

# CDW + OECM + LENOVO



## ABOUT OECM

OECM is a trusted not-for-profit group purchasing organization, committed to driving value and savings for Ontario's publicly funded organizations. They aim to foster innovation and collaboration in the procurement of high-quality goods and services for Ontario's education sector and broader public sector organizations.

### BENEFITS OF UTILIZING OECM AGREEMENTS:

- Voluntary access to OECM Marketplace, with no spend or volume commitment
- Continuously increasing choice of a wide range of collaboratively sourced and competitively priced products and services available through OECM Marketplace
- Advisory services, business analytics and opportunities for knowledge sharing
- A fair, open and transparent procurement process to ensure compliance with BPS Procurement Directives; CETA and CFTA
- Cost-efficient and time-saving way to meet your organization's procurement needs

## WHY CDW + OECM

CDW has been a trusted OECM partner since 2017, bringing extensive experience in the public sector procurement landscape. As an OECM Platinum supplier for the EUC agreement, CDW simplifies the procurement process, ensures compliance and delivers effective technology solutions.

CDW Canada is a leading provider of technology solutions for businesses and broader public sector institutions with offices located in all major cities across Canada. With over 20 years of service delivery experience, 300+ technical resources, countless industry certifications and accolades, CDW has successfully delivered thousands of projects for Canadian broader public sector organizations, including K-12 school districts, higher education, healthcare, municipalities and not for profit organizations.

Lenovo 360

2024 Platinum Plus<sup>360</sup>

Lenovo

## ABOUT LENOVO

Lenovo is a global technology leader with a vision of smarter technology for all. They offer a wide range of products, solutions, software and services that help organizations realize their potential. Lenovo supports healthcare, education and government sectors in transforming their use of technology to drive innovation and efficiency.

In education, Lenovo partners with schools to tackle challenges in teaching, learning and collaboration while managing costs and security. In healthcare, their intelligent technology enhances compassionate care and human connection, working with leading global OEMs to integrate solutions into healthcare systems worldwide.

In Ontario, Lenovo inspires and enables educational, healthcare and government institutions. They address critical challenges with intelligently designed spaces that foster discovery and seamless user experiences. Every day, Lenovo sets the stage for what's possible with technology, standing as a beacon of innovation and connectivity.

## WHY CDW + LENOVO

- CDW is Lenovo's No. 1 reseller offering end-to-end solutions for customers, from endpoint to collaboration to data centre.
- CDW has a long-standing partnership with Lenovo and is a Platinum Elite Partner.
- CDW Canada has seven dedicated Lenovo technical and sales specialists focused on core to cloud endpoint solutions, security, modern IT and data centre.

We provide our customers with a diverse cross section of fully integrated and connected services including:

### MANAGED SERVICES

- 24/7/365 coverage model
- SOC 2 compliant
- Service Delivery Management team
- 24/7 NOC
- Customer-focused service-level agreements
- Insightful reporting

### ASSESSMENT AND ADVISORY

- Cyber Risk
- Security Incident and Event Management
- Next-Generation Firewall
- Vulnerability Management

### PROFESSIONAL SERVICES

- 2000+ industry certifications
- 200+ technical engineers on staff
- Robust resource scalability
- In-house PMBOK-based project management office
- Diverse partner ecosystem

### CONSULTING SERVICES

- 200+ active consultants across Canada
- Hundreds of thousands of hours of resource support provided

As a services-focused organization, we're committed to a continuous evolution model, surrounding ourselves with the brightest people in the industry, and adhere to processes designed to ensure clear communication, scalability, adaptability and responsibility.

## FEATURED PARTNER

**Lenovo**

For more information regarding CDW and the OECM GPO purchasing agreement, please contact us at [oeem@cdw.ca](mailto:oeem@cdw.ca).