

Lenovo Device as a Service

**A refreshingly simple
solution to the challenges
of total cost of ownership
and device management**

Smarter
technology
for all

Lenovo

A solution that resonates now more than ever

Your IT teams are under increasing pressure to meet the changing needs of a hybrid workforce. Managing day-to-day technology issues often hinders them from focusing on larger initiatives like digital transformation.

We've partnered with Lenovo to offer a comprehensive yet easy-to-implement solution: **Lenovo Device as a Service (DaaS)**. Together, we can help your teams get back to doing what they do best — helping your business move forward.

In addition to offering the latest hardware with faster refresh cycles for a lower upfront investment, Lenovo DaaS gives you the opportunity to:



Customize to maintain employee productivity on- and offsite to deliver a better employee experience



Free up capital by adopting an OpEx model with predictable payments



Align outsourced services with the new and evolving modern workplace



Support sustainability efforts with responsible, certified device disposition and recycling



Operate remotely with trusted **security, flexibility, and agility**

Why are organizations looking at DaaS?

Your CIOs, IT leaders, and executives are focusing on business challenges such as employee experience and an evolving modern workplace, all while securing data and maintaining business continuity. These leaders are seeking:



Business continuity and organizational efficiency optimization as you balance against available IT resources and budgets.



Support for a modern workplace while streamlining fleet lifecycle management.



Built-in security features that catch risks before they become incidents.



Modern devices that support enhanced productivity and help attract and retain top talent without increasing the upfront investment.

Is Lenovo DaaS right for you?

When considering a Lenovo DaaS solution, it's helpful to take stock of your current device lifecycle procurement framework, particularly in these three areas.



Procurement and the financial return on investment

Lenovo DaaS solutions are covered by highly competitive financial packages. Under a single contract, you move your expense to an operating cost rather than a capital cost model.



Device lifecycle management

Lenovo DaaS contracts come with the flexibility to incorporate a variety of lifecycle management options.



Visibility and security

Lenovo DaaS includes hardware, software, and both Lenovo and partner services that allow IT teams to efficiently operate, even remotely, with trusted security, flexibility, and agility — from device health alerts through predictive analytics software to intrinsic endpoint security software.

Support at every step of the lifecycle

Transitioning to a Lenovo DaaS solution may seem like a complex task, but we have experts ready to help you every step of the way. Flexible and scalable, Lenovo Services give you the freedom to supplement your fleet needs.

Planning services

Ensuring your organization can fully benefit, Lenovo DaaS experts will consult closely with you to **guide your team through the planning stage** including assessments, future state design, user personas for device selection, and refresh planning.



Deployment services

With complex user demands, more organizations turn to outsourcing IT deployments **to free up resources**. From first boot to setup to application load and data migration services, we partner with Lenovo DaaS to fully support onsite and remote deployment.

Management services

Organizations are challenged with ongoing device security and management. Partnering with Lenovo management services, we deliver **more productivity, collaboration, and security** including Absolute Endpoint Visibility, security and compliance, and asset inventory and management.

Configuration services

Operationalizing each device to your unique fleet needs can be expensive and resource intensive. Lenovo DaaS offers a suite of configuration services delivered by skilled Lenovo experts to **fully customize and provision your device fleet** including imaging (Microsoft Autopilot), custom BIOS, asset tag management, and encryption.

User support services

Optimize your user support capabilities with Lenovo Premier Support. Help **control and minimize unplanned maintenance costs** and service delivery operations including warranty support, Keep Your Drive, and cloud recovery.

Retirement services

Today more than ever, organizations have a responsibility to manage their environmental impact. Partnering with **Lenovo Asset Recovery Services**, we make a competitive evaluation for your retiring IT assets and keep you compliant with environmental regulations including legal documentation, data wipe, and asset disposition.

Lenovo Device as a Service

Lower your IT costs today and step into modern device management

Contact us today to learn how **Lenovo DaaS** can deliver on the promise of modern IT and help your organization focus on growing for the future.

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