

TAKING THE POWER OF TECHNOLOGY AND MAKING IT WORK FOR YOU.



HEALTHCARE ORGANIZATION

INDUSTRY: Healthcare

SOLUTION AREA: Cloud

BUSINESS CHALLENGE: A leading integrated healthcare delivery system was looking to partner with CDW again after the successful completion of their network economic assessment. This healthcare system included two hospitals, a network of more than 300 physicians and multiple outpatient care facilities. The new request from the customer was to help plan their migration to Azure Cloud Services. This was the next step in their journey and was focused on establishing governance, defining the baseline IaaS architecture and executing a jumpstart migration plan.

HOW CDW ENGAGED: CDW worked closely with this organization to structure an economic assessment and migration on how to maximize Azure Cloud Services. Our CDW experts became part of the team and provided the support where needed. CDW was ready for the challenge and utilized our experience with the Microsoft Azure planning process. The planning and design consisted of interactive meetings with key members of the organization which included business and technical stakeholders. These discussions focused on the customer's current environment as well as defined the business and technical requirements. CDW performed an Azure Governance Workshop, and then planned and executed a jumpstart migration of six virtual machines to Azure Cloud Services. This included knowledge transfer of the migration tools and processes to enable this healthcare provider and staff to migrate future virtual machines at their own pace.

CUSTOMER PRIORITIES AND ENGAGEMENT: This engagement provides expertise in both Azure and a third-party assessment tool, which ensures an accurate account of Azure costs and expected performance, allowing this customer to intelligently move forward with an Azure migration.

SOLUTION: CDW designed and performed an Azure Governance Workshop. This included knowledge transfer of the migration tools and processes to enable and migrate future workloads into Azure. The results increased this healthcare provider's productivity and their understanding of moving the on-premises workloads to Azure Cloud Services. This knowledge transfer of the migration tools and processes enabled this healthcare provider and their medical staff to migrate future virtual machines at their own pace. The Azure Foundation Jumpstart assists customers with planning, designing and piloting Microsoft Azure IaaS as well as providing best practices and knowledge transfer to maximize the benefits of using Microsoft Azure.

CUSTOMER OUTCOME: The customer is now migrating more virtual machines into Azure. The customer is seeing benefits as a result of this engagement. It has significantly lowered the ongoing operational costs by leveraging Microsoft Azure. CDW consultants are experienced in assisting in the design and build out of Azure. We look forward to a long relationship with this customer and their tremendous success in this new environment.