



CDW Canada Awarded Canoe Procurement Contract for IT Managed Services and Staff Augmentation Solutions

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[CDW Canada](#), a leading provider of technology services and solutions for Canadian organizations, is pleased to announce that it has been awarded a four-year contract with the [Canoe Procurement Group of Canada \(Canoe\)](#) for IT managed services and staff augmentation solutions. This achievement compliments CDW's existing technology catalogue contract with Canoe and allows eligible Canoe members across Canada to take advantage of CDW's expert advice, superior customer support and extensive product and service offerings. Now, Canoe members can benefit from the depth of CDW's full stack portfolio and end-to-end services methodology that delivers customer value across assessment and design services to configuration, deployment, and managed service offerings.

Canoe is a group of Canadian municipal associations that work together to provide member organizations pre-competed pricing on trade-compliant purchasing programs by leveraging their collective buying power. This competitively awarded agreement provides a more streamlined purchase decision process allowing Canoe members to request the service directly from CDW rather than having to request new and separate bids for future projects. .

"This contract is a testament to our continued evolution and unmatched ability to deliver best-in-class managed services and staff augmentation solution to customers across the country," said Isaac Ling, Director of Sales for CDW Canada. "As our customers' needs continue to change, we remain committed to adapting our offerings to meet those needs every step of the way through tailored full lifecycle services and solutions."

CDW has deep relationships and resources with many industry-leading manufacturers, which enables CDW to provide the premium guidance and competitive pricing on the technology services and solutions that customers need. CDW's technology services experts also have the depth of knowledge and

experience to solve unique challenges and capitalize on new opportunities. For more information about the CDW and Canoe contract, please visit the Canoe website [here](#).

About CDW Canada

CDW Canada is a leading provider of technology solutions for business, government, education and healthcare. CDW Canada helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment.

Areas of focus include software, networking, unified communications, data centre and mobility solutions. CDW Canada is on the Channel Daily News Top 100 Solutions Provider list in Canada, and is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company. For more information, visit www.cdw.ca.

For further information, please contact:

Julie Clivio

Director, Marketing and Communications, CDW Canada

647.288.5828 | julie.clivio@cdw.ca