WE GET MULTICLOUD ENVIRONMENTS.

To work seamlessly, you need VMware® and IT Orchestration by CDW®.

BE READY FOR ANYTHING

VMware® makes it easy to successfully deliver on a secure digital workspace strategy and drive digital transformation with an intelligent and automated platform that eliminates traditional IT silos while enabling a personalized, intuitive experience that employees expect.

- CDW and VMware's approach to multicloud is with freedom AND control
- Developer autonomy AND DevSecOps efficiency
- Enterprise apps on any cloud AND full control and savings
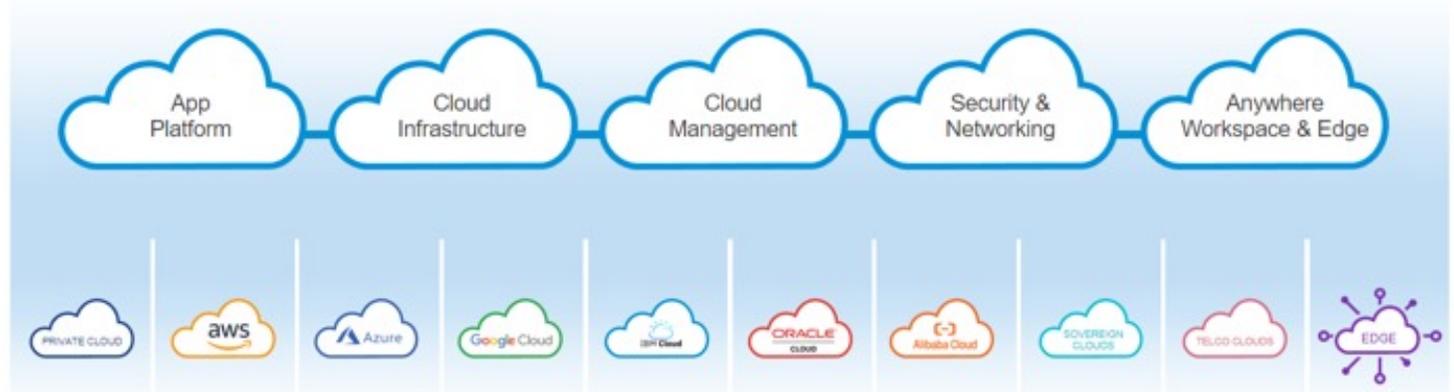- Anywhere access for employees AND cutting–edge security

Multicloud market trends

- The typical enterprise is running roughly 500 apps to drive their business
- 75% of businesses now use two or more public clouds and 40% are moving to three or more (*Bain Survey of CIOs, Bain Capital Research, Aug 2021)
- According to IDC research, by the end of 2021, over 90% of enterprises worldwide will rely on a mix of on–premises/dedicated private clouds, several public clouds, and legacy platforms to meet their infrastructure needs.

Multicloud challenges

- Enterprise architectures are way more distributed
- Workloads are more diverse — cloud native, core enterprise, Software as a Service (SaaS) and now apps at the Edge
- Managing, connecting and securing all these apps is a challenge
- Getting code into production is painful and slow — even in one cloud, let alone across different clouds

VMware Cross-Cloud™ Services

CDW Services enable customers to use VMware's solutions

- Advisory and consultive services and workshops
- VMware competencies around multicloud
- Differentiated services that CDW can offer to customers
- CDW's positioning around full stack, full lifecycle and full outcomes in the multicloud for customers

CDW resources, certifications, services

- Master Service Competencies earned to service customers with multicloud
- Dedicated pre–sales technical teams around VMware portfolio
- Post–sales expertise in VMware Data Center, VMware Cloud, Software–defined data centers, networking and cloud

To learn more about VMware and multicloud environments, visit CDW.com/VMware or reach out to your CDW account manager.

vmware®

CDW PEOPLE WHO GET IT®