# Amazing happens when clarity is brought to the cloud.

## Managed Services for Azure

Managing a complex/evolving cloud environment requires unique and specialized skills that CDW, a proven and trusted partner, can provide. When production and business-critical systems must remain online without disruption, enlisting the CDW team will keep your organization operating optimally. Our Managed Services for Azure is an integral component of your end-to-end digital transformation.

Managed Services for Azure can help you achieve:









### **Managing the Right Solution**

CDW's Azure-certified architects, consultants and engineers provide the day-to-day management so you can focus on organizational performance, not technology management. Our cloud experts work closely with you to guide your organization to a cloud management strategy that brings clarity to Azure.

Your organization can enjoy the benefits of Managed Services for Azure, including:

- Establishing your security posture
- Improving governance and overall operation
- Increasing availability and performance
- Making informed, strategic decisions based on data

#### Certifications

CDW is a Microsoft Solutions Partner and has earned the following recogntion:



## **CDW + MICROSOFT AZURE**

CDW is an end-to-end provider of cloud applications, solutions and services for public, private and hybrid cloud environments.

We are uniquely qualified to design, deliver and manage a flexible solution tailored to your needs.

CDW will help you adopt and integrate Azure securely and efficiently. We have a long-standing, award-winning relationship with Microsoft that we extend to our customers.



#### Services Overview

Managed Services for Azure are designed around the top cloud challenges organizations encounter.

	Premium	Essential	Basic
<ul> <li>Concierge Team</li> <li>Contact 24x7x365 via the service portal, phone or email</li> <li>Centralized resources for all your Cloud Managed Services needs</li> </ul>	$\checkmark$	$\checkmark$	$\checkmark$
<ul> <li>Inscape Cost Management Portal</li> <li>Dashboard views of your cloud consumption</li> <li>Budget controls, alerts and reporting</li> <li>Recommended savings, tagging options and right-sizing for your cloud environment</li> </ul>	<b>~</b>	<ul> <li>✓</li> </ul>	<ul> <li>Image: A start of the start of</li></ul>
<ul> <li>CDW-led Enterprise Support</li> <li>Escalation of support to cloud provider as needed</li> <li>Cloud provider cases managed by CDW</li> <li>Incident tracking and remediation</li> </ul>	24x7	24x7	8 am - 5 pm Mon Fri.
Technical Account Manager (TAM)         • Dedicated TAM for all Premium customers and Essential customers <50K	<b>~</b>	✓	
<ul> <li>Next-Generation Monitoring and Remediation</li> <li>Proactive anomaly, metric-based regression reporting, forecast monitoring, standard deviation and fault detection</li> <li>Auto ticket generation and issue remediation</li> </ul>	<b>~</b>		
<ul> <li>Cost Management</li> <li>Drive accountability against budgets</li> <li>Keep track of who owns what cloud resources and subscriptions easily</li> <li>Evaluate month-over-month spending and utilization trends to quickly identify anomalies</li> </ul>	✓		
<ul> <li>Infrastructure Support</li> <li>Monitoring of virtual machines using native tools</li> <li>Patch management — OS patching using native tools from vendor-supplied patches during designated maintenance window</li> <li>Backups using cloud-native tools</li> </ul>	✓		
<ul> <li>Security Posture Management</li> <li>Quickly identify vulnerabilities and remediation strategies</li> <li>Security Frameworks review using cloud-native tools</li> </ul>	$\checkmark$		
<ul> <li>Elastic Engineering</li> <li>On-demand assistance with strategy, design, architecting and deployment of workloads</li> </ul>	Optional	Optional	Optional

# **ENROLLMENT SERVICES**

In all levels of Managed Services for Azure, we get you started right by providing you with our exclusive LaunchPad and/or Concierge enrollment service.



#### Concierge

Full-Service Onboarding (Essential and Premium Tiers)

- Project management to assist as you transition to CDW Managed Services
- Monitoring baseline Establishing parameters for next-gen monitoring

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Introduction to your technical account manager



#### **Inscape Launch Pad**

Hands-on Working Session (All Service Tiers)

Cost Management and Reporting Tool — Guided session on how to understand your cloud consumption

#### Certifications

CDW has achieved the following Managed Services and Security Industry Certifications:



To learn more about Managed Services for Azure — or our full cloud services portfolio — contact your account manager, call 800.800.4239 or <u>visit our website</u>.

Microsoft

