

WE CAN HELP SOLVE COMPLEX CLOUD SOLUTIONS.

CDW Amplified™ Hybrid Cloud Azure from CDW

As one of only a handful of Microsoft Direct Cloud Solution Providers (CSPs) and Azure Expert Managed Service Providers (MSPs), CDW has the expertise to bring clarity to complex cloud strategies. Whether you are a new or existing customer, we will work to ensure the solution and service we provide is a perfect fit for your organization's needs.

Azure from CDW can help you achieve:



**Instant
Visibility**



**Reduced
Cost**



**Risk
Reduction**

Orchestrating the Right Solution

CDW has seen customers of all sizes leveraging the public cloud to innovate faster, enable greater productivity and become more efficient, with fewer upfront and operational costs. CDW can help you quickly build, deploy, scale and manage your cloud environment.

With CDW, your organization can enjoy a host of benefits and Azure services:

- Access to a dedicated CDW account manager supported by Azure specialists
- Ability to leverage CDW credit terms with flexible payment options
- Single partner experience, from provisioning to support to deployment to billing
- LaunchPad Services to get you started with CDW Managed Services
- Multiple CDW Managed Service tiers designed around your cloud needs

CDW + MICROSOFT AZURE

CDW is an end-to-end provider of cloud applications, solutions and services for public, private and hybrid cloud environments. We are uniquely qualified to design, deliver and manage a flexible solution tailored to your needs. CDW will help you adopt and integrate Azure securely and efficiently. We have a long-standing, award-winning relationship with Microsoft that we extend to our customers.

CDW's full lifecycle of Services can support your organization no matter where you are on your journey



Managed Services Overview

Managed Services for Azure are designed around the top cloud challenges organizations encounter.

	Premium	Essential	Basic
DevOps HealthCheck <ul style="list-style-type: none"> Holistic organizational/cultural evaluation and review of current on-premises and cloud pipelines and practices Provide Infrastructure as Code opportunities and next steps 	✓	✓	✓
Security and Capacity Adviser <ul style="list-style-type: none"> Identify common security concerns Provide rightsize recommendations for your cloud resources 	✓	✓	✓
Cost Management Portal <ul style="list-style-type: none"> Consumption tracking and graphical views of your spend Auto-generating reports 	✓	✓	✓
Cloud Security Plus <ul style="list-style-type: none"> Analysis of vulnerabilities in the cloud environment and Active Directory accounts and groups Basic zero-dollar incident response retainer 	✓	✓	
Next-Generation Monitoring and Remediation <ul style="list-style-type: none"> Proactive anomaly, metric-based regression reporting, forecast monitoring and fault detection Auto ticket generation and issue remediation 	✓	✓	
Technical Support and Incident Management¹ <ul style="list-style-type: none"> 24x7x365 support from CDW; escalations to Azure via CDW's Enterprise Support Contact CDW via phone, chat, Service Portal and email Track and remediation of incidents 	✓	✓	
Technical Account Manager <ul style="list-style-type: none"> Assigned technical day-to-day contact Regular technical reviews 	✓	✓	
Pick <u>two</u> from the following:	✓		
Engineering Design and Development Support <ul style="list-style-type: none"> Expand the current cloud environment based on your technical requirement (e.g., launch new instances/images, modify route tables and security settings, Cloud DB management and other supported Azure services) Architecture design — Review current and future initiatives 			
Golden Image Management <ul style="list-style-type: none"> CDW-created image management Deploy a single VM template to create a fleet of instances 			
Cloud Security Advanced <ul style="list-style-type: none"> Security penetration test including vulnerability scan Incident response readiness assessment 			
OS Management <ul style="list-style-type: none"> Security, backup and recovery, performance Patch management 			
Or, pick the following bundle:			
Database and OS Management <ul style="list-style-type: none"> All tasks associated with OS management DB management: Oracle, SQL Server, Posgres, MySQL 			

¹Included with Basic when Azure from CDW is purchased. See Customer Service Order (CSO) for more details.

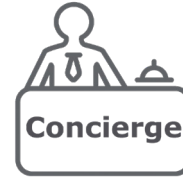
Certifications

CDW Managed Services Industry Certifications:



ENROLLMENT SERVICES

In all levels of Managed Services for Azure, we get you started right by providing you with CDW's exclusive LaunchPad and/or Concierge enrollment service.



Concierge

Full-service Onboarding
(Essential and Premium Tiers)

- Project management to assist as you transition to CDW Managed Services
- Monitoring baseline — Establishing parameters for next-gen monitoring
- Introduction to your technical account manager



LaunchPad

Hands-on Working Session
(All Service Tiers)

- Service Portal — Learn how to navigate the portal for easy access to your data
- Cost Management and Reporting Tool — Guided session on how to understand your cloud consumption