TANIUM | **CDW** PEOPLE WHO GET IT

Buyer's Guide: 5 Reasons to Consider CDW Managed Services for Converged Endpoint Management

The Problem

You know you need to improve security and management across all your endpoints, but you don't have proper visibility of them, and you're not even sure how many you have. Additionally, you're unsure of the financial impact a new solution will have on your already overloaded resources, or what business and technical process updates are needed to improve endpoint visibility.

Maybe you've already started the process of implementing a new solution, but you don't have the time to optimize your overall security posture. Could it be that you don't have the resources to allocate to a current implementation or future management?

You can't waste time or money, and you need to see the value of a solution as soon as possible.

The Solution

You need CDW Managed Services. You need an expert team to implement and manage the solution for you.

Get peace of mind from knowing that the experienced, knowledgeable experts monitoring and managing your endpoint assets will address problems quickly and effectively. By leveraging the Tanium platform, your CDW team can comprehensively manage patching and software distribution across hundreds of thousands of endpoints, all with centralized monitoring and reporting. Operations will run smoothly. You will have insight into all the data you need in real time and across all departments. Most importantly, if there is an issue, it will be detected and resolved before you even notice.

Delivered by CDW, Powered by Tanium.

5 Reasons to use CDW Managed Services

1. Filling resource and skill gaps

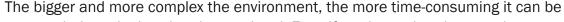Imagine implementing a solution with zero internal ramp-up time, costly internal training, or learning-curve slowdowns. CDW provides immediate hands-on management for IT operations and security. That means you get all the benefits of the product and its built-in services as a fully managed solution you never have to worry about, providing complete visibility, control, and reporting across your entire endpoint ecosystem.

2. Industry expertise

CDW understands your industry, your needs, and the practical requirements of your operation. You get to tap into the skills and experience of trained, certified experts who have evaluated hundreds of products and chosen Tanium as their go-to solution for customer outcomes. That translates into fast, dependable deployments based on real-world industry experience and best practices for your enterprise.

3. Time to value

The bigger and more complex the environment, the more time-consuming it can be to get solutions deployed and operational. Even if you have already started, you might have deployed only some of the features from your investment. You do not yet realize the full value. And even if you have internal resources available to manage the solution, you will encounter delays as they undergo training and get up to speed. With CDW managing your implementation, integration, operating, and reporting, you realize the benefit of your solution much faster than if you relied on internal resources.

4. Overall efficiency of operations and security

With CDW, you can quickly access value across your entire enterprise. You will immediately see how to break down silos to optimize every process, support better communication, improve collaboration, and take advantage of the visibility and real-time data streaming into all your applications from a "single source of truth."

5. Business continuity

An effective managed service solution doesn't only support your operations day to day, it also helps ensure zero disruption in the event of an issue. CDW understands and anticipates common issues and set up the appropriate alarms and notifications to continuously monitor your endpoints. Patching strategies are continuously reviewed, improved, and implemented without delay to respond to your changing needs.

How many endpoints does your organization have?

Many organizations do not know the answer, and that's a problem. In fact, **68%** of organizations have experienced breaches through exploited unknown endpoints.[1]

An unidentified endpoint is a vulnerability you haven't secured. It's a source of data you can't collect. It's a valuable asset you don't control.

The CDW Difference

Cost-effective
Depending on your number of endpoints, or the size of your organization, a comprehensive, unified endpoint management and security implementation might not be feasible. That's CDW Managed Services becomes the logical, realistic option.

Comprehensive
CDW Managed Services delivers everything you need: visibility, control, speed, and security. It's like having a full-scale, dedicated IT department focused on endpoint management, without adding personnel.

Responsive
You get real-time visibility and control of all assets and endpoints. Working with current data you can trust allows you to take targeted action now before small issues grow into big problems. CDW support is here 24x7x365.
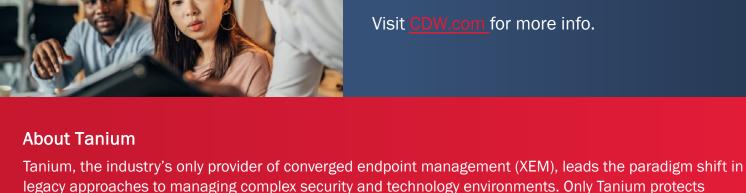
Flexible
The solution is delivered in the cloud, so it is infinitely scalable with no costly additional infrastructure required. You can grow as you go.

Additional Resources

Visit CDW.com for more info.

About Tanium

Tanium, the industry's only provider of converged endpoint management (XEM), leads the paradigm shift in legacy approaches to managing complex security and technology environments. Only Tanium protects every team, endpoint, and workflow from cyber threats by integrating IT, Compliance, Security, and Risk into a single platform that delivers comprehensive visibility across devices, a unified set of controls, and a common taxonomy for a single shared purpose: to protect critical information and infrastructure at scale. Tanium has been named to the Forbes Cloud 100 list for six consecutive years and ranks on Fortune's list of the Best Large Workplaces in Technology. Visit www.tanium.com and follow us on LinkedIn and Twitter.

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