

# ALL YOUR IT NEEDS IN ONE AGREEMENT



Kinetic GPO and CDW are pleased to announce their newly awarded cooperative purchasing agreement for information technology solutions. The agreement features a comprehensive range of technology solutions from a wide range of manufacturer partners, including:

- Data Centre Solutions
- Power & Cooling
- A/V & Collaboration Systems
- Wired & Wireless Networking
- Software
- Professional & Managed Services
- Security Solutions
- Client Devices
- Peripherals

Utilizing this new agreement, customers can receive competitive discounts from CDW advertised price, as well as unmatched levels of service, advice and support from expert teams. These teams provide complimentary scoping and design in the areas of servers and storage, unified communications, security, wireless, power and cooling, networking, software licensing and more.

## WE HAVE THE TOOLS AND THE TALENT

### DEDICATED ACCOUNT MANAGERS

With CDW, you get a dedicated account manager who is your single point of contact. They are there to provide an in-depth approach, do the research for you and ensure you're getting the technology best suited to your needs. Your account manager is backed by a team of experienced, certified specialists who can help you through every stage of your product's lifecycle.

### UNMATCHED INDUSTRY PARTNERSHIPS

We have a multivendor approach that ensures you get the technology and services that best match your needs. Our partnership levels with each vendor guarantee we can deliver competitive prices (see Awards and Industry Acknowledgement for more details).

### EXPERTISE PLUS EXPERIENCE

Our specialty teams include experts in the areas of data centre solutions, security, unified communications, collaboration, wired and wireless networking, power and cooling, software licensing and more. Our deep expertise across a full range of integrated technology solutions, backed by deep industry specialization, allows us to provide flexible, end-to-end services to our customers. Our resources provide the assistance and scale your IT team needs – freeing them up to focus on delivering bottom-line value and innovation.

### ADDED VALUE

We provide a portfolio of value-added services including web-based tools, ROI calculators, software licence management, asset lifecycle planning and other tools that provide complete visibility to your IT infrastructure.

### ONSITE SUPPORT

We can provide onsite staff augmentation, onsite maintenance contracts, IMAC services (installations, moves, adds and changes), system imaging, brand-name hardware and software customizations and asset tagging.

## OUR STRENGTHS

We offer more than 350 leading technology brands of hardware, software, peripheral products and services support, and we hold numerous contracts and preferred vendor awards for federal government, municipalities, healthcare and educational institutions.

## ABOUT HONEYWELL

Health experts are recommending that organizations adopt protocols for routine cleaning and disinfecting of devices for employee health and safety. In response Honeywell is introducing a broad range of its most commonly used scanners, mobile computers and printers with disinfectant-ready housings (DRH) for general purpose applications.

DRHs plastics are designed to withstand the harshness of frequent cleaning with disinfectants, without compromising the lifespan of equipment. These devices can be used throughout the warehouse, logistics and retail industries with the same ease of use as standard Honeywell products.

Honeywell was the first company in the barcode scanning industry to introduce disinfectant-ready housings (DRHs), a healthcare solution designed specifically to address this concern. Honeywell DRHs for general purpose devices can stand up to the demands of new cleaning protocols due to the heightened sensitivity brought on by the recent health crisis. They have passed rigorous continuous chemical exposure tests exceeding 500+ hours. DRHs are built to withstand multiple cleanings per hour, every day, for more than 5 years and have been approved for 34 cleaning solutions. Honeywell general purpose products with DRHs, in most cases, meet the same environmental performance and drop-and-tumble specifications as defined for non-DRH versions.

## ABOUT CDW CANADA

CDW is a leading provider of technology solutions for business, government, education and healthcare. Ranked the No. 1 solution provider in Canada on the Computer Dealer News Top 100 Solution Providers list, CDW helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment. CDW Canada is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company.

## FEATURED PARTNER

**Honeywell**

For more information regarding CDW and the Kinetic GPO purchasing agreement, please contact us at [kineticgpo@cdw.ca](mailto:kineticgpo@cdw.ca) or visit [CDW.ca/kineticgpo](https://cdw.ca/kineticgpo)



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