CUSTOMIZED CARE ANYWHERE

Health

Lenovo™

LENOVO HEALTH: DELIVERING VALUE-BASED CARE

As your proactive IT partner, Lenovo Health powers the delivery of value-based care. Our premier product portfolio is tailored for the healthcare industry and spans mobility, security and cloud solutions to help you customize care virtually anywhere.

We collaborate with healthcare organizations ranging from small physician practices to large complex health systems to senior care communities in more than 160 countries worldwide.

RECOGNIZED HEALTH IT INNOVATOR

Lenovo has been recognized by IDC, Gartner, Boston Consulting Group, Technology Business Review and others for our innovations, server performance, customer satisfaction and supply chain efficiency — providing the level of reliability and serviceability that our healthcare customers require.

WHAT SETS US APART

COMMITTED TO HEALTHCARE

FORTUNE'S TOP 10 MOST ADMIRED COMPANIES

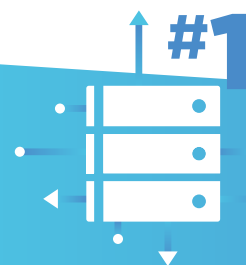(2015)

1,600

HEALTHCARE CUSTOMERS ACROSS NORTH AMERICA

10+ YEARS

SERVING THE HEALTHCARE COMMUNITY

GLOBAL IT LEADER AND INNOVATOR

TOP 25

MOST INNOVATIVE COMPANIES

(Boston Consulting Group, 2015)

#1

IN RELIABILITY FOR LOWEST DOWNTIME OF ANY X86 SERVERS

(ITIC Global Server Hardware Reliability Report, 2015–16)

#1

WORLDWIDE PC MANUFACTURER (IDC)

POWERFUL PORTFOLIO OF PARTNERS

COMPATIBLE WITH STANDARDS OF THE TOP EHR SOFTWARE INNOVATORS

COLLABORATE WITH WORLD-CLASS TECHNOLOGY ISVs AND VISIONARIES

HIPAA

COMPLIANT SOLUTIONS

intel Intel Inside.®
Powerful Productivity Outside.

HEALTH SOLUTIONS ACROSS THE CONTINUUM OF CARE

Intel Inside.®
Powerful Productivity Outside.

DIAGNOSTICS (Radiology/Medical Imaging)
Enable fast retrieval, storage and viewing of high-resolution medical images for more accurate diagnosis

DATA CENTER
Boost IT infrastructure to sustain uptime, BC/DR and the secure connectivity needed to access patient data

PATIENT ROOM
Optimize patient engagement, streamline workflows, and improve care delivery and accuracy of diagnoses

VIRTUAL HEALTH/TELEHEALTH
Support remote patient monitoring, diagnostics and caregiver collaboration anytime, anywhere
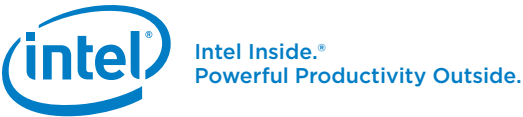
CHECK-IN AND DISCHARGE
Automate and secure patient admissions, billing and payment processes and help visitors navigate healthcare facilities

CUSTOMIZED CARE ANYWHERE

We are committed to the healthcare industry and understand the challenges our customers face in delivering quality care.

Our focus is to provide reliable solutions that help health delivery organizations thrive within an ever-changing healthcare landscape — whether it's to improve their IT infrastructure, empower clinicians or help patients manage their own care.

ADMINISTRATION

Lenovo Health offers patient identity, payment and digital signage solutions that help automate admissions with greater security, streamline billing and payment processes, and offer innovative ways to help visitors navigate healthcare facilities.

TOP IT CHALLENGES IN HEALTHCARE

We help healthcare organizations achieve better patient outcomes with technology and solutions that address today's healthcare challenges and meet the goals of tomorrow's care.

PATIENT EXPERIENCE AND ENGAGEMENT

$ VALUE-BASED CARE AND REIMBURSEMENT

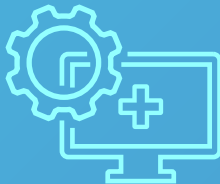QUALITY OF CARE/ CLINICAL OUTCOMES

CARE TEAM COORDINATION

OPERATIONAL EFFICIENCY

DATA SECURITY AND MEDICAL IDENTITY

INTEROPERABILITY/ CONNECTED CARE

REGULATORY COMPLIANCE

CLINICAL WORKFLOW PRODUCTIVITY

VIRTUAL CARE AND MOBILITY

POPULATION HEALTH MANAGEMENT

CLINICAL

Our secure, reliable and mobile solutions help clinicians actively engage patients, deliver high-quality care and enhance diagnostics/treatment of health conditions with greater speed and accuracy at the point of care.

VIRTUAL CARE

Our virtual care solutions give health organizations the ability to monitor patients from their homes, allow patients to access their PHI/EHR records and other health data, and facilitate telehealth videoconferencing and collaboration between clinicians and patients.

A HEALTHCARE SOLUTION PORTFOLIO FOCUSED ON YOUR NEEDS

Our solutions address today's healthcare challenges while meeting the goals of tomorrow's care by helping healthcare organizations:

- Achieve a lower total cost of ownership (TCO) while driving higher quality
- Ensure systems reliability to achieve continuous uptime
- Empower patients and populations to manage their health

ALIGNING SOLUTIONS WITH HEALTHCARE DEMANDS

Cloud & Data Analytics

We offer cloud services, virtual data infrastructure (VDI), and converged and hyperconverged solutions via partners like Nutanix to help healthcare organizations simplify data center management, drive substantial IT cost savings and accommodate multiple platforms.

Security & Manageability

Our Authoritative Identity Management exchange (AIMe), with partners like LifeMed ID, provide a single, true and secure unique health safety identifier upon registration across the continuum of care — regardless of EHR implementation.

Mobility & IoT

As IoT evolves, we will continue innovating to help healthcare organizations better monitor their patients in the hospital and remotely to manage chronic diseases. Our mobility solutions also offer clinicians the benefits of more productive, efficient workflows by equipping them with the right devices to streamline care with speed and accuracy.

Accessories

Lenovo Health's device portfolio — coupled with compatible accessories including carts, cases, wall-mounts, arms and security mounts — streamlines data access and sharing at the point of care. The benefits are enhanced staff efficiency, improved care delivery and accuracy, greater patient satisfaction and engagement, and maximized mobility.

The **LenovoProven Program** ensures seamless solution integration with carts, arms and wall-mounts from top medical accessory manufacturers. We test each device for physical fit, basic usability and device power source consistency with specification. Our goal is to match the right device with the right healthcare worker by supporting whichever accessories our customers use.

CORE TECHNOLOGIES AND SERVICES FOR UPTIME — ALL THE TIME

Lenovo Health provides a breadth of core technologies powered by Intel® technology to support more efficient healthcare workflow, simplify and manage the rigorous demands of data center operations, and ensure that your IT operations are running securely and reliably. These include:

INFRASTRUCTURE SOLUTIONS

World-class server (rack and tower, converged and blade), hyperconverged, storage and networking solutions from Lenovo Health mean continuous uptime and scalability, high availability and disaster recovery, and strong connections for better care and collaboration.

CLIENT SOLUTIONS

From devices to desktops, Lenovo Health helps healthcare providers access the data needed to make informed decisions at the point of care or on the go. The portability, versatility and lightweight features of our mobile models make it easy to provide care anywhere.

PREMIER SERVICES AND SUPPORT

Lenovo Health helps protect your IT investment with:

WARRANTIES

TECH SUPPORT

FACTORY INTEGRATION

PROSERVICES

(intel)

**Intel Inside.®
Powerful Productivity Outside.**

Contact your Lenovo Health **Account Representative** or local **Business Partner**

Visit **www.Lenovo.com/Health**

Follow us on Twitter **@LenovoHealthUS**

Email Lenovo Health at **HealthTeam@Lenovo.com**

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