

MAKE DEVICES MAKE A DIFFERENCE

Effectively support your business's intelligence regarding employees with Honeywell Operational Intelligence.



1. UNDERSTAND THE TCO OF MOBILE ASSETS



Integrating workflows into handheld assets can supercharge productivity by putting more information and capabilities at workers' fingertips. But asset failure can diminish the gains achieved by such increased productivity. You might have calculated your asset TCO – but do you have a full picture of how and where challenges impact your workflows?

Typical costs of asset challenges¹:

23 mins

of productivity lost on average per connectivity loss incident.

56%

of device fleets have connectivity loss as a top-three challenge.

54 mins

of productivity lost on average per battery failure incident.

35%

of device fleets suffer from batteries not lasting full shifts.

2. KNOW MORE ABOUT YOUR ASSET FLEET

During a recent pilot rollout of Operational Intelligence for a global retailer, Honeywell's Operational Intelligence SaaS platform for collecting, analyzing, and acting on deep mobile asset data identified previously invisible patterns of challenge across the business's mobile assets.

Real-world asset usage patterns²:

38

**reboots
per day**

across the mobile IT estate.

32

batteries

approaching end-of-life.

6%

of devices

left consistently offline.

Collectively, these issues and others represented a hidden cost of nearly \$30,000 per year across a fleet of 85 devices. With quantified evidence for where assets are failing to meet needs and a unified, rules-based, and automated approach to spotting and remediating problems, Honeywell was able to recommend interventions to significantly reduce the customer's true total cost of ownership.



3. BRING OPERATIONS TO LIFE



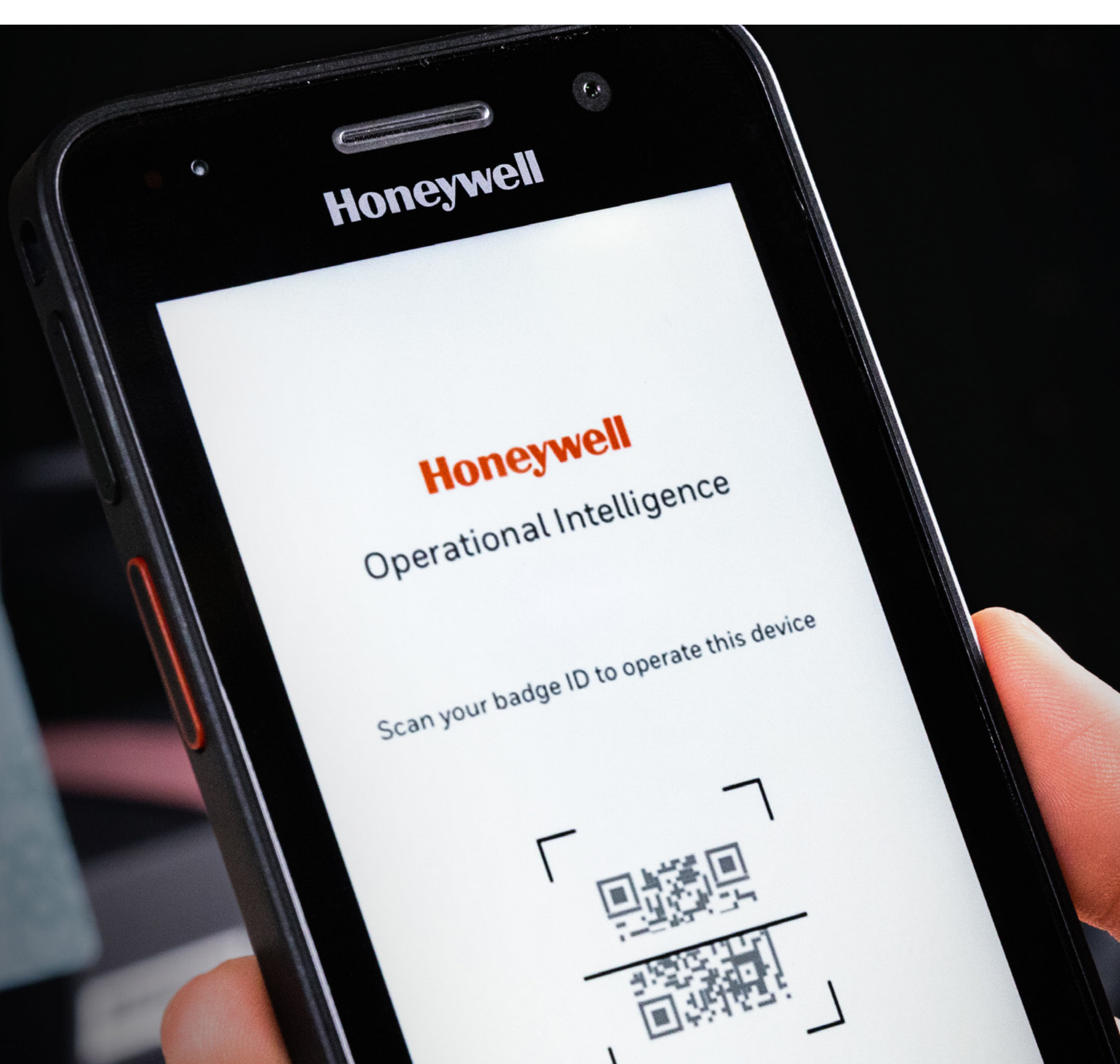
For frontline workers, the frequency of asset challenges is only half the story. Battery failures or connectivity interruptions aren't just triggers for productivity downtime – they are frustrating experiences that impact and diminish focused time spent on serving customers, fixing problems, or assisting colleagues.

>40%

of frontline mobile assets experience an issue at least once per month³.

Businesses exceed expectations when their employee experience empowers people to invest time and effort into what they are best at. Honeywell Operational Intelligence is here to make sure that your employee intelligence can be applied in the right place.

For more information about how Operational Intelligence can help your business, contact a CDW Account Manager at 800.800.4239



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¹ VDC Research, 'Enterprise Mobility Total Cost of Ownership'

² Internal Honeywell data

³ VDC Research, 'Enterprise Mobility Total Cost of Ownership'