



**PARK PLACE**  
TECHNOLOGIES

# Empowering IT Teams to Think Bigger – and Act Faster.

CORPORATE OVERVIEW | NORTH AMERICA



IN PARTNERSHIP WITH:



## IT infrastructure management is filled with challenges:

- Staff attrition, retirements, and restructuring are resulting in skills gaps and capacity issues
- An uncertain economic environment is putting downward pressure on budgets
- Supply chain issues are creating disruptively long wait times for new hardware
- Company leadership, boards, and customers are demanding that companies run sustainable IT practices

The result? Now more than ever, IT leaders must figure out how to do more with less. They must get the most out of their budgets – and their internal teams. They must identify strategies that will allow them to simultaneously digitally transform their businesses – and manage their traditional infrastructures.

That's where Park Place Technologies comes in. As a data center and networking optimization firm, we're built to help companies make their IT infrastructure more productive, more cost efficient, perform at its best, and be more sustainable. Empowering you to think bigger – and act faster.

### OPTIMIZE PRODUCTIVITY



- Consolidate services, manage fewer partners
- Free your highly qualified staff from mundane tasks e.g., patch management, triage
- Complement gaps in staff skills
- Add temporary capacity to handle surges in activity

### OPTIMIZE BUDGET



- Save 30-40% on hardware maintenance vs. OEM support
- Save 55-90% on new and preowned hardware
- Bundle services to save even more
- Consolidate from several NPM tools to one with Entuity

### OPTIMIZE PERFORMANCE



- Increase Uptime
- Expedite Root Cause Analysis
- Faster mean-time-to-repair
- First-Time Fix™ Guarantee

### OPTIMIZE SUSTAINABILITY



- Extend the life of existing hardware
- Buy refurbished hardware instead of new
- Repurpose, resell, or recycle hardware
- Automated monitoring and First-Time Fix™ Guarantee reduce the number of trips needed to address issues

## SUPPORTED OEMS









## SUPPORTED OPERATING SYSTEMS



## IT Infrastructure Management Optimized

Wherever you are in the IT infrastructure management lifecycle, you can count on Park Place to make the process more efficient. From procuring to decommissioning, our portfolio of services and products will optimize your budget and free your team to focus on big-picture initiatives.

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**PROCURE**  
 Save 55-90% on plug-and-play server, storage, and network equipment. Avoid long wait times.
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**DEPLOY**  
 Single vendor solution for pre-deployment assessment, site upgrades, deployment and post-deployment support.
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**MANAGE**  
 Storage, server, and network monitoring and management services optimized to your environment. Network monitoring and management software designed to increase network operator productivity and efficiency.
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**MAINTAIN**  
 Global, multi-vendor support. Save 30-40% vs. OEM support. First-Time Fix™ Guarantee.
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**MIGRATE**  
 Secure, reliable, predictable migrations performed 30% faster than competing solutions.
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**DECOMMISSION**  
 Secure on-site or off-site data destruction, equipment recycling, and hardware resale.



## Our Comprehensive Suite of IT Infrastructure Services and Products



**GLOBAL, VENDOR-AGNOSTIC, DATA CENTER HARDWARE MAINTENANCE**  
 All Tier-1 OEMs – Hardware Monitoring – First-Time Fix™ Guarantee – Follow-the-Sun Support in 170 Languages – 30-40% less than the OEM



**DEPENDABLE SOLUTIONS FOR IT INFRASTRUCTURE AND OPERATIONS**  
 Data Center Relocation – Remote Hands – Wireless Transformation – IMAC – Staff Augmentation – Data Migration – ITAD – IT Deployments – Manual Discovery



**A FULL SUITE OF INFRASTRUCTURE MANAGED SERVICES**  
 Automated IT Asset Discovery – Storage Management – Server Management – Network Management







**NETWORK PERFORMANCE MONITORING AND ANALYTICS SOFTWARE SOLUTION**  
 Network Discovery – Network Topology – Event Management – Flow & NBAR – Application Path Monitoring – Reporting



**NEW AND PREOWNED HARDWARE SALES**  
 Network, Storage, and Servers – Components and Complete Systems – Save 55-90%

## Think Bigger – and Act Faster with Park Place Technologies

VENDOR CONSOLIDATION	STAFF/SKILLS OPTIMIZATION	AMPLIFY RESOURCES	COST MANAGEMENT
 <p>With skilled, global support spanning all technologies, you will spend less time managing partners and more time moving your business forward.</p>	 <p>Supplement your on-staff capabilities with our experts. Free your team from mundane tasks, and efficiently manage surges in work.</p>	 <p>When you partner with Park Place Technologies you will have access to tools and expertise beyond the reach of most IT budgets and teams.</p>	 <p>Free budget via significant savings on hardware procurement, support, and cost-efficient services. The more you bundle, the more you save.</p>

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