

# CDW + KINETIC GPO

IT Solutions & Services:  
All Your IT Needs in One Agreement  
RFSO #21-12



## AGREEMENT DETAILS

CDW is pleased to introduce our re-awarded IT Solutions and Services agreement with Kinetic GPO.

**Agreement Term:** October 2022 – October 2025 with an option of an additional period of up to two years.

The agreement features a comprehensive range of technology solutions from a wide range of manufacturer partners, including:

- Data Centre Solutions
- Power & Cooling
- A/V & Collaboration Systems
- Wired & Wireless Networking
- Software
- Professional & Managed Services
- Security Solutions & Services
- Client Devices & Printers
- Staff Augmentation

Utilizing this agreement, customers can receive competitive discounts from CDW advertised prices, as well as unmatched levels of service, advice and support from our subject matter experts (SMEs). CDW SMEs provide complimentary scoping and design in the areas of servers and storage, unified communications, security, wireless, power and cooling, networking, software licensing and more.

## WE HAVE THE TOOLS AND THE TALENT

With over 15 years of service delivery experience, 300+ technical resources, countless industry certifications and accolades, CDW has successfully delivered thousands of projects for a wide scale of Canada's broader public sector organizations. We focus on creating unparalleled customer experiences through technology transformation and are committed to customer results and accountability.

We provide our customers with a diverse cross section of fully integrated and connected services including:

### MANAGED SERVICES

- 24/7/365 coverage model
- SOC 2 compliant
- Service Delivery Management team
- 24/7 NOC
- Customer-focused service-level agreements
- Insightful reporting

### ASSESSMENT AND ADVISORY

Expertise includes:

- Cyber Risk
- Security Incident and Event Management
- Next-Generation Firewall
- Vulnerability Management

### PROFESSIONAL SERVICES

- 2000+ industry certifications
- 200+ technical engineers on staff
- Robust resource scalability
- In-house PMBOK-based project management office
- Diverse partner ecosystem

### CONSULTING SERVICES

- 200+ active consultants across Canada
- Hundreds of thousands of hours of resource support provided

As a services-focused organization, we're committed to a continuous evolution model, surrounding ourselves with the brightest people in the industry, and adhere to processes designed to ensure clear communication, scalability, adaptability and responsibility.

## HOW CDW MEETS YOUR IT NEEDS WITH KINETIC GPO AND LENOVO

Kinetic GPO provides a non-committal means to group purchasing at CDW, which can be used to lower procurement costs for IT solutions, print services and equipment. With discounted pricing and no exclusivity requirement, Kinetic GPO helps reduce your IT spending while receiving professional support from CDW. Lenovo's full range of IT solutions offered at CDW can be leveraged through Kinetic GPO with the ease of mind that you are getting the best pricing possible.

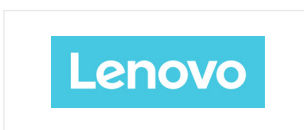
Being a channel-first vendor, the channel-vendor relationship is crucial for Lenovo and so is ensuring an elite technical presence to help with your IT decision-making. CDW Canada has nine dedicated Lenovo pre-sales specialists on the endpoint side, focusing on core to cloud endpoint solutions, security and modern IT, as well as 2 pre-sales specialists focused on data centre solutions. Lenovo's 3,000 field service locations and presence in over 160 countries gives them the expertise needed to ensure your IT investment is maximizing its potential.

You can configure your IT operations within budget through Kinetic GPO, but also on time with constant support throughout from Lenovo and CDW.

## ABOUT CDW CANADA

CDW is a leading provider of technology solutions for business, government, education and healthcare. Ranked the No. 1 solution provider in Canada on the Computer Dealer News Top 100 Solution Providers list for four consecutive years, CDW helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment. CDW Canada is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company.

## FEATURED PARTNER



For more information regarding CDW and the Kinetic GPO purchasing agreement, please contact us at [kineticgpo@cdw.ca](mailto:kineticgpo@cdw.ca)

