CDW Professional Services

Amazing happens when AI makes it to production.



CDW Frontier AI Engagement

Most organizations running Microsoft 365 are somewhere on the AI curve: rolling out Copilot for the first time, piloting early agents or running scattered proofs of concept. Wherever they start, the pattern holds. Only about five percent of organizations move Copilot from pilot to scale, and most say governance hasn't kept pace with how fast AI is spreading.

The CDW Frontier AI Engagement closes that gap. It's a fixed-scope, fixed-fee engagement that takes real business challenges from idea to governed, production outcomes, built inside the Microsoft environment you run.

CDW Frontier AI Engagement can help you achieve:

- **Move from pilot to production**
- **Govern by design**
- **Lower cost, move faster**

How the Engagement Works

Where a traditional engagement is delivered in distinct phases separated in time, a CDW Frontier Pod (our version of Forward Deployed Engineering) delivers a two-phased, continuous engagement from Blueprint through Implement, so your use cases, architecture and governance stay with one team the whole way. Blueprint defines what's worth building and sets the baseline you'll measure against. Implement builds, secures and validates the deployment before handoff.

The Frontier Pod Delivers	You Get
Identify and prioritize your highest-value business challenges.	Defined use cases, target architecture, governance model and roadmap for what's next.
Set success metrics against your current-state baseline.	A baseline you can measure real progress against.
Build and secure a production deployment in your Microsoft environment.	A live, validated Azure environment and AI automation.
Enable your team through role-based training.	A team ready to use and own what was built.
Shape the deployment for day-two operations.	A clean handoff into ongoing support and governance.

Microsoft Frontier Accelerate funding is aligned to this engagement, and additional Microsoft funding may also apply. Your CDW team can confirm eligibility and scope.

CDW's full lifecycle of Services can support your organization no matter where you are on your journey

Design → Orchestrate → Manage

On-Premises → On-Journey → Cloud-Based

CDW + MICROSOFT

Getting access to the Microsoft platform is the easy part. The harder part is turning that environment into a governed production capability tied to a real result. That's what a Frontier Pod is built to do: forward-deployed engineers embedded with your team, turning AI aspirations into production impact.

25+

Years helping customers with Microsoft solutions.

600+

Microsoft-focused engineers, technical specialists and project managers.

140+

Microsoft-certified specialists.

CDW was named 2025 Microsoft Americas Partner of the Year and Global Scale Solutions Partner of the Year and has earned Azure Expert MSP and Microsoft AI Frontier Partner status. CDW is a leader in adoption of Microsoft AI internally. Thousands of agents already run in production under governance across our own business, so we know how to extract measurable business-impacting value from AI deployments.

To learn more, contact your CDW account team or call 800.800.4239.

Microsoft CDW