

# WE GET HOW TO PUT THE MEETING IN YOUR MEETING ROOMS.

CDW Amplified™ Collaboration  
Microsoft Teams Meeting Room Readiness



Outfitting your meeting room with an outstanding Microsoft Teams meeting solution requires in-depth knowledge, expertise and experience, all of which can be challenging to acquire in this rapidly evolving landscape. Implementing, adopting and standardizing the meeting room experience is important to get right the first time to build confidence in a new solution, and CDW helps facilitate that success.

CDW Professional Services were designed to complement the technical skill sets of your IT staff by delivering on-premises or remote configuration services of Microsoft Teams Room devices for any organization. Remote installation services are available for technically advanced staff who need guidance deploying these devices without hands-on assistance. For organizations that need services to assist with a large-scale deployment of devices, CDW provides onsite installation and configuration services that can be tailored to an organization's meeting room configuration and user adoption needs.

CDW's Microsoft Teams Meeting Room Readiness engagement can help you achieve:

- Agility
- Increased Performance
- Faster Innovation

## Orchestrating the Right Solution

Allow CDW's certified professional consulting engineers to help you plan, deploy and optimize your meeting room experience with Microsoft Teams. Included in this service are the following:

- Expert guidance by a CDW-badged engineer who will conduct an environment discovery to plan the installation, design the configuration, prepare the room and address prerequisites prior to installation
- Configuration and deployment of the Microsoft Teams Room (MTR) endpoint remotely or onsite by a CDW-badged engineer
- Device registration to Microsoft Teams
- Validation testing and troubleshooting
- Administrative training for IT staff
- End-user training to facilitate user adoption and promote a consistent user experience

## CDW GETS MICROSOFT

CDW is uniquely qualified to design IT solutions that remove complexity and unnecessary costs from your organization. Our experts become part of your team providing the support you need, when and where you need it.

We can help you navigate Microsoft's robust array of solution offerings. CDW is an end-to-end provider of cloud applications, solutions and services in public, private and hybrid cloud environments. Based on your business demands, we can help you plan, deliver and manage a flexible cloud solution tailored to your needs. We offer outstanding providers, risk mitigation strategies and dedicated, personalized expertise to deliver economic and operational benefits.

We get Microsoft. And we can share our knowledge with you, so your organization can spend less time managing software and more time putting it to work.

CDW's full lifecycle of Services can support your business no matter where you are on your journey



**CDW AMPLIFIED™  
SERVICES**

## Services Overview

The following phases are included in CDW's Microsoft Teams Meeting Room Readiness engagement:

Service	Included
<b>Assessment:</b> Evaluating the existing environment and readiness for Microsoft Teams Rooms, which will typically include the existing meeting room environment, layout, legacy platforms and network readiness.	✓
<b>Envisioning:</b> Working with your team members to understand how they work today, and how Microsoft Teams Rooms fits into their workflows by developing high-value use cases.	✓
<b>Design:</b> Workshops to identify your Microsoft Teams Room strategy, including room layouts, device decisions and configuration requirements.	✓
<b>Deploy:</b> Setup and configuration of devices as specified during the design phase, including integration testing and validation, and device testing.	✓
<b>Adoption:</b> Guiding your users on operating collaboration devices and incorporating technology into their workflows through onsite end-user training, video on demand and end-user training guides.	✓

## Certifications

CDW has earned numerous certifications and awards from Microsoft:

### Recent awards

FY19 Microsoft Intelligent Communications Partner of the Year Finalist  
FY19 Microsoft Intelligent Communications U.S. Partner of the Year  
FY20 U.S. Surface Hub Partner of the Year

### Our Gold Microsoft Competencies

Cloud Productivity  
Collaboration and Content  
Communications  
Messaging

### Microsoft Endorsements and Advanced Specializations

Modern Work – Adoption and Change Management  
Modern Work – Calling for Microsoft Teams  
Modern Work – Teamwork



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To learn more about Microsoft Teams Meeting Room Readiness, call your account manager or 800.800.4239.



**CDW AMPLIFIED™  
SERVICES**