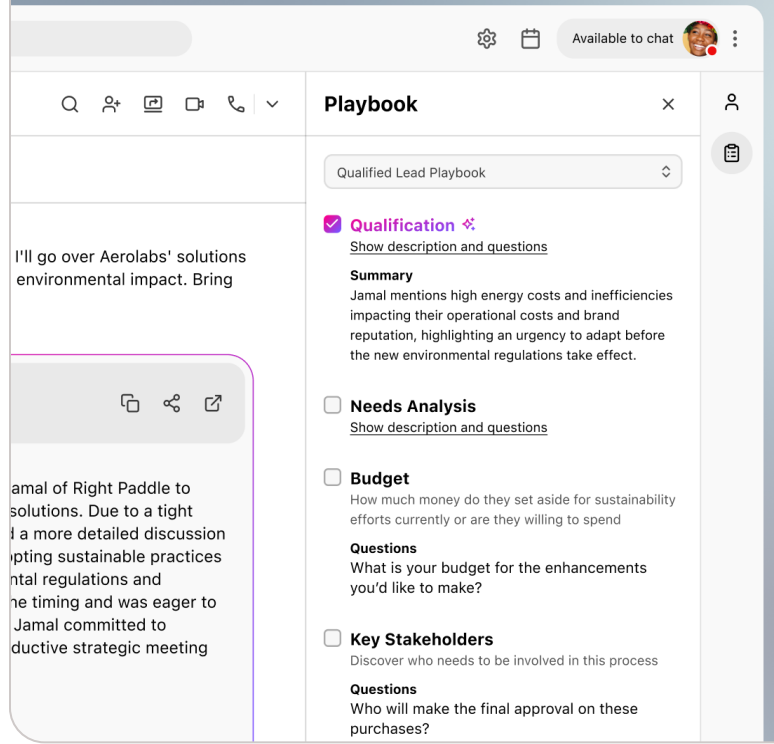# Drive More Revenue with Ai Sales

Teams are facing the pressure to generate more revenue, faster, which makes implementing winning strategies and effective sales tactics challenging, time consuming and costly. And, when all customers demand personalized attention, keeping track of conversations, hunting for relevant information and communicating remotely makes sales cycles longer.

Ai Sales is Dialpad's all-in-one, innovative solution to sell more, faster.

What is Ai Sales?

Dialpad Ai Sales is a real-time, Ai-powered coaching and outbound sales tool designed to increase the efficiency of sales teams, and the efficacy of every call, to maximize revenue. With our integrated Ai toolset, sales reps can instantly connect to the right information in real time and focus on having productive conversations, while managers can coach, manage and support their teams to build high-impact sales organizations.
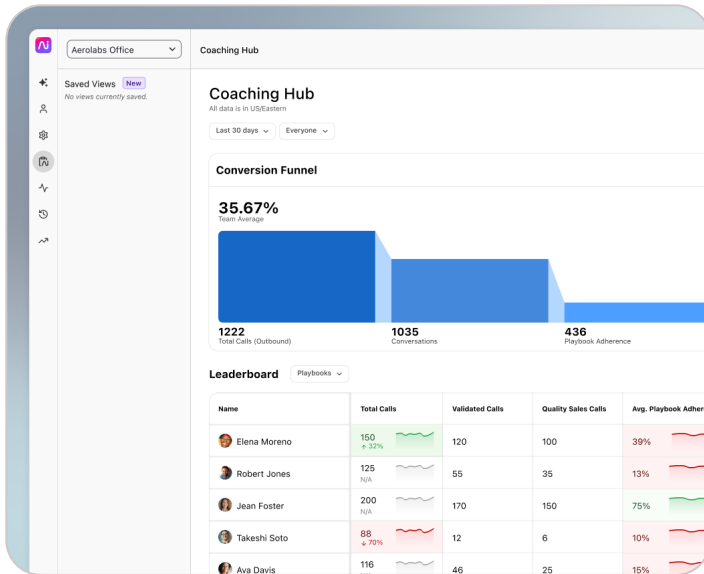
Driving More Deals with Ai Sales

Call & Connect
Call, message, and meet in one integrated platform

Monitor
Track adherence and performance metrics for impactful coaching

Support & Coach
Mentor agents in real time or in post-call reviews

Key Features

- **Real-time Assist Cards** with objection handling suggestions, and smart responses.

- **Launchpad view** with smart insights and analytics from across your team.

- Get Ai **action items**, and Ai-powered **recaps** and **transcriptions** live, for every call.

- Live **coaching** functions based on aggregated call data.

- **Custom Playbooks** to tailor sales tactics to your company's objectives and messaging and speed up sales readiness.

> "It's not only Dialpad Ai that helps make calls more efficient for us. Real-Time Assist, Custom moments, live sentiment analysis, and voicemail drop all help us make more calls. We're now 33% more efficient with calls."

MIKE MONTEIRO | SENIOR MANAGER OF PEOPLE OPERATIONS
EDUCATION FIRST