

# CDW and Tangoe 5G Accelerator



iPhone Fleet Replacement Offer

A unique CDW and Tangoe Advisory Services (TAS) offer that enables business customers to automate the upgrade of their entire iPhone® fleet, and get 5G on the latest iPhone at little to no upfront cost.

## Customer Challenges

- Aging iPhone fleets
- Standardizing on 4G technology
- High 5G upgrade costs
- Deployment and trade-in complexity

## Benefits

- No carrier restrictions
- No legacy technology
- No manual provisioning
- No logistics hassles

## Cost Reductions

- Carrier contract negotiations
- Device buyback value

## Timing

- One week to savings target and project plan
- 30 day average for carrier negotiation

## How it works.

With Tangoe's 5G Accelerator, we assess, optimize, and upgrade your iPhone fleet to 5G at little to no net cost.

### What we do.

- Identify rate plan savings
- Assess fleet trade-in value
- Utilize CDW iPhone Offers
- Right-size contracts
- Automate provisioning
- Offload return logistics

### No compromise upgrade.

$$\begin{array}{ccccccc}
 \$835 & - & \$120 & - & \$579 & = & \$0 \text{ +/-} \\
 \text{Average iPhone 13} & & \text{Est. Tangoe device} & & \text{Carrier rate plan} & & \text{Customer target iPhone} \\
 \text{catalog cost} & & \text{buyback subsidy} & & \text{savings target} & & \text{13 upgrade cost}
 \end{array}$$



Contact your CDW Sales Representative for more information or pricing.