | \$89,100.00 | 17.00% | \$74,507.65 |
| S-GOLD-3460-1YR NUTANIX       | 1YR Basic 8/5 System support for Nutanix NX-3460                       | \$18,700.00 | 17.00% | \$15,637.41 |
| S-GOLD-3460-3YR NUTANIX       | 3YR Basic 8/5 System support for Nutanix NX-3460                       | \$50,490.00 | 17.00% | \$42,221.00 |
| S-GOLD-3460-5YR NUTANIX       | 5YR Basic 8/5 System support for Nutanix NX-3460                       | \$84,150.00 | 17.00% | \$70,368.33 |
| S-GOLD-3461-1YR NUTANIX       | 1YR Basic 8/5 System support for Nutanix NX-3461                       | \$22,000.00 | 17.00% | \$18,396.95 |
| S-GOLD-3461-3YR NUTANIX       | 3YR Basic 8/5 System support for Nutanix NX-3461                       | \$59,400.00 | 17.00% | \$49,671.77 |
| S-GOLD-3461-5YR NUTANIX       | 5YR Basic 8/5 System support for Nutanix NX-3461                       | \$99,000.00 | 17.00% | \$82,786.28 |
| S-GOLD-6120-1YR NUTANIX       | 1YR Basic 8/5 System support for Nutanix NX-6120                       | \$4,125.00  | 17.00% | \$3,449.43  |
| S-GOLD-6120-3YR NUTANIX       | 3YR Basic 8/5 System support for Nutanix NX-6120                       | \$11,137.00 | 17.00% | \$9,313.04  |
| S-GOLD-6150-1YR NUTANIX       | 1YR Basic 8/5 System support for Nutanix NX-6150                       | \$5,940.00  | 17.00% | \$4,967.18  |
| S-GOLD-6150-3YR NUTANIX       | 3YR Basic 8/5 System support for Nutanix NX-6150                       | \$16,038.00 | 17.00% | \$13,411.38 |
| S-GOLD-6150-5YR NUTANIX       | 5YR Basic 8/5 System support for Nutanix NX-6150                       | \$26,730.00 | 17.00% | \$22,352.29 |
| S-PLAT-3300-1YR NUTANIX       | 1YR Platinum Support for Nutanix Block with 3 node                     | \$15,120.00 | 17.00% | \$12,643.72 |
| S-PLAT-3350-1YR NUTANIX       | 1YR Production 24/7 System support for Nutanix NX-3350                 | \$15,120.00 | 17.00% | \$12,643.72 |
| S-PLAT-3350-3YR NUTANIX       | 3YR Production 24/7 System support for Nutanix NX-3350                 | \$40,824.00 | 17.00% | \$34,138.05 |
| REN-S-NRNODE-6050-3YR NUTANIX | Support renewal for non-returned 6050 NODE replacement 3 yr (per unit) | \$2,380.00  | 17.00% | \$1,990.22  |
| REN-S-NRNODE-6050-5YR NUTANIX | Support renewal for non-returned 6050 NODE replacement 5 yr (per unit) | \$3,965.00  | 17.00% | \$3,315.63  |
| S-NRDK-HDD-1TB-3YR NUTANIX    | Support for non-returned 1TB HDD replacement, 3 yr (per drive)         | \$85.00     | 17.00% | \$71.08     |
| S-NRDK-HDD-1TB-5YR NUTANIX    | Support for non-returned 1TB HDD replacement, 5 yr (per drive)         | \$140.00    | 17.00% | \$117.07    |
| S-NRDK-HDD-4TB-1YR NUTANIX    | Support for non-returned 4TB HDD replacement, 1 yr (per drive)         | \$45.00     | 17.00% | \$37.63     |
| S-NRDK-HDD-4TB-3YR NUTANIX    | Support for non-returned 4TB HDD replacement, 3 yr (per drive)         | \$110.00    | 17.00% | \$91.98     |
| S-NRDK-HDD-4TB-5YR NUTANIX    | Support for non-returned 4TB HDD replacement, 5 yr (per drive)         | \$185.00    | 17.00% | \$154.70    |
| S-NRDK-SSD-240GB-1YR NUTANIX  | Support for non-returned 240GB SSD replacement, 1 yr (per drive)       | \$75.00     | 17.00% | \$62.72     |
| S-NRDK-SSD-240GB-3YR NUTANIX  | Support for non-returned 240GB SSD replacement, 3 yr (per drive)       | \$190.00    | 17.00% | \$158.88    |



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| X-PSU-1400-NX2000 NUTANIX            | Spare, Power Supply, 1400W, Nutanix 2000 series  | \$800.00    | 30.00% | \$564.20    |
| X-PSU-1620-NX2000 NUTANIX            | Spare, Power Supply, 1620W, Nutanix 2000 series, 3050 series, 6000 series                | \$1,000.00  | 30.00% | \$705.25    |
| X-PSU-1800 NUTANIX                   | Spare Power Supply 1800W for NX-7110 (NX-7110)   | \$1,350.00  | 30.00% | \$952.09    |
| X-RAIL-NX2000 NUTANIX                | Spare, Rail, 2U, NX-2000, NX-3050, NX-1050, NX-6000                                      | \$450.00    | 30.00% | \$317.36    |
| X-RAIL-NX7110 NUTANIX                | Spare, Rail, Long Chassis, NX-7110 (NX-8150-G5, NX-6155-G5, NX-3155G-G5, Some G4s)       | \$370.00    | 30.00% | \$260.94    |
| X-SSD-SATA-240GB-3.5 NUTANIX         | Spare SSD SATA 240GB 3.5" w/Carrier applies to Nutanix NX-1020 series                    | \$2,050.00  | 30.00% | \$1,445.76  |
| X-SSD-SATA-300GB NUTANIX             | Spare SSD SATA 300GB Nutanix 2000 series   | \$2,050.00  | 30.00% | \$1,445.76  |
| X-SSD-SATA-300GB-NSW NUTANIX         | Spare SSD SATA 300GB No SW   | \$2,050.00  | 30.00% | \$1,445.76  |
| X-SSD-SATA-400GB NUTANIX             | Spare SSD SATA 400GB SMC (NX-1050, NX-3050, NX-3051, NX-3060, NX-3061, NX-7110, NX-8150) | \$5,500.00  | 30.00% | \$3,878.88  |
| X-SSD-SATA-800GB NUTANIX             | Spare SSD SATA 800GB SMC (NX-3061, NX-8150)  | \$8,400.00  | 30.00% | \$5,924.10  |
| REN-S-PLAT-PLUS-GPU-APEX-1YR NUTANIX | 1YR Mission Critical 24/7 support renewal for GPU-APEX                                   | \$900.00    | 17.00% | \$752.60    |
| REN-S-NRNODE-3060-3YR NUTANIX        | Support renewal for non-returned 3060 NODE replacement 3 yr (per unit)                   | \$2,595.00  | 17.00% | \$2,170.00  |
| REN-S-NRNODE-3060-5YR NUTANIX        | Support renewal for non-returned 3060 NODE replacement 5 yr (per unit)                   | \$4,325.00  | 17.00% | \$3,616.67  |
| REN-S-NRNODE-6020-1YR NUTANIX        | Support renewal for non-returned 6020 NODE replacement 1 yr (per unit)                   | \$485.00    | 17.00% | \$405.57    |
| REN-S-NRNODE-6020-3YR NUTANIX        | Support renewal for non-returned 6020 NODE replacement 3 yr (per unit)                   | \$1,300.00  | 17.00% | \$1,087.09  |
| REN-S-NRNODE-6020-5YR NUTANIX        | Support renewal for non-returned 6020 NODE replacement 5 yr (per unit)                   | \$2,165.00  | 17.00% | \$1,810.43  |
| REN-S-NRNODE-6050-1YR NUTANIX        | Support renewal for non-returned 6050 NODE replacement 1 yr (per unit)                   | \$885.00    | 17.00% | \$740.06    |
| REN-S-GOLD-1450-3YR NUTANIX          | 3YR Basic 8/5 System support renewal for Nutanix NX-1450                                 | \$26,730.00 | 17.00% | \$22,352.29 |
| REN-S-GOLD-1450-5YR NUTANIX          | 5YR Basic 8/5 System support renewal for Nutanix NX-1450                                 | \$44,550.00 | 17.00% | \$37,253.82 |
| REN-S-GOLD-2100-1YR NUTANIX          | 1YR Gold Support Renewal for a Block with 1 node   | \$3,300.00  | 17.00% | \$2,759.54  |
| REN-S-GOLD-2200-1YR NUTANIX          | 1YR Gold Support Renewal for a Block with 2 node   | \$6,600.00  | 17.00% | \$5,519.09  |
| REN-S-GOLD-2300-1YR NUTANIX          | 1YR Gold Support Renewal for a Block with 3 node   | \$9,900.00  | 17.00% | \$8,278.63  |
| REN-S-GOLD-2400-1YR NUTANIX          | 1YR Gold Support Renewal for a Block with 4 node   | \$13,200.00 | 17.00% | \$11,038.17 |
| REN-S-GOLD-3100-1YR NUTANIX          | 1YR Gold Support Renewal for a Block with 1 node   | \$3,960.00  | 17.00% | \$3,311.45  |
| REN-S-GOLD-3150-1YR NUTANIX          | 1YR Basic 8/5 System support renewal for Nutanix NX-3150                                 | \$3,960.00  | 17.00% | \$3,311.45  |
| REN-S-GOLD-3150-3YR NUTANIX          | 3YR Basic 8/5 System support renewal for Nutanix NX-3150                                 | \$10,692.00 | 17.00% | \$8,940.92  |
| REN-S-GOLD-3150-5YR NUTANIX          | 5YR Basic 8/5 System support renewal for Nutanix NX-3150                                 | \$17,820.00 | 17.00% | \$14,901.53 |
| REN-S-PLAT-3150-3YR NUTANIX          | 3YR Production 24/7 System support renewal for Nutanix NX-3150                           | \$13,608.00 | 17.00% | \$11,379.35 |
| REN-S-PLAT-3150-5YR NUTANIX          | 5YR Production 24/7 System support renewal for Nutanix NX-3150                           | \$22,680.00 | 17.00% | \$18,965.58 |
| REN-S-PLAT-3151-1YR NUTANIX          | 1YR Production 24/7 System support renewal for Nutanix NX-3151                           | \$6,300.00  | 17.00% | \$5,268.22  |
| REN-S-PLAT-3151-3YR NUTANIX          | 3YR Production 24/7 System support renewal for Nutanix NX-3151                           | \$17,010.00 | 17.00% | \$14,224.19 |
| REN-S-PLAT-3151-5YR NUTANIX          | 5YR Production 24/7 System support renewal for Nutanix NX-3151                           | \$28,350.00 | 17.00% | \$23,706.98 |
| REN-S-PLAT-3160-1YR NUTANIX          | 1YR Production 24/7 System support renewal for Nutanix NX-3160                           | \$5,950.00  | 17.00% | \$4,975.54  |

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| REN-S-PLAT-3160-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-3160           | \$16,065.00 | 17.00% | \$13,433.95 |
| REN-S-PLAT-3160-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-3160           | \$26,775.00 | 17.00% | \$22,389.92 |
| REN-S-PLAT-3161-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-3161           | \$7,000.00  | 17.00% | \$5,853.58  |
| REN-S-PLAT-3150-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-3150           | \$5,040.00  | 17.00% | \$4,214.57  |
| REN-S-PLAT-3161-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-3161           | \$18,900.00 | 17.00% | \$15,804.65 |
| REN-S-PLAT-3161-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-3161           | \$31,500.00 | 17.00% | \$26,341.09 |
| REN-S-PLAT-3200-1YR NUTANIX      | 1YR Platinum Support Renewal for a Nutanix Block with 2 node             | \$10,080.00 | 17.00% | \$8,429.15  |
| REN-S-PLAT-3250-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-3250           | \$10,080.00 | 17.00% | \$8,429.15  |
| REN-S-PLAT-3250-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-3250           | \$27,216.00 | 17.00% | \$22,758.70 |
| REN-S-PLAT-3250-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-3250           | \$45,360.00 | 17.00% | \$37,931.17 |
| S-PLAT-3350-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3350                   | \$68,040.00 | 17.00% | \$56,896.75 |
| S-PLAT-3351-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3351                   | \$18,900.00 | 17.00% | \$15,804.65 |
| REN-S-NRDK-HDD-1TB-5YR NUTANIX   | Support renewal for non-returned 1TB HDD replacement 5 yr (per drive)    | \$140.00    | 17.00% | \$117.07    |
| REN-S-NRDK-HDD-4TB-1YR NUTANIX   | Support renewal for non-returned 4TB HDD replacement 1 yr (per drive)    | \$65.00     | 17.00% | \$54.35     |
| REN-S-NRDK-HDD-4TB-3YR NUTANIX   | Support renewal for non-returned 4TB HDD replacement 3 yr (per drive)    | \$165.00    | 17.00% | \$137.98    |
| REN-S-NRDK-HDD-4TB-5YR NUTANIX   | Support renewal for non-returned 4TB HDD replacement 5 yr (per drive)    | \$275.00    | 17.00% | \$229.96    |
| S-PLAT-3261-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3261                   | \$63,000.00 | 17.00% | \$52,682.18 |
| REN-S-NRDK-SSD-240GB-1YR NUTANIX | Support renewal for non-returned 240GB SSD replacement, 1 yr (per drive) | \$75.00     | 17.00% | \$62.72     |
| REN-S-NRDK-SSD-240GB-3YR NUTANIX | Support renewal for non-returned 240GB SSD replacement, 3 yr (per drive) | \$190.00    | 17.00% | \$158.88    |
| REN-S-NRDK-SSD-240GB-5YR NUTANIX | Support renewal for non-returned 240GB SSD replacement, 5 yr (per drive) | \$320.00    | 17.00% | \$267.59    |
| REN-S-NRDK-SSD-400GB-1YR NUTANIX | Support renewal for non-returned 400GB SSD replacement, 1 yr (per drive) | \$175.00    | 17.00% | \$146.34    |
| REN-S-NRDK-SSD-400GB-3YR NUTANIX | Support renewal for non-returned 400GB SSD replacement, 3 yr (per drive) | \$460.00    | 17.00% | \$384.66    |
| REN-S-NRDK-SSD-800GB-1YR NUTANIX | Support renewal for non-returned 800GB SSD replacement 1 yr (per drive)  | \$245.00    | 17.00% | \$204.88    |
| REN-S-NRDK-SSD-800GB-3YR NUTANIX | Support renewal for non-returned 800GB SSD replacement 3 yr (per drive)  | \$650.00    | 17.00% | \$543.55    |
| REN-S-NRDK-SSD-800GB-5YR NUTANIX | Support renewal for non-returned 800GB SSD replacement 5 yr (per drive)  | \$1,085.00  | 17.00% | \$907.30    |
| REN-S-PLAT-6150-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-6150           | \$7,560.00  | 17.00% | \$6,321.86  |
| REN-S-PLAT-6150-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-6150           | \$20,412.00 | 17.00% | \$17,069.02 |
| REN-S-PLAT-6150-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-6150           | \$34,020.00 | 17.00% | \$28,448.37 |
| REN-S-PLAT-6160-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-6160           | \$8,400.00  | 17.00% | \$7,024.29  |
| REN-S-PLAT-6160-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-6160           | \$22,680.00 | 17.00% | \$18,965.58 |
| REN-S-PLAT-6160-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-6160           | \$37,800.00 | 17.00% | \$31,609.31 |
| REN-S-PLAT-6170-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-6170           | \$11,200.00 | 17.00% | \$9,365.72  |
| REN-S-PLAT-6170-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-6170           | \$30,240.00 | 17.00% | \$25,287.44 |
| REN-S-PLAT-6170-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-6170           | \$50,400.00 | 17.00% | \$42,145.74 |

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| REN-S-PLAT-6120-5YR NUTANIX          | 5YR Production 24/7 System support renewal for Nutanix NX-6120         | \$23,625.00 | 17.00% | \$19,755.82 |
| REN-S-PLAT-6180-1YR NUTANIX          | 1YR Production 24/7 System support renewal for Nutanix NX-6180         | \$12,600.00 | 17.00% | \$10,536.44 |
| REN-S-PLAT-GPU-K2-5YR NUTANIX        | 5YR Production 24/7 support renewal for GPU-K2                         | \$5,040.00  | 17.00% | \$4,214.57  |
| REN-S-NRNODE-6060-1YR NUTANIX        | Support renewal for non-returned 6060 NODE replacement 1 yr (per unit) | \$965.00    | 17.00% | \$806.96    |
| REN-S-NRNODE-6060-3YR NUTANIX        | Support renewal for non-returned 6060 NODE replacement 3 yr (per unit) | \$2,595.00  | 17.00% | \$2,170.00  |
| REN-S-NRNODE-6060-5YR NUTANIX        | Support renewal for non-returned 6060 NODE replacement 5 yr (per unit) | \$4,325.00  | 17.00% | \$3,616.67  |
| REN-S-NRNODE-6070-1YR NUTANIX        | Support renewal for non-returned 6070 NODE replacement 1 yr (per unit) | \$1,105.00  | 17.00% | \$924.03    |
| REN-S-NRNODE-6070-3YR NUTANIX        | Support renewal for non-returned 6070 NODE replacement 3 yr (per unit) | \$2,975.00  | 17.00% | \$2,487.77  |
| REN-S-NRNODE-6070-5YR NUTANIX        | Support renewal for non-returned 6070 NODE replacement 5 yr (per unit) | \$4,955.00  | 17.00% | \$4,143.49  |
| REN-S-NRNODE-6080-1YR NUTANIX        | Support renewal for non-returned 6080 NODE replacement 1 yr (per unit) | \$1,105.00  | 17.00% | \$924.03    |
| REN-S-NRNODE-6080-3YR NUTANIX        | Support renewal for non-returned 6080 NODE replacement 3 yr (per unit) | \$2,975.00  | 17.00% | \$2,487.77  |
| S-PLAT-PLUS-1250-5YR NUTANIX         | 5YR Mission Critical 24/7 System support for Nutanix NX-1250           | \$36,450.00 | 17.00% | \$30,480.40 |
| S-PLAT-PLUS-1320-1YR NUTANIX         | 1YR Mission Critical 24/7 System support for Nutanix NX-1320           | \$8,032.00  | 17.00% | \$6,716.56  |
| S-PLAT-PLUS-1320-3YR NUTANIX         | 3YR Mission Critical 24/7 System support for Nutanix NX-1320           | \$21,687.00 | 17.00% | \$18,135.21 |
| REN-S-PLAT-PLUS-GPU-APEX-3YR NUTANIX | 3YR Mission Critical 24/7 support renewal for GPU-APEX                 | \$2,430.00  | 17.00% | \$2,032.03  |
| REN-S-PLAT-PLUS-GPU-APEX-5YR NUTANIX | 5YR Mission Critical 24/7 support renewal for GPU-APEX                 | \$4,050.00  | 17.00% | \$3,386.71  |
| REN-S-PLAT-PLUS-GPU-K1-1YR NUTANIX   | 1YR Mission Critical 24/7 support renewal for GPU-K1                   | \$774.00    | 17.00% | \$647.24    |
| REN-S-PLAT-PLUS-GPU-K1-3YR NUTANIX   | 3YR Mission Critical 24/7 support renewal for GPU-K1                   | \$2,089.00  | 17.00% | \$1,746.87  |
| REN-S-PLAT-PLUS-GPU-K1-5YR NUTANIX   | 5YR Mission Critical 24/7 support renewal for GPU-K1                   | \$3,483.00  | 17.00% | \$2,912.57  |
| REN-S-PLAT-PLUS-GPU-K2-1YR NUTANIX   | 1YR Mission Critical 24/7 support renewal for GPU-K2                   | \$1,440.00  | 17.00% | \$1,204.16  |
| REN-S-PLAT-PLUS-GPU-K2-3YR NUTANIX   | 3YR Mission Critical 24/7 support renewal for GPU-K2                   | \$3,888.00  | 17.00% | \$3,251.24  |
| REN-S-PLAT-PLUS-GPU-K2-5YR NUTANIX   | 5YR Mission Critical 24/7 support renewal for GPU-K2                   | \$6,480.00  | 17.00% | \$5,418.74  |
| S-GOLD-GPU-APEX-1YR NUTANIX          | 1YR Basic 8/5 support for GPU-APEX                                     | \$550.00    | 17.00% | \$459.92    |
| S-GOLD-GPU-APEX-3YR NUTANIX          | 3YR Basic 8/5 support for GPU-APEX                                     | \$1,485.00  | 17.00% | \$1,241.79  |
| S-GOLD-GPU-APEX-5YR NUTANIX          | 5YR Basic 8/5 support for GPU-APEX                                     | \$2,475.00  | 17.00% | \$2,069.66  |
| S-GOLD-GPU-K1-3YR NUTANIX            | 3YR Basic 8/5 support for GPU-K1                                       | \$1,277.00  | 17.00% | \$1,067.86  |
| S-GOLD-GPU-K1-5YR NUTANIX            | 5YR Basic 8/5 support for GPU-K1                                       | \$2,128.00  | 17.00% | \$1,779.49  |
| S-GOLD-GPU-K2-1YR NUTANIX            | 1YR Basic 8/5 support for GPU-K2                                       | \$880.00    | 17.00% | \$735.88    |
| REN-S-PLAT-3251-1YR NUTANIX          | 1YR Production 24/7 System support renewal for Nutanix NX-3251         | \$12,600.00 | 17.00% | \$10,536.44 |
| REN-S-PLAT-3251-3YR NUTANIX          | 3YR Production 24/7 System support renewal for Nutanix NX-3251         | \$34,020.00 | 17.00% | \$28,448.37 |
| S-PLAT-PLUS-1320-5YR NUTANIX         | 5YR Mission Critical 24/7 System support for Nutanix NX-1320           | \$36,146.00 | 17.00% | \$30,226.19 |
| S-PLAT-PLUS-1350-1YR NUTANIX         | 1YR Mission Critical 24/7 System support for Nutanix NX-1350           | \$12,150.00 | 17.00% | \$10,160.13 |
| REN-S-PLAT-PLUS-3161-1YR NUTANIX     | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3161   | \$9,000.00  | 17.00% | \$7,526.03  |
| REN-S-PLAT-PLUS-3161-3YR NUTANIX     | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3161   | \$24,300.00 | 17.00% | \$20,320.27 |

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| REN-S-PLAT-PLUS-3161-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3161                                 | \$25,965.00  | 17.00% | \$21,712.58  |
| REN-S-PLAT-PLUS-3250-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3250                                 | \$12,960.00  | 17.00% | \$10,837.48  |
| REN-S-PLAT-PLUS-3250-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3250                                 | \$97,146.00  | 17.00% | \$81,235.91  |
| REN-S-PLAT-PLUS-3250-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3250                                 | \$161,910.00 | 17.00% | \$135,393.19 |
| REN-S-PLAT-PLUS-3251-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3251                                 | \$17,600.00  | 17.00% | \$14,717.56  |
| REN-S-PLAT-PLUS-3251-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3251                                 | \$47,520.00  | 17.00% | \$39,737.41  |
| REN-S-PLAT-PLUS-3251-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3251                                 | \$79,200.00  | 17.00% | \$66,229.02  |
| REN-S-PLAT-PLUS-3160-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3160                                 | \$375,000.00 | 17.00% | \$313,584.38 |
| REN-S-PLAT-PLUS-3260-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3260                                 | \$15,300.00  | 17.00% | \$12,794.24  |
| REN-S-PLAT-PLUS-3260-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3260                                 | \$41,310.00  | 17.00% | \$34,544.45  |
| REN-S-PLAT-PLUS-3260-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3260                                 | \$56,250.00  | 17.00% | \$47,037.66  |
| REN-S-PLAT-PLUS-3261-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3261                                 | \$18,000.00  | 17.00% | \$15,052.05  |
| REN-S-PLAT-PLUS-3261-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3261                                 | \$15,387.00  | 17.00% | \$12,866.99  |
| REN-S-PLAT-PLUS-3261-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3261                                 | \$41,545.00  | 17.00% | \$34,740.97  |
| REN-S-PLAT-PLUS-3350-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3350                                 | \$19,440.00  | 17.00% | \$16,256.21  |
| REN-S-PLAT-PLUS-3350-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3350                                 | \$52,488.00  | 17.00% | \$43,891.78  |
| REN-S-PLAT-PLUS-3350-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3350                                 | \$44,550.00  | 17.00% | \$37,253.82  |
| REN-S-GOLD-3151-1YR NUTANIX      | 1YR Basic 8/5 System support renewal for Nutanix NX-3151   | \$4,950.00   | 17.00% | \$4,139.31   |
| REN-S-GOLD-3151-3YR NUTANIX      | 3YR Basic 8/5 System support renewal for Nutanix NX-3151   | \$13,365.00  | 17.00% | \$11,176.15  |
| REN-S-PLAT-6180-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-6180                                       | \$34,020.00  | 17.00% | \$28,448.37  |
| REN-S-PLAT-6180-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-6180                                       | \$56,700.00  | 17.00% | \$47,413.96  |
| REN-S-PLAT-6220-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-6220                                       | \$10,500.00  | 17.00% | \$8,780.36   |
| REN-S-PLAT-6220-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-6220                                       | \$28,350.00  | 17.00% | \$23,706.98  |
| REN-S-PLAT-6220-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-6220                                       | \$47,250.00  | 17.00% | \$39,511.63  |
| REN-S-PLAT-6250-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-6250                                       | \$15,120.00  | 17.00% | \$12,643.72  |
| REN-S-PLAT-6250-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-6250                                       | \$40,824.00  | 17.00% | \$34,138.05  |
| REN-S-PLAT-6250-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-6250                                       | \$68,040.00  | 17.00% | \$56,896.75  |
| REN-S-PLAT-6260-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-6220                                       | \$16,800.00  | 17.00% | \$14,048.58  |
| LIC-ULT-6080-1YR NUTANIX         | License, 1YR Ultimate entitlement for NX-6080  | \$10,130.00  | 17.00% | \$8,470.96   |
| LIC-ULT-6080-3YR NUTANIX         | License, 3YR Ultimate entitlement for NX-6080  | \$27,340.00  | 17.00% | \$22,862.39  |
| LIC-ULT-7110-1YR NUTANIX         | License, 1YR Ultimate entitlement for NX-7110  | \$7,880.00   | 17.00% | \$6,589.45   |
| LIC-ULT-7110-3YR NUTANIX         | License, 3YR Ultimate entitlement for NX-7110  | \$21,270.00  | 17.00% | \$17,786.51  |
| LIC-ULT-6070-3YR NUTANIX         | License, 3YR Ultimate entitlement for NX-6070  | \$24,310.00  | 17.00% | \$20,328.63  |
| A-DCS-7048T-A-R-NX NUTANIX       | Arista 7048-A switch 48xRJ45(100/1000) 4xSFP+(1 or 10GbE)ZTP rear-to-front fans 2xAC 2xC13-C14 cords | \$11,995.00  | 30.00% | \$8,459.47   |
| A-DCS-7050S-52-R-NX NUTANIX      | Arista 7050 52x10GbE (SFP+) switch rear-to-front air 2xAC 2xC13-C14 cords                            | \$19,995.00  | 30.00% | \$14,101.47  |
| A-DCS-7050S-64-R-NX NUTANIX      | Arista 7050 48x10GbE (SFP+) & 4xQSFP+ switch rear-to-front air 2xAC 2xC13-C14 cords                  | \$24,995.00  | 30.00% | \$17,627.72  |

|                                |   |             |        |             |
|--------------------------------|---|-------------|--------|-------------|
| A-DCS-7150S-24-R-NX NUTANIX    | Arista 7150S 24x10GbE (SFP+) switch rear-to-front air 2xAC 2xC13-C14 cords                      | \$12,995.00 | 30.00% | \$9,164.72  |
| A-DCS-7150S-52-CL-R-NX NUTANIX | Arista 7150S 52x10GbE (SFP+) switch with clock rear-to-front air 2xAC 2xC13-C14 cords           | \$24,995.00 | 30.00% | \$17,627.72 |
| A-DCS-7150S-64-CL-R-NX NUTANIX | Arista 7150S 48x10GbE (SFP+) & 4xQSFP+ switch with clock rear-to-front air 2xAC 2xC13-C14 cords | \$29,995.00 | 30.00% | \$21,153.97 |
| A-SFP-1G-T-NX NUTANIX          | Arista 1000BASE-T SFP (RJ-45 Copper)  | \$132.00    | 30.00% | \$93.09     |
| A-SVC-7048A-1M-SH4 NUTANIX     | Arista Shared Service Contract for 7048T-A SW and 24x7x4 Hour Replacement *12-months            | \$960.00    | 30.00% | \$677.04    |
| A-SVC-7050S-64-1M-SH4 NUTANIX  | Arista Shared Service Contract for 7050S-64 SW and 24x7x4 Hour Replacement *12-months           | \$2,520.00  | 30.00% | \$1,777.23  |
| S-GOLD-6160-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-6160  | \$17,820.00 | 17.00% | \$14,901.53 |
| S-GOLD-6160-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-6160  | \$29,700.00 | 17.00% | \$24,835.88 |
| S-GOLD-6170-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-6170  | \$8,800.00  | 17.00% | \$7,358.78  |
| S-GOLD-GPU-K2-3YR NUTANIX      | 3YR Basic 8/5 support for GPU-K2  | \$2,376.00  | 17.00% | \$1,986.87  |
| S-GOLD-GPU-K2-5YR NUTANIX      | 5YR Basic 8/5 support for GPU-K2  | \$3,960.00  | 17.00% | \$3,311.45  |
| S-PLAT-GPU-APEX-1YR NUTANIX    | 1YR Production 24/7 support for GPU-APEX  | \$700.00    | 17.00% | \$585.36    |
| S-PLAT-GPU-APEX-3YR NUTANIX    | 3YR Production 24/7 support for GPU-APEX  | \$1,890.00  | 17.00% | \$1,580.47  |
| S-PLAT-GPU-APEX-5YR NUTANIX    | 5YR Production 24/7 support for GPU-APEX  | \$3,150.00  | 17.00% | \$2,634.11  |
| S-GOLD-3161-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-3161  | \$5,500.00  | 17.00% | \$4,599.24  |
| S-GOLD-3161-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-3161  | \$14,850.00 | 17.00% | \$12,417.94 |
| S-GOLD-3161-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-3161  | \$24,750.00 | 17.00% | \$20,696.57 |
| S-GOLD-3200-1YR NUTANIX        | 1YR Gold Support for Nutanix Block with 2 node  | \$7,920.00  | 17.00% | \$6,622.90  |
| S-GOLD-3250-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-3250  | \$7,920.00  | 17.00% | \$6,622.90  |
| S-GOLD-3250-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-3250  | \$21,384.00 | 17.00% | \$17,881.84 |
| S-GOLD-3250-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-3250  | \$35,640.00 | 17.00% | \$29,803.06 |
| S-GOLD-3251-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-3251  | \$9,900.00  | 17.00% | \$8,278.63  |
| S-GOLD-3251-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-3251  | \$26,730.00 | 17.00% | \$22,352.29 |
| S-GOLD-3160-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-3160  | \$21,037.00 | 17.00% | \$17,591.67 |
| S-GOLD-3251-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-3251  | \$44,550.00 | 17.00% | \$37,253.82 |
| S-GOLD-3260-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-3260  | \$9,350.00  | 17.00% | \$7,818.70  |
| S-GOLD-3260-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-3260  | \$25,245.00 | 17.00% | \$21,110.50 |
| S-GOLD-3260-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-3260  | \$42,075.00 | 17.00% | \$35,184.17 |
| S-GOLD-3261-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-3261  | \$11,000.00 | 17.00% | \$9,198.48  |
| S-GOLD-3261-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-3261  | \$29,700.00 | 17.00% | \$24,835.88 |
| S-GOLD-3261-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-3261  | \$49,500.00 | 17.00% | \$41,393.14 |
| S-GOLD-3300-1YR NUTANIX        | 1YR Gold Support for Nutanix Block with 3 node  | \$11,880.00 | 17.00% | \$9,934.35  |
| S-GOLD-3350-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-3350  | \$32,076.00 | 17.00% | \$26,822.75 |
| S-GOLD-3350-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-3350  | \$53,460.00 | 17.00% | \$44,704.59 |

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|------------------------------|---|-------------|--------|-------------|
| X-XCVR-SR-SFP+ NUTANIX       | Spare, XCVR, Ethernet, SR, SFP+ (NX-3060-G5, NX-1065-G5, SX-1065-G5, NX-1065S-G5, NX-8035-G5, NX-8150-G5, NX-6035C-G5, NX-8150-G5, NX-3175-G5, NX-6155-G5, NX-3155G-G5, Some G4s) | \$850.00    | 17.00% | \$710.79    |
| REN-S-GOLD-3151-5YR NUTANIX  | 5YR Basic 8/5 System support renewal for Nutanix NX-3151  | \$22,275.00 | 17.00% | \$18,626.91 |
| REN-S-GOLD-3160-1YR NUTANIX  | 1YR Basic 8/5 System support renewal for Nutanix NX-3160  | \$4,675.00  | 17.00% | \$3,909.35  |
| REN-S-GOLD-3160-3YR NUTANIX  | 3YR Basic 8/5 System support renewal for Nutanix NX-3160  | \$12,622.00 | 17.00% | \$10,554.83 |
| REN-S-GOLD-3160-5YR NUTANIX  | 5YR Basic 8/5 System support renewal for Nutanix NX-3160  | \$21,037.00 | 17.00% | \$17,591.67 |
| REN-S-GOLD-3161-1YR NUTANIX  | 1YR Basic 8/5 System support renewal for Nutanix NX-3161  | \$5,500.00  | 17.00% | \$4,599.24  |
| REN-S-GOLD-3360-5YR NUTANIX  | 5YR Basic 8/5 System support renewal for Nutanix NX-3360  | \$63,112.00 | 17.00% | \$52,775.83 |
| REN-S-GOLD-3361-1YR NUTANIX  | 1YR Basic 8/5 System support renewal for Nutanix NX-3361  | \$16,500.00 | 17.00% | \$13,797.71 |
| REN-S-GOLD-3361-3YR NUTANIX  | 3YR Basic 8/5 System support renewal for Nutanix NX-3361  | \$44,550.00 | 17.00% | \$37,253.82 |
| REN-S-GOLD-3361-5YR NUTANIX  | 5YR Basic 8/5 System support renewal for Nutanix NX-3361  | \$74,250.00 | 17.00% | \$62,089.71 |
| REN-S-GOLD-3400-1YR NUTANIX  | 1YR Gold Support Renewal for a Block with 4 node  | \$15,840.00 | 17.00% | \$13,245.80 |
| REN-S-GOLD-3450-1YR NUTANIX  | 1YR Basic 8/5 System support renewal for Nutanix NX-3450  | \$15,840.00 | 17.00% | \$13,245.80 |
| REN-S-GOLD-3450-3YR NUTANIX  | 3YR Basic 8/5 System support renewal for Nutanix NX-3450  | \$42,768.00 | 17.00% | \$35,763.67 |
| REN-S-GOLD-3450-5YR NUTANIX  | 5YR Basic 8/5 System support renewal for Nutanix NX-3450  | \$71,280.00 | 17.00% | \$59,606.12 |
| REN-S-GOLD-3451-1YR NUTANIX  | 1YR Basic 8/5 System support renewal for Nutanix NX-3451  | \$19,800.00 | 17.00% | \$16,557.26 |
| REN-S-GOLD-3451-3YR NUTANIX  | 3YR Basic 8/5 System support renewal for Nutanix NX-3451  | \$53,460.00 | 17.00% | \$44,704.59 |
| REN-S-GOLD-3451-5YR NUTANIX  | 5YR Basic 8/5 System support renewal for Nutanix NX-3451  | \$89,100.00 | 17.00% | \$74,507.65 |
| REN-S-GOLD-3460-1YR NUTANIX  | 1YR Basic 8/5 System support renewal for Nutanix NX-3460  | \$18,700.00 | 17.00% | \$15,637.41 |
| REN-S-GOLD-3460-3YR NUTANIX  | 3YR Basic 8/5 System support renewal for Nutanix NX-3460  | \$50,490.00 | 17.00% | \$42,221.00 |
| S-PLAT-PLUS-1350-5YR NUTANIX | 5YR Mission Critical 24/7 System support for Nutanix NX-1350  | \$54,675.00 | 17.00% | \$45,720.60 |
| S-PLAT-PLUS-1420-1YR NUTANIX | 1YR Mission Critical 24/7 System support for Nutanix NX-1420  | \$10,710.00 | 17.00% | \$8,955.97  |
| S-PLAT-PLUS-1420-3YR NUTANIX | 3YR Mission Critical 24/7 System support for Nutanix NX-1420  | \$28,917.00 | 17.00% | \$24,181.12 |
| S-PLAT-PLUS-1420-5YR NUTANIX | 5YR Mission Critical 24/7 System support for Nutanix NX-1420  | \$48,195.00 | 17.00% | \$40,301.86 |
| S-PLAT-PLUS-1450-1YR NUTANIX | 1YR Mission Critical 24/7 System support for Nutanix NX-1450  | \$16,200.00 | 17.00% | \$13,546.85 |
| S-PLAT-PLUS-1450-3YR NUTANIX | 3YR Mission Critical 24/7 System support for Nutanix NX-1450  | \$43,740.00 | 17.00% | \$36,576.48 |
| S-PLAT-PLUS-1450-5YR NUTANIX | 5YR Mission Critical 24/7 System support for Nutanix NX-1450  | \$72,900.00 | 17.00% | \$60,960.80 |
| S-PLAT-PLUS-3150-1YR NUTANIX | 1YR Mission Critical 24/7 System support for Nutanix NX-3150  | \$6,480.00  | 17.00% | \$5,418.74  |
| S-GOLD-6170-3YR NUTANIX      | 3YR Basic 8/5 System support for Nutanix NX-6170  | \$23,760.00 | 17.00% | \$19,868.71 |
| S-GOLD-6170-5YR NUTANIX      | 5YR Basic 8/5 System support for Nutanix NX-6170  | \$39,600.00 | 17.00% | \$33,114.51 |
| S-GOLD-6180-1YR NUTANIX      | 1YR Basic 8/5 System support for Nutanix NX-6180  | \$9,900.00  | 17.00% | \$8,278.63  |
| S-GOLD-6180-3YR NUTANIX      | 3YR Basic 8/5 System support for Nutanix NX-6180  | \$26,730.00 | 17.00% | \$22,352.29 |
| S-GOLD-6160-1YR NUTANIX      | 1YR Basic 8/5 System support for Nutanix NX-6160  | \$6,600.00  | 17.00% | \$5,519.09  |
| X-LSI2308-CTLR NUTANIX       | Spare LSI2308 CTLR SMC (NX-7110)  | \$851.00    | 30.00% | \$600.17    |

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|----------------------------------|--|-------------|--------|-------------|
| X-MEM-16GB NUTANIX               | Spare Memory 16GB NX-3050 Series   | \$880.00    | 30.00% | \$620.62    |
| X-MEM-16GB-2MV NUTANIX           | Spare Mem 16GB DDR3-1600 2Rx4 RDIMM Samsung SL02 (NX-1050,NX-6050,NX-6070)   | \$880.00    | 30.00% | \$620.62    |
| X-MEM-16GB-4MV NUTANIX           | Spare Mem 16GB DDR3-1600 2Rx4 RDIMM Samsung SL04 (NX-3050,NX-3051,NX-3060,NX-3060-E,NX-3061,NX-3061-E,NX-6020,NX-6060,NX-6060-E,NX-6080,NX-7110,NX-1020,NX-8150,NX-9040,NX-6035C,NX-1065S) | \$880.00    | 30.00% | \$620.62    |
| X-MEM-16GB-S NUTANIX             | Spare Mem 16GB DDR3-1600 2Rx4 RDIMM Samsung  | \$880.00    | 30.00% | \$620.62    |
| X-MEM-32GB NUTANIX               | Spare Memory 32GB DDR3-1600 1.35V 4Rx4 LRDIMM ECC (NX-3060,NX-3060-E,NX-3061,NX-3061-E,NX-6060,NX-6060-E,NX-6080,NX-7110,NX-8150,NX-9040,NX-1065S)   | \$2,644.00  | 30.00% | \$1,864.68  |
| REN-S-NRMEM-16GB-3YR NUTANIX     | Support renewal for non-returned 16GB MEM replacement 3 yr (per unit)  | \$11,700.00 | 17.00% | \$9,783.83  |
| REN-S-NRMEM-16GB-5YR NUTANIX     | Support renewal for non-returned 16GB MEM replacement 5 yr (per unit)  | \$19,900.00 | 17.00% | \$16,640.88 |
| REN-S-NRMEM-32GB-1YR NUTANIX     | Support renewal for non-returned 32GB MEM replacement 1 yr (per unit)  | \$22,800.00 | 17.00% | \$19,065.93 |
| REN-S-NRMEM-32GB-3YR NUTANIX     | Support renewal for non-returned 32GB MEM replacement 3 yr (per unit)  | \$21,860.00 | 17.00% | \$18,279.88 |
| REN-S-NRMEM-32GB-5YR NUTANIX     | Support renewal for non-returned 32GB MEM replacement 5 yr (per unit)  | \$20,730.00 | 17.00% | \$17,334.94 |
| REN-S-NRNODE-1020-1YR NUTANIX    | Support renewal for non-returned 1020 NODE replacement 1 yr (per unit)   | \$285.00    | 17.00% | \$238.32    |
| REN-S-NRNODE-1020-3YR NUTANIX    | Support renewal for non-returned 1020 NODE replacement 3 yr (per unit)   | \$760.00    | 17.00% | \$635.53    |
| REN-S-NRNODE-1020-5YR NUTANIX    | Support renewal for non-returned 1020 NODE replacement 5 yr (per unit)   | \$1,265.00  | 17.00% | \$1,057.82  |
| REN-S-PLAT-1250-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-1250   | \$28,350.00 | 17.00% | \$23,706.98 |
| REN-S-PLAT-1320-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-1320   | \$6,247.00  | 17.00% | \$5,223.90  |
| REN-S-PLAT-1320-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-1320   | \$16,868.00 | 17.00% | \$14,105.44 |
| XC-SPRKT-NX1020 NUTANIX          | Spare Kit, NX1020 (1 x HDD1 x SSD1 x PSU1 x FAN) (NX-1020)   | \$4,695.00  | 30.00% | \$3,311.15  |
| XC-SPRKT-NX2000-2 NUTANIX        | Spare Kit, NX-2000 series (1 x HDD, 1 x SSD, 1 x PSU, 1 x Fan)   | \$4,030.00  | 30.00% | \$2,842.16  |
| XC-SPRKT-NX3000 NUTANIX          | Spare Kit, NX-3000 (HDD, SSD, PSU, Left Fan, Right Fan)  | \$4,855.00  | 30.00% | \$3,423.99  |
| XC-SPRKT-NX3050 NUTANIX          | Spare Kit NX-1050, NX-3050, NX-3060 (1 x HDD1 x SSD1 x PSU1 x Fan) (NX-1050,NX-3050,NX-3060)   | \$7,480.00  | 30.00% | \$5,275.27  |
| XC-SPRKT-NX3051 NUTANIX          | Spare Kit NX-3051, NX-3061 (1 x HDD1 x SSD1 x PSU1 x Fan) (NX-3051,NX-3061)  | \$12,000.00 | 30.00% | \$8,463.00  |
| XC-SPRKT-NX6050 NUTANIX          | Spare Kit NX-6050 NX-6060 (4TB HDD 400GB SSD PSU Fan) (NX-6050NX-6060)   | \$7,940.00  | 30.00% | \$5,599.69  |
| XC-SPRKT-NX6070 NUTANIX          | Spare Kit NX-6020 NX-6070 NX-6080 (4TB HDD 800GB SSD PSU Fan) (NX-6070NX-6080)   | \$11,840.00 | 30.00% | \$8,350.16  |
| REN-S-COMP-GOLD-2000-1YR NUTANIX | 1YR Gold Support renewal for License, Post Process Compression per node  | \$660.00    | 17.00% | \$551.91    |
| X-SSD-SATA-800GB-3.5 NUTANIX     | Spare SSD SATA 800GB 3.5" w/Carrier (NX-6020,NX-6070,NX-6080,NX-9040)  | \$8,500.00  | 30.00% | \$5,994.63  |
| REN-S-COMP-GOLD-3000-1YR NUTANIX | 1YR Gold Support renewal for License, Post Process Compression per node  | \$792.00    | 17.00% | \$662.29    |
| REN-S-COMP-PLAT-2000-1YR NUTANIX | 1YR Platinum Support renewal for License, Post Process Compression per node  | \$840.00    | 17.00% | \$702.43    |
| REN-S-COMP-PLAT-3000-1YR NUTANIX | 1YR Platinum Support renewal for License, Post Process Compression per node  | \$1,008.00  | 17.00% | \$842.91    |
| REN-S-DR-GOLD-2000-1YR NUTANIX   | 1YR Gold Support renewal for License, Replication and DR per node  | \$660.00    | 17.00% | \$551.91    |
| REN-S-DR-GOLD-3000-1YR NUTANIX   | 1YR Gold Support renewal for License, Replication and DR per node  | \$792.00    | 17.00% | \$662.29    |
| REN-S-DR-PLAT-3000-1YR NUTANIX   | 1YR Platinum Support renewal for License, Replication and DR per node  | \$1,008.00  | 17.00% | \$842.91    |

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|----------------------------------|--|-------------|--------|-------------|
| REN-S-GOLD-1150-1YR NUTANIX      | 1YR Basic 8/5 System support renewal for Nutanix NX-1150             | \$2,475.00  | 17.00% | \$2,069.66  |
| REN-S-GOLD-1150-3YR NUTANIX      | 3YR Basic 8/5 System support renewal for Nutanix NX-1150             | \$6,682.00  | 17.00% | \$5,587.66  |
| REN-S-GOLD-1150-5YR NUTANIX      | 5YR Basic 8/5 System support renewal for Nutanix NX-1150             | \$11,137.00 | 17.00% | \$9,313.04  |
| REN-S-PLAT-1150-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-1150       | \$3,150.00  | 17.00% | \$2,634.11  |
| REN-S-PLAT-1150-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-1150       | \$8,505.00  | 17.00% | \$7,112.09  |
| REN-S-PLAT-1150-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-1150       | \$14,175.00 | 17.00% | \$11,853.49 |
| REN-S-PLAT-1250-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-1250       | \$6,300.00  | 17.00% | \$5,268.22  |
| REN-S-PLAT-1250-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-1250       | \$17,010.00 | 17.00% | \$14,224.19 |
| S-PLAT-PLUS-3150-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-3150         | \$17,496.00 | 17.00% | \$14,630.59 |
| S-PLAT-PLUS-1350-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-1350         | \$32,805.00 | 17.00% | \$27,432.36 |
| S-PLAT-PLUS-3150-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-3150         | \$29,160.00 | 17.00% | \$24,384.32 |
| S-PLAT-PLUS-3151-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-3151         | \$8,100.00  | 17.00% | \$6,773.42  |
| S-PLAT-PLUS-3151-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-3151         | \$21,870.00 | 17.00% | \$18,288.24 |
| S-PLAT-PLUS-3151-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-3151         | \$36,450.00 | 17.00% | \$30,480.40 |
| S-PLAT-PLUS-3160-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-3160         | \$7,650.00  | 17.00% | \$6,397.12  |
| S-PLAT-PLUS-3160-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-3160         | \$20,655.00 | 17.00% | \$17,272.23 |
| S-PLAT-PLUS-3160-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-3160         | \$34,425.00 | 17.00% | \$28,787.05 |
| S-PLAT-PLUS-3161-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-3161         | \$9,000.00  | 17.00% | \$7,526.03  |
| S-PLAT-PLUS-3161-5YR NUTANIX     | 5YR Mission Critical 24/7 System support for Nutanix NX-3161         | \$40,500.00 | 17.00% | \$33,867.11 |
| REN-S-PLAT-PLUS-3351-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3351 | \$22,400.00 | 17.00% | \$18,731.44 |
| REN-S-PLAT-PLUS-3351-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3351 | \$17,600.00 | 17.00% | \$14,717.56 |
| REN-S-PLAT-PLUS-3351-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3351 | \$79,200.00 | 17.00% | \$66,229.02 |
| REN-S-PLAT-PLUS-3360-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3360 | \$22,950.00 | 17.00% | \$19,191.36 |
| REN-S-PLAT-PLUS-3360-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3360 | \$61,965.00 | 17.00% | \$51,816.68 |
| U-NODE-256GB-3050 NUTANIX        | Upgrade node, 256GB for NX-3050                                      | \$41,500.00 | 30.00% | \$29,267.88 |
| U-NODE-256GB-3051 NUTANIX        | Upgrade node, 256GB for NX-3051                                      | \$50,500.00 | 30.00% | \$35,615.13 |
| U-NODE-256GB-3060 NUTANIX        | Upgrade node, 256GB for NX-3060                                      | \$48,000.00 | 30.00% | \$33,852.00 |
| U-NODE-256GB-3061 NUTANIX        | Upgrade node, 256GB for NX-3061                                      | \$55,500.00 | 30.00% | \$39,141.38 |
| U-NODE-256GB-6020 NUTANIX        | Upgrade node, 256GB for NX-6020                                      | \$47,125.00 | 30.00% | \$33,234.91 |
| U-NODE-256GB-6050 NUTANIX        | Upgrade node, 256GB for NX-6050                                      | \$59,500.00 | 30.00% | \$41,962.38 |
| U-NODE-256GB-6060 NUTANIX        | Upgrade node, 256GB for NX-6060                                      | \$65,500.00 | 30.00% | \$46,193.88 |
| U-NODE-256GB-6070 NUTANIX        | Upgrade node, 256GB for NX-6070                                      | \$85,500.00 | 30.00% | \$60,298.88 |
| U-NODE-256GB-6080 NUTANIX        | Upgrade node, 256GB for NX-6080                                      | \$95,500.00 | 30.00% | \$67,351.38 |
| U-NODE-32GB-1020 NUTANIX         | Upgrade node, 32GB for NX-1020                                       | \$14,875.00 | 30.00% | \$10,490.59 |



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| REN-S-NRNODE-1050-1YR NUTANIX | Support renewal for non-returned 1050 NODE replacement 1 yr (per unit) | \$385.00    | 17.00% | \$321.95    |
| REN-S-NRMEM-16GB-1YR NUTANIX  | Support renewal for non-returned 16GB MEM replacement 1 yr (per unit)  | \$9,395.00  | 17.00% | \$7,856.33  |
| REN-S-NRNODE-1050-3YR NUTANIX | Support renewal for non-returned 1050 NODE replacement 3 yr (per unit) | \$1,030.00  | 17.00% | \$861.31    |
| REN-S-NRNODE-1050-5YR NUTANIX | Support renewal for non-returned 1050 NODE replacement 5 yr (per unit) | \$1,715.00  | 17.00% | \$1,434.13  |
| REN-S-NRNODE-3050-1YR NUTANIX | Support renewal for non-returned 3050 NODE replacement 1 yr (per unit) | \$855.00    | 17.00% | \$714.97    |
| REN-S-NRNODE-3050-3YR NUTANIX | Support renewal for non-returned 3050 NODE replacement 3 yr (per unit) | \$2,300.00  | 17.00% | \$1,923.32  |
| REN-S-NRNODE-3050-5YR NUTANIX | Support renewal for non-returned 3050 NODE replacement 5 yr (per unit) | \$3,830.00  | 17.00% | \$3,202.74  |
| REN-S-NRNODE-3060-1YR NUTANIX | Support renewal for non-returned 3060 NODE replacement 1 yr (per unit) | \$965.00    | 17.00% | \$806.96    |
| S-PLAT-3351-3YR NUTANIX       | 3YR Production 24/7 System support for Nutanix NX-3351                 | \$51,030.00 | 17.00% | \$42,672.56 |
| S-PLAT-3351-5YR NUTANIX       | 5YR Production 24/7 System support for Nutanix NX-3351                 | \$85,050.00 | 17.00% | \$71,120.94 |
| REN-S-PLAT-6260-3YR NUTANIX   | 3YR Production 24/7 System support renewal for Nutanix NX-6220         | \$45,360.00 | 17.00% | \$37,931.17 |
| REN-S-PLAT-6260-5YR NUTANIX   | 5YR Production 24/7 System support renewal for Nutanix NX-6260         | \$75,600.00 | 17.00% | \$63,218.61 |
| REN-S-PLAT-6270-1YR NUTANIX   | 1YR Production 24/7 System support renewal for Nutanix NX-6270         | \$22,400.00 | 17.00% | \$18,731.44 |
| S-PLAT-PLUS-6150-3YR NUTANIX  | 3YR Mission Critical 24/7 System support for Nutanix NX-6150           | \$26,244.00 | 17.00% | \$21,945.89 |
| S-PLAT-PLUS-6150-5YR NUTANIX  | 5YR Mission Critical 24/7 System support for Nutanix NX-6150           | \$43,740.00 | 17.00% | \$36,576.48 |
| S-PLAT-PLUS-6160-1YR NUTANIX  | 1YR Mission Critical 24/7 System support for Nutanix NX-6160           | \$10,800.00 | 17.00% | \$9,031.23  |
| S-PLAT-PLUS-6160-3YR NUTANIX  | 3YR Mission Critical 24/7 System support for Nutanix NX-6160           | \$29,160.00 | 17.00% | \$24,384.32 |
| S-PLAT-PLUS-6160-5YR NUTANIX  | 5YR Mission Critical 24/7 System support for Nutanix NX-6160           | \$48,600.00 | 17.00% | \$40,640.54 |
| S-PLAT-PLUS-6170-1YR NUTANIX  | 1YR Mission Critical 24/7 System support for Nutanix NX-6170           | \$14,400.00 | 17.00% | \$12,041.64 |
| S-PLAT-PLUS-6170-3YR NUTANIX  | 3YR Mission Critical 24/7 System support for Nutanix NX-6170           | \$38,880.00 | 17.00% | \$32,512.43 |
| S-PLAT-PLUS-6170-5YR NUTANIX  | 5YR Mission Critical 24/7 System support for Nutanix NX-6170           | \$64,800.00 | 17.00% | \$54,187.38 |
| S-PLAT-PLUS-6180-1YR NUTANIX  | 1YR Mission Critical 24/7 System support for Nutanix NX-6180           | \$16,200.00 | 17.00% | \$13,546.85 |
| S-PLAT-PLUS-6180-3YR NUTANIX  | 3YR Mission Critical 24/7 System support for Nutanix NX-6180           | \$43,740.00 | 17.00% | \$36,576.48 |
| S-PLAT-PLUS-6180-5YR NUTANIX  | 5YR Mission Critical 24/7 System support for Nutanix NX-6180           | \$72,900.00 | 17.00% | \$60,960.80 |
| S-PLAT-PLUS-6220-1YR NUTANIX  | 1YR Mission Critical 24/7 System support for Nutanix NX-6220           | \$13,500.00 | 17.00% | \$11,289.04 |
| S-PLAT-PLUS-6220-3YR NUTANIX  | 3YR Mission Critical 24/7 System support for Nutanix NX-6220           | \$36,450.00 | 17.00% | \$30,480.40 |
| S-PLAT-6180-3YR NUTANIX       | 3YR Production 24/7 System support for Nutanix NX-6180                 | \$34,020.00 | 17.00% | \$28,448.37 |
| S-PLAT-6180-5YR NUTANIX       | 5YR Production 24/7 System support for Nutanix NX-6180                 | \$56,700.00 | 17.00% | \$47,413.96 |
| S-PLAT-6220-1YR NUTANIX       | 1YR Production 24/7 System support for Nutanix NX-6220                 | \$10,500.00 | 17.00% | \$8,780.36  |
| S-PLAT-6220-3YR NUTANIX       | 3YR Production 24/7 System support for Nutanix NX-6220                 | \$28,350.00 | 17.00% | \$23,706.98 |
| REN-S-PLAT-1320-5YR NUTANIX   | 5YR Production 24/7 System support renewal for Nutanix NX-1320         | \$28,113.00 | 17.00% | \$23,508.79 |
| REN-S-NRNODE-6080-5YR NUTANIX | Support renewal for non-returned 6080 NODE replacement 5 yr (per unit) | \$4,955.00  | 17.00% | \$4,143.49  |
| REN-S-PLAT-1350-1YR NUTANIX   | 1YR Production 24/7 System support renewal for Nutanix NX-1350         | \$9,450.00  | 17.00% | \$7,902.33  |
| REN-S-PLAT-1350-3YR NUTANIX   | 3YR Production 24/7 System support renewal for Nutanix NX-1350         | \$25,515.00 | 17.00% | \$21,336.28 |

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| REN-S-PLAT-1350-5YR NUTANIX    | 5YR Production 24/7 System support renewal for Nutanix NX-1350  | \$42,525.00  | 17.00% | \$35,560.47 |
| S-PLAT-6170-3YR NUTANIX        | 3YR Production 24/7 System support for Nutanix NX-6170          | \$30,240.00  | 17.00% | \$25,287.44 |
| S-PLAT-6170-5YR NUTANIX        | 5YR Production 24/7 System support for Nutanix NX-6170          | \$50,400.00  | 17.00% | \$42,145.74 |
| S-PLAT-6180-1YR NUTANIX        | 1YR Production 24/7 System support for Nutanix NX-6180          | \$12,600.00  | 17.00% | \$10,536.44 |
| U-NODE-32GB-6020 NUTANIX       | Upgrade node, 32GB for NX-6020                                  | \$37,500.00  | 30.00% | \$26,446.88 |
| U-NODE-512GB-3060 NUTANIX      | Upgrade node, 512GB for NX-3060                                 | \$66,820.00  | 30.00% | \$47,124.81 |
| U-NODE-512GB-3061 NUTANIX      | Upgrade node, 512GB for NX-3061                                 | \$74,320.00  | 30.00% | \$52,414.18 |
| U-NODE-512GB-6060 NUTANIX      | Upgrade node, 512GB for NX-6060                                 | \$84,320.00  | 30.00% | \$59,466.68 |
| U-NODE-512GB-6080 NUTANIX      | Upgrade node, 512GB for NX-6080                                 | \$114,320.00 | 30.00% | \$80,624.18 |
| U-NODE-64GB-1020 NUTANIX       | Upgrade node, 64GB for NX-1020                                  | \$16,250.00  | 30.00% | \$11,460.31 |
| U-NODE-64GB-6020 NUTANIX       | Upgrade node, 64GB for NX-6020                                  | \$38,875.00  | 30.00% | \$27,416.59 |
| REN-S-GOLD-3461-1YR NUTANIX    | 1YR Basic 8/5 System support renewal for Nutanix NX-3461        | \$22,000.00  | 17.00% | \$18,396.95 |
| REN-S-GOLD-3461-3YR NUTANIX    | 3YR Basic 8/5 System support renewal for Nutanix NX-3461        | \$59,400.00  | 17.00% | \$49,671.77 |
| REN-S-GOLD-3461-5YR NUTANIX    | 5YR Basic 8/5 System support renewal for Nutanix NX-3461        | \$99,000.00  | 17.00% | \$82,786.28 |
| REN-S-GOLD-6120-1YR NUTANIX    | 1YR Basic 8/5 System support renewal for Nutanix NX-6120        | \$4,125.00   | 17.00% | \$3,449.43  |
| REN-S-GOLD-6120-3YR NUTANIX    | 3YR Basic 8/5 System support renewal for Nutanix NX-6120        | \$11,137.00  | 17.00% | \$9,313.04  |
| REN-S-GOLD-6120-5YR NUTANIX    | 5YR Basic 8/5 System support renewal for Nutanix NX-6120        | \$18,562.00  | 17.00% | \$15,522.01 |
| REN-S-GOLD-6150-1YR NUTANIX    | 1YR Basic 8/5 System support renewal for Nutanix NX-6150        | \$5,940.00   | 17.00% | \$4,967.18  |
| REN-S-GOLD-6150-3YR NUTANIX    | 3YR Basic 8/5 System support renewal for Nutanix NX-6150        | \$16,038.00  | 17.00% | \$13,411.38 |
| REN-S-GOLD-6150-5YR NUTANIX    | 5YR Basic 8/5 System support renewal for Nutanix NX-6150        | \$26,730.00  | 17.00% | \$22,352.29 |
| REN-S-GOLD-3460-5YR NUTANIX    | 5YR Basic 8/5 System support renewal for Nutanix NX-3460        | \$84,150.00  | 17.00% | \$70,368.33 |
| REN-S-GOLD-6160-1YR NUTANIX    | 1YR Basic 8/5 System support renewal for Nutanix NX-6160        | \$6,600.00   | 17.00% | \$5,519.09  |
| REN-S-GOLD-6160-3YR NUTANIX    | 3YR Basic 8/5 System support renewal for Nutanix NX-6160        | \$17,820.00  | 17.00% | \$14,901.53 |
| REN-S-GOLD-6160-5YR NUTANIX    | 5YR Basic 8/5 System support renewal for Nutanix NX-6160        | \$29,700.00  | 17.00% | \$24,835.88 |
| REN-S-GOLD-6170-1YR NUTANIX    | 1YR Basic 8/5 System support renewal for Nutanix NX-6170        | \$8,800.00   | 17.00% | \$7,358.78  |
| REN-S-GOLD-6170-3YR NUTANIX    | 3YR Basic 8/5 System support renewal for Nutanix NX-6170        | \$23,760.00  | 17.00% | \$19,868.71 |
| REN-S-GOLD-6170-5YR NUTANIX    | 5YR Basic 8/5 System support renewal for Nutanix NX-6170        | \$39,600.00  | 17.00% | \$33,114.51 |
| S-NRNODE-6060-5YR NUTANIX      | Support for non-returned 6060 NODE replacement, 5 yr (per unit) | \$8,645.00   | 17.00% | \$7,229.17  |
| S-NRNODE-6070-1YR NUTANIX      | Support for non-returned 6070 NODE replacement, 1 yr (per unit) | \$2,205.00   | 17.00% | \$1,843.88  |
| S-NRNODE-6070-3YR NUTANIX      | Support for non-returned 6070 NODE replacement, 3 yr (per unit) | \$5,945.00   | 17.00% | \$4,971.36  |
| S-PLAT-PLUS-6220-5YR NUTANIX   | 5YR Mission Critical 24/7 System support for Nutanix NX-6220    | \$60,750.00  | 17.00% | \$50,800.67 |
| S-PLAT-PLUS-6250-1YR NUTANIX   | 1YR Mission Critical 24/7 System support for Nutanix NX-6250    | \$19,440.00  | 17.00% | \$16,256.21 |
| S-PLAT-PLUS-6250-5YR NUTANIX   | 5YR Mission Critical 24/7 System support for Nutanix NX-6250    | \$87,480.00  | 17.00% | \$73,152.96 |
| REN-S-PLAT-VDI-STR-3YR NUTANIX | 3YR PLAT System support renewal for Nutanix VDI-STR             | \$18,144.00  | 17.00% | \$15,172.47 |
| REN-S-PLAT-VDI-STR-5YR NUTANIX | 5YR PLAT System support renewal for Nutanix VDI-STR             | \$30,240.00  | 17.00% | \$25,287.44 |

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| S-GOLD-1150-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-1150   | \$2,475.00  | 17.00% | \$2,069.66  |
| S-GOLD-1150-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-1150   | \$6,682.00  | 17.00% | \$5,587.66  |
| S-GOLD-1150-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-1150   | \$11,137.00 | 17.00% | \$9,313.04  |
| S-GOLD-1250-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-1250   | \$4,950.00  | 17.00% | \$4,139.31  |
| S-GOLD-1250-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-1250   | \$13,365.00 | 17.00% | \$11,176.15 |
| S-GOLD-1250-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-1250   | \$22,275.00 | 17.00% | \$18,626.91 |
| S-GOLD-1320-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-1320   | \$4,908.00  | 17.00% | \$4,104.19  |
| REN-S-PLAT-VDI-STR-1YR NUTANIX | 1YR PLAT System support renewal for Nutanix VDI-STR  | \$6,720.00  | 17.00% | \$5,619.43  |
| S-GOLD-1320-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-1320   | \$13,253.00 | 17.00% | \$11,082.49 |
| S-GOLD-1320-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-1320   | \$22,089.00 | 17.00% | \$18,471.37 |
| S-GOLD-1350-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-1350   | \$7,425.00  | 17.00% | \$6,208.97  |
| S-GOLD-1350-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-1350   | \$20,047.00 | 17.00% | \$16,763.80 |
| S-GOLD-1350-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-1350   | \$33,412.00 | 17.00% | \$27,939.95 |
| S-GOLD-1420-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-1420   | \$17,671.00 | 17.00% | \$14,776.93 |
| S-GOLD-1420-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-1420   | \$29,452.00 | 17.00% | \$24,628.50 |
| S-GOLD-1450-1YR NUTANIX        | 1YR Basic 8/5 System support for Nutanix NX-1450   | \$9,900.00  | 17.00% | \$8,278.63  |
| S-GOLD-1450-3YR NUTANIX        | 3YR Basic 8/5 System support for Nutanix NX-1450   | \$26,730.00 | 17.00% | \$22,352.29 |
| S-GOLD-1450-5YR NUTANIX        | 5YR Basic 8/5 System support for Nutanix NX-1450   | \$44,550.00 | 17.00% | \$37,253.82 |
| S-GOLD-2100-1YR NUTANIX        | 1YR Gold Support for Nutanix Block with 1 node   | \$3,300.00  | 17.00% | \$2,759.54  |
| X-MEM-NX3-8GB NUTANIX          | Spare Memory 8GB DDR3-1600 2Rx4 RDIMM ECC  | \$360.00    | 30.00% | \$253.89    |
| X-MEZZ-NIC-10G-SM NUTANIX      | Spare NIC 10 GbE Dual SFP+ SMC Micro LP (NX-1050,NX-3050,NX-3051,NX-3060,NX-3060-E,NX-3061,NX-3061-E,NX-6020,NX-6050,NX-6070,NX-6060,NX-6060-E,NX-6080,NX-6035C) | \$2,000.00  | 30.00% | \$1,410.50  |
| X-NIC-10G-X520-SM NUTANIX      | Spare NIC 10 GbE Dual SFP+ SMC CDR (NX-7110)   | \$2,184.00  | 30.00% | \$1,540.27  |
| S-PLAT-PLUS-3250-3YR NUTANIX   | 3YR Mission Critical 24/7 System support for Nutanix NX-3250   | \$34,992.00 | 17.00% | \$29,261.19 |
| S-PLAT-PLUS-3250-5YR NUTANIX   | 5YR Mission Critical 24/7 System support for Nutanix NX-3250   | \$58,320.00 | 17.00% | \$48,768.64 |
| S-PLAT-PLUS-3251-1YR NUTANIX   | 1YR Mission Critical 24/7 System support for Nutanix NX-3251   | \$16,200.00 | 17.00% | \$13,546.85 |
| S-PLAT-PLUS-3251-3YR NUTANIX   | 3YR Mission Critical 24/7 System support for Nutanix NX-3251   | \$43,740.00 | 17.00% | \$36,576.48 |
| S-PLAT-PLUS-3251-5YR NUTANIX   | 5YR Mission Critical 24/7 System support for Nutanix NX-3251   | \$72,900.00 | 17.00% | \$60,960.80 |
| S-PLAT-PLUS-3260-1YR NUTANIX   | 1YR Mission Critical 24/7 System support for Nutanix NX-3260   | \$15,300.00 | 17.00% | \$12,794.24 |
| S-PLAT-PLUS-3260-3YR NUTANIX   | 3YR Mission Critical 24/7 System support for Nutanix NX-3260   | \$41,310.00 | 17.00% | \$34,544.45 |
| S-PLAT-PLUS-3260-5YR NUTANIX   | 5YR Mission Critical 24/7 System support for Nutanix NX-3260   | \$68,850.00 | 17.00% | \$57,574.09 |
| S-PLAT-PLUS-GPU-K1-3YR NUTANIX | 3YR Mission Critical 24/7 support for GPU-K1   | \$2,089.00  | 17.00% | \$1,746.87  |
| S-PLAT-PLUS-3250-1YR NUTANIX   | 1YR Mission Critical 24/7 System support for Nutanix NX-3250   | \$12,960.00 | 17.00% | \$10,837.48 |
| S-PLAT-PLUS-GPU-K1-5YR NUTANIX | 5YR Mission Critical 24/7 support for GPU-K1   | \$3,483.00  | 17.00% | \$2,912.57  |

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| S-PLAT-PLUS-GPU-K2-1YR NUTANIX   | 1YR Mission Critical 24/7 support for GPU-K2   | \$1,440.00  | 17.00% | \$1,204.16  |
| S-PLAT-PLUS-GPU-K2-3YR NUTANIX   | 3YR Mission Critical 24/7 support for GPU-K2   | \$3,888.00  | 17.00% | \$3,251.24  |
| S-PLAT-PLUS-GPU-K2-5YR NUTANIX   | 5YR Mission Critical 24/7 support for GPU-K2   | \$6,480.00  | 17.00% | \$5,418.74  |
| REN-S-PLAT-3251-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-3251   | \$56,700.00 | 17.00% | \$47,413.96 |
| REN-S-PLAT-3260-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-3260   | \$11,900.00 | 17.00% | \$9,951.08  |
| REN-S-PLAT-3260-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-3260   | \$32,130.00 | 17.00% | \$26,867.91 |
| REN-S-PLAT-3260-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-3260   | \$53,550.00 | 17.00% | \$44,779.85 |
| REN-S-PLAT-3261-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-3261   | \$14,000.00 | 17.00% | \$11,707.15 |
| REN-S-PLAT-3261-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-3261   | \$37,800.00 | 17.00% | \$31,609.31 |
| REN-S-PLAT-PLUS-3360-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3360                                   | \$77,820.00 | 17.00% | \$65,075.03 |
| REN-S-PLAT-PLUS-3361-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3361                                   | \$27,000.00 | 17.00% | \$22,578.08 |
| REN-S-PLAT-PLUS-3361-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3361                                   | \$72,900.00 | 17.00% | \$60,960.80 |
| REN-S-PLAT-PLUS-3361-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3361                                   | \$29,960.00 | 17.00% | \$25,053.30 |
| REN-S-PLAT-PLUS-3450-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3450                                   | \$25,920.00 | 17.00% | \$21,674.95 |
| REN-S-PLAT-PLUS-3450-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3450                                   | \$69,984.00 | 17.00% | \$58,522.37 |
| X-NIC-1G-2-SM NUTANIX            | Spare NIC 1GbE Dual RJ45 SMC MicroLP (NX-1020,NX-1065S)  | \$255.00    | 30.00% | \$179.84    |
| X-NODE-1020 NUTANIX              | Spare node for NX-1020 (w/o Memory, SSD, HDD, SATA-DOM, NIC) (NX-1020,NX-1065S)                        | \$6,890.00  | 30.00% | \$4,859.17  |
| X-NODE-1050 NUTANIX              | Spare node for NX-1050 (w/o Memory, SSD, HDD, SATA-DOM, NIC) (NX-1050)                                 | \$9,395.00  | 30.00% | \$6,625.82  |
| X-NODE-192GB-NX2000 NUTANIX      | Spare, Node, 192GB, Nutanix 2000 series  | \$17,800.00 | 30.00% | \$12,553.45 |
| X-NODE-3050 NUTANIX              | Spare node for NX-3050 (w/o Memory, SSD, HDD, SATA-DOM, NIC) (SNB)                                     | \$21,190.00 | 30.00% | \$14,944.25 |
| X-NODE-3060 NUTANIX              | Spare node for NX-3060 (w/o Memory, SSD, HDD, SATA-DOM, NIC) (NX-3060,NX-3060-E,NX-3061,NX-3061-E)     | \$23,795.00 | 30.00% | \$16,781.42 |
| X-MEM-NX3-16GB NUTANIX           | Spare Memory 16GB DDR3-1600 2Rx4 RDIMM ECC   | \$1,058.00  | 30.00% | \$746.15    |
| X-NODE-48GB-NX2000 NUTANIX       | Spare, Node, 48GB, Nutanix 2000 series   | \$11,000.00 | 30.00% | \$7,757.75  |
| X-NODE-6020 NUTANIX              | Spare node for NX-6020 (w/o Memory, SSD, HDD, SATA-DOM, NIC) (NX-6020)                                 | \$11,790.00 | 30.00% | \$8,314.90  |
| X-NODE-6050 NUTANIX              | Spare node for NX-6050 (w/o Memory, SSD, HDD, SATA-DOM, NIC) (NX-6050)                                 | \$21,890.00 | 30.00% | \$15,437.92 |
| X-NODE-6060 NUTANIX              | Spare node for NX-6060 (w/o Memory, SSD, HDD, SATA-DOM, NIC) (NX-6060,NX-6060-E)                       | \$23,895.00 | 30.00% | \$16,851.95 |
| X-NODE-6070 NUTANIX              | Spare node for NX-6070 (w/o Memory, SSD, HDD, SATA-DOM, NIC) (NX-6070)                                 | \$27,490.00 | 30.00% | \$19,387.32 |
| X-NODE-6080 NUTANIX              | Spare node for NX-6080 (w/o Memory, SSD, HDD, SATA-DOM, NIC) (NX-6080)                                 | \$27,490.00 | 30.00% | \$19,387.32 |
| X-NODE-96GB-NX2000 NUTANIX       | Spare, Node, 96GB, Nutanix 2000 series   | \$12,800.00 | 30.00% | \$9,027.20  |
| X-NODE-BLNK-2N NUTANIX           | Spare, Blank Node Panel, For 2-Node Chassis (NX-8035-G5, NX-8150-G5, NX-6035C-G5, Some G4s)            | \$500.00    | 30.00% | \$352.63    |
| X-NODE-BLNK-4N NUTANIX           | Spare, Blank Node Panel, For 4-Node Chassis (NX-3060-G5, Some G4s)                                     | \$500.00    | 30.00% | \$352.63    |
| X-PKG-NX-2000 NUTANIX            | Spare, Shipping Packaging, NX-2000, NX-1050  | \$500.00    | 30.00% | \$352.63    |
| X-PKG-SM-2 NUTANIX               | Spare System Packaging SM (NX-6020,NX-6050,NX-6070,NX-6060,NX-6060-E,NX-6080,NX-1020,NX-9040,NX-1065S) | \$500.00    | 30.00% | \$352.63    |

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| S-PLAT-3360-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-3360               | \$48,195.00 | 17.00% | \$40,301.86 |
| S-PLAT-3360-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3360               | \$80,325.00 | 17.00% | \$67,169.77 |
| S-PLAT-3361-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3361               | \$21,000.00 | 17.00% | \$17,560.73 |
| S-PLAT-3361-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-3361               | \$56,700.00 | 17.00% | \$47,413.96 |
| S-PLAT-3361-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3361               | \$94,500.00 | 17.00% | \$79,023.26 |
| S-PLAT-3400-1YR NUTANIX          | 1YR Platinum Support for Nutanix Block with 4 node                   | \$20,160.00 | 17.00% | \$16,858.30 |
| S-PLAT-3450-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-3450               | \$20,160.00 | 17.00% | \$16,858.30 |
| S-PLAT-3450-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-3450               | \$54,432.00 | 17.00% | \$45,517.40 |
| S-PLAT-3450-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-3450               | \$90,720.00 | 17.00% | \$75,862.33 |
| REN-S-PLAT-PLUS-3450-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3450 | \$99,000.00 | 17.00% | \$82,786.28 |
| REN-S-PLAT-PLUS-3451-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3451 | \$7,560.00  | 17.00% | \$6,321.86  |
| REN-S-PLAT-PLUS-3451-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3451 | \$20,412.00 | 17.00% | \$17,069.02 |
| REN-S-PLAT-PLUS-3451-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3451 | \$34,020.00 | 17.00% | \$28,448.37 |
| REN-S-PLAT-PLUS-3460-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3460 | \$30,600.00 | 17.00% | \$25,588.49 |
| REN-S-PLAT-PLUS-3460-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3460 | \$82,620.00 | 17.00% | \$69,088.91 |
| REN-S-PLAT-PLUS-3460-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3460 | \$28,287.00 | 17.00% | \$23,654.30 |
| REN-S-PLAT-PLUS-3461-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-3461 | \$36,000.00 | 17.00% | \$30,104.10 |
| REN-S-PLAT-PLUS-3461-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-3461 | \$97,200.00 | 17.00% | \$81,281.07 |
| REN-S-PLAT-PLUS-3461-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-3461 | \$63,112.00 | 17.00% | \$52,775.83 |
| REN-S-PLAT-PLUS-6120-1YR NUTANIX | 1YR Mission Critical 24/7 System support renewal for Nutanix NX-6120 | \$6,750.00  | 17.00% | \$5,644.52  |
| REN-S-PLAT-PLUS-6120-3YR NUTANIX | 3YR Mission Critical 24/7 System support renewal for Nutanix NX-6120 | \$18,225.00 | 17.00% | \$15,240.20 |
| REN-S-PLAT-PLUS-6120-5YR NUTANIX | 5YR Mission Critical 24/7 System support renewal for Nutanix NX-6120 | \$11,200.00 | 17.00% | \$9,365.72  |
| S-NRNODE-6080-1YR NUTANIX        | Support for non-returned 6080 NODE replacement, 1 yr (per unit)      | \$2,205.00  | 17.00% | \$1,843.88  |
| S-NRNODE-6080-3YR NUTANIX        | Support for non-returned 6080 NODE replacement, 3 yr (per unit)      | \$5,945.00  | 17.00% | \$4,971.36  |
| S-NRNODE-6080-5YR NUTANIX        | Support for non-returned 6080 NODE replacement, 5 yr (per unit)      | \$9,905.00  | 17.00% | \$8,282.81  |
| S-PLAT-1150-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-1150               | \$3,150.00  | 17.00% | \$2,634.11  |
| S-PLAT-1150-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-1150               | \$8,505.00  | 17.00% | \$7,112.09  |
| S-PLAT-1150-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-1150               | \$14,175.00 | 17.00% | \$11,853.49 |
| S-PLAT-1250-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-1250               | \$6,300.00  | 17.00% | \$5,268.22  |
| S-PLAT-1250-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-1250               | \$17,010.00 | 17.00% | \$14,224.19 |
| S-PLAT-1250-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-1250               | \$28,350.00 | 17.00% | \$23,706.98 |
| S-NRNODE-6070-5YR NUTANIX        | Support for non-returned 6070 NODE replacement, 5 yr (per unit)      | \$9,905.00  | 17.00% | \$8,282.81  |
| S-PLAT-1320-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-1320               | \$6,247.00  | 17.00% | \$5,223.90  |
| S-PLAT-1320-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-1320               | \$16,868.00 | 17.00% | \$14,105.44 |

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| S-PLAT-3360-1YR NUTANIX         | 1YR Production 24/7 System support for Nutanix NX-3360       | \$17,850.00  | 17.00% | \$14,926.62  |
| S-PLAT-3451-1YR NUTANIX         | 1YR Production 24/7 System support for Nutanix NX-3451       | \$25,200.00  | 17.00% | \$21,072.87  |
| S-PLAT-3451-3YR NUTANIX         | 3YR Production 24/7 System support for Nutanix NX-3451       | \$68,040.00  | 17.00% | \$56,896.75  |
| S-PLAT-3451-5YR NUTANIX         | 5YR Production 24/7 System support for Nutanix NX-3451       | \$113,400.00 | 17.00% | \$94,827.92  |
| S-PLAT-3460-1YR NUTANIX         | 1YR Production 24/7 System support for Nutanix NX-3460       | \$23,800.00  | 17.00% | \$19,902.16  |
| S-PLAT-3460-3YR NUTANIX         | 3YR Production 24/7 System support for Nutanix NX-3460       | \$64,260.00  | 17.00% | \$53,735.82  |
| S-PLAT-3460-5YR NUTANIX         | 5YR Production 24/7 System support for Nutanix NX-3460       | \$107,100.00 | 17.00% | \$89,559.70  |
| S-PLAT-3461-3YR NUTANIX         | 3YR Production 24/7 System support for Nutanix NX-3461       | \$75,600.00  | 17.00% | \$63,218.61  |
| S-PLAT-3461-5YR NUTANIX         | 5YR Production 24/7 System support for Nutanix NX-3461       | \$126,000.00 | 17.00% | \$105,364.35 |
| S-PLAT-6120-1YR NUTANIX         | 1YR Production 24/7 System support for Nutanix NX-6120       | \$5,250.00   | 17.00% | \$4,390.18   |
| S-PLAT-6120-3YR NUTANIX         | 3YR Production 24/7 System support for Nutanix NX-6120       | \$14,175.00  | 17.00% | \$11,853.49  |
| S-PLAT-PLUS-6260-1YR NUTANIX    | 1YR Mission Critical 24/7 System support for Nutanix NX-6260 | \$21,600.00  | 17.00% | \$18,062.46  |
| S-PLAT-PLUS-6260-3YR NUTANIX    | 3YR Mission Critical 24/7 System support for Nutanix NX-6260 | \$58,320.00  | 17.00% | \$48,768.64  |
| S-PLAT-PLUS-6260-5YR NUTANIX    | 5YR Mission Critical 24/7 System support for Nutanix NX-6260 | \$97,200.00  | 17.00% | \$81,281.07  |
| S-PLAT-PLUS-6270-1YR NUTANIX    | 1YR Mission Critical 24/7 System support for Nutanix NX-6270 | \$28,800.00  | 17.00% | \$24,083.28  |
| S-PLAT-PLUS-6270-3YR NUTANIX    | 3YR Mission Critical 24/7 System support for Nutanix NX-6270 | \$77,760.00  | 17.00% | \$65,024.86  |
| S-PLAT-PLUS-6270-5YR NUTANIX    | 5YR Mission Critical 24/7 System support for Nutanix NX-6270 | \$129,600.00 | 17.00% | \$108,374.76 |
| S-PLAT-PLUS-6280-1YR NUTANIX    | 1YR Mission Critical 24/7 System support for Nutanix NX-6280 | \$32,400.00  | 17.00% | \$27,093.69  |
| S-PLAT-PLUS-6280-3YR NUTANIX    | 3YR Mission Critical 24/7 System support for Nutanix NX-6280 | \$87,480.00  | 17.00% | \$73,152.96  |
| S-PLAT-PLUS-6280-5YR NUTANIX    | 5YR Mission Critical 24/7 System support for Nutanix NX-6280 | \$145,800.00 | 17.00% | \$121,921.61 |
| S-PLAT-PLUS-7110-1YR NUTANIX    | 1YR Mission Critical 24/7 System support for Nutanix NX-7110 | \$12,600.00  | 17.00% | \$10,536.44  |
| S-PLAT-PLUS-7110-3YR NUTANIX    | 3YR Mission Critical 24/7 System support for Nutanix NX-7110 | \$34,020.00  | 17.00% | \$28,448.37  |
| S-PLAT-PLUS-7110-5YR NUTANIX    | 5YR Mission Critical 24/7 System support for Nutanix NX-7110 | \$56,700.00  | 17.00% | \$47,413.96  |
| S-PLAT-PLUS-VDI-AMS-1YR NUTANIX | 1YR PLAT-PLUS System support for Nutanix VDI-AMS             | \$10,800.00  | 17.00% | \$9,031.23   |
| S-PLAT-PLUS-VDI-AMS-3YR NUTANIX | 3YR PLAT-PLUS System support for Nutanix VDI-AMS             | \$29,160.00  | 17.00% | \$24,384.32  |
| LIC-PRO-1020-3YR NUTANIX        | License, 3YR Pro entitlement for NX-1020                     | \$3,020.00   | 25.00% | \$2,281.99   |
| S-PLAT-PLUS-1150-3YR NUTANIX    | 3YR Mission Critical 24/7 System support for Nutanix NX-1150 | \$10,935.00  | 17.00% | \$9,144.12   |
| S-PLAT-6250-1YR NUTANIX         | 1YR Production 24/7 System support for Nutanix NX-6250       | \$15,120.00  | 17.00% | \$12,643.72  |
| S-PLAT-6250-3YR NUTANIX         | 3YR Production 24/7 System support for Nutanix NX-6250       | \$40,824.00  | 17.00% | \$34,138.05  |
| S-PLAT-6250-5YR NUTANIX         | 5YR Production 24/7 System support for Nutanix NX-6250       | \$68,040.00  | 17.00% | \$56,896.75  |
| S-PLAT-6260-1YR NUTANIX         | 1YR Production 24/7 System support for Nutanix NX-6260       | \$16,800.00  | 17.00% | \$14,048.58  |
| S-PLAT-6260-3YR NUTANIX         | 3YR Production 24/7 System support for Nutanix NX-6260       | \$45,360.00  | 17.00% | \$37,931.17  |
| S-PLAT-6260-5YR NUTANIX         | 5YR Production 24/7 System support for Nutanix NX-6260       | \$75,600.00  | 17.00% | \$63,218.61  |
| S-PLAT-6270-1YR NUTANIX         | 1YR Production 24/7 System support for Nutanix NX-6270       | \$22,400.00  | 17.00% | \$18,731.44  |

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| S-PLAT-6270-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-6270         | \$60,480.00  | 17.00% | \$50,574.89 |
| S-PLAT-6220-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-6220         | \$47,250.00  | 17.00% | \$39,511.63 |
| S-PLAT-PLUS-1250-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-1250   | \$8,100.00   | 17.00% | \$6,773.42  |
| S-PLAT-PLUS-1250-3YR NUTANIX     | 3YR Mission Critical 24/7 System support for Nutanix NX-1250   | \$21,870.00  | 17.00% | \$18,288.24 |
| S-PLAT-GPU-K1-3YR NUTANIX        | 3YR Production 24/7 support for GPU-K1                         | \$1,625.00   | 17.00% | \$1,358.87  |
| S-PLAT-GPU-K1-5YR NUTANIX        | 5YR Production 24/7 support for GPU-K1                         | \$2,709.00   | 17.00% | \$2,265.33  |
| S-PLAT-GPU-K2-1YR NUTANIX        | 1YR Production 24/7 support for GPU-K2                         | \$1,120.00   | 17.00% | \$936.57    |
| S-PLAT-GPU-K2-3YR NUTANIX        | 3YR Production 24/7 support for GPU-K2                         | \$3,024.00   | 17.00% | \$2,528.74  |
| S-PLAT-GPU-K2-5YR NUTANIX        | 5YR Production 24/7 support for GPU-K2                         | \$5,040.00   | 17.00% | \$4,214.57  |
| S-PLAT-PLUS-GPU-APEX-1YR NUTANIX | 1YR Mission Critical 24/7 support for GPU-APEX                 | \$900.00     | 17.00% | \$752.60    |
| S-PLAT-6270-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-6270         | \$100,800.00 | 17.00% | \$84,291.48 |
| S-PLAT-6280-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-6280         | \$25,200.00  | 17.00% | \$21,072.87 |
| S-PLAT-6280-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-6280         | \$68,040.00  | 17.00% | \$56,896.75 |
| S-PLAT-6280-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-6280         | \$113,400.00 | 17.00% | \$94,827.92 |
| S-PLAT-7110-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-7110         | \$9,800.00   | 17.00% | \$8,195.01  |
| S-PLAT-7110-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-7110         | \$26,460.00  | 17.00% | \$22,126.51 |
| S-PLAT-7110-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-7110         | \$44,100.00  | 17.00% | \$36,877.52 |
| S-PLAT-PLUS-1150-1YR NUTANIX     | 1YR Mission Critical 24/7 System support for Nutanix NX-1150   | \$4,050.00   | 17.00% | \$3,386.71  |
| S-PLAT-PLUS-GPU-APEX-3YR NUTANIX | 3YR Mission Critical 24/7 support for GPU-APEX                 | \$2,430.00   | 17.00% | \$2,032.03  |
| S-PLAT-1320-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-1320         | \$28,113.00  | 17.00% | \$23,508.79 |
| S-PLAT-1350-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-1350         | \$9,450.00   | 17.00% | \$7,902.33  |
| S-PLAT-1350-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-1350         | \$25,515.00  | 17.00% | \$21,336.28 |
| S-PLAT-1350-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-1350         | \$42,525.00  | 17.00% | \$35,560.47 |
| S-PLAT-1420-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-1420         | \$8,330.00   | 17.00% | \$6,965.75  |
| S-PLAT-1420-3YR NUTANIX          | 3YR Production 24/7 System support for Nutanix NX-1420         | \$22,491.00  | 17.00% | \$18,807.54 |
| S-PLAT-1420-5YR NUTANIX          | 5YR Production 24/7 System support for Nutanix NX-1420         | \$37,485.00  | 17.00% | \$31,345.89 |
| S-PLAT-1450-1YR NUTANIX          | 1YR Production 24/7 System support for Nutanix NX-1450         | \$12,600.00  | 17.00% | \$10,536.44 |
| REN-S-PLAT-3300-1YR NUTANIX      | 1YR Platinum Support Renewal for a Nutanix Block with 3 node   | \$15,120.00  | 17.00% | \$12,643.72 |
| REN-S-PLAT-3350-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-3350 | \$15,120.00  | 17.00% | \$12,643.72 |
| REN-S-PLAT-3350-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-3350 | \$40,824.00  | 17.00% | \$34,138.05 |
| REN-S-PLAT-3350-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-3350 | \$68,040.00  | 17.00% | \$56,896.75 |
| REN-S-PLAT-3351-1YR NUTANIX      | 1YR Production 24/7 System support renewal for Nutanix NX-3351 | \$18,900.00  | 17.00% | \$15,804.65 |
| REN-S-PLAT-3351-3YR NUTANIX      | 3YR Production 24/7 System support renewal for Nutanix NX-3351 | \$51,030.00  | 17.00% | \$42,672.56 |
| REN-S-PLAT-3351-5YR NUTANIX      | 5YR Production 24/7 System support renewal for Nutanix NX-3351 | \$85,050.00  | 17.00% | \$71,120.94 |

|                             |  |                |        |              |
|-----------------------------|--|----------------|--------|--------------|
| REN-S-PLAT-3360-1YR NUTANIX | 1YR Production 24/7 System support renewal for Nutanix NX-3360               | \$17,850.00    | 17.00% | \$14,926.62  |
| REN-S-PLAT-3360-3YR NUTANIX | 3YR Production 24/7 System support renewal for Nutanix NX-3360               | \$48,195.00    | 17.00% | \$40,301.86  |
| REN-S-PLAT-3261-5YR NUTANIX | 5YR Production 24/7 System support renewal for Nutanix NX-3261               | \$63,000.00    | 17.00% | \$52,682.18  |
| REN-S-PLAT-3360-5YR NUTANIX | 5YR Production 24/7 System support renewal for Nutanix NX-3360               | \$80,325.00    | 17.00% | \$67,169.77  |
| REN-S-PLAT-3361-1YR NUTANIX | 1YR Production 24/7 System support renewal for Nutanix NX-3361               | \$21,000.00    | 17.00% | \$17,560.73  |
| REN-S-PLAT-3361-3YR NUTANIX | 3YR Production 24/7 System support renewal for Nutanix NX-3361               | \$56,700.00    | 17.00% | \$47,413.96  |
| REN-S-PLAT-3361-5YR NUTANIX | 5YR Production 24/7 System support renewal for Nutanix NX-3361               | \$94,500.00    | 17.00% | \$79,023.26  |
| REN-S-PLAT-3400-1YR NUTANIX | 1YR Platinum Support Renewal for a Nutanix Block with 4 node                 | \$20,160.00    | 17.00% | \$16,858.30  |
| REN-S-PLAT-3450-1YR NUTANIX | 1YR Production 24/7 System support renewal for Nutanix NX-3450               | \$20,160.00    | 17.00% | \$16,858.30  |
| REN-S-PLAT-3450-3YR NUTANIX | 3YR Production 24/7 System support renewal for Nutanix NX-3450               | \$54,432.00    | 17.00% | \$45,517.40  |
| REN-S-PLAT-3450-5YR NUTANIX | 5YR Production 24/7 System support renewal for Nutanix NX-3450               | \$90,720.00    | 17.00% | \$75,862.33  |
| NX-3260-G7-6226-CM          | NX-3260-G7, 2 Nodes with Intel Xeon Processor 6226                           | \$16,049.31    | 30.00% | \$11,318.78  |
| NX-3460-G7-6226-CM          | NX-3460-G7, 4 Nodes with Intel Xeon Processor 6226                           | \$28,383.90    | 30.00% | \$20,017.75  |
| S-HW-PRD                    | 24/7 Production Level HW Support for Nutanix HCI appliance                   | \$5,103.47     | 17.00% | \$4,267.65   |
| SW-AOS-ULT-PRD-5YR          | License, AOS ULT entitlement & Production 24/7 System support bundle for 5YR | \$1,306,140.00 | 25.00% | \$986,952.04 |
| LIC-PRS-PRO-5YR-1           | Prism Pro, 1 node, valid for 5 years   | \$10,000.00    | 25.00% | \$7,556.25   |
| NX-8135-G7-4208-CM          | NX-8135-G7, 1 Node with Intel Xeon Processor 4208                            | \$10,000.00    | 30.00% | \$7,052.50   |
| SW-AOS-PRO-PRD-3YR          | License, AOS PRO entitlement & Production 24/7 System support bundle for 3YR | \$126,110.00   | 25.00% | \$95,291.87  |