

SonicWall & CDW's Kinetic GPO Contract



AGREEMENT DETAILS

CDW is pleased to offer SonicWall solutions through the awarded Kinetic GPO agreement for IT solutions and services.

RFSO #21-12 Agreement Term: October 2022 - October 2025 with an option of an additional period of up to two years.

The agreement features a comprehensive range of technology solutions from a wide range of manufacturer partners, including:

- Data Centre Solutions*
- Power & Cooling
- A/V & Collaboration Systems
- Wired & Wireless Networking
- Software*
- Professional & Managed Services*
- Security Solutions & Services*
- Client Devices*
- Staff Augmentation

*SonicWall Solution

Utilizing this agreement, customers can receive competitive discounts from CDW advertised prices, as well as unmatched levels of service, advice and support from our subject matter experts (SMEs). CDW SMEs provide complimentary scoping and design in the areas of servers and storage, unified communications, security, wireless, power and cooling, networking, software licensing and more.

WHY SONICWALL & CDW

- SonicWall and CDW have been partners for over 20 years.
- SonicWall was CDW's Silver Partner of the Year in 2023.
- Over 100 CDW reps have been trained on SonicWall in the past year.

MANAGED SERVICES

- 24/7/365 coverage model
- SOC 2 compliant
- Service Delivery Management team
- 24/7 NOC
- Customer-focused service-level agreements
- Insightful reporting

ASSESSMENT AND ADVISORY

Expertise includes:

- Cyber Risk
- Security Incident and Event Management
- Next-Generation Firewall
- Vulnerability Management

PROFESSIONAL SERVICES

- 2000+ industry certifications
- 200+ technical engineers on staff
- Robust resource scalability
- In-house PMBOK-based project management office
- Diverse partner ecosystem

CONSULTING SERVICES

- 200+ active consultants across Canada
- Hundreds of thousands of hours of resource support provided

As a services-focused organization, we're committed to a continuous evolution model, surrounding ourselves with the brightest people in the industry, and adhere to processes designed to ensure clear communication, scalability, adaptability and responsibility.

BENEFITS OF UTILIZING CDW'S AWARDED KINETIC GPO AGREEMENT FOR SONICWALL SOLUTIONS:

- The Kinetic GPO awarded to CDW allows customers of the broader public sector to leverage their consolidated buying power, as well as CDW's size, scale and buying power as a top tier vendor to all major OEM partners.
- To purchase SonicWall solutions, CDW has subject matter experts on staff to support customer inquiries; pre sales questions, product recommendations, etc.
- The Kinetic GPO membership is 100% voluntary with no volume or spend commitments and no membership fee.
- In leveraging this GPO, Kinetic GPO has completed the competitive solicitation process on behalf of all of Canadian public sector organizations.
- Kinetic GPO conducts procurement in a fair, open, transparent, and competitive manner, compliant with the newly enacted Trade Agreements as well as regional Broader Public Sector ("BPS") Procurement Directives
- Kinetic GPO actively manages contracts throughout their term. Kinetic monitors key performance indicators, as well as provides ongoing education for suppliers to ensure they are operating in compliance with the terms and conditions of the contract.

ABOUT CDW CANADA

CDW is a leading provider of technology solutions for business, government, education and healthcare. Ranked the No. 1 solution provider in Canada on the Computer Dealer News Top 100 Solution Providers list for four consecutive years, CDW helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment. CDW Canada is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company.

ABOUT SONICWALL

SonicWall is a cybersecurity forerunner with more than 30 years of expertise and a relentless focus on its partners. With the ability to build, scale and manage security across the cloud, hybrid and traditional environments in real time, SonicWall can quickly and economically provide purpose-built security solutions to any organization around the world.

Based on data from its own threat research centre, SonicWall delivers seamless protection against the most evasive cyberattacks and supplies actionable threat intelligence to partners, customers and the cybersecurity community.

FEATURED PARTNER

SONICWALL®

For more information regarding CDW and the Kinetic GPO purchasing agreement, please contact us at kineticgpo@cdw.ca