

## New Contract Announcement

# DELL PISA #10040747-002



CDW Canada is pleased to announce our recent addition to the Dell Physical Infrastructure Supply Arrangement (PISA), which will be available to all CDW federal government customers.

### KEY HIGHLIGHTS

**SCOPE OF AGREEMENT:** The scope of this agreement includes Dell's entire ISG catalogue as well as select third-party products, such as power & cooling, and data centre accessories.

ISG includes: Server, Storage, Data Protection (Backup), CI/HCI, and Networking.

### WHY CDW AND DELL?

#### Partnership Highlights

CDW Canada is a Dell Titanium Black Partner and has the largest Dell-dedicated partner team in Canada. CDW is Dell Technology's largest partner globally.

#### Awards & Recognition

- Dell Technologies Canadian Partner of the Year 2023
- Dell Technologies NA Partner of the Year 2022 – Excellence in Expansion and New Business Development
- Dell Technologies Canadian Partner of the Year 2022
- Advanced Infrastructure Deployment Authorization
- Dell Co-Delivery Partner – Authorized to complete deployment and configuration services on behalf of Dell

#### CDW Resources

- 8x Dell-Dedicated Partner Management Resources
- 15x Pre-Sales Infrastructure Architects with Expertise Across the Full Dell Portfolio
- 13x Dell-Certified Delivery Consultants

## Dell Resources

- 7x Dell-Badged Sales Support Resources Dedicated to CDW

## Professional Services

- Authorized to Deploy & Configure: VxRail, PowerScale, PowerStore, Unity, MX7000, PowerEdge, Avamar & RecoverPoint
- Client Services: Autopilot, Custom Imaging, Forecasting & Staging Programs (Buy & Hold) Asset Tagging, Custom Packaging

## Managed Services

- Managed Server, Storage & Networking: Includes 24x7 Monitoring & Service, facilitated firmware updates, performance optimization, etc.

## ABOUT DELL

Dell Technologies is a trusted provider for public sector entities looking to deploy new IT infrastructure—rapidly, securely, and cost-effectively. Dell Technologies has a long history of delivering industry-leading solutions for the public sector, offering best-in-class technology for applications, data, infrastructure, and security through their global secure supply chain program. Dell Technologies also offers a vast portfolio of systems and solutions to address federal customers' unique requirements and specialized missions.

## ABOUT CDW

CDW Canada is a leading provider of technology solutions for business, government, education, and healthcare. CDW Canada helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment. Areas of focus include professional services, software, networking, unified communications, data center and mobility solutions. CDW Canada is on the Channel Daily News Top 100 Solutions Provider list in Canada, and is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company.

**For more information, visit [CDW.ca/government](https://www.cdw.ca/government) or contact us at [publicsector@cdw.ca](mailto:publicsector@cdw.ca)**



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