Unlock Agreement Value —
No Matter Your Industry

Agreements are the cornerstone of any successful business. They lay the foundation for relationships with customers, vendors, and employees alike. However, managing agreements can be difficult. Extracting rich data from static files is often a headache and manual, disconnected processes can leave your organization exposed to risk. Research from Deloitte indicates this outdated approach will cost nearly $2 trillion in annual global economic value.* We call this problem the "Agreement Trap."

Docusign Intelligent Agreement Management (IAM) helps organizations manage agreements, making them not only smarter but also more accessible and efficient than ever before. Gone are the days of static documents—now, they're dynamic, data-rich assets that drive value across your org. Docusign's new capabilities seamlessly connect configurable components of the agreement process and leverage state-of-the-art AI to speed up contract creation, enhance negotiations, and provide strategic insights to manage your agreement portfolio. With Docusign IAM, organizations—big and small—will be able to:

Accelerate the speed of business revenue
Empower customers, partners, and employees to agree instantly, anywhere, on any device with our secure and fast signing solutions. Develop and automate customized agreement workflows across your essential business systems to automate processes, close deals, and get to "yes" faster.

Reduce risk
Reduce manual errors and improve data integrity with automated verification of data to reduce not-in-good-order agreements, along with seamless two-way data syncing between Docusign and partner applications.

Unlock agreement value
Harness the power of AI to transform unstructured agreement data into actionable insights to uncover hidden opportunities within your agreements.

Serve your customers and users better
No-code workflows allow you to easily adapt agreement processes to business needs or regulatory changes, ensuring you consistently deliver trusted, compliant services that elevate customer and user satisfaction and loyalty.

*Deloitte & Docusign Digital Agreement Management Study, 2024

Results

90%

Faster delivery with SMS + email
Goosehead Insurance

>95%

Faster agreement turnaround
Kore Wireless

99%

Reduction in templates, from 400 to 3
Checkr

"A lot of people think of Docusign as just being an e-signature tool, but it's much more than that. It's one of those tools that's always in the back of my mind when thinking about how we can simplify different processes.."

Nicki Brock
Director of Enterprise Applications
Kore Wireless

Docusign IAM applications feature new platform services:

Docusign Navigator

Centrally store, manage, and analyze agreements from any source in a smart repository. Navigator is powered by Docusign AI to effectively transform unstructured agreements into structured data. Easily find agreements, access vital information quickly, and gain valuable insights from your agreements. With Navigator, organizations can drive efficiencies, uncover opportunities to reduce costs, and increase agreement oversight and security.

Docusign Maestro

Create flexible, customizable agreement workflows that are fine-tuned to your organization's needs without writing a single line of code. Docusign Maestro empowers non-developers to configure custom workflows in minutes—combining Docusign capabilities like eSignature, ID verification, and data verification with third-party apps to connect to your business processes.

Docusign App Center

Customize and extend your agreement processes by connecting the tools of your trade within Docusign to make everything faster, easier and more automated. Discover, install, and connect a wide variety of apps like HubSpot and Salesforce to record customer information, ServiceNow to trigger a new workflow, Quik! to extract agreement data, Stripe to generate a payment subscription, or a range of different archival tools (Box, Dropbox, Google Drive, Microsoft OneDrive or Sharepoint, and Prisid.io).

Use case examples

Proposals and contracts

Sales contracts
Statements of work
Master service agreements
Proposals & quotes
Terms and conditions
Licensing agreements
Franchising agreements

Order management

Renewals and amendments
Purchase orders
Change orders
Service level agreements

Billing

Financing agreements
Invoices
Payment authorizations

Other agreements

NDAs
Work orders
Service agreements
Internal approvals

Consumer-initiated agreements

Account opening documents
Enrollment applications
Loan applications
Service requests
Customer onboarding

About Docusign

Docusign brings agreements to life. Over 1.5 million customers and more than a billion people in over 180 countries use Docusign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, Docusign unleashes business-critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using Docusign IAM, companies can create, commit, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM).