The Total Economic Impact[™] Of IBM[®] Power Systems[™] And IBM[®] Storage For SAP HANA[®]

FORRESTER®

"[Our admins] can do additional work, more important work, and more sophisticated work, rather than merely updating systems."

Global SAP architect, IT services provider, customer of IBM Power Systems for SAP HANA "We felt that IBM had not just the system, but also the recognition to help us transform in our environment and get to the cloud."

COO, financial services, customer of IBM Storage for SAP HANA TEI OF IBM
POWER SYSTEMS
FOR SAP HANA

\$3M BENEFITS

\$1.3M

137% ROI

COSTS

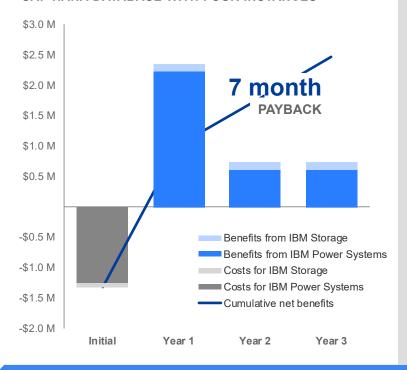
TEI OF IBM STORAGE FOR SAP HANA

\$296K BENEFITS

\$78K costs

279% ROI

THREE-YEAR CASH FLOW OF INVESTING IN IBM POWER SYSTEMS AND STORAGE FOR AN 8TB SAP HANA DATABASE WITH FOUR INSTANCES



TECHNOLOGY BENEFITS WITH IBM



IBM Power Systems and IBM Storage reduced downtime by a combined **52 hours** per year.



IBM Power Systems cost **22%** less than alternate architectures and consumed **88%** less energy.

IMPROVED PRODUCTIVITY WITH IBM



Time saved for system admins using IBM Power Systems 15%

Time saved for storage and backup admins using IBM Storage



Time saved for developers using IBM Storage



The Total Economic Impact

Of IBM Power Systems For

SAP HANA, July 2019 ▶

READ THE FULL TEI STUDIES



The Total Economic Impact Of IBM Storage For SAP HANA, August 2020 ▶

This document is an abridged version of two case studies commissioned by IBM, which analyze the financial impact of each solution based on aggregation and analysis of data gathered in nine customer interviews.

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