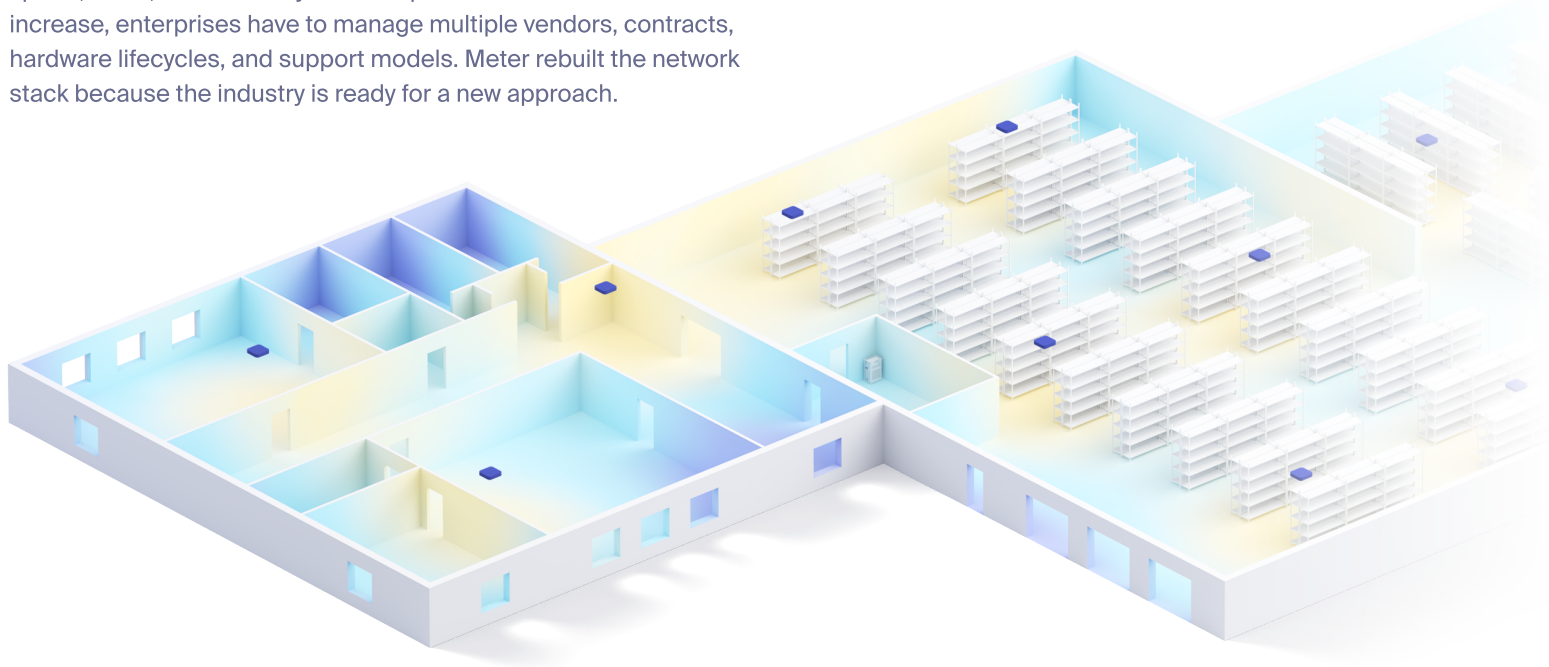


Networking deserves a new approach

Enterprises depend on networks that were never designed for the speed, scale, and criticality of their operations. As demands increase, enterprises have to manage multiple vendors, contracts, hardware lifecycles, and support models. Meter rebuilt the network stack because the industry is ready for a new approach.



How Meter compares to legacy network providers

Legacy	Meter
<p><input type="checkbox"/> Networks expire Legacy hardware is built for planned obsolescence. Vendors depend on refresh cycles—so you end up buying the same box again and again.</p>	<p><input checked="" type="checkbox"/> Networks are redundant & evergreen With Meter, your stores run on the latest technology—we manage lifecycle and include redundant hardware at no extra cost, so there are no surprises.</p>
<p><input type="checkbox"/> Visibility stops at the edge Most vendors stop at the LAN and say “not my problem” when the ISP fails. That’s what happens when you piece together disparate providers.</p>	<p><input checked="" type="checkbox"/> End-to-end visibility and control Meter owns performance across the full stack—from power and cabling to the internet circuit. We deliver visibility, alerting, and resolution for every issue.</p>
<p><input type="checkbox"/> Vendors vanish after the sale The traditional model is ship and forget. Vendors win when you buy the box—and return when it’s time to replace it.</p>	<p><input checked="" type="checkbox"/> A partner who owns the outcome Meter stays through design, deployment, and 24/7 operation. We’re not selling hardware—we’re accountable for the result.</p>

What does this mean for your enterprise

	Legacy	Meter	The difference
Hardware	<input checked="" type="checkbox"/> Included Payment upfront	<input checked="" type="checkbox"/> Included	Meter's lifecycle management ensures you always have the technology required to run.
Software & licensing	<input checked="" type="checkbox"/> Additional fee	<input checked="" type="checkbox"/> Included	All networking layer software included. (ie. DNS Security, IDS/IPS, VPN, BGP)
Install & configuration	<input checked="" type="checkbox"/> Excluded Your responsibility	<input checked="" type="checkbox"/> Included	Professional design, installation, configuration, validation, and support—all included.
Support	<input checked="" type="checkbox"/> Reactive	<input checked="" type="checkbox"/> Proactive	Meter delivers proactive support with integrated hardware and software to minimize issues.
SLA	<input checked="" type="checkbox"/> Component-based	<input checked="" type="checkbox"/> End-to-end	SLA tied to the overall performance of the Meter platform. Hardware redundancy by default.
Pricing	<input checked="" type="checkbox"/> Upfront CapEx Large expense	<input checked="" type="checkbox"/> All-inclusive No hidden fees	Meter includes everything – and is the only networking vendor on Microsoft Marketplace.
ISP management (Optional)	<input checked="" type="checkbox"/> No Your responsibility	<input checked="" type="checkbox"/> Included	Internet connectivity, consolidated billing, troubleshooting for all locations.

The Meter solution

Meter Hardware
Designed and built in-house.

The hardware section displays four categories of equipment: Meter PDUs (power distribution units), Meter Firewalls (network security devices), Meter Switches (network switching devices), and Meter Wireless (wireless access points and controllers).

Meter Products
Intuitive dashboards, management, and ongoing operations.

- Meter Connect** (ISP management icon): ISP management
- Meter Network** (Wi-Fi icon): Wired & wireless LAN
- Meter Cellular** (Cellular signal icon): Indoor cellular coverage
- Meter Command** (Command icon): Autonomous networks
- Meter Operations** (Wrench icon): Network design, support & lifecycle management