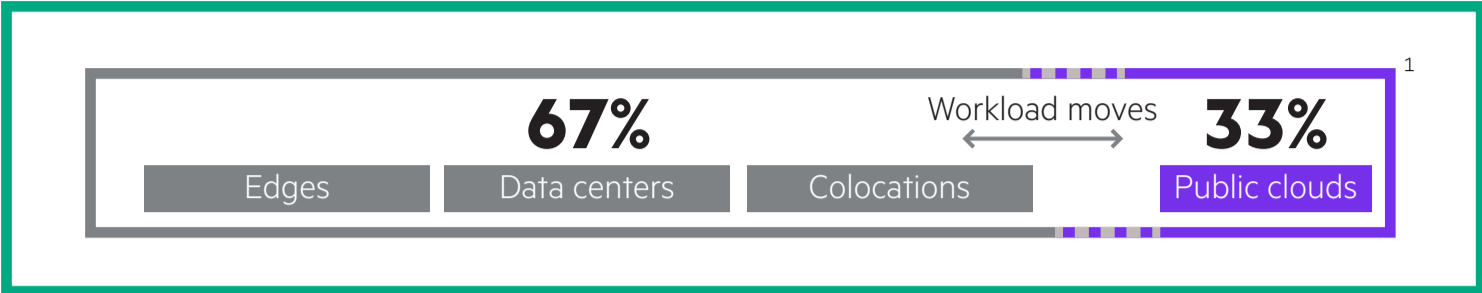**HPE** Services

HPE GreenLake
Single hybrid operating model and experience everywhere

After an initial cloud-first push to move as many workloads as possible to the public cloud, many enterprises have become hybrid by accident — a mix of workloads running at the edge, in data centers, colocations, and public clouds.
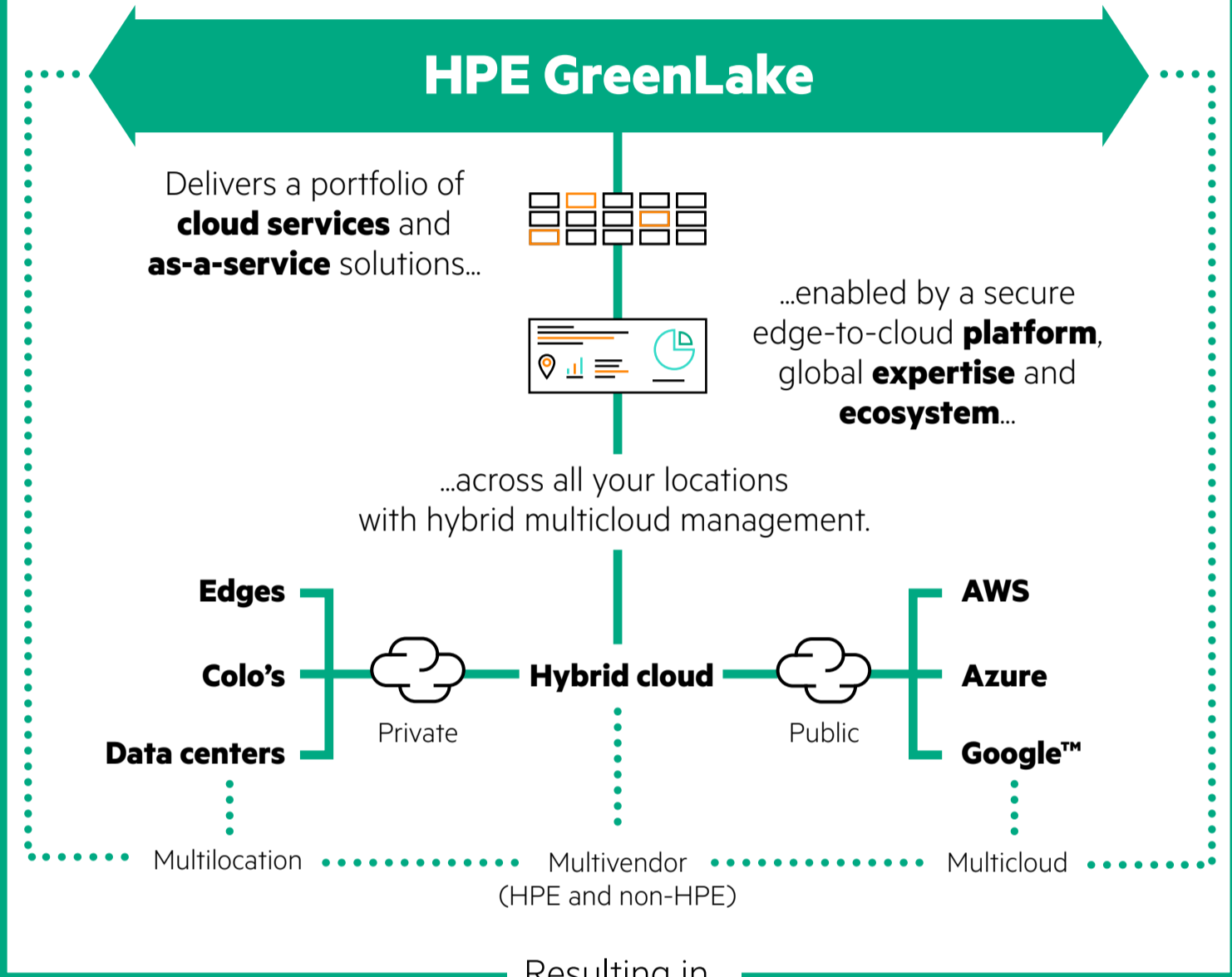
Multigen IT | Data sovereignty | Security & compliance | Data costs & control | Latency

67%   Workload moves   **33%** [1]

| Edges | Data centers | Colocations | | Public clouds |

Hybrid by design should deliver

| Cloud experience everywhere | Agility & flexibility | Visibility & control | Simplified & automated |

Complete your cloud strategy
with the cloud that comes to you

HPE GreenLake

Delivers a portfolio of **cloud services** and **as-a-service** solutions...

...enabled by a secure edge-to-cloud **platform**, global **expertise** and **ecosystem**...

...across all your locations with hybrid multicloud management.

Edges				AWS
Colo's	Private	Hybrid cloud	Public	Azure
Data centers				Google™

| Multilocation | Multivendor (HPE and non-HPE) | Multicloud |

Resulting in...

| **Cloud experience** | **Flexibility** | **Control** | **Simplification** |
| To all your apps and data and modernization of your multigenerational IT | To place your workloads with your choice of location and management model | With visibility of your data, cost, energy efficiency, security, and compliance | Of multivendor, multicloud IT & Ops management through automation and AI |

| **2x** | **80%** | **45%** | **65%** |
| faster DevOps cycles[2] | shorter time to deploy IT projects[3] | reduced TCO for infrastructure[4] | operational savings[5] |

Our extensive HPE GreenLake portfolio is offered through

Private and hybrid cloud
Cloud-native IaaS and SaaS

- Multivendor IT Ops management
- VMs, Containers, developer tools
- Hybrid, multicloud orchestration
- Block and file storage
- Hybrid data platform
- Network as a service
- AI/ML
- Backup and recovery
- Ransomware protection

- SAP® as a service
- Database as a service
- Desktops as a service
- Industry vertical applications
  - Electronic Health Records
  - Digital Twin
  - Payments
  - And many more
- Storage and data protection
  - Cohesity, Commvault, Veeam, Cloudian, Qumulo

Flex solutions
Outcomes as a service

For the most demanding use cases

| Edge | Hybrid cloud | Data and AI |

| Low latency Edge AI, analytics Edge computing & connectivity | Price/performance predictability Steady state production workloads Multigen IT & integration | Critical, compute-intensive apps Sovereign AI & data Security, risk, & compliance needs |

Let us meet you anywhere along your hybrid cloud journey with the single operating model and experience everywhere

Start anywhere
Explore with an interactive demo experience, hosted trial or test drive, or engage with our experts for an advisory session and get started on your hybrid cloud journey

[1] Q2 Cloud Pulse Survey, July 2022, IDC
[2] The New 2023 Cloud Reality: A Rebalancing Between Private and Public, Constellation Research, 2023
[3,4] A commissioned study conducted by Forrester Consulting, The Total Economic™ Impact of HPE GreenLake, May 2022
[5] IDC White Paper, sponsored by HPE, The Business Value of HPE GreenLake Management Services, January 2022

Hewlett Packard Enterprise