# Ascend to success with CDW's Copilot for M365 QuickStart for CSP customers.

## Copilot for Microsoft 365 QuickStart for CSP Customers

Organizations are experiencing challenges with the adoption and effective utilization of Copilot for Microsoft 365. Despite its potential to enhance productivity and streamline operations, employees are struggling to integrate it into their daily workflows. This has resulted in underutilization of the system, leading to missed opportunities for efficiency gains and a lower return on investment. Organizations of all types need a comprehensive onboarding service to ensure that their teams can fully leverage Copilot's capabilities, improve user confidence and maximize the system's benefits.

We have seen many organizations experience friction when trying to make the case to invest in new products like Copilot for M365.

This workshop is designed to simplify the planning and onboarding of Copilot for Microsoft 365. It requires no long-term commitment from customers. In addition, we are including 10 Copilot licenses to assist our customers with increasing awareness and utilization of Copilot throughout their organization. This service is available to customers that have three or fewer Copilot for M365 licenses today.

The included licenses will remain available in the customer's tenant for one year. After that, customers must purchase new licenses to continue using Copilot for M365 for those end users.

**Copilot for Microsoft 365 QuickStart for CSP Customers can help you achieve:**

**Operational Efficiencies**

**Reduced Cost**

**Increased Performance**

## Finding the Right Solution

This workshop offers an initial assessment about the readiness of your tenant to leverage Copilot for M365 and provides steps to ensure that end users will be able to take advantage of the Copilot for M365 service as it is deployed to them. From there we will dive into the license assignment, promotion and training that will get your end users the familiarity and confidence to start evaluating and learning how to streamline their day-to-day work using the Copilot for M365 product. To deliver this impact the service will provide three live interactive training sessions for your users as well as a curated on-demand Copilot focused learning path provided by the Inscape learning platform.

## BENEFITS OF CDW'S MICROSOFT CSP PROGRAM

When purchasing Microsoft cloud solutions through our CSP Program, you get incredible benefits at no additional cost, such as:

- 24x7x365 single-point-of-contact, U.S.-based administrative support for all break/fix Microsoft 365 online issues.
- Single-source billing, direct from CDW, with options to pay through credit card or Net 30.
- Robust self-service tools to manage your subscription, track invoicing and more on CDW.com.
- Inscape, CDW's own cloud management platform, that helps you manage, govern and optimize your costs around both Microsoft 365 and Azure — in a single pane of glass.

## CDW + MICROSOFT

CDW has been a Gold-level Microsoft partner for more than a decade, showcasing our deep technical expertise and commitment to customer success through thousands of service engagements. We have achieved all six designations within the Microsoft Cloud Partner Program, covering Business Applications, Data & AI, Digital and Application Innovation, Modern Work, Security and Azure Infrastructure. This comprehensive expertise demonstrates our proficiency across Microsoft's entire solution stack.

**CDW's full lifecycle of Services can support your organization no matter where you are on your journey**

Design → Orchestrate → Manage

On-Premises → On-Journey → Cloud-Based

**CDW**

# Services Overview

The Copilot for Microsoft 365 QuickStart for CSP Customers consists of the following:

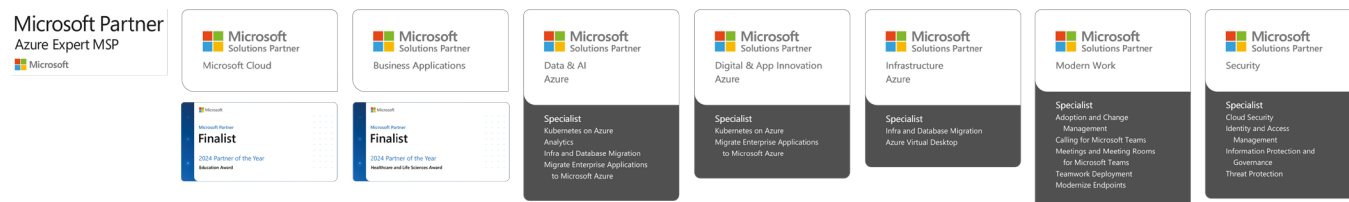| Service Phases | Included |
|---|:---:|
| **Readiness** | |
| **Tenant Readiness Assessment**<br>• Review of current tenant configuration to ensure licensed users can use the Copilot for M365 assigned licenses. | ✓ |
| **AI Business Persona Identification**<br>• Identifying the right employee profile within a company for Copilot use is key. | ✓ |
| **Onboarding and Engagement** | |
| **Preparation**<br>• We will use the Copilot for Microsoft 365 set up guide to prepare your organization for Copilot. | ✓ |
| **Configuration**<br>• We will set up your Microsoft 365 Apps update channel. | ✓ |
| **Licensing**<br>• We will assign licenses to the appropriate users within your organization. | ✓ |
| **Art of the Possible Workshop**<br>• High-level overview of the platform's capabilities | ✓ |
| **Delivering Impact** | |
| **End-user Training**<br>• We will conduct a series of live interactive training sessions including:<br>  • Communication Training<br>  • Content Creation Training | ✓ |
| **Inscape Training Platform**<br>• We will ensure your administrators are trained on Inscape Platform to develop learning paths, assign courses and set up drip campaigns. | ✓ |
| **Communication Materials**<br>• We will provide end user communication templates and launch materials. | ✓ |
| **Center of Excellence Site Creation** | ✓ |

By the end of this onboarding workshop, users will be able to use Copilot for Microsoft 365 to boost their daily tasks, resulting in higher productivity, increased efficiency and better collaboration. Moreover, companies will recognize Copilot's benefits and aim to implement it across multiple departments.

Looking for something else? Here are a few related services we can also help you with:
• Data Modernization
• Data Discovery & Governance
• Copilot Studio for Extensibility

# Certifications

CDW is a Microsoft Solutions Partner and has earned the following recognition:



**To learn more about Copilot for Microsoft 365 QuickStart for CSP Customers, contact your account manager or call 800.800.4239.**