

## E-signatures help your business e-volve.

The pandemic has vastly reshaped how we do business today. E-signatures have emerged as a business necessity to keep your business moving. As in-person interactions decline, [signing documents digitally](#) is now an expectation of both customers and employees alike.

## E-signatures get the sign-off.

In 2020, Forrester surveyed business leaders to understand how e-signatures help businesses evolve during these turbulent times.



**60%**

of companies report e-signatures support business resilience.



**72%**

of companies consider e-signatures critical for business continuity.



**59%**

of businesses will increase spend on digital processes over the next 12 months.

## The manual struggle is real.

If you aren't doing digital e-signatures documents, you're doing a disservice to your customer and your bottom line.

**66%**

of customers request digital solutions like e-signatures.

**50%**

of businesses struggle with slow, manual document workflows.

**66%**

of employees want digital alternatives for day-to-day work.

## Businesses with e-signatures skyrocket to success.

E-signatures streamline [document processing](#), freeing up valuable time and resources to keep business moving faster than ever.

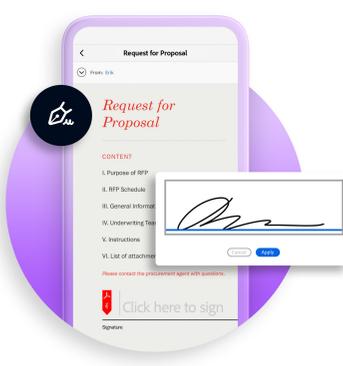


**1.5 hours**

are saved with every e-signature transaction, on average.\*

**40%**

increase in customer satisfaction reported by companies using e-signatures.



“Even if the parties are geographically diverse, signatures are done electronically, so there is no delay in updating and executing contracts.”

—VP marketing, construction company, United Kingdom

## The next step.

E-signatures are the key way for your company to streamline document processes through the pandemic and beyond. We're here to help minimize business interruption, maintain business continuity, and build resilience for the future. Getting sign-off on virtually anything can be as easy as signing up for Adobe Sign.

[Download the full study](#)

**FORRESTER**

"Digital Document Processes in 2020: A Spotlight On E-Signatures," a commissioned study conducted by Forrester Consulting on behalf of Adobe, August 2020.

\*"The Total Economic Impact™ of Adobe Sign," a commissioned study conducted by Forrester Consulting on behalf of Adobe, August 2019.

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