FEDERAL

WE GET

NEEDS.

IT orchestration by CDW•G.

SERVICES



# IT Modernization Is Essential To **Ensure National Security.**

Modernization and optimization are essential for the digital transformation of any IT infrastructure. It is especially critical for federal agencies that are facing unique demands. Without the proper support, transformation can seem impossible.

CDW G is here to simplify this task. With our industry expertise and effective solutions, we guarantee we can deliver the best result. Our approach allows us to look at every level of your IT infrastructure so we can uncover weaknesses in your environment and understand every threat to your organization.

CDW.G understands that evolving policies and nonstop threats influence strategy and decision-making for government IT leaders. We have more than two decades of experience to help you overcome challenging hurdles when transforming your IT infrastructure. We will be there every step of the way to help assess the implementation of agile cloud strategy and infrastructure, mitigate any cybersecurity risks, and optimize your digital experience.

CDW-G helps you achieve mission success.

CDWG.com/FederalGovernment 800.808.4239

#### 

CDW-G APPROACH SERVICES

CYBERSECURITY

Full Stack. Full Lifecycle. Mission Outcomes.

Listen, Advise, Design, Orchestrate and Manage

EXPERTISE AND PARTNERSHIPS

## The CDW-G Approach

CDW·G has more than two decades of expertise creating customized solutions for federal agencies. We understand that purchasing new technology for your organization can be a lengthy process that requires expert assistance at every stage of the process.

CDW·G and has created a full stack lifecycle that is with you from the planning process until implementation. Our dedicated experts have decades-long knowledge on their specific federal solutions and can provide you the correct answer to any question you may have.

 $\mathsf{CDW}{\cdot}\mathsf{G}$  allows you to stay focused on your mission while we take care of your IT needs.

#### CDW-G offers:

- Deep dive assessment
- Decades-long expertise
- Support at every stage



#### **Desired Outcomes**

• + 250,000 customers recognize CDW as their expert partner

#### **Continuous Operations**

- Managed Services NPS 60+
- Service Desk 6+ languages
- 550+ coworkers
- 6 operations centers
- 24/7 coverage

#### Proven Quality

- 10,000+ certifications
- Delivery to 160 countries
- Professional Services NPS 70+
  54 U.S. cities, 12 International locations



#### **Trust at Scale**

- 4,500 expert sellers
- 500 field sellers
- 900 solution architects
- 1,000 consultants and engineers
- 300 software engineers
- 1 Million+ Sq. Ft. distribution space
- 10,000 configurations per day

### **Unmatched Expertise**

- 20+ Partner Early Field trials
- Solutions partners
- All industry verticals
- Full-stack hybrid cloud
- 50+ partner advisory boards

EXPERTISE AND PARTNERSHIPS

## Services

FEDERAL

GOVERNMENT

CDW·G has a wide array of professional services tailored to the needs of government and its mission. These services are delivered by subject matter experts that understand unique, specialized and often times highly secure environments that many government agencies operate in.

SERVICES

CDW·G delivers solutions and services capabilities in the areas of security, hybrid infrastructure, digital experience, cloud and platforms that enable modern and digital government capabilities.

We work with organizations throughout the technology lifecycle. It's how we partner and engage with our government customers throughout this lifecycle that enables them to transform the way they deliver on mission-critical outcomes.

### CDW·G accomplishes the best outcomes through the use of our Lifecycle approach:

- 1. Listen: We take the time to listen to every concern, need or challenge in your organization. Our experts work hard to provide the desired outcome for your specific situation. We know that your challenges are unique and they require a unique solution not a one-size-fits-all strategy.
- 2. Advise: Once our experts understand your needs, we will provide you with options that will work best for you. We can work together to select the best strategy for your organization.
- **3. Design:** Based on a wide breadth of tools and data and years of experience, we can assess your specific needs and make expert recommendations. We design a solution plan that is tailored to your needs and requirements.
- 4. Orchestrate: Our experts configure and deploy the tailored solutions to help you implement the right technology and ensure it works from day one.
- **5.** Manage: Going forward, CDW·G can provide 24/7/365 support and technology management to save you time and money by augmenting the bandwidth of your internal IT team.

For more information on our Federal Services, please visit CDW-G (https://www.cdwg.com).

## CDW·G's Technology & Expertise:

Our attention to your needs is a service like no other, but we also have a full range of solutions and services that ensure you will have mission success.

DIGITAL EXPERIENCE





IT MODERNIZATION

SUPPLY CHAIN MANAGEMENT

PROACH

SERVICES

FEDERAL AGENCIES

## Cybersecurity

FEDERAL

GOVERNMENT

Application modernization, workforce, open data sharing and compliance initiatives are driving agencies to transform their IT and cybersecurity strategies with innovative technologies. These new technologies and legacy systems create new risks that increasingly sophisticated and organized adversaries are leveraging to disrupt critical government functions.

Whether you are on the battlefield, analyzing intelligence, or delivering critical government services, CDW·G has the expertise to mature your cybersecurity programs and transform your mission securely.

### **Success Spotlight**

CDW's managed identity service offerings support federal agencies and departments with designing, implementing and operating IAM and PAM deployments.

Our success is driven by **IAM as a Core Competency:** With more than 15 years of focus on IAM,

CDW is a market leader in modernizing, streamlining and automating federal identity programs.

### Cybersecurity's Areas of Focus

#### Zero-Trust Architecture (ZTA):

Zero trust is based on the premise that a user's identity and associated device security posture must be continually evaluated to gain access to your applications, network and data. CDW·G's full stack zero-trust solutions and services can help adopt a zero-trust architecture and fortify your identity, device, network, application workload and data from modern threats.

The experts at CDW·G will help you develop a plan to maximize existing investments, meet zero-trust executive order mandate timelines and accelerate the mission.

#### **Cross–Domain Organization Services:**

CDW·G has a wide array of full-stack, zero-trust solutions such as identity and access management and Commercial Solutions for Classified (CSfC). These solutions and services enable secure communication and data transfers between networks and domains at different classification levels, in addition to supporting secure remote work capabilities.

CDW·G 's Security Management Infrastructure (SMI) solution helps ensure cross-domain organization services are protected at the single-user and organization levels. This customized, modular solution integrates multiple software components including hyperconverged infrastructure, server virtualization, security incident event management (SIEM), data loss prevention and cloud management.

#### Threat and Vulnerability:

Mature your zero-trust program strategy with technical assessments, remediation and response services that measure the strength of your networks, applications and endpoints.

Assessments include:

- Cyber Resilience and Compliance (RMF, Cybersecurity Maturity Assessment)
- Program Strategy (SPEAR)

- Offensive Security
- Zero Trust Maturity Assessments

## SERVICES

IT MODERNIZATION

CYBERSECURITY

#### CE FEDERAL AGENCIES

EXPERTISE AND PARTNERSHIPS

## **IT Modernization**

FEDERAL

GOVERNMENT

Federal agencies are facing pressure to accelerate IT modernization efforts. Now more than ever it is critical to deliver fast and efficient digital government services.

Modernizing and implementing newer technologies is key to the government's digital transformation that will boost agility and security, reduce risk and cost, and escalate automation and innovation.

## **Data Center Optimization**

Data is continuing to grow and has become an integral part of an organization's IT infrastructure and its digital transformation. Now more than ever companies are turning to data centers and cloud to run their workloads seamlessly.

### CDW-G Solutions include:

- Data Center Power and Cooling
- Data Storage and Backup
- Converged and Hyperconverged Infrastructure

### **Application Modernization**

CDW·G is here to help keep your most critical applications up to date. We start by applying our proprietary Strategic Application Modernization Assessment. This assessment helps us see what applications are most critical to your organization's success and what tools will be needed for an application's modernization.

- DevDecOps we work closely with you to help you build strategies for an efficient and agile team.
- Application Performance Monitoring critical to monitoring outages, performance degradation, and security exploits.

of federal CIOs say digital transformation is essential to offering seamless citizen experience. The largest challenges they face are:

- Security concerns (47%)
- Time constraints/length of migration process (34%)
- Workforce skills gaps (33%)
- Competing priorities (33%)
- Inflexible legacy networks (33%)

Source: fedtechmagaxine.com, "The Key Challenges to digital Transformation in Federal IT," June 7,2021

## CDW-G Advantage

The CDW·G Advantage means that we will work with you on all phases of your project-assessment, requirements, specifications, solution identification, architecture, procurement, installation services and customization.

CDW·G can help you design and deploy IT modernization initiatives and strategies to help you meet mission-related challenges. We will also ensure that you are in compliance with the ever-changing roster of mandates and guidelines, including the Modernizing Government Technology Act, FITARA, FISMA, NIST, Cloud Smart and DCOI.



FEDERAL

GOVERNMENT

SERVICES

## Secure Supply Chain Management

Federal agencies must ensure that there is a high level of security at every stage of the supply chain — from the moment of purchase to the final delivery of the product or service. There are threats throughout the process, such as deceptive hardware or fraudulent information, that can have severe ramifications.

CDW·G has decades of experience providing secure supply chain management. Our process has been audited and reviewed to meet the highest of standards and has received multiple ISO certifications.

CDW·G 's process has been through rigorous evaluations to demonstrate that our procedure is effective and secure. In 2022 we received unconditional ISO recertification for our overall secure supply chain management program.

Our standard for end-to-end protection supply chain management:

- Enforce well-defined policies, processes and procedures that support organizations, staff and workgroups.
- Identify potential threats to the supply chain at every stage and ensure security from purchase through configuration and delivery.
- Manage risk and its consequences; minimize disruptions to our operations and your organization.
- Facilitate performance measurement, analysis and improvement of supply chain processes, solutions, products and customer satisfaction.

**CDW'S SECURE SUPPLY CHAIN PROGRAM** 





PPROACH

SERVICES

FEDERAL AGENCIES

## **Digital Experience**

FEDERAL

GOVERNMENT

Federal staff require flexibility with how they work and government agencies are focusing on delivering hybrid work environments that meet the needs of their workforce. Whether they require in-office, remote, or on-the-go solutions, agencies are looking for solutions to make these models effective and secure without compromising capabilities required to perform the work.

CDW·G has proven experience with designing, delivering and supporting communications solutions that provide seamless hybrid work options. These solutions provide a people-first approach allowing greater flexibility to work wherever needed.

CDW-G has the expertise and experience to make sure you can focus on mission success while we ensure that your organization has all it needs to keep work secure and efficient.

## CDW-G Services Offered

### Hybrid Work

- Innovation: Maintains consistent work environment and culture, regardless of location to support innovation at the speed needed to stay competitive
- Agility: Enables workforce adaptability and responsiveness to changing conditions
- Experience: Supports as seamless workflow and end-user experience for overall operational continuity

CDW·G solutions provide all the tools and integration required to support a hybrid workspace, creating inclusive hybrid work experiences through meetings, devices, customer care and interoperability.

#### Hybrid Work Solutions Provide Tools for the Following Capabilities:

- Video Conferencing Equipment
- Digital Whiteboarding
- Information Displays and Screens

- Audio Equipment and Speakers
- Unified Communication Systems
- Collaboration and Chat Tools

### Digital Experience In Action:

#### THE Experience – Where technology enables collaberation to get work done



CDW-G APPROACH

SERVICES

## **Federal Agencies**

## DOD/Intelligence Community

IT Modernization and digital transformation are becoming necessities for the Department of Defense (DOD) and the Intelligence Community. The DOD has expanded their operations to include more solutions involving artificial intelligence, data, software modernization, zero-trust cybersecurity, and workforce development.

Solutions like these help strengthen national security and better serve citizens from internal and external threats. In a post pandemic world, the need to escalate modernization efforts has become even more critical than before.

CDW·G understands the mounting pressures faced by the DOD and the unique demands placed upon them. Our dedicated experts work with you to ensure that we can help create the best strategy to achieve mission success.

## CDW-G Strives to Support Active-Duty Military and Veterans

CDW·G is a proud employer of veterans, and through our outreach programs we have stayed committed to the veteran community with recruiting, training and ongoing support initiatives.

We have excellent training programs in place to help veterans transition into the private sector with great success.  $CDW \cdot G$  also offers financial support to veterans who may need to acquire certain civilian certifications to work with us:

CDW·G partners with several nonprofit organizations to support the global veteran communit:

- Operation Support Our Troops: this organization supports veteran morale by providing them comfort, resources and education.
- Folds of Honor: this organization empowers veterans through education by providing them with scholarships.



### Cyber Workforce Strategy:

FEDERAL AGENCIES

In 2023 the DOD began working on a four-year strategy to deliver a cyberworkforce that can defend our country from modern threats. CDW·G's workforce development capabilities leverage real world expertise and flexible delivery to achieve the DOD's strategic goals.

### **Civilian Agencies**

Civilian agencies must increase agility, streamline productivity and enhance responsiveness all while ensuring they can meet compliance requirements and adhere to current security protocols. Agencies have to guarantee that they can increase citizen access while improving the customer service experience.

CDW.G's decades-long experience and expertise can help ensure a seamless transition into the technology you need. Our full-stack lifecycle can help modernize your agency and ensure you meet your compliance requirements and security protocols.

We work hard to guarantee that we can provide you with the tools your unique situation will need, including staffing augmentation, data center optimization, and threat and vulnerability assessments.  $CDW \cdot G$  will be with you at every step of the process — our experts will provide support 24/7.

## **Expertise and Partnerships**

FEDERAL

CDW-G Puts You on the Right Track to Optimize Your **Digital Transformation** 

CDW-G has the hands-on experience to meet any mission challenge you are facing in this constantly changing world. Our expertise can help you implement zero-trust architecture, optimize your cloud capabilities or explore digital velocity solutions. Our experts will be with you every step of the process to ensure mission success.

## **Dedicated Expertise**

Nearly two dozen federal contracts including:

- General Services Administration (GSA)
- NASA Solutions for Enterprise–Wide Procurement (SEWP V)
- US Army Information Technology Enterprise Solutions
- 3 Hardware (ITES-3H)
- NIH Chief Information Officer
- Commodities and Solutions (CIO–CS)

Multiple ISO certifications including:

- ISO 9001
- ISO 14001
- SO/IEC 20243
- ISO 27001

ISO 28000



## 1000+ Partners in the IT Industry

Through our extensive partnerships we can ensure to meet any Diversion, Equity and Inclusion standards and offer a variety of solutions or services that address the full range of data, security, safety, or transformational issues.

FEDERAL AGENCIES



CDW-G can help provide a seamless integration for your digital transformation. To get the best expertise for your mission's success, contact your CDW G account team or visit CDWG.com/federal.