

CISCO'S AWARDED AGREEMENT WITH CYBERA FOR NETWORKING NRFP# C22-002



Cybera, on behalf of the ShareIT members has a contract in place with Cisco Systems for an open catalogue of networking hardware. CDW Canada has been enabled under Cisco's awarded agreement NRFP# C22-002 to provide networking solutions and services.

KEY HIGHLIGHTS

AGREEMENT TERM: September 2022 – September 2025 with an option of two-year renewal.

SCOPE OF AGREEMENT: This agreement provides an open catalogue of Cisco's Enterprise Networking suite.

Solutions:

- Portfolio Explorer – Education
- Wireless
- Network Switching
- Routing
- Meraki
- Data Centre Switching
- Cisco Smartnet
- Customer Experience (CX)
- Ask the Experts – Accelerator Sessions
- Services

ELIGIBLE INSTITUTIONS: This contract is open to all ShareIT members. Membership includes Alberta based post-secondary institutions, K-12 school districts, municipalities, towns and counties, public and not-for-profit organizations.

PRICING STRUCTURE: Competitive % discount off Cisco's list price for products and services.

CISCO + CDW

- CDW is Cisco's Back-to-Back Canadian Partner of the Year FY21 and FY22
- CDW Canada is one of three Canadian partners to achieve Cisco Master Networking Specialization
- CDW Canada currently holds over 425 Cisco certifications, 60+ CCNP, 15+ CCIE

ABOUT CISCO

Cisco is partnering with CDW to reimagine and redesign education to deliver a flexible, collaborative and trusted experience for faculty, students, researchers and administrators. University, college or school. Large or small. Virtual, hybrid or in-person. Enable resilience and flexibility for your institution's unique needs as we enter an ever-changing future. Cisco understands education. They are committed to ensuring the continuity and expansion of learning. With a breadth of portfolio and unmatched experience that span networking, security, cloud and collaboration, Cisco can deliver the complete education solution that securely connects administrators, faculty and students – no matter where they are – so learning never stops.

ABOUT CDW

CDW is a leading provider of technology solutions for business, government, education and healthcare. Ranked the No. 1 solution provider in Canada on the Computer Dealer News Top 100 Solution Providers list for four consecutive years, CDW helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment. CDW Canada is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company.

**For more information, please contact your CDW Account Manager
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